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**TENNESSEE HOUSING DEVELOPMENT  
AGENCY**

**2009 MULTIFAMILY TAX-EXEMPT  
BOND AUTHORITY PROGRAM DESCRIPTION**

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**This package includes:**

- Program Summary**
- Program Description**
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- Application with Exhibits**
- Self Check and Scoring Summary Sheet**
- HUD Median Incomes for Tennessee Counties**
- Municipal Issuers Registry**

# Tennessee Housing Development Agency

## Multifamily Tax-Exempt Bond Authority

### 2009 Summary

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- **THDA has authorized the allocation of Multifamily Tax-Exempt Bond Authority to local issuers for multifamily developments:**
  - \$150 million in Multifamily Tax-Exempt Bond Authority** for developments which will close financing by the date specified in the Commitment Letter. \$50,000,000 will be available in East Tennessee, \$50,000,000 will be available for Middle Tennessee, and \$50,000,000 for West Tennessee. Any unused, recaptured or released amounts after April 1, 2009 will be available first to any remaining eligible applications from that same Grand Division. If there are no remaining eligible applications from that same Grand Division, then the Multifamily Tax-Exempt Bond Authority will be available to the next highest ranking application regardless of Grand Divisions until the end of the application submission period as defined in Part IV.
- **Bonds must be issued by a local board or other issuing entity with jurisdiction in the area of the proposed development.**
- **Some units must be occupied low-income households:** twenty percent (20%) of the units must be occupied by households with incomes no greater than fifty percent (50%) of area median income, or forty percent (40%) of the units must be occupied by households with incomes no greater than sixty percent (60%) of area median income. Seventy-five percent (75%) of the units must be occupied by households with incomes no greater than one hundred and fifteen percent (115%) of the area median income.
- For developments involving new construction, THDA will allocate a **maximum of eleven million five hundred thousand dollars (\$11,500,000)** in Multifamily Tax-Exempt Bond Authority per development.
- For developments involving conversion and/or acquisition, THDA will allocate a **maximum of seventeen million two hundred and fifty thousand dollars (\$17,250,000)** in Multifamily Tax-Exempt Bond Authority per development.
- The application submission period extends until the earlier of (i) the date upon which all Multifamily Tax-Exempt Bond Authority made available hereunder is fully committed or (ii) the first date applications will be accepted under a Multifamily Tax-Exempt Bond Authority Program Description as may be adopted by THDA for 2010.
- Multifamily Tax-Exempt Bond Authority will be allocated only to **eligible applications** on a first come, first served basis. If THDA receives multiple applications on the same day that, in the aggregate, request more Multifamily Tax-Exempt Bond Authority than is available, those applications will be ranked according to Part VI-F.
- **Applicants must meet THDA and federal tax requirements and all other applicable federal, State, and local laws or ordinances.**
- **A non-refundable \$1,500 application fee is required with each application.** If a Commitment Letter is issued, the applicant must submit a **commitment fee of one percent (1%) of the amount of Multifamily Tax-Exempt Bond Authority allocated and separate incentive fee equal to twenty percent (20%) of the commitment fee.** Subject to the requirements of the Program Description, part of these fees may be returned.

**This is only a brief description of some elements of the program. For a complete Program Description, contact Judith Smith at (615) 815-2143.**

# Tennessee Housing Development Agency Multifamily Tax-Exempt Bond Authority for 2009

## 2009 Program Description

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### **Part I: Background, Eligibility, and Requirements**

The Tennessee Housing Development Agency (THDA) is making Multifamily Tax-Exempt Bond Authority available to local issuers for financing for multifamily housing units in Tennessee. Part of this Multifamily Tax-Exempt Bond Authority is available in each of the three Grand Divisions of the State. The Multifamily Tax-Exempt Bond Authority can be used only to provide financing for new construction of affordable rental housing units, for conversion of existing properties through adaptive reuse, or for acquisition and rehabilitation of rental units, subject to the conditions and requirements described below, and subject to Internal Revenue Service requirements.

#### **A. Use of Multifamily Tax-Exempt Bond Authority:**

1. Any Multifamily Tax-Exempt Bond Authority allocated pursuant to this Program Description must be used to provide financing for the development such that the original term of the bonds must extend for at least one year beyond December 31 of the year in which the development is placed in service.
2. Applicants for and Recipients (as defined in Part II-D) of Multifamily Tax-Exempt Bond Authority must issue bonds no later than 1:00 PM Central Time on the date specified in the Commitment Letter.
3. To the extent not otherwise specified herein, all federal tax requirements for private activity bonds must be met.

#### **B. Eligible Developments:**

The development must be:

1. New construction;
2. A conversion of an existing property not being used for housing; or
3. Acquisition and rehabilitation, with rehabilitation hard costs equal to at least twenty percent (20%) of building acquisition costs.

#### **C. Ineligible Developments**

Developments involving entities or individuals previously involved in a development that, at any time within a period of one year prior to the submission of the application for 2009 Multifamily Tax-Exempt Bond Authority, failed to submit any documentation required in Part X-D.

#### **D. Identity of Interests**

If a development involves acquisition of land or buildings, there can be no more than a fifty percent (50%) identity of interest between buyer and seller.

#### **E. Tenants to be Served**

1. Seventy five percent (75%) of the units in the development must be occupied by households with incomes no greater than one hundred fifteen percent (115%) of the area median income and

2. a. Twenty percent (20%) of the units in the development must be occupied by households with incomes no greater than fifty percent (50%) of the area median income; or
- b. Forty percent (40%) of the units in the development must be occupied by households with incomes no greater than sixty percent (60%) of the area median income.

**F. Limit on Cost per Unit**

The total cost per unit (Total Development Costs; line item #12 on page 7 of the application; divided by total number of units in the proposed development) must not exceed \$126,500.

**G. Maximum Amount of Bonds per Development**

1. A development involving new construction may not receive more than eleven million five hundred thousand dollars (\$11,500,000) of Multifamily Tax-Exempt Bond Authority.
2. A development involving conversion and/or acquisition and rehabilitation may not receive more than seventeen million two hundred and fifty thousand dollars (\$17,250,000) of Multifamily Tax-Exempt Bond Authority according to the following:

<u>Major components replaced</u>	<u>max. Multifamily Tax-Exempt Bond Authority</u>
Less than 2	\$11,500,000
2	\$14,950,000
3 or more	\$17,250,000

Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

For purposes of this 2009 Multifamily Tax-Exempt Bond Authority Program Description, major building components are roof structures, wall structures, floor structures, foundations, plumbing systems, central heating and air conditioning systems, electrical systems, doors and windows, kitchen cabinets and kitchen countertops and all existing kitchen appliances, parking lots, elevators, and fire/safety systems. “Major” refers to the importance of the building component and the extent of replacement. The building component must be significant to the building and its use, normally expected to last the useful life of the structure, and not be minor or cosmetic (e.g. major – roof sheathing, rafters, framing members; minor – shingles, built-up roofing). Total replacement of a building component is not required, however a minimum of fifty percent (50%) of the building component must be replaced.

**H. Maximum Amount of Multifamily Tax-Exempt Bond Authority per Developer or Related Parties**

The maximum amount of Multifamily Tax-Exempt Bond Authority that may be committed to a single applicant, developer, owner, or related parties shall not exceed twenty million dollars (**\$20,000,000**). If 2008 Multifamily Tax-Exempt Bond Authority was exchanged for 2009 Multifamily Tax-Exempt Bond Authority pursuant to Part IX-C of the 2008 Multifamily Tax-Exempt Bond Authority Program Description, any amount of 2009 Multifamily Tax-Exempt Bond Authority shall count

against the maximum amount of Multifamily Tax-Exempt Bond Authority that may be committed to a single applicant, developer, owner, or related parties pursuant to this Part I-H. THDA reserves the right, in its sole discretion, to determine whether related parties are involved for the purpose of applying this limitation.

#### **I. Limit on Developer's Fee**

1. The developer and consultant fees cannot exceed fifteen percent (15%) on the portion of the basis attributable to acquisition (before the addition of the fees), and cannot exceed fifteen percent (15%) of the portion of the basis attributable to new construction or to rehabilitation (before the addition of the fees).
2. If the developer and contractor are related parties, then the combined fees for contractor's profit, overhead, and general requirements plus the developer's and consultant's fees, cannot exceed fifteen percent (15%) of the portion of the basis attributable to acquisition (before the addition of the fees), and cannot exceed twenty-five percent (25%) of the portion of the basis attributable to new construction or to rehabilitation (before the addition of the fees).

#### **J. Limits on Costs of Issuance**

As provided in Section 147 (g), the costs of issuance financed by the proceeds of private activity bonds issued to finance multifamily housing may not exceed two percent (2%) of the proceeds of the issue.

#### **K. Market Study Required**

1. The application must include a market study performed by an **independent third party**. The market study must contain current information (less than six months old) at the time of submission. "Comparables" as used in property appraisals are not acceptable. THDA will determine, in its sole discretion, whether the market study and other information available to THDA support the proposed development.
2. A market study must include, without limitation, all of the following:
  - a. Name and telephone number of person performing the study, their qualifications to perform this market study, and a statement indicating the person and/or entity performing the study has no identity of interest with any person or entity involved in the development, including, without limitation, the ownership entity and any of its partners, any other member of the development team, or any individuals involved in any such entities;
  - b. On-site field study by the person performing the market study;
  - c. Data identifying and describing the market areas, neighborhood and site, including geographic and demographic information;
  - d. Data identifying existing units and rent types, as well as any existing tax credit developments, tax-exempt bond developments, or proposed tax credit or proposed tax-exempt bond developments which have reservations or commitments and are proposed to be built or renovated in the market area or neighborhood;
  - e. Data to support a proposed rent structure lower than the maximum rents allowed by this program, if such a rent structure was proposed in the application;
  - f. Data identifying vacancies of rental units in the market area and neighborhood;

- g. Data identifying income qualified households at income levels required by this program in the market area;
- h. Current and projected need based on market conditions supported by data from various market sources including waiting list information from all Section 8 and local public housing authorities serving that market area;
- i. Projected absorption time (rent up) of the proposed units by the market; and
- j. Color photos of the proposed site and surrounding neighborhood.

