

AUDIT REPORT

Tennessee Housing Development Agency

For the Year Ended
June 30, 2008



STATE OF TENNESSEE
COMPTROLLER OF THE TREASURY

Department of Audit
Division of State Audit



Arthur A. Hayes, Jr., CPA, JD, CFE
Director

Edward Burr, CPA
Assistant Director

Teresa L. Hensley, CPA
Audit Manager

Randy Salt
In-Charge Auditor

Sharon Crowell
Aaron Krathovil
Jennifer Sidney
Benjamin Wright, CFE
Staff Auditors

Gerry C. Boaz, CPA
Technical Manager

Amy Brack
Editor

Comptroller of the Treasury, Division of State Audit
1500 James K. Polk Building, Nashville, TN 37243-1402
(615) 401-7897

Financial/compliance audits of state departments and agencies are available on-line at
www.comptroller.state.tn.us/sa/reports/index.html.
For more information about the Comptroller of the Treasury, please visit our website at
www.comptroller.state.tn.us.



STATE OF TENNESSEE
COMPTROLLER OF THE TREASURY
DEPARTMENT OF AUDIT
DIVISION OF STATE AUDIT
SUITE 1500
JAMES K. POLK STATE OFFICE BUILDING
NASHVILLE, TENNESSEE 37243-1402
PHONE (615) 401-7897
FAX (615) 532-2765

February 5, 2009

The Honorable Phil Bredesen, Governor
and
Members of the General Assembly
State Capitol
Nashville, Tennessee 37243
and
Members of the Board of Directors
Tennessee Housing Development Agency
and
Mr. Ted Fellman, Executive Director
Tennessee Housing Development Agency
404 James Robertson Parkway, Suite 1114
Nashville, Tennessee 37243

Ladies and Gentlemen:

Transmitted herewith is the financial and compliance audit of the Tennessee Housing Development Agency for the year ended June 30, 2008. You will note from the independent auditor's report that an unqualified opinion was given on the fairness of the presentation of the financial statements.

Consideration of internal control over financial reporting and tests of compliance resulted in no audit findings.

Sincerely,

Arthur A. Hayes, Jr., CPA
Director

AAH/cj
08/092

State of Tennessee

A u d i t H i g h l i g h t s

Comptroller of the Treasury

Division of State Audit

Financial and Compliance Audit
Tennessee Housing Development Agency
For the Year Ended June 30, 2008

AUDIT OBJECTIVES

The objectives of the audit were to consider the agency's internal control over financial reporting; to determine compliance with certain provisions of laws, regulations, contracts, and grant agreements; to determine the fairness of the presentation of the financial statements; and to recommend appropriate actions to correct any deficiencies.

AUDIT FINDINGS

The audit report contains no findings.

OPINION ON THE FINANCIAL STATEMENTS

The opinion on the financial statements is unqualified.

Audit Report
Tennessee Housing Development Agency
For the Year Ended June 30, 2008

TABLE OF CONTENTS

| | <u>Exhibit</u> | <u>Page</u> |
|--|----------------|-------------|
| INTRODUCTION | | 1 |
| Post-Audit Authority | | 1 |
| Background | | 1 |
| Organization | | 2 |
| AUDIT SCOPE | | 5 |
| OBJECTIVES OF THE AUDIT | | 5 |
| PRIOR AUDIT FINDINGS | | 6 |
| OBSERVATIONS AND COMMENTS | | 6 |
| Management's Responsibility for Risk Assessment | | 6 |
| Fraud Considerations | | 7 |
| Title VI of the Civil Rights Act of 1964 | | 7 |
| RESULTS OF THE AUDIT | | 8 |
| Audit Conclusions | | 8 |
| Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With <i>Government Auditing Standards</i> | | 9 |
| FINANCIAL SECTION | | |
| Independent Auditor's Report | | 12 |
| Management's Discussion and Analysis | | 14 |
| Financial Statements | | |
| Statements of Net Assets | A | 26 |

