

Existing Home Sales 2012-2023

	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023
Tennessee	46,425	56,940	64,366	75,685	82,382	88,201*	90,704*	92,672	114,454	114,930	97,378	75,770	\$150,000	\$154,000	\$156,500	\$162,600	\$171,250	\$179,900*	\$190,000*	\$209,900	\$239,900	\$265,000	\$300,000	\$310,500
	<u>Number of Homes Sold</u>												<u>Median Sales Price</u>											
Anderson	569	624	654	798	890	937	1,017	1,025	1,286	1,367	1,279	942	\$124,000	\$122,750	\$126,500	\$128,000	\$136,750	\$134,000	\$144,900	\$159,000	\$171,450	\$200,000	\$233,000	\$260,250
Bedford	281	376	459	556	652	645	681	649	864	768	612	582	\$100,000	\$109,950	\$114,000	\$117,500	\$127,950	\$140,000	\$151,000	\$165,000	\$199,900	\$225,000	\$270,000	\$283,200
Benton	98	137	123	139	138	158	177	147	195	229	207	168	\$76,750	\$72,000	\$75,000	\$75,000	\$90,000	\$84,950	\$80,000	\$95,500	\$120,500	\$139,900	\$139,500	\$143,750
Bledsoe	30	45	40	55	63	52	61	64	82	68	92	68	\$114,700	\$80,000	\$92,500	\$105,900	\$96,000	\$105,500	\$134,500	\$138,000	\$127,500	\$164,750	\$184,500	\$173,200
Blount	858	1,113	1,241	1,477	1,646	1,961	1,999	1,962	2,506	2,353	1,649	1,454	\$164,600	\$165,000	\$160,000	\$166,000	\$170,500	\$179,900	\$190,000	\$205,000	\$239,543	\$273,000	\$320,000	\$353,000
Bradley	624	822	891	1,018	1,150	1,224	1,353	1,385	1,798	1,740	1,405	1,164	\$140,000	\$135,000	\$135,500	\$145,000	\$150,000	\$157,065	\$165,000	\$174,500	\$200,050	\$222,000	\$252,000	\$272,000
Campbell	193	211	260	300	385	397	388	455	591	577	538	432	\$118,000	\$115,000	\$102,750	\$116,500	\$124,900	\$134,000	\$145,000	\$145,000	\$163,000	\$180,000	\$205,000	\$219,000
Cannon	86	92	107	125	131	154	130	160	185	147	171	132	\$105,000	\$110,750	\$119,000	\$122,000	\$138,000	\$149,175	\$150,000	\$177,750	\$191,000	\$225,000	\$251,000	\$286,500
Carroll	171	186	180	212	232	256	254	251	313	356	319	310	\$63,500	\$67,500	\$67,500	\$72,400	\$68,800	\$79,125	\$87,250	\$85,000	\$94,000	\$116,500	\$125,000	\$116,450
Carter	299	319	370	466	487	583	596	603	744	848	729	541	\$103,200	\$112,000	\$101,750	\$110,000	\$119,000	\$115,400	\$125,000	\$134,000	\$147,000	\$170,000	\$195,000	\$215,000
Cheatham	304	375	398	518	582	565	505	499	784	634	594	492	\$151,021	\$155,000	\$155,000	\$159,000	\$176,950	\$187,000	\$200,000	\$230,000	\$255,000	\$300,000	\$346,750	\$352,750
Chester	94	101	123	132	151	164	147	190	188	163	190	112	\$90,450	\$110,000	\$95,100	\$112,000	\$112,200	\$113,175	\$116,000	\$126,000	\$142,500	\$162,000	\$180,000	\$189,900
Claiborne	117	144	136	185	197	255	275	276	319	350	352	274	\$114,000	\$114,000	\$97,750	\$112,900	\$117,500	\$120,000	\$120,000	\$126,500	\$143,500	\$165,000	\$199,450	\$193,000