**L. Appraisal Required**

The application must include an appraisal of the proposed development performed in accordance with industry standards, by an appraiser licensed in Tennessee. The appraisal cannot be based solely or largely on a “cost” approach to value, but must also consider market and income approaches to value. If the application is proposing acquisition of an existing structure, an “as is” appraisal must also be included.

**M. Physical Needs Assessment Required**

For applications proposing rehabilitation, the application must include a physical needs assessment. The physical needs assessment must be in a form and with content acceptable to THDA in its sole discretion, and must include a complete and detailed work plan showing all necessary and contemplated improvements and the projected cost. Physical needs assessments must be less than six months old at the time of submission in order to be acceptable.

**N. Minimum Score Required**

The application must receive at least 75 points under Part VII.

**O. Land Use Restrictive Covenant Required**

THDA will provide a Land Use Restrictive Covenant with a term of fifteen (15) for developments using Multifamily Tax-Exempt Bond Authority **without** noncompetitive Low-Income Housing Tax Credit. The Land Use Restrictive Covenant must be executed, recorded in the county where the development is located, and **the original** returned to THDA no later than the date specified in the Commitment Letter.

**P. Building Codes Compliance Required**

The development must meet all applicable local building codes or in the absence of such codes, the development must meet the following, as applicable: new construction of multi-family apartments of 3 or more units must meet the 2003 International Building Code; new construction or reconstruction of single-family units or duplexes must meet the 2003 International Residential Code for One- and Two-Family Dwellings; and rehabilitation of rental units must meet the 2003 International Property Maintenance Code. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

**Q. Program Requirements and IRS Requirements**

All program description requirements, application requirements, and IRS requirements must be met. If there is any inconsistency or conflict among the

requirements, the most stringent of the requirements will apply, as determined by THDA.

### **Part II: Multifamily Tax-Exempt Authority Available**

- A. **One hundred and fifty million dollars (\$150,000,000) of Multifamily Tax-Exempt Bond Authority is available during the application submission period described in Part IV.**
- B. A total of fifty million dollars (\$50,000,000) of Multifamily Tax-Exempt Bond Authority will be available initially in each of the three Grand Divisions (East, Middle, and West), then subsequently as provided in Part VI.
- C. An amount of 2010 Multifamily Tax-Exempt Bond Authority equal to the amount of 2009 Multifamily Tax-Exempt Bond Authority, if any, that remains uncommitted as of December 31, 2009 will be available, subject to this program description and subject to an allocation of 2010 tax-exempt bond authority to THDA.
- D. Recipients are eligible for commitments for Multifamily Tax-Exempt Bond Authority, provided that they meet all of the other requirements of this Program Description.

### **Part III: Receipt of Applications**

The applicant must submit an original application and **ONE COPY** with content, formatting, and pagination identical to the attached application. Only complete applications will be accepted and they will be accepted only at the Tennessee Housing Development Agency, 404 James Robertson Parkway, Suite 1114, Nashville, Tennessee, 37243-0900. (applications by express delivery services should be sent to the same address, but at Zip Code 37219-1522). Applications submitted prior to the beginning of the application period indicated in Part IV will be reviewed following the beginning of the application period as indicated in Part V. No application or parts of applications will be accepted at any other location and no application or parts of applications will be accepted via facsimile transmission. All documents submitted to THDA must bear original signatures.

### **Part IV: Application Submission Period**

- A. No application will be accepted after 1:00 PM Central Time on the earlier of (i) the date upon which the amount of Multifamily Tax-Exempt Bond Authority made available hereunder is fully committed pursuant to Commitment Letters issued under Part IX of this Program Description or (ii) the day prior to the first date applications will be accepted under a Multifamily Tax-Exempt Bond Authority Program Description as may be adopted by THDA for 2010 (the "2010 Effective Date"). Applications resubmitted under Part VIII-B will be treated as new applications. No applications submitted under this program description will have priority or be considered under any Multifamily Tax-Exempt Bond Authority Program Description THDA may develop for 2010. New applications must be submitted for allocations of 2010 Multifamily Tax-Exempt Bond Authority following the 2010 Effective Date and such new applications will be subject to all requirements of any Multifamily Tax-Exempt Bond Authority Program Description THDA may develop for 2010, except for applications submitted within the application submission period described herein and for which Commitment Letters are issued under Part IX-C and Part IX-D. Any application received on the 2010 Effective Date will be handled and evaluated under the 2010 Multifamily Tax-Exempt Bond Authority Program Description.

## **Part V: Review of Applications for Completeness**

### **A. Applications must be complete.**

An application must be complete, as determined by THDA in its sole discretion, based on the requirements in this Program Description and the attached application. Incomplete applications will be returned to the applicant. THDA may request additional documentation and/or information for purposes of clarification. An applicant may request a determination from THDA's Executive Director or Deputy Executive Director regarding the reasonableness of such a request.

### **B. Information must be current.**

1. Appraisal and market information older than six months, as determined by the date prepared and information contained therein will not be considered current or complete. Supplemental documentation, including any commitments, should not have expired if they contain an expiration date, or the application will not be considered complete. Documents indicating approval dates that have passed will not meet application requirements. Applications with such documents will be considered incomplete.
2. A resolution authorizing the issuance of bonds passed by the relevant issuing entity must be current and valid at the time of application. The applicant should coordinate any updates that may be required for the resolution to remain in effect. Information submitted that is not current will not be accepted by THDA and will cause the application to be deemed incomplete. Any information or documentation, which is not current or complete, will impair an applicant's chances of receiving Multifamily Tax-Exempt Bond Authority.

### **C. Responsibility for complete and current information**

It is the sole responsibility of the applicant to submit a complete application with current information.

### **D. Multiple Applications for a Single Development**

1. Multiple applications submitted as separate phases of one development will be considered as one development and reviewed as one application. THDA reserves the right to request additional information or documentation, if necessary, to determine if applications submitted will be considered and reviewed as one or more developments.
2. Only one application may be submitted and be considered for a development. THDA reserves the right to request additional information or documentation to determine if applications submitted will be considered and reviewed as one or more developments.
3. A single application may be submitted for up to four developments provided that **each** of the following conditions applies to **each** development:
  - a. located in a rural county as defined in Exhibit 9;
  - b. no more than 48 total units; and
  - c. if developments are not all located within the same county, all counties in which the developments are located must be contiguous and within the same Grand Division.

An application submitted under this Part V-D-3 will be treated as an application for a single development for purposes of applying the limits in Part I-G of this Program Description.



## **Part VI: Scoring Process and Allocation Per Grand Division**

- A. All applications will be scored according to the criteria described below. An application must receive at least 75 points to be eligible to receive Multifamily Tax-Exempt Bond Authority.
- B. Multifamily Tax-Exempt Bond Authority will be allocated on a first come, first served basis to eligible applicants by Grand Division until the total amount of Multifamily Tax-Exempt Bond Authority available in each Grand Division is allocated. If THDA receives multiple eligible applications on the same day that, in the aggregate, request more Multifamily Tax-Exempt Bond Authority than is available, those applications will be ranked according to Part VI-F. The process of allocating Multifamily Tax-Exempt Bond Authority within Grand Divisions will end with the last complete eligible application that can be allocated in any Grand Division.
- C. If there is any Multifamily Tax-Exempt Bond Authority remaining in any Grand Division, or if any additional Multifamily Tax-Exempt Bond Authority is recaptured or released, any such amounts shall remain available first to qualified applicants in that same Grand Division until April 1, 2009. THDA will issue a commitment of Multifamily Tax-Exempt Bond Authority to each eligible application in each Grand Division until the final amount of available Multifamily Tax-Exempt Bond Authority is exhausted.
- D. Following April 1, 2009, any remaining Multifamily Tax-Exempt Bond Authority will be available statewide on a first come, first served basis to eligible applicants until the end of the application period specified in Part IV above and subject to all other requirements of this Program Description. The limits specified in Part I-H will not apply.
- E. Applications for developments that have received an allocation of Multifamily Tax-Exempt Bond Authority in 1999 or later will not be considered for an allocation of 2009 Multifamily Tax-Exempt Bond Authority prior to October 1, 2009. *The provisions of Part IX-C-3 will not apply.*

### **F. Multiple Applications Received on the Same Day**

- 1. If, on or before April 1, 2009, THDA receives multiple eligible applications for the same Grand Division on the same day that, in the aggregate, request more Multifamily Tax-Exempt Bond Authority than is available in that Grand Division, the eligible applications will be ranked in descending order by score and priority will be given to the eligible application(s) with the highest score. If two or more eligible applications have the same score, the eligible applications with the same score will be ranked in ascending order by Multifamily Tax-Exempt Bond Authority requested per unit and priority will be given to the eligible application(s) with the lowest Multifamily Tax-Exempt Bond Authority requested per unit. If two or more eligible applications request the same amount of Multifamily Tax-Exempt Bond Authority per unit, the eligible applications requesting the same amount of Multifamily Tax-Exempt Bond Authority per unit will be ranked in ascending order by Multifamily Tax-Exempt Bond Authority requested per square foot of heated, residential floor space reserved for low-income tenants and priority will be given to the eligible application with the lowest Multifamily Tax-Exempt Bond Authority requested per square foot of heated, residential floor space reserved for low-income tenants.
- 2. If, after April 1, 2009, THDA receives multiple eligible applications on the same day that, in the aggregate, request more Multifamily Tax-Exempt Bond

Authority than is available, the eligible applications will be ranked in descending order by score and priority will be given to the eligible application(s) with the highest score. If two or more eligible applications have the same score, the eligible applications with the same score will be ranked in ascending order by Multifamily Tax-Exempt Bond Authority requested per unit and priority will be given to the eligible application(s) with the lowest Multifamily Tax-Exempt Bond Authority requested per unit. If two or more eligible applications request the same amount of Multifamily Tax-Exempt Bond Authority per unit, the eligible applications requesting the same amount of Multifamily Tax-Exempt Bond Authority per unit will be ranked in ascending order by Multifamily Tax-Exempt Bond Authority requested per square foot of heated, residential floor space reserved for low-income tenants and priority will be given to the eligible application with the lowest Multifamily Tax-Exempt Bond Authority requested per square foot of heated, residential floor space reserved for low-income tenants.

