



**Tennessee Housing Development Agency
Board of Directors**

**Board Meeting Materials
February 17, 2022**



Tennessee Housing Development Agency

**Andrew Jackson Building Third Floor
502 Deaderick St., Nashville, TN 37243**

Bill Lee
Governor

Ralph M. Perrey
Executive Director

THDA Board of Directors Meeting Agenda Thursday, February 17, 2022 at 1:00 p.m. Central Time

**Via Webex
Dial (650) 479-3208 Passcode 2464 675 4462**

A. Approval of Minutes from January 25, 2022 meeting

B. THDA Board Action Items

1. Overview of Major Substantive Changes for Amended Low-Income Housing Credit 2022 Qualified Allocation Plan
 2. Changes to the Amount of Multifamily Tax-Exempt Bond Authority Available for 2022
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TENNESSEE HOUSING DEVELOPMENT AGENCY
BOARD OF DIRECTORS MEETING MINUTES
January 25, 2022

Pursuant to the call of the Chairman, the Tennessee Housing Development Agency Board of Directors (the “Board”) met in regular session on Tuesday, January 25, 2022 at 1:10 p.m. Central Standard Time, in the Nashville Conference Room of the William R. Snodgrass Tennessee Tower Building, in Nashville, Tennessee.

The following Board members were present and in person: Matt McGauley (Chair), Doree Hicks (for Commissioner Butch Eley), Chris Mustain (for Secretary of State Tre Hargett), Kevin Bradley (for Treasurer David Lillard), Austin McMullen, Erin Merrick, Katie Armstrong (for Comptroller Jason Mumpower) and John Snodderly. Absent was Mike Hardwick, Rick Neal, Tennion Reed, Christine Rhea, and Todd Skelton.

Chair McGauley called the meeting to order, being that there was a quorum of members present. He then called for consideration of the November 16, 2021, minutes that were previously circulated to all Board members. Upon a motion by Mr. McGauley with a second by Mr. Bradley, motion passed to approve the minutes as presented.

Chair McGauley recognized Ralph Perrey, Executive Director of Tennessee Housing Development Agency to present his report:

- We got our preliminary approval to become a Ginnie Mae Issuer on January 13. Our team is working with our assigned Account Manager on preparation and testing, as we prepare to begin delivering loans later this spring.
- We’ve also received formal notification from the Department of Economic & Community Development as our bond capacity. We received the balance of the State’s private activity volume cap in December, \$189,388,000, which we carried forward for Multifamily bond issuance this year. In addition, we carried forward another \$24 million left over from the bond authority we were awarded earlier in 2021. We start 2022 with 50% of the State’s volume cap, \$383,637,000, for a total of \$597 million. We propose to make \$450 million available in the first round of the multifamily bond program. The remaining \$147 million, plus what comes to THDA at mid-year, will be available for the second round. This will far-and-away the most bond authority THDA has ever made available to support multifamily development and preservation.
- We began transitioning responsibility for Contract Administration to CGI in December. Because we have been using CGI software in connection with other programs, data transfer has gone much more smoothly. CGI has already assumed responsibility for Management & Occupancy Reviews, the resident issues contact center, and Special Claims. They will take over all remaining functions by February 1, 2022. I am pleased to report that all of the THDA staff affected by our out-sourcing of this contract have found other employment,

most with THDA, the rest with CGI or other companies. We retain three staff members, who will be responsible for Quality Management and review of the subcontractor's work.

- As you may recall, during the last financial crisis, THDA administered the Federal Hardest Hit Fund. It was initially focused on foreclosure prevention but ended up covering a number of other things. All told, we handled HHF for about eight years

At this time, Dr. Hulya Arik, Economist made a presentation on what THDA accomplished for Tennesseans through this program.

- An interesting note – Director of Communications Rebecca Anderson has made a priority of enhancing THDA's online presence. Last year, THDA's website attracted 1.8 million unique visitors; 46% more than the year before.
- The Independent Mortgage Bankers Conference is in Nashville this week. It's where our board Member Chrissi Rhea is this afternoon; she serves on the board for the Mortgage Bankers nationally. In addition, THDA's West Tennessee Liaison Doreen Graves, will be presenting there tomorrow about THDA's partnership with the MBA in Convergence Memphis.
- Finally, a reminder that if you plan to join us for the Tennessee Housing Conference – and I hope you will – please let Cindy Ripley know so we can arrange for your registration and logistics, especially if you'll need lodging.

Chair McGauley recognized THDA's Chief Legal Counsel, Bruce Balcom, for his report on the Bond Issue 2022-1. Mr. Balcom referenced a memo in the board materials dated January 18, 2022 noting this report gives basic information on the resolution including the supplemental resolution, and authorizing the reimbursement resolution for Bond Issue 2022-1. With an offer of a motion from Mr. McGauley on behalf of the Committee, motion carried.

Chair McGauley then recognized Mr. McMullen to report on the Grants Committee Meeting. He described the 2018 HOME Extension Recommendation as outlined in the memo in the board materials dated January 10, 2022 from Cynthia Peraza, Director of Community Programs and Don Watt, Chief Programs Officer. Mr. McMullen noted staff is recommending a 6-month extension of the following 2018 HOME grants in order to complete rehabilitation work on the homes of specific units approved by THDA staff: City of Covington, City of Henning, Lake County, City of Mason, City of Tellico Plains, City of Trenton, and Wilson County. Grantees may not undertake rehabilitation work on any units that have not been approved by this extension by THDA staff. Additionally, staff recommends that Community Development Partners be prohibited from administering any grants for localities in the application to THDA for HOME funds during the 2022 HOME Urban/Rural application round. With an offer of a motion on behalf of the Committee from Mr. McMullen, motion carried.

Chair McGauley recognized Ms. Merrick to report on the Lending Committee Meeting. Ms. Merrick noted the Committee is requesting adoption of the housing cost index for 2022 via the Board Resolution as detailed in the memo in the board materials from Dr. Hulya Arik, Economist and Dr. Dhathri Chunduru, Director of Research and Planning dated January 20, 2022. Ms. Merrick explained that based on the calculations explained in the documentation in the materials package, the housing cost index for 2022 is 31.44 percent, which is higher than last year's index of 28.20 percent. Although a lower average interest and a higher median household income slightly improved housing affordability, increased median home purchase prices greatly contributed to the higher cost of owning a home for Tennesseans. By offer of a motion on behalf of the Lending Committee from Ms. Merrick, motion carried.

Chair McGauley recognized Mr. Snodderly to report on the Tax Credit Committee Meeting. Mr. Snodderly noted the only action item for the Board related to the 2022 Multifamily Tax Exempt bond Authority Program Description (as updated on January 19, 2022). Mr. Snodderly noted the Committee is seeking approval of the Multifamily Tax-Exempt Bond Authority Draft Program Description for 2022, with the substantive changes as summarized in the memo in the board materials dated January 10, 202 from Don Watt, Chief Program Officer. The document includes non-substantive housekeeping and conforming changes to the Draft 2022 Program Description and the Low Income Housing Credit 2022 Qualified Allocation Plan. By offer of a motion on behalf of the Tax Credit Committee Meeting from Mr. Snodderly, motion carried.

With no other business to present the board, the meeting was concluded.

Respectfully submitted,

Ralph M. Perrey
Executive Director

Approved the 17th day of February, 2022.



Tennessee Housing Development Agency

Andrew Jackson Building, Third Floor
502 Deaderick Street, Nashville, TN 37243

Bill Lee
Governor

Ralph M. Perrey
Executive Director

MEMORANDUM

TO: THDA Board of Directors

FROM: Don Watt, Chief Programs Officer

SUBJECT: Overview of Major Substantive Changes for Amended Low-Income Housing Credit 2022 Qualified Allocation Plan

DATE: February 11, 2022

Recommendation

Staff recommends and requests approval of the Amended Low-Income Housing Credit 2022 Qualified Allocation Plan ("Amended 2022 QAP"), including authority to make non-substantial conforming and housekeeping changes to both the Amended 2022 QAP and the Multifamily Tax-Exempt Bond Authority Program Description for 2022 ("2022 PD").

Key Points

Please note that page numbers herein refer to the footer page numbers in the Amended 2022 QAP. The Amended 2022 QAP incorporates the following major substantive changes:

1. Section 2, page 5: "Competitive Housing Credit Ceiling" defined term added.
2. Section 2, page 8: "Housing Credit Ceiling" definition modified.
3. Section 3.B, page 14: Language describing set-asides and Low-Income Housing Credit ("LIHC") amounts available has been modified.
4. Section 3, page 15: New Construction Regional Pools language deleted.
5. Section 3, page 16:
 - a. New construction per development limit deleted;
 - b. Existing multifamily housing per development deleted.
6. Section 3, page 17:
 - a. Total development cost limits for competitive LIHC applications deleted;
 - b. Developer or related party limit deleted.
7. Section 3, page 18
 - a. New construction in a Qualified Census Tract limit deleted;
 - b. Discretionary basis boost language added.
8. Section 4.C, page 19: Calendar of events modified.
9. Section 9, pages 29 & 30: Language regarding the PHA Set-Aside modified.
10. Section 11, page 32: New Construction Regional Pools language deleted.

11. Section 15.E, pages 55 & 56: Application of various limits and final ranking process language modified.
12. Section 20.D, page 68: Total development cost limits for non-competitive LIHC applications copied from Section 3 (see item 5.a above).
13. Section 22, pages 75 & 76: Language regarding qualified disaster zones modified.
14. Section 24, page 79: Language regarding special assistance for developments affected by COVID-19 added.



Low-Income Housing Credit 2022 Qualified Allocation Plan

Administered by:

Multifamily Programs Division

Tennessee Housing Development Agency

Ralph M. Perrey, Executive Director

Approved by THDA Board of Directors November 16, 2021

Approved by Governor Bill Lee December 8, 2021

Amended [DATE]

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Section 1: Introduction and Disclaimers

The Tennessee Housing Development Agency (“THDA”) administers the Low-Income Housing Credit program in Tennessee. The Low-Income Housing Credit (“Housing Credit”) program was created by the Tax Reform Act of 1986 under Section 42 of the Internal Revenue Code of 1986, as amended (“Section 42”), to encourage the construction and rehabilitation of rental housing for low-income individuals and families. Under Section 42(m), THDA is required to develop a Qualified Allocation Plan (“QAP”) to define the process by which it will allocate an annual amount of Housing Credit in Tennessee.

This QAP contains uniform resource locators to resources utilized by THDA in the application process such as the Tennessee Growth Policy Act, Multifamily Tax Subsidy Project Income Limits, Qualified Census Tracts, designations of Difficult to Develop Areas, Fair Housing Act requirements, etc. “**Attachments**” are forms or documents, which must be submitted in the Tennessee Housing On-line Management Administration System (“THOMAS”) as part of the Initial Application.

All QAP requirements, Initial Application requirements, and Code requirements must be met. These requirements include, without limitation, all applicable requirements of the THOMAS User Manual and use of all applicable forms and templates from the THOMAS Documents Page.

This QAP has been approved by the THDA Board of Directors and adopted by the Governor of Tennessee.

When this QAP calls for some THDA action, including but not limited to a determination, adjustment, review, evaluation, or exercise of discretion, all such actions shall be at THDA’s sole discretion, whether specifically so stated or not.

No person or entity who submits an Initial Application shall have any right to an allocation of Housing Credit under this QAP based solely on the score assigned to their Initial Application. THDA decisions are final.

The QAP as Public Policy

The policy surrounding this QAP is to use the Housing Credit allocated to Tennessee to create, maintain, and preserve affordable rental housing for low-income households. Specific objectives of this QAP are to:

- A. Make rental units affordable, in the areas of greatest need, to households with as low an income as possible and for the longest time period possible;
- B. Encourage development of appropriate housing units for persons with special needs, including individuals who are older persons, homeless, or have a disability;
- C. Allocate only the minimum amount of Housing Credit necessary to make a development financially feasible and viable throughout the credit period;
- D. Encourage Qualified Nonprofit Organizations to develop rental housing for low-income households;
- E. Encourage fair distribution of Housing Credit among counties and developers; and
- F. Allocate Housing Credit fairly.



Amendments

THDA may amend any part of this QAP following public notice and approval by the THDA Board of Directors. Such amendment is expressly permitted by this QAP, and the making of such amendment will not require further public hearings or approval by the Governor. THDA, in accordance with Section 42, may impose additional requirements in order to fulfill the objectives of its housing initiatives.

Site Changes

A request for a Site change will only be considered if the original allocation of Housing Credit is returned and a new allocation of Housing Credit is made pursuant to Section 42(m)(1)(A)(iv) of the Code.

Document Review

THDA will review and evaluate only those materials submitted in compliance with the requirements of this QAP. THDA is not responsible for missing, inaccurate, or incomplete documentation. THDA will not evaluate any materials submitted outside the deadlines for submission of such materials and will assume no obligation to request additional information from Applicants for any purpose.

THDA may require additional information and/or documentation if THDA determines that additional information is necessary for clarification and/or explanation. THDA's review of documents submitted with any Initial Application, including Initial Applications or documents submitted in connection with Housing Credit reserved or allocated under this QAP, is for THDA's own purposes and is not for the purpose of advising, certifying, representing or warranting to others as to the feasibility or viability of any proposed development.

Adverse Action by Local Jurisdiction

If, following the allocation of Housing Credit to a proposed development, the local jurisdiction in which the proposed development is located takes action that THDA, in its sole discretion, determines to be for the primary purpose of preventing the proposed development from satisfying applicable program requirements, THDA may lower the amount of Housing Credit available to that jurisdiction in future Qualified Allocation Plans. Examples include, without limitation, "downzoning", action regarding utilities or utility connections, action regarding required public roads, or action to prevent issuance of Certificates of Occupancy.

No THDA Liability

No member, officer, agent, or employee of THDA shall have any personal liability with respect to any matters arising out of, or in relation to, this QAP, Housing Credit reserved or allocated under this QAP, or the monitoring of Housing Credit Developments.

THDA makes no representations or warranties to applicants, developers, owners, or anyone else as to compliance with Section 42, Treasury regulations, or any other laws or regulations applying to Housing Credit or Housing Credit Developments, or as to the feasibility or viability of any proposed Housing Credit Development.

Enforcement

In the event THDA seeks enforcement of any matter connected with any reservation, allocation, or monitoring of Housing Credit, or any other matter connected with Housing Credit, THDA shall be entitled to recover all damages, costs, expenses and fees, including without limitation, all court costs, all legal fees and expenses, and all staff time, from any party connected to or with any Housing Credit Development.

False Statements

- A. Tennessee Code Annotated, Section 13-23-133, makes it a Class E felony for any person to knowingly make, utter, or publish a false statement of substance or aid or abet another person in making, uttering, or publishing a false statement of substance for the purpose of influencing THDA to allow participation in the Housing Credit Program. Any and all statements contained in any materials, including without limitation, an Initial Application and any other applications, documents, letters, opinions, or certifications, submitted to THDA in connection with any Initial Application, subsequent applications or in connection with Housing Credit reserved, allocated or monitored for compliance under this QAP or otherwise made by an Applicant or other person connected in any way with Housing Credit reserved, allocated or monitored for compliance under this QAP are statements of substance made for the purpose of influencing THDA to allow participation in the Housing Credit Program.
- B. By submitting any materials, including without limitation, an Initial Application and any other applications, documents, letters, opinions, or certifications to THDA in an effort to obtain or maintain Housing Credit, the Applicant and all parties connected with the development proposed in the Initial Application acknowledge and agree (1) they are entering into a contract with THDA; and (2) they intend for THDA to rely on and seek enforcement of all selections or statements (written or oral) made with respect to any reservation, allocation or monitoring of Housing Credit by any and all means available, including, without limitation, specific performance; and (3) they are knowingly making, uttering or publishing or aiding and abetting others in making, uttering or publishing statements of substance for the purpose of influencing THDA to allow participation in the Housing Credit program.



Section 2: Definitions

20/50 Test – The 20/50 Test is a federal minimum set-aside that may be elected by an Applicant for Housing Credit that requires at least 20% of the units in a Housing Credit Development to be both rent restricted and occupied by households whose income is less than or equal to 50% of area median gross income (“AMI”). This is an irrevocable election made in an Initial Application.

40/60 Test – The 40/60 Test is a federal minimum set-aside that may be elected by an Applicant for Housing Credit that requires at least 40% of the units in a Housing Credit Development to be both rent restricted and occupied by households whose income is less than or equal to 60% of AMI. This is an irrevocable election made in an Initial Application.

Adaptive Reuse/Conversion – The renovation and reuse of a pre-existing building that has not been used for residential purposes and creates additional affordable housing units. Pre-existing buildings used as hotels or motels are eligible as Adaptive Reuse/Conversion. Adaptive Reuse/Conversion will be evaluated and reviewed as New Construction.

Allocation – the amount of Housing Credit reserved for a development.

AMI – Area Median Income as determined by HUD.

Applicable Fraction – The percentage of a building that is treated as low-income use and generally eligible for the LIHC. The Applicable fraction is the smaller of the Unit Fraction or the Floor Space Fraction.

Applicant – An applicant for Low-Income Housing Credit under this QAP that will own the proposed development and to which the credits may be allocated.

Application – See “Initial Application”.

Appraisal – An opinion of value for land and building cost.

Average Income Test – The Average Income Test is a federal minimum set-aside that may be elected by an Applicant for Housing Credit. Under this election, at least 40% of the units in a Housing Credit Development are required to be both rent restricted and occupied by individuals whose incomes do not exceed the imputed income limitation designated by the Applicant. The average of the imputed income limitations designated cannot exceed 60% of AMI. The designated imputed income limitations must be in 10% increments as follows: 20%, 30%, 40%, 50%, 60%, 70%, and 80%. Guidance regarding Average Income Test may be found on the THOMAS Documents Page. This is an irrevocable election made at Initial Application.

Basis Boost – An increase of up to 30% in eligible basis for a building in order to improve the financial feasibility of the building in a difficult to develop area, as determined by THDA in its sole discretion.

Building Permit(s) – Formal approval of building plans by the local government authority or building department certifying that the building plans meet the requirements of applicable codes to construct, enlarge, or alter a building, which allows construction to proceed.

Capital Needs Assessment – See Physical Needs Assessment.



Carryover Allocation Agreement – The document allocating Housing Credit when a development that received a Reservation Notice will not be placed in service in the same year as the Reservation Notice. This document is issued by THDA and extends the required placed-in-service date to the end of the second calendar year after the year of the Reservation Notice.

Carryover Allocation Application – The application and all related documentation required when a development with a Reservation Notice will not be placed in service in the same year as the Reservation Notice.

Certificate of Occupancy – Formal approval by the relevant local government that a building is suitable for occupancy.

CNI – Choice Neighborhoods Implementation Grants awarded by HUD to PHAs, local governments, or tribal entities to revitalize severely distressed public housing and/or HUD assisted multifamily housing projects.

Code – Internal Revenue Code of 1986, as amended, together with all subsequent tax legislation duly enacted by the Congress of the United States, all United States Treasury Regulations in effect with respect thereto (including regulations first promulgated under previous versions of the Code) and all revenue procedures, revenue rulings, or other published determinations of the Treasury Department or the Internal Revenue Service of the United States.

Competitive Housing Credit Ceiling – the amount of Housing Credit Ceiling remaining for 2022 after allocations as described in Section 24, the Non-Profit Set-Aside, and CNI Grants.

Compliance Period – The period of 15 taxable years, commencing on the first day of the taxable year in which any building that is part of the Housing Credit Development is placed in service or, if deferred by election of the Owner of the Housing Credit Development, the first day of the next calendar year, but only if the building is a qualified low-income building as of the close of the first year of such period. This definition may be revised under the land use restrictive covenants for a longer duration based on Applicant's election under Section 14 and Section 20.

Concerted Community Revitalization Plan (CCRP) – A document that assesses the health and potential prosperity of an area through public interaction and assessment of the physical, social and economic health of the citizenry, businesses, infrastructure, and built environment in the area. A CCRP must contain all of the following:

1. A target area with clearly defined geographic boundaries.
2. A defined role for the lead and/or convening organization that will coordinate all other partners' efforts and monitor plan progress.
3. A steering committee or coalition that is representative of the community and is charged with guiding the process.
4. A survey of current conditions, a needs assessment and/or an asset map that defines community assets upfront and clearly identifies challenges to be addressed. The data should include demographics, economic vitality, and public investment.
5. Public meetings and surveys to identify the citizen and business' vision for the neighborhood/target area.
6. Minimum elements the plan should address include Housing, Education, Infrastructure and Economic Development.
7. Defined outcomes and objectives based both on data and community outreach. Outcomes should be realistic and responsive to the interests of the community.



8. A set of strategies to achieve the outcomes.
9. A proposed timeline for implementation of strategies.
10. Proposed funding for implementation.
11. Continued evaluation of progress, allowing periodic assessment of what is working, what is not and where adjustments are needed.
12. Approval of the plan from the appropriate local entity.

Conditional 42(m) Letter – A letter issued by THDA to Applicants seeking a determination of 4% Housing Credit in conjunction with uncommitted Multifamily Tax-Exempt Bond Authority.

Construction Schedule – A document showing work to be performed, resources to perform the work, and timeframes in which the work is expected to be performed. The Construction Schedule should reflect all the work associated with delivering a Housing Credit Development on time.

Consultant - A third-party entity that provides consulting services to Housing Credit Development Participants. An entity acting in the capacity of Owner, Developer, or General Contractor or which provides technical assistance to the Owner, Developer, or General Contractor is considered a Consultant. Consultants include, but are not limited to, construction management consultants, interior design consultants, relocation specialists, tax credit application consultants, resident certification consultants, HOPE VI consultants, etc. All consulting fees are considered part of the calculation of the maximum allowable Developer fee for each Housing Credit Development.

Cost Certification – The certification of actual total development costs for a Housing Credit Development and the amount of Housing Credit eligible basis in the Housing Credit Development upon completion of the development.

Credit Period – The 10-year period over which Housing Credit may be claimed. The Credit Period begins on the first day of the taxable year in which any building that is part of a Housing Credit Development is placed in service or, if deferred by election of the Owner of the Housing Credit Development, the first day of the next calendar year, but only if the building is a qualified low-income building as of the close of the first year of such period.

Cure Notice – The notice sent by THDA to the contact person specified in an Initial Application after completion of Initial Application review to indicate deficiencies in the Initial Application.

Developer - The legal entity designated as the Developer in the Application as well as all persons, affiliates of such persons, corporations, partnerships, joint ventures, associations, or other entities that have a direct or indirect ownership interest in the Developer entity. Material participation (through Placed In Service) is required for all developers and for all entities that receive any portion of the Developer Fee.