Clay	34	32	40	42	67	52	70	74	62	62	66	57	\$62,500	\$58,750	\$83,250	\$73,000	\$82,000	\$77,450	\$95,200	\$98,500	\$115,000	\$137,500	\$137,150	\$165,000
Cocke	127	135	146	183	224	241	267	279	323	383	371	273	\$98,050	\$105,000	\$110,000	\$115,000	\$109,950	\$116,500	\$123,000	\$135,000	\$135,000	\$172,000	\$205,000	\$224,000
Coffee	406	505	524	642	771	757	770	740	860	862	775	592	\$109,400	\$112,000	\$117,250	\$122,650	\$132,500	\$134,000	\$149,950	\$161,250	\$198,450	\$221,500	\$257,000	\$275,000
Crockett	89	91	95	113	104	116	141	156	176	175	207	140	\$75,000	\$72,900	\$74,900	\$75,000	\$79,675	\$95,000	\$93,000	\$86,500	\$101,000	\$125,000	\$133,000	\$145,450
Cumberland	488	606	676	799	815	1,030	1,073	971	1,108	1,100	1,132	821	\$135,000	\$140,000	\$135,000	\$139,000	\$144,800	\$150,000	\$155,000	\$176,500	\$194,500	\$242,700	\$264,750	\$285,000
Davidson	5,964	7,779	9,374	10,744	10,710	11,284	11,929	12,206	14,834	15,349	11,407	8,605	\$177,500	\$180,000	\$190,000	\$201,000	\$228,950	\$245,000	\$260,000	\$275,500	\$320,000	\$354,900	\$418,000	\$420,000
Decatur	78	78	62	93	112	115	118	129	162	190	135	132	\$82,221	\$70,975	\$67,500	\$80,000	\$81,375	\$90,500	\$89,950	\$100,000	\$92,000	\$125,000	\$144,500	\$147,500
DeKalb	115	117	169	189	217	275	310	226	297	397	343	271	\$100,000	\$96,000	\$94,500	\$110,000	\$123,900	\$125,000	\$131,750	\$147,950	\$179,900	\$200,000	\$240,000	\$238,500
Dickson	344	445	544	599	697	678	700	698	898	889	824	666	\$128,900	\$130,400	\$135,000	\$140,000	\$154,900	\$170,000	\$189,975	\$200,000	\$230,000	\$257,200	\$303,250	\$316,250
Dyer	258	318	360	355	386	437	387	387	464	471	425	362	\$107,500	\$107,750	\$99,000	\$105,000	\$110,000	\$114,000	\$105,000	\$129,000	\$126,000	\$144,000	\$139,900	\$160,000
Fayette	251	317	432	408	508	579	573	601	939	771	596	440	\$175,000	\$170,000	\$175,950	\$176,900	\$185,000	\$198,900	\$221,500	\$235,000	\$270,500	\$290,000	\$325,000	\$324,625
Fentress	72	94	130	121	149	171	142	162	243	219	198	170	\$89,950	\$89,950	\$96,900	\$87,700	\$103,629	\$109,000	\$114,500	\$125,000	\$148,500	\$150,000	\$192,445	\$220,000
Franklin	261	319	353	451	487	519	583	568	768	716	603	526	\$121,000	\$115,000	\$126,000	\$132,210	\$133,000	\$140,900	\$150,000	\$160,500	\$206,000	\$215,500	\$254,000	\$267,000
Gibson	356	401	422	468	489	612	608	665	794	866	709	557	\$91,000	\$106,900	\$92,810	\$99,250	\$105,000	\$97,475	\$105,000	\$109,900	\$137,350	\$130,000	\$155,000	\$165,000
Giles	158	176	201	238	222	274	263	240	268	318	385	275	\$76,250	\$92,250	\$94,000	\$96,750	\$109,700	\$103,000	\$125,000	\$137,000	\$142,250	\$169,900	\$189,900	\$215,000
