AUDIT REPORT

Tennessee Housing Development Agency

For the Year Ended June 30, 2006



STATE OF TENNESSEE COMPTROLLER OF THE TREASURY

Department of Audit

Division of State Audit



Arthur A. Hayes, Jr., CPA, JD, CFE Director

Edward Burr, CPA Assistant Director

Teresa L. Hensley, CPA Audit Manager

> Brandi Arnold Dennis Blackmon II Sharon Crowell Jennifer Lewis, CFE Cindy Liddell, CFE Thad Sanders, CPA Suzanne Smotherman, CPA Staff Auditors

Gerry C. Boaz, CPA Technical Analyst Amy Brack Editor

Comptroller of the Treasury, Division of State Audit 1500 James K. Polk Building, Nashville, TN 37243-0264 (615) 401-7897

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Andrew Hawkins, CFE In-Charge Auditor



STATE OF TENNESSEE COMPTROLLER OF THE TREASURY State Capitol Nashville, Tennessee 37243-0260 (615) 741-2501

John G. Morgan Comptroller

February 27, 2007

The Honorable Phil Bredesen, Governor and Members of the General Assembly State Capitol Nashville, Tennessee 37243 and Members of the Board of Directors and Mr. Ted Fellman, Executive Director Tennessee Housing Development Agency 404 James Robertson Parkway, Suite 1114 Nashville, Tennessee 37243

Ladies and Gentlemen:

Transmitted herewith is the financial and compliance audit of the Tennessee Housing Development Agency for the year ended June 30, 2006. You will note from the independent auditor's report that an unqualified opinion was given on the fairness of the presentation of the financial statements.

Consideration of internal control over financial reporting and tests of compliance resulted in no audit findings.

Sincerely,

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John G. Morgan Comptroller of the Treasury

JGM/cj 06/106 State of Tennessee

Audit Highlights

Comptroller of the Treasury

Division of State Audit

Financial and Compliance Audit **Tennessee Housing Development Agency** For the Year Ended June 30, 2006

AUDIT OBJECTIVES

The objectives of the audit were to consider the agency's internal control over financial reporting; to determine compliance with certain provisions of laws, regulations, contracts, and grant agreements; to determine the fairness of the presentation of the financial statements; and to recommend appropriate actions to correct any deficiencies.

AUDIT FINDINGS

The audit report contains no findings.

OPINION ON THE FINANCIAL STATEMENTS

The opinion on the financial statements is unqualified.

Audit Report Tennessee Housing Development Agency For the Year Ended June 30, 2006

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Tennessee Housing Development Agency For the Year Ended June 30, 2006

INTRODUCTION

POST-AUDIT AUTHORITY

This is a report on the financial and compliance audit of the Tennessee Housing Development Agency. The audit was conducted pursuant to Section 4-3-304, *Tennessee Code Annotated*, which authorizes the Department of Audit to "perform currently a post-audit of all accounts and other financial records of the state government, and of any department, institution, office, or agency thereof in accordance with generally accepted auditing standards and in accordance with such procedures as may be established by the comptroller."

Section 8-4-109, *Tennessee Code Annotated*, authorizes the Comptroller of the Treasury to audit any books and records of any governmental entity that handles public funds when the Comptroller considers an audit to be necessary or appropriate.

BACKGROUND

The Tennessee Housing Development Agency is a corporate governmental agency of the State of Tennessee and was established in 1973 under the provisions of Title 13, Chapter 23, *Tennessee Code Annotated*. The agency was created to increase available funds for the financing of residential housing for low- and moderate-income households. It is authorized to issue bonds and notes to provide such financing. These bonds and notes are payable solely from the agency's revenues and assets and are not general obligations of the state or of any of the state's political subdivisions.

The agency's affairs are directed by a 19-member board of directors and are administered by an executive director. Directors of the agency serving ex officio are the State Treasurer, the Comptroller of the Treasury, the Commissioner of Finance and Administration, the Secretary of State, and a staff assistant to the Governor. Of the remaining 14 members, 12 are appointed by the Governor. The Speaker of the House of Representatives and the Speaker of the Senate each appoint one member. Of the 12 members appointed by the Governor, 9 are required to be representatives of local government, nonprofit corporations, or the housing, home-building, real estate, and mortgage-lending professions. The Governor appoints one additional member from the 1st, 2nd, or 3rd congressional districts, one from the 4th, 5th, or 6th congressional districts, and one from the 7th, 8th, or 9th congressional districts; these three are representatives of the public at large.

ORGANIZATION

The Tennessee Housing Development Agency has 12 divisions; all except for the Executive and the Research, Planning, and Technical Services divisions are managed by a division director. The Executive division encompasses two Deputy Executive Directors, an Assistant Executive Director, the Chief Financial Officer, and the functions of Business Development, Human Resources, Public Affairs, and Legal Affairs. Internal Audit, Single Family Programs, and all of the Executive division except the Legal Affairs area report directly to the Executive Director. Legal Affairs is overseen by the Deputy Executive Director and General Counsel. A second Deputy Executive Director oversees Community Programs, Section 8 Contract Administration, Section 8 Rental Assistance, Multifamily Development, and Program Compliance. The Assistant Executive Director for Policy Development and Research oversees the Research, Planning, and Technical Services division. The Chief Financial Officer has responsibility for Finance, Fiscal Administration, and Information Technology.

<u>Research</u>, <u>Planning</u>, and <u>Technical Services</u> – This division provides technical assistance to agencies, firms, and individuals; works with other agencies to coordinate community development activities; and conducts and oversees research on housing issues.

<u>Internal Audit</u> – This division performs internal audits of all Tennessee Housing Development Agency programs, grants, and servicing institutions.

<u>Community Programs</u> – This division is responsible for the federal HOME Investment Partnerships Program and the state HOUSE program, which provide funds for locally designed housing efforts.

<u>Multifamily Development</u> – This division administers the Low Income Housing Tax Credit Program for developers of rental properties and allocates multifamily bond authority to local issuers for a specific development.

<u>Program Compliance</u> – This division conducts on-site compliance reviews of properties receiving allocations of Low-Income Housing Credits and HOME and HOUSE grants; performs Management and Occupancy Reviews of properties that receive rental assistance subsidies from HUD; and has oversight responsibilities of multifamily mortgages made by HUD and their properties.

<u>Section 8 Rental Assistance</u> – This division administers the Section 8 Housing Choice Voucher Program. The division's functions include administering housing assistance payment contracts and monitoring and inspecting units (houses, apartments, mobile homes) on an annual basis.

<u>Section 8 Contract Administration</u> – This division serves as the contract administrator for "project-based" Section 8 housing assistance payments under contract with the U.S. Department of Housing and Urban Development. Project-based contracts provide rental subsidies to specific rental properties.

<u>Finance</u> – This division is responsible for Tennessee Housing Development Agency's cash management. This division's major functions are debt management and investment of funds.

<u>Information Technology</u> – This division is responsible for developing, implementing, and maintaining Tennessee Housing Development Agency's computer systems.

<u>Single Family Programs</u> – This division provides the link between funds available for singlefamily home loans and the individual prospective homeowners through a statewide network of participating lenders, and the underwriting of loans for qualified applicants. This division also oversees the collection of loans for THDA. It provides full in-house servicing of multifamily loans and oversees the single-family loan servicing through servicing agents.

<u>Fiscal Administration</u> – This division is responsible for bond, state, and federal accounting; financial reporting; and general administrative areas such as purchasing and fiscal budget planning.

An organization chart for the Tennessee Housing Development Agency is on the following page.

AUDIT SCOPE

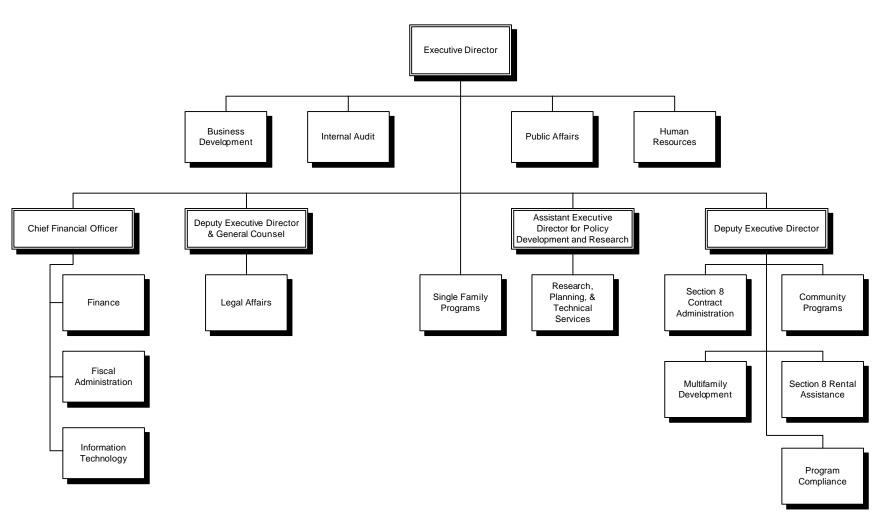
The audit was limited to the period July 1, 2005, through June 30, 2006, and was conducted in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Financial statements are presented for the year ended June 30, 2006, and for comparative purposes, the year ended June 30, 2005. The Tennessee Housing Development Agency has been included as a component unit in the *Tennessee Comprehensive Annual Financial Report*.

The audit covered fund 13 of the State of Tennessee Accounting and Reporting System (allotment code 316.20).

OBJECTIVES OF THE AUDIT

The objectives of the audit were

1. to consider the agency's internal control over financial reporting to determine auditing procedures for the purpose of expressing an opinion on the financial statements;



Tennessee Housing Development Agency Organization Chart

- 2. to determine compliance with certain provisions of laws, regulations, contracts, and grant agreements;
- 3. to determine the fairness of the presentation of the financial statements; and
- 4. to recommend appropriate actions to correct any deficiencies.

Although this audit was not intended to serve as an organization-wide audit as described in the Single Audit Act, as amended by the Single Audit Act Amendments of 1996, and Office of Management and Budget (OMB) Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* it included tests of compliance with applicable federal laws and regulations and consideration of internal control used in administering federal financial assistance programs. This audit is a segment of the organization-wide audit of the State of Tennessee, which is conducted in accordance with the Single Audit Act.

PRIOR AUDIT FINDINGS

Section 8-4-109, *Tennessee Code Annotated*, requires that each state department, agency, or institution report to the Comptroller of the Treasury the action taken to implement the recommendations in the prior audit report. The agency filed its report with the Department of Audit on March 1, 2006. A follow-up of all prior audit findings was conducted as part of the current audit.

The current audit disclosed that the agency has corrected previous audit findings concerning the Section 8 Contract Administration Division not always following its policies and procedures for contract/funding renewals and rent adjustments and for performing management and occupancy reviews.

OBSERVATIONS AND COMMENTS

MANAGEMENT'S RESPONSIBILITY FOR RISK ASSESSMENT

Auditors and management are required to assess the risk of fraud in the operations of the entity. The risk assessment is based on a critical review of operations considering what frauds could be perpetrated in the absence of adequate controls. The auditors' risk assessment is limited to the period during which the audit is conducted and is limited to the transactions that the auditors are able to test during that period. The risk assessment by management is the primary method by which the entity is protected from fraud, waste, and abuse. Since new programs may

be established at any time by management or older programs may be discontinued, that assessment is on-going as part of the daily operations of the entity.

Risks of fraud, waste, and abuse are mitigated by effective internal controls. It is management's responsibility to design, implement, and monitor effective controls in the entity. Although internal and external auditors may include testing of controls as part of their audit procedures, these procedures are not a substitute for the on-going monitoring required of management. After all, the auditor testing is limited and is usually targeted to test the effectiveness of particular controls. Even if controls appear to be operating effectively during the time of the auditor testing, they may be rendered ineffective the next day by management override or by other circumventions that, if left up to the auditor to detect, will not be noted until the next audit engagement and then only if the auditor tests the same transactions and controls. Furthermore, since staff may be seeking to avoid auditor criticisms, they may comply with the controls during the period that the auditors are on site and revert to ignoring or disregarding the control after the auditors have left the field.

The risk assessments and the actions of management in designing, implementing, and monitoring the controls should be adequately documented to provide an audit trail both for auditors and for management, in the event that there is a change in management or staff, and to maintain a record of areas that are particularly problematic. The assessment and the controls should be reviewed and approved by the head of the entity.