TABLE OF CONTENTS (CONT.)

| | <u>Exhibit</u> | <u>Page</u> |
|--|----------------|-------------|
| Statements of Revenues, Expenses, and Changes in Net Assets | B | 27 |
| Statements of Cash Flows | C | 28 |
| Notes to the Financial Statements | | 30 |
| Required Supplementary Information | | |
| Schedule of Funding Progress | | 49 |
| Other Supplementary Information | | |
| Supplementary Schedule of Net Assets | | 50 |
| Supplementary Schedule of Revenues, Expenses, and Changes in Net Assets | | 51 |
| Supplementary Schedules of Cash Flows | | 52 |
| Supplementary Schedule of Net Assets – Mortgage Finance Program | | 54 |

Tennessee Housing Development Agency For the Year Ended June 30, 2008

INTRODUCTION

POST-AUDIT AUTHORITY

This is a report on the financial and compliance audit of the Tennessee Housing Development Agency. The audit was conducted pursuant to Section 4-3-304, *Tennessee Code Annotated*, which authorizes the Department of Audit to “perform currently a post-audit of all accounts and other financial records of the state government, and of any department, institution, office, or agency thereof in accordance with generally accepted auditing standards and in accordance with such procedures as may be established by the comptroller.”

Section 8-4-109, *Tennessee Code Annotated*, authorizes the Comptroller of the Treasury to audit any books and records of any governmental entity that handles public funds when the Comptroller considers an audit to be necessary or appropriate.

BACKGROUND

The Tennessee Housing Development Agency is a corporate governmental agency of the State of Tennessee and was established in 1973 under the provisions of Title 13, Chapter 23, *Tennessee Code Annotated*. The agency was created to increase available funds for the financing of residential housing for low- and moderate-income households. It is authorized to issue bonds and notes to provide such financing. These bonds and notes are payable solely from the agency’s revenues and assets and are not general obligations of the state or of any of the state’s political subdivisions.

The agency’s affairs are directed by a 19-member board of directors and are administered by an Executive Director. Directors of the agency serving ex officio are the State Treasurer, the Comptroller of the Treasury, the Commissioner of Finance and Administration, the Secretary of State, and a staff assistant to the Governor. Of the remaining 14 members, 12 are appointed by the Governor. The Speaker of the House of Representatives and the Speaker of the Senate each appoint one member. Of the 12 members appointed by the Governor, 9 are required to be representatives of local government, nonprofit corporations, or the housing, home-building, real estate, and mortgage-lending professions. The Governor appoints one additional member from the 1st, 2nd, or 3rd congressional districts; one from the 4th, 5th, or 6th congressional districts; and one from the 7th, 8th, or 9th congressional districts—these three are representatives of the public at large.

ORGANIZATION

The Tennessee Housing Development Agency (THDA) has 14 divisions; all except for the Executive division are managed by a division director. The Executive division encompasses two Deputy Executive Directors, the Chief Financial Officer, and the Chief Strategy Officer. Internal Audit, Single Family Programs, Human Resources, Public Affairs, and all of the Executive division report directly to the Executive Director. Legal matters are overseen by the Deputy Executive Director and General Counsel. A second Deputy Executive Director oversees Community Programs, Section 8 Contract Administration, Section 8 Rental Assistance, Multifamily Development, and Program Compliance. The Chief Strategy Officer oversees the Research, Planning, and Technical Services division. The Chief Financial Officer has responsibility for Finance, Fiscal Administration, and Information Technology.