### **Part VII: Scoring Criteria**

Points will be awarded, as indicated below, to applications demonstrating that they meet the following conditions:

#### **A. Meeting Housing Needs: (Maximum 50 points)**

1. Developments located in counties where the annual median income is less than eighty percent (80%) of the state median (**Exhibit 1**). (25 points)
2. Developments in counties with the greatest rental housing need (**Exhibit 2**). (Maximum 20 points)
3. Developments located wholly and completely in a Qualified Census Tract or a Difficult to Develop Area as designated by HUD (**Exhibit 4**: (5 points)

#### **B. Development Characteristics: (Maximum 35 points)**

1. Developments designed and built to promote energy conservation by meeting the standards of the Council of American Building Officials Model Energy Code. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (10 points)
2. Developments designed and built using brick, stone, cement fiber siding, or vinyl to meet a 15-year maintenance-free exterior standard. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (10 points)
3. Developments designed and built with a minimum of 65% of the exterior wall surfaces below the plate line covered with brick, stone, or cement fiber siding. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (15 points)
4. Rehabilitation Only
  - a. Developments involving addition or replacement of one or more major building components as identified in the physical needs assessment.

Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

For purposes of this Program Description, major building components are:

- roof structures;
- wall structures;
- floor structures;
- foundations;
- plumbing systems;
- central heating and air conditioning systems;
- electrical systems;
- doors and windows;
- kitchen cabinets and kitchen countertops and all existing kitchen appliances;
- parking lots;
- elevators; and
- fire/safety systems.

“Major” refers to the importance of the building component and the extent of replacement. The building component must be significant to the building and its use, normally expected to last the useful life of the structure, and not be minor or cosmetic (e.g. major – roof sheathing, rafters, framing members; minor – shingles, built-up roofing). Total replacement of a building component is not required, however a minimum of fifty percent (50%) of the building component must be replaced.

<u>Number of systems added or replaced</u>	<u>Points</u>
1	10 points
2	25 points
3 or more	35 points

- b. Developments involving rehabilitation hard costs expressed as a percentage of building acquisition cost:

<u>Percentage</u>	<u>Points</u>
30% up to 40%	15 points
Greater than 40% up to 50%	25 points
Greater than 50%	35 points

Confirmation from an independent Certified Public Accountant licensed in Tennessee will be required as specified in Part X-D-1-a.

- c. A development may receive points under Part VII-B-4-a above OR under Part VII-B-4-b above, but not both.
5. Combination of New Construction and Rehabilitation
- a. For developments involving a combination of new construction and rehabilitation, points will be prorated based on the percentage of units in each category.

**C. Serving Special Populations: (Maximum 50 points)**

1. One hundred percent (100%) of the units designed, built and occupied by the elderly. All tenants must be age 62 or older or at least one person in each unit must be 55 or older and policies and procedures must be in place that demonstrate intent to make units available to persons who are 55 or older. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (5 points)
2. The greater of one unit or at least five percent (5%) of the total number of units in the development (which number shall be rounded up) must fully meet accessibility requirements for persons with disabilities. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (5 points)
3. Developments with units designed and built for large families, (i.e., three or more bedrooms). Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

<u>Percent of Units</u>	<u>Points</u>
8%-10%	3 points
above 10%	5 points

4. Developments with at least fifty percent (50%) of the units designed and built for single room occupancy. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: (5 points)
5. Election to set aside a minimum of twenty percent (10%) of the units for households with incomes no higher than fifty percent (50%) of the area median income: (40 points) NOTE: Election of points under this Part VII-C-5 shall constitute an election of points under Part VII-B-5-b of the 2009 Low-Income Housing Tax Credit Qualified Allocation Plan with regard to an application for noncompetitive Low-Income Housing Tax Credit.

**D. Increasing Housing Stock: (25 points)**

Developments which are new construction or are conversions of buildings not being used for housing which make them usable as housing: (25 points)

## **E. Energy Efficiency (5 points)**

Developments utilizing ENERGY STAR or ENERGY STAR compliant items **in all units** will be awarded **1 point per type of appliance, up to a maximum of 5 points**. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

### **Item types**

- Dishwashers (in all units)
- Exterior doors (in all units)
- HVAC units (in all buildings or units, as applicable)
- Refrigerators (in all units)
- Windows (in all units)

## **Part VIII: Eligibility Determination and Completeness Notification**

### **A. Notice to Applicants Meeting Eligibility Requirements**

1. THDA will notify each applicant when the eligibility determination and scoring of the application is complete.
2. If THDA determines that an application meets all of the eligibility requirements of this Program Description, the notice will include information about the number of eligible applicants received before this applicant and the status of the allocations per Part VI. A Commitment Letter (see Part IX) may be issued in lieu of this information.

### **B. Notice to Applicants Not Meeting Eligibility Requirements or Incomplete**

1. If THDA determines that an application does not meet one or more of the eligibility requirements of this Program Description or is incomplete, THDA will return the application with notice to the applicant describing items that were erroneous, missing, incomplete, or inconsistent. THDA will also notify applicants if THDA determines that (a) any two or more developments proposed in two or more applications constitute a single development for purposes of applying the development limits specified in Part I-G or (b) developers or related parties reflected in two or more applications constitute a single entity for purposes of applying the developer or related party limitation specified in Part I-H.
2. Applicants may cure the deficiencies and resubmit the application, in accordance with Part IV. The resubmitted application will be treated as a new application in accordance with Part IV. A resubmission fee may be due as described in Part X-B.

## **Part IX: THDA Commitment for Volume Cap**

### **A. Issuance of Commitments**

1. a. All commitments, as described in this Part IX, will be issued in the form of a letter only to the relevant local issuing authority, and will be valid only to provide financing for a specific applicant, for a specific development, on a specific site (the "Commitment Letter"). Any change in the applicant entity, the ownership entity, or in the size, nature, or other characteristics of the development; may, in THDA's sole discretion, invalidate the commitment. Under no condition may the site proposed for the development be changed

to another site. The applicant and the local issuing authority are obligated to report any such changes to THDA regardless of whether such changes occur prior to or after the issuance of a Commitment Letter.

- b. For the commitment to be valid, the applicant and the issuer must comply with all of the terms stated in the Commitment Letter, which might include compliance with performance requirements related to any other development for which tax-exempt bonds have been issued.
2. For successful applications for Multifamily Tax-Exempt Bond Authority pursuant to this Program Description, THDA will issue a Commitment Letter stating the terms of the commitment.
3. Commitment Letters will not be issued if the amount of Multifamily Tax-Exempt Bond Authority made available hereunder is fully committed.

#### **B. Expiration of Commitment**

1. Once a THDA Commitment Letter is issued, it is valid for a maximum of 90 days from the date specified in the Commitment Letter. The bonds must be used to provide the financing for the development, the local issuer must issue and sell the bonds, and the sale must be closed on or before the date specified in the Commitment Letter, otherwise the commitment expires and the Multifamily Tax-Exempt Bond Authority allocated automatically reverts to THDA.
2. **THDA, in its sole discretion, may extend the date and time for closing the sale of the bonds beyond 1:00 PM Central Time on the date specified in the Commitment Letter. A written request for an extension must be received by THDA a minimum of five (5) business days prior to the expiration of the Commitment Letter in order for the request to be considered. THDA will not approve requests for extensions of more than ten (10) business days. If an extension is granted, the Incentive Fee WILL NOT be refunded.**
3. **Closings in escrow, or any form of contingent closing are not considered "closed" for purposes of expiration of the commitment.**

#### **C. Commitment Letters Issued Between October 1, 2009 and December 31, 2009**

1. The 90 day period specified in the Commitment Letter will extend beyond December 31, 2009, however, no carryforward of 2009 Multifamily Tax-Exempt Bond Authority will be permitted for bond closings that occur after December 31, 2009.
2. THDA will extend the 90 day period specified in the Commitment Letter for a number of days equal to the number of days between January 1, 2010 and the date upon which THDA receives an allocation of tax-exempt bond authority for 2010. This extension will not affect the Incentive Fee, however, Part IX-B-2 will apply to any other extensions requested.
3. The Commitment Letter will specify the procedure by which 2009 Multifamily Tax-Exempt Bond Authority may be exchanged for 2010 Multifamily Tax-Exempt Bond Authority, subject to THDA's receipt of 2010 tax-exempt bond authority. Such an exchange will not extend the 90 day period specified in the Commitment Letter, except as specified in Part IX-C-2 above.
4. Any failure to meet the requirements specified in the Commitment Letter to exchange 2009 Multifamily Tax-Exempt Bond Authority for 2010 Multifamily Tax-Exempt Bond Authority will result in the recapture of the 2009 Multifamily

Tax-Exempt Bond Authority referenced in the Commitment Letter by THDA and no subsequent eligibility for 2010 Multifamily Tax-Exempt Bond Authority.