FRAUD CONSIDERATIONS

Statement on Auditing Standards No. 99, *Consideration of Fraud in a Financial Statement Audit*, promulgated by the American Institute of Certified Public Accountants requires auditors to specifically assess the risk of material misstatement of an audited entity's financial statements due to fraud. The standard also restates the obvious premise that management, not the auditors, is primarily responsible for preventing and detecting fraud in its own entity. Management's responsibility is fulfilled in part when it takes appropriate steps to assess the risk of fraud within the entity and to implement adequate internal controls to address the results of those risk assessments.

During our audit, we discussed these responsibilities with management and how management might approach meeting them. We also increased the breadth and depth of our inquiries of management and others in the entity as we deemed appropriate. We also obtained formal assurances from top management that management had reviewed the entity's policies and procedures to ensure that they are properly designed to prevent and detect fraud and that management had made changes to the policies and procedures where appropriate. Top management further assured us that all staff had been advised to promptly alert management of all allegations of fraud, suspected fraud, or detected fraud and to be totally candid in all communications with the auditors. All levels of management assured us there were no known instances or allegations of fraud that were not disclosed to us.

AUDIT COMMITTEE

On May 19, 2005, the Tennessee General Assembly enacted legislation known as the "State of Tennessee Audit Committee Act of 2005." This legislation requires the creation of audit committees for those entities that have governing boards, councils, commissions, or equivalent bodies that can hire and terminate employees and/or are responsible for the preparation of financial statements. Entities, pursuant to the act, are required to appoint the audit committee and develop an audit committee charter in accordance with the legislation. The ongoing responsibilities of an audit committee include, but are not limited to:

- 1. overseeing the financial reporting and related disclosures, especially when financial statements are issued;
- 2. evaluating management's assessment of risk and the agency's system of internal controls;
- 3. formally reiterating, on a regular basis, to the board, agency management, and staff their responsibility for preventing, detecting, and reporting fraud, waste, and abuse;
- 4. serving as a facilitator of any audits or investigations of the agency, including advising auditors and investigators of any information it may receive pertinent to audit or investigative matters;
- 5. informing the Comptroller of the Treasury of the results of assessment and controls to reduce the risk of fraud; and
- 6. promptly notifying the Comptroller of the Treasury of any indications of fraud.

In compliance with its enabling legislation, the agency established an audit committee in 1992. To comply with the Audit Committee Act of 2005, the audit committee developed a charter; the charter was approved by the Comptroller of the Treasury on June 8, 2006. Additionally, the audit committee has reviewed the agency's conflict-of-interest policies and code of conduct. As of February 7, 2007, the audit committee had not received management's risk assessments.

TITLE VI OF THE CIVIL RIGHTS ACT OF 1964

Section 4-21-901, *Tennessee Code Annotated*, requires each state governmental entity subject to the requirements of Title VI of the Civil Rights Act of 1964 to submit an annual Title VI compliance report and implementation plan to the Department of Audit by June 30 each year. The agency filed its compliance report and implementation plan on June 29, 2006.

Title VI of the Civil Rights Act of 1964 is a federal law. The act requires all state agencies receiving federal money to develop and implement plans to ensure that no person shall,

on the grounds of race, color, or origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal funds. The Tennessee Title VI Compliance Commission is responsible for monitoring and enforcement of Title VI.

RESULTS OF THE AUDIT

AUDIT CONCLUSIONS

Internal Control

As part of the audit of the Tennessee Housing Development Agency's financial statements for the year ended June 30, 2006, we considered internal control over financial reporting to determine auditing procedures for the purpose of expressing an opinion on the financial statements, as required by auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Consideration of internal control over financial reporting disclosed no material weaknesses.

Compliance and Other Matters

The results of our audit tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Fairness of Financial Statement Presentation

The Division of State Audit has rendered an unqualified opinion on the Tennessee Housing Development Agency's financial statements.



STATE OF TENNESSEE COMPTROLLER OF THE TREASURY DEPARTMENT OF AUDIT DIVISION OF STATE AUDIT

SUITE 1500 JAMES K. POLK STATE OFFICE BUILDING NASHVILLE, TENNESSEE 37243-0264 PHONE (615) 401-7897 FAX (615) 532-2765

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

September 29, 2006

The Honorable John G. Morgan Comptroller of the Treasury State Capitol Nashville, Tennessee 37243

Dear Mr. Morgan:

We have audited the financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2006, and have issued our report thereon dated September 29, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Tennessee Housing Development Agency's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned The Honorable John G. Morgan September 29, 2006 Page Two

functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

However, we noted certain matters involving the internal control over financial reporting, which we have reported to the agency's management in a separate letter.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the agency's financial statements are free of material misstatement, we performed tests of the agency's compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We did, however, note certain less significant instances of noncompliance, which we have reported to the agency's management in a separate letter.

This report is intended solely for the information and use of the General Assembly of the State of Tennessee, the board of directors, and management and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record.

Sincerely,

Hayest.

Arthur A. Hayes, Jr., CPA Director

AAH/cj



STATE OF TENNESSEE COMPTROLLER OF THE TREASURY DEPARTMENT OF AUDIT DIVISION OF STATE AUDIT

SUITE 1500 JAMES K. POLK STATE OFFICE BUILDING NASHVILLE, TENNESSEE 37243-0264 PHONE (615) 401-7897 FAX (615) 532-2765

Independent Auditor's Report

September 29, 2006

The Honorable John G. Morgan Comptroller of the Treasury State Capitol Nashville, Tennessee 37243

Dear Mr. Morgan:

We have audited the accompanying statements of net assets of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of June 30, 2006, and June 30, 2005, and the related statements of revenues, expenses, and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the agency's management. Our responsibility is to express an opinion on these financial statements, based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of the Tennessee Housing Development Agency; approving accounting policies of the state as prepared by the state's Department of Finance and Administration; approving certain state contracts; participating in the negotiation and procurement of services for the state; and providing support staff to the bond finance committee of the Tennessee Housing Development Agency.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30,

The Honorable John G. Morgan September 29, 2006 Page Two

2006, and June 30, 2005, and the changes in its financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis on pages 13 through 23 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The accompanying supplementary information on pages 43 through 47 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 29, 2006, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Sincerely,

bayes

Arthur A. Hayes, Jr., CPA Director

AAH/cj

This section of the Tennessee Housing Development Agency's (Agency) annual financial statements presents management's discussion and analysis of the financial performance of the Agency for the years ended June 30, 2006 and June 30, 2005. This information is being presented to provide additional information regarding the activities of the Agency and to meet the reporting and disclosure requirements of the Governmental Accounting Standards Board Statement Number 34. *Basic Financial Statements -- and Management's Discussion and Analysis -- for State and Local Governments*. This analysis should be read in conjunction with the Agency's financial statements, which follow this section.

INTRODUCTION – THE TENNESSEE HOUSING DEVELOPMENT AGENCY

The Tennessee Housing Development Agency was established by the Tennessee General Assembly in 1973,

In order to promote the production of more affordable new housing units for very low, low and moderate income individuals and families in the state, to promote the preservation and rehabilitation of existing housing units for such persons, and to bring greater stability to the residential construction industry and related industries so as to assure a steady flow of production of new housing units... (*Tennessee Code Annotated* 13-23-102)

The mission of the Agency is to be the lead State Agency promoting sound and affordable housing for people who need help. THDA's goal is to provide housing assistance to those in need, and to do so by offering a variety of programs to serve various types of need. One of the primary ways the Agency assist people is by offering mortgages for first-time homebuyers at below conventional market interest rates. In 2002, the Agency celebrated the financing of the 80,000th homebuyer. The Agency also serves as the master servicer for all active mortgages funded by THDA. In addition to helping homebuyers, THDA administers the federal Section 8 rental assistance programs, including both tenant- and project-based assistance. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of Bond Authority to be allocated to local authorities for specific multifamily developments.

As established by statue, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated* 13-23-105)

OVERVIEW OF THE FINANCIAL STATEMENTS

The basic financial statements include statements of net assets, statements of revenues, expenses and changes in net assets, statements of cash flows, as well as notes to the financial statements. The statements of net assets provide financial information on the overall financial

position of the Agency at each year end. The statements of revenues, expenses and changes in net assets summarize the results of operations over the course of each fiscal year. The statements of cash flows provide relevant information about the Agency's cash receipts and cash payments during each fiscal year. The notes to the financial statements provide useful information regarding the Agency's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies and subsequent events. The Agency's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, other supplementary information is also included.

The Agency is also considered a "component unit" for the State of Tennessee, and therefore, is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed in PDF format at http://tennessee.gov/finance/act/cafr.html.

FINANCIAL HIGHLIGHTS

Year Ended June 30, 2006

- Total assets increased by \$91.7 million, or 4.1 %.
- Total liabilities increased by \$90.8 million, or 5.0%.
- Total assets exceeded total liabilities by \$433.3 million. This is an increase of \$0.8 million, or 0.2% from fiscal year 2005.
- Cash and cash equivalents decreased \$19.8 million, or 4.5%.
- Total investments increased \$30.7 million, or 8.7%.
- Bonds and notes payable increased \$85.5 million, or 4.9%.
- The Agency originated \$283.0 million in new loans, which is an increase of \$67.7 million, or 31.4% from the prior year.

Year Ended June 30, 2005

- Total assets increased by \$11.8 million, or .5 %.
- Total liabilities decreased \$22.6 million, or 1.2%.
- Total assets exceeded total liabilities by \$432.5 million. This is an increase of \$34.4 million, or 8.6%, from fiscal year 2004.
- Cash and cash equivalents increased \$68.2 million, or 18.1%.
- Total investments decreased \$27 million, or 7.1%.
- Bonds and notes payable decreased \$17.2 million, or 1%.

The Agency originated \$215.3 million in new loans, which is a decrease of \$57.9 million, or 21.2% from the prior year.

FINANCIAL ANALYSIS OF THE AGENCY

Net Assets. The following table focuses on the changes in net assets between fiscal years (expressed in thousands):

| | <u>2006</u> | <u>2005</u> | <u>2004</u> |
|----------------------------|-------------|-------------|-------------|
| Current assets | \$ 525,616 | \$ 508,384 | \$ 459,245 |
| Capital assets | 60 | 16 | 16 |
| Other noncurrent assets | 1,802,256 | 1,727,813 | 1,765,131 |
| | | | |
| Total assets | 2,327,932 | 2,236,213 | 2,224,392 |
| | 150 500 | 055 507 | 100 (00 |
| Current liabilities | 159,520 | 355,537 | 138,620 |
| Noncurrent liabilities | 1,735,061 | 1,448,152 | 1,687,697 |
| | 1 00 4 501 | 1 002 600 | 1.004.017 |
| Total liabilities | 1,894,581 | 1,803,689 | 1,826,317 |
| Invested in capital assets | 60 | 16 | 16 |
| 1 | | | 388,913 |
| Restricted net assets | 428,757 | 425,198 | , |
| Unrestricted net assets | 4,534 | 7,310 | 9,146 |
| Total net assets | \$ 433,351 | \$ 432,524 | \$ 398,075 |
| | ÷ .20,001 | + .52,821 | + 270,070 |

2006 to 2005

- The Agency's total net assets increased \$0.8 million, or .2%, from \$432.5 million at June 30, 2005 to \$433.3 million at June 30, 2006. This resulted from normal Agency operations.
- Mortgage loans receivable increased \$79.1 million, or 5.7%, from \$1,391.7 million at June 30, 2005 to \$1,470.8 million at June 30, 2006. The Agency initiated a new marketing and outreach program for our single-family mortgage loan products. As a result, the Agency originated mortgage loans in 2006 totaling \$283.0 million, which was \$67.7 million, or 31.4% more than the \$215.3 million originated in fiscal year 2005. In addition, prepayments for fiscal year 2006 were \$172.3 million; which was \$17.8 million less than the \$190.1 million received in 2005.

• Total liabilities increased \$90.9 million, or 5.0%, from \$1,803.7 million at June 30, 2005 to \$1,894.6 million at June 30, 2006. The increase is primarily due to an increase in the amount of bonds and notes issued.

2005 to 2004

- The Agency's total net assets increased \$34.4 million, or 8.6%, from \$398.1 million at June 30, 2004 to \$432.5 million at June 30, 2005. This primarily resulted from the increase in the fair value of investments.
- Mortgage loans receivable decreased \$25.3 million, or 1.8%, from \$1,417.0 million at June 30, 2004 to \$1,391.7 million at June 30, 2005. The decrease resulted from loan prepayments exceeding loan originations.
- Total liabilities decreased \$22.6 million, or 1.2%, from \$1,826.3 million at June 30, 2004 to \$1,803.7 million at June 30, 2005. The decrease is primarily due to the retirement of debt.

