

New Home Sales 2012-2023

	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023
Lawrence	7	9	13	23	21	28	49	60	24	92	82	33	\$127,000	\$164,000	\$137,500	\$135,000	\$169,000	\$194,500	\$189,500	\$206,500	\$224,650	\$231,750	\$299,000	\$323,000
Lewis	0	0	1	0	1	3	5	9	1	24	17	392			\$124,407		\$75,000	\$110,000	\$133,500	\$134,900	\$124,900	\$192,854	\$210,000	\$545,000
Lincoln	19	23	25	24	20	53	52	43	13	29	29	69	\$120,000	\$139,900	\$149,900	\$143,250	\$130,500	\$139,900	\$149,162	\$164,450	\$205,000	\$202,000	\$271,935	\$306,900
Loudon	46	55	77	116	153	164	177	220	38	364	618	155	\$234,990	\$202,900	\$283,340	\$277,935	\$288,912	\$289,727	\$292,000	\$319,250	\$275,000	\$388,950	\$392,464	\$315,900
Macon	22	20	40	16	33	26	26	39	18	71	74	21	\$96,000	\$122,200	\$108,803	\$114,950	\$138,000	\$154,200	\$159,100	\$169,900	\$190,950	\$245,000	\$285,000	\$310,000
Madison	119	152	124	101	122	165	149	168	42	141	158	227	\$194,500	\$191,200	\$199,400	\$173,400	\$172,500	\$189,900	\$224,900	\$219,900	\$219,700	\$265,300	\$334,700	\$320,000
Marion	6	7	11	12	9	16	21	23	4	24	27	1,008	\$159,550	\$130,000	\$145,500	\$147,800	\$140,000	\$197,000	\$186,000	\$209,900	\$189,000	\$316,000	\$323,900	\$412,283
Marshall	10	23	53	77	127	174	130	96	69	195	314	163	\$96,250	\$108,900	\$127,650	\$153,900	\$169,000	\$197,425	\$219,900	\$189,999	\$229,000	\$285,000	\$346,707	\$289,900
Maury	132	178	238	406	525	746	835	825	191	1,324	1,289	2	\$172,350	\$180,000	\$204,202	\$208,105	\$232,753	\$260,500	\$289,900	\$299,990	\$280,000	\$329,995	\$414,990	\$283,250
McMinn	7	4	10	14	19	20	14	42	20	46	58	4	\$146,000	\$75,238	\$167,500	\$186,500	\$150,000	\$158,200	\$174,500	\$171,300	\$218,500	\$218,450	\$300,205	\$347,500
McNairy	8	8	4	5	2	7	3	5	2	3	5	45	\$134,000	\$152,500	\$121,750	\$142,000	\$149,000	\$150,500	\$75,000	\$138,020	\$160,500	\$210,000	\$265,000	\$345,000
Meigs	2	1	1	1	1	2	2	3	2	2	3	995	\$190,250	\$85,000	\$109,900	\$140,000	\$176,270	\$192,000	\$153,500	\$180,000	\$280,000	\$235,500	\$315,000	\$364,900
Monroe	1	3	2	1	10	19	17	39	5	53	74	3	\$103,000	\$140,000	\$216,944	\$141,000	\$166,950	\$166,000	\$189,900	\$200,000	\$194,900	\$245,000	\$299,230	\$355,000
Montgomery	1,147	958	458	782	1,013	964	1,198	1,347	281	1,799	1,409	12	\$187,700	\$189,900	\$185,700	\$207,500	\$212,000	\$221,000	\$241,850	\$250,000	\$272,900	\$306,000	\$365,000	\$247,500
Moore	0	0	0	3	2	2	1	5	3	2	7	1				\$139,000	\$192,250	\$123,750	\$325,000	\$173,000	\$187,000	\$487,500	\$312,000	\$285,000
Morgan	3	4	2	0	0	1	4	5		4	11	27	\$88,000	\$84,000	\$84,750			\$185,000	\$167,500	\$174,100		\$269,225	\$295,000	\$309,000
Obion	5	4	1	4	4	2	9	6	2	13	6	2	\$163,000	\$188,750	\$169,000	\$170,200	\$132,950	\$141,500	\$160,000	\$214,997	\$187,450	\$236,990	\$262,500	\$207,500