Development Team – Any individual or member of the development team including Governors/Directors, Members, and Managers/Officers of the Ownership Entity; Officers, Directors, and Stockholders of the Development Entity; and Officers, Directors, and Stockholders of the Property Management Company.

Difficult Development Area (DDA) –Any area designated as such by HUD or as so defined by THDA in accordance with Section 42(d)(5)(B)(v). The list is available here: <https://www.huduser.gov/portal/datasets/qct.html>.

Disability –With respect to an individual, a physical or mental impairment that substantially limits one or more major life activities of such individual; a record of such impairment; or being regarded as having such



an impairment. Major life activities include, but are not limited to, caring for oneself, performing manual tasks, seeing, hearing, eating, sleeping, walking, standing, lifting, bending, speaking, breathing, learning, reading, concentrating, thinking, communicating, and working. A major life activity also includes the operation of a major bodily function, including but not limited to, functions of the immune system, normal cell growth, digestive, bowel, bladder, neurological, brain, respiratory, circulatory, endocrine, and reproductive functions. An individual meets the requirement of “being regarded as having such an impairment” if the individual establishes that he or she has been subjected to an action prohibited by law because of an actual or perceived physical or mental impairment whether or not the impairment limits or is perceived to limit a major life activity. An individual will not be regarded as having such an impairment when the impairment is transitory and minor. A transitory impairment is an impairment with an actual or expected duration of 6 months or less. An impairment that is episodic or in remission is a disability if it would substantially limit a major life activity when active. For further definition, please see the Americans with Disabilities Act of 1990, as amended.

Draw Package — Monthly report that includes the following:

1. Request for funds
2. Documentation of change orders
3. Tracking of finances and progress of development
4. Architect inspection report.

Elderly – see definition of Older Persons.

Energy Star – Energy efficient designation that must be obtained in order to utilize the Energy Star Utility Allowances published on the THDA website.

Evaluation Notice – A notice provided by THDA to request clarification or additional information during review of a Carryover Allocation Application, requested status report on the development, 10-percent Test, Final Application, quarterly construction report, or certified property management application; during an on-site inspection of the Site during construction, after the buildings are placed in service, or during the term of the Extended Use Agreement; or other compliance concern identified by THDA in its sole discretion. Failure to respond to successive Evaluation Notices by the Final deadline allows THDA, in its sole discretion, to return or reject the application, recapture the allocation, or issue an event of noncompliance under the terms of the Extended Use Agreement.

Executed Notice to Proceed – The Notice to Proceed date marks the beginning of the performance time of the construction contract.

Extended Use Agreement – Also known as the Declaration of Land Use Restrictive Covenants for Low-Income Housing Tax Credits (“LURC”), is the agreement executed between THDA and Owner. The LURC:

1. Is binding on Owner and all successors of Owner;
2. Requires the Housing Credit Development to comply with the requirements of Section 42, the QAP, the Application, and THDA;
3. Evidences Applicant’s federal election and any requirements pursuant to Applicant’s scoring elections in the Initial Application;
4. Requires that the applicable fraction for each building for each taxable year during the term of the LURC will not be less than the applicable fraction specified the LURC;
5. Prohibits the eviction or termination of the tenancy (except for good cause) of an existing low-income resident or any increase in the gross rent with respect to a low-income unit that is not otherwise permitted;



6. Allows individuals who meet the income limitation applicable to the building (whether prospective, present, or former occupants of the building) the right to enforce in any State court the rights under (1) and (2) above;
7. Prohibits the disposition to any person of any portion of the building to which the LURC applies, unless all of the building to which the LURC applies is disposed of to such person;
8. Prohibits the refusal to lease to a holder of a voucher or certificate of eligibility under Section 8 of the United States Housing Act of 1937 because of the status of the prospective resident as such a holder;
9. Is recorded in the real property records of the county in which the Housing Credit Development is located as a restrictive covenant running with the land; and
10. Commences on the first day of the Compliance Period for a term of at least thirty (30) years (the "Extended Use Period").

Existing Multifamily Housing – A multifamily development that will preserve affordable housing units that are rent and income restricted or, through rehabilitation of units that were not previously affordable, create affordable housing units.

Final Application – The application and all related documentation required when a Housing Credit Development is to be placed in service and for which IRS Forms 8609 are sought.

Final Notice – The THDA notice sent to Applicants, after the Tax Credit Committee (TCC) Review Meeting has been held. This notice will summarize the final eligibility and scoring determinations.

Firm 42(m) Letter – A letter issued by THDA to Applicants seeking a determination of 4% Housing Credit in conjunction with a commitment of Multifamily Tax-Exempt Bond Authority.

Floor Space Fraction – The numerator of which is the total floor space of the Low-Income Units in a building and the denominator of which is the total floor space of the residential units (whether or not occupied) in the same building.

Forms and Templates – THDA provided documents that are used in conjunction with Initial, Carryover, or Final Applications and processes.

Forward Reservation – A binding commitment to allocate Housing Credit from a future year to a proposed development.

Hard Cost – Costs directly related to the physical construction of a building in a Housing Credit Development such as construction materials and construction labor.

Housing Credit – Low-Income Housing Credit as described in Section 42 of the Code.

Housing Credit Ceiling – The maximum amount of Housing Credit THDA may allocate in a given year, which includes Housing Credit returned pursuant to Section 24.

Housing Credit Development – the proposed or existing rental housing development for which Housing Credit has been applied for or allocated.

Housing for Older Persons – Housing (i) intended for, and solely occupied by, persons age 62 or older; or (ii) intended and operated for occupancy by at least one person age 55 years or older per unit, or (iii)



provided for under any state or federal program that HUD has determined is specifically designed and operated to assist older persons (as defined in the state or federal program).

HUD – The United States Department of Housing and Urban Development.

Incremental Development – A proposed development that adds units to a Housing Credit Development that received an allocation of 2021 Housing Credit.

Initial Application – The application submitted by an Applicant seeking an allocation of Housing Credit, including, without limitation, all information and documents entered into THOMAS.

IRS – Internal Revenue Service.

Local Government Notification – Notice provided by THDA, following receipt of Initial Applications, to the chief executive officer (or the equivalent) of the local government in whose jurisdiction a development proposed in an Initial Application is to be located. Such individual will have an opportunity to comment on the development proposed in the Initial Application to be located in the jurisdiction, as required by Section 42(m)(1)(A)(ii).

Low-Income Unit – Any unit in a building if such unit is rent-restricted as provided in Section 42 or this QAP and the individuals occupying such unit meet the income limitation applicable as provided in Section 42 or this QAP.

Market Study – An analysis of the market conditions of supply, demand and pricing for a specific property type in specific areas.

Modification – Any changes to buildings, units, square footage, scoring items, etc. which determine eligibility for an allocation of Housing Credit.

MTBA – Multifamily Tax-Exempt Bond Authority.

No Further Monitoring Status – Housing Credit Developments that are outside of the Section 42 defined Compliance Period that have failed to respond to and/or cure notices for monitoring reviews, non-submittal of annual compliance reports, and noncompliance with program requirements for 180 days from the date THDA provides the notice of noncompliance. Ineligibility will continue until the noncompliance is cured or the LURC expires.

Owner - The single purpose legal entity (e.g. Corporation, Limited Partnership, Limited Liability Partnership) holding title to the Site.

Percentage of Construction Complete – $\frac{\text{Total Development Cost Incurred as of Report Date}}{\text{Total Development Costs}} \times 100$

PHA – A public housing authority created under the Housing Authorities Law, Tennessee Code Annotated Section 13–20–101, et seq.

Phase 2 Development – A proposed Housing Credit Development that would add units to a previously awarded Housing Credit Development when the construction of the previously awarded Housing Credit Development is complete and at least 50% of the credit restricted units are leased to income qualified



households in compliance with current rent and income restrictions by the 2022 Competitive Cycle Deadline for Initial Applications.

Placed in Service Application – See Final Application.

Physical Needs Assessment – A report prepared by licensed third party provider which contains detailed information about physical needs, deficiencies (including major systems, life safety, and ADA needs) and the capital needs requirements of existing buildings, including a detailed work plan showing all necessary and contemplated improvements and projected costs.

Preliminary Ranking List – A preliminary confirmation of a reservation of Housing Credit from the associated competitive application process.

Pre-Existing Building – A building containing residential rental units previously occupied or approved for occupancy by the applicable authority having jurisdiction.

Qualified Allocation Plan (QAP) – The document prepared pursuant to Section 42(m) of the Code that details THDA's priorities, process, and requirements regarding the Housing Credit program.

Qualified Census Tract (QCT) – Any census tract identified as such by HUD. The list is available here: <https://www.huduser.gov/portal/datasets/qct.html>.

Qualified Contract Process (QCP) – The process carried out in compliance with elections made in the relevant QAP and THDA's Qualified Contract Process Guidelines (available here: <https://thda.org/pdf/06.01.20-QUALIFIED-CONTRACT-GUIDELINES-REVISED-FOR-VENDOR-NEEDS.pdf>).

Qualified Nonprofit Organization – An organization that is described in Section 501(c)(3) or (4) of the Code that is exempt from tax under Section 501(a) of the Code, and that meets the additional requirements contained in Section 7 of this QAP.

RAD – Rental Assistance Demonstration Program administered by HUD that allows PHAs and owners of other HUD-assisted properties to convert (public housing or other assisted) units from their original sources of HUD financing to project-based Section 8 contracts.

Related Parties – In relation to the Initial Application, any subsequent application or any request for a Modification, related parties include, the Applicant, developer, Owner, entities with commonality of one or more persons with those listed in the Ownership Entity Breakdown, entities with commonality of one or more persons with those listed in the Developer Entity Breakdown, and any of the following:

- a. Any person or entity who has a right to (i) replace the developer, (ii) act as co-developer, (iii) replace any individuals or entities who comprise a developer or co-developer, or (iv) otherwise direct the activities of the developer will be considered a developer for purposes of applying this limit.
- b. Any person or entity who has a right to (i) replace the general partner of the Owner or Applicant, (ii) act as co-general partner of the Owner or Applicant, (iii) replace any individuals or entities who comprise a general partner or co-general partner of the Owner or Applicant, or (iv) otherwise direct the activities of the general partner of the Owner or Applicant will be considered an Owner or Applicant, as the case may be, for purposes of applying this limit.
- c. Any person or entity who has a right to (i) replace the controlling stockholder of the Owner or Applicant, (ii) act as controlling stockholder of Owner or Applicant, (iii) replace any individuals



or entities who comprise a controlling stockholder of the Owner or Applicant, or (iv) otherwise direct the activities of the controlling stockholder of the Owner or Applicant will be considered an Owner or Applicant, as the case may be, for purposes of applying this limit.

- d. Any person or entity who has a right to (i) replace the managing member of the Owner or Applicant, (ii) act as co-managing member of the Owner or Applicant, (iii) replace any individuals or entities who comprise a managing member or co-managing member of the Owner or Applicant, or (iv) otherwise direct the activities of the managing member of the Owner or Applicant will be considered an Owner or Applicant, as the case may be, for purposes of applying this limit.
- e. Any person who is a signatory or guarantor of construction financing documents, permanent financing documents, and/or equity syndication documents.
- f. This limit will also apply to any person or entity that is related to any person or entity specified above.

Reservation Notice – Notice from THDA to the contact person specified in an Initial Application that Housing Credit may be made available in the competitive Housing Credit allocation process.

Review Notice – The notice sent to the contact person specified in an Initial Application after THDA has reviewed documentation sent in conjunction with a Cure Notice.

Rural – Counties identified as rural on the THOMAS Documents Page.

Scattered Site Development – a development located on 2 or more noncontiguous parcels of land.

Site – A parcel of land on which the Housing Credit Development will be developed, described by a unique legal description that will be part of the Carryover Allocation, and encumbered by the LURC. THDA will not allocate Housing Credit based on costs associated with a site, or any portion thereof, that was included in a prior allocation.

Site Control – Documentation submitted in conjunction with the Initial Application, as required by **Section 12.A.1**, that demonstrates control of the property by the applicant on which the development proposed in the Initial Application is to be located.

Scope of Work – A general description of the construction/rehabilitation work and estimate of cost that is expected to be performed under a construction contract. The Scope of Work should contain any milestones, reports, deliverables, and end products expected to be provided. The Scope of Work should contain a timeline for all deliverables.

Section 42 – Section 42 of the Code, as amended, together with all subsequent legislation duly enacted by the Congress of the United States affecting Section 42, all United States Treasury Regulations in effect with respect thereto (including regulations first promulgated under previous versions of the Code) and all revenue procedures, revenue rulings, or other published determinations of the Treasury Department or the Internal Revenue Service of the United States applicable to Section 42.

Significant Adverse Event (SAE) – An occurrence of noncompliance (curable or incurable), program fraud or misrepresentation, or an act that adversely conflicts with THDA's mission as described in Section 6 of this QAP.



Special Housing Needs – Housing needs served by housing that has been constructed or rehabilitated with special features (e.g. location, design, layout, or on-site services) to help people live at the highest level of independence in the community. For example, the unit may be adapted to accommodate special physical or medical needs; or provide on-site services such as staff support for older persons, individuals with mental health issues, developmental, or other social needs.

Supportive Services – Furnished through a contract with supportive service providers to provide Supportive Services, appropriate for a particular special needs population, under a planned program of services. In the case of persons with disabilities or housing for older persons, such services may be designed to enable residents of a Housing Credit Development to remain independent and avoid placement in a hospital, nursing home, or intermediate-care facility.

Supportive Services for Older Persons – Must include at least two of the following services: social and recreational programs, continuing education, information and counseling, recreation, homemaker, outside maintenance and referral services, an accessible physical environment, emergency and preventive health care programs, congregate dining facilities, or transportation to facilitate access to social services and facilities available to them.

Suburban – Counties identified as suburban on the THOMAS Documents Page.

Tennessee Growth Policy Act – Tennessee Code Annotated Section 6-68-101 et seq. that requires growth plans approved by the Tennessee Advisory Commission on Intergovernmental Relations. Information available here: <https://www.tn.gov/tacir/tennessee-county-growth-plans.html>.

Total Development Cost – The total of actual costs associated with new construction or rehabilitation development activities, as determined to be reasonable by THDA, in its sole discretion.

THOMAS Documents Page – A web page with necessary forms, templates, guidance, calendar, and links that are used in all application processes. The THOMAS Documents Page is incorporated into this QAP by this reference as if set forth in this QAP verbatim, and is available here: <https://thda.org/rental-housing-partners/multi-family-developers/thomas-documents>.

THOMAS – The Tennessee Housing Online Management and Application System.

THOMAS User Manual – THDA provided document that gives guidance for use of THOMAS. The THOMAS User Manual is incorporated into this QAP by this reference as if set forth in this QAP verbatim.

Uniform Physical Conditional Standards (UPCS) – The HUD requirements that govern the physical condition of Housing Credit Developments.

Unit Fraction – The numerator of which is the number of Low-Income Units in a building and the denominator of which is the number of residential rental units (whether or not occupied) in the same building.

Urban – Counties identified as urban on the THOMAS Documents Page.

Urbanicity – The quality or fact of (an area) being urban. The degree to which a given geographical area is urban. Urbanicity designations can be found on the THOMAS Documents Page.



Zoning – Written documentation from the appropriate local government authority demonstrating that current zoning and other local land use regulations permit the development as proposed: or that no such regulations currently apply to prevent the development proposed in the Initial Application.



Section 3: Limits on Housing Credit Allocations

THDA will only allocate an amount of Housing Credit necessary for the financial feasibility of a development and its viability as a qualified low-income housing development in accordance with Section 42(m)(2). THDA may reject or require modifications to Initial Applications for Housing Credit when THDA determines that the proposed development is not financially feasible or does not need Housing Credit. THDA may also reserve or allocate an amount of Housing Credit less than the amount requested in an Initial Application, in a Carryover Allocation Application, or in a Final Application. THDA's determination under Section 42(m)(2) shall not be construed to be a representation or warranty by THDA as to the financial feasibility, viability, or lack thereof, of any development.

A. Annual Ceiling

The methodology to determine the annual Housing Credit Ceiling is contained in Section 42 (h)(3)(C)(i).

B. Set-Asides and Available Housing Credit Amounts by Set-Aside

1. Non-Profit Set-Aside – No less than 10% of the ~~annual~~ Housing Credit Ceiling, ~~including any Housing Credit pursuant to the Consolidated Appropriations Act, 2021, Division EE, Title III, Section 305,~~ will be allocated to Qualified Nonprofit Organizations. THDA reserves the right to make allocations of Housing Credit to Qualified Nonprofit Organizations as needed to meet the requirements of Section 42(h)(5).
2. CNI Grants – ~~No more than 25% of the annual Competitive Housing Credit Ceiling will be allocated to Eligible PHAs with qualified CNI grants.~~ Eligible PHAs with qualified CNI grants may receive an allocation of Housing Credit outside of the PHA Set-Aside. The annual amount of Housing Credit to be allocated to Initial Applications involving CNI grants shall not exceed \$1,700,000.
3. PHA Set-Aside – No more than ~~2025~~% of the ~~annual Competitive~~ Housing Credit Ceiling, ~~not including any Housing Credit pursuant to the Consolidated Appropriations Act, 2021, Division EE, Title III, Section 305,~~ will be allocated to developments involving a PHA that meets the requirements of Section 9 of this QAP.
4. Existing Multifamily Housing – No more than 25% of the ~~annual Competitive~~ Housing Credit Ceiling, ~~not including any Housing Credit pursuant to the Consolidated Appropriations Act, 2021, Division EE, Title III, Section 305,~~ will be allocated to developments that include rehabilitation of Existing Multifamily Housing.^[EY1]
- 4.
5. New Construction – ~~Up to 50% of the Annual Competitive~~ Housing Credit Ceiling will be allocated to developments involving new construction ~~using the regional pool methodology described below.~~
 - a. ~~No more than 1 development per county involving new construction will receive an allocation from the Competitive Housing Credit Ceiling. Developments receiving an allocation from the Non-Profit Set-Aside and developments receiving an allocation under CNI Grants will not count against this limit.~~^[EY2]



~~C. New Construction Regional Pools~~

- ~~1. THDA may allocate Housing Credit to developments proposing new construction from one of the following four regional pools:~~

~~MAP 3-1~~



~~2. Reservations by regional pool:~~

- ~~a. In Pool 1, THDA may issue up to three Reservation Notices to eligible Initial Applications.~~
- ~~b. In each of the three remaining pools, THDA may issue up to two Reservation Notices to eligible Initial Applications.~~

~~D.C. Incremental Developments~~

The proposed new units must be located on the same parcel of land with a development that previously received an allocation of Housing Credits, share a common financing plan and use the same Development Team.

Initial Applications proposing Incremental Developments will be reviewed, evaluated, and scored based solely on the costs, characteristics, and other elements of the new housing units added. If an Incremental Development receives an allocation of competitive Housing Credit under this QAP, the development will be subject to the following limitations, based on the cumulative costs of the entire development as proposed:

1. By County
2. By Development
3. By Developer or Related Parties
4. Aggregate Qualified Census Tract
5. Total Development Cost Per Total Unit Limit

6. Second Allocation
7. Financial Feasibility
8. Developer, Consultant, Contractor, Overhead and General Requirements Fees

THDA reserves the right to determine, in its sole discretion, whether an Initial Application proposes an Incremental Development or a Phase 2 Development.

~~E. New Construction Per Development Limits~~

~~Initial Applications proposing developments involving new construction are not eligible for annual Housing Credit that exceeds the following limits:~~

Table 3-1: New Construction Per Development Limits By Urbanicity	
Urbanicity Designation	Maximum Per Development Limit
Urban	\$1,300,000
Suburban	\$1,100,000
Rural	\$900,000

~~F. Existing Multifamily Housing Limit~~

~~Initial Applications proposing developments involving Existing Multifamily Housing are not eligible for annual Housing Credit in excess of \$1,000,000.~~

~~G.A. Total Development Cost Limits~~

~~In order to be eligible, Initial Applications for Housing Credit must propose Total Development Costs that do not exceed the applicable amount in Table 3-2 below. The Total Development Cost Limits are applied at Initial Application. Land cost is not included in the Total Development Cost for purposes of this calculation. Requests for a waiver of these limits will not be considered.~~

Table 3-2: Total Development Cost Limits Per Unit by Development Type					
Development Type	1-BR	2-BR	3-BR	4-BR	5-BR
Urban					
Detached/Semi-detached	\$238,000	\$285,000	\$340,000	\$400,000	\$439,000
Row House	206	\$250,000	\$305,000	\$362,000	\$398,000
Walkup	\$192,000	\$242,000	\$319,000	\$394,000	\$444,000
Elevator	\$201,000	\$258,000	\$344,000	\$430,000	\$487,000
Suburban					
Detached/Semi-detached	\$222,000	\$266,000	\$317,000	\$373,000	\$409,000
Row House	\$192,000	\$233,000	\$284,000	\$337,000	\$371,000
Walkup	\$178,000	\$225,000	\$295,000	\$366,000	\$411,000
Elevator	\$187,000	\$240,000	\$320,000	\$400,000	\$454,000
Rural					
Detached/Semi-detached	\$207,000	\$248,000	\$296,000	\$348,000	\$382,000
Row House	\$178,000	\$216,000	\$265,000	\$314,000	\$346,000
Walkup	\$165,000	\$208,000	\$274,000	\$339,000	\$381,000
Elevator	\$174,000	\$224,000	\$299,000	\$373,000	\$423,000

~~H. Developer or Related Parties Limits~~

- ~~1. The maximum amount of 2022 Housing Credit that may be allocated to a single Applicant, developer, Owner, or Related Parties shall not exceed two million six hundred thousand dollars (\$2,600,000).~~
- ~~2. An Applicant, Developer, Owner, or Related Parties may not be involved in more than 1 (one) Initial Application per county. THDA reserves the right to determine, in its sole discretion, whether Related Parties are involved for the purpose of applying this limit.~~

~~I.D. Developer Fees and Consultant Fees Limits~~

1. The combined total of Developer and Consultant fees that may be included in the determination of the amount of Housing Credit for a particular development cannot exceed 15% of that portion of THDA determined eligible basis attributable to acquisition (before the addition of the developer and consultant fees), and cannot exceed 15% of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the developer and consultant fees). Construction Advisory or Construction Supervision fees listed separately from the maximum allowed Contractor Fees will be considered as a Consultant Fee.