Changes in Net Assets. The following table summarizes the changes in revenues, expenses and changes in net assets between fiscal years (expressed in thousands):

| | <u>2006</u> | <u>2005</u> | <u>2004</u> |
|--|-------------|-------------|-------------|
| Operating revenues | | | |
| Mortgage interest income | \$ 87,118 | \$ 88,438 | \$ 93,763 |
| Investment income (loss) | 14,024 | 39,007 | (67) |
| Other | 13,096 | 13,035 | 12,174 |
| Total operating revenues | 114,238 | 140,480 | 105,870 |
| Operating expenses | | | |
| Interest expense | 86,566 | 81,294 | 83,326 |
| Other | 22,102 | 20,660 | 24,005 |
| Total operating expenses | 108,668 | 101,954 | 107,331 |
| Operating income (loss) | 5,570 | 38,526 | (1,461) |
| Nonoperating revenues (expenses) | | | |
| Grant revenues | 162,137 | 151,630 | 143,630 |
| Grant expenses | (166,880) | (155,707) | (149,810) |
| Total nonoperating revenues (expenses) | (4,743) | (4,077) | (6,180) |
| Changes in net assets | \$ 827 | \$ 34,449 | \$ (7,641) |

2006 to 2005

For the year ended June 30, 2006, total operating revenues decreased \$26.3 million from \$140.5 million for the year ended June 30, 2005 to \$114.2 million for the year ended June 30, 2006. The primary reason for this decrease is that investment income decreased \$25 million, from \$39 million in 2005 to \$14 million in 2006. This decrease is due to a net decrease in the fair value of investments of \$9.6 million in 2006 (as compared to a net increase of \$18.2 million in 2005) as well as interest rates remaining at relatively low historical rates.

For the year ended June 30, 2006, total operating expenses increased \$6.7 million, or 6.6%, from \$101.9 million in 2005 to \$108.6 million in 2006. This increase is primarily due to an increase in interest expense of \$5.3 million, from \$81.3 million in 2005 to \$86.6 million in 2006. This increase occurred due to an increase in bonds issued during the current year.

While the total net assets for fiscal year 2006 increased \$827 thousand from the previous year, the non-monetary accretion of deep discount bonds and the change in the fair value of investments accounted for a net decrease of \$20.0 million. When considered without these non-monetary components, net assets would have increased \$20.8 million.

2005 to 2004

For the year ended June 30, 2005, total operating revenues increased \$34.6 million from \$105.9 million for the year ended June 30, 2004, to \$140.5 million for the year ended June 30, 2005. The primary reasons for this increase are as follows:

- Mortgage interest income decreased \$5.4 million, or 5.7%, from \$93.8 million in 2004 to \$88.4 million in 2005. This is due to mortgage loan prepayments of higher interest loans, as well as new loans originated at lower interest rates.
- Investment income increased \$39 million, from a net loss of \$67,000 in 2004 to a net gain of \$39 million in 2005. This increase is primarily due to a net increase in the fair value of investments of \$18.2 million in 2005 as compared to a net decrease of \$22.2 million in 2004. In addition, new investments are yielding low interest rates due to current market conditions.

For the year ended June 30, 2005, total operating expenses decreased \$5.4 million, or 5%, from \$107.3 million in 2004 to \$101.9 million in 2005. This decrease is primarily due to a decrease in interest expense of \$2.0 million, from \$83.3 million in 2004 to \$81.3 million in 2005. This decrease occurred as a result of the Agency continuing to use mortgage loan prepayments to call higher-interest bonds.

While the total net assets for fiscal year 2005 increased \$34.4 million from the previous year, the non-monetary accretion of deep discount bonds and the change in the fair value of

investments contributed \$12.4 million toward this increase. When considered without these non-monetary components, net assets increased \$21.5 million.

CASH FLOWS

Cash flows for fiscal years ending 2006, 2005, and 2004 were as follows (expressed in thousands):

| | <u>2006</u> | <u>2005</u> | <u>2004</u> |
|--|-------------|-------------|-------------|
| Cash and cash equivalents, July 1 | \$ 444,586 | \$ 376,297 | \$ 366,383 |
| Net cash provided (used) by operating activities | (4,102) | 100,663 | 97,401 |
| Net cash provided (used) by non- capital financing activities | 1,194 | (98,539) | (157,673) |
| Net cash used by capital and related financing activities | (60) | (5) | (16) |
| Net cash provided (used) by investing activities | (16,828) | 66,170 | 70,202 |
| Net increase (decrease) in cash and cash equivalents | (19,796) | 68,289 | 9,914 |
| Cash and cash equivalents, June 30 | \$ 424,790 | \$ 444,586 | \$ 376,297 |

For the year ended June 30, 2006, the Agency's net cash decreased \$19.8 million, as compared to positive cash flows in each of the prior two fiscal years. One major component of the Agency's cash flows is the amount of cash provided by, or used by, investing activities. As noted above, the Agency's investment activities in the current fiscal year resulted in a "use" of cash, whereas the previous two years resulted in a "source" of cash.

Another major component in the Agency's cash flows is the difference between mortgage loan originations (a use of operating cash) and mortgage loan prepayments (a source of operating cash). During the current fiscal year, the Agency initiated a marketing and outreach program that resulted in a rise in mortgage loan originations, which was a use of cash. The amounts of mortgage loan originations and prepayments are depicted in the following chart:

| | <u>2006</u> | <u>2005</u> | <u>2004</u> |
|--|-------------|-------------|-------------|
| Mortgage Loan Prepayments (Source of cash) | \$ 172,269 | \$ 190,060 | \$ 249,169 |
| Mortgage Loan Originations (Use of cash) | (283,007) | (215,315) | (273,234) |
| Difference | \$(110,738) | \$ (25,255) | \$ (24,065) |

DEBT ACTIVITY

Bonds and notes outstanding at June 30 were as follows (expressed in thousands):

| | <u>2006</u> | <u>2005</u> | <u>2004</u> |
|--------------------------------|------------------------|------------------------|------------------------|
| Bonds payable Notes payable | \$1,568,472 262,395 | \$1,433,430 311,900 | \$1,489,299 273,240 |
| Total bonds and notes payable | \$1,830,867 | \$1,745,330 | \$1,762,539 |

Year Ended June 30, 2006

Total bonds and notes payable increased \$85.5 million, or 4.9%, due primarily to an increase in the origination of long-term bonds during the fiscal year. During 2006, the Agency issued debt totaling \$545 million, with activity arising from three bond issues totaling \$306.5 million and two draws under the single family mortgage note program totaling \$238.5 million. The increase in mortgage loan production, which requires funds, resulted in the increase in long-term debt originations.

Year Ended June 30, 2005

Total bonds and notes payable decreased \$17.2 million, or 1%, due primarily to retirement of debt. During the fiscal year, the Agency issued debt totaling \$319 million, with activity arising from two bond issues totaling \$203.5 million and three draws under the single family mortgage note program totaling \$115.5 million.

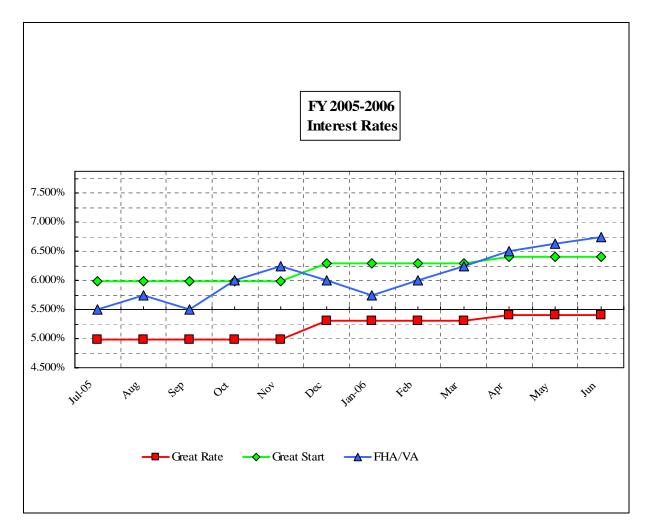
Note Authority

On March 18, 2004, the Agency's board of directors authorized the issuance of Single Family Mortgage Note, Series 2004CN-1. This \$450 million drawdown note with a maturity of up to three years closed on August 31, 2004.

Additional information on the Agency's long-term debt is presented in Note 4 to the financial statements.

ECONOMIC FACTORS

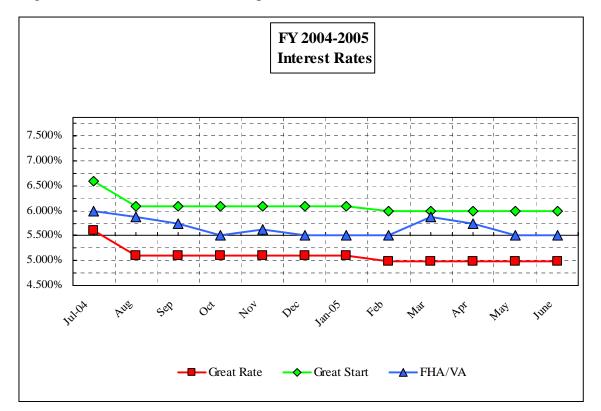
Fiscal Year 2006 saw a slight rebound in mortgage loan rates. The Great Rate mortgage program offers a below market interest rate loan secured by a first mortgage. The Great Start program offers a loan at a slightly higher interest rate, secured by a first mortgage, but offers down payment and closing cost assistance. The following charts depict the Agency's mortgage loan rates as compared to the average FHA/VA loan rates during Fiscal Year 2006:



As noted above, the "Great Rate" at the end of the fiscal year was approximately 125 basis points below the average FHA/VA rates, thus making our rates very attractive to the market place. Conversely, the "Great Rate" as of the beginning of the fiscal year was only 50 basis

points below the average FHA/VA rates. Historically, THDA's mortgage loan originations increase as the spread between our rates and the market rates increase. During the last half of the 2006 fiscal year, this spread began increasing. This increase, along with an increased marketing and outreach program, resulted in a higher production of mortgage loans. We anticipate that this spread will continue to be relatively wide during the early months of Fiscal Year 2007.

For comparison purposes, the chart of THDA rates, compared with the comparable FHA/VA average rates, for Fiscal Year 2005 is depicted below:



The Agency continued to use the proceeds from mortgage loan prepayments to call its bond debt. However, the decrease in the amount of prepayments, coupled with a continued increase in market investment rates, reduced the frequency and quantity of bond redemptions.

In accordance with the Agency's investment policy, the Agency typically invests in shortterm collateralized repurchase agreements, as well as short-term and long-term fixed-rate debt securities from federal agencies. As a bench-mark, the Agency uses the one, three, and five year Constant Maturity Treasury (CMT) rates as established by the United States Treasury. The following tables depict these rates for fiscal years 2006 and 2005:

| Month | <u>1yr CMT</u> | 3yr CMT | <u>5yr CMT</u> |
|--------------------|----------------|---------|----------------|
| June 30, 2006 | 5.16% | 5.09% | 5.07% |
| May 31, 2006 | 5.00% | 4.97% | 5.00% |
| April 30, 2006 | 4.90% | 4.89% | 4.90% |
| March 31, 2006 | 4.77% | 4.74% | 4.72% |
| February 28, 2006 | 4.68% | 4.64% | 4.57% |
| January 31, 2006 | 4.45% | 4.35% | 4.35% |
| December 31, 2005 | 4.35% | 4.39% | 4.39% |
| November 30, 2005 | 4.33% | 4.43% | 4.45% |
| October 31, 2005 | 4.18% | 4.29% | 4.33% |
| September 30, 2005 | 3.85% | 3.96% | 4.01% |
| August 31, 2005 | 3.87% | 4.08% | 4.12% |
| July 31, 2005 | 3.64% | 3.91% | 3.98% |

For the Fiscal Year Ending June 30, 2006

For the Fiscal Year Ending June 30, 2005

| <u>Month</u> | <u>1yr CMT</u> | <u>3yr CMT</u> | <u>5yr CMT</u> |
|--------------------|----------------|----------------|----------------|
| June 30, 2005 | 3.36% | 3.69% | 3.77% |
| May 31, 2005 | 3.33% | 3.72% | 3.85% |
| April 30, 2005 | 3.32% | 3.79% | 4.00% |
| March 31, 2005 | 3.30% | 3.91% | 4.17% |
| February 28, 2005 | 3.03% | 3.54% | 3.77% |
| January 31, 2005 | 2.86% | 3.39% | 3.71% |
| December 31, 2004 | 2.67% | 3.21% | 3.60% |
| November 30, 2004 | 2.50% | 3.09% | 3.53% |
| October 31, 2004 | 2.23% | 2.85% | 3.35% |
| September 30, 2004 | 2.12% | 2.83% | 3.36% |
| August 31, 2004 | 2.02% | 2.88% | 3.47% |
| July 31, 2004 | 2.10% | 3.05% | 3.69% |

While these benchmarks continued their rebound in fiscal year 2006 from the historically low rates as noted in the prior few years, the benchmarks remain below the median rates noted over the past two decades. Currently, the investments yields are often below the related bond yields, which results in negative arbitrage. The Agency monitors prepayments and bond

investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

CONTACTING THDA's FINANCIAL MANAGEMENT

This financial report is designed to provide the Agency's stakeholders with a general overview of the Agency's finances and to show accountability for the funds that it receives, invests, and expends. If you have questions about this report, or need additional financial information, contact Trent Ridley, Chief Financial Officer at (615) 532-9180 or via e-mail at Trent.Ridley@state.tn.us.