Overton	8	9	13	10	21	31	37	34	10	40	16	4	\$123,500	\$132,000	\$137,500	\$140,500	\$149,000	\$159,900	\$174,980	\$199,000	\$207,000	\$285,725	\$329,450	\$425,000
Perry	0	0	0	0	0	0	1	1		1	1	12							\$235,000	\$135,000		\$305,000	\$225,000	\$307,450
Pickett	1	0	0	0	1	1	0	2		2	2	129	\$155,000				\$265,000	\$270,000		\$198,250		\$282,000	\$347,400	\$412,500
Polk	1	0	0	2	2	0	4	6	4	4	8	33	\$342,900			\$175,750	\$112,500		\$140,000	\$191,500	\$230,900	\$121,000	\$370,000	\$349,000
Putnam	57	65	75	64	108	136	156	158	66	97	168	136	\$170,000	\$175,000	\$189,000	\$170,450	\$188,950	\$202,400	\$218,950	\$242,950	\$270,450	\$305,000	\$362,450	\$372,508
Rhea	7	12	17	18	24	22	22	22	14	33	37	468	\$168,000	\$153,000	\$159,900	\$139,600	\$153,700	\$157,000	\$178,950	\$209,750	\$201,250	\$279,900	\$349,999	\$374,945
Roane	2	1	2	1	2	5	29	99	18	86	132	2,382	\$94,250	\$79,900	\$191,250	\$95,000	\$122,500	\$210,000	\$237,900	\$225,000	\$269,200	\$344,995	\$317,840	\$445,223
Robertson	46	36	77	88	126	168	177	181	51	541	530	10	\$152,795	\$159,975	\$198,000	\$209,752	\$244,950	\$248,610	\$249,900	\$270,000	\$274,900	\$328,485	\$389,945	\$351,423
Rutherford	826	1,090	565	1,627	1,822	2,266	2,212	2,338	1,011	3,133	2,204	28	\$195,000	\$214,900	\$234,900	\$236,000	\$260,970	\$281,938	\$305,158	\$310,000	\$329,000	\$365,000	\$474,078	\$332,000
Scott	2	3	2	9	4	8	5	12	2	10	10	140	\$128,750	\$100,000	\$154,435	\$132,000	\$169,250	\$162,500	\$179,900	\$160,250	\$108,500	\$227,500	\$292,500	\$402,150
Sequatchie	2	1	0	3	1	5	5	11	6	17	23	686	\$114,750	\$147,500		\$90,900	\$250,000	\$160,000	\$174,900	\$185,840	\$223,750	\$269,000	\$292,000	\$475,000
Sevier	49	80	124	111	172	181	169	260	35	201	149	36	\$154,900	\$146,388	\$142,323	\$158,500	\$187,450	\$200,000	\$210,910	\$232,260	\$251,000	\$325,000	\$380,380	\$328,950
Shelby	639	741	152	139	793	681	736	731	175	113	695	13	\$231,615	\$236,368	\$233,190	\$269,950	\$282,000	\$307,500	\$326,267	\$352,250	\$395,100	\$388,000	\$504,450	\$362,000
Smith	6	4	6	4	7	19	29	22	10	26	28	320	\$129,400	\$152,850	\$104,950	\$139,383	\$142,000	\$174,900	\$191,800	\$205,450	\$214,750	\$269,900	\$315,000	\$346,100
Stewart	0	5	3	1	1	4	8	3	1	5	5	1,226		\$135,000	\$194,500	\$146,000	\$149,000	\$179,950	\$138,100	\$120,000	\$274,950	\$265,000	\$330,000	\$449,895
Sullivan	84	90	111	80	75	90	109	120	90	213	200	117	\$187,400	\$189,900	\$225,000	\$219,450	\$260,000	\$239,405	\$254,900	\$274,225	\$265,553	\$270,000	\$316,890	\$377,966
Sumner	403	623	605	755	992	1,044	940	944	412	1,007	1,060	54	\$221,500	\$246,445	\$255,070	\$269,900	\$283,003	\$307,032	\$311,648	\$334,322	\$349,435	\$372,916	\$429,747	\$376,500
Tipton	44	52	57	49	75	90	100	121	21	173	138	10	\$219,250	\$260,000	\$259,900	\$248,200	\$262,300	\$276,210	\$284,000	\$278,000	\$259,900	\$281,990	\$350,000	\$392,000