2. If the Developer and contractor are related persons as defined in Section 42(d)(2)(D)(iii), then the combined total of developer fees, consultant fees, and contractor profit, contractor overhead, and general requirements, that may be included in the determination of the amount of Housing Credit for a particular development, cannot exceed 15% of THDA determined eligible basis of that portion of the development attributable to acquisition (before the addition of the fees), and cannot exceed 25% of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the fees).

~~J.E.~~ Limit on Contractor Fees, Profit, Overhead and General Requirements

1. The total contractor fees, including contractor profit, contractor overhead and general requirements, shall not exceed 14% of total site work costs plus cost of accessory buildings plus either new building hard costs or rehabilitation hard costs, as determined by THDA, broken down as follows:

Table 3–3: Contractor Fees, Profit, Overhead and General Requirements Limitations	
Fee Description	Fee Amount
Contractor Profit	<=6 percent
Contractor Overhead	<=2 percent
Contractor General Requirements (including payment and performance bonds)	<=6 percent
Total Contractor Fees	<=14 percent

2. If the Developer and contractor are related persons as defined in Section 42(d)(2)(D)(iii), then the combined total for (i) contractor profit, overhead, and general requirements; (ii) developer fees; and (iii) consultant fees that may be included in the determination of the amount of Housing Credit for a particular development cannot exceed 15% of THDA determined eligible basis on that portion of the development attributable to acquisition (before the addition of the fees), and cannot exceed 25% of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the fees).

~~K. New Construction in A QCT~~

~~L.F.~~ ~~No more than 20% of the annual Housing Credit Ceiling will be allocated to Housing Credit Developments proposing new construction in a QCT. Housing Credit Developments involving a qualified CNI grant or eligible for the PHA Set Aside will not count against this limit.~~**Basis Boost**

A “Basis Boost” of no more than 30% will be available to all applicants and awarded at THDA’s discretion.

~~M.G.~~ Applying Limits

In applying the limits specified in this QAP, THDA will consider, without limitation, the physical location of developments; the relationships among Owners, Developers, contractors, Consultants, management agents, other development participants, and Related Parties; the structure of financing; and any other information which THDA, in its sole discretion, may deem necessary.



Section 4: THOMAS and Application Submission

A. Applications

1. All applications involving Housing Credit, including Initial Applications, must be submitted electronically through THOMAS. If THDA determines that THOMAS malfunctions in a way that renders applicants unable to submit applications on-line, THDA will provide alternative instructions via e-mail BLASTS and THDA website postings. THDA reserves the right to identify in-progress applications and extend application deadlines to meet THOMAS's operational capacities.
2. Initial Applications proposing a combination of new construction **and** Existing Multifamily Housing will be scored as new construction if the majority of the Low-Income units are new construction or will be scored as Existing Multifamily Housing if the majority of the Low-Income units are Existing Multifamily Housing.
3. All fees must be received by THDA via a wire transfer in the amounts and by the deadlines specified in Section 5 of this QAP. An Initial Application is not complete unless and until the required fee is received by THDA.

B. Supporting Documents

1. Supporting documents required as part of an Initial Application or subsequent application must be uploaded into THOMAS as specified in the THOMAS User Manual.
2. The THOMAS Documents Page contains Forms and Templates for required third party reports.
3. THDA will not accept cost certifications, market studies, physical needs assessments and/or appraisals prepared by parties connected with any person or entity involved with the Development Team or Related Parties, as determined by THDA, in its sole discretion.

C. Competitive Housing Credit Calendar of Events

The calendar of events applicable to this QAP is as shown below. These dates are subject to change at THDA's sole discretion.

A full calendar will also be published on the THOMAS Documents Page.

Table 4–1: Calendar of Events	
Dates	2022 Competitive Cycle
February 4 <u>May 2</u> , 2022	2022 Competitive Cycle Opens for Initial Applications
April 1 <u>June 6</u> , 2022	2022 Competitive Cycle Deadline for Initial Applications



Section 5: Program Fees

A. Effective Date

The fee schedule reflected below shall be in effect as of January 1, 2022.

B. Wiring instructions

All fees must be paid via an electronic wire.

Table 5–1: Wiring Instructions Format	
Bank:	US Bank
ABA:	064000059
BNF:	THDA Clearing Housing
BNF A/C:	151203673398
BNF ADDRESS:	502 Deaderick Street Andrew Jackson Building, Third Floor Nashville, TN 37243
OBI:	Housing Credit/Bond Application Fees + TN ID Number(s). Applicants may send one wire to cover multiple applications however, applicants must enter the applicable TN ID Number(s) in the OBI field on the wire.

Applicants are required to send the wire confirmation to thomas@thda.org.

C. Fee Schedule

Fees are not refundable and may not be applied to other types of fees or fees related to a different application, unless THDA determines that circumstances beyond the Applicant's anticipation or control are present. The following fees shall apply:

Table 5–2: Fee Schedule			
Fee Type		Amount	Due
Initial Application Fee			
	1 – 4 Units	\$395	When Initial Application is submitted
	5 – 50 Units	\$1,595	
	51 – 100 Units	\$2,210	
	101 + Units	\$40 per unit	
Reservation Fee			
	Determined at 6.25 percent of the total amount of competitive Housing Credit approved by THDA	Calculated by THDA	When Reservation Notice is accepted
42(m) Letter Fee			
	Determined at 6.25 percent of the total amount of noncompetitive Housing Credit requested by the Applicant	Calculated by THDA	When Initial Application is submitted
Modification Fee			
	Equal to the greater of \$750 or 0.625 percent of the annual Housing Credit specified in the Reservation Notice	Calculated by THDA	When Request is made
Deadline Extension Fee			
	1 – 5 days	\$500	When Request is made
	6 – 30 days	\$200 per day	
	Over 30 days	\$6,000	
8609 Amendment Fee		\$50 per form \$250 minimum	When Request is made
Monitoring Fee		\$600 per Low Income unit	When Final Application is submitted
Income Averaging Monitoring Fee		\$1,200 per Housing Credit unit	When Final Application is submitted
Compliance Re-inspection Fee		\$200 per unit	When Request is made
Owner’s Annual Certification Extension Fee (max 30 days)		\$250	Prior to submission deadline
Owner’s Annual Certification Late Fee		\$500 per month	Upon submission of Owner’s Annual Certification
Utility Allowance Estimate Fees			
	Utility Company Estimate Methodology	\$10 per unit per review	When Request is made
	Energy Consumption Model Methodology	\$250 per review	
	Agency Estimate	\$150 per review	



Section 6: Development Team Members and Eligibility Thresholds

THDA prefers Development Teams that have successful experience in Tennessee with the THDA Housing Credit program. Such experience is evidenced by successful construction, rehabilitation and placing in service of a recent Housing Credit Development, maintaining a good track record in the on-going operations of the Housing Credit Development, and providing the capacity to sustain the Housing Credit Development in the ever changing regulatory and rental market. Consequently, an Initial Application for Housing Credit is ineligible under this QAP when any member of the Development Team or any individual who is identified in the Initial Application as a member of the Development Team have, with respect to any prior Housing Credit Development, incurred and failed to cure any and all major SAE(s) that have been identified since January 1, 2017 or are otherwise ineligible based on any other event listed under Other Ineligibility (below) as of the Initial Application date.

A. Major SAEs

Major SAEs include, without limitation, situations in which any individual involved in the Initial Application was part of a prior Housing Credit Development to which any of the following apply:

1. The general partner/managing member/sole stockholder being removed from the ownership entity of a prior Housing Credit Development
2. Returning credits due to the developments not being able to meet its targeted place in service deadline, and requesting THDA to approve and make an Exchange of Credit Allocation. (For Housing Credit Developments granted 2021 COVID-19 exchanges under the THDA Executive Director's COVID 19 Authority Waiver, this provision may be waived for the 2022 Competitive Round). No Major SAE will be imposed when THDA determines that an Exchange was necessitated by circumstances beyond the Applicant's anticipation or control.
3. An uncured event of default under the Section 1602 or Tax Credit Assistance Program;
4. A Fair Housing Act violation, including those involving a finding of discrimination by an adverse final decision from a federal court or a complaint that results in a consent decree or a judgment enforcing the terms of a consent decree;
5. The Housing Credit Development was foreclosed, where such foreclosure was within the past (five) 5 years, including a deed in lieu of foreclosure;
6. Submitting to the IRS an IRS Form 8609 that was not created by THDA in an effort to claim Housing Credit or submitting to the IRS an IRS Form 8609 which has been altered or contains information inconsistent with the IRS Form 8609 created by THDA in an effort to claim Housing Credit; or
7. Failure to meet the federal placed in service deadline for a development that received Competitive or Noncompetitive Housing Credit.

B. Other Ineligibility

Housing Credit Initial Applications are ineligible if any of the following apply:

1. Any individual involved in the Initial Application has any one of the following:
 - a. A felony conviction of any type within the last ten (10) years; or
 - b. A fine, suspension or debarment involving financial or housing activities within the last five (5) years imposed by any federal agency; or
 - c. A current bankruptcy or a bankruptcy discharged within the last four (4) years or any organization or entity in which the individual had significant control currently is in bankruptcy or had a bankruptcy discharged within the last four (4) years; or
 - d. Individual bankruptcy of a member of the board of directors of an entity that is, or is wholly controlled by, a government entity will not be grounds for ineligibility provided that the



- individual certifies that he/she will not have substantial decision-making authority with regard to the proposed development; or
- e. Any suspensions of required state licenses (Tennessee or any other state) within the last ten (10) years.
 2. An individual who is a member of the Development Team identified in the Initial Application and who is involved with another Housing Credit Development in Tennessee that has participated in the Qualified Contract Process within the last five (5) years.
 3. An individual who is a member of the Development Team identified in the Initial Application and who is involved with a pre-2022 Housing Credit Development with a first allocation of Competitive Housing Credit in Tennessee; prior to THDA issuing IRS Form(s) 8609 for that development.
 4. An individual who is a member of the Development Team identified in the Initial Application, where such individual was involved in an application that received a commitment of MTBA during 2021, but such MTBA bonds were not issued and sold by the expiration date (original or extended) of the MTBA Firm Commitment Letter and the MTBA Firm Commitment Letter was not released as described in Section 10-H ~~[UPDATE]~~ of the 2022 MTBA Program Description.
 5. If any of the following are true regarding an individual who is a member of the Development Team identified in the Initial Application for any development receiving an allocation of Housing Credit after December 31, 2012:
 - a. They were involved in a pre-2022 Housing Credit Development with an accepted Reservation Notice, but the proposed Housing Credit Development failed to meet the federal allocation timeframes and did not obtain a Carryover Allocation Agreement ; or
 - b. They were involved in a pre-2022 Housing Credit Development with a fully executed Carryover Allocation Agreement, but the proposed Housing Credit Development failed to meet the federal allocation timeframes and did not obtain IRS Form(s) 8609; or
 - c. They were involved in a pre-2022 Housing Credit Development for which THDA issued IRS Form(s) 8609, but the Housing Credit Development failed to meet the minimum set-aside test for low-income tenants as specified in the LURC by the end of the first year of the Credit Period; or
 - d. They were involved in a pre-2022 Housing Credit Development that THDA determined to be in violation of the requirements of the applicable QAP regarding developer or related party issues; or
 - e. They were involved in a pre-2022 Housing Credit Development that involved a “broker” who did not remain involved in the Initial Application through the closing of permanent financing for the Housing Credit Development; or
 - f. They were involved in a pre-2022 Housing Credit Development that did not meet the requirements of the applicable QAP regarding submission of permanent financing documentation to THDA; or
 - g. They were involved in a pre-2022 Housing Credit Development that involved a “consultant” who was determined to be a signatory of construction financing, permanent financing or equity syndications documents or provided a guaranty in connection with construction financing, permanent financing or equity syndication; or
 - h. They were involved in a pre-2022 MTBA Application that received a firm commitment of bond authority but failed to meet the established deadline for issuance and sale of the bonds. Voluntary withdrawal of a Multifamily Tax Exempt Bond Authority Application in accordance with all applicable program requirements will not cause ineligibility; or
 - i. The Initial Application is deemed ineligible pursuant to any other provisions of this QAP.



6. An individual involved in the Initial Application was involved with another Housing Credit Development at the time the development was placed in “No Further Monitoring” status by THDA and the project remains in “No Further Monitoring” Status.

C. Requests for Relief

If an Initial Application is submitted and one or more uncured SAEs is attributable to an individual involved with such application, the Initial Application is subject to disqualification at the determination of the Executive Director, who shall notify the THDA Board of Directors of such action. The THDA Board of Directors retains the authority to revisit such determination.

D. Minor SAEs

Minor SAEs are events that, cumulatively, may affect the eligibility of an Initial Application. Multiple Minor SAEs indicate consistent problems and poor performance in Housing Credit Developments in which members of the Development Team are involved.

Effective January 1, 2019, THDA will track Minor SAEs as they occur in the development and ongoing operations of Housing Credit Developments by Development Team and by individuals identified as members of the relevant Development Team.

As THDA becomes aware of Minor SAEs, THDA will notify the Development Team. The Minor SAE(s) reflected in the notice may or may not be curable. A **curable** Minor SAE(s) reflected in an Evaluation Notice may impact Initial Application scoring for a period of time beginning with the effective date of the notice and ending **the later of**: (i) two years after the effective date of the notice (as applicable) or (ii) when the Minor SAE is cured. An **incurable** Minor SAE(s) reflected in a notice may impact Initial Application scoring for a period of time beginning with the effective date of the notice and ending two years or five years after the effective date of the notice (as applicable).

Minor SAEs will be counted relative to the Development Team, not individual members. The cumulative total of Minor SAEs will determine the Development Team Track Record points.

Minor SAEs include, without limitation, any of the following that occur with respect to any Housing Credit Development in Tennessee:

1. Curable Minor SAEs are as follows: The **curable** Minor SAE(s) in this Section 6-D-1 may impact Initial Application Scoring for a period of time beginning with the effective date in the notice and ending **the later of** two years later, or when the Minor SAE is cured. The **incurable** Minor SAE(s) in this Section 6-D-1 may impact Initial Application Scoring for a period of time beginning with the effective date in the notice and ending two years later.
 - a. Defaulting on loan payments, unpaid property taxes, or having arrearages of at least three months on any loan for any Housing Credit Development;
 - (i) Unpaid property taxes will not constitute a Minor SAE if acceptable evidence of active appeal is provided.
 - b. Failing to utilize all listed funding sources in the amount or under the terms described in the Initial Application until any Housing Credit Development is placed in service, unless THDA has been advised of the change in funding source and agreed to the change;
 - c. Failing to maintain and operate amenities and services specified in the Initial Application throughout the term of the LURC;



- d. Failing to convert construction loan financing to permanent loan financing within 6 months of THDA issuance of IRS Form 8609; or
- e. Making changes to the Housing Credit Development ownership entity without THDA approval.
- f. Failing to fulfill commitments made in any application, including without limitation those for scoring points in the Initial Application (except for changes approved by THDA, in its sole discretion);
- g. Failing to correct outstanding noncompliance issues within the applicable correction period;
- h. Failing to respond to written requests from THDA for information and/or documentation by the prescribed deadline in any such written request.



Section 7: Non-Profit Set-Aside

To be eligible for Housing Credit from the Non-Profit Set-Aside, an Initial Application must contain information satisfactory to THDA demonstrating that the Owner for the development proposed in the Initial Application involves a Qualified Nonprofit Organization. An Initial Application must meet all requirements in this QAP for an eligible Initial Application and be subject to all applicable limits.

To be a Qualified Nonprofit Organization, ALL of the following requirements must be met:

- A. The organization must be a *bona fide* non-profit organization, as evidenced by the following:
 - 1. The organization must be an entity that is described in Section 501(c)(3) or (4) of the Code that is exempt from tax under Section 501(a) of the Code;
 - 2. The organization must be organized and existing in the State of Tennessee or if not organized and existing in Tennessee, then the organization must be organized and existing in another state and must be qualified to do business in Tennessee;
 - 3. The organization must: (i) not be formed by one or more individuals or for-profit entities for the principal purpose of being included in the Non-Profit Set-Aside; (ii) not be controlled by a for-profit organization; and (iii) not have any staff member, officer or member of the board of directors who will materially participate, directly or indirectly, in the proposed development as or through a for-profit entity; and
 - 4. The organization must be engaged in the business of developing **AND** building low-income rental housing in Tennessee and must have been so engaged on or after January 1, 2017.
- B. The organization must, prior to the reservation of Housing Credit: (i) own all of the general partnership interests of the ownership entity of the development; or (ii) own, alone or with other Qualified Nonprofit Organizations that meet all of the requirements of this Section, 100 percent of the stock of a corporate ownership entity of the development; or (iii) own, alone or with other Qualified Nonprofit Organizations that meet all of the requirements of this Section, 100 percent of the stock, 100 percent of the partnership interests, or 100 percent of the membership interests of an entity that is the sole general partner or sole managing member of the ownership entity of the development proposed in the Initial Application;
- C. The Qualified Nonprofit Organization must materially participate (regular, continuous and substantial on-site involvement) in the development and operation of the development throughout the extended-use period.
- D. Initial Applications eligible for the PHA Set-Aside, including Initial Applications involving a Qualified Nonprofit Organization that is wholly controlled by a PHA, are ineligible for the Non-Profit Set-Aside.
- E. To demonstrate eligibility, ALL of the following must be submitted in THOMAS as part of the Initial Application:
 - 1. A copy of the IRS determination letter clearly stating the organization's status as a 501(c)(3) or 501(c)(4) entity; and
 - 2. Certificate of Existence
 - a. If organized and existing under the laws of the State of Tennessee, a certificate of existence from the Tennessee Secretary of State's Office dated not more than thirty (30) days prior to the date of the Initial Application.
 - b. If organized and existing under the laws of another state, a certificate of existence from the secretary of state of the state in which the organization was organized and is existing, together with other documentation from such secretary of state indicating that the



organization is in good standing under such laws and a certificate of authorization from the Tennessee Secretary of State indicating that the organization is qualified to do business in Tennessee, all dated not more than thirty (30) days prior to the date of the Initial Application; and

3. An executed Certificate Regarding Qualification for the Non-Profit Set Aside, the form of which is located on the THOMAS Documents Page.
- F. Eligible Initial Applications that include a Qualified Nonprofit Organization and receive Housing Credit outside of the Non-Profit Set-Aside will not be held to the requirements of the Non-Profit Set-Aside and will not be counted as including a Qualified Nonprofit Organization for purposes of meeting Section 42 requirements.



Section 8: CNI Grants

To be eligible for Housing Credit when an Initial Application involves a CNI Grant, an Initial Application must contain information demonstrating that the development proposed in the Initial Application involves a qualified PHA that has entered into a CNI Grant agreement with HUD. An Initial Application must meet all requirements in this QAP for an eligible Initial Application, and be subject to all applicable limits.

- A. To be a qualified PHA, all of the following requirements must be met:
 - 1. The PHA must materially participate (regular, continuous and substantial on-site involvement) in the development and operation of the development throughout the Compliance Period; and
 - 2. The PHA must be acting solely within the geographic area of its jurisdiction; and
 - 3. The PHA must have a fully executed CNI grant agreement and submit a copy of the CNI grant agreement in THOMAS as part of an Initial Application; and
 - 4. The PHA must submit an executed Letter from PHA Executive Director Regarding the Choice Neighborhoods Initiative (CNI) Implementation Grant, the form of which is found on the THOMAS Documents Page.
- B. Only one CNI development per county may receive Housing Credit.
- C. CNI developments that receive Housing Credit may also receive a Basis Boost.



Section 9: PHA Set-Aside

To be eligible for the PHA Set-Aside, an Initial Application must contain information demonstrating that the development proposed in the Initial Application involves a qualified PHA. An Initial Application must meet all requirements in this QAP for an eligible Initial Application, and be subject to all applicable limits.

- A. To be considered a qualified PHA, the following requirements must be met in connection with an Initial Application:
 - 1. The PHA must materially participate (regular, continuous and substantial on-site involvement) in the development and operation of the development throughout the term of the LURC; and
 - 2. The PHA must be acting solely within the geographic area of its jurisdiction; and
 - 3. The PHA must submit an executed Certificate Regarding Qualification for the Public Housing Set Aside, the form of which is found on the THOMAS Documents Page.
- B. Awards from the PHA Set-Aside shall be made in the following order:
 - 1. One Initial Application submitted by the Waverly Housing Authority.
 - 2. Highest ranking Initial Application that proposes utilizing RAD in connection with a development located in a CCRP, taking into account score and other limits in this QAP.
 - 3. Highest ranking Initial Application that proposes utilizing RAD, but the proposed development is located outside a CCRP, taking into account score and other limits in this QAP.
 - 4. Highest ranking Initial Application that proposes a development that will be owned and operated by a PHA, but does not involve RAD and is not located in a CCRP, taking into account score and other limits in this QAP.
 - 5. After completing steps 2 through 4 above, THDA will continue making allocations to eligible Initial Applications in the order of steps 1 through 3 above until the point is reached where there is insufficient Housing Credit remaining in the PHA Set-Aside to make another complete allocation.
- ~~6.—~~
- C. To be considered for the PHA RAD preference, the following requirements must be met:
 - 1. The PHA must submit the Form of Letter from PHA Executive Director Regarding the Rental Assistance Demonstration (RAD) Program (found on the THOMAS Documents Page);and
 - 2. The PHA must submit a copy of the Commitment to enter Housing Assistance Payments (CHAP).
- D. To be considered for PHA RAD with CCRP preference, the PHA must submit a copy of the Concerted Community Revitalization Plan.
- ~~E. Initial Applications proposing new construction and including RAD will not count against the applicable New Construction County Limit in Section 3 C.~~
- ~~G. Initial Applications under the PHA Set Aside (other than those under Section 9 E) are subject to the limits in Map 3-1 in Section 3 C or the limit specified in Section 9 B, as applicable.~~
- ~~HF.~~ Initial Applications in the PHA Set-Aside may be eligible for a Basis Boost.



~~IG~~. An Applicant must indicate whether the Initial Application is to be considered in the PHA Set-Aside ~~or the New Construction Regional Pool~~ or for an Existing Multifamily Housing Allocation. The Initial Application will only be considered in the category selected. No cross counting allowed.



Section 10: Existing Multifamily Housing Allocations

To be eligible for an Existing Multifamily Housing Allocation, the Initial Application must propose rehabilitation (with or without acquisition) of Existing Multifamily Housing, meet all requirements in this QAP for an eligible Initial Application, and be subject to all applicable limits. The proposed Existing Multifamily Housing development is not required to have existing income or rent restrictions.

Following rehabilitation, 100% of the units must be subject to income and rent restrictions.