Grainger	88	96	98	107	96	130	121	143	228	247	229	181	\$114,200	\$123,850	\$138,000	\$139,200	\$137,000	\$134,750	\$134,900	\$155,000	\$169,200	\$194,000	\$217,000	\$234,500
Greene	281	369	481	546	605	620	617	702	844	824	838	705	\$110,000	\$116,000	\$111,073	\$110,000	\$113,000	\$119,209	\$128,000	\$132,950	\$149,950	\$161,750	\$200,000	\$225,000
Grundy	60	63	59	62	66	90	67	59	86	127	158	101	\$72,400	\$75,000	\$84,000	\$89,000	\$96,750	\$91,000	\$84,954	\$129,900	\$112,000	\$157,000	\$178,350	\$175,000
Hamblen	347	398	471	604	656	703	818	772	899	1,001	848	684	\$126,000	\$124,450	\$125,000	\$125,500	\$130,000	\$135,000	\$140,000	\$148,500	\$161,000	\$189,500	\$224,200	\$227,250
Hamilton	3,103	3,243	3,827	4,430	5,226	5,482	5,811	5,889	6,946	7,517	6,162	4,921	\$160,000	\$160,000	\$161,000	\$169,400	\$177,000	\$180,000	\$187,000	\$205,000	\$247,000	\$264,900	\$306,950	\$317,000
Hancock	22	20	23	31	22	28	35	32	52	44	61	38	\$73,000	\$69,500	\$80,000	\$72,900	\$87,500	\$74,500	\$70,759	\$95,000	\$97,500	\$127,700	\$134,900	\$157,500
Hardeman	80	60	90	92	130	141	118	142	172	228	223	171	\$79,750	\$72,000	\$79,250	\$83,800	\$90,500	\$88,000	\$80,000	\$89,950	\$93,400	\$102,500	\$134,000	\$145,000
Hardin	235	243	259	303	313	377	326	370	537	533	444	379	\$106,000	\$113,000	\$100,000	\$108,000	\$119,900	\$120,000	\$125,000	\$117,500	\$155,800	\$169,900	\$183,550	\$200,000
Hawkins	236	322	374	388	433	536	525	518	641	740	610	540	\$120,500	\$120,000	\$117,667	\$117,250	\$126,000	\$129,050	\$125,000	\$139,900	\$150,000	\$168,500	\$187,700	\$220,000
Haywood	72	80	59	76	104	93	124	93	147	240	184	121	\$93,000	\$102,057	\$87,500	\$97,500	\$101,500	\$116,900	\$98,250	\$119,000	\$124,400	\$97,500	\$134,500	\$155,000
Henderson	148	154	159	190	221	239	249	239	294	308	264	212	\$93,750	\$97,500	\$98,000	\$88,000	\$109,000	\$111,000	\$109,900	\$120,000	\$121,750	\$150,000	\$164,325	\$165,500
Henry	265	265	288	297	292	347	356	327	404	511	399	311	\$83,000	\$90,000	\$98,000	\$97,000	\$94,500	\$90,000	\$109,500	\$105,000	\$122,750	\$139,000	\$159,000	\$169,000
Hickman	78	80	109	201	196	149	186	186	225	164	144	156	\$90,000	\$115,000	\$111,000	\$115,000	\$118,825	\$115,000	\$134,900	\$150,270	\$160,500	\$181,125	\$193,000	\$252,000
Houston	37	42	49	59	66	84	51	65	74	95	89	66	\$75,000	\$82,500	\$90,000	\$100,000	\$95,000	\$90,056	\$					

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	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023
Macon	134	218	446	250	267	295	320	298	398	354	298	285	\$86,100	\$72,000	\$79,000	\$87,000	\$103,000	\$115,000	\$116,000	\$122,285	\$163,450	\$190,000	\$237,600	\$220,000
Madison	812	837	994	1,039	1,183	1,285	1,420	1,550	1,771	1,564	1,493	1,155	\$114,283	\$114,000	\$114,900	\$119,900	\$125,000	\$127,500	\$133,500	\$139,000	\$162,900	\$186,550	\$205,000	\$217,000