**D. Commitment Letters Issued Between January 1, 2010 and the 2010 Effective Date**

1. No Commitment Letters will be issued for applications submitted between January 1, 2010 and the 2010 Effective Date if no 2009 Multifamily Tax-Exempt Bond Authority was uncommitted as of December 31, 2009.
2. Commitment Letters issued between January 1, 2010 and the 2010 Effective Date will reflect a commitment of 2010 tax-exempt bond authority, subject to the availability of 2010 tax-exempt bond authority by THDA and limited to a maximum collective amount of 2010 tax-exempt bond authority equal to the amount of 2010 tax-exempt bond authority uncommitted as of December 31, 2009.
3. No Commitment Letters will be issued under the 2009 Multifamily Tax-Exempt Bond Authority Program Description on or after the 2010 Effective Date.

**Part X: Fees, Partial Refunds of Fees, and Fees Retained by THDA**

**A. Application Fee**

An Application Fee of one thousand five hundred dollars (\$1,500) must be submitted to THDA at the time an application is submitted. THIS FEE IS NOT REFUNDABLE. If the fee is not submitted at the time an application is submitted, the application is incomplete and will be returned. Applications returned for this reason must submit the full one thousand five hundred dollar (\$1,500) Application Fee if resubmitted.

**B. Resubmission Fee**

A Resubmission Fee of seven hundred and fifty dollars (\$750) must be submitted to THDA if an application is resubmitted following the resubmission deadline specified in the notice described in Part VIII-B.

**C. Commitment Fee and Incentive Fee**

1. Applications receiving a commitment from THDA for a specific amount of Multifamily Tax-Exempt Bond Authority must submit a Commitment Fee and an Incentive Fee prior to the commitment being valid.
2. The Commitment Fee will be an amount equal to one percent (1%) of the Multifamily Tax-Exempt Bond Authority allocated to the local issuer.
3. The Incentive Fee will be equal to twenty percent (20%) of the Commitment Fee.

**D. Refund of Commitment Fee and Incentive Fee**

1. a. The following documentation, without limitation, must be submitted by the applicable deadlines:
  - (i) documentation from the issuing authority's bond counsel (including, without limitation, a Closing Confirmation Letter in the form of **Exhibit 6**) must be submitted **no later than the expiration of the Commitment Letter**;

- (ii) acceptable proof that all units are constructed and the facility is placed in service must be submitted **no later than two years after the expiration of the Commitment Letter**;
  - (iii) all applicable certifications required in Part VII-B must be submitted **no later than two years after the expiration of the Commitment Letter**; and
  - (iv) acceptable proof that all forms to be filed by the issuing authority have been completed and filed to THDA's satisfaction must be submitted **no later than two years after the expiration of the Commitment Letter**.
- b. Following satisfaction of all applicable requirements of Part X-D-1-a above, one half (½) of the Commitment Fee will be refunded.
2. If all the conditions of Part X-D-1 have been met and the bonds were issued and sold on or before 1:00 PM Central Time on the date specified in the Commitment Letter, THDA will refund the Incentive Fee.
  3. If the application is withdrawn, THDA will retain the full amount of the Incentive Fee. If the application is resubmitted in substantially the same form and during the same calendar year, in THDA's sole discretion, the retained Incentive Fee from the withdrawn application shall apply toward the Incentive Fee for the resubmitted application.
  4. If 2009 Multifamily Tax-Exempt Bond Authority is exchanged for 2010 Multifamily Tax-Exempt Bond Authority in accordance with the provisions of Part IX-C-3 above, the Commitment Fee will be refunded in the event that THDA does not receive 2010 tax-exempt bond authority.

**E. Release of Commitments and Partial Refund of Commitment Fee**

1. Commitments may be released by notifying THDA, in writing, prior to the expiration of the commitment, that the bonds will not be issued.
2. A commitment which is released according to these requirements will receive a refund of seventy-five percent (75%) of the Commitment Fee. THDA will retain twenty-five percent (25%) of the Commitment Fee.

**F. Commitment Fee and Incentive Fee Retained by THDA**

1. If the bonds are not issued by the expiration date of the commitment, and the commitment has not been released according to Part X-D, THDA will retain the full amount of the Commitment Fee and the full amount of the Incentive Fee. **NONE** of the Commitment Fee and **NONE** of the Incentive Fee will be refunded to the applicant.
2. If the bonds are issued and sold, but the development is not placed in service, THDA will retain the full amount of the Commitment Fee and the full amount of the Incentive Fee. **NONE** of the Commitment Fee and **NONE** of the Incentive Fee will be refunded to the applicant.
3. If a request for an extension to the deadline for closing the sale of the bonds beyond 1:00 PM Central Time on the date specified in the Commitment Letter is approved in accordance with Part IX-B-2., **NONE** of the Incentive Fee will be refunded to the applicant.



## **Part XI: Application for Low-Income Housing Tax Credits**

If the development also seeks non-competitive Low-Income Housing Tax Credit (“non-competitive Tax Credit”), a separate application must be submitted to Tennessee Housing Development Agency to request the non-competitive Tax Credit. Receipt of authority to issue tax-exempt bonds does not guarantee receipt of non-competitive Tax Credit. THDA retains the authority to determine eligibility to receive non-competitive Tax Credit and the amount of non-competitive Tax Credit to be allocated to the development, up to the maximum amount eligible with tax-exempt financing. Any development seeking non-competitive Tax Credit must apply for non-competitive Tax Credit in the same calendar year in which the tax-exempt bonds are issued. THDA will conduct an eligibility and scoring review with regard to a non-competitive Tax Credit application submitted in conjunction with an application for Multifamily Tax-Exempt Bond Authority within forty-five (45) days of THDA’s receipt of such non-competitive Tax Credit application. Any applicant for non-competitive Tax Credit will be subject to all fees and requirements stated in the applicable Tax Credit Qualified Allocation Plan, including monitoring fees.

If a development is the subject of a pending **competitive** 2009 or 2010 Tax Credit application and is the subject of an application under the 2009 Multifamily Tax-Exempt Bond Authority Program Description, the issuance of a Commitment Letter in accordance with Part IX-A of this Program Description shall constitute the withdrawal of the **competitive** Tax Credit application.

The maximum obtainable rents supported by the market study will be expected to support reasonable operating expenses and maximum mortgage debt service prior to Tax Credits filling any financial “gaps”. This may require that the development obtain additional financing from other sources over and above the maximum amount of Multifamily Tax-Exempt Bond Authority or non-competitive Tax Credit committed to the development by THDA.

## **Part XII: Information and Applications**

THDA staff will attempt to assist with information in completing an application, however if clarification or interpretation is required, an interested party should submit their specific request in writing to THDA.

**For more information call:**  
**Judith Smith at (615) 815-2143**  
**Information is available on THDA’s web site at: [www.thda.org](http://www.thda.org)**

# **2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

## **EXHIBIT 1**

### **COUNTIES WITH MEDIAN INCOMES BELOW 80% OF STATE MEDIAN**

Benton  
Bledsoe  
Campbell  
Claiborne  
Clay  
Cocke  
Fentress  
Grundy  
Hancock  
Hardin  
Haywood  
Jackson  
Johnson  
Lake  
Morgan  
Overton  
Perry  
Pickett  
Scott  
Wayne  
White

**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM  
EXHIBIT 2  
COUNTIES WITH GREATEST RENTAL HOUSING NEED**

Anderson	19
Bedford	17
Benton	19
Bledsoe	19
Blount	20
Bradley	19
Campbell	19
Cannon	19
Carroll	20
Carter	17
Cheatham	19
Chester	19
Claiborne	19
Clay	18
Cocke	18
Coffee	15
Crockett	19
Cumberland	18
Davidson	13
Decatur	20
DeKalb	18
Dickson	14
Dyer	20
Fayette	19
Fentress	18
Franklin	19
Gibson	20
Giles	18
Grainger	19
Greene	18
Grundy	17
Hamblen	16

Hamilton	18
Hancock	19
Hardeman	20
Hardin	19
Hawkins	19
Haywood	19
Henderson	20
Henry	17
Hickman	19
Houston	20
Humphreys	19
Jackson	19
Jefferson	19
Johnson	19
Knox	15
Lake	19
Lauderdale	19
Lawrence	18
Lewis	19
Lincoln	20
Loudon	17
Macon	19
Madison	10
Marion	18
Marshall	18
Maury	19
McMinn	19
McNairy	20
Meigs	19
Monroe	19
Montgomery	18
Moore	18

Morgan	14
Obion	20
Overton	19
Perry	19
Pickett	18
Polk	19
Putnam	19
Rhea	18
Roane	19
Robertson	19
Rutherford	20
Scott	19
Sequatchie	18
Sevier	18
Shelby	15
Smith	19
Stewart	19
Sullivan	17
Sumner	16
Tipton	19
Trousdale	20
Unicoi	19
Union	18
Van Buren	19
Warren	19
Washington	19
Wayne	19
Weakley	19
White	17
Williamson	20
Wilson	8