- A. All Initial Applications proposing acquisition and/or rehabilitation of an Existing Multifamily Housing development must submit an eligible Initial Application.
- B. County Limits do not apply.
- C. A development may be located in a QCT.
- D. A preference will be given to Initial Applications proposing a development covered by a CCRP, taking into account score and other limits in this QAP.
- E. Initial Applications proposing developments located in a Rural Urbanicity may be eligible for a Basis Boost.



Section 11: ~~New Construction Regional Pool~~Reserved

~~To be eligible for a New Construction Regional Pool, an Initial Application must propose new construction of multifamily housing, meet all requirements in this QAP for an eligible Initial Application, and be subject to all applicable limits.~~

- ~~A. Reservations from a New Construction Regional Pool will be limited to the number and type of developments as specified in Section 3-C.~~
- ~~B. New Construction Regional Pool allocations are limited to one (1) per county. Allocations to developments involving RAD will not count against this per county limit.~~
- ~~C. An Initial Application proposing new construction located in a Rural Urbanicity may be eligible for a Basis Boost.~~

Section 12: Mandatory and Threshold Requirements

All documentation must be in full force and effect and fully executed. To be eligible, Initial Applications for new construction or rehabilitation (with or without acquisition) must meet all of the following requirements, as applicable, as determined by THDA, in its sole discretion.

A. Mandatory Requirements

1. **Site Control** – To be eligible, an Initial Application must demonstrate control of the Site. A copy of any one of items a.-d. below must be part of the Initial Application:
 - a. Recorded instrument of conveyance (warranty deed, quitclaim deed, trustee deed, court order) evidencing title to the Site vested in (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed;
 - b. Acceptable evidence demonstrating the ability to acquire the Site through the power of eminent domain by (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed;
 - c. Contract for sale or a contract for a 50-year ground lease, which contract must show that the ground lease, when executed, will meet the requirements specified in item e. below, executed by (A) the owner of record of the Site and (B) the currently existing Ownership Entity identified in the Initial Application or a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed. The contract must extend at least six months from the 2022 Competitive Cycle Deadline for Initial Applications (see Table 4-1) with an extension to closing/Carryover site control demonstration; or
 - d. An option to purchase or an option for a 50-year ground lease, which option must show that the ground lease, when executed, will meet the requirements specified in item e. below, executed by (A) the owner of record of the Site and (B) the currently existing Ownership Entity identified in the Initial Application or a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed. The option must extend at least six months from the 2022 Competitive Cycle Deadline for Initial Applications (see Table 4-1) with an extension to closing/Carryover site control demonstration.
 - e. A ground lease for the Site must have a minimum term of 50 years with no provisions for termination or reversion prior to the expiration of the extended use period as defined in Section 42(h)(6)(D). Proposed developments which are the subject of a Payment In Lieu of Taxes (“PILOT”) agreement may be exempt from this minimum term requirement subject to THDA’s review of and satisfaction with the terms of the PILOT.
 - f. Copies of assignments of contracts or options without copies of the underlying contract or option that meets the requirements set forth above will not be accepted.

~~g.~~

~~h.g.~~ The legal description included with the documentation pursuant to Site Control requirements and the legal description included with the documentation pursuant to Underlying Seller Authority requirements must be consistent with each other. All documentation must be in full force and effect, fully executed, and include a correct legal description for the Site.

~~h.h.~~ If the legal descriptions required pursuant to Site Control requirements and Underlying Seller Authority Site Control requirements do not match exactly, the applicant may submit a sworn affidavit from an individual listed in **Ownership Organization Breakdown** or an individual listed on **Developer Organization Breakdown** stating that the legal description included with the documentation pursuant to Level 1 Site Control and the legal description included with the documentation pursuant to Level 2 Site Control both refer to the Site.



and prepared by an independent third party in accordance with the Market Study Guidelines included on the THOMAS Documents Page.

6. If land or building acquisition costs are included, include an acceptable Appraisal of the land and/or building acquisition that is no older than six (6) months from application submission date and performed and prepared by an independent third party in accordance with the Appraisal Guidelines included on the THOMAS Documents Page.



B. Threshold Requirements

1. Eligible Initial Applications must meet all of the following requirements:
 - a. Be a qualified low-income housing development, containing qualified low-income buildings and low-income units;
 - b. Comply with the Fair Housing Act, as applicable;
 - c. Comply with the Fair Housing Act design and construction requirements for units that are considered “covered multifamily dwellings” designed and constructed “for first occupancy” after March 13, 1991, using one of HUD’s recognized safe harbors;
 - d. Comply with the Americans with Disabilities Act (ADA), as applicable; and
 - e. Comply with all applicable local building codes or State adopted building codes in the absence of local building codes.
2. **Site Utilities:** Include documentation in the Initial Application from the relevant local jurisdiction verifying availability of electricity, water, sewer, and, if applicable, natural gas.
3. **Financial Feasibility:** Include documentation demonstrating that the development is financially feasible. The ownership entity for the proposed ~~Development~~project is structured as a single purpose entity and must be able to clearly show that the ~~Development~~project is financially sustainable based on income from operations. The sources and uses must be available at the time of Application. Lender and Investor LOIs should demonstrate that there will be no shortfall of funds during the construction period; and permanent finance is structured and included. THDA may require documentation not specifically included in the minimum documentation requirements to verify the reasonableness of operating costs, as determined by THDA, in its sole discretion.
4. Financial Proforma: Include a 30-year pro-forma for the proposed development in the Initial application.
5. Include one of the following minimum set-aside elections in the Initial Application, except for an Initial Application that proposes rehabilitation of a prior Housing Credit Development:
 - a. The 20/50 Test; or
 - b. The 40/60 Test; or
 - c. The Average Income Test.An Initial Application that proposes rehabilitation of a prior Housing Credit Development must elect the minimum set-aside elected in the Initial Application for the prior Housing Credit Development.
6. Include an executed Statement of Application and Certification in the form shown on the Template provided in THOMAS and in accordance with Guidelines on the THOMAS Documents Page.
7. Include an executed Certificate Regarding Eligibility for Low-Income Housing Credit in the form shown on the Template provided in THOMAS and in accordance with the Guidelines on the THOMAS Documents Page.
8. Include a Certificate Regarding Acquisition Housing Credit (if Acquisition Housing Credit is requested) in the form shown on the Template provided in THOMAS and in accordance with Guidelines on the THOMAS Documents Page.
9. Include all required Disclosure Forms in the form shown on the Template provided in THOMAS and in accordance with Guidelines on the THOMAS Documents Page.



Section 13: New Construction and Rehabilitation Minimum Requirements

A. New Construction Minimum Construction Requirements

Initial Applications that propose new construction must meet all of the following requirements:

1. Compliance with all Threshold Requirements
2. All newly constructed single family units, duplexes, and triplexes, must meet the following visitability requirements:
 - a. Easy Access with a step-free entrance of not more than ½ inch from a driveway, sidewalk or other firm surface into the main floor of the home, and;
 - b. Easy Passage throughout the home with an exterior door that provides a minimum of 32 inches of clear passage (36 inches is preferable) from the step free entrance. All interior passage doorways on the main floor also provide a minimum of 32 inches of clear passage, and;
 - c. Easy Use with a main floor that includes a kitchen, some entertainment area, at least one bedroom and one full bathroom. The full bathroom will provide at least 30 inches by 48 inches of maneuvering space that allows easy access to the sink, commode, and shower or tub.
3. All retention and/or detention ponds must be fenced.
4. Development sign at the entrance(s) to the complex that includes the Fair Housing Logo.
5. Roofing materials must be anti-fungal with a minimum 25-year warranty.

B. Existing Multifamily Housing Minimum Rehabilitation Requirements

The Initial Application must include a Physical Needs Assessment of the Existing Multifamily Housing indicating proposed rehabilitation activities. The Physical Needs Assessment must be performed and prepared by an independent third party in accordance with the Physical Needs Assessment Guidelines on the THOMAS Documents Page.

Initial Applications that propose rehabilitation must demonstrate that the rehabilitation, when completed, will meet the following requirements:

1. Compliance with all Threshold Requirements.
2. Minimum rehabilitation costs equal to the greater of the per door costs in the Physical Needs Assessment or \$25,000.
3. The replacement of any component of the building or site with a remaining useful life of less than 15 years, as specified in the Fannie Mae Expected Useful Life Table, which is incorporated in this QAP by reference.
4. Corrective actions for all deficiencies noted in the Physical Needs Assessment.
5. Substantially the same scope of work in all units including painting of the entire unit (all rooms and ceilings), flooring consistent throughout the development, and matching cabinetry within each unit.
6. If roofs are to be replaced, roofing materials must be anti-fungal with a minimum 25-year warranty.
7. Replace and install new water supply fixtures and valves.
8. Replace all window blinds and exterior window screens.
9. Replace all damaged and worn interior doors, jams, frames, and hardware.
10. For developments with existing exterior wooden stair systems, the existing exterior wooden stair systems must be replaced in their entirety with new steel or concrete exterior stair systems unless the Physical Needs Assessment clearly states that the existing exterior wooden stair systems have a remaining useful life of at least 10 years.



11. Replace all exteriors that are 90 percent vinyl with an estimated useful life of 15 years or less, as shown in the Physical Needs Assessment, with brick/stone veneer, stucco or fiber cement and/or hardiplank.

C. Multifamily Tax-Exempt Bond Authority and Noncompetitive Housing Credit Rehabilitation Requirements

Initial Applications proposing rehabilitation of Existing Multifamily Housing must present a scope of work that meets the following:

1. Compliance with all Threshold Requirements.
2. The replacement of any component of the building or site with a Remaining Useful Life of less than 15 years, as specified in the Fannie Mae Expected Useful Life Table, which is incorporated in this QAP by reference.
3. Substantially the same scope of work in all units including painting of the entire unit (all rooms and ceilings), flooring consistent throughout development, and matching cabinetry within each unit.
4. If roofs are to be replaced, roofing materials must be anti-fungal with a minimum 25-year warranty.
5. For developments with existing exterior wooden stair systems, the existing exterior wooden stair systems must be replaced in their entirety with new steel or concrete exterior stair systems unless the Physical Needs Assessment clearly states that the existing exterior wooden stair systems have a remaining useful life of at least 10 years.
6. Replace all exteriors that are 90% vinyl with an estimated useful life of 15 years or less, as shown in the Physical Needs Assessment, with brick/stone veneer, stucco or fiber cement and/or hardiplank.

D. Energy Efficiency for All Units

1. Demonstrate that all units in the proposed development, once constructed, will include all of the following energy efficiency features:
 - a. In all units, at least one high efficiency or dual flush toilet and all faucets, shower heads and toilets EPA “Watersense” rated.
 - b. New ENERGY STAR rated frost free refrigerator (14 cubic foot minimum) with ice maker.
 - c. All faucets are EPA “Watersense” rated.
 - d. All light fixtures in units and common areas are fitted with ENERGY STAR rated light bulbs, compact fluorescent or LED.
 - e. HVAC systems, including the air handler and line sets, are rated at 14 SEER and properly sized for the units in all buildings with fewer than six stories.
 - f. For buildings with six stories or more, all PTAC systems are rated between 9.6 and 12.0 EER.
 - g. Electronic programmable temperature control thermostats.
 - h. All entry doors are metal-clad wood, fiberglass, or hollow metal construction exterior doors that are insulated, paneled and have a peephole with a minimum R-10 rating in all units. If an entry door is glass and is the only natural light for a unit, the glass door has a U-Factor rating in accordance with the applicable state adopted International Energy Conservation Code (IECC) and is comparable to the R-11 rating.
 - i. All windows are replaced with double glazed, insulated energy efficient windows.
 - j. Attic insulation with an R-30 minimum value.



Section 14: Initial Application Scoring

A. Initial Applications Proposing New Construction Only:

The scoring criteria in this section are not intended to allow an Applicant to claim the maximum 99 points. An eligible Initial Application must have a minimum score of **65 points** to be eligible. THDA will determine the score during the scoring review process.

1. Housing Credit Development Location:

up to 20 points

- a. Initial Applications proposing developments located in counties with the greatest Project Location Score (Project Location Score) (see link on the THOMAS Documents Page).

up to 20 points

2. Meeting Housing Needs:

up to 5 points

- a. Initial Applications in which the 40/60 Test is elected may earn up to 5 points by setting aside an additional percentage of units for households with incomes no higher than 50% of AMI with rents maintained at or below the 50% AMI maximums.
- b. Initial Applications that elect the 20/50 Test may earn up to 5 points by setting aside an additional percentage of units for households with incomes no higher than 40% of AMI with rents maintained at or below the 40% AMI maximums.
- c. Units to be occupied by households with a Section 8 Housing Choice Voucher count towards this requirement.
- d. Initial Applications in which the Average Income Test is elected are ineligible for these points.

Table 14–1: Units Restricted to Serve Lower Income Populations	
Percentage of Units Restricted (rounded up to next whole unit number)	Points Available
40/60 Test serving 50 percent households	
At least an additional 5 percent at 50 % AMI	1
At least an additional 10 percent at 50 % AMI	2
At least an additional 15 percent at 50% AMI	4
At least an additional 20 percent at 50% AMI	5
20/50 Test serving 40 percent households	
At least an additional 5 percent at 40 % AMI	1
At least an additional 10 percent at 40 % AMI	2
At least an additional 15 percent at 40% AMI	4
At least an additional 20 percent at 40% AMI	5

3. Development Characteristics:

up to 17 points

- a. Exterior materials: Choose 1

- (i) Brick/stone veneer or stucco, minimum 60% and remaining exterior fiber cement and/or hardiplank:

4 points



OR

- (ii) Brick/stone veneer or stucco, minimum 50% and remaining exterior fiber cement and/or hardiplank: **3 points**

OR

- (iii) Brick/stone veneer or stucco, minimum 40% and remaining exterior fiber cement and/or hardiplank: **2 points**

- b. Use of anti-fungal roofing materials with a minimum 30 year warranty: **2 points**
- c. Installation of hookups for standard size washers/dryers in all units: **3 points**
- d. Construct and/or rehabilitate a gazebo containing a minimum of 100 square feet; which must be covered and have permanent bench seating affixed and in an appropriate location available to all residents for year round usage. This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs: **2 points**
- e. Provide a minimum 1,200 square foot community building accessible to residents during reasonable hours; including evenings, holidays and weekends. The square footage counted towards this total may include a leasing office, an equipped exercise room, and an equipped computer center. Laundry room and storage/maintenance rooms will not be counted as part of the 1,200 square foot minimum: **6 points**
- f. All units pre-wired, with hidden wiring, for high speed Internet hookup with at least 1 centrally located connection port or if not wired, then a wireless computer network: **2 points**
- g. All units pre-wired, with hidden wiring, for high speed Internet hook-up with at least 1 centrally located connection port and connection ports in all bedrooms or if not wired, a wireless computer network: **3 points**
- h. Installation of a Range Oven, Fire Stop, Auto Stop or comparable extinguishing system over the stove in each unit: **6 points**
- i. Installation and maintenance of a camera video security system with at least one (1) camera monitoring each of the following areas: front of each building, back of each building, community room, computer center, rental office, all site entrance/exit roadways and parking areas: **2 points**
- j. Construction and maintenance of a walking trail, minimum four (4) feet wide and 1250 linear feet paved and continuous. At least one (1) permanently anchored weather resistant bench with a back must be installed at the mid-point of the trail. Sidewalks are not eligible for these points: **2 points**
- k. Construction and maintenance of perimeter fencing extending around all sides of the development site, except at development entrances. Chain link fencing is not eligible for these points: **2 points**



- l. Construct and/or rehabilitate a pergola sized a minimum of 14 feet by 14 feet; that must have permanent bench seating affixed and in an appropriate location available to all residents for year round usage. This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs.: **2 points**
- m. Construct and/or rehabilitate a veranda that must be permanently attached to the side of a building. The veranda must be covered by a roof, be 10 feet wide and extend the length of the attached side of the building. The veranda must contain permanent seating for 10% of the units at the development and be available to all residents for year round usage. This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs: **2 points**
- n. Construct and/or rehabilitate a picnic shelter that must be covered, with permanent table and bench seating and in an appropriate location available to all residents for year round usage: **2 points**
- o. The proposed development exclusively involves a structure or structures listed individually in the National Register of Historic Places, or is located in a registered historic district and certified by the Secretary of the U. S. Department of the Interior as being of historical significance to the district. All proposed construction and/or rehabilitation shall be completed in such a manner as to be eligible for historic rehabilitation Housing Credit. Initial Applications seeking to combine historic nature and adaptive reuse will be treated as new construction. **2 points**

4. Sponsor Characteristics:

up to 7 points

- a. Development Team Tennessee Housing Credit Experience

up to 2 points

To reward recent Housing Credit experience in Tennessee, developers associated with the Development Team listed in THOMAS for this Initial Application MUST have received an allocation of Housing Credit previously in Tennessee as evidenced by THDA's issuance of IRS Form(s) 8609 for that development. The Applicant must identify the most recent Tennessee Housing Credit allocation received.

For developers partnering with an experienced Tennessee developer the Initial application must include the Developer and/or Joint Venture Agreements detailing these co-developing and fee arrangements with regard to the 2022 Initial Application. PHAs that are eligible shall receive two points.

Table 14–2: Development Team Prior Tennessee Allocations	
Year of Most Recent Allocation	Points Available
2017–2021	2
2016 and before	1
No Tennessee Experience	0

- b. Development Team Track Record:

up to 5 points

To reward proven Tennessee Development Team experience, the Development Team will be awarded points as shown in Table 14–3 based on Minor SAEs. Minor SAE recording began on January 1, 2019. Minor SAEs are attributed by event to all individuals associated with the proposed Development Team; however, each event is counted only once regardless of the number of individuals tied to the same event. For example: Development



Team A involves **20** individuals and Development Team B involves **3** individuals. Each team has a pre-2022 development with 2 Minor SAEs. For 2022, in Table 14-3, Development Team A would be assessed 2 cumulative Minor SAEs and receive 3 points. Development Team B also would be assessed 2 cumulative Minor SAEs and receive 3 points.

Table 14–3: Development Team Track Record	
Cumulative Minor SAEs	Points Available
5+	0
4	1
2 to 3	3
0 to 1	5

5. Serving Resident Populations with Special Housing Needs: 5 points

Proposed developments which select these points must:

- a. Provide a residency preference for households with Special Housing Needs;
- b. Maintain all facilities as ADA Compliant;
- c. Meet all Fair Housing Act requirements, including the requirement that all public and common areas be readily accessible to and usable by persons with disabilities;
- d. Have a memorandum of agreement or contract with supportive service providers to provide Supportive Services appropriate for the particular special needs population that meets the definition under Section 2 or, if the resident population is older persons, the definition of Supportive Services for Older Persons;
- e. Contain dedicated space, with appropriate furniture and fixtures, relevant to the Special Housing Needs Resident Population for said supportive service providers; and
- f. Provide at least one (1) of the following on-site amenities:
 - i) Construct and/or rehabilitate an exercise facility for appropriate group activity for special housing needs residents. The space must be at least 900 square feet, if indoor; or
 - ii) Construct and/or rehabilitate a gazebo containing a minimum of 100 square feet; which must be covered and have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iii) Construct and/or rehabilitate a pergola sized a minimum of 14 feet by 14 feet; which must have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iv) Construct and/or rehabilitate a veranda which must be permanently attached to the side of a building. The veranda must be covered by a roof, be 10 feet wide and extend the length of the attached side of the building. The veranda must contain permanent seating for 10 percent of the units at the development and be available to all residents for year round usage; or
 - v) Construct and/or rehabilitate a picnic shelter which must be covered, with permanent table and bench seating and in an appropriate location available to all residents for year round usage; or
 - vi) Provide, in the proposed development's community room or computer center, updated computer systems equipped with high speed Internet service, which include new computers, new printers and new scanners purchased within the most recent 12 months as of the placed in service date. Receipts for purchase of new computers, new printers,



and new scanners purchased no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers should be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.

Points may not be taken for Serving Resident Populations with Special Housing Needs and Serving Resident Populations with Children. Applicants must choose whether to select points for Serving Resident Populations with Special Housing Needs or Serving Resident Populations with Children, but not both.

6. Public Housing Waiting List:

1 point

Initial Applications electing these points must indicate priority for persons/households currently on Public Housing or Housing Choice Voucher waiting lists. This priority must be clearly documented in marketing plans, lease-up plans, and operating policies and procedures and provided with the Final Application. Initial Applications proposing developments in the counties listed in THOMAS as having a Public Housing or Housing Choice Voucher waiting lists are eligible for these points.

7. Serving Resident Populations with Children:

5 points

Initial Applications electing these points must indicate a residency preference to households with children and must construct and/or rehabilitate the number of three (3) bedroom units that equals or exceeds a minimum of 20% of the total number of units in the development rounded up to the nearest whole unit.

The proposed development must include (i) a playground with permanent playground equipment of commercial grade quality with a minimum of four separate pieces of equipment or a structure that encompasses a minimum of four pieces of equipment AND (ii) at least one (1) of the following on-site amenities:

- a. Construct and/or rehabilitate an appropriately sized, dedicated space with appropriate furniture and fixtures for, and agreements with, providers of after-school tutoring or homework help programs. The space must be available to residents during regular office hours and occasionally during the evenings and weekends; or
- b. Construct and/or rehabilitate a sport field or court (basketball, tennis, baseball, field hockey, soccer, football, etc.) that incorporates permanent fixtures, a minimum of 1600 square feet, is surfaced appropriately for the sport(s) intended for that space, and is separate from all parking areas. The field or court must be available to all residents for year round use; or
- c. Provide in the proposed development's community room or computer center, updated computer systems equipped with high speed Internet service, which include **new** computers, **new** printers and **new** scanners purchased no earlier than 12 months prior to the placed in service date. Receipts for purchase of **new** computers, **new** printers, and **new** scanners purchased dated no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers must be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.



- d. Points may be taken for Serving Resident Populations with Children or Serving Resident Populations with Special Housing Needs, but not both.

