## **New Home Sales 2012-2023**

	0040	0040	0044	0045	0040	0047*	0040*	0040	0000	0004	0000	0000	0040	0040	0044	0045	0040	0047*	0040*	0040	0000	0004	0000	0000
Tonnococo	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022 \$408,000	2023
Tennessee	8,185	9,615	8,961	12,332	14,728	<b>17,328*</b> er of Home	•	18,754	5,933	23,375	21,972	20,136	\$214,000	\$239,000	\$256,200	\$264,500	•	<b>จะอัง,บับบ</b> ั dian Sales	•	* \$309,990	<b>\$3</b> ∠9,500	\$349,431	\$408,000	\$420,000
Anderson	3	25	22	26	34	40	<u>47</u>	56	15	241	151	46	\$171.020	\$135.000	\$172 000	\$174.900				\$237.450	\$239,900	¢276 /80	¢320 335	\$357,450
Bedford	12	11	36	51	73	124	137	174	33	257	215	246	\$171,020	\$109.900	· ,	\$174,900	, ,	. ,	. ,	. ,	\$232,000	. ,	. ,	\$314,995
Benton	1	0	3	0	1	2	3	1	1	4	7	6	\$120,000	Ψ105,500	\$191,000	Ψ100,200	\$110,000	. ,	. ,	. ,	\$129,900	· ,	. ,	\$167,500
Bledsoe	1	0	1	0	0	0	3	2	1	2	4	9	\$195,000		\$129,800		Ψ110,000	ψ01,000		,	\$152,000	, ,	. ,	\$265,000
Blount	114	185	166	194	243	323	376	429	101	481	273	209	\$180,400	\$209,900	\$214,950	\$219.900	\$222.600	\$232.300	. ,	. ,	\$289,900	. ,	· ,	\$479,900
Bradley	78	102	89	126	178	183	184	213	60	325	342	296	\$152,000	\$169,250	. ,	. ,	, ,	• •	. ,	, ,	\$254.950	. ,	. ,	\$328,950
Campbell	2	2	6	8	13	13	19	18	6	27	31	17	\$310,000	\$169,150	. ,	. ,	\$177,390	\$155,000	\$169,000	\$190,500	\$191,950	\$229,900	\$305,000	\$350,000
Cannon	3	5	7	7	15	24	22	27	9	40	30	22	\$107,500		\$154,000		\$175,000			,	\$169,900	, ,	. ,	\$344,950
Carroll	0	0	0	3	0	1	0	0			1	5				\$192,000		\$84,000					\$405,000	\$181,000
Carter	5	7	9	9	13	27	15	17	4	35	24	14	\$99,000	\$148,000	\$144,900	\$144,000	\$143,000	\$143,600	\$151,990	\$169,000	\$214,703	\$259,900	\$282,400	\$330,000
Cheatham	13	10	30	39	41	91	160	197	95	131	147	111	\$207,000	\$194,121	\$196,450	\$200,000	\$240,850	\$236,700	\$239,900	\$249,500	\$254,440	\$345,000	\$380,000	\$398,900
Chester	14	17	9	10	15	24	17	11	6	12	11	19	\$125,950	\$122,900	\$128,500	\$136,700	\$134,900	\$136,900	\$136,000	\$184,900	\$201,950	\$179,900	\$215,000	\$224,855
Claiborne	5	8	7	12	15	9	15	15	6	23	16	11	\$150,000	\$132,500	\$154,900	\$145,400	\$166,150	\$157,300	\$167,000	\$168,466	\$179,250	\$235,000	\$246,950	\$279,500
Clay	1	0	0	0	0	0	0	0		1	1	3	\$107,000									\$146,000	\$199,900	\$159,900
Cocke	3	4	8	9	7	11	8	19	5	17	18	19	\$147,000	\$183,150	\$169,550	\$157,300	\$143,000	\$149,000	\$162,000	\$164,082	\$207,000	\$261,275	\$292,400	\$338,250
Coffee	26	32	45	71	103	115	184	192	51	187	159	153	\$228,450	\$130,963	\$145,000	\$138,000	\$132,900	\$159,900	\$172,950	\$209,450	\$215,000	\$276,000	\$359,900	\$344,900
Crockett	10	6	8	11	12	9	8	4	1	10	2	2	\$115,250	\$123,900	\$127,400	\$124,500	\$138,900	\$140,000	\$154,900	\$177,500	\$169,900	\$212,500	\$309,900	\$384,450
Cumberland	44	46	55	58	76	97	122	149	48	137	117	123	\$160,250	\$176,000	\$175,900	\$185,750	\$180,000	\$188,500	\$179,900	\$180,000	\$188,750	\$255,500	\$350,000	\$379,900
Davidson	912	1,176	1,493	2,597	2,889	3,271	2,939	3,097	850	3,418	3,091	2,853	\$198,965	\$257,775	\$290,300	\$331,825	\$340,000	\$345,000	\$365,700	\$379,900	\$408,950	\$422,175	\$467,525	\$483,300
Decatur	1	1	0	1	2	2	3	1	3	5	1	55	\$92,000	\$165,000		\$35,000	\$80,500	• •	• •		\$246,400			\$315,000