TENNESSEE HOUSING DEVELOPMENT AGENCY STATEMENTS OF NET ASSETS JUNE 30, 2006 AND JUNE 30, 2005 (Expressed in Thousands)

| | 2006 | 2005 |
|---|----------------------|---------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents (Note 2) | \$ 424,616 | \$ 444,096 |
| Investments (Note 2) | 34,370 | - |
| Receivables: | | |
| Accounts | 10,431 | 12,054 |
| Interest | 11,612 | 12,006 |
| First mortgage loans | 34,269 | 32,939 |
| Due from federal government | 10,318 | 7,289 |
| Total current assets | 525,616 | 508,384 |
| Noncurrent assets: | | |
| Restricted assets: | | |
| Cash and cash equivalents (Note 2) | 174 | 490 |
| Investments (Note 2) | 176,393 | 186,856 |
| Investment interest receivable | 2,475 | 2,367 |
| Investments (Note 2) | 172,249 | 165,474 |
| First mortgage loans receivable | 1,436,524 | 1,358,785 |
| Deferred charges | 11,619 | 11,124 |
| Advance to local government | 2,812 | 2,707 |
| Other receivables | 10 | 10 |
| Capital assets: | | |
| Furniture and equipment | 153 | 93 |
| Less accumulated depreciation | (93) | (77) |
| Total noncurrent assets | 1,802,316 | 1,727,829 |
| Total assets | 2,327,932 | 2,236,213 |
| LIABILITIES | , , | |
| Current liabilities: | | |
| Checks / warrants / wires payable (Note 3) | 5,855 | 1,764 |
| Accounts payable | 1,183 | 746 |
| Accrued payroll and related liabilities | 323 | 279 |
| Compensated absences | 285 | 313 |
| Due to primary government | 84 | 42 |
| Interest payable | 37,917 | 35,315 |
| Escrow deposits | 969 | 1,485 |
| Prepayments on mortgage loans | 1,379 | 1,268 |
| Notes payable (Note 4) | - | 235,595 |
| Bonds payable (Note 4) | 111,525 | 78,730 |
| Total current liabilities | 159,520 | 355,537 |
| | 159,520 | 355,537 |
| Noncurrent liabilities: | 262.205 | 76 205 |
| Notes payable (Note 4) Bonds payable (Note 4) | 262,395 1,456,947 | 76,305 1,354,700 |
| Compensated absences | 297 | 326 |
| Escrow deposits | 14,355 | 13,875 |
| Arbitrage rebate payable | | |
| Deferred revenue | 848 219 | 2,687 259 |
| Total noncurrent liabilities | 1,735,061 | 1,448,152 |
| Total liabilities | 1,894,581 | 1,803,689 |
| NET ASSETS | 1,007,001 | 1,000,000 |
| | <u>co</u> | 40 |
| Invested in capital assets | 60 | 16 421 584 |
| | 425,218 385 | 421,584 460 |
| Restricted for single family bond programs (Note 5) | 485 | 460 |
| Restricted for grant programs (Note 5) | | |
| | 3,154 4,534 | 3,154 7,310 |

TENNESSEE HOUSING DEVELOPMENT AGENCY STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2006 AND JUNE 30, 2005 (Expressed in Thousands)

| | | 2006 | _ | 2005 |
|---|----|--------------|------|------------|
| OPERATING REVENUES | | | | |
| Mortgage interest income | \$ | 87,118 | \$ | 88,438 |
| Investment income: | | | | |
| Interest | | 23,626 | | 20,779 |
| Net increase (decrease) in the fair value of investments | | (9,602) | | 18,228 |
| Federal grant administration fees | | 9,902) | | 9,861 |
| Fees and other income | | 3,193 | | 3,174 |
| | - | | | i |
| Total operating revenues | | 114,238 | | 140,480 |
| OPERATING EXPENSES | | | | |
| Salaries and benefits | | 10,121 | | 9,778 |
| Contractual services | | 1,766 | | 1,707 |
| Materials and supplies Rentals and insurance | | 425 1.083 | | 460 996 |
| Other administrative expenses | | 453 | | 996 371 |
| Other program expenses | | 2.547 | | 1,566 |
| Interest expense | | 86,566 | | 81,294 |
| Mortgage service fees | | 5,163 | | 5,074 |
| Issuance costs | | 527 | | 703 |
| Depreciation | | 17 | | 5 |
| Total operating expenses | | 108,668 | _ | 101,954 |
| Operating income | | 5,570 | _ | 38,526 |
| NONOPERATING REVENUES (EXPENSES) | | | | |
| Federal grants revenue | | 162,137 | | 151,630 |
| Federal grants expenses | | (162,137) | | (151,630) |
| Local grants expenses | | (4,743) | _ | (4,077) |
| Total nonoperating revenues (expenses) | | (4,743) | _ | (4,077) |
| Change in net assets | | 827 | _ | 34,449 |
| Total net assets, July 1 | | 432,524 | _ | 398,075 |
| Total net assets, June 30 | \$ | 433,351 | \$ _ | 432,524 |

TENNESSEE HOUSING DEVELOPMENT AGENCY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2006 AND JUNE 30, 2005 (Expressed in Thousands)

| Cook flows from an article activities | _ | 2006 | - | 2005 |
|--|-----|------------------|------------|-----------|
| Cash flows from operating activities: Receipts from customers | \$ | 293,066 | \$ | 329,852 |
| Receipts from federal government | φ | 293,000 5,502 | φ | 6,079 |
| Other miscellaneous receipts | | 3,193 | | 3,174 |
| Acquisition of mortgage loans | | (283,007) | | (215,315) |
| Payments to service mortgages | | (5,163) | | (5,074) |
| Payments to suppliers | | (5,311) | | (4,625) |
| Payments to federal government | | (1,927) | | (3,423) |
| Payments to employees | _ | (10,455) | _ | (10,005) |
| Net cash provided (used) by operating activities | - | (4,102) | _ | 100,663 |
| Cash flows from non-capital financing activities: | | | | |
| Operating grants received | | 163,509 | | 158,188 |
| Negative cash balance implicitly financed | | 4,091 | | 769 |
| Proceeds from sale of bonds | | 306,515 | | 203,534 |
| Proceeds from issuance of notes | | 238,455 | | 115,490 |
| Operating grants paid | | (166,629) | | (155,889) |
| Call premium paid | | - | | (175) |
| Cost of issuance paid | | (2,283) | | (1,698) |
| Principal payments | | (460,854) | | (339,256) |
| Interest paid | - | (81,610) | _ | (79,502) |
| Net cash provided (used) by non-capital financing activities | - | 1,194 | _ | (98,539) |
| Cash flows from capital and related financing activities: | | | | |
| Purchases of capital assets | | (60) | | (5) |
| | - | | - | |
| Net cash used by capital and related financing activities | _ | (60) | _ | (5) |
| Cash flows from investing activities: | | | | |
| Proceeds from sales and maturities of investments | | 60,619 | | 57,150 |
| Purchases of investments | | (113,448) | | (18,366) |
| Investment interest received | _ | 36,001 | _ | 27,386 |
| Net cash provided (used) by investing activities | _ | (16,828) | _ | 66,170 |
| Net increase (decrease) in cash and cash equivalents | | (19,796) | | 68,289 |
| Cash and cash equivalents, July 1 | _ | 444,586 | _ | 376,297 |
| Cash and cash equivalents, June 30 | \$_ | 424,790 | \$ <u></u> | 444,586 |
| | | (0 | continued) | |

TENNESSEE HOUSING DEVELOPMENT AGENCY STATEMENTS OF CASH FLOWS (cont.) FOR THE YEARS ENDED JUNE 30, 2006 AND JUNE 30, 2005 (Expressed in Thousands)

| Reconciliation of operating income to | 2006 | 2005 |
|--|-------------|------------|
| net cash provided (used) by operating activities: | | |
| Operating income | \$ 5,570 | \$ 38,526 |
| Operating income | φ <u> </u> | \$ 38,520 |
| Adjustments to reconcile operating income to | | |
| net cash provided (used) by operating activities: | | |
| Depreciation and amortization | 544 | 708 |
| | 544 | 708 |
| Changes in assets and liabilities: | 1 000 | (282) |
| (Increase) decrease in accounts receivable | 1,623 | (283) |
| Decrease in mortgage interest receivable | 456 | 1,294 |
| (Increase) decrease in first mortgage loans receivable | (79,174) | 25,205 |
| (Increase) in due from federal government | (4,401) | (3,782) |
| Decrease in deferred charges | 327 | 607 |
| Increase (decrease) in accounts payable | 262 | (456) |
| Increase (decrease) in accrued payroll / | | |
| compensated absences | (13) | 68 |
| Increase in due to primary government | 41 | - |
| (Decrease) in deferred revenue | (40) | (88) |
| (Decrease) in arbitrage rebate liability | (1,839) | (3,423) |
| Investment (income) included as | (1,000) | (0, 120) |
| operating revenue | (14,024) | (39,007) |
| Interest expense included as operating expense | 86,566 | 81,294 |
| interest expense included as operating expense | 80,300 | 01,294 |
| Total adjustments | (0.072) | CO 407 |
| Total adjustments | (9,672) | 62,137 |
| Net cash provided (used) by operating activities | \$(4,102) | \$100,663_ |
| | | |
| Noncash investing, capital, and financing activities: | | |
| Accretion of deep discount bonds | \$ 1,442 | \$ 1,957 |
| Increase (decrease) in fair value of investments | (21,450) | 10,400 |
| Total noncash investing, capital, and financing activities | \$ (20,008) | \$ 12,357 |
| . etae.reae invooring, capital, and inanoing abiritioo | + (20,000) | • .2,001 |

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Reporting Entity

The Tennessee Housing Development Agency was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 *et seq*. The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The Agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as *ex officio* board members of the Agency. The remaining members are appointed by the Governor, the Speaker of the State Senate and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, and home building industries, the mortgage profession, local governments, and the three grand divisions of the state and be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and 24 CFR Part 964, Subpart E.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

The Tennessee Housing Development Agency is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body, approves its operating budget, and provides some financial support. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

b. Basis of Presentation

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board (GASB). The Agency generally follows private-sector standards of accounting and financial reporting issued prior to December 1, 1989, to the extent that these standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. The Agency also has the option of following subsequent private-sector guidance subject to this same limitation. The Agency has elected not to follow subsequent private-sector guidance. Certain accounting policies and procedures are stipulated in the Agency's Mortgage Finance Program, Single Family Program, and Homeownership Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

c. Basis of Accounting and Measurement Focus

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred.

d. Capital Assets

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| Description | Estimated Life |
|--------------------|----------------|
| Furniture | 10 years |
| Computer equipment | 3 years |

e. Restricted Assets

Restricted assets are comprised of the Debt Service Reserve Funds. The bond resolutions require the agency to establish a Debt Service Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund to cover any deficiency.

f. Bond Issuance Costs, Refunding Costs, and Interest Accretion

- 1. Bond Issuance Costs: The agency amortizes bond issuance costs using the interest method over the life of the related bond issue. Unamortized bond issuance costs are reported as deferred charges.
- 2. Bond and Note Refunding Costs: The agency amortizes bond and note refunding costs using the straight-line method. Bonds and notes payable are reported net of the deferred amount on refundings.
- 3. Bond Premiums and Discounts: Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.
- 4. Interest Accretion: The difference between the face amount of deep discount bonds and the public offering price is not treated as bond discount. Deep discount bonds are subject to redemption at prices which increase from the public offering price up to the face amount. The carrying amount of these bonds is adjusted monthly to reflect the increased liability, with a corresponding charge to interest expense.
- 5. Mortgage Discount: Discounts on 30-year mortgage loans purchased by the agency are amortized using the straight-line method over 17 years, the estimated average life of mortgages. The amount amortized is credited to interest income.

g. Cash and Cash Equivalents

In addition to demand deposits, petty cash, and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

h. Investments

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies; obligations guaranteed by the U.S.; public housing bonds secured by contracts with the U.S.; direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee; obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation; interest bearing time or demand deposits; collateralized certificates of deposit in authorized state depositories; and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value.

i. Accrual of Interest Income

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

j. Mortgages

Mortgages are carried at their original amount less principal collected.

k. Operating Revenues and Expenses

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds outstanding.