8. Development Intended for Eventual Resident Ownership: *3 points*

Applicants offering qualified residents the right of first refusal to purchase single family Housing Credit buildings at the end of the fifteen-year Compliance Period shall include, in the Initial Application, a detailed plan specifically including how the Owner will set aside a portion of the rent beginning in year two (2) of the Compliance Period to provide sufficient funds to the resident at the end of the Compliance Period for the down payment and closing costs to purchase the unit. The plan shall be required to be updated and re-submitted to THDA at the end of year thirteen (13) of the Compliance Period. The LURC will contain provisions ensuring enforcement of this provision. If these points are elected, an Initial Application is **not eligible for points in Section 14-A-12 and Section 14-A-13.**

9. Energy Efficiency: *10 points*

Initial Applications proposing the following ENERGY STAR characteristics:

- ENERGY STAR rated HVAC systems (15 SEER minimum) in all units; and
- ENERGY STAR refrigerator (19 cubic foot minimum) with ice maker; and
- Overhead light fixture connected to a wall switch in the living room and all overhead light fixtures in other rooms connected to a wall switch in the same room; and
- All light fixtures fitted with ENERGY STAR light bulbs; and
- ENERGY STAR rated windows in all units; and
- All toilets high efficiency or dual flush.

These Energy Star requirements, if elected, must be met development wide when the development is placed in service.

10. Tennessee Growth Policy Act: *4 points*

Initial Applications with proposed developments located completely and wholly in a county or municipality with an approved growth plan under the Tennessee Growth Policy Act.

11. Letters of Intent *up to 4 points*

Include all Housing Credit Development financing letters of intent from the construction lender, permanent lender, syndicator, and any other source of funds (e.g. grant, deferred developer fee, etc.). Letters of intent must be no more than 30 days old as of the 2022 Competitive Cycle Deadline for Initial Applications and contain the financing terms and pricing demonstrated in the application and proforma. **1 point per letter.**

12. Waiver of the Qualified Contract Process: *up to 10 points*

Initial Applications waiving the ability to participate in the QCP (Will have a 30-year Compliance Period in LURC, 15-year with an approved PILOT). The LURC will contain provisions ensuring enforcement of this provision. An Initial Application is **not eligible for these points if points are elected in Section 14-A-8.** *10 points*

13. Extended Recapitalization Waiver: *up to 8 points*

Applicants may defer the point when recapitalization of the proposed development, through a subsequent allocation of Housing Credit under the competitive or noncompetitive process, may be requested. Points are based on the number of years from the date the last building in the development placed in service. Applicants claiming these points shall submit audited annual financial statements to THDA for 15 years, beginning with the Placed In Service year. Audited annual financial statements for each year must be submitted within six (6) months of the close



of the fiscal year for the development. An Initial Application is **not eligible for these points if points are elected in Section 14-A-8.**

Table 14 –5: Earliest Year When New Housing Credit May be Requested	
Years From Date Last Building Placed in Service	Points Available
17	2
20	8



B. Initial Applications Proposing Rehabilitation of Existing Multifamily Housing:

The scoring criteria in this section are not intended to allow an Applicant to claim the maximum 100 points. An eligible Initial Application must provide a minimum score of **60 points** which will be confirmed during the scoring review process.

1. Housing Credit Development Location:

2 points

An Initial Application proposing a development and Housing Credit Development site wholly located within a HUD-defined QCT covered by a CCRP.

2. Meeting Housing Needs:

up to 13 points

- a. An Initial Application will be eligible for points based on the number of years since the date of the most recent placed in service event for the last building placed in service in the proposed development. The most recent placed in service date for the last building placed in service will be confirmed by THDA, in its sole discretion.

up to 4 points

Table 14–6: Time Since Last Placed in Service	
Year Last Building Placed in Service	Points Available
After 2005	0
1998 – 2005	1
1994 – 1997	2
1991 – 1993	4
Before 1991	3

- b. Initial Applications may receive these points (rounded down to the nearest 1/1,000th point) in proportion to the three (3) year average physical occupancy rate of the proposed development, rounded down to the nearest 1/1,000th percent. This three (3) year average physical occupancy rate shall be determined using both the occupied residential rental units which were charged rent as of December 1 during each of the previous three (3) years and the number of the total residential rental units determined at the last placed in service date for all the buildings in the development. Information must be certified by a CPA who shall confirm occupancy and rent information using December rent rolls for the prior three (3) years and the total number of residential rental units determined at the last placed in service date for all buildings in the development. For example, if the three (3) year average occupancy rate is 95.678%, $0.95678 \times 3 = 2.870$ points.

up to 3 points

- c. An Initial Application proposing “per door” rehabilitation hard costs in excess of the \$25,000 minimum will be eligible for points

up to 3 points

Table 14–7: Proposed Rehabilitation Hard Costs per Unit	
“Per Door” Rehabilitation Amount	Points Available
Less than \$26,000	0
\$26,001 to \$40,000	1
\$40,001 to \$50,000	2
\$50,001 and above	3



- (i) Initial Applications proposing to rehabilitate the highest percentage of the total of the currently existing affordable housing units in the county and the “pipeline” competitive and noncompetitive Housing Credit units in the county. Initial Applications may receive these points (rounded down to the nearest 1/1,000th point) in proportion to the ratio of post-rehabilitation Housing Credit units to the total of the currently existing affordable housing units in the county and the “pipeline” competitive and noncompetitive Housing Credit units in the county, rounded down to the nearest 1/1,000th percent. The county-by-county total of the currently existing affordable housing units in the county and the “pipeline” competitive and noncompetitive Housing Credit units in the county is available on the THOMAS Documents Page by following the “**2022 QAP Scoring Criteria Guidance**” link. For example, if the number of post-rehabilitation Housing Credit units is 88, and the total of the currently existing affordable housing units in the county and the “pipeline” competitive and noncompetitive Housing Credit units in the county is 789, $(88/789) \times 3 = 0.333$ points.
up to 3 points

3. Development Characteristics:

up to 19 points

- a. Rehabilitating Existing Multifamily Housing in an area covered by a CCRP.
5 points
- b. Exterior materials: Choose 1
- (ii) Brick/stone veneer or stucco (minimum 60%) and remaining exterior fiber cement and/or hardiplank:
4 points
- OR
- (iii) Brick/stone veneer or stucco (minimum 50%) and remaining exterior fiber cement and/or hardiplank:
3 points
- OR
- (iv) Brick/stone veneer or stucco (minimum 40%) and remaining exterior fiber cement and/or hardiplank:
2 points
- c. Use of anti-fungal roofing materials with a minimum 30 year warranty: *2 points*
- d. Install hookups for standard size washers/dryers in all units: *3 points*
- e. Construct and/or rehabilitate a gazebo containing a minimum of 100 square feet; which must be covered and have permanent bench seating affixed and in an appropriate location available to all residents for year round usage This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs.:
2 points
- f. Provide a minimum 1,200 square foot community building accessible to residents during reasonable hours; including evenings, holidays and weekends. The square footage counted towards this total may include a leasing office, an equipped exercise room, and an equipped



computer center. Laundry room and storage/maintenance rooms will not be counted as part of the 1,200 square foot minimum: **6 points**

- g. Pre-wire all units with hidden wiring, for high speed Internet hookup with at least 1 centrally located connection port or if not wired, then a wireless computer network: **2 points**
- h. Pre-wire all units with hidden wiring, for high speed Internet hook-up with at least 1 centrally located connection port and connection ports in all bedrooms or if not wired, a wireless computer network: **3 points**
- i. Install a Range Oven, Fire Stop, Auto Stop or comparable extinguishing system over the stove in each unit: **6 points**
- j. Install and maintain a camera video security system with at least one (1) camera monitoring each of the following areas: front of each building, back of each building, community room, computer center, rental office, all site entrance/exit roadways and parking areas: **2 points**
- k. Construct and maintain a walking trail, minimum four (4) feet wide and 1250 linear feet paved and continuous. At least one (1) permanently anchored weather resistant bench with a back must be installed at the mid-point of the trail. Sidewalks are not eligible for these points.: **2 points**
- l. Construct and maintain perimeter fencing extending around all sides of the development site, except at development entrances. Chain link fencing is not eligible for these points: **2 points**
- m. Construct and/or rehabilitate a pergola sized a minimum of 14 feet by 14 feet with permanent bench seating affixed and in an appropriate location available to all residents for year round usage. This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs.: **2 points**
- n. Construct and/or rehabilitate a veranda which must be permanently attached to the side of a building. The veranda must be covered by a roof, be 10 feet wide and extend the length of the attached side of the building. The veranda must contain permanent seating for 10% of the units at the development and be available to all residents for year round usage. This option not available to Applicants claiming points under Serving Resident Populations with Special Housing Needs.: **2 points**
- o. Construct and/or rehabilitate a picnic shelter which must be covered, with permanent table and bench seating and in an appropriate location available to all residents for year round usage. **2 points**
- p. The proposed development exclusively involves a structure or structures listed individually in the National Register of Historic Places, or is located in a registered historic district and certified by the Secretary of the U. S. Department of the Interior as being of historical significance to the district. All proposed construction and/or rehabilitation shall be completed in such a manner as to be eligible for historic rehabilitation housing credit.



Developments seeking to combine historic nature and adaptive reuse will be treated as new construction and are not eligible for the points in this Section 14–B–3–p. 5 points

4. Sponsor Characteristics:

up to 10 points

a. Development Team Tennessee Housing Credit Experience

up to 5 points

To reward recent Housing Credit experience in Tennessee, developers associated with the Development Team listed in THOMAS for this Initial Application **MUST** have received an allocation of Housing Credit previously in Tennessee as evidenced by THDA’s issuance of IRS Form(s) 8609 for that development. The Applicant must identify the most recent Tennessee Housing Credit allocation received.

For developers partnering with an experienced Tennessee developer, the Initial Application must include the Developer and/or Joint Venture agreements detailing these co-developing and fee arrangements with regard to the 2022 Initial Application. PHAs shall receive five points.

Table 14–8: Development Team Prior Tennessee Allocations	
Year of Most Recent Allocation	Points Available
2017–2021	5
2016 and before	3
No Tennessee Experience	0

AND

b. Development Team Track Record:

up to 5 points

To reward proven Tennessee Development Team experience, the Development Team will be awarded points as shown in Table 14–9 based on Minor SAEs. Minor SAE recording began on January 1, 2019. Minor SAEs are attributed by event to all individuals associated with the proposed Development Team; however, each event is counted only once regardless of the number of individuals tied to the same event. For example: Development Team A involves **20** individuals and Development Team B involves **3** individuals. Each team has a pre-2022 development with 2 Minor SAEs. For 2022, in Table 14-9, Development Team A would be assessed 2 cumulative Minor SAEs and receive 3 points. Development Team B also would be assessed 2 cumulative Minor SAEs and receive 3 points.

Table 14–9: Development Team Track Record	
Cumulative Minor SAEs	Points Available
5+	0
4	1
2 to 3	3
0 to 1	5



5. Serving Resident Populations with Special Housing Needs:

7 points

Proposed developments which select these points must:

- a. Provide a residency preference for households with Special Housing Needs;
- b. Maintain all facilities as ADA Compliant;
- c. Meet all Fair Housing Act requirements, including the requirement that all public and common areas be readily accessible to and usable by persons with disabilities;
- d. Have a memorandum of agreement or contract with supportive service providers to provide Supportive Services appropriate for the particular special needs population that meets the definition under Section 2 or, if the resident population is older persons, the definition of Supportive Services for Older Persons;
- e. Contain dedicated space, with appropriate furniture and fixtures, relevant to the Special Housing Needs Resident Population for said supportive service providers; and
- f. Provide at least one (1) of the following on-site amenities:
 - i) Construct and/or rehabilitate an exercise facility for appropriate group activity for special housing needs residents. The space must be at least 900 square feet, if indoor; or
 - ii) Construct and/or rehabilitate a gazebo containing a minimum of 100 square feet; which must be covered and have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iii) Construct and/or rehabilitate a pergola sized a minimum of 14 feet by 14 feet; which must have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iv) Construct and/or rehabilitate a veranda which must be permanently attached to the side of a building. The veranda must be covered by a roof, be 10 feet wide and extend the length of the attached side of the building. The veranda must contain permanent seating for 10 percent of the units at the development and be available to all residents for year round usage; or
 - v) Construct and/or rehabilitate a picnic shelter which must be covered, with permanent table and bench seating and in an appropriate location available to all residents for year round usage; or
 - vi) Provide, in the proposed development's community room or computer center, updated computer systems equipped with high speed Internet service, which include new computers, new printers and new scanners purchased within the most recent 12 months as of the placed in service date. Receipts for purchase of new computers, new printers, and new scanners purchased no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers should be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.

Points may not be taken for Serving Resident Populations with Special Housing Needs and Serving Resident Populations with Children. Applicants must choose whether to select points for Serving Resident Populations with Special Housing Needs or Serving Resident Populations with Children, but not both.

6. Public Housing Waiting List:

1 points

Proposed developments that will give priority to persons/households currently on Public Housing or Housing Choice Voucher waiting lists. This priority should be clearly documented in marketing plans, lease-up plans, and operating policies and procedures and provided with



the Final Application to ensure compliance. Proposed developments in the counties listed in THOMAS as having a Public Housing or Housing Choice Voucher waiting list are eligible for these points.

7. Serving Resident Populations with Children:

7 points

Proposed developments that provide a residency preference to households with children and construct and/or rehabilitate the number of three (3) bedroom units equal to or in excess of 20% of the total units in the development rounded up to the nearest whole unit.

The proposed development shall include (i) a playground with permanent playground equipment of commercial grade quality with a minimum of four separate pieces of equipment or a structure that encompasses a minimum of four pieces of equipment AND (ii) at least one (1) of the following on-site amenities:

- a. Construct and/or rehabilitate an appropriately sized, dedicated space with appropriate furniture and fixtures for, and agreements with, providers of after-school tutoring or homework help programs. The space must be available to residents during regular office hours and occasionally during the evenings and weekends; or
- b. Construct and/or rehabilitate a sport field or court (basketball, tennis, baseball, field hockey, soccer, football, etc.) that that incorporates permanent fixtures, a minimum of 1600 square feet, is surfaced appropriately for the sport(s) intended for that space, and is separate from all parking areas. The field or court must be available to all residents for year round use; or
- c. Provide in the proposed development's community room or computer center updated computer systems equipped with high speed Internet service, which include **new** computers, **new** printers and **new** scanners purchased within the most recent 12 months as of the placed in service date. Receipts for purchase of **new** computers, **new** printers, and **new** scanners purchased no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers should be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.
- d. Points may not be taken for Serving Resident Populations with Children and Serving Resident Populations with Special Housing Needs. Applicants must choose whether to select points for Serving Resident Populations with Children or Serving Resident Populations with Special Housing Needs, but not both.

8. Development Intended for Eventual Resident Ownership:

5 points

Applicants offering qualified residents the right of first refusal to purchase single family Housing Credit units at the end of the fifteen-year Compliance Period shall include, in the Initial Application, a detailed plan specifically including how the Owner will set aside a portion of the rent beginning in year two (2) of the Compliance Period to provide sufficient funds to the resident at the end of the Compliance Period for the down payment and closing costs to purchase the unit. The plan shall be updated and re-submitted to THDA at the end of year thirteen (13) of the Compliance Period. If these points are elected, an Initial Application is **not eligible for points in Section 14-B-12 and Section 14-B-13.**



9. Energy Efficiency:

10 points

Applications proposing that, at placed in service, all of the following Energy Star requirements will be met:

- a. ENERGY STAR rated HVAC systems in all units, 15 SEER minimum; and
- b. ENERGY STAR refrigerator with ice maker, 19 cubic foot minimum; and
- c. Overhead light fixture connected to a wall switch in the living room and all overhead light fixtures in other rooms connected to a wall switch in the same room; and
- d. All light fixtures fitted with ENERGY STAR light bulbs; and
- e. ENERGY STAR rated windows in all units; and
- f. All toilets high efficiency or dual flush.

10. Tennessee Growth Policy Act:

4 points

Initial Applications with proposed developments located completely and wholly in a county or municipality with a growth plan approved by the local government planning advisory committee as determined by the Tennessee Advisory Commission on Intergovernmental Relations

11. Letters of Intent

up to 4 points

Include all Housing Credit Development financing letters of intent from the construction lender, permanent lender, syndicator, and any other source of funds (e.g. grant, deferred developer fee, etc.). Letters of intent must be no more than 30 days old as of the 2022 Competitive Cycle Deadline for Initial Applications and contain the financing terms and pricing demonstrated in the application and proforma. **1 points per letter.**

12. Waiver of the Qualified Contract Process:

up to 10 points

Initial Applications waiving the ability to participate in the QCP. The LURC will contain provisions ensuring enforcement of this provision. An Initial Application is **not eligible for these points if points are elected in Section 14–A–8.**

13. Extended Recapitalization Waiver:

up to 8 points

Applicants may defer the point when recapitalization of the proposed development, through a subsequent allocation of Housing Credit under the competitive or noncompetitive process, may be requested. Points are based on the number of years from the date the last building in the development placed in service. Applicants claiming these points shall submit audited annual financial statements to THDA for 15 years, beginning with the Placed In Service year. Audited annual financial statements for each year must be submitted within six (6) months of the close of the fiscal year for the development. An Initial Application is **not eligible for these points if points are taken in area Section 14–B–8 (Developments Intended for Eventual Resident Ownership).**

Table 14–11: Earliest Year When Recapitalization May be Requested	
Number of Years Since Placed in Service	Points Available
17	2
20	8



Section 15: Initial Application Eligibility and Scoring Review

A. Initial Application Review Process

1. THDA will notify each Applicant when the eligibility determination and scoring of all Initial Applications is complete. THDA will send this notice to the contact person at the address specified in the Initial Application. Failure to receive any notice specified in this QAP will not extend deadlines or modify requirements. All Applicants shall immediately notify THDA at thomas@thda.org of changes in the name and/or address of the contact or alternate person specified in the Initial Application. Such notification by the Applicant will not be deemed to be an amendment to the Initial Application.
2. If THDA determines that an Initial Application meets all of the eligibility requirements of this QAP and if the score assigned by THDA in each scoring category is the same as or higher than the score assigned by the Applicant in the Initial Application, then no further action by the Applicant or THDA will be taken. Applicants shall not submit additional items for the purpose of increasing the score in a particular scoring category if the THDA assigned score for the Initial Application is the same as or higher than the score assigned by the Applicant in the Initial Application. The provisions of the Cure Period do not apply.
3. If THDA determines that an Initial Application does not meet one or more of the eligibility requirements of this QAP or if the score assigned by THDA in any scoring category is less than the score assigned by the Applicant in the Initial Application, THDA will provide a Cure Notice.
4. THDA will also provide a Cure Notice if THDA determines that (i) any two or more developments proposed in two or more Initial Applications constitute a single development for purposes of applying the development limit; or (ii) developers or Related Parties reflected in two or more Initial Applications constitute a single entity for purposes of applying the developer or related party limitation

B. Cure Period

1. Applicants receiving a Cure Notice may, in compliance with the requirements of this QAP, correct erroneous items, supply missing or incomplete items and/or may clarify any inconsistencies related to the specific items identified by THDA during the cure period which shall begin on the date of the Cure Notice and shall end at the time and date specified in the Cure Notice. The Cure Notice shall specify the means and methods identified issues may be remedied. Applicants may not submit additional items for the purpose of increasing the score in a particular scoring category where the THDA assigned score is the same as or higher than the score assigned by the Applicant in the Initial Application.
2. If additional documentation to address items specified in the Cure Notice is not submitted in accordance with the requirements contained in the Cure Notice, then the determination as to eligibility and scoring made by THDA is determinative. The review process described below is not available to Applicants who do not submit additional documentation, **in THOMAS**, in accordance with the Cure Notice (including, without limitation, the time deadlines specified therein.).
3. These cure provisions **do not apply** to Initial Applications that are not submitted in accordance with the Initial Application submission requirements of this QAP.
4. THDA will review all documentation submitted in accordance with the Cure Notice for each relevant Initial Application. If THDA determines that an Initial Application, taking into account documentation submitted in accordance with the Cure Notice, meets all of the eligibility requirements of this QAP and if the score assigned by THDA in each scoring category is the same as or higher than the score assigned by the Applicant in the Initial



Application, then no further action by the Applicant or THDA will be taken. The provisions of the Review Appeal Process will not apply.

5. If THDA determines that an Initial Application, taking into account documentation submitted in accordance with the Cure Notice, still does not meet all of the eligibility requirements of this QAP or if the score assigned by THDA in any scoring category is still less than the score assigned by the Applicant in the Initial Application, THDA will provide a Review Notice. The Review Notice will specify the time period within which a request for review may be made.

C. Review Appeal Process

1. Applicants who receive a Review Notice may submit a request for review. This request for review must be submitted in THOMAS in accordance with the Review Notice and the THOMAS Documents Page If no written request for review is submitted, no review will occur and the THDA determination prior to the issuance of the Review Notice will be final.
2. No additional documentation may be submitted in connection with this request for review. No information submitted after the expiration of the relevant cure period specified in the Cure Notice for an Initial Application will be considered. Requests for review that were not submitted in accordance with the Review Notice will not be considered.
3. The Tax Credit Committee of the THDA Board of Directors will meet in regular or special session in 2022 to evaluate the Initial Application, documentation submitted during the cure period, the Review Notice, the request for review and THDA staff analysis thereof (the "Review Meeting"). The Tax Credit Committee will consider only documentation submitted in compliance with the Cure Notice regardless of whether the Applicant or a representative thereof is present at the Review Meeting.
4. The Tax Credit Committee will consider whether documentation submitted as a result of the Cure Notice, taking into account the THDA staff analysis, is sufficient to meet the requirements of this QAP or is otherwise consistent with the spirit and intent of this QAP.
5. **Any contact with THDA Executive Director, any member of the Tax Credit Committee or any member of the THDA Board by any person or entity on behalf of any Initial Application between the date of the Review Notice and the date of the Review Meeting will be grounds for dismissal of the review request.**
6. Applicants or representatives may contact THDA Multifamily Programs staff regarding procedural matters only between the date of the Review Notice and the date of the Review Meeting, which contact will not constitute grounds for dismissal of a review request. Applicants or representatives may, but are not required to, appear at the Review Meeting. Notice of the decision of the Tax Credit Committee will be provided to the contact person specified in an Initial Applicant.
7. The final score for all Initial Applications will be determined after the Review Meeting. By adoption of this QAP, the THDA Board of Directors specifically delegates full authority to the Tax Credit Committee to make the determinations required in this Section. The THDA Board of Directors will not consider requests to review decisions of the Tax Credit Committee. All decisions of the Tax Credit Committee are final. No matters with respect to eligibility or scoring under will be considered after the adjournment of the Review Meeting.

D. Final Scoring

After the completion of the cure period and completion of the review process, the final score for each Initial Application will be determined by THDA. The Final Notice process is described in the THOMAS Documents Page.