Community Programs Division – This division is responsible for the federal HOME Investment Partnership Program and the various programs funded by the Housing Trust Fund: Competitive Grants, the USDA Rural Repair Program, the Emergency Repair Program for the Elderly, and the Ramp Program. The division also administers the federal Emergency Shelter Grant Program to assist the homeless, and a loan program in partnership with the Department of Finance and Administration’s Division of Mental Retardation Services to construct community-based housing for the developmentally disabled. The division reviews loan proposals and certifies eligibility of nonprofit housing entities under the Department of Revenue’s Community Investment Tax Credit Program, whereby financial institutions can obtain a credit against their Franchise and Excise Tax liability when qualified loans, investments, grants, or contributions are extended for low-income housing activities.

Finance Division – This division is responsible for cash management of the agency. This division’s major functions are debt management and investment of funds.

Fiscal Administration Division – This division is responsible for bond, state, and federal accounting; financial reporting; and general administrative areas such as purchasing and fiscal budget planning.

Human Resources – This division is responsible for serving as a reliable and valuable resource in helping recruit, retain, and develop individuals who continually perform to the utmost of their abilities. The division ensures that staff is treated with respect, fairness, and that processes are applied consistently. It also ensures that THDA is in compliance with all local, state, and federal employment regulations.

Information Technology Division – This division is responsible for developing, implementing, and maintaining THDA’s computer systems.

Internal Audit – This division performs internal audits and reviews of all THDA programs and servicing institutions.

Multi-family Development Division – This division administers the Low Income Housing Tax Credit program for developers of rental properties and allocates multi-family bond authority to local issuers for specific developments.

Program Compliance – This division conducts on-site compliance reviews of properties receiving allocations of Low-Income Housing Credits as well as HOME and HOUSE grants; performs Management and Occupancy Reviews of properties that receive rental assistance subsidies from HUD; and has oversight responsibilities of multifamily mortgages made by HUD and their properties.

Public Affairs – This division is responsible for THDA’s internal and external communications. Its mission is to make THDA more widely known among industry, elected, and public audiences, and to create effective avenues for communication among THDA divisions. It develops educational materials, personal presentations, and small and large meetings.

Quality Management – This division performs reviews of the work performed by those divisions with federally funded programs to ensure that the governing rules and regulations are adhered to, THDA’s internal processes and procedures are followed, and all timelines are met. This division is also responsible for the quality control aspects of the Section 8 Management Assessment Program (SEMAP) indicators for the Section 8 Rental Assistance division.

Research, Planning, and Technical Services Division – This division provides technical assistance to agencies, firms, and individuals; works with other agencies to coordinate community development activities; and conducts and oversees research on housing issues.