Marion	116	113	148	147	179	227	244	207	303	335	336	271	\$112,250	\$118,700	\$127,000	\$137,900	\$120,000	\$125,000	\$135,000	\$141,500	\$170,000	\$186,500	\$213,000	\$230,000
Marshall	190	240	330	397	391	485	321	357	463	602	488	400	\$105,500	\$105,000	\$101,750	\$115,000	\$125,000	\$140,900	\$139,900	\$160,000	\$199,900	\$244,950	\$270,000	\$293,750
Maury	688	927	1,236	1,345	1,542	1,615	1,528	1,657	2,825	1,824	1,728	1,264	\$140,000	\$149,900	\$148,000	\$165,000	\$174,531	\$185,000	\$203,000	\$229,000	\$265,700	\$297,800	\$359,000	\$364,900
McMinn	245	291	364	413	479	519	588	578	733	890	689	637	\$116,650	\$105,800	\$112,000	\$115,000	\$123,500	\$125,000	\$129,000	\$142,500	\$143,000	\$163,000	\$192,000	\$209,900
McNairy	130	136	148	185	168	204	226	184	275	288	275	228	\$73,450	\$75,000	\$76,000	\$83,500	\$80,000	\$79,750	\$82,525	\$92,600	\$99,000	\$125,000	\$145,000	\$157,450
Meigs	45	47	51	62	67	100	79	82	78	128	106	93	\$160,000	\$112,150	\$127,000	\$159,700	\$135,000	\$170,500	\$153,500	\$195,250	\$204,500	\$217,500	\$247,500	\$265,000
Monroe	233	299	298	325	435	498	530	522	559	561	537	506	\$128,000	\$114,500	\$121,200	\$125,000	\$137,000	\$140,850	\$146,000	\$160,000	\$168,000	\$189,900	\$225,000	\$255,000
Montgomery	1,858	1,878	2,013	2,156	2,600	2,829	3,478	2,675	5,328	4,774	4,525	2,966	\$144,000	\$144,000	\$147,900	\$151,870	\$156,000	\$161,000	\$172,500	\$190,000	\$225,000	\$250,000	\$291,000	\$300,000
Moore	37	36	29	32	62	69	57	47	60	76	60	54	\$125,000	\$130,500	\$125,000	\$140,250	\$165,500	\$160,000	\$160,000	\$164,000	\$164,500	\$207,250	\$263,500	\$284,450
Morgan	63	80	70	116	96	102	127	140	117	189	170	127	\$76,000	\$85,000	\$105,350	\$91,500	\$97,886	\$118,500	\$121,000	\$114,750	\$140,000	\$140,000	\$169,950	\$190,000
Obion	178	188	237	249	277	265	302	325	334	463	340	312	\$80,000	\$79,000	\$79,000	\$80,000	\$88,500	\$85,000	\$89,642	\$95,000	\$96,250	\$125,000	\$135,000	\$138,149
Overton	92	149	156	142	163	196	198	198	282	269	221	210	\$81,750	\$102,000	\$93,750	\$102,000	\$109,060	\$118,250	\$118,250	\$130,000	\$150,000	\$164,929	\$206,000	\$209,900
Perry	41	34	50	64	54	60	60	62	70	101	78	81	\$65,000	\$72,500	\$70,750	\$58,150	\$71,621	\$92,500	\$80,000	\$93,000	\$89,950	\$132,700	\$146,500	\$160,000
Pickett	24	53	59	62	52	62	77	62	77	67	51	62	\$163,500	\$115,000	\$100,000	\$109,000	\$107,500	\$132,000	\$140,000	\$115,650	\$139,700	\$170,000	\$232,875	\$209,350
Polk	68	60	76	93	114	128	127	139	131	164	190	148	\$109,950	\$104,408	\$144,250	\$130,000	\$121,950	\$133,700	\$126,500	\$143,000	\$155,000	\$174,000	\$207,500	\$194,000