E. Application of Various Limits and Final Ranking Process

Following the final scoring of each Initial Application, THDA will make reservations of Housing Credit to eligible Initial Applications based on final score, the amount of Housing Credit determined by THDA to be appropriate, and the application of all requirements, priorities, and limits contained in this QAP, including as specified below, in the following order:

1. Non –Profit Set–Aside – Initial Applications must be eligible for this set–aside under Section 7 of this QAP. ~~Reservations made from this set–aside will count against the limits for Existing Multifamily Housing or New Construction Regional Pools, as applicable.~~
 - a. Highest ranking eligible Initial Application proposing new construction.
 - b. Highest ranking eligible Initial Application proposing rehabilitation of Existing Multifamily Housing.
 - c. The next highest ranking eligible Initial Application(s) proposing new construction, if needed to reserve the full amount of the Non–Profit Set–Aside. If there are not enough Housing Credit remaining in the Non–Profit Set–Aside to reserve the full amount requested by this eligible Initial Application, additional Housing Credit will be added to this set–aside to make a full reservation.
2. CNI Grants
 - a. Eligible Initial Applications as described in Section 8 of this QAP.
 - b. Highest ranking eligible Initial Application, regardless of development type.
 - c. THDA will continue down the ranking of eligible Initial Applications in this set–aside until the last full reservation can be made. ~~In the event that a full reservation cannot be made to the next highest ranking Initial Application, then remaining Housing Credit will be transferred to the New Construction Regional Pool.~~^[EY3]
 - d. ~~Reservations made from this set aside will count against the limits for Existing Multifamily Housing or New Construction Regional Pools, as applicable.~~
3. PHA Set–Aside
 - a. Eligible Initial Applications as described in Section 9–B of this QAP.
 - b. THDA will continue down the ranking of eligible Initial Applications in this set–aside until the last full reservation can be made. ~~After the last full reservation is made, any remaining Housing Credit remaining will roll into Existing Multifamily Housing. In the event that a full reservation cannot be made to the next highest ranking Initial Application, then remaining Housing Credit will be transferred to the New Construction Regional Pool.~~
 - c. ~~Reservations made from this set aside to eligible Initial Applications proposing developments involving RAD will not count against the limits for New Construction Regional Pools or Existing Multifamily Housing.~~
4. Existing Multifamily Housing
 - a. Eligible Initial Applications as described in Section 10 of this QAP.
 - b. Highest ranking eligible Initial Application.
 - c. THDA will continue down the ranking of eligible Initial Applications for Existing Multifamily Housing until the last full reservation can be made. ~~. After the last full reservation is made, any remaining Housing Credit remaining will roll into New Construction. In the event that a full reservation cannot be made to the next highest ranking eligible Initial Application, then remaining Housing Credit will be transferred to the New Construction Regional Pool.~~
5. New Construction ~~Regional Pools and all remaining New Construction~~
 - a. ~~Eligible Initial Applications in the New Construction Regional Pools will be ranked in descending order. THDA will proceed down the ranking of eligible Initial Applications for the New Construction Regional Pools, making Reservations to fill the New Construction Regional Pools as specified in Map 3–1 and in Section 3–C.~~



- ~~b. New Construction Regional Pool allocations are limited to 1 per county. Allocations to developments involving RAD will not count against this per county limit.~~
- ~~c. A new construction allocation from the general pool is subject to the applicable limits in Section 3 of this QAP.~~
- ~~d. a. The next highest ranking New Construction eligible Initial Application(s) will be funded from a general pool which includes the balance of any unallocated 2022 Housing Credit from prior set-asides, rounds and pools.~~
- ~~b. THDA will continue down the ranking of eligible Initial Applications in this set-aside until the last full reservation can be made.~~
- ~~e. c. In the event that a 2021 Qualified Disaster Zone Initial Application returns Housing Credit, After the last full Reservation is made from the general pool, any Housing Credit remaining will~~ may be available for Qualified Disaster Zone Initial Applications as described in Section 22 of this QAP.
- ~~f. d. If the Housing Credit remaining is likely to exceed 1 percent of the total Housing Credit available for reservation, any remaining Housing Credit~~ **may** be offered as a partial reservation to the next highest ranking eligible Initial Application proposing new construction, taking into account all applicable priorities and limits, until the Housing Credit is accepted. Acceptance of a partial reservation according to this provision would not classify a development as an “existing” Initial Application in subsequent years, but any limitation on Housing Credit per development in subsequent years would apply to any such partial reservation.

F. Tie Breaker

1. In the event of a scoring tie between two or more Initial Applications proposing new construction at the cutoff for receipt of a Reservation Notice, the tie shall be broken by giving priority to the proposed new construction development in the Initial Application requesting the least amount of Housing Credit per Housing Credit unit.
 - a. If the tie is not broken by Section 15.F.1, priority will be given to the proposed new construction development located wholly within a QCT and covered by a CCRP.
2. In the event of a scoring tie between two or more Initial Applications proposing rehabilitation of Existing Multifamily Housing, the tie shall be broken by giving priority to the proposed development requesting the least amount of Housing Credit per Housing Credit unit.

G. Preliminary Ranking List

All Initial Applicants that have been earmarked for an annual allocation of Housing Credit in the applicable funding year will be listed on the Preliminary Ranking List that will be available at www.thda.org. This ranking is a preliminary confirmation of a reservation of Housing Credit.

H. Reservation Letter Process

1. THDA will provide a Reservation Notice.
2. The THOMAS Documents Page describes requirements that must be met, including timelines, for the reservation process.
3. In determining the initial amount of Housing Credit to be reflected in the Reservation Notice, THDA will use the costs, incomes, and expenses submitted in the Initial Application, as determined reasonable by THDA.
4. The final amount of Housing Credit allocated to each successful Applicant may be less than, but not be more than, the amount requested in the Initial Application, the amount specified in the Reservation Notice or the amount that will be reflected in the Carryover Allocation Agreement. Allocations will be determined in connection with a Carryover Allocation



Application and in connection with an evaluation at the time the development is placed in service, in accordance with Section 42(m)(2) and this QAP.

I. Recapture of Housing Credit During Reservation Period

1. THDA will cancel a Reservation Notice for failure to fully satisfy conditions imposed in connection with the Reservation Notice and for failure to provide satisfactory information or documentation required by the Reservation Notice by the deadlines specified in the Reservation Notice. When so cancelled, the Housing Credit referred to in the Reservation Notice is not available for the development specified in the Reservation Notice and will be made available to other qualified developments. Deadlines specified in the Reservation Notice are the dates upon which Housing Credit is deemed recaptured by THDA unless the conditions related to each deadline have been met on or before such deadline or unless an extension has been granted.
2. Housing Credit made available through a Reservation Notice may be voluntarily returned. Any such return means Housing Credit is not available for the development referenced in the Reservation Notice.
3. Any Housing Credit recaptured either by cancellation of a Reservation Notice or voluntarily returned will be reserved to the fullest extent practical to other qualified Initial Applications for Housing Credit as provided in this QAP.



Section 16: Carryover Allocation Process

A. Qualifying for a Carryover Allocation

An Applicant with a Reservation Notice for a development that will not place in service by December 31 of the year in which the Reservation Notice was issued may be eligible for a Carryover Allocation of Housing Credit (“Carryover Allocation”). In order to qualify for a Carryover Allocation, the ownership entity identified in the Initial Application must have ownership of the Site identified in the Initial Application and must have incurred costs of at least 10 percent of the reasonably expected basis in the development by the date specified in the Carryover Allocation Agreement.

B. THOMAS Carryover Allocation Application Submission Requirements

1. To obtain a Carryover Allocation Agreement, a completed Carryover Allocation Application must be submitted in THOMAS by the date specified by THDA. The THOMAS User Manual specifies the required information and any additional documentation to be submitted.
2. The Owner must execute a Carryover Allocation Agreement and return the executed Carryover Allocation Agreement to THDA no later than the date specified in the Carryover Allocation Agreement.
3. If closing has occurred, the Owner must submit (through THOMAS) equity syndication closing documentation and construction financing closing documentation.
4. The Owner must submit the Cost Certification for the 10 Percent Test in THOMAS no later than the date specified in the Carryover Allocation Agreement.
 - a. If available, a recorded warranty deed showing ownership by the ownership entity identified in the Initial Application, or a fully executed 50-year ground lease (subject to the provisions of this QAP) showing the ownership entity identified in the Initial Application as the lessee, a copy of recorded warranty deed or ground lease, as applicable, must be submitted.
 - b. If a PILOT agreement is available, a copy of the PILOT agreement must be submitted.

C. Carryover Allocation Application Review Process

During the review of the Carryover Allocation Application, THDA will issue Evaluation Notices to request additional documentation and/or information for purposes of clarifying eligibility, scoring and financial feasibility. Evaluation Notices will be issued in the following manner:

Table 16–1: Schedule of Evaluation Notices and Deadlines	
Evaluation Notice	Deadline for Response
First	5 business days from the date of the Evaluation Notice
Second	2 business days from the date of the Evaluation Notice
Final	1 business day from the date of the Evaluation Notice

THDA will not issue a Carryover Allocation Agreement if the conditions contained in Evaluation Notices issued in connection with the Carryover Allocation Application are not fully satisfied. Deadlines specified in the Final Evaluation Notice are the dates upon which Housing Credit may



be recaptured by THDA if the conditions related to the deadline have not been met. Upon notification, the Housing Credit referred to in the Reservation Notice is not available for the development and will be made available to other qualified developments.

D. Housing Credit Available

The amount of Housing Credit reflected in a Carryover Allocation Agreement will be determined by THDA in connection with an evaluation at the time a Carryover Allocation is requested. The amount of Housing Credit may be less than, but will not be more than, the Housing Credit amount in the Reservation Notice.

E. Status Reports

Following execution of a Carryover Allocation Agreement, THDA may request status reports outlining progress towards completion by dates, in a form and with substance all as specified by THDA in its sole discretion.

F. Recapture of Housing Credit During Carryover Period

1. THDA will cancel a Carryover Allocation Agreement if there is a failure to fully satisfy conditions imposed in connection with the Carryover Allocation Agreement by the deadlines specified by THDA. When so cancelled, the Housing Credit referred to in the Carryover Allocation Agreement is not available for the development specified in the Carryover Allocation Agreement and will be made available to other qualified developments. Deadlines specified in the Carryover Allocation Agreement are the dates upon which Housing Credit is deemed recaptured by THDA if the conditions related to each deadline have not been met on or before such deadlines or unless an extension has been granted. .
2. Housing Credit allocated through a Carryover Allocation Agreement may be voluntarily returned by the Owner. Upon return, the Housing Credit referred to in the Carryover Allocation Agreement is not available for the development specified in the Carryover Allocation Agreement.
3. Any Housing Credit recaptured either by cancellation of a Carryover Allocation Agreement or by voluntary return by the Owner will be made available as follows:
 - c. Any Housing Credit returned before October 1, 2022 will be reserved to other qualified 2021 Initial Applications for Housing Credit as provided in this QAP.
 - d. Any Housing Credit returned on or after October 1, 2022 will be available in 2023.

Section 17: Construction Review Process

A. Construction Overview

THDA will conduct a preconstruction meeting with the ownership entity, developer, architect, and general contractor after closing of the equity syndication and construction financing. Documentation in a form and with substance specified by THDA must be uploaded into THOMAS. Guidance may be found on the THOMAS Documents Page. The architectural drawings and specifications, as approved by the syndicator and lender, shall be submitted into THOMAS within five (5) days after closing. If rehabilitation of Existing Multifamily Housing or adaptive reuse is proposed, the scope of work must also be submitted in THOMAS within five (5) days after closing. The scheduling of the preconstruction meeting shall not take place until the information is submitted to THDA using THOMAS. **THDA does not approve or provide any representations or warranties in connection with architectural drawings or specifications or other documents submitted in connection with the construction review process described in this Section.**

B. Preconstruction Meeting

The purpose of the preconstruction meeting is to outline basic responsibilities and duties of the various parties throughout the construction process in relation to the Housing Credit Program.

1. For developers with no previous Housing Credit program experience, a full preconstruction meeting must take place.
2. Developers with previous Housing Credit program experience may request a limited preconstruction meeting.
3. THDA shall determine, in its sole discretion, whether the preconstruction meeting will be full or limited.

Preconstruction meeting scheduling should not delay construction progress.

C. Construction Inspections and Reporting

After the preconstruction meeting has been conducted, construction reporting and periodic construction site visits by THDA are required.

1. The following required documents shall be submitted in THOMAS prior to construction site visits:
 - a. Executed Notice to Proceed
 - b. Building Permits (if not required, the applicable local official must submit a letter verifying that building permits are not required).
 - c. Construction Schedule with anticipated benchmarks
2. During the construction process, THDA will inspect the work progress monthly, or as otherwise determined by THDA to be necessary, and conduct periodic site inspections for compliance with THDA requirements based on the Percentage of Construction Complete as reported in THOMAS.
3. Monthly executed draw packages and quarterly construction progress reports are required and shall be submitted in THOMAS.
4. Updated construction schedule and scope of work shall be submitted based on the Schedule of Evaluation Notices and Deadlines if requested by THDA:

Table 17–1: Schedule of Evaluation Notices and Deadlines	
Evaluation Notice	Deadline for Response
1	5 business days
2	2 business days
Final	1 business day

D. Completion of Construction Documentation

The following items shall be uploaded to THOMAS following completion of construction and before the final construction inspection is scheduled:

1. Architect Certification regarding:
 - a. Compliance with applicable building codes; and
 - b. Compliance with all federal accessibility requirements including without limitation, ADA and Fair Housing Act requirement; and
 - c. Compliance with UPCS, and
 - d. Compliance with all state requirements.
2. Certificate of substantial completion issued by the architect; and
3. Certificate of Occupancy for each building (if not required, applicable local official must submit a letter verifying this information), and
4. Final Draw Package.

E. Final Construction Inspection

Once construction is 100% complete, all documents have been submitted in THOMAS, and all threshold requirements in the QAP and items selected for points in the Initial Application are complete, a final construction inspection shall be conducted to determine compliance with THDA requirements and UPCS.

Section 18: Final or Placed in Service Process

A. Timeframes for Final Application Submission

After all units in a development are placed in service, the completion of construction documentation shall be submitted into THOMAS. THDA will then schedule the final construction inspection referenced in Section 17–E.

B. THOMAS Final Application Submission Requirements

Following notice from THDA regarding a satisfactory final construction inspection, a Final Application may be submitted through THOMAS. THDA maintains an open cycle for the submission of Final Applications in THOMAS. The Final Application must be entered into THOMAS with required supporting documents. The THOMAS User Manual contains more information on the Final Application requirements and documents.

C. Final Application Review Process

During the review of the Final Application, THDA will issue Evaluation Notices that may request additional documentation and/or information for purposes of clarification of eligibility, scoring and financial feasibility. Evaluation Notices will be issued in the following manner:

Table 18–1: Schedule of Evaluation Notices and Deadlines	
Evaluation Notice	Deadline for Response
1	5 business days
2	2 business days
Final	1 business day

THDA will not issue IRS Form(s) 8609 if all conditions contained in Evaluation Notices are not fully satisfied. The deadline specified in the final Evaluation Notice is the date upon which Housing Credit may be recaptured by THDA if the conditions related to the deadline are not met. Upon notification, the Housing Credit referred to in the Carryover Allocation Agreement are not available for the development and will be made available to other qualified developments.

D. Final Allocation of Housing Credit

THDA will make a final allocation of Housing Credit and will issue IRS Form(s) 8609 after satisfactory review of the Final Application and supporting documents are completed. **The amount of Housing Credit allocated to a development at placed in service may be less than, but will not be more than, the amount reserved in the Reservation Notice or the amount allocated in the Carryover Allocation Agreement. THDA reserves the right to make downward adjustments to the final amount of Housing Credit allocated based on the information submitted, QAP requirements, and Section 42 requirements.**

E. Submission of Permanent Financing Documents

1. THDA must receive a copy of the promissory note and recorded deed of trust for permanent financing of the development in THOMAS within sixty (60) days of the date of recording of the deed of trust. Failure to provide such documentation shall be deemed an event of noncompliance. THDA reserves the right to issue revised IRS Form(s) 8609 following receipt of the promissory note and recorded deed of trust if the terms of the promissory note or deed of trust vary from the terms specified in the Final Application.

Section 19: Compliance and Development Stabilization Process

The following compliance monitoring procedures and requirements apply to all buildings placed in service in Tennessee:

- A. Each year, during the term of the LURC, Owners shall certify, under penalty of perjury, by the deadline established by THDA, that, for all times during the prior calendar year, all of the following were true (“Owner’s Annual Certification of Compliance”):
1. The Housing Credit Development met the minimum election set-aside requirements of the appropriately selected test (i.e. 40/60 Test, 20/50 Test, or Average Income Test) consistent with the irrevocable election made at the time of the Initial Application under the relevant QAP;
 2. There was no change in the applicable fraction of any building in the Housing Credit Development or that there was a change and a description, satisfactory to THDA, of that change;
 3. The Owner’s files contain annual Household Income Certifications from each low-income household and documentation to support that certification at initial occupancy and at each subsequent year during the term of the LURC;
 4. Proper approval for the applicable utility allowances used to determine rent as outlined in 26 C.F.R. Section 1.42-10 and THDA policy.
 5. All units in the Housing Credit Development were for use by the general public;
 6. There were no findings of discrimination under the Fair Housing Act, 42 U.S.C. 3601-3619 for the Housing Credit Development;
 7. Each building in the Housing Credit Development is suitable for occupancy, taking into account UPCS standard and local health, safety, and building codes (or other habitability standards) and the state or local government unit responsible for making local, health, safety, or building code inspections did not issue a violation report for any building or low-income unit in the development;
 8. There has been no change in the eligible basis of any building in the Housing Credit Development or, if there was a change, the nature of the change;
 9. All resident facilities included in the eligible basis of any building in the Housing Credit Development, such as a swimming pool, other recreational facilities, and parking areas, were provided on a comparable basis, without charge, to all residents of the Housing Credit Development;
 10. If a low-income unit became vacant during the year, reasonable attempts were made to rent that unit or the next available unit of comparable or smaller size to households having a qualifying income before any units in the Housing Credit Development were rented to households not having a qualifying income and while the unit was vacant, no units of comparable or smaller size were rented to households not having a qualifying income;
 11. If the income of a household occupying a low-income unit in the Housing Credit Development increased above the applicable income limit, the next available unit of a comparable or smaller size was rented to a household having a qualifying income;
 12. A LURC was in effect, and included a provision that an Owner cannot refuse to lease a unit in the Housing Credit Development to an applicant because the applicant holds a voucher under Section 8 of the United States Housing Act of 1937, 42 U.S.C. 1437f;
 13. All low-income units in the Housing Credit Development were used on a non-transient basis, except for transitional housing for the homeless or single-room occupant units rented on a month-by-month basis;
 14. If the Owner received Housing Credit from the Non-Profit Set-Aside, the Qualified Non-profit Organization” materially participated (regular, continuous and substantial on-site involvement) in the on-going operation of the development; and



15. All requirements associated with items for which points were taken at the time of Initial Application were met.
- B. If the Owner cannot certify to one or more of the above items, a detailed explanation of the situation must be provided to THDA with the Owner's Annual Certification of Compliance.
- C. THDA will review all Owner's Annual Certifications of Compliance for compliance with Section 42, relevant regulations, the Initial Application, the LURC, and the applicable QAP. THDA will also conduct yearly on-site inspections of no less than 33% of Housing Credit Developments.
1. For the selected Housing Credit Developments, THDA will review at least 20% of tenant files for compliance with applicable occupancy and rent restrictions.
 2. For the selected Housing Credit Developments, THDA will conduct physical inspections of at least 20% of the units to evaluate suitability for occupancy, taking into account UPCS and local, health, safety, and building codes (or other habitability standards).
 3. As a part of the on-site inspection, a review will be conducted of the Owner's marketing efforts to attract special needs populations and Section 8 applicants.
- D. THDA shall provide prompt written notice to an Owner if any of the following occur:
1. THDA does not receive the Owner's Annual Certification of Compliance by the specified deadline;
 2. THDA does not receive or is not permitted to inspect household income certifications, supporting documentation or rent records;
 3. THDA discovers by inspection, review or in some other manner that the Housing Credit Development is not in compliance with Section 42, the relevant regulations, the LURC, or the applicable QAP.
- E. Owners shall pay fees, as determined by THDA, to cover the administrative expenses of monitoring compliance and other expenses incurred in carrying out its duties as the Housing Credit Agency, including but not limited to, reasonable fees for legal and professional services.
- F. Owners shall have ninety (90) days to provide missing documentation or to correct noncompliance (the "Correction Period"). The Correction Period begins on the date of THDA's written notice to the Owner specifying the missing documentation or the noncompliance via regular mail or via e-mailed to the address specified for the Owner or Owner's contact in the files held by THDA. The Correction Period may be extended up to an additional 90 days for a total Correction Period not to exceed six (6) months upon a showing of good cause by the Owner, all as determined by THDA in its sole discretion. Notwithstanding the foregoing, THDA will not grant extensions for items that are immediate health and safety issues.
- G. Owners shall have seventy-two (72) hours to provide missing documentation or to correct noncompliance with regard to immediate health and safety issues (the "Health and Safety Correction Period"). The Health and Safety Correction Period begins on the date THDA notifies the Owner specifying the missing documentation or the noncompliance via on-site letter, via telephone, or via e-mail to the telephone number or to the address specified for the Owner or Owner's contact in the files held by THDA.
- H. THDA shall file an IRS Form 8823, Low-Income Housing Credit Agencies Report of Noncompliance, with the Internal Revenue Service to show noncompliance or failure to certify compliance no later than 45 days after the end of the Correction Period and no earlier than the end



of the Correction Period, whether or not the noncompliance or failure to certify compliance is corrected.