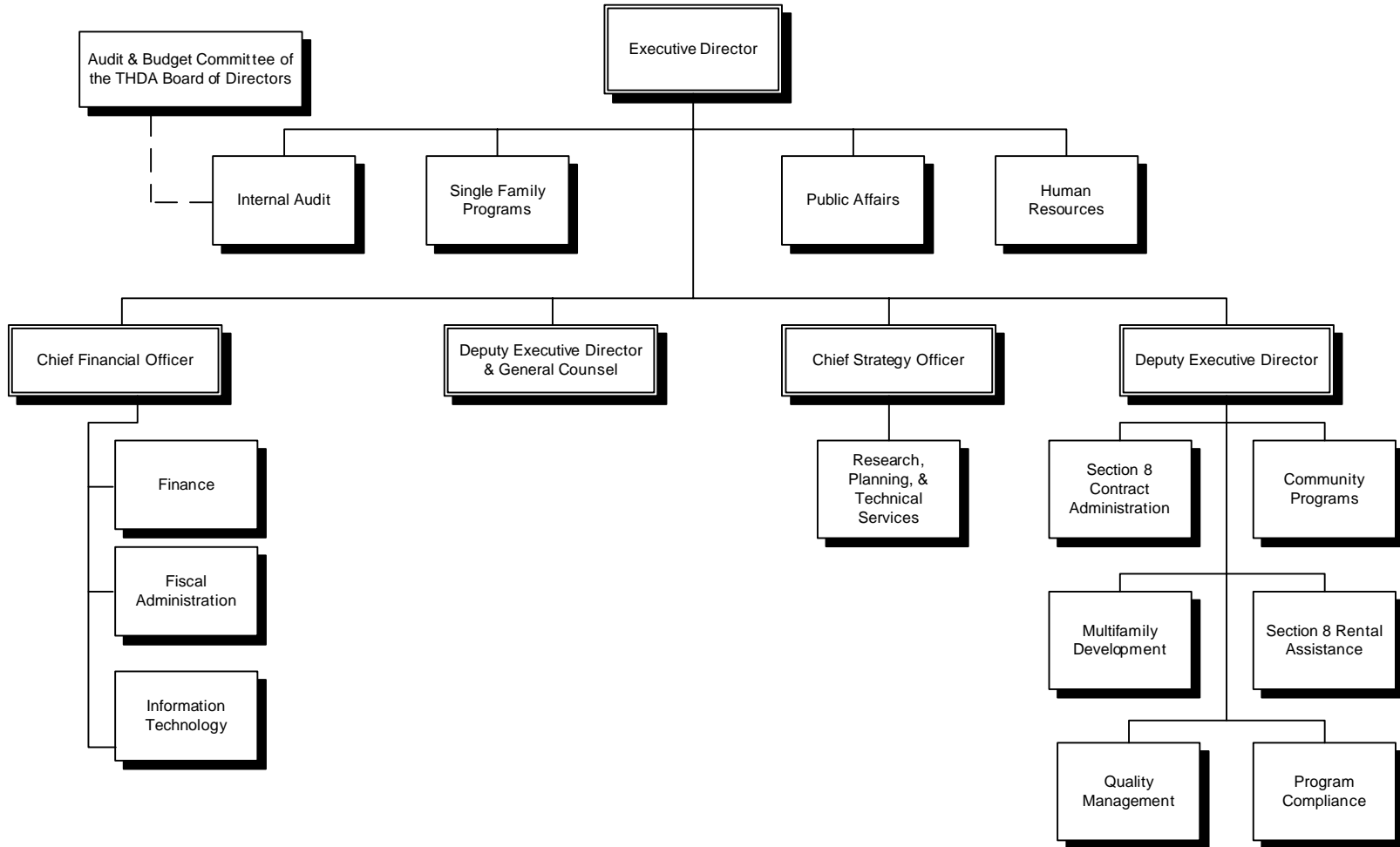
Section 8 Contract Administration Division – This division serves as the contract administrator for “project-based” Section 8 housing assistance payments under contract with the U.S. Department of Housing and Urban Development. Project-based contracts provide rental subsidies to specific rental properties.

Section 8 Rental Assistance Division – This division administers the Section 8 Housing Choice Voucher program. The division’s functions include administering housing assistance payment contracts and monitoring and inspecting units (houses, apartments, mobile homes) on an annual basis.

Single Family Programs – This division provides the link between funds available for single-family home loans and the individual prospective homeowners through a statewide network of participating lenders, and the underwriting of loans for qualified applicants. This division also oversees loan servicing and collection of loans for THDA through servicing agents. In addition, the division is responsible for the BUILD program, which makes short-term loans available to nonprofit organizations.

An organization chart for the Tennessee Housing Development Agency is on the following page.

Tennessee Housing Development Agency Organization Chart



AUDIT SCOPE

The audit was limited to the period July 1, 2007, through June 30, 2008, and was conducted in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in generally accepted government auditing standards. Financial statements are presented for the year ended June 30, 2008, and for comparative purposes, the year ended June 30, 2007. The Tennessee Housing Development Agency has been included as a component unit in the *Tennessee Comprehensive Annual Financial Report*.

The audit covered fund 13 of the State of Tennessee Accounting and Reporting System (allotment code 316.20).