**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

**EXHIBIT 3**

**PERSONS INVOLVED  
IN OWNERSHIP ENTITIES OF BORROWER AND SELLER**

**(THDA reserves the right to request additional documentation if deemed necessary)**

A. Complete this part in reference to the **BORROWER**:

Borrower's Name: \_\_\_\_\_

1. If Ownership Entity is a partnership, provide the following information about the General Partner(s):

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

2. If Ownership Entity or General Partner of Ownership Entity is a corporation, provide the following information about the stockholders of the corporation:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

3. If Ownership Entity is a Non Profit, provide the names of all Board members and the names and telephone numbers of all full time staff (attach an additional page if necessary):

Board Members: \_\_\_\_\_

Staff: \_\_\_\_\_

Telephone Number for Non Profit: \_\_\_\_\_

(\_\_\_\_\_) \_\_\_\_\_

B. Complete this part in reference to the **SELLER**:

Seller's Name: \_\_\_\_\_

1. If Ownership Entity is a partnership, provide the following information about the General Partner(s):

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

2. If Ownership Entity or General Partner of Ownership Entity is a corporation, provide the following information about the stockholders of the corporation:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Ownership \_\_\_\_\_%

3. If Ownership Entity is a Non Profit, provide the names of all Board members and the names and telephone numbers of all full time staff (attach an additional page if necessary):

Board Members:	Staff:
_____	_____
_____	_____
_____	_____

Telephone Number for Non Profit: (\_\_\_\_\_) \_\_\_\_\_

**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

**EXHIBIT 4**

**THE 2009 QUALIFIED CENSUS TRACTS AND DIFFICULT  
DEVELOPMENT AREAS ARE POSTED ON THE INTERNET AT THE  
ADDRESS BELOW:**

**[HTTP://WWW.HUDUSER.ORG/DATASETS/QCT.HTML](http://www.huduser.org/datasets/qct.html)**

# 2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM

## EXHIBIT 5

### FORM OF BOND PURCHASE AGREEMENT LETTER

To be submitted on Bond Purchaser's Letterhead

(date)

Tennessee Housing Development Agency  
404 James Robertson Parkway Suite 1114  
Nashville, TN 37243-0900

ATTN: Tax Exempt Multifamily Bond Authority

RE: \_\_\_\_\_ ("Issuer")

\$ \_\_\_\_\_ Tax Exempt Multifamily Housing Revenue Bonds

Name and Address \_\_\_\_\_

of Development \_\_\_\_\_

We are providing this letter in conjunction with an application made by the Issuer and the developer of the referenced development for an allocation of 2009 volume cap to allow the issuance of the referenced bonds.

We are pleased to confirm our commitment to purchase \$ \_\_\_\_\_ par amount of tax-exempt revenue bonds ("Bonds"). The interest rate will be set at the time of sale and final maturities will be determined based on the type of credit enhancement secured.

Pricing is expected to occur on \_\_\_\_\_, 2009, with execution of a purchase agreement on or before \_\_\_\_\_, 2009. Delivery of the Bonds is expected to occur on or before \_\_\_\_\_, 2009. The conditions of our commitment to purchase the Bonds are limited to and based on (1) receipt of an Inducement Resolution from the Issuer; (2) receipt of a volume cap allocation from THDA in the amount of \$ \_\_\_\_\_; (3) approval of all bond documentation; (4) acceptable legal opinions from \_\_\_\_\_ as bond counsel and from \_\_\_\_\_ as underwriter's counsel; and (5) issuance and delivery of the Bonds on or before \_\_\_\_\_, 2009.

\_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

# 2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM

## EXHIBIT 6

### Form of Closing Confirmation Letter

[To be submitted on Bond Counsel's Letterhead]

Tennessee Housing Development Agency  
404 James Robertson Parkway, Suite 1114  
Nashville, Tennessee 37243-0900

Attn: Multifamily Development Division

Re: (Identify Bonds Issued) (the "Bonds")

Ladies and Gentlemen:

We served as bond counsel in connection with the Bonds. This letter is to confirm the following information:

1. The Bonds relate to (name and location of development) owned by (name of ownership entity).
2. The referenced owner received an allocation of tax exempt bond authority from THDA in the amount of \$\_\_\_\_\_ (TN#\_\_-\_\_) (the "Allocation").
3. Use one of the following statements:  
The Bonds were issued using the full amount of the Allocation.  
**OR**  
The Bonds were issued using \$\_\_\_\_\_ of the Allocation.
4. The Bonds were issued and sold and the sale occurred on (specify date).
5. The closing was not in escrow and was not conditional.

Name and Signature of Bond Counsel



**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

**EXHIBIT 7**

**DEVELOPMENT PARTICIPANTS**

**A. Developer**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**B. General Partner**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**C. Contractor**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**D. Management Company**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**E. Consultant**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**F. Tax Accountant (Person who will provide certifications required by THDA)**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**G. Architect (Person who will provide certifications required by THDA)**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

**EXHIBIT 8**

**ELECTION OF LOW-INCOME HOUSING TAX CREDIT RATE**

Development name: \_\_\_\_\_

Development location: \_\_\_\_\_

THDA ID no.: \_\_\_\_\_

Section 42(b)(2)(A) of the Internal Revenue Code of 1986, as amended, allows a building to which Section 42(h)(4)(B) applies to elect the tax credit percentage in effect during either: (1) the month in which the building is placed in service; or (2) the month in which the tax-exempt obligations are issued [Section 42(b)(2)(A)(ii)(II)].

In order to elect the tax credit percentage in effect during the month in which the tax-exempt obligations are issued, the applicant must:

- (1) complete, execute, and date this 2009 Exhibit 8;
- (2) have this 2009 Exhibit 8 properly notarized; and
- (3) submit this completed, executed, dated, and properly notarized 2009 Exhibit 8 to THDA **SO THAT THIS 2009 EXHIBIT 8 IS RECEIVED BY THDA NO LATER THAN THE FIFTH CALENDAR DAY OF THE MONTH AFTER THE MONTH IN WHICH THE TAX-EXEMPT OBLIGATIONS WERE ISSUED.**

The applicant must retain a copy of this 2009 Exhibit 8 for its records and file an additional copy with its IRS Form(s) 8609 for the first taxable year with regard to which Low-Income Housing Tax Credit is claimed.

This 2009 Exhibit 8 is to be completed and returned ONLY if the applicant elects the tax credit percentage in effect during the month in which the tax-exempt obligations are issued. If this 2009 Exhibit 8 is not completed and returned in accordance with the instructions above, the tax credit percentage in effect during the month in which the building is placed in service will be used.

**THIS ELECTION IS IRREVOCABLE.**



Pursuant to Section 42(b)(2)(A)(ii)(II) of the Internal Revenue Code of 1986, as amended, the applicant hereby elects to use the tax credit percentage in effect for the month in which the tax-exempt obligations were issued.

The tax-exempt obligations were issued in \_\_\_\_\_ [INSERT MONTH] of \_\_\_\_\_  
\_\_\_\_ [INSERT YEAR].

APPLICANT: \_\_\_\_\_  
\_\_\_\_\_

Date: \_\_\_\_\_

By: \_\_\_\_\_  
(signature or name if not an individual)

\_\_\_\_\_  
(print or type name)

\_\_\_\_\_  
(title)

By: \_\_\_\_\_  
(signature or name if not an individual)

\_\_\_\_\_  
(print or type name)

\_\_\_\_\_  
(title)

---

STATE OF \_\_\_\_\_ )

COUNTY OF \_\_\_\_\_ )

Before me, \_\_\_\_\_, a Notary Public of the  
state and county mentioned, personally appeared  
\_\_\_\_\_, with whom I am personally  
acquainted (or proved to me on the basis of satisfactory evidence), and who,  
upon oath, acknowledged herself/himself to be a/the  
\_\_\_\_\_ of \_\_\_\_\_, the  
within named applicant, and that she/he, as such  
\_\_\_\_\_, executed the foregoing instrument for the  
purpose therein contained, by signing the name of the  
\_\_\_\_\_ by herself/himself as  
\_\_\_\_\_.

Witness my hand and seal, at office, this \_\_\_\_\_ day of  
\_\_\_\_\_, 2009.

\_\_\_\_\_  
Notary Public

My Commission Expires: \_\_\_\_\_

# 2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM

## EXHIBIT 9

### URBAN AND RURAL COUNTIES

#### **Urban Counties**

Anderson  
Blount  
Bradley  
Cannon  
Carter  
Cheatham  
Chester  
Davidson  
Dickson  
Fayette  
Grainger  
Hamblen  
Hamilton  
Hawkins  
Hickman  
Jefferson  
Knox  
Loudon  
Macon  
Madison  
Marion  
Montgomery  
Polk  
Robertson  
Rutherford  
Sequatchie  
Shelby  
Smith  
Stewart  
Sullivan  
Sumner  
Tipton  
Trousdale  
Unicoi  
Union  
Washington  
Williamson  
Wilson

#### **Rural Counties**

All other Tennessee Counties

**2009 EXHIBT10: FORM OF ARCHITECT'S CERTIFICATION AT COMMITMENT**

**To be submitted on Architect's Letterhead**

(date)

Attn: Tax Credit Administrator  
Tennessee Housing Development Agency  
404 James Robertson Parkway Suite 1200  
Nashville, TN 37243-0900

Development Name: \_\_\_\_\_ (the "Development")

Development Address: \_\_\_\_\_

Ownership Entity: \_\_\_\_\_ (the "Development Owner")

Ladies and Gentlemen:

I am the design architect with respect to the referenced Development. As required in the Tennessee Housing Development Agency Multifamily Tax Exempt Bond Authority Program Description for 2009 (the "PD"), I am providing the following certifications to meet part of the requirements of the Tennessee Housing Development Agency ("THDA") in connection with accepting a Commitment. I understand that THDA requires and will rely solely on this certification, with respect to the matters addressed herein, to determine whether the Development, as described in the Bond Authority Application, is eligible for a reservation of Multifamily Tax Exempt Bond Authority ("Bond Authority").