- I. THDA has the right to inspect any Housing Credit Development at any time during the term of the LURC, including, but not limited to, on-site inspections and review of all records relating to compliance with, without limitation, Section 42 requirements, Treasury regulations, the applicable QAP, and the LURC. Owner shall promptly deliver copies of household certifications and supporting documentation as may be required by THDA.
- J. Owners are responsible for complying or ensuring compliance of the Housing Credit Development with Section 42, relevant regulations, the LURC, and the applicable QAP throughout the term of the LURC. THDA's obligation to monitor compliance with Section 42, relevant regulations, the LURC, and the applicable QAP does not make THDA or the State of Tennessee liable for an Owner's noncompliance.
- K. Any Housing Credit Development must be managed, during the term of the LURC, by a management company/agent that has a current, valid, certification under the THDA Certified Property Manager program. More information is available here: <https://thda.org/rental-housing-partners/multi-family-developers/housing-credit-compliance>.
- L. Owners and managers shall attend THDA provided training as follows:
 - 1. For Housing Credit Developments involving **new construction**, Owners and the management entity shall send attendees to the Owner's compliance training sessions provided by THDA within the 12 months prior to the issuance of the IRS Form 8609. Only attendees who are listed on the Organization Chart submitted in THOMAS or who are employees of the Owner may meet this requirement.
 - 2. For Housing Credit Developments involving **rehabilitation**, Owners and the management entity shall send attendees to the Owner's compliance training sessions provided by THDA prior to the placed in service date for the development. Only attendees who are listed on the Organization Chart submitted in THOMAS or who are employees of the Owner may meet this requirement.
 - 3. Property managers and staff shall attend manager's compliance training sessions provided by THDA in accordance with the requirements for the THDA Certified Property Manager/Agent Program.
- M. Owners shall maintain records for each qualified low income building in the Housing Credit Development for each year for the term of the LURC sufficient to meet the requirements of 26 C.F.R. Section 1.42-5(b). All first year files shall be maintained as paper records and shall be maintained within Tennessee until THDA conducts the first inspection of the Housing Credit Development. Thereafter, files may be maintained in electronic format. Any household records or other records maintained in an electronic format shall be accessible to THDA at THDA's request.
- N. Owners shall submit Owner's Annual Certification of Compliance and required household data via THOMAS or THDA's online system within the timeframe specified by THDA.
- O. Owners shall submit, not less than annually during the term of the LURC, information concerning the race, ethnicity, family composition, age, income, use of rental assistance under Section 8(o) of the United States Housing Act of 1937 or other similar assistance, disability status, and monthly rental payments of households residing in the development in a form, with substance, and with timing as THDA may require.



- P. In the event of a sale, transfer, or exchange of a Housing Credit Development or any change with respect to the general partner/managing member of the ownership entity (including, without limitation, sale of any or all general partner interests, removal of any general partner, or admission of any general partner), the Owner shall notify THDA in writing at least 30 days prior to the closing of such a transaction and shall provide information about the proposed new Owner or proposed new general partner/managing member of the ownership entity as THDA may request. THDA may require the proposed new Owner or proposed new general partner/managing member of the ownership entity to meet with THDA staff after closing and to attend Owner's compliance training. **These requirements do not apply when a development is sold following the completion of the QCP when THDA has not identified a purchaser.**
- Q. THDA shall carry out its monitoring responsibilities in accordance with Section 42, relevant regulations, the applicable QAP and applications submitted thereunder, and the LURC. THDA will also rely on guidance from the IRS via the "Guide for Completing Form 8823, Low-Income Housing Credit Agencies Report of Noncompliance or Building Disposition", Revenue Procedures, Revenue Rulings and other similar guidance, all as modified from time to time.
- R. All monitoring and compliance activities referenced are required for the term of the LURC, whether specifically stated or not. All monitoring and compliance activities referenced are required for all Housing Credit Developments subject to compliance monitoring.



Section 20: Noncompetitive Housing Credit Allocated to Developments Financed with Tax Exempt Bonds

A. Allocation Requirements

Developments financed with tax-exempt bonds issued as a result of an award of MTBA may be eligible for allocations of Noncompetitive Housing Credit outside of the competitive process described in this QAP. The annual Noncompetitive Housing Credit will be determined by THDA in connection with the Initial Application evaluation of financial feasibility. These developments must meet the following conditions:

1. Applicants applying for Noncompetitive Housing Credit and MTBA must demonstrate that a minimum of 50% of the outstanding principal amount of tax-exempt bonds originally issued using an award of MTBA remain outstanding as of the placed in service date for the development. On that date, the outstanding principal amount of tax-exempt bonds originally issued using an award of MTBA must meet the requirements of Section 42(h)(4). Either bond counsel or a certified public accountant licensed in Tennessee must certify to THDA that this financing requirement is met.
2. Applicants applying for MTBA in THOMAS are deemed to be simultaneously applying for Noncompetitive Housing Credit in THOMAS. THDA will determine the amount of Noncompetitive Housing Credit to be allocated and will issue a Firm 42(m) Letter or a Conditional 42(m) Letter. In determining the initial amount of Noncompetitive Housing Credit to be reserved, THDA will use the costs, incomes and expenses submitted in the Initial Application as determined to be reasonable by THDA. Allocations are subject to Section 42(m)(2) and this QAP. Any allocation of Noncompetitive Housing Credit will not count against the limits on Housing Credit by county, developer and related parties as specified in this QAP.
3. Applicants applying for MTBA and Noncompetitive Housing Credit are subject to the requirements in the 2022 MTBA Program Description and in this Section 20.
4. In addition, Applicants applying for MTBA and Noncompetitive Housing Credit are subject to all applicable requirements of this QAP as determined by THDA, including, without limitation, determinations of eligibility as described in Section 1 of this QAP, fees described in Section 5 of this QAP, the construction review process requirements found in Section 17 of this QAP, the compliance requirements found in Section 19 of this QAP, and the application procedures found in Sections 4, 16, and 17 of this QAP.
5. If an Initial Application for Competitive Housing Credit and an application for MTBA and Noncompetitive Housing Credit for the same development is submitted, the Initial Application for Competitive Housing Credit will be deemed ineligible for further consideration, see Section 12 **[UPDATE]** of the 2022 MTBA Program Description.
6. Applicants must agree to not participate in the Qualified Contract process.

B. Development Limits

The maximum amount of MTBA that may be allocated to a single development is described in Section 5 **[UPDATE]** of the Multifamily Tax-Exempt Bond Authority Program Description for 2022. An applicant may submit a written request for an exception to the maximum MTBA amount listed in Section 5-A of the MTBA PD ~~and/or to the application evaluation of Noncompetitive Housing Credit of the QAP.~~ The written request must include sufficient supporting documentation and information to substantiate the need for additional MTBA ~~and/or Noncompetitive Housing Credit~~ as determined by THDA, in its sole discretion. Only one (1) written request for an exception to the maximum MTBA ~~and/or Noncompetitive Housing Credit~~ limit per application will be considered. Written requests for exceptions to the maximum MTBA ~~and/or Noncompetitive Housing Credit~~ limit may be granted or denied by THDA, in its sole discretion



C. Total Development Cost Limits

Total Development Cost limits as specified in Table ~~320-21~~ in ~~Section 3-G of this QAP~~ below will be applied to all proposed developments requesting Noncompetitive Housing Credits at the time of Initial Application. The cost of issuance and any deferred portion of the developer fee over 15% will be excluded from these costs. An Applicant may submit a written request for an exception to the Total Development Cost limits. The written request must include sufficient supporting documentation and information to substantiate the need for the exception, as determined by THDA, in its sole discretion. Only one (1) written request for an exception to the Total Development Cost limits per application may be submitted.

D. Total Development Cost Limits

In order to be eligible, Initial Applications for Housing Credit must propose Total Development Costs that do not exceed the applicable amount in Table ~~320-21~~ below. The Total Development Cost Limits are applied at Initial Application. Land cost is not included in the Total Development Cost for purposes of this calculation. Requests for a waiver of these limits will not be considered.

<u>Table 320-21: Total Development Cost Limits Per Unit by Development Type</u>					
<u>Development Type</u>	<u>1 BR</u>	<u>2 BR</u>	<u>3 BR</u>	<u>4 BR</u>	<u>5 BR</u>
<u>Urban</u>					
<u>Detached/Semi-detached</u>	<u>\$238,000</u>	<u>\$285,000</u>	<u>\$340,000</u>	<u>\$400,000</u>	<u>\$439,000</u>
<u>Row House</u>	<u>206</u>	<u>\$250,000</u>	<u>\$305,000</u>	<u>\$362,000</u>	<u>\$398,000</u>
<u>Walkup</u>	<u>\$192,000</u>	<u>\$242,000</u>	<u>\$319,000</u>	<u>\$394,000</u>	<u>\$444,000</u>
<u>Elevator</u>	<u>\$201,000</u>	<u>\$258,000</u>	<u>\$344,000</u>	<u>\$430,000</u>	<u>\$487,000</u>
<u>Suburban</u>					
<u>Detached/Semi-detached</u>	<u>\$222,000</u>	<u>\$266,000</u>	<u>\$317,000</u>	<u>\$373,000</u>	<u>\$409,000</u>
<u>Row House</u>	<u>\$192,000</u>	<u>\$233,000</u>	<u>\$284,000</u>	<u>\$337,000</u>	<u>\$371,000</u>
<u>Walkup</u>	<u>\$178,000</u>	<u>\$225,000</u>	<u>\$295,000</u>	<u>\$366,000</u>	<u>\$411,000</u>
<u>Elevator</u>	<u>\$187,000</u>	<u>\$240,000</u>	<u>\$320,000</u>	<u>\$400,000</u>	<u>\$454,000</u>
<u>Rural</u>					
<u>Detached/Semi-detached</u>	<u>\$207,000</u>	<u>\$248,000</u>	<u>\$296,000</u>	<u>\$348,000</u>	<u>\$382,000</u>
<u>Row House</u>	<u>\$178,000</u>	<u>\$216,000</u>	<u>\$265,000</u>	<u>\$314,000</u>	<u>\$346,000</u>
<u>Walkup</u>	<u>\$165,000</u>	<u>\$208,000</u>	<u>\$274,000</u>	<u>\$339,000</u>	<u>\$381,000</u>
<u>Elevator</u>	<u>\$174,000</u>	<u>\$224,000</u>	<u>\$299,000</u>	<u>\$373,000</u>	<u>\$423,000</u>

E. Noncompetitive Housing Credit Threshold Requirements

Applications requesting Noncompetitive Housing Credits must satisfy the applicable requirements of Section 12 and Section 13 of this QAP except for Section 12.A.4 and Section 13.D.



F. Noncompetitive Housing Credit Scoring

The scoring criteria in this Section 20 is not intended to allow an Applicant to claim the maximum 100 points. An Initial Application must contain a minimum score of **60 points** to be eligible for MTBA and Noncompetitive Housing Credit. The score will be confirmed by THDA, in its sole discretion, during the Initial Application review process.

- 1. Housing Credit Development Location:** *up to 10 points*
 - a. Proposed developments located wholly and completely in a QCT covered by a CCRP. *2 points*
 - b. Proposed developments located wholly and completely in a county or municipality with a growth plan approved by the local government planning advisory committee as determined by the Tennessee Advisory Commission on Intergovernmental Relations. *8 points*
- 2. Meeting Housing Needs:** *up to 10 points*

Choose One:

 - a. Proposed new construction multifamily housing developments or proposed adaptive reuse/conversions of buildings that are not currently used for housing to multifamily housing developments; *10 points*
OR
 - b. Proposed rehabilitation of Existing Multifamily Housing that are not currently income and rent restricted; or *10 points*
OR
 - c. Proposed preservation of Existing Multifamily Housing that are currently income and rent restricted. *10 points*
- 3. Development Characteristics:** *up to 25 points*
 - a. Rehabilitation of an Existing Multifamily Housing in an area covered by a CCRP. *5 points*
 - b. Installation of a Range Oven, Fire Stop, Auto Stop or comparable extinguishing system over the stove in each unit. *5 points*
 - c. Installation and maintenance of a camera video security system with at least one (1) camera monitoring each of the following areas: front of each building, back of each building, community room, computer center, rental office, all site entrance/exit roadways and parking areas. *5 points*
 - d. Construction and maintenance of a walking trail, minimum four (4) feet wide and 1250 linear feet paved and continuous. At least one (1) permanently anchored weather resistant bench with a back must be installed at the mid-point of the trail. Sidewalks are not eligible for these points. *5 points*
 - e. Construction and maintenance of perimeter fencing extending around all sides of the development site, except at development entrances. Chain link fencing is not eligible for these points. *5 points*
 - f. Construction and/or rehabilitation of development signs, including the Fair Housing Logo, at all entrances to the development site. *5 points*
 - g. Use of anti-fungal roofing materials with a minimum 30 year warranty. *5 points*
 - h. Rehabilitation of an Existing Multifamily Housing development that includes **complete replacement** of existing exterior wooden stair systems (regardless of remaining useful life) with new steel or concrete stair systems. *5 points*
 - i. The proposed development exclusively involves a structure or structures listed individually in the National Register of Historic Places, or is located in a registered historic district and certified by the Secretary of the U. S. Department of the Interior as being of historical



significance to the district. All proposed construction and/or rehabilitation shall be completed in such a manner as to be eligible for historic rehabilitation credits. Developments seeking to combine historic nature and adaptive reuse will be treated as new construction.

5 points

4. Sponsor Characteristics:

up to 10 points

- a. No member of the Development Team is currently subject to a Major SAE defined in Section 3-D ~~[UPDATE]~~ of the 2022 MTBA Program Description. **5 points**
- b. At least one (1) member of the Development Team was a member of a Development Team that closed, issued and sold MTBA for at least one (1) development in Tennessee since January 1, 2017. **5 points**

5. Serving Resident Populations with Special Housing Needs:

10 points

Proposed developments which select these points must:

- a. Provide a residency preference for households with Special Housing Needs;
- b. Maintain all facilities as ADA Compliant;
- c. Meet all Fair Housing Act requirements, including the requirement that all public and common areas be readily accessible to and usable by persons with disabilities;
- d. Have a memorandum of agreement or contract with supportive service providers to provide Supportive Services appropriate for the particular special needs population that meets the definition under Section 2 or, if the resident population is older persons, the definition of Supportive Services for Older Persons;
- e. Contain dedicated space, with appropriate furniture and fixtures, relevant to the Special Housing Needs Resident Population for said supportive service providers; and
- f. Provide at least one (1) of the following on-site amenities:
 - i) Construct and/or rehabilitate an exercise facility for appropriate group activity for special housing needs residents. The space must be at least 900 square feet, if indoor; or
 - ii) Construct and/or rehabilitate a gazebo containing a minimum of 100 square feet; which must be covered and have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iii) Construct and/or rehabilitate a pergola sized a minimum of 14 feet by 14 feet; which must have permanent bench seating affixed and in an appropriate location available to all residents for year round usage; or
 - iv) Construct and/or rehabilitate a veranda which must be permanently attached to the side of a building. The veranda must be covered by a roof, be 10 feet wide and extend the length of the attached side of the building. The veranda must contain permanent seating for 10 percent of the units at the development and be available to all residents for year round usage; or
 - v) Construct and/or rehabilitate a picnic shelter which must be covered, with permanent table and bench seating and in an appropriate location available to all residents for year round usage; or
 - vi) Provide, in the proposed development's community room or computer center, updated computer systems equipped with high speed Internet service, which include new computers, new printers and new scanners purchased within the most recent 12 months as of the placed in service date. Receipts for purchase of new computers, new printers, and new scanners purchased no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers should be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer



systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.

Points may not be taken for Serving Resident Populations with Special Housing Needs and Serving Resident Populations with Children. Applicants must choose whether to select points for Serving Resident Populations with Special Housing Needs or Serving Resident Populations with Children, but not both.

6. Public Housing or Housing Choice Voucher Waiting Lists: *1 points*

Applicants who will give priority to persons/households currently on Public Housing or Housing Choice Voucher waiting lists. This priority should be clearly documented in marketing plans, lease-up plans, and operating policies and procedures and provided with the Final Application to ensure compliance. Proposed developments in the counties listed on the Public Housing or Housing Choice Voucher waiting list are eligible for these points.

7. Serving Resident Populations with Children: *10 points*

Applicants who select these points will provide a residency preference to households with children and must construct and/or rehabilitate the number of three (3) bedroom units which equal or exceed a minimum of 20 percent of the total units in the development rounded up to the nearest whole unit.

The proposed development must include (i) a playground with permanent playground equipment of commercial grade quality with a minimum of four separate pieces of equipment or a structure that encompasses a minimum of four pieces of equipment AND (ii) at least one (1) of the following on-site amenities:

- a. Construct and/or rehabilitate an appropriately sized, dedicated space with appropriate furniture and fixtures for, and agreements with, providers of after-school tutoring or homework help programs. The space must be available to residents during regular office hours and occasionally during the evenings and weekends; or
- b. Construct and/or rehabilitate a sport field or court (basketball, tennis, baseball, field hockey, soccer, football, etc.) that incorporates permanent fixtures, a minimum of 1600 square feet, is surfaced appropriately for the sport(s) intended for that space, and is separate from all parking areas. The field or court must be available to all residents for year round use; or
- c. Provide in the proposed development's community room or computer center updated computer systems equipped with high speed Internet service, which include **new** computers, **new** printers and **new** scanners purchased within the most recent 12 months as of the placed in service date. Receipts for purchase of **new** computers, **new** printers, and **new** scanners purchased no more than 12 months prior to the placed in service date will be required prior to issuance of IRS Form(s) 8609. The computers should be provided at a minimum of one (1) computer per 50 total units or part of 50 units. Printer cartridges, paper, computer supplies and on-going maintenance of the computer systems sufficient to meet reasonable resident demand must be furnished, free of charge, to residents. The computer system must be available to residents during regular office hours and occasionally during the evenings and weekends.

Points may not be taken for Serving Resident Populations with Children and Serving Resident Populations with Special Housing Needs. Applicants must choose whether to select points for Serving Resident Populations with Children or Serving Resident Populations with Special Housing Needs, but not both.

8. Development Intended for Eventual Resident Ownership or Extended Recapitalization Period: *up to 10 points*

- a. Applicants offering qualified residents the right of first refusal to purchase single family Housing Credit buildings at the end of the Compliance Period shall include, in the Initial Application, a detailed plan specifically including how the Owner will set aside a portion of the rent beginning in year two (2) of the Compliance Period to provide sufficient funds to the resident at the end of the Compliance Period for the down payment and closing costs to purchase the unit. The plan shall be updated and re-submitted to THDA at the end of year thirteen (13) of the Compliance Period. *5 points*

OR

- b. Applicants may defer the point when the development may request a recapitalization through a subsequent allocation of Housing Credit under the competitive or noncompetitive process. Points are based on the number of years from the date the last building in the development placed in service. Applicants claiming these points shall submit audited annual financial statements to THDA for year 15 of the Credit Period and for each year thereafter within six (6) months of the close of the fiscal year for the development. *up to 10 points*

Table 20–1: Earliest Year When New Housing Credit May be Requested	
Years Since Placed in Service	Points Available
17	4
20	10

9.

Energy Efficiency:**14 points**

- a. At placed in service, the development will include:
 - vii) ENERGY STAR rated HVAC systems in all units (15 SEER minimum); and
 - viii) ENERGY STAR refrigerator (19 cubic foot minimum) with ice maker; and
 - ix) Overhead light fixture connected to a wall switch in the living room and all overhead light fixtures in other rooms connected to a wall switch in the same room; and
 - x) All light fixtures fitted with ENERGY STAR light bulbs; and
 - xi) ENERGY STAR rated windows in all units; and
 - xii) All toilets high efficiency or dual flush.

G. Initial Application Eligibility and Scoring Review

In connection with evaluation of Initial Applications, THDA will issue Evaluation Notices, as needed, to request additional documentation and/or information for purposes of clarifying eligibility, scoring and financial feasibility. Evaluation Notices will be issued in the following manner:

Table 20–2: Schedule of Evaluation Notices and Deadlines	
Evaluation Notice	Deadline for Response
First	5 business days
Second	2 business days
Final	1 business day

Applications with uncured deficiencies may be removed from consideration under both the MTBA Program Description and for an allocation of Noncompetitive Housing Credits if the deficiencies have remained uncured after a deadline in a the Final Evaluation Notice has passed. Applicants may resubmit an application for a commitment of MTBA and an allocation of Noncompetitive Housing Credits at a later date, but must pay a resubmission fee as described in Section 11–D ~~[UPDATE]~~ of the MTBA Program Description for 2022. A resubmitted application will be considered a new application under the MTBA Program Description and this Section 20.

H. Capitalized Terms

All capitalized terms used in this Section 20 shall have the meaning ascribed to them in this Section 20 or in Section 2 of this QAP or in the MTBA Program Description for 2022.

Section 21: Special Assistance for At Risk and Distressed Counties

- A. To be eligible for special assistance pursuant to this Section 21 of this QAP, an Initial Application must propose a development that meets all of the following requirements:
1. Is new construction; and
 2. Consists of no more than 64 units; and
 3. Be located wholly within one of the following counties: Benton, Bledsoe, Campbell, Carroll, Carter, Claiborne, Clay, Cocke, Fentress, Grainger, Greene, Grundy, Hancock, Hardeman, Hardin, Hawkins, Haywood, Henderson, Houston, Jackson, Johnson, Lake, Lauderdale, Lewis, McNairy, Meigs, Monroe, Morgan, Obion, Perry, Pickett, Rhea, Scott, Sequatchie, Unicoi, Union, Van Buren, Warren, or Wayne.
- B. Eligible proposed developments may receive any one, all or any combination of the following Special Assistance, as determined by THDA in its sole discretion:
1. Per development annual Housing Credit limit of \$1.3 million; and
 2. A Basis Boost; and
 3. New construction in a HUD–designated Qualified Census Tract (“QCT”) permissible; and
 4. Applicable total development cost limits increased by 10%.



Section 22: Special Assistance for Qualified Disaster Zones

A. Introduction

1. For purposes of this QAP, the term “Qualified Disaster Zone” shall have the same meaning as described in the Consolidated Appropriations Act, 2021 (the “Act”), Division EE, Title III, Section 301.
2. Initial Applications deemed eligible pursuant to all applicable requirements of this QAP **and** wholly located in a Qualified Disaster Zone (a “Qualified Disaster Zone Initial Application”) may receive a reservation of Housing Credit pursuant to this Section 22 in a special competitive round (the “Disaster Zone Round”).
3. At this time, the Qualified Disaster Zones in Tennessee are the counties of:
 - a. Bradley; and
 - b. Davidson; and
 - c. Hamilton; and
 - d. Putnam; and
 - e. Wilson.

B. Housing Credit Available

1. The ~~minimum~~ amount of 2022 Housing Credit available for the Disaster Zone Round will ~~be determined by THDA, in its sole discretion, according to Division EE, Title III, Section 305(a)(2)(B) of the Act~~ not exceed the amount of 2021 Housing Credit returned by Qualified Disaster Zone Initial Application(s) that received an allocation in the 2021 Disaster Zone Round.

C. Limits

1. The limits in Section 3 of this QAP shall apply, with the following exceptions:
 - a. Disaster Zone Initial Applications may exceed the applicable total development cost limit in Table 3-2 in Section 3.G. of this QAP by up to 10.0%; and
 - b. Reservations made to Qualified Disaster Zone Initial Applications will not count against the limits described in Section 3.H of this QAP.
 - c. No Applicant, developer, Owner, or Related Parties will receive more than 1 Reservation in the Disaster Zone Round.

