

## **Tennessee Housing Development Agency**

Andrew Jackson Building, Third Floor 502 Deaderick Street, Nashville, TN 37243

Bill Lee Governor Ralph M. Perrey
Executive Director

**MEMORANDUM** 

TO:

Ralph M. Perrey, Executive Director

FROM:

Cynthia Peraza, Director of Community Programs

Don Watt, Chief Program Officer

SUBJECT:

2022 HOME-ARP Rental (Round 1) Funding Matrix - UPDATED

DATE:

March 27, 2023

Attached is a revised funding matrix associated with the award of funds under the 2022 HOME-ARP Rental Housing Development Program Description for the HOME-ARP Rental Program (the "Program"). The Tennessee Housing Development Agency ("THDA") made \$15 million available to award for the Program and received ten (10) applications requesting over \$20.4 million in Program funds. Only five (5) applications passed threshold.

THDA conditionally awarded all five (5) applications with \$10,074,934 in Program funds to help create 81 new affordable housing units in Tennessee. Below are the list of applicants that received awards:

Franklin Housing Authority

- Middle Region

Highland Residential Services

- Middle Region

• Knoxville Leadership Foundation

- East Region

• Liberty Place Knoxville Corporation (KCDC)

- East Region

• Aim Center, Inc.

- East Region

The following chart provides a list of applicants that did not receive an award and the reason for not passing threshold eligibility. The red font indicates the applications received late due to technical issues with the EDT system and not reflected on the original memorandum. Neither new application passed threshold requirements.





| Not Eligible/ Failed<br>Threshold                | Project Name                               | Region | Score  | Reason   |
|--|--|--------|--|--|
| Alliance Healthcare<br>Services                  | Alliance Crisis<br>Center for<br>Wellbeing | W      | 50   | Applicant didn't meet nonprofit threshold; Project is deemed Social Services driven, as no HOME-ARP units were designated; the 15 year pro forma does not demonstrate long term viability based on underwriting. |
| Oak Ridge Housing<br>Authority                   | Oak Ridge<br>Redevelopment                 | E      | Mortgage Exceed Supportable De costs are different on the general to development costs tab; Development shows ARP need higher than the available; Supportable Debt is not stated. Debt service is not accusupportable debt is exceed |  |
| Emory Valley Center                              | Wadsworth<br>Rehab Project                 | E      | The 15 year pro forma does not demons long term viability based on underwrit   |  |
| Greater Kingsport<br>Alliance for<br>Development | Dale Street<br>Homes                       | Е      | 56   | Did not reach the 60 point threshold   |
| EHF Memphis, LLC                                 | The Memphian                               | W      | 46   | No Audit; inconsistent HOME-ARP Units; The 15<br>year pro forma does not demonstrate long term<br>viability based on underwriting  |

## 2022 HOME-ARP Rental Round 1 Funding Matrix

|   |                         |         |                |                 | Funds Available:            | \$15,000,000.00   |             |                    |
|---|-------------------------|---------|----------------|-----------------|-----------------------------|-------------------|-------------|--------------------|
| HOME-ARP Applications Passing Threshold   | Project Name            | Region  | Score          | Funds Requested | Funds Conditionally Awarded | Remaining Balance | Total Units | HOME-<br>ARP Units |
| Franklin Housing Authority                | Shawnee Drive           | M       | 82             | \$1,574,934     | \$1,574,934                 | \$13,425,066      | 50          | 8                  |
| Highland Residential Services             | Redbud Village          | М       | 80             | \$2,500,000     | \$2,500,000                 | \$10,925,066      | 20          | 6                  |
| Knoxville Leadership Foundation           | Callahan Flats          | E       | 78             | \$2,500,000     | \$2,500,000                 | \$8,425,066       | 88          | 26                 |
| Liberty Place Knoxville Corporation (PHA) | Liberty Place Knoxville | Е       | 73             | \$1,000,000     | \$1,000,000                 | \$7,425,066       | 32          | 22                 |
| AIM Center                                | Espresso Chattanooga    | E       | 73             | \$2,500,000     | \$2,500,000                 | \$4,925,066       | 60          | 19                 |
|   |                         | Total I | Funds Awarded: | \$10,074,934    |                             |                   |             |                    |

| Not Eligible/ Failed Threshold                | Project Name                            | Region | Score | Funds Requested | Reason   | Total Units | HOME-<br>ARP Units |
|---|---|--------|-------|-----------------|--|-------------|--------------------|
| Alliance Healthcare Services                  | Alliance Crisis Center<br>for Wellbeing | W      | 50    | \$2,500,000     | Applicant didn't meet nonprofit threshold; Project is deemed Social Services driven, as no HOME-ARP units were designated; the 15 year pro forma does not demostrate long term viability based on underwriting.  | 45          | 0                  |
| Oak Ridge Housing Authority                   | Oak Ridge<br>Redevelopment              | E      | 65    | \$2,500,000     | Mortgage exceeds supportable debt; Project costs are different on the general tab and the development costs tab; Development budget shows ARP need higher than the maximum available; Supportable Debt is not properly stated. Debt service is not accurate as supportable debt is exceeded. |             | 15                 |
| Emory Valley Center                           | Wadsworth Rehab<br>Project              | E      | 50    | \$990,750       | The 15 year pro forma does not demonstrate long term viability based on underwriting.  | 2           | 2                  |
| Greater Kingsport Alliance for<br>Development | Dale Street Homes                       | E      | 56    | \$1,871,666.75  | Did not reach the 60 point threshold.  | 10          | 10                 |
| EHF Memphis, LLC                              | The Memphian                            | W      | 46    | \$2,500,000     | No Audit; inconsistent HOME-ARP Units; The 15 year pro forma does not demonstrate long term viability based on underwriting.   | 25          | 25                 |

| Funds Available:   | \$15,000,000.00 | Total of HOME-ARP Units |
|--------------------|-----------------|-------------------------|
| Funds Requested:   | \$20,437,350.75 | 133                     |
| Total Awarded:     | \$10,074,934.00 | 81                      |
|                    |                 |                         |
| Funds Not Awarded: | \$4,925,066.00  |                         |

Raiph M. Pekrey, Executive Director