DeKalb	4	8	9	6	11	21	30	55	19	42	70	223	\$114,500	\$105,500	\$119,900	· - ,	+ -,	, , ,	· - ,	· ,	\$171,900	· - /	+ ,	\$356,855
Dickson	33	37	49	72	100	125	128	207	119	269	224	20	\$152,500		+, -	• •	\$192,500		• •			. ,		\$331,750
Dyer	6	17	13	25	20	11	11	19	6	14	10	262	\$145,950	\$174,900	. ,	· ,	. ,	+ -,	\$159,900	, ,	. ,	\$204,200	. ,	\$378,866
Fayette	89	125	110	147	147	164	146	170	33	343	335	65	\$196,750	\$229,000	\$231,450	,	* -,	. ,	. ,	. ,	\$398,900	. ,	· ,	\$320,000
Fentress	10	5	7	4	11	11	14	24	14	55	54	107	\$108,250	\$119,900	, , , , , ,	, , ,	+ -,	+ -,	·,	· ,	\$162,000	7	· ,	\$312,000
Franklin	14	22	26	22	27	34	62	59	45	169	177	86	\$121,900	\$120,950		+ - ,	\$152,500	, ,	+,	+,	. ,	. ,	\$451,050	\$341,750
Gibson	53	60	48	42	46	40	35	48	2	98	94	26	\$148,000		, ,	, ,	\$209,950	. ,		,	, ,	, ,	. ,	\$279,900
Giles	3	6	8	10	12	8	23	18	4	36	27	35	\$99,000	· · · · · ·			\$137,500				· ,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	\$324,900
Grainger	1	3	4	9	9	15	8	6	8	23	24	121	\$150,000	. ,	. ,	. ,	. ,	. ,	. ,	, ,	. ,	. ,	\$312,450	. ,
Greene	12	15	13	16	22	31	36	56	20	69	76	11	\$151,400		•	· · · · · · · · · · · · · · · · · · ·		•	· · · · · · · · · · · · · · · · · · ·		•	•	\$315,000	
Grundy Hamblen	1 5	3	22	30	20	20	2 43	16	4	14	22	172 1,170	\$120,000	\$45,000		\$163,000		• •	. ,	, ,	. ,	. ,	\$400,000 \$318,865	. ,
Hamilton	15 580	22	632	674	29 784	28		56 1,079	14 364	50 1,160	119 1,242	1,170	\$154,900	• •	• •	• •			• •					. ,
Hancock	0	603	032	0	0	883	812 0	1,079	304	1,100	1,242	2	\$245,510	\$209,900	\$275,000	\$279,950	\$290,000	\$291,330	\$322,007	<b>\$330,000</b>	φ350,000	\$77,500	\$432,893	\$270,258
Hardeman	2	1	5	1	3	5	1	3		4	7	43	\$124,025	<u></u> \$78 በበበ	\$110,000	\$15 <i>1</i> 000	\$169,100	\$15 <i>1</i> 000	¢17/ 500	\$104.440		φ11,300	\$212,900	
Hardin	10	9	6	6	21	17	25	33	10	21	33	50	\$145,359		, ,	, ,	•	. ,		,		\$249 000	\$311,800	
Hawkins	17	16	7	5	9	14	19	15	8	34	50	5	\$129,000	· · · · · ·			. ,				· ,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	\$200,000
Haywood	3	2	1	4	1	2	10	1	U	2	3	7	\$260,000	•			\$123,000			•	•		\$188,400	
Henderson	7	3	3	7	5	10	6	7	4	10	7	15	\$115,750	· · · · · ·			. ,					· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	\$199,000
Henry	9	6	10	20	14	18	5	18	3	18	17	20	\$127,150	•						•	•		\$289,900	
Hickman	0	3	2	6	2	4	12	24	7	14	22	5	Ψ121,100	· · · · · ·							· ,	· · · · · · · · · · · · · · · · · · ·	\$306,500	
Houston	1	1	2	1	2	3	1	2	•	3	2	17	\$108,000	•			\$130,000			•	•		\$209,000	
Humphreys	0	2	5	0	2	1	4	8	4	12	18	7	Ţ.55,000		\$108,500			•	•	•				\$297,000
Jackson	2	1	1	0	1	1	1	3	5	2	6	292	\$104,450	\$45,000	\$97,900								\$302,250	
Jefferson	10	25	40	56	46	65	57	80	70	150	258	1,409	\$160,000			\$140.648	· · · · · ·	· · · · · ·					· · · · ·	\$421,120
Johnson	0	1	1	0	0	2	0	2	2		2	1	, ,	•	\$126,000	•	, , , , , , , , ,	\$62,000	, , , , , , , , ,		\$156,750	. , , , , , , ,		\$100,000
Knox	507	354	694	912	974	1,236	876	1,140	215	1,746	1,458	2	\$236,186				* \$274,053*		\$304,950			\$330,012	\$395,702	
Lake	0	0	0	1	0	0	0	0		,		51				\$132,150		,		,				\$315,000
Lauderdale	0	0	1	0	1	1	4	3			4	24			\$149,500			\$122,000	\$157,450	\$145,000			\$160,500	\$263,500
															,			,	,	,			•	