Trousdale	3	4	6	13	21	35	30	36	5	50	42	23	\$146,400	\$200,750	\$135,900	\$163,858	\$151,100	\$180,000	\$199,450	\$229,655	\$249,900	\$284,993	\$337,400	\$320,000
Unicoi	2	0	1	4	3	3	2	0		3	1	20	\$187,000		\$113,900	\$162,000	\$139,900	\$205,000	\$138,000			\$239,900	\$54,900	\$404,842
Union	6	11	9	12	15	35	38	43	12	33	26	78	\$153,450	\$139,464	\$134,000	\$181,000	\$144,000	\$146,000	\$153,350	\$163,500	\$177,450	\$213,000	\$286,500	\$275,000
Van Buren	1	0	0	2	1	2	0	1		5	15	295	\$279,900			\$104,500	\$113,000	\$274,950		\$126,500		\$357,920	\$336,664	\$408,000
Warren	9	6	7	9	9	12	24	35	17	49	69	2	\$97,500	\$127,450	\$116,900	\$119,500	\$132,200	\$145,000	\$147,758	\$165,000	\$189,000	\$269,900	\$279,900	\$170,000
Washington	124	134	106	166	147	183	215	227	60	281	324	15	\$196,962	\$223,950	\$228,451	\$228,330	\$272,500	\$275,000	\$253,000	\$259,900	\$299,650	\$310,000	\$395,000	\$167,500
Wayne	0	0	0	1	0	0	0	1				85				\$70,000				\$183,000				\$284,900
Weakley	8	12	10	10	6	7	3	6	5	6	12	1,277	\$126,500	\$132,500	\$135,400	\$137,250	\$180,700	\$185,000	\$158,000	\$236,000	\$223,000	\$194,500	\$285,000	\$1,033,211
White	27	27	14	10	14	24	38	24	15	50	67	910	\$119,000	\$139,000	\$131,000	\$154,850	\$162,000	\$163,730	\$154,250	\$190,025	\$190,000	\$264,900	\$292,500	\$482,000
Williamson	1,115	1,440	1,497	1,720	1,784	1,794	1,956	1,604	588	1,621	1,116		\$389,900	\$398,413	\$412,185	\$414,707	\$454,903	\$490,124	\$525,847	\$569,732	\$615,000	\$700,626	\$924,450	
Wilson	542	733	728	530	411	973	1,079	1,003	315	1,678	1,711		\$227,298	\$265,300	\$304,952	\$309,900	\$304,172	\$339,900	\$369,900	\$378,500	\$281,100	\$420,531	\$412,500	

Source: THDA tabulations of home sales data obtained from the Property Assessment Division, Comptroller's Office, State of TN.

*A number of methodological improvements have been made for 2019 data, and have also been made to the numbers for 2017 and 2018 for the sake of continuity.

These improvements reflect the inclusion of a) a handful of high-value transactions scattered across the state, b) additional modular home sales (built on a solid foundation, but not consistently included in prior years), also scattered across the state, and c) additional single family home transactions in Davidson, Hamilton, and Montgomery Counties.

These additional transactions increased the sales totals in Hamilton County by 0.2%, in Davidson County by 1.2% and in Montgomery County by 3.2%.

New Home Sales 2012-2023

2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023
------	------	------	------	------	-------	-------	------	------	------	------	------	------	------	------	------	------	-------	-------	------	------	------	------	------

However, data were not available to make the retroactive adjustments for Montgomery County in years prior.