A. I hereby certify as follows (1, 2 and 3 are required, check 4 and 5 as applicable):

1. One hundred percent (100%) of the "covered units" (as defined in the Fair Housing Act) in the Development have been designed to meet the requirements of the Fair Housing Act.
2. All other areas in the Development that are open to the public have been designed to meet the requirements of the Americans With Disabilities Act.
3. The Development has been designed to meet the following (check at least one):
  - (a) \_\_\_ all applicable local building codes (for developments in localities with building codes).
  - (b) \_\_\_ 2003 International Building Code (for new construction of multi-family apartments of 3 or more units in localities with no building codes).
  - (c) \_\_\_ 2003 International Residential Code for One- and Two-Family Dwellings (for new construction or reconstruction of single-family units or duplexes in localities with no building codes).
  - (d) \_\_\_ 2003 International Property Maintenance Code (for rehabilitation of rental units in localities with no building codes).
4. \_\_\_ The Development involves rehabilitation and, as designed, rehabilitation hard costs for the Development are expected to be \$\_\_\_\_\_.
5. \_\_\_ The Development is designed with vinyl siding on all or a portion of the exterior and, as designed, all vinyl siding on all buildings in the Development will meet a 15-year maintenance free standard.

I further certify as follows for purposes of points previously awarded to the Bond Authority Application involving the Development (check all that apply):

1. \_\_\_ The Development is designed to meet the standards of the Council of American Building Officials Model Energy Code (for new construction).
2. \_\_\_ The Development is designed to use brick, stone, cement fiber siding, or vinyl that meets a 15-year maintenance-free exterior standard (for new construction).
3. \_\_\_ The Development is designed with a minimum of 65% of the exterior wall surfaces below the plate line covered with brick, stone, or cement fiber siding (for new construction).
4. \_\_\_ The Development is designed to add the following major building components or to replace a minimum of fifty percent (50%) of the following major building components (for rehabilitation) (check all that apply):
  - (a) \_\_\_ roof structures
  - (b) \_\_\_ wall structures
  - (c) \_\_\_ floor structures
  - (d) \_\_\_ foundations
  - (e) \_\_\_ plumbing systems
  - (f) \_\_\_ central heating and air conditioning systems
  - (g) \_\_\_ electrical systems
  - (h) \_\_\_ doors and windows
  - (i) \_\_\_ kitchen cabinets and kitchen countertops and all existing kitchen appliances
  - (j) \_\_\_ parking lots
  - (k) \_\_\_ elevators
  - (l) \_\_\_ fire/safety systems
5. \_\_\_ All units in the Development are designed to contain the following ENERGY STAR or ENERGY STAR equivalent compliant items (check all that apply):
  - (a) \_\_\_ Dishwashers (in all units)
  - (b) \_\_\_ HVAC units (in all buildings or units, as applicable)
  - (c) \_\_\_ Refrigerators (in all units)
  - (d) \_\_\_ Exterior doors (in all units)
  - (e) \_\_\_ Windows (in all units)
6. \_\_\_ The following units in the Development are designed to be fully equipped for persons with disabilities and meet the requirements of the Americans with Disabilities Act, as applicable, and the requirements of the Fair Housing Act, as applicable (list unit numbers and buildings):
7. \_\_\_ The following units in the Development are designed to contain three or more bedrooms (i.e., for large families) (list unit numbers and buildings):

8. \_\_\_ The following units in the Development are designed for single room occupancy (list unit numbers):
9. \_\_\_ All units in the Developments are designed for occupancy by the elderly (i.e. age 62 or older or at least one person in each unit age 55 or older).

I acknowledge that Tennessee Code Annotated, Section 13-23-133, makes it a Class E felony for any person to knowingly make, utter or publish a false statement of substance for the purpose of influencing THDA to allow participation in any of its programs, including the Bond Authority Program. I further acknowledge that by making the certifications herein I am making statements of substance for the purpose of influencing THDA to award Bond Authority to the Development Owner for the Development.

(Name, Signature, license number, and state of licensure of Architect providing certifications)



## Tennessee Housing Development Agency Multifamily Tax-Exempt Bond Authority Application Requirements Checklist

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An Application must meet all of the requirements specified in the Program Description, must meet all federal tax requirements, and must provide complete information and all documents required in the Application. Original documents are required, as are original signatures where signatures are required. **No copies or faxes will be accepted.**

- 1. **A complete Application** with all required original supporting documents and information and **one complete copy**;
- 2. **An Inducement Resolution** from the issuer of the bonds signifying the issuer's commitment to issue the bonds in the amount specified in the Application;
- 3. **A current independent market study**, acceptable to THDA, including, but not limited to, all requirements indicated in Part I-K of the 2009 Multifamily Tax-Exempt Bond Authority Program Description;
- 4. **A current appraisal** of the proposed development performed in accordance with industry standards, by an appraiser licensed in Tennessee, and meeting the requirements of Part I-L of this Program Description. If the Application is proposing acquisition of an existing structure, an "as is" appraisal must also be included;
- 5. **A physical needs assessment** for applications proposing rehabilitation, including a complete and detailed work plan showing all necessary and contemplated improvements and the projected cost.
- 6. **An opinion of bond counsel, an independent third party attorney**, addressed to the Tennessee Housing Development Agency, stating that all of the requirements of this Program Description and the Application have been met, and that all federal tax requirements for the bonds will be met;
- 7. A fully completed **Exhibit 3**;
- 8. A commitment for the purchase of the bonds in the form of **Exhibit 5**;
- 9. A fully completed **Exhibit 7**;
- 10. A copy of the **notice of public hearing** of the bond issue as required by the Tax Equity and Fiscal Responsibility Act of 1982 (TEFRA); the hearing must have been held prior to submitting a 2009 application; and
- 11. **A certified check**, payable to the Tennessee Housing Development Agency, for the Application Fee or Resubmission Fee. (A Commitment Fee and Incentive Fee will also be required and collected at the time a Commitment Letter is issued).
- Submit this "Application Requirements Checklist" and the "Self-Check and Scoring Summary Sheet" with your Application**



**TENNESSEE HOUSING DEVELOPMENT AGENCY  
APPLICATION FOR 2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY**

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**ISSUER**

Board Name: \_\_\_\_\_

Board Chairman: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Issuer's Counsel: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**BORROWER / USER**

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**BOND COUNSEL**

Firm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**2009 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY REQUESTED FROM THDA**

\$ \_\_\_\_\_

**TYPE OF BOND** (Check one)

Small Issue IDB       Exempt Facility       Other (specify: \_\_\_\_\_)

**IS THIS A REFUNDING BOND?**       YES       NO

**TOTAL UNITS:** \_\_\_\_\_ **TOTAL LOW-INCOME UNITS:** \_\_\_\_\_

**TOTAL SQUARE FEET OF HEATED, RESIDENTIAL FLOOR SPACE RESERVED FOR LOW-INCOME TENANTS:** \_\_\_\_\_

**PROJECT NAME:** \_\_\_\_\_

**PROJECT ADDRESS:**

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_ Zip Code: \_\_\_\_\_

**DESCRIBE THE PHYSICAL CHARACTERISTICS OF THE PROJECT:**

Number of units: \_\_\_\_\_

Commercial space: \_\_\_\_\_

Common area: \_\_\_\_\_

Bedroom mix: \_\_\_\_\_

Number of buildings: \_\_\_\_\_

Site acreage, etc.: \_\_\_\_\_

Heated Residential Square Footage: \_\_\_\_\_

Please provide details if tenants will be displaced: \_\_\_\_\_

\_\_\_\_\_

Rehabilitation Requirements (Attach additional pages as necessary to list systems replacement and rehabilitation activity.)

1. List systems replacement as indicated in 2009 PD, Part VII B-4-a

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

2. Describe rehabilitation activity as indicated in 2009 PD, Part VII B-4-b

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**DESCRIBE THE PRODUCT OR SERVICE TO BE PROVIDED:**

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**DESCRIBE THE CUSTOMERS OR CLIENTELE:**

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**WILL ANY UNITS BE INTENDED FOR OCCUPANCY BY *ELDERLY* OR *DISABLED* PERSONS? IF SO, INDICATE WHAT PERCENT OF TOTAL UNITS, AND DESCRIBE ANY SPECIAL FEATURES TO ACCOMMODATE THESE PERSONS.**

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**PROVIDE THE PERCENTAGE OF LOW-INCOME UNITS SET ASIDE FOR MULTI-FAMILY HOUSING AND THE OCCUPANCY REQUIREMENT ELECTION.**

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**ACQUISITION INFORMATION:**

Is property being purchased through foreclosure?       YES       NO

If yes, provide the name of the financial institution and date of foreclosure:

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Is there **ANY** direct, indirect or other identity of interest between buyer and seller?

YES       NO

If the project involves acquisition of land or buildings, is there **MORE THAN** a fifty percent (50.00%) identity of interest between the buyer and seller?