D. Special Conditions

1. Disaster Zone Round Initial Applications must propose new construction (including new construction in a QCT).
2. Disaster Zone Round Initial Applications will be eligible for a Basis Boost.
3. For purposes of ranking Disaster Zone Round Initial Applications, the Project Location Score as described in Section 14.A.1 of this QAP will not be included in a Disaster Zone Round Initial Application’s total score.
4. Eligible competitive Initial Applications submitted in the regular competitive round, but not receiving a reservation of Housing Credit in the regular competitive round, and that also satisfy all the requirements to be deemed a Qualified Disaster Zone Initial Application will be considered in the Disaster Zone Round if any 2022 Disaster Zone Credit is available. ~~Eligible competitive Initial Applications submitted in the regular competitive round (with submission deadline of [UPDATE]), but not receiving a reservation of Housing Credit in the regular competitive round, and that also satisfy all the requirements to be deemed a Qualified Disaster Zone Initial Application will be considered in the Disaster Zone Round.~~

E. Dates



1. ~~THOMAS will accept Disaster Zone Round Initial Applications beginning at 12:00 AM CDT on~~
~~[UPDATE]~~If any Housing Credit is available for a 2022 Disaster Zone Round, THDA will so
notify the public and provide additional information.
2. ~~No Disaster Zone Round Initial Applications will be accepted after 11:59:59 PM CDT on~~
~~[UPDATE].~~



F. Process for Reservations

1. THDA will make a reservation of Housing Credit to the highest ranking (as determined according to Section 14 and Section 15.F. of this QAP, except as noted in Section 22.D.2 of this QAP) Qualified Disaster Zone Initial Application for each Qualified Disaster Zone, in the order shown in Section 22.A.3. of this QAP.
2. If the Housing Credit available for the Disaster Zone Round is insufficient to make a full reservation of Housing Credit to the highest ranking Qualified Disaster Zone Initial Application for each Qualified Disaster Zone, THDA will make a forward allocation of 2023 Housing Credit in an amount sufficient to make a full reservation of Housing Credit to the highest ranking Qualified Disaster Zone Initial Application for each Qualified Disaster Zone.
 - i) No forward allocation will be made if there is not at least one Qualified Disaster Zone Initial Application for each Qualified Disaster Zone.
 - ii) If THDA makes a reservation to the highest ranking Qualified Disaster Zone Initial Application for each Qualified Disaster Zone, and sufficient Housing Credit remains available for the Disaster Zone Round to make further reservations to one or more additional Qualified Disaster Zone Initial Application(s), THDA will make a reservation of Housing Credit to the next highest ranking (as determined according to Section 14 and Section 15.F. of this QAP, except as noted in Section 22.D.2 of this QAP) Qualified Disaster Zone Initial Application regardless of Disaster Zone.

G. Placed In Service Deadline

1. The placed in service deadline for each Qualified Disaster Zone Initial Application to which THDA makes a reservation of Housing Credit will be determined pursuant to Division EE, Title III, Section 305(a)(3)(A) of the Act.

Section 23: Adoption and Approval by the Governor

As provided in Executive Order No. 73, dated October 31, 2018 (the “Executive Order”), I, Bill Lee, the Governor of the State of Tennessee, do hereby designate the Tennessee Housing Development Agency (THDA) to be the housing credit agency for this State and, by my execution of this Qualified Allocation Plan, I hereby adopt this Qualified Allocation Plan as my plan for the distribution and administration of Housing Credits in the State of Tennessee, in conformance with Section 42 of the Internal Revenue Code of 1986, as amended and the Executive Order. As also provided in the Executive Order, this Qualified Allocation Plan shall be incorporated, by this reference, into and encompassed by the Executive Order as if set forth in the Executive Order verbatim.

Bill Lee, Governor

Date



Section 24: Special Assistance for Developments Affected by COVID-19

Notwithstanding any other provisions of this QAP, relief for certain developments is available as follows:

- A. 2019 Competitive Housing Credit allocation recipients, 2020 Competitive Housing Credit allocation recipients, 2020 Competitive Housing Credit allocation recipients that migrated to 2021 pursuant to a memo with the subject “Prior Year LIHC Developments Migrating to 2021” and approved by the Executive Director on December 8, 2021, and recipients of 2021 Public Notice allocations approved by the THDA Board of Directors at the September 2021 meeting may elect to return 2020 or 2021 Housing Credit (as applicable) and receive, potentially, a larger 2022 Housing Credit allocation (“COVID-19 Housing Credit Exchange Allocations”), subject to each of the following:
 1. The maximum **aggregate** Housing Credit allocated to COVID-19 Housing Credit Exchange Allocations is limited to the sum of:
 - a. The amount of 2020 Housing Credit returned; plus
 - b. The amount of 2021 Housing Credit returned; plus
 - c. The full amount of 2022 Housing Credit Ceiling (taking into account the Non-Profit Set-Aside).
 2. Each Housing Credit Exchange Allocation shall be subject to the following additional conditions:
 - a. Developments intending to seek approval for a Housing Credit Exchange Allocation must **so notify THDA in writing no later than February 25, 2022**. Notification must be sent **via email to TNAallocation@thda.org**.
 - b. The THOMAS application window for COVID-19 Housing Credit Exchange Allocations will be **March 9, 2022 through March 23, 2022**.
 - c. Scoring selections and threshold requirements from the 2019 QAP, the 2020 QAP, or the 2021 QAP, as applicable, will be enforced, otherwise the 2022 QAP will apply.
 - d. A Reservation Fee (see Table 5-2) for any Housing Credit in excess of the original allocation will be required.
 - e. The ability to request the Qualified Contract Process for the particular development is permanently waived.
 - f. The Placed-In-Service deadline for COVID-19 Housing Credit Exchange Allocations will be December 31, 2024.
 - (i) Failure to meet or requesting an extension to the applicable deadline **will be** a Major Significant Adverse Event under Section 6-A of this QAP.
 - i. Housing Credit Exchange Allocation developments will not be permitted to increase developer or consultant fees.
 3. Other provisions applicable to COVID-19 Housing Credit Exchange Allocations:
 - a. Returned Housing Credit will not increase 2022 set-asides or pools (except the Non-Profit Set-Aside).
 - b. COVID-19 Housing Credit Exchange Allocations will not count against county, developer, or other limits in the 2022 QAP.



Tennessee Housing Development Agency

Andrew Jackson Building, Third Floor
502 Deaderick Street, Nashville, TN 37243

Bill Lee
Governor

Ralph M. Perrey
Executive Director

SUMMARY OF AND RESPONSE TO COMMENTS REGARDING THE AMENDED LOW-INCOME HOUSING CREDIT 2022 QUALIFIED ALLOCATION PLAN

February 11, 2022

Please Note

- A. *This document represents staff's response to select repeated comments and is not meant to be a replacement for the comments themselves (6 submissions in total).*
- B. *The item numbers in this document correspond to the item numbers in the "Overview of Major Substantive Changes for Amended Low-Income Housing Credit 2022 Qualified Allocation Plan" memorandum also included in these materials.*

Ø **Item 4 and Item 10 (removing New Construction Regional Pools):** Comments reflected opposition to this proposed change.

Response: This proposed change is included because staff believe that with the COVID-19 relief proposed changes in place, there will not be enough Low-Income Housing Credit remaining to fully allocate to New Construction Regional Pools.

Ø **Item 14 (Special Assistance for Developments Affected by COVID-19):** Comments suggested extending relief to recipients of 2021 allocations from the regular competitive round.

Response: Due to concerns about negative impact on the 2022 regular competitive round, staff continues to recommend that recipients of 2021 allocations from the regular competitive round remain excluded from the special assistance.

Other:

1. Comments suggested implementing a cap of 1 new construction development per county.
Response: Staff proposes to implement this cap with exceptions for allocations from the Non-Profit Set-Aside and CNI Grants (Section 3.B.5.a).

2. Comments indicated that too many points are allocated for deep rent targeting (Section 14.A.2).

Response: Staff have not proposed any change to scoring.

3. Comments indicated that the tie-breaker (Section 15.F) is an incentive to "lowball" costs, and that that, in turn, leads to cost containment issues.

Response: Staff have not proposed any change to the tie-breaker.

Ed Yandell

From: Shannon Tutor <stutor@beaconproperty.com>
Sent: Monday, February 7, 2022 12:13 PM
To: TNAllocation
Subject: Comment for THDA 2022 QAP Draft

Categories: DRAFT QAP

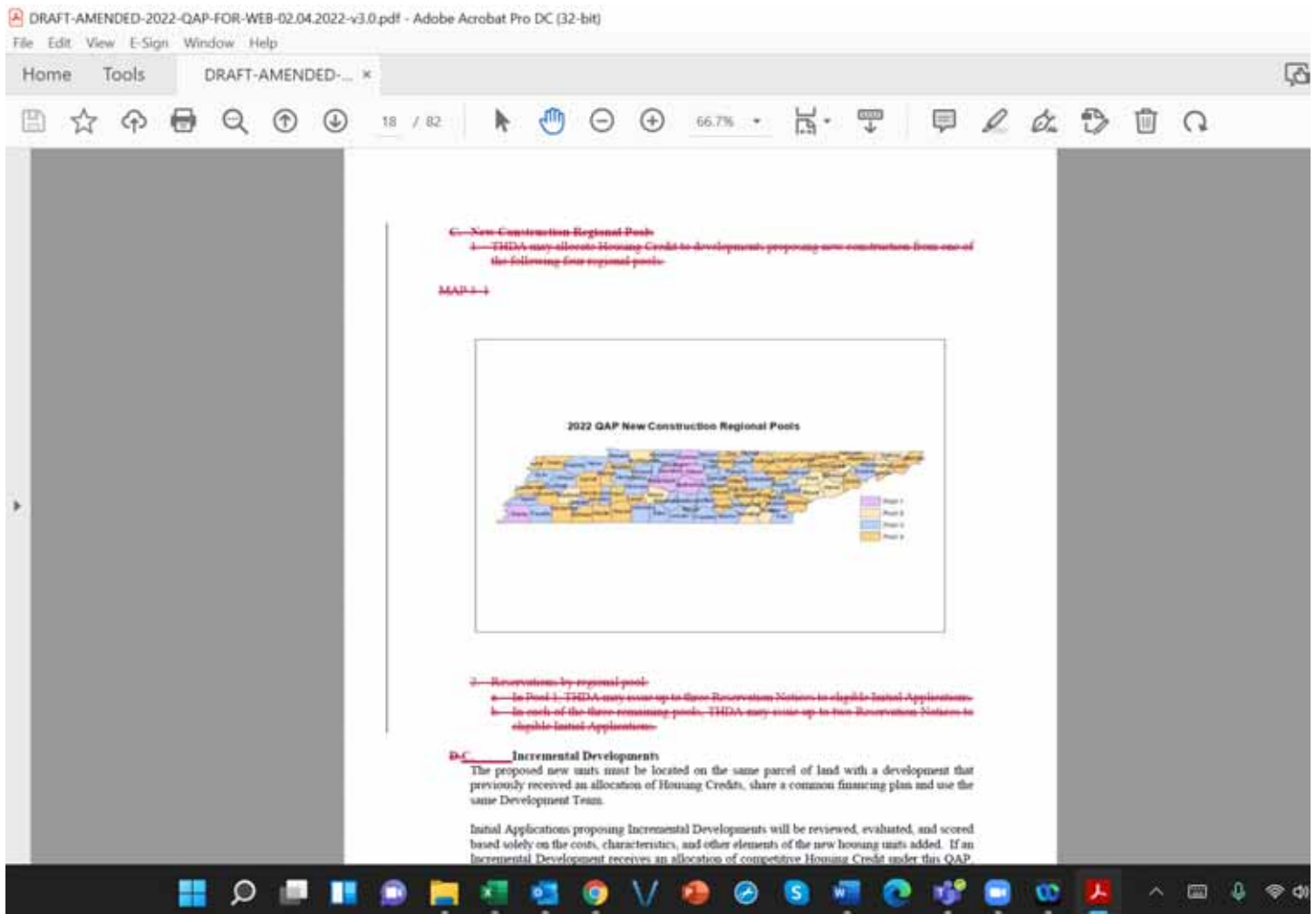
CAUTION - This email originated from outside of THDA. Do not click links or open attachments unless you recognize the sender.

Good afternoon,

With the red-line and apparent elimination of Regional Pool scoring (and Section 11 entirely) – will revised location scoring be issued? After looking at the location scoring and ranking purely on scoring it appears unlikely that THDA would fund a project anywhere other than Davidson County (assuming developers utilize all other available points).

County	Pool	County Score (on a 20 pt. scale)
Davidson	1	20.0000
Rutherford	1	19.8173
Shelby	1	19.2592
Sumner	1	17.7948
Knox	2	17.5531
Williamson	1	17.1522
Hamilton	2	17.0966
Wilson	1	16.7777
Montgome	2	16.4406
Blount	2	16.3513
Cheatham	3	16.2515
Dickson	3	16.1663
Washingto	2	16.0863
Tipton	3	15.7752
Loudon	3	15.7005
Trousdale	3	15.6889
Lincoln	3	15.6624
Smith	3	15.6073
Cumberlan	3	15.4979
Marion	3	15.4742
Franklin	3	15.4595
Robertson	3	15.4418

Macon	3	15.4246
Roane	3	15.3195
Giles	3	15.3104
Lewis	4	15.2447



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Ed Yandell

From: Shannon Tutor <stutor@beaconproperty.com>
Sent: Tuesday, February 8, 2022 8:27 AM
To: TNAllocation
Cc: Shannon Tutor; Wes Crouser
Subject: Oppose Removal of Regional Scoring Pools - 2022 QAP

Categories: DRAFT QAP

CAUTION - This email originated from outside of THDA. Do not click links or open attachments unless you recognize the sender.

I am writing to voice my opposition to the changes proposed for the 2022 QAP – specifically the plan to remove or eliminate the Regional Pool scoring. Candidly, my team has been working on a site in Cheatham County for submission. I hastily submitted a response yesterday, but after meeting with several residents of the town of Ashland City last night and discussing this I am submitting a more thought out comment.

These most drastic and detrimental change that I see is eliminating the Regional Pool scoring portion (I have attached a screen shot of that specific portion below). I am sure you are aware of this but the location scoring appears to be the single most important scoring variable. While all of the counties are not equal in each category, separating the state into Regional Pools did level the playing field. An additional requirement that is also up for elimination is awarding 2 projects to Pools 2, 3 and 4. You will note that Cheatham County is the highest scoring location in Pool 3 (significantly increasing the odds of Cheatham County being awarded a project), but if the Draft Amendment is approved and Regional Pool scoring is eliminated – Cheatham County is 11th in the state and based on the number of New Construction projects likely to be awarded – Cheatham County becomes very unlikely to be awarded a project.

These changes completely upend the ability to compete for projects across the state. While it may not be the intent of THDA, eliminating Regional Pool scoring and awards would likely result in Davidson, Rutherford and possibly Shelby Counties getting all of the projects. In fact, with scoring like this – why would developers even look in other areas. While I am sure there is great need in Davidson County for affordable housing – THDA has already proven there is equal need across the state. The previous scoring mechanisms were researched for months, reviewed and studied for months, recommended for approval by the THDA Board of Directors in November 2021, approved by the Governor in December 2021. What changed since December and why are these changes being rushed? I am confident the need for affordable housing across the state has not changed from December 8th 2021 to February 4th 2022.

Additionally – once the QAP was approved on December 8th 2021, proactive Development Teams began moving forward to put together applications based on what was a long and well studied decision to approve the QAP. While I understand there is a cost of doing business – this is crappy business and we can't recoup the money and time spent working to this point to nail down a competitive site.

I am asking that the THDA Board of Directors retain the Regional Pool scoring in the 2022 QAP. The citizens of all of Tennessee deserve this. Scoring it out so Davidson county gets the bulk of these allocations will set the affordable housing availability back several years. You already know that losing one year will take at least three years to catch up.

Thank you and I look forward to hearing from you.

~~C. New Construction Regional Pools~~

- ~~1. THDA may allocate Housing Credit to developments proposing new construction from one of the following four regional pools:~~

~~MAP 3-1~~



~~2. Reservations by regional pool:~~

- ~~a. In Pool 1, THDA may issue up to three Reservation Notices to eligible Initial Applications.~~
~~b. In each of the three remaining pools, THDA may issue up to two Reservation Notices to eligible Initial Applications.~~

~~D.C. Incremental Developments~~

The proposed new units must be located on the same parcel of land with a development that previously received an allocation of Housing Credits, share a common financing plan and use the same Development Team.

Shannon Tutor
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Ed Yandell

From: Butch Richardson <tobutch51@yahoo.com>
Sent: Tuesday, February 8, 2022 9:22 AM
To: TNAllocation
Subject: 2022 QAP Comments

Categories: DRAFT QAP

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Why not leave the Regional Pools in place for new construction as originally planned for 2022?? Prioritize and rank the 4 pools as THDA deems necessary, and cycle through the pools in ranked order, capping at one deal per pool each time, cycling back through the pools in the same order until credits for NC are exhausted. Leave County caps in place. This spreads remaining credits across the state and prevents placing all 2022 credits in one or two areas. NC developers have worked for weeks on deals with regard to the Regional pool structure and already have time, money, and property investments accordingly.

THDA and others have dedicated much time and effort to put the Regional Pools in place for 2022 and there is no need to completely eliminate this from the QAP.

Thanks for your consideration.

Butch Richardson
Olympia Construction
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Albertville, AL 35950
256) 878-6054 Cell 256) 572-2208

Ed Yandell

From: Butch Richardson <tobutch51@yahoo.com>
Sent: Tuesday, February 8, 2022 9:56 AM
To: TNAllocation; Felita Hamilton
Subject: QAP Comment

Categories: DRAFT QAP

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2021 funded deals will have the same costs issues as 2019 and 2020. Why not include 2021 deals in this QAP and therefore eliminate issues that will inevitably arise in the future unless addressed now. The move to use 2022 credits to bring already funded deals to feasibility is applauded but does not go far enough without including 2021 deals.

On another note: please consider that a tie breaker that is based on who can do things the cheapest is also a major contributor to unrealistic costs being used in applications, this even before the unprecedented and unexpected rise in construction costs we have seen over the past 2 years.

Thanks

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Ed Yandell

From: Charles Pope <charles@olympiaconstruction.net>
Sent: Tuesday, February 8, 2022 1:56 PM
To: TNAllocation; Felita Hamilton
Subject: 2022 Draft QAP Comments

Categories: DRAFT QAP

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1. The Tie Breaker - "... giving priority to the proposed new construction development in the Initial Application requesting the least amount of Housing Credit per Housing Credit unit" - creates a situation where the project with the lowest cost gets the award. Because the QAP scoring system creates ties, developers are forced to "skinny" their construction costs as much as possible in the application to be competitive. In this time of significant rising construction cost, THDA has to "bail out" these "low cost" projects to make them feasible. If the developer was not compelled by the tie breaker to "skinny" their cost to be competitive, THDA would not have to put as much in later to help these projects.

2. Under Section 14. A. 2. Meeting Housing Needs, too many points (up to 5) are given for deep rent targeting under the 40/60 test and 20/40 test by setting aside units at restricted rents to serve 50% AMI and 40% AMI levels. This reduces the cash flow resulting in reduced debt which increases the tax credits needed to make the project feasible.



Charles Pope | Development and Investments

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From: Jeremy Bain <jeremy.bain@olympiaconstruction.net>
Sent: Tuesday, February 8, 2022 4:08 PM
To: TNAllocation; Felita Hamilton
Subject: TN Draft Amended 2022 QAP Comments

Categories: DRAFT QAP

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Thank you for offering us a time to provide public comment to the Draft Amended 2022 QAP.

1. The Tie Breaker System - *"... giving priority to the proposed new construction development in the Initial Application requesting the least amount of Housing Credit per Housing Credit unit"* - creates a situation where the project with the lowest cost gets the award. Because the QAP scoring system creates ties, developers are forced to "skinny" their construction costs as much as possible in the application to be competitive. In this time of significant rising construction cost, THDA has to "bail out" these "low cost" projects to make them feasible. If the developer was not compelled by the tie breaker to "skinny" their cost to be competitive, THDA would not have to put as much in later to help these projects.
2. Under Section 14. A. 2. Meeting Housing Needs, too many points (up to 5) are given for deep rent targeting under the 40/60 test and 20/40 test by setting aside units at restricted rents to serve 50% AMI and 40% AMI levels. This reduces the cash flow resulting in reduced debt which increases the tax credits needed to make the project feasible.
3. Why not leave the Regional Pools in place for new construction as originally planned for 2022? Prioritize and rank the 4 pools as THDA deems necessary, and cycle through the pools in ranked order, capping at one deal per pool each time, cycling back through the pools in the same order until credits for New Construction are exhausted. Leave County caps in place. This spreads remaining credits across the state and prevents placing all 2022 credits in one or two areas. New Construction Developers have worked for weeks on deals with regard to the Regional pool structure and already have time, money, and property investments accordingly. THDA and others have dedicated much time and effort to put the Regional Pools in place for 2022 and there is no need to completely eliminate this from the QAP.
4. 2021 funded deals will have the same cost issues as 2019 and 2020. Why not include 2021 deals in this QAP and therefore eliminate issues that will inevitably arise in the future unless addressed now. The move to use 2022 credits to bring already funded deals to feasibility is applauded but does not go far enough without including 2021 deals.

Thank you for your consideration,

Jeremy Bain

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Tennessee Housing Development Agency

Andrew Jackson Building, Third Floor
502 Deaderick Street, Nashville, TN 37243

Bill Lee
Governor

Ralph M. Perrey
Executive Director

MEMORANDUM

TO: THDA Board of Directors

FROM: Don Watt, Chief Program Officer

SUBJECT: Changes to the Amount of Multifamily Tax-Exempt Bond Authority Available for 2022

DATE: February 11, 2022

Recommendation

Staff recommends and requests that Section 5.A of the Multifamily Tax-Exempt Bond Authority (“MTBA”) Program Description for 2022 be modified as reflected below.

Background

Section 5: Program Limits

A. MTBA Available

1. THDA will make a total of ~~\$450-378~~ million of MTBA available in the first round. The first round MTBA will initially be available as follows:
 - a. East Grand Division: ~~\$150-126~~ million;
 - b. Middle Grand Division: ~~\$200-168~~ million; and
 - c. West Grand Division: ~~\$100-84~~ million.
2. THDA **anticipates** ~~making approximately \$250 million of MTBA available in a~~ having a second round, subject to availability.