Putnam	616	708	786	868	871	920	874	930	1,128	1,130	891	769	\$126,750	\$132,950	\$133,000	\$135,350	\$144,000	\$159,950	\$165,000	\$169,265	\$199,250	\$235,000	\$275,000	\$280,000
Rhea	128	135	154	231	268	266	287	286	362	403	335	256	\$121,870	\$125,000	\$120,000	\$122,000	\$130,000	\$140,000	\$145,000	\$149,950	\$180,000	\$195,000	\$235,000	\$256,500
Roane	265	277	336	444	503	556	615	608	791	885	770	629	\$132,000	\$141,500	\$143,750	\$132,750	\$147,000	\$153,540	\$160,000	\$170,000	\$198,000	\$210,000	\$231,750	\$250,000
Robertson	471	669	651	900	1,012	1,082	876	1,018	1,185	1,004	995	829	\$147,000	\$152,500	\$160,000	\$160,000	\$175,050	\$185,000	\$200,000	\$225,000	\$255,000	\$285,000	\$340,000	\$335,000
Rutherford	2,018	3,558	3,752	5,037	5,685	5,313	5,203	5,481	6,154	6,210	5,373	3,763	\$149,125	\$149,000	\$155,500	\$165,000	\$181,000	\$209,000	\$225,400	\$244,000	\$270,000	\$324,000	\$380,000	\$375,000
Scott	33	39	61	67	92	79	85	116	129	129	114	106	\$70,000	\$63,000	\$73,000	\$89,500	\$84,300	\$92,300	\$110,000	\$90,000	\$144,900	\$150,000	\$162,500	\$161,000
Sequatchie	81	74	67	97	137	118	145	131	188	216	180	131	\$139,900	\$117,750	\$125,000	\$133,900	\$140,000	\$142,950	\$137,000	\$142,000	\$169,975	\$229,950	\$200,000	\$240,500
Sevier	794	772	757	1,011	1,151	1,329	1,160	1,214	1,336	1,417	1,207	805	\$150,900	\$155,000	\$151,500	\$155,000	\$170,000	\$174,000	\$186,250	\$200,000	\$240,000	\$290,000	\$340,000	\$349,900
Shelby	4,838	5,961	6,488	7,483	7,899	8,444	9,039	10,098	11,158	12,006	10,462	8,413	\$158,212	\$165,000	\$170,000	\$177,000	\$177,000	\$177,000	\$194,000	\$200,000	\$230,000	\$260,000	\$275,000	\$270,000
Smith	212	294	173	195	233	262	242	196	272	238	246	203	\$91,750	\$90,000	\$97,000	\$99,300	\$122,000	\$119,250	\$139,450	\$160,750	\$174,950	\$203,000	\$238,000	\$240,900
Stewart	88	104	98	98	105	140	156	151	135	204	167	121	\$120,000	\$115,000	\$114,450	\$117,750	\$118,000	\$132,400	\$134,750	\$115,000	\$145,000	\$160,000	\$180,000	\$200,000
Sullivan	1,096	1,174	1,240	1,580	1,903	2,164	2,179	2,084	2,678	2,937	2,439	1,996	\$128,500	\$130,000	\$127,250	\$128,825	\$129,900	\$130,000	\$140,000	\$149,175	\$160,000	\$174,900	\$199,900	\$220,000
Sumner	1,399	2,047	2,418	2,875	3,197	3,309	2,893	3,105	3,833	4,114	3,486	2,409	\$172,900	\$181,000	\$190,000	\$198,900	\$218,000	\$239,999	\$255,000	\$270,000	\$301,175	\$349,900	\$410,000	\$405,000
Tipton	324	374	474	553	664	717	759	765	987	981	830	710	\$125,500	\$139,450	\$138,250	\$132,900	\$145,000	\$150,000	\$159,000	\$169,900	\$189,000	\$205,000	\$237,750	\$240,000
Trousdale	38	56	67	88	72	114	86	124	141	120	137	111	\$93,250	\$120,000	\$99,900	\$118,700	\$130,500	\$136,500	\$162,500	\$180,500	\$209,900	\$249,950	\$300,000	\$294,900