YES       NO

**THIS APPLICATION MUST INCLUDE A FULLY COMPLETED EXHIBIT 3.**

**ARE YOU AN APPLICANT, DEVELOPER, OWNER, OR RELATED PARTY IN ANY OTHER APPLICATIONS THAT HAVE BEEN SUBMITTED TO THDA FOR MULTIFAMILY TAX-EXEMPT BOND AUTHORITY IN 2009?**

YES       NO

If yes, explain: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**BOND USES** (Check all that apply)

- New Construction       Land Purchase       Rehabilitation  
 Equipment       Site Development

**HOW WILL THE BONDS BE PLACED?**

- Publicly       Privately       Underwriter       Purchase

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

**DEVELOPMENT TEAM INFORMATION:**

List any direct, indirect, or other identity of interest a member of the development team (see **Exhibit 7**) may have with another member of the development team. Any ownership or employment with more than one of these companies must be noted. List "none" if there are no identities of interest:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**DATE OF INDUCEMENT RESOLUTION:** \_\_\_\_\_

**DATE OF TEFRA PUBLIC HEARING:** \_\_\_\_\_

**PREVIOUS APPLICATION FOR TAX-EXEMPT BOND AUTHORITY FOR THIS PROJECT:**

Allocation Number: \_\_\_\_\_

Date of Submittal: \_\_\_\_\_

Borrower/User: \_\_\_\_\_

Closing Date: \_\_\_\_\_

**SUMMARY PROJECT FINANCING:**

**Tax-Exempt** Bond Financing      \$ \_\_\_\_\_

**Taxable** Bond Financing      \$ \_\_\_\_\_

**Low Income Housing  
Tax Credit** Equity      \$ \_\_\_\_\_

Other Loans (explain)      \$ \_\_\_\_\_

Other Grants (explain)      \$ \_\_\_\_\_

Borrower's Equity      \$ \_\_\_\_\_

Total Project Financing      \$ \_\_\_\_\_

**SUBSIDIES:**

**List any existing or proposed subsidies for this development:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**DEVELOPMENT COSTS**

**2009 THDA MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

A. LIST DEVELOPMENT COSTS (IF DEVELOPMENT CONTAINS NON-RESIDENTIAL, PLEASE INDICATE.)

All costs to be listed in the first column. All items under "other" must be satisfactorily explained to be considered.

	<u>A</u>	<u>B</u>	<u>C</u>
	<u>TOTAL COSTS</u>	<u>ACQUISITION</u>	<u>REHAB/ NEW CONST.</u>
<b>1. <u>To Purchase Land and Buildings</u></b>			
Land	_____	_____	_____
Existing Structures	_____	_____	_____
Demolition	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>2. <u>Site Work</u></b>			
Site Work	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>3. <u>Rehabilitation and New Construction</u></b>			
New Building Hard Costs	_____	_____	_____
Rehabilitation Hard Costs	_____	_____	_____
Accessory Building	_____	_____	_____
General Requirements	_____	_____	_____
Building Permits	_____	_____	_____
Payment and Performance Bonds	_____	_____	_____
Tap Fees	_____	_____	_____
Contractor Overhead	_____	_____	_____
Contractor Profit	_____	_____	_____
Impact Fees	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>4. <u>Contingency</u></b>			
Construction Contingency	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>5. <u>Professional Fees</u></b>			
Architect Fee-Design	_____	_____	_____
Architect Fee-Supervision	_____	_____	_____
Real Estate Attorney	_____	_____	_____
Survey	_____	_____	_____
Soil Borings	_____	_____	_____
Engineering Fees	_____	_____	_____
Cost Certification Fees	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____

	<u>A</u>	<u>B</u>	<u>C</u>
	<u>TOTAL COSTS</u>	<u>ACQUISITION</u>	<u>REHAB/ NEW CONST.</u>
<b>6. <u>Interim Costs</u></b>			
Construction Interest	_____	_____	_____
Construction Loan Origin Fee	_____	_____	_____
Construction Loan Credit Enhance.	_____	_____	_____
Property Taxes During Construction	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>7. <u>Financing Fees and Expenses</u></b>			
Credit Report	_____	_____	_____
Permanent Loan Origin Fee	_____	_____	_____
Perm Loan Credit Enhancement	_____	_____	_____
Cost of Issuance / Underwriter	_____	_____	_____
Title and Recording	_____	_____	_____
Counsel's Fee	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>8. <u>Soft Costs</u></b>			
Property Appraisal	_____	_____	_____
Market Study	_____	_____	_____
Environmental Study	_____	_____	_____
Tax Credit & Multifamily Bond Fees	_____	_____	_____
Monitoring Fees	_____	_____	_____
Rent-Up	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>9. <u>Syndication Costs</u></b>			
Organizational (Partnership)	_____	_____	_____
Bridge Loan Fees & Expenses	_____	_____	_____
Tax Opinion	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>10. <u>Developer's Costs</u></b>			
Developer's Overhead	_____	_____	_____
Developer's Fee	_____	_____	_____
Consultants	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>11. <u>Project Reserves</u></b>			
Rent-up Reserve	_____	_____	_____
Operating Reserve	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>12. <u>Total</u></b>	_____	_____	_____

**BORROWER/ISSUER CERTIFICATION**

The information contained in this Application for Multifamily Tax-Exempt Bond Authority and related attachments is, to the best of our knowledge, true and accurate.

I acknowledge that Tennessee Code Annotated, Section 13-23-133, makes it a Class E felony for any person to knowingly make, utter or publish a false statement of substance for the purpose of influencing THDA to allow participation in any of its programs, including the Multifamily Tax-Exempt Bond Authority Program. I further acknowledge that the statements contained in this Application, all relevant Attachments and this Statement are statements of substance made for the purpose of influencing THDA to allocate Multifamily Tax-Exempt Bond Authority to the Application of which this Statement is a part.

**BORROWER:**

**ISSUER:**

BY: \_\_\_\_\_

BY: \_\_\_\_\_

Authorized Signature

Authorized Signature

\_\_\_\_\_

\_\_\_\_\_

Name (please print or type)

Name (please print or type)

\_\_\_\_\_

\_\_\_\_\_

Title

Title

\_\_\_\_\_

\_\_\_\_\_

Date

Date

**NOTE:** *THDA maintains the right to request additional information that may be required to properly evaluate this application.*



**Tennessee Housing Development Agency**  
**Multifamily Tax-Exempt Bond Authority Program**  
**Self-Check and Scoring Summary Sheet**

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**Each applicant should carefully review the Program Description and the Application to ensure that all requirements have been met. For your assistance, check the following:**

- 1. Have all the Application requirements been satisfied? (Review the Application Requirements Checklist.)
  - 2. Is the total cost per unit within the THDA limits in the Program Description Part I-F? (From "Development Cost Worksheet" in Application, divide the "Total Development Costs," from Column A of Line 12, by the total number of units in the development.)
  - 3. If the development includes both acquisition and rehabilitation, do rehabilitation hard costs exceed twenty percent (20%) of the acquisition cost of the building(s)? (From "Development Cost Worksheet" in Application, divide the amount for "Rehabilitation Hard Costs" in Item 3 Column A by the amount for "Existing Structures" in Item 1 Column A.)
  - 4. Are developer's fees not more than fifteen percent (15%) of total development costs? (See Program Description Part I-I for detailed requirements on developer's fees.)
  - 5. Original application and exhibits, and one copy of complete application and exhibits.
- 

**Score your own Application, using the following as a guide:**

**\_\_\_ A. Meeting Housing Needs: (Maximum 50 points)**

- \_\_\_ 1. Developments located in counties where the annual median income is less than eighty percent (80%) of the state median (**Exhibit 1**). (25 points)

**COUNTY:** \_\_\_\_\_

- \_\_\_ 2. Developments in counties with the greatest rental housing need (**Exhibit 2**). (maximum 20 points)

**COUNTY:** \_\_\_\_\_

- \_\_\_ 3. Developments located wholly and completely in a Qualified Census Tract or a Difficult to Develop Area as designated by HUD in accordance with IRC Section 42 (d)(5) (**Exhibit 4**). (5 points)

**TRACT NO.:** \_\_\_\_\_

**\_\_\_ B. Meeting Energy / Maintenance Standards: (Maximum 35 points)**

- \_\_\_ 1. Developments designed and built to promote energy conservation by meeting the standards of the Council of American Building Officials Model Energy Code. Certification from the design architect, licensed in Tennessee, must be provided by successful applicants as required in the commitment letter. (10 points)
- \_\_\_ 2. Developments designed and built to meet 15 year maintenance free exterior standard. Certification from the design architect, licensed in Tennessee, must be provided by successful applicants as required in the commitment letter. (10 points)
- \_\_\_ 3. Developments designed and built with a minimum of 65% brick exterior. Certification from the design architect, licensed in Tennessee, must be provided by successful applicants as required in the commitment letter. (15 points)

\_\_\_ 4. Rehabilitation only: **Maximum 35 points**

a. Number of systems added or replaced:

- 1 **10 points**
- 2 **25 points**
- 3 or more **35 points**

**OR**

b. Developments involving rehabilitation hard costs expressed as a percentage of building acquisition costs:

- at least 30% but not greater than 40% **15 points**
- greater than 40% but not greater than 50% **25 points**
- greater than 50% **35 points**

***For developments containing a combination of new construction and rehabilitation, pro-rate points based on the percentage of units in each category.***

\_\_\_ **C. Serving Special Populations: (Maximum 50 points)**

- \_\_\_ 1. One hundred percent (100%) of the units designed, built and occupied by the elderly. All tenants must be age 62 or older or at least one person in each unit must be 55 or older and policies and procedures must be in place that demonstrate an intent to make units available to persons who are 55 or older. Certification from the design architect will be required on developments of 11 units or more, from contractor on 10 units or fewer, following the issuance of the Commitment Letter. Confirmation from the supervising architect or contractor, as appropriate, will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 2. The greater of one unit or at least five percent (5%) of the total number of units in the development (which number shall be rounded up) must fully meet accessibility requirements for persons with disabilities. Certification from the design architect will be required on developments of 11 units or more, from contractor on 10 units or fewer, following the issuance of the Commitment Letter. Confirmation from the supervising architect or contractor, as appropriate, will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 3. Developments with units designed and built for large families, (i.e., three or more bedrooms). Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

<b><u>Percent of Units</u></b>	<b><u>Points</u></b>
8%-10%	3 points
above 10%	5 points

- \_\_\_ 4. Developments with at least fifty percent (50%) of the units designed and built for single room occupancy. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 5. Election to set aside a minimum of twenty percent (10%) of the units for households with incomes no higher than fifty percent (50%) of the area median income: **(40 points)**

\_\_\_ **D. Increasing Housing Stock: (Maximum 25 points)**

Developments which are new construction or are conversions of buildings not being used for housing which make them usable as housing. (25 points)

\_\_\_ E. **Energy Efficiency: (Maximum 5 points)**

Developments utilizing ENERGY STAR or ENERGY STAR compliant appliances in **all units** will be awarded **1 point per type of appliance, up to a maximum of 3 points**. Certification from the design architect will be required on developments of 11 units or more, from a contractor on 10 units or fewer, following the issuance of the Reservation Notice. Confirmation from the supervising architect or contractor, as appropriate, will be required prior to any refund of the Commitment Fee or the Incentive Fee.