## **New Home Sales 2012-2023**

	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023	2012	2013	2014	2015	2016	2017*	2018*	2019	2020	2021	2022	2023
Lawrence	7	9	13	23	2010	28	49	60	24	92	82	33	\$127,000	\$164,000	\$137,500		\$169,000	\$194,500			\$224,650		-	\$323,000
Lewis	0	0	1	0	1	3	5	9	1	24	17	392	Ψ121,000	Ψ10-1,000	\$124,407	ψ100,000	\$75,000		· · · · · · · · · · · · · · · · · · ·		\$124,900	· · · · · · · · · · · · · · · · · · ·		\$545,000
Lincoln	19	23	25	24	20	53	52	43	13	29	29	69	\$120,000	\$139.900	•	\$143.250	. ,		•	. ,		• •	. ,	\$306,900
Loudon	46	55	77	116	153	164	177	220	38	364	618	155	\$234,990	· · · · · ·		. ,			· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·		\$315,900
Macon	22	20	40	16	33	26	26	39	18	71	74	21	\$96,000	\$122,200	\$108,803	\$114,950	\$138,000	\$154,200	\$159,100	\$169,900	\$190,950	\$245,000	\$285,000	\$310,000
Madison	119	152	124	101	122	165	149	168	42	141	158	227	\$194,500	\$191,200	\$199,400	\$173,400	\$172,500	\$189,900	\$224,900	\$219,900	\$219,700	\$265,300	\$334,700	\$320,000
Marion	6	7	11	12	9	16	21	23	4	24	27	1,008	\$159,550	\$130,000	\$145,500	\$147,800	\$140,000	\$197,000	\$186,000	\$209,900	\$189,000	\$316,000	\$323,900	\$412,283
Marshall	10	23	53	77	127	174	130	96	69	195	314	163	\$96,250	\$108,900	\$127,650	\$153,900	\$169,000	\$197,425	\$219,900	\$189,999	\$229,000	\$285,000	\$346,707	\$289,900
Maury	132	178	238	406	525	746	835	825	191	1,324	1,289	2	\$172,350	\$180,000	· ,	· ,	\$232,753	. ,	. ,	. ,	. ,	. ,	. ,	\$283,250
McMinn	7	4	10	14	19	20	14	42	20	46	58	4	\$146,000	. ,	\$167,500	. ,						. ,		\$347,500
McNairy	8	8	4	5	2	7	3	5	2	3	5	45	\$134,000	\$152,500	· ,	· ,	\$149,000	. ,	· ,	. ,	. ,	. ,	. ,	\$345,000
Meigs	2	1	1	1	1	2	2	3	2	2	3	995	\$190,250	\$85,000	,	. ,	\$176,270					. ,		\$364,900
Monroe	1	3	2	1	10	19	17	39	5	53	74	3	\$103,000		+ -,-	. ,								\$355,000
Montgomery	1,147	958	458	782	1,013	964	1,198	1,347	281	1,799	1,409	12	\$187,700	\$189,900	\$185,700	. ,						. ,		\$247,500
Moore	0	0	0	3	2	2	1	5	3	2	11	7	¢00 000	<b>¢</b> 04 000	<b>CO1750</b>	\$139,000	\$192,250					. ,		\$285,000
Morgan Obion	3	4	2	0	4	2	9	5	2	13	11 6	27	\$88,000 \$163.000	\$84,000 \$188.750	\$84,750 \$169,000	¢170 200	¢122.050	. ,	. ,	\$174,100			\$295,000	\$309,000 \$207,500