Unicoi	110	111	110	262	158	172	172	188	204	227	214	139	\$115,450	\$114,000	\$123,750	\$119,250	\$122,000	\$115,000	\$125,000	\$141,000	\$149,000	\$165,000	\$189,000	\$200,000
Union	64	81	118	139	141	169	153	147	197	198	170	143	\$109,700	\$115,500	\$129,250	\$119,500	\$139,000	\$135,000	\$140,000	\$150,000	\$186,000	\$200,500	\$259,000	\$265,000
Van Buren	31	28	42	30	41	45	44	60	67	61	72	67	\$89,500	\$135,000	\$89,500	\$114,450	\$116,500	\$126,000	\$101,000	\$147,000	\$139,900	\$150,000	\$200,000	\$172,000
Warren	280	305	306	324	381	432	487	478	507	521	496	413	\$84,000	\$87,000	\$92,500	\$83,875	\$99,500	\$108,950	\$115,000	\$134,900	\$153,500	\$180,000	\$209,450	\$225,000
Washington	1,107	1,082	1,346	1,524	1,768	1,868	1,934	2,043	2,298	2,541	1,987	1,549	\$154,500	\$155,000	\$151,350	\$149,950	\$157,000	\$159,650	\$165,000	\$170,000	\$195,000	\$214,900	\$249,600	\$280,000
Wayne	49	61	55	77	80	91	100	96	119	141	144	92	\$71,000	\$71,000	\$65,000	\$70,000	\$74,100	\$58,000	\$73,000	\$72,500	\$85,000	\$110,000	\$120,000	\$130,000
Weakley	209	218	220	244	264	285	313	335	359	413	350	255	\$84,000	\$76,000	\$85,600	\$79,950	\$86,250	\$90,000	\$89,900	\$89,900	\$119,700	\$126,500	\$140,000	\$146,500
White	179	210	228	277	266	271	292	320	375	321	342	289	\$87,500	\$90,000	\$96,700	\$106,000	\$104,900	\$117,500	\$121,725	\$143,000	\$149,900	\$176,500	\$211,000	\$215,500
Williamson	2,792	3,574	3,663	4,071	4,046	4,203	4,154	4,462	4,714	4,842	3,559	2,937	\$317,000	\$332,900	\$346,500	\$374,500	\$395,000	\$422,900	\$447,250	\$475,000	\$515,500	\$650,000	\$800,000	\$775,000
Wilson	999	1,442	1,686	1,975	2,152	2,140	2,151	2,317	3,582	2,478	2,147	1,598	\$194,000	\$205,000	\$211,000	\$228,800	\$247,250	\$268,000	\$284,900	\$299,900	\$349,900	\$385,000	\$457,500	\$448,900

Source: THDA tabulations of home sales data obtained from the Property Assessment Division, Comptroller's Office, State of TN.

*A number of methodological improvements have been made for 2019 data, and have also been made to the numbers for 2017 and 2018 for the sake of continuity.

These improvements reflect the inclusion of a) a handful of high-value transactions scattered across the state, b) additional modular home sales (built on a solid foundation, but not consistently included in prior years), also scattered across the state, and c) additional single family home transactions in Davidson, Hamilton, and Montgomery Counties.

These additional transactions increased the sales totals in Hamilton County by 0.2 percent, in Davidson County by 1.2 percent, and in Montgomery County by 3.2 percent. However, data were not available to make the retroactive adjustments for Montgomery County in years prior.