\_\_\_ Dishwashers      \_\_\_ Exterior doors      \_\_\_ HVAC Units  
\_\_\_ Refrigerators      \_\_\_ Windows

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\_\_\_\_\_ **Total Points (Total must be at least 75 to be eligible for bond authority.)**

**2009 HUD INCOME LIMITS**

**WHEN AVAILABLE, THE 2009 INCOME LIMITS WILL BE POSTED ON THE  
INTERNET AT THE ADDRESS BELOW:**

**[HTTP://WWW.HUDUSER.ORG/DATASETS/IL.HTML](http://www.huduser.org/datasets/il.html)**

# MUNICIPAL ISSUERS REGISTRY

## COUNTY AGENCIES

Anderson County  
Rex Lynch, County Executive  
(865) 457-5400 Ext. 200

Bedford County  
Jimmy Woodson, County Executive  
(931) 684-7944

Blount County  
David R. Bennett, Financial Director  
(865) 982-1302

Cocke County  
Charles L. Moore, City Executive  
(423) 623-8791

Dickson County  
Janet A Harris, County Executive  
(615) 789-4171

Fayette County  
William David Smith, County Executive  
(901) 465-5202

Franklin County  
F. Montgomery Adams, Jr., County Executive  
(931) 967-2905

Giles County  
Earl Wakefield, County Executive  
(931) 363-1509

Henderson County  
Dennis Ray McDaniel, County Executive  
(731) 968-0122

Greene County  
John Waddle, Budget Director  
Freddie Shaw, County Clerk  
(615) 638-8118

Hamilton County  
Louis Wright, Finance Administrator  
(423) 209-6330

Knox County  
John Werner, Director  
(865) 215-2350

Lincoln County  
Jerry Mansfield, County Executive  
(931) 433-3045

Madison County  
Alex Leech, County Mayor  
Freddie Pruitt, County Clerk  
(731) 423-6020

Marion County

Howell Moss, County Executive  
(423) 942-2552

Marshall County  
Terry Wallace, County Executive  
(931) 359-2300

Maury County  
Kerry D. Massey, Dir of Accounts & Budgets  
(931) 381-3690 ext 454

McMinn County Industrial Development Board  
Judy Ginn, Records Custodian / Secretary  
(423) 745-0070

Montgomery County  
Rachel Reddick, Dir of Accounts & Budget  
(931) 648-5705

Putnam County  
Doug McBroom, County Executive  
(931) 526-2161

Roane County  
Alva Moore, Budget Director  
(865) 376-5578

Robertson County  
Larry Morris, Finance Director  
(615) 384-0202

Rutherford County  
Lisa Nolen, Finance Director  
(615) 898-7795

Sevier County  
Lynn McClurg, Finance Director  
(865) 453-2767

Shelby County  
Brian L. Khun, County Attorney  
(901) 545-4230

Sullivan County  
Gill Hodges, County Executive  
(423) 323-6417

Sumner County  
Dennis Petty, Finance Director  
(615) 451-6051

Tipton County  
Jeffrey Huffman, County Executive  
(901) 476-0200

Washington County  
George Jaynes, County Executive  
Bobbi Webb, Dir of Accounts & Budget  
(615) 753-1666

Wayne County  
Gilda Collie, County Executive  
(931) 722-3653

Williamson County  
Rogers Anderson, County Mayor  
(615) 790-5700

Wilson County  
Robert Dedman, County Executive  
(615) 444-1383

## **CITY AGENCIES**

City of Bartlett  
John M. Troyer, Director of Finance  
(901) 385-6428

City of Brentwood  
Carson K. Swinford, Director of Finance  
(615) 371-2254

City of Chattanooga  
Daisy Madison, Deputy Finance Officer / Treasurer  
(423) 757-5191

City of Clarksville  
Wilbur M. Berry, Commissioner of Finance  
(931) 645-7437

City of Cleveland  
Cindy Geren, City Accountant  
(423) 472-4551

City of Columbia  
Biddy Modrall, City Recorder  
(931) 388-5432

City of Dyersburg  
Robert Reed, Treasurer  
(731) 286-7609

City of Franklin  
Jay Johnson, City Administrator  
(615) 791-3217

City of Gatlinburg  
David Beeler, Finance Director  
(615) 436-1403

City of Germantown  
Patrick Lawton, Finance Director  
(901) 757-7200

City of Jackson  
Russ Truell, City Recorder  
(731) 425-8217

City of Johnson City  
Derek Smith, Staff Accountant  
(423) 434-6031

City of Kingsport  
Keith E. Smith, Finance Director  
(423) 229-9400

City of Knoxville  
Christopher P. Kinney, Finance Director  
(865) 215-2086

City of La Follette  
Wanda Dower, City Treasurer  
(423) 562-4961

City of La Vergne  
Robert Joines, Treasurer  
(615) 793-6295

City of Lenoir City  
Debbie Cook, Treasurer  
(865) 986-2227

City of Memphis  
Joseph Lee, Director, Finance Division  
(901) 576-6657

City of Tullahoma  
Pat Williams, Finance Director  
(931) 455-2648

#### **LOCAL AUTHORITY/AGENCY**

Blount County Health & Education Facilities Board  
Fred Forster, President, Blount Partnership  
(865) 983-2241

Blount County Public Building Authority  
Ron Ogle, Executive Director  
(865) 378-5840

Chattanooga-Hamilton County Hospital Authority  
Dennis A. Pettigrew, President & CEO  
(423) 778-7196

Chattanooga Health Education & Housing Board  
Randy Nelson, Counsel to Board  
(423) 756-2291

Chattanooga Industrial Development Board  
Theodore Milla, Chair Board  
(423) 757-5338

Clarksville Public Building Authority  
Charles Seivers, President-CEO  
(615) 255-1561

Dickson Gas Authority  
Robert Durham, General Manager  
(615) 441-2830

Fayetteville Industrial Development Board  
Jeff McCormick, Director  
(931) 433-0607

Health & Educational Facilities Board of the City of Franklin



C.D. Berry, Attorney for the Board  
(615) 794-4547

Franklin Special School District  
Chris Henson  
(615) 794-6624

Hamilton County Industrial Development Board  
Robert Lyons, Chair  
(423) 886-3813

Harpeth Valley Utilities District (Nashville)  
John E. Brown, III, General Manager  
John H. Barnes, Assistant Manager  
(615) 352-7076

Johnson City Medial Center Hospital Incorporation  
Marvin Eichorn, SVP/CFO  
(423) 431-1015

Johnson City Health & Education Facilities Board  
Janet Jennings, Finance Director  
(423) 282-1821

Johnson City Industrial Development Board  
Steve Goodson, Chair  
(423) 461-1137

Educational Funding of the South (Knoxville)  
Steve Beasley, VP of Finance  
(865) 691-5626

Knox County First Utility District  
Wayne Watson, Assistant Manager  
(865) 966-9741

Knox County Health Education & Housing Facilities Board  
David Collins  
(865) 215-2534

Knoxville Utilities Board  
L. Roby Trotter, SVP & CFO  
(865) 594-7531

West Knox Utility District  
Charles M Banks, General Manager  
(865) 690-2521

Industrial Development Board of Maury County  
Beverly Douglas, Junior Vice President  
(931) 388-1000

Memphis Health Educational & Housing Facilities Board  
Monice Hagler-Tate, Chair  
(901) 527-6400

Memphis-Shelby County Airport Authority  
Scott Brockman, VP Finance & Admin  
(901) 922-8000

Memphis & Shelby County Industrial Development Board  
Frank C. Ryburn, Chair  
Brian Pecon, Dir Economic Development  
(901) 576-7107

Middle Tennessee Utility District  
Michael Baiey, President  
(615) 597-4300

Montgomery County Public Building Authority  
Charles G. Seviars  
(615) 255-1561

Montgomery County Health Education & Housing Board  
Peggy Tackett, CFO  
(931) 648-5747

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Health & Educational Facilities Board of Nashville & Davidson County  
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Nashville-Davidson Metropolitan Health & Education Board  
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Oak Ridge Industrial Development Board  
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Sports Authority of the Metropolitan Government of Nashville & Davidson County  
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Springfield Health & Education Facilities Board  
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Stewart County Industrial Board  
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State of Tennessee Comptroller of the Treasury  
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