Overton	5 8	9	13	10	21	31	37	34	10	40	16	4	\$103,000	· ,	. ,	. ,		. ,	· · · · · ·	. ,	. ,	. ,	\$329,450	\$425,000
Perry	0	0	0	0	0	0	1	1	10	1	10	12	φ123,300	φ132,000	φ137,300	φ140,300	φ149,000	φ139,900	. ,	\$135,000	. ,	•	\$225,000	\$307,450
Pickett	1	0	0	0	1	1	0	2		2	2	129	\$155,000				\$265,000	\$270,000	Ψ200,000	\$198,250				. ,
Polk	1	0	0	2	2	0	4	6	4	4	8	33	\$342,900			\$175.750	\$112,500	Ψ210,000	\$140,000		\$230,900	. ,		\$349,000
Putnam	57	65	75	64	108	136	156	158	66	97	168	136	\$170.000	\$175.000	\$189.000	. ,	\$188,950	\$202,400	. ,		. ,			\$372,508
Rhea	7	12	17	18	24	22	22	22	14	33	37	468	\$168,000	\$153,000		•	•	•	•	•		•	•	\$374,945
Roane	2	1	2	1	2	5	29	99	18	86	132	2,382	\$94,250	\$79,900	\$191,250	\$95,000	\$122,500	\$210,000	\$237,900	\$225,000	\$269,200	\$344,995	\$317,840	\$445,223
Robertson	46	36	77	88	126	168	177	181	51	541	530	10	\$152,795	\$159,975	\$198,000	\$209,752	\$244,950	\$248,610	\$249,900	\$270,000	\$274,900	\$328,485	\$389,945	\$351,423
Rutherford	826	1,090	565	1,627	1,822	2,266	2,212	2,338	1,011	3,133	2,204	28	\$195,000	\$214,900	\$234,900	\$236,000	\$260,970	\$281,938	\$305,158	\$310,000	\$329,000	\$365,000	\$474,078	\$332,000
Scott	2	3	2	9	4	8	5	12	2	10	10	140	\$128,750	\$100,000	\$154,435	\$132,000	\$169,250	\$162,500	\$179,900	\$160,250	\$108,500	\$227,500	\$292,500	\$402,150
Sequatchie	2	1	0	3	1	5	5	11	6	17	23	686	\$114,750	\$147,500		\$90,900	\$250,000	\$160,000	\$174,900	\$185,840	\$223,750	\$269,000	\$292,000	\$475,000
Sevier	49	80	124	111	172	181	169	260	35	201	149	36	\$154,900			. ,							\$380,380	\$328,950
Shelby	639	741	152	139	793	681	736	731	175	113	695	13	\$231,615			-					•		\$504,450	
Smith	6	4	6	4	7	19	29	22	10	26	28	320	\$129,400									. ,	\$315,000	
Stewart	0	5	3	1	1	4	8	3	1	5	5	1,226	<b>#</b> 407.400			•					•		\$330,000	
Sullivan	84	90	111	80	75	90	109	120	90	213	200	117	. ,	· ,	· ,	. ,		. ,	· · · · · ·	. ,	. ,	· · · · ·	\$316,890	. ,
Sumner	403	623	605	755	992	1,044	940	944	412	1,007	1,060	54	\$221,500	. ,	. ,		. ,	. ,	. ,	. ,	. ,	. ,	\$429,747	
Tipton Trousdale	44 3	52	57 6	49	75 21	90	100	121	21	173 50	138 42	10	\$219,250	· ·				•		•			\$350,000 \$337,400	
Unicoi	ა ე	4 0	1	13	3	35	30	36	5	20	42	23 20	\$146,400 \$187,000	\$200,730		•	\$131,100			φ <b>2</b> 29,000	φ249,900	•	\$54,900	\$404,842