I. Direct Servicing

On May 1, 2003, the agency began a pilot program called Direct Servicing for servicing mortgages originated by the agency. On March 17, 2005, the agency's Board of Directors voted to terminate the pilot program. The loans were sold to U. S. Bank, one of the agency's existing servicers, on July 1, 2005.

NOTE 2. DEPOSITS AND INVESTMENTS

a. Deposits

<u>Custodial Credit Risk.</u> Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned to it.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional

assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2006, the bank balance was \$2,805,343. At June 30, 2005, the bank balance was \$2,683,008. All bank balances were insured. The carrying amount of cash on deposit in the State Treasurer's pooled investment fund was \$2,262,490 on June 30, 2005. The State Treasurer's pooled investment fund is not rated by a nationally recognized statistical rating organization. The fund's investment policy and required disclosures are presented in the *Tennessee Comprehensive Annual Financial Report*. That report may be obtained by writing to the Tennessee Department of Finance and Administration, Division of Accounts, 14th Floor William R. Snodgrass Tennessee Tower, 312 Eighth Avenue North, Nashville, Tennessee 37243-0298, or by calling (615) 741-2140.

b. Investments

As stated in the Agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of Agency assets. Investments are made as a prudent person would be expected to act in the management of their own affairs. That would be to consider the safety of capital and the probability of income, while avoiding speculative investments.

The agency's investment policy states that the agency portfolios will be diversified in order to reduce the risk of loss resulting from over concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest one hundred percent (100%) of its portfolio in U.S. government securities due to the absence of credit risk. A minimum of five percent (5%) of the par value of total investments must mature within five years. No more than fifty percent (50%) of the par value of the combined portfolios can be invested in maturities greater than fifteen (15) years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

<u>Interest Rate Risk</u>. Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

| | June 30, | 2006 | June 30, | 2005 |
|--------------------------|---------------|----------------------------------|---------------|----------------------------------|
| Investment Type | Fair Value | Effective Duration (Years) | Fair Value | Effective Duration (Years) |
| U.S. Agency Coupon | \$252,827,347 | 4.131 | \$232,415,639 | 4.944 |
| U.S. Agency Discount | 311,386,743 | .027 | 78,542,489 | 0.389 |
| U.S. Treasury Coupon | 101,308,523 | 7.126 | 112,160,524 | 7.820 |
| U.S Treasury Discount | 0 | NA | 236,024,519 | 0.035 |
| Municipal Securities | 406,864 | 2.387 | 413,255 | 3.274 |
| Variable Rate Securities | 3,469,190 | 0.624 | 3,464,290 | 0.019 |
| Repurchase Agreements | 89,000,000 | 0.005 | 91,000,000 | 0.000 |
| Municipal Discount Bonds | 0 | NA | 500,000 | 0.000 |
| Pass Through Securities | 0 | NA | 1,277,526 | 4.397 |
| | | | | |
| Total | \$758,398,667 | 2.242 | \$755,798,242 | 2.480 |

The portfolios include the following investments (stated at par or face value) that have fair values highly sensitive to interest rate changes. These investments are recorded at fair value in the statement of net assets.

Collateralized Mortgage Obligations. The agency purchased \$1,400,000 face value, mortgagebacked pass through securities on January 31, 2005, at .8125003 over par. The fair value of these securities on June 30, 2005, was \$1,277,526. These securities were scheduled to mature on April 15, 2015; however, on January 15, 2006 all payments and interest were received liquidating this investment. These securities are based on cash flows from interest payments on underlying mortgages. Therefore, they are sensitive to prepayments by mortgagees, which may result from a decline in interest rates.

Variable Rate Bonds.

The agency invested \$2,000,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 95.125 of par on August 8, 2003, and mature August 6, 2015. The fair value of these securities on June 30, 2006, is \$1,936,800 and on June 30, 2005, was \$1,925,600 which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the six month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 6.625%, then the interest rate on the bond is 6.50%. If the LIBOR rate exceeds 6.625%, then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 6.625%. At June 30, 2006, the six-month LIBOR rate was 5.59%, and at June 29, 2005, the rate was 3.69%. At no time during fiscal years 2006 and 2005 did the LIBOR rate exceed 6.625%.

The agency invested \$500,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 99.80 of par on August 24, 2004, and mature August 24, 2009. The fair value of these securities on June 30, 2006, is \$457,450 and on June 30, 2005, was \$477,500 which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the six month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 5.00%, then the interest rate on the bond is 5.00% effective until August 24, 2007. Then the interest rate is 5.00% if the LIBOR rate does not exceed 6.00%. If the LIBOR rate exceeds 5.00% or 6.00% respectively, then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 5.00% currently. On March 3, 2006, the six-month LIBOR rate was 5.00% and it gradually increased during the remainder of the fiscal year to 5.59% on June 30, 2006.

The agency invested \$1,500,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 99.75 of par on September 27, 2005, and mature March 27, 2009. The fair value of these securities on June 30, 2006, is \$1,352,850 which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the three month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 5.00%, then the interest rate on the bond is 6.00%. If the LIBOR rate exceeds 5.00% then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 5.00%. On March 31, 2006, the three-month LIBOR rate was 5.00% and it gradually increased during the remainder of the fiscal year to 5.48% on June 30, 2006.

The agency also invested \$3,475,000 in variable rate bonds issued by Federal Home Loan Bank. It was purchased at 99.975 of par on February 22, 2005, and matures February 22, 2007. The fair value of these securities on June 30, 2006, is \$3,469,190 and on June 30, 2005, was \$3,464,290. The amount of the quarterly interest payment is calculated at Constant Maturing Treasury (CMT) minus a 0.40% spread. The CMT is reset quarterly on the interest payment dates.

<u>Credit Risk</u>. Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to Note 1.h for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2006 and June 30, 2005 are included in the schedules below. Securities are rated using Standard and Poor's and / or Moody's and are presented below using the Standard and Poor's rating scale. Funds held in a money market mutual fund were rated AAAm by Standard and Poor's.

| | June 30, 2006 | | | | | | | |
|-----------------------------|---------------|-----------------------------------|---------------|-----------|-------------------|-------------|------------------------|--|
| | | U.S. | | C | redit Quality Rat | ting | | |
| Investment Type | Fair Value | Treasury / Agency ¹ | AAA | AA | A-1+ ² | AA- | Not Rated ³ | |
| U.S. Agency Coupon | \$252,827,347 | | \$240,088,740 | | | \$5,045,547 | \$7,693,060 | |
| U.S. Agency Discount | 311,386,743 | | | | \$311,386,743 | | | |
| U.S. Treasury Coupon | 101,308,523 | \$101,308,523 | | | | | | |
| Municipal Securities | 406,864 | | | \$406,864 | | | | |
| Variable Rate Securities | 3,469,190 | | 3,469,190 | | | | | |
| Repurchase Agreements | 89,000,000 | | 22,000,000 | | | | 67,000,000 | |
| Total | \$758,398,667 | \$101,308,523 | \$265,557,930 | \$406,864 | \$311,386,743 | \$5,045,547 | \$74,693,060 | |

¹ Includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government and are not considered to have credit risk.

² A-1+ is the highest rating category for short-term debt.

³ Includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

| | | | Jı | ine 30, 2005 | | | |
|-----------------------------|---------------|-----------------------------------|---------------|--------------|-------------------|-------------|------------------------|
| | | | | | | | |
| | | U.S. | | Cr | | | |
| Investment Type | Fair Value | Treasury / Agency ¹ | AAA | AA | A-1+ ² | AA- | Not Rated ³ |
| U.S. Agency Coupon | \$232,415,639 | | \$219,033,801 | | | \$5,679,063 | \$7,702,775 |
| U.S. Agency Discount | 78,542,489 | | 2,099,327 | | \$76,443,162 | | |
| U.S. Treasury Coupon | 112,160,524 | \$112,160,524 | | | | | |
| U.S Treasury Discount | 236,024,519 | 236,024,519 | | | | | |
| Municipal Securities | 413,255 | | | \$413,255 | | | |
| Variable Rate Securities | 3,464,290 | | 3,464,290 | | | | |
| Repurchase Agreements | 91,000,000 | | | | | | 91,000,000 |
| Municipal Discount Bonds | 500,000 | | | 500,000 | | | |
| Pass Through Securities | 1,277,526 | | | | | | 1,277,526 |
| Total | \$755,798,242 | \$348,185,043 | \$224,597,418 | \$913,255 | \$76,443,162 | \$5,679,063 | \$99,980,301 |

<u>Concentration of Credit Risk</u>. Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than five percent of the agency's investments are invested in the following single issuers:

| | June 30, | 2006 | June 30, 2005 | | |
|-------------------------------------|-------------------|-----------------------------|---------------|--------------------------|--|
| Issuer | <u>Fair Value</u> | Fair Value% of Portfolio | | <u>% of</u> Portfolio | |
| Federal Home Loan Bank | \$385,099,779 | 50.78 | \$169,383,650 | 22.41 | |
| Federal Home Loan Mortgage Corp | \$62,034,048 | 08.18 | \$68,909,191 | 09.12 | |
| Federal National Mortgage Assoc | \$101,271,612 | 13.35 | \$56,697,282 | 07.50 | |
| Repurchase Agreements – U.S. Agency | \$89,000,000 | 11.74 | \$91,000,000 | 12.04 | |

NOTE 3. CHECKS / WARRANTS / WIRES PAYABLE

This amount includes the sum of checks written in excess of the agency's checking account balance because of the agency's use of a controlled disbursement account. Through the use of a controlled disbursement account, the agency maximizes interest income by transferring from an investment account only funds necessary to cover the checks that clear the bank daily. This amount also includes the sum of warrants and wires initiated by the agency at year-end in excess of the agency's balance in the State Pooled Investment Fund that have not completely processed through the banking system. These warrants and wires are for grant payments for the Section 8 grant programs and will be reimbursed by the U. S. Department of Housing and Urban Development.

¹ Includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government and are not considered to have credit risk.

² A-1+ is the highest rating category for short-term debt.

³ Includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

NOTE 4. LIABILITIES

a. Bonds Issued and Outstanding

| | BONDS ISS | SUED AND O (Thousands | UTSTANDING) | | |
|----------------------|-------------------|--------------------------|-------------------------------|--------------|-------------|
| | | (| , | | |
| | | | Interest | Ending | Ending |
| | | Issued | Rate | Balance | Balance |
| Series | Maturity Range | Amount | (Percent) | 06/30/2006 | 6/30/2005 |
| MORTGAGE FINA | ANCE PROGRAM BON | NDS | | | |
| 1994B | 7/1/96-7/1/2025 | \$100,000 | 4.50 to 6.60 | \$ -0- | \$ 1,64 |
| 1995B/C | 1/1/97-7/1/2026 | 100,000 | 4.80 to 6.55 | 4,990 | 8,60 |
| 2003A | 7/1/2004-7/1/2034 | 191,885 | 1.70 to 5.35 | 167,475 | 182,69 |
| Fotal Mortgage Fina | nce Program Bonds | \$391,885 | - | 172,465 | 192,94 |
| Less: Deferred Amou | unt on Refundings | | | (3,411) | (3,720 |
| Net Mortgage Financ | | | - | \$ 169,054 | |
| | IP PROGRAM BONDS | 1 | • | ¢ 100,001 | ¢ 107,22 |
| Issue K | 7/1/92-7/1/2021 | \$74,775 | 6.4 to 8.125 | \$ -0- | \$ |
| Issue R | //1//2-//1/2021 | \$74,775 | Interest accretion | | Ψ |
| 1995-1 | 1/1/97-7/1/2026 | 65,000 | 4.35 to 6.48 | 4,345 | 5,78 |
| 1995-1 | 7/1/97-1/1/2026 | 40,000 | 4.00 to 5.85 | 4,545 | |
| 1996-2 | 1/1/98-7/1/2027 | | 4.40 to 6.375 | 13,133 | |
| 1996-2 | 7/1/99-7/1/2027 | 65,000 65,000 | 4.40 to 6.375 4.30 to 6.00 | 17,710 | 23,03 |
| | | | 4.35 to 6.45 | | |
| 1996-4 | 7/1/98-7/1/2027 | 55,000 | | 10,180 | 14,06 |
| 1996-5 | 7/1/99-7/1/2028 | 60,000 | 3.85 to 5.75 | 29,565 | 33,52 |
| 1997-1 | 7/1/99-7/1/2028 | 57,885 | 4.00 to 5.40 | 27,735 | 31,24 |
| 1997-2 | 7/1/2000-7/1/2029 | 50,000 | 3.20 to 5.20 | 23,270 | 27,09 |
| 1997-3 | 1/1/98-7/1/2017 | 88,008 | 4.00 to 5.85 | 16,176 | 24,18 |
| 1000.1 | 7/1/2001 7/1/2020 | 50.000 | Interest accretion | | 11,83 |
| 1998-1 | 7/1/2001-7/1/2030 | 50,000 | 3.95 to 5.40 | 22,400 | 26,63 |
| 1998-2 | 7/1/2000-7/1/2029 | 30,000 | 4.00 to 5.375 | 11,130 | 13,59 |
| 1998-3 | 7/1/2000-7/1/2031 | 80,000 | 3.70 to 6.15 | 30,255 | 36,86 |
| 1999-1 | 7/1/2001-7/1/2031 | 41,000 | 3.95 to 6.25 | 14,135 | 17,30 |
| 1999-2 | 7/1/2001-7/1/2031 | 150,000 | 4.25 to 5.70 | 38,085 | 45,50 |
| 1999-3 | 7/1/2001-7/1/2031 | 110,000 | 4.30 to 6.15 | 36,850 | 43,53 |
| 2000-1 | 7/1/2001-7/1/2031 | 105,000 | 4.60 to 6.40 | 20,535 | 29,24 |
| 2000-2 | 7/1/2001-7/1/2031 | 110,000 | 5.00 to 7.93 | 51,900 | 63,37 |
| 2001-1 | 7/1/2001-7/1/2032 | 135,390 | 3.41 to 5.65 | 79,855 | 85,19 |
| 2001-2 | 1/1/2003-7/1/2032 | 60,000 | 3.10 to 5.375 | 37,030 | 43,39 |
| 2001-3 | 1/1/2003-7/1/2032 | 64,580 | 2.85 to 5.45 | 38,295 | 45,38 |
| 2002-1 | 7/1/2003-7/1/2033 | 85,000 | 1.85 to 5.45 | 53,910 | 62,05 |
| 2002-2 | 1/1/2004-7/1/2033 | 85,000 | 2.25 to 5.40 | 62,970 | 70,53 |
| 2003-1 | 7/1/2004-7/1/2033 | 50,000 | 1.20 to 5.10 | 41,585 | 46,32 |
| 2003-2 | 7/1/2004-1/1/2034 | 60,000 | 1.10 to 4.40 | 52,555 | 57,30 |
| 2003-3 | 7/1/2004-7/1/2034 | 75,000 | 1.20 to 5.00 | 66,165 | 71,15 |
| 2004-1 | 1/1/2005-1/1/2035 | 80,000 | 1.30 to 5.00 | 73,560 | 78,07 |
| 2004-2 | 7/1/2005-1/1/2035 | 100,000 | 1.85 to 5.25 | 95,185 | 100,00 |
| 2004-3 | 1/1/2006-7/1/2035 | 100,000 | 2.55 to 5.125 | 95,910 | 100,00 |
| 2005-1 | 7/1/2006-1/1/2036 | 100,000 | 2.75 to 5.00 | 100,000 | -(|
| 2005-2 | 1/1/2007-7/1/2036 | 100,000 | 3.00 to 5.00 | 100,000 | -(|
| 2006-1 | 7/1/2007-1/1/2037 | 100,000 | 3.55 to 5.75 | 100,000 | -(|
| Total Homeownershi | ip Program Bonds | \$2,491,638 | | \$ 1,391,126 | \$ 1,242,10 |
| Plus: Unamortized E | | | | 14,139 | 8,68 |
| Less: Deferred Amou | | | | (5,847) | (6,583 |
| Net Homeownership | | | | 1,399,418 | 1,244,21 |
| Net Total All Issues | Brain 2 onus | | | \$ 1,568,472 | |
| Net 10tal All Issues | | | | φ 1,500,472 | φ 1,400,40 |

b. Debt Service Requirements

Debt service requirements to maturity at June 30, 2006 are as follows (expressed in thousands):

| For the | | | |
|----------------|--------------------|--------------------|--------------------|
| Year(s) Ending | | | Total |
| June 30 | Principal | Interest | Requirements |
| 2007 | \$105,865 | \$77,598 | \$183,463 |
| 2008 | 52,425 | 75,605 | 128,030 |
| 2009 | 48,651 | 69,991 | 118,642 |
| 2010 | 47,845 | 66,800 | 114,645 |
| 2011 | 48,450 | 64,620 | 113,070 |
| 2012 - 2016 | 196,411 | 292,324 | 488,735 |
| 2017 - 2021 | 135,831 | 253,469 | 389,300 |
| 2022 - 2026 | 226,131 | 212,593 | 438,724 |
| 2027 - 2031 | 169,426 | 160,645 | 330,071 |
| 2032 - 2036 | 458,215 | 94,142 | 552,357 |
| 2037 | 79,185 | 2,587 | 81,772 |
| Total | <u>\$1,568,435</u> | <u>\$1,370,374</u> | <u>\$2,938,809</u> |

The debt principal in the preceding table is \$37,000 less than that presented in the accompanying financial statements. Of this amount, \$9,295,000 represents the accretion to date of interest on deep discount bonds in those years preceding the first principal payment on these bonds. This accretion has been reported as bond principal in the financial statements; it has been reported above as interest in those years (2007-2009) in which the bonds mature. Also, \$9,258,000, which is a deduction from bonds payable for the deferred amount on refundings, is not reflected in the above presentation.

c. Redemption of Bonds and Notes

During the year ended June 30, 2006, bonds were retired at par before maturity in the Mortgage Finance Program in the amount of \$7,265,000 and in the Homeownership Program in the amount of \$71,880,000. The respective carrying values of the bonds were \$7,191,410 and \$71,630,120. This resulted in an expense to the Mortgage Finance Program of \$73,590 and the Homeownership Program of \$249,880.

On July 1, 2005, a third drawdown was made on the Series 2004 CN-1 Notes in the amount of \$34,620,000. These proceeds were used to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$16,185,000 early redemption and \$18,435,000 current maturities). The carrying amount of these bonds was \$34,595,966. The refunding resulted in a difference of \$24,034 between the reacquisition price and the net carrying amount of the old debt. A portion of these notes were refunded with bonds on December 8, 2005 and after year-end.

On July 28, 2005, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2005-1. On August 11, 2005, the agency used \$28,740,000 of these bonds to partially refund the convertible drawdown notes, 2002 CN-1, which were used July 1, 2003, November 3, 2003, January 2, 2004, and July 1, 2004, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$4,403,524 over the next 26.5 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$2,603,550.

On November 17, 2005, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2005-2. On December 8, 2005, the agency used \$39,630,000 of these bonds to partially refund the convertible drawdown notes, 2002 CN-1, which were used January 2, 2003, July 1, 2003, and April 1, 2004 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The agency also used \$12,685,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used October 1, 2004, January 3, 2005, and July 1, 2005, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding reduced the agency's debt service by \$11,380,279 over the next 27.5 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$7,375,779.

On December 8, 2005, a fourth drawdown was made on the Series 2004 CN-1 Notes in the amount of \$203,835,000. Of these proceeds, \$167,225,000 was used to refund 2002 CN-1 Notes at maturity. Also, \$36,610,000 of these proceeds were used on January 1, 2006, to refund bonds previously issued in the Mortgage Finance and Homeownership programs (\$24,685,000 early redemption and \$11,925,000 current maturities). The carrying amount of these bonds was \$36,669,782. The refunding resulted in a difference of \$59,782 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On April 27, 2006, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2006-1. On May 11, 2006, the agency used \$39,680,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used October 1, 2004 and January 3, 2005 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding reduced the agency's debt service by \$4,091,138 over the next 28 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$1,596,587.

During the year ended June 30, 2005, bonds were retired at par before maturity in the Mortgage Finance Program in the amount of \$12,320,000 and in the Homeownership Program in the amount of \$86,406,071. The respective carrying values of the bonds were \$12,255,060 and \$85,858,454. This resulted in an expense to the Mortgage Finance Program of \$64,940 and the Homeownership Program of \$547,617.

On July 1, 2004, the agency used \$39,185,000 of Single Family Mortgage Program notes, 2002CN-1, to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$27,955,000 early redemption and \$11,230,000 current maturities). The carrying amount of these bonds was \$38,994,680. The refunding resulted in a difference of \$190,320 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On July 15, 2004, the agency issued \$100,000,000 in Homeownership Program Bonds, Issue 2004-2. On August 1, 2004, the agency used \$7,835,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$7,835,000 early redemption and \$0 current maturities). The carrying amount of these bonds was \$7,760,168. The refunding resulted in a difference of \$74,832 between the reacquisition price and the net carrying amount of the old debt. This difference, reported in the accompanying financial statements as a deduction from bonds payable, is being charged to operations through the year 2020. On August 12, 2004, the agency used \$43,920,000 of these bonds to partially refund the convertible drawdown notes, 2002 CN-1, which were used July 1, 2003 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding

reduced the agency's debt service by \$16,960,633 over the next 26 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$12,082,652.

On October 1, 2004, the agency used \$34,145,000 of Single Family Mortgage Program Notes, 2004CN-1, drawn down on August 31, 2004, to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$34,145,000 early redemption and \$0 current maturities). The carrying amount of these bonds was \$33,943,005. The refunding resulted in a difference of \$201,995 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On January 3, 2005, the second drawdown was made on the Series 2004CN-1 Notes in the amount of \$42,160,000. These proceeds were used to refund bonds previously issued in the Mortgage Finance and Homeownership programs (\$28,685,000 early redemption and \$13,475,000 current maturities). The carrying amount of these bonds was \$41,996,549. The refunding resulted in a difference of \$163,451 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On January 13, 2005, a principal redemption was made on the Series 2002CN-1 Notes in the amount of \$32,910,000.

On January 13, 2005, the agency issued \$100,000,000 in Homeownership Program Bonds, Issue 2004-3. The agency used \$32,910,000 of these bonds to partially refund the convertible drawdown notes, 2002CN-1, which were used July 1, 2003, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. On March 1, 2005, all outstanding Y1Z1 and Y2Z2 Series bonds in the amount of \$18,175,000 were called. Of this amount, \$700,000 were called at par and the Optional Redemption provision was used to call the remaining \$17,475,000 bonds at 101 percent. Mortgage prepayments and excess reserves were used to call \$1,175,000 of the bonds. The remaining \$17,000,000 was refunded by 2004-3. The carrying amount of these bonds was \$16,913,790. A call premium of \$165,150 was paid on the redemption price and the net carrying amount of the old debt. This difference, reported in the accompanying financial statements as a deduction from bonds payable, is being charged to operations through the year 2016. The refunding increased the agency's debt service by \$586,997 over the next 26 years, but the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$7,701,042.

d. Long-term Liability Activity

The following table is a summary of the long-term liability activity for the year ended June 30, 2006.

| Long-term Liabilities (Thousands) | | | | | | | | | |
|--------------------------------------|----------------------|-----------|-------------------|-------------------|-----------------------|--|--|--|--|
| | Beginning Balance | | | Ending Balance | Amounts Due Within | | | | |
| | <u>July 1, 2005</u> | Additions | Reductions | June 30, 2006 | One Year | | | | |
| Notes Payable | \$311,900 | \$238,455 | (\$287,960) | \$262,395 | \$-0- | | | | |
| Bonds Payable | 1,435,044 | 301,441 | (172,894) | 1,563,591 | 111,525 | | | | |
| Plus: Unamortized Bond Premiums | 8,689 | 6,515 | (1,065) | 14,139 | -0- | | | | |
| Less: Deferred Amount on Refundings | (10,303) | (42) | 1,087 | (9,258) | -0- | | | | |
| Compensated Absences | 639 | 59 | (116) | 582 | 285 | | | | |
| Escrow Deposits | 15,360 | 3,723 | (3,759) | 15,324 | 969 | | | | |
| Arbitrage Rebate Payable | 2,687 | 2,027 | (3,866) | 848 | -0- | | | | |
| Deferred Revenue | 259 | 132 | (172) | 219 | -0- | | | | |
| Total | \$1,764,275 | \$552,310 | (\$468,745) | \$1,847,840 | \$112,779 | | | | |