Union	6	11	9	12	15	35	38	43	12	33	26	78	. ,	\$130 <i>464</i>	· ,	· ,	· ,	. ,	. ,	\$163 500	\$177 <i>4</i> 50		\$286,500	\$275,000
Van Buren	1	0	0	2	1	2	0	1	12	5	15	295	\$279,900	ψ109,404	ψ104,000	•	\$144,000	•	•	\$105,500	•			
Warren	9	6	7	9	9	12	24	35	17	49	69	2	\$97,500	\$127 450	\$116 900									\$170,000
Washington	124	134	106	166	147	183	215	227	60	281	324	15	, ,			-					•		\$395,000	
Wayne	0	0	0	1	0	0	0	1			02.	85	ψ.00,002	Ψ==0,000	Ψ220, 10 1	\$70,000	Ψ2. 2,000	φ=: σ,σσσ	Ψ=00,000	\$183,000		φσ.σ,σσσ	φοσο,σοσ	\$284,900
Weakley	8	12	10	10	6	7	3	6	5	6	12	1,277	\$126,500	\$132,500	\$135,400		\$180,700	\$185,000	\$158,000			\$194,500	\$285,000	\$1,033,211
White	27	27	14	10	14	24	38	24	15	50	67	910	\$119,000			-								\$482,000
Williamson	1,115	1,440	1,497	1,720	1,784	1,794	1,956	1,604	588	1,621	1,116		\$389,900		\$412,185	•					•		•	
Wilson	542	733	728	530	411	973	1,079	1,003	315	1,678	1,711		\$227,298	\$265,300	\$304,952	\$309,900	\$304,172	\$339,900	\$369,900	\$378,500	\$281,100	\$420,531	\$412,500	
VVIIGOTI	J4Z	133	120	330	+11	313	1,079	1,003	313	1,070	1,711		ΨΖΖΙ,ΖΘΟ	Ψ200,300	ψυυ4,9υΖ	ψυυσ,συυ	ψυυ <del>4</del> ,172	ψυυυ, υυ	ψυυσ,συυ	ψ510,500	ψ201,100	Ψ+20,001	ψ+12,500	

Source: THDA tabulations of home sales data obtained from the Property Assessment Division, Comptroller's Office, State of TN.

These improvements reflect the inclusion of a) a handful of high-value transactions scattered across the state, b) additional modular home sales (built on a solid foundation, but not consistently included in prior years), also scattered across the state, and c) additional single family home transactions in Davidson, Hamilton, and Montgomery Counties.

These additional transactions increased the sales totals in Hamilton County by 0.2%, in Davidson County by 1.2% and in Montgomery County by 3.2%.

<sup>\*</sup>A number of methodological improvements have been made for 2019 data, and have also been made to the numbers for 2017 and 2018 for the sake of continuity.

## **New Home Sales 2012-2023**

2012 2013 2014 2015 2016 2017\* 2018\* 2019 2020 2021 2022 2023 2012 2013 2014 2015 2016 2017\* 2018\* 2019 2020 2021 2022 2023

However, data were not available to make the retroactive adjustments for Montgomery County in years prior.