The following table is a summary of the long-term liability activity for the year ended June 30, 2005.

| Long-term Liabilities (Thousands) | | | | | | | | | |
|--------------------------------------|----------------------|-----------|-------------------|-------------------|-----------------------|--|--|--|--|
| | Beginning Balance | | | Ending Balance | Amounts Due Within | | | | |
| | <u>July 1, 2004</u> | Additions | Reductions | June 30, 2005 | One Year | | | | |
| Notes Payable | \$273,240 | \$115,490 | (\$76,830) | \$311,900 | \$235,595 | | | | |
| Bonds Payable | 1,495,513 | 201,957 | (262,426) | 1,435,044 | 78,730 | | | | |
| Plus: Unamortized Bond Premiums | 4,655 | 4,534 | (500) | 8,689 | -0- | | | | |
| Less: Deferred Amount on Refundings | (10,869) | (690) | 1,256 | (10,303) | -0- | | | | |
| Compensated Absences | 572 | 496 | (429) | 639 | 313 | | | | |
| Escrow Deposits | 15,206 | 5,006 | (4,852) | 15,360 | 1,485 | | | | |
| Arbitrage Rebate Payable | 6,110 | 128 | (3,551) | 2,687 | -0- | | | | |
| Deferred Revenue | 347 | 108 | (196) | 259 | -0- | | | | |
| Total | \$1,784,774 | \$327,029 | (\$347,528) | \$1,764,275 | \$316,123 | | | | |

e. Notes Issued and Outstanding

The Single Family Mortgage Notes Trust Indenture, dated December 1, 1997 (the "Trust Indenture"), provided for the issuance of agency drawdown notes with a maximum aggregate principal amount of \$65,000,000. On April 1, 1999, the Trust Indenture was supplemented providing for the maximum aggregate principal amount to be \$200,000,000. On December 1, 2002, the Trust Indenture was supplemented providing for the maximum aggregate principal amount to be \$450,000,000.

The notes bear interest, payable on the second Thursday of each succeeding month with respect to the principal amount drawn down by the agency. The interest rate is equal to ninety-nine percent (99%) of the bond equivalent yield as determined on the related rate date.

The following table is a summary of the note activity for the year ended June 30, 2006.

| NOTES ISSUED AND OUTSTANDING (Thousands) | | | | | | | | |
|--|---|------------|----------------|-----------|-----------|-------------|-----------|--|
| Interest Beginning Ending Stated Rate Balance Balance | | | | | | | | |
| Series | Maturity | Principal | (Percent) | 7/01/2005 | Additions | Reductions | 6/30/2006 | |
| SINGLE FAMII | | | <u> </u> | | | | | |
| 2002CN-1 | 12/8/2005 | \$ 450,000 | 2.753 to 3.853 | \$235,595 | \$-0- | (\$235,595) | \$-0- | |
| 2004CN-1 | 2004CN-1 8/9/2007 \$ 450,000 2.990 to 4.983 76,305 238,455 (52,365) 262 | | | | | | | |
| Total Single Family | Total Single Family Mortgage Notes | | | | | (\$287,960) | \$262,395 | |

The following table is a summary of the note activity for the year ended June 30, 2005.

| NOTES ISSUED AND OUTSTANDING (Thousands) | | | | | | | | | |
|---|--|------------|----------------|-----------|-----------|------------|-----------|--|--|
| | Interest Beginning | | | | | | | | |
| | Stated Rate Balance | | | | | | | | |
| Series | <u>Maturity</u> | Principal | (Percent) | 7/01/2004 | Additions | Reductions | 6/30/2005 | | |
| SINGLE FAMI | LY MORTGAGE | NOTES | | | | | | | |
| 2002CN-1 | 12/8/2005 | \$ 450,000 | 1.010 to 2.753 | \$273,240 | \$39,185 | (\$76,830) | \$235,595 | | |
| 2004CN-1 | 2004CN-1 8/9/2007 \$ 450,000 1.466 to 2.990 -0- 76,305 (-0-) 76,30 | | | | | | | | |
| Total Single Family | / Mortgage Notes | | - | \$273,240 | \$115,490 | (\$76,830) | \$311,900 | | |

The activity of the 2002CN-1 and 2004CN-1 notes shown above is also included in the summary of long-term liability activity in part d. of this note.

NOTE 5. RESTRICTED NET ASSETS

The amount shown on the Statement of Net Assets as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net assets that are restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of these net assets is restricted under legislation enacted in fiscal year 1986.

NOTE 6. DEFINED BENEFIT PENSION PLAN

The agency contributes to the State Employees, Teachers, and Higher Education Employees Pension Plan (SETHEEPP), a cost-sharing, multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement, death, and disability benefits as well as annual cost-of-living adjustments to plan members and their beneficiaries. Title 8, Chapters 34-37, *Tennessee Code Annotated*, establishes benefit provisions. State statutes are amended by the Tennessee General Assembly.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for SETHEEPP. That report may be obtained by writing to the Tennessee Department of the Treasury, Consolidated Retirement System, 10th Floor Andrew Jackson Building, Nashville, Tennessee, 37243-0230 or by calling (615) 741-8202.

Plan members are noncontributory. The agency is required to contribute at an actuarially determined rate. The current rate is 10.30% of annual covered payroll. Contribution requirements for the agency are established and may be amended by the TCRS' Board of Trustees. The agency's contributions to TCRS for the years ended June 30, 2006, 2005, and 2004, were \$771,350, \$753,275, and \$480,912. Those contributions met the required contributions for each year.

NOTE 7. PROVISIONS FOR MORTGAGE LOAN LOSSES

Most mortgage loans are insured by the Federal Housing Administration (FHA) or an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's Board of Directors has designated \$750,000 of unrestricted net assets as a provision for possible loan losses arising from participation in the Rural Economic and Community Development (RECD) Loan Guarantee Program. An additional \$232,000 was designated to provide for losses on loans not specifically covered under one of the above programs, and \$500,000 has been designated for self-insurance of second mortgages.

NOTE 8. RISK MANAGEMENT

a. Commercial Insurance

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

b. Risk Management Fund

The state has set aside assets for claim settlement in an internal service fund, the Risk Management Fund. This fund services all claims for risk of loss to which the state is exposed, including general liability, automobile liability, professional malpractice, and workers' compensation. The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of each fiscal year-end to determine the fund liability and premium allocation. Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund.

c. Employee Group Insurance Fund

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The

fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

NOTE 9. OTHER POST-EMPLOYMENT BENEFITS

The State of Tennessee provides and administers a group health insurance program which provides post-employment health insurance benefits to eligible agency retirees. The agency assumes no liability for retiree health care programs. Information related to this plan is available at the statewide level in the *Tennessee Comprehensive Annual Financial Report*.

NOTE 10. PAYMENTS TO PRIMARY GOVERNMENT

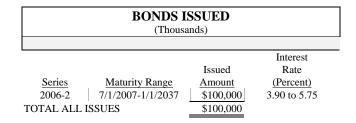
From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies and organizations in state government, to provide funds to the State General Fund to balance the State budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157 from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

NOTE 11. SUBSEQUENT EVENTS

a. Mortgage prepayments and foreclosure proceeds were used to redeem bonds as indicated below:

| July 1, 2006 | Mortgage Finance Program | \$ 4,095,000 |
|--------------|--------------------------|--------------|
| - | Homeownership Program | \$49,215,000 |
| | Total | \$53,310,000 |

b. Homeownership Program Bonds, Issue 2006-2, were sold on July 27, 2006. The bond maturities are as follows:



On September 14, 2006, the agency used \$46,605,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used January 3, 2005, and July 1, 2005, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs.

TENNESSEE HOUSING DEVELOPMENT AGENCY SUPPLEMENTARY INFORMATION SUPPLEMENTARY SCHEDULE OF NET ASSETS JUNE 30, 2006 (Expressed in Thousands)

| | Operating Group | Mortgage Finance Program | | Home- ownership Program Bonds | Single Family Mortgage Notes | - | Totals |
|--|--------------------|--------------------------------|----|--|---------------------------------------|-----|---------------|
| ASSETS | | | | | | | |
| Current assets: | | | | | | | |
| Cash and cash equivalents \$ | - | \$ 28,102 | \$ | 133,122 | \$ 263,392 | \$ | 424,616 |
| Investments | - | 13,701 | | 20,669 | - | | 34,370 |
| Receivables: | | | | | | | |
| Accounts | - | 2,957 | | 7,474 | - | | 10,431 |
| Interest | - | 2,528 | | 9,084 | - | | 11,612 |
| First mortgage loans | 75 | 7,598 | | 26,596 | - | | 34,269 |
| Due from federal government Due from other funds | 10,318 - | - 44 | | - | - | | 10,318 44 |
| Total current assets | 10,393 | 54,930 | | 196,945 | 263,392 | - | 525,660 |
| Noncurrent assets: | | | | | | | |
| Restricted assets: | | | | | | | |
| Cash and cash equivalents | - | 20 | | 154 | - | | 174 |
| Investments | - | 38,324 | | 138,069 | - | | 176,393 |
| Investment Interest receivable | - | 556 | | 1,919 | - | | 2,475 |
| Investments | - | 73,158 | | 99,091 | - | | 172,249 |
| First mortgage loans receivable | 267 | 165,664 | | 1,270,593 | - | | 1,436,524 |
| Deferred charges | 23 | 1,010 | | 8,599 | 1,987 | | 11,619 |
| Advance to local government | 2,812 | - | | - | - | | 2,812 |
| Other receivables | - | - | | 10 | - | | 10 |
| Capital assets: | 450 | | | | | | 450 |
| Furniture and equipment Less accumulated depreciation | 153 (93) | - | | - | - | - | 153 (93) |
| Total noncurrent assets | 3,162 | 278,732 | - | 1,518,435 | 1,987 | - | 1,802,316 |
| Total assets | 13,555 | 333,662 | | 1,715,380 | 265,379 | _ | 2,327,976 |
| LIABILITIES | | | | | | | |
| Current liabilities: | | | | | | | |
| Checks / warrants / wires payable | 3,037 | 6 | | 2,812 | - | | 5,855 |
| Accounts payable | 1,098 | 26 | | 59 | _ | | 1,183 |
| Accrued payroll and related liabilities | 323 | - | | - | - | | 323 |
| Compensated absences | 285 | - | | - | - | | 285 |
| Due to primary government | 84 | - | | - | - | | 84 |
| Interest payable | - | 4,011 | | 33,082 | 824 | | 37,917 |
| Escrow deposits | - | 969 | | - | | | 969 |
| Prepayments on mortgage loans | - | 113 | | 1.266 | - | | 1,379 |
| Due to other funds | - | - | | 44 | - | | 44 |
| Bonds payable | - | 15,770 | | 95,755 | - | | 111,525 |
| Total current liabilities | 4,827 | 20,895 | • | 133,018 | 824 | - | 159,564 |
| Noncurrent liabilities: | 1,021 | | • | 100,010 | | - | 100,001 |
| Notes payable | - | - | | - | 262,395 | | 262,395 |
| Bonds payable | - | 153,284 | | 1,303,663 | 202,335 | | 1,456,947 |
| Compensated absences | 297 | - | | - | - | | 297 |
| Escrow deposits | 298 | 14,057 | | - | - | | 14,355 |
| Arbitrage rebate payable | | - | | 848 | - | | 848 |
| Deferred revenue | - | 219 | | - | - | | 219 |
| Total noncurrent liabilities | 595 | 167,560 | - | 1,304,511 | 262,395 | - | 1,735,061 |
| Total liabilities | 5,422 | 188,455 | - | 1,437,529 | 263,219 | - | 1,894,625 |
| NET ASSETS | | | | | | - | |
| | 60 | | | | | | 60 |
| Invested in capital assets Restricted for single family bond programs | 60 | - 145,207 | | - 277,851 | - 2,160 | | 60 425,218 |
| Restricted for grant programs | - 385 | | | 211,001 | 2,100 | | 425,218 |
| Restricted for Homebuyers Revolving Loan Progra | | | | - | - | | 3,154 |
| Unrestricted | 4,534 | - | | - | - | | 4,534 |
| Total net assets \$ | | \$ 145,207 | \$ | 277,851 | \$ 2,160 | \$ | 433,351 |
| · | | | | 1 | | · - | , |

TENNESSEE HOUSING DEVELOPMENT AGENCY SUPPLEMENTARY INFORMATION SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2006 (Expressed in Thousands)

| OPERATING REVENUES Mortgage interest income Investment income: | \$ Operating Group | \$ Mortgage Finance Program 11,975 | \$ Home- ownership Program Bonds 75,143 | \$ Single Family Mortgage Notes | \$ Totals 87,118 |
|--|---|---|--|--|--|
| Interest Net increase (decrease) in the fair value of investments | 351 | 6,003 (6,220) | 17,271 (15,736) | 1 12,354 | 23,626 (9.602) |
| Federal grant administration fees Fees and other income | 9,903 1,851 | 1,220 | - 122 | - | 9,903 3,193 |
| Total operating revenues | 12,105 | 12,978 | 76,800 | 12,355 | 114,238 |
| OPERATING EXPENSES Salaries and benefits Contractual services Materials and supplies Rentals and insurance Other administrative expenses Other program expenses Interest expense Mortgage service fees Issuance costs Depreciation Total operating expenses | 10,121 1,766 425 1,083 453 10 - - - 17 13,875 | - - - 808 8,528 610 77 - - - 10,023 | - - - 1,638 65,648 4,553 434 - - 72,273 | - - - 91 12,390 - 16 - - 12,497 | 10,121 1,766 425 1,083 453 2,547 86,566 5,163 527 17 108,668 |
| Operating income (loss) | (1,770) | 2,955 | 4,527 | (142) | 5,570 |
| NONOPERATING REVENUES (EXPENSES) Federal grants revenue Federal grants expenses Local grants expenses | 162,137 (162,137) (1,004) | (40) | (3,699) | | 162,137 (162,137) (4,743) |
| Total nonoperating revenues (expenses) | (1,004) | (40) | (3,699) | | (4,743) |
| Income (loss) before transfers Transfers (to) other funds Transfers from other funds | (2,774) (33) - | 2,915 (1,383) - | 828 - 1,477 | (142) (61) - | 827 (1,477) 1,477 |
| Change in net assets | (2,807) | 1,532 | 2,305 | (203) | 827 |
| Total net assets, July 1 Total net assets, June 30 | \$ <u> </u> | \$ <u>143,675</u> 145,207 | \$ 275,546 | \$ 2,363 | \$ 432,524 433,351 |
| | <u> </u> | i | · | <u> </u> | <u> </u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY SUPPLEMENTARY INFORMATION SUPPLEMENTARY SCHEDULE OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2006 (Expressed in Thousands)

| | | Operating Group | | Mortgage Finance Program | | Home- ownership Program Bonds | | Single Family Mortgage Notes | | Totals |
|--|----|--------------------|----|--------------------------------|----|--|----|---------------------------------------|----|-----------|
| Cash flows from operating activities: | • | (| • | | • | | • | | • | |
| Receipts from customers | \$ | (407) | \$ | 45,087 | \$ | 248,386 | \$ | - | \$ | 293,066 |
| Receipts from federal government | | 5,502 | | - | | - | | - | | 5,502 |
| Receipts from other funds | | - | | - | | 44 | | - | | 44 |
| Other miscellaneous receipts | | 1,851 | | 1,220 | | 122 | | - | | 3,193 |
| Acquisition of mortgage loans | | - | | - | | (283,007) | | - | | (283,007) |
| Payments to service mortgages | | - | | (610) | | (4,553) | | - | | (5,163) |
| Payments to suppliers | | (3,177) | | (745) | | (1,386) | | (3) | | (5,311) |
| Payments to federal government | | - | | - | | (1,839) | | (88) | | (1,927) |
| Payments to other funds | | - | | (44) | | - | | - | | (44) |
| Payments to employees | | (10,455) | - | - | | | | - | - | (10,455) |
| Net cash provided (used) by operating activities | | (6,686) | - | 44,908 | | (42,233) | - | (91) | - | (4,102) |
| Cash flows from non-capital financing activities: | | | | | | | | | | |
| Operating grants received | | 163,509 | | - | | - | | - | | 163,509 |
| Transfers in (out) | | (33) | | (1,374) | | 1,389 | | 18 | | - |
| Negative cash balance implicitly financed | | 2,971 | | (497) | | 1,642 | | (25) | | 4.091 |
| Proceeds from sale of bonds | | _, | | - | | 306,515 | | () | | 306,515 |
| Proceeds from issuance of notes | | - | | - | | - | | 238,455 | | 238,455 |
| Operating grants paid | | (162,890) | | (40) | | (3,699) | | - | | (166,629) |
| Call premium paid | | (102,000) | | (10) | | (0,000) | | - | | (100,020) |
| Cost of issuance paid | | _ | | - | | (2,267) | | (16) | | (2,283) |
| Principal payments | | - | | (20,475) | | (152,419) | | (287,960) | | (460,854) |
| Interest paid | | _ | | (8,620) | | (61,119) | | (11,871) | | (81,610) |
| interest paid | | | - | (0,020) | | (01,119) | - | (11,071) | - | (01,010) |
| Net cash provided (used) by non-capital financing activities | | 3,557 | • | (31,006) | | 90,042 | | (61,399) | - | 1,194 |
| Cash flows from capital and related financing activities: | | | | | | | | | | |
| Purchases of capital assets | | (60) | | - | | - | | - | | (60) |
| | | (00) | - | | | <u> </u> | | | - | (00) |
| Net cash used by capital and related financing activities | | (60) | | - | | - | | - | - | (60) |
| Cash flows from investing activities: | | | | | | | | | | |
| Proceeds from sales and maturities of investments | | | | 34,714 | | 67,913 | | | | 102,627 |
| Purchases of investments | | - | | (51,861) | | (103,595) | | - | | (155,456) |
| Investment interest received | | - | | | | , | | 10 255 | | , |
| investment interest received | | 351 | • | 5,906 | | 17,389 | | 12,355 | - | 36,001 |
| Net cash provided (used) by investing activities | | 351 | - | (11,241) | | (18,293) | - | 12,355 | - | (16,828) |
| Net increase (decrease) in cash and cash equivalents | | (2,838) | | 2,661 | | 29,516 | | (49,135) | | (19,796) |
| Cash and cash equivalents, July 1 | | 2,838 | | 25,461 | | 103,760 | | 312,527 | | 444,586 |
| | | _,000 | • | _0,101 | | | • | 3.2,021 | - | ,000 |
| Cash and cash equivalents, June 30 | \$ | | \$ | 28,122 | \$ | 133,276 (continued) | \$ | 263,392 | \$ | 424,790 |

TENNESSEE HOUSING DEVELOPMENT AGENCY SUPPLEMENTARY INFORMATION SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.) FOR THE YEAR ENDED JUNE 30, 2006 (Expressed in Thousands)

| Reconciliation of operating income to | Operating Group | Mortgage Finance Program | Home- ownership Program Bonds | Single Family Mortgage Notes | Totals |
|--|--------------------|--------------------------------|--|---------------------------------------|-------------|
| net cash provided (used) by operating activities: | | | | | |
| Operating income (loss) | \$ (1,770) | \$ 2,955 | \$ 4,527 | \$ (142) | \$ 5,570 |
| Adjustments to reconcile operating income to | | | | | |
| net cash provided (used) by operating activities: | | | | | |
| Depreciation and amortization | 17 | 77 | 434 | 16 | 544 |
| Changes in assets and liabilities: | | | | | |
| (Increase) decrease in accounts receivable | - | (1,326) | 2,949 | - | 1,623 |
| Decrease in mortgage interest receivable | - | 339 | 117 | - | 456 |
| (Incease) decrease in first mortgage loans receivable | (1) | 33,794 | (112,967) | - | (79,174) |
| (Increase) in due from federal government | (4,401) | - | - | - | (4,401) |
| Decrease in deferred charges | 4 | 74 | 249 | - | 327 |
| (Increase) in interfund receivables | - | (44) | - | - | (44) |
| Increase in interfund payables | - | - | 44 | - | 44 |
| Increase (decrease) in accounts payable | (212) | 334 | 140 | - | 262 |
| (Decrease) in accrued payroll / | | | | | |
| compensated absences | (13) | - | - | - | (13) |
| Increase in due to primary government | 41 | - | - | - | 41 |
| (Decrease) in deferred revenue | - | (40) | - | - | (40) |
| (Decrease) in arbitrage rebate liability | - | - | (1,839) | - | (1,839) |
| Investment (income) loss included as operating | | | | | |
| revenue | (351) | 217 | (1,535) | (12,355) | (14,024) |
| Interest expense included as operating expense | - | 8,528 | 65,648 | 12,390 | 86,566 |
| Total adjustments | (4,916) | 41,953 | (46,760) | 51 | (9,672) |
| Net cash provided (used) by operating activities | \$ (6,686) | \$ 44,908 | \$ (42,233) | \$ (91) | \$ (4,102) |
| | ¢ <u>(0,000)</u> | ¢ <u> </u> | ¢ <u>(12,200)</u> | ¢ <u>(01)</u> | ¢ (1,102) |
| Noncash investing, capital, and financing activities: | | | | | |
| Accretion of deep discount bonds | \$- | \$- | \$ 1,442 | \$- | \$ 1,442 |
| Increase (decrease) in fair value of investments | ÷ - | (6,306) | (16,042) | ¥ 898 | (21,450) |
| Total noncash investing, capital, and financing activities | \$ - | \$ (6,306) | \$ (14,600) | \$ 898 | \$ (20,008) |
| • | | | <u> </u> | | <u> </u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY SUPPLEMENTARY INFORMATION SUPPLEMENTARY SCHEDULE OF NET ASSETS - MORTGAGE FINANCE PROGRAM JUNE 30, 2006

| (Expressed i | in Thousands) |
|--------------|---------------|
|--------------|---------------|

| Mortgage Finance Mortgage Bond Finance General Group Escrow Bond Fund Total* Fund** | Mortgage Finance Program Total |
|---|---|
| Current assets: | |
| Cash and cash equivalents \$ 19,885 6,946 \$ 26,831 \$ 1,271 Investments 12,960 - 12,960 741 Receivables: 12,960 - 12,960 741 | \$ 28,102 13,701 |
| Accounts 2,957 - 2,957 - | 2,957 |
| Interest 1,936 464 2,400 128 | 2,528 |
| First mortgage loans 7,178 420 7,598 - | 7,598 |
| Due from other funds 4 40 44 - | 44 |
| Total current assets 44,920 7,870 52,790 2,140 | 54,930 |
| Noncurrent assets: Restricted assets: | |
| Cash and cash equivalents 20 - 20 - | 20 |
| Investments 38,324 - 38,324 - | 38,324 |
| Investment interest receivable 556 - 556 - Investments 40,372 21,948 62,320 10,838 | 556 73,158 |
| First mortgage loans receivable 161,036 4,628 165,664 - | 165,664 |
| Deferred charges 1,010 - 1,010 - | 1,010 |
| Total noncurrent assets 241,318 26,576 267,894 10,838 | 278,732 |
| Total assets 286,238 34,446 320,684 12,978 | 333,662 |
| LIABILITIES | |
| Current liabilities: | |
| Checks / warrants / wires payable 6 | 6 |
| Accounts payable 8 18 26 - | 26 |
| Interest payable 4,011 - 4,011 - | 4,011 |
| Escrow deposits 969 Prepayments on mortgage loans 110 3 113 - | 969 113 |
| Bonds payable 15,770 - 15,770 - | 15,770 |
| Total current liabilities 19,899 21 19,920 975 | 20,895 |
| Noncurrent liabilities: | |
| Bonds payable 153,284 - 153,284 - | 153,284 |
| Escrow deposits - 1,915 12,142 | 14,057 |
| Deferred revenue - 219 219 - | 219 |
| Total noncurrent liabilities 153,284 2,134 155,418 12,142 | 167,560 |
| Total liabilities 173,183 2,155 175,338 13,117 | 188,455 |
| NET ASSETS | |
| Restricted for single family bond programs 113,055 32,291 145,346 (139) | 145,207 |
| Total net assets \$ 113,055 \$ 32,291 \$ 145,346 \$ (139) | \$ 145,207 |

* The Mortgage Finance Bond Group Total represents the funds pledged to the Mortgage Finance Program Resolution.
** The Escrow Funds can only be used for escrow payments.