OBJECTIVES OF THE AUDIT

The objectives of the audit were

1. to consider the agency's internal control over financial reporting as a basis for designing auditing procedures for the purpose of expressing an opinion on the financial statements;
2. to determine compliance with certain provisions of laws, regulations, contracts, and grant agreements;
3. to determine the fairness of the presentation of the financial statements; and
4. to recommend appropriate actions to correct any deficiencies.

Although this audit was not intended to serve as an organization-wide audit as described in the Single Audit Act, as amended by the Single Audit Act Amendments of 1996, and Office of Management and Budget (OMB) Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, it included tests of compliance with applicable federal laws and regulations and consideration of internal control used in administering federal financial assistance programs. This audit is a segment of the organization-wide audit of the State of Tennessee, which is conducted in accordance with the Single Audit Act.

PRIOR AUDIT FINDINGS

There were no findings in the prior audit report.

OBSERVATIONS AND COMMENTS

MANAGEMENT'S RESPONSIBILITY FOR RISK ASSESSMENT

Auditors and management are required to assess the risk of fraud in the operations of the entity. The risk assessment is based on a critical review of operations considering what frauds could be perpetrated in the absence of adequate controls. The auditors' risk assessment is limited to the period during which the audit is conducted and is limited to the transactions that the auditors are able to test during that period. The risk assessment by management is the primary method by which the entity is protected from fraud, waste, and abuse. Since new programs may be established at any time by management or older programs may be discontinued, that assessment is ongoing as part of the daily operations of the entity.

Risks of fraud, waste, and abuse are mitigated by effective internal controls. It is management's responsibility to design, implement, and monitor effective controls in the entity. Although internal and external auditors may include testing of controls as part of their audit procedures, these procedures are not a substitute for the ongoing monitoring required of management. After all, the auditor testing is limited and is usually targeted to test the effectiveness of particular controls. Even if controls appear to be operating effectively during the time of the auditor testing, they may be rendered ineffective the next day by management override or by other circumventions that, if left up to the auditor to detect, will not be noted until the next audit engagement and then only if the auditor tests the same transactions and controls. Furthermore, since staff may be seeking to avoid auditor criticisms, they may comply with the controls during the period that the auditors are on site and revert to ignoring or disregarding the control after the auditors have left the field.

The risk assessments and the actions of management in designing, implementing, and monitoring the controls should be adequately documented to provide an audit trail both for auditors and for management, in the event that there is a change in management or staff, and to maintain a record of areas that are particularly problematic. The assessment and the controls should be reviewed and approved by the head of the entity.

FRAUD CONSIDERATIONS

Statement on Auditing Standards No. 99, *Consideration of Fraud in a Financial Statement Audit*, promulgated by the American Institute of Certified Public Accountants requires auditors to specifically assess the risk of material misstatement of an audited entity's financial statements due to fraud. The standard also restates the obvious premise that management, not the auditors, is primarily responsible for preventing and detecting fraud in its own entity. Management's responsibility is fulfilled in part when it takes appropriate steps to assess the risk of fraud within the entity and to implement adequate internal controls to address the results of those risk assessments.

During our audit, we discussed these responsibilities with management and how management might approach meeting them. We also increased the breadth and depth of our inquiries of management and others in the entity as we deemed appropriate. We obtained formal assurances from top management that management had reviewed the entity's policies and procedures to ensure that they are properly designed to prevent and detect fraud and that management had made changes to the policies and procedures where appropriate. Top management further assured us that all staff had been advised to promptly alert management of all allegations of fraud, suspected fraud, or detected fraud and to be totally candid in all communications with the auditors. All levels of management assured us there were no known instances or allegations of fraud that were not disclosed to us.

TITLE VI OF THE CIVIL RIGHTS ACT OF 1964

Section 4-21-901, *Tennessee Code Annotated*, requires each state governmental entity subject to the requirements of Title VI of the Civil Rights Act of 1964 to submit an annual Title VI compliance report and implementation plan to the Department of Audit by October 1 each year. The agency filed its compliance report and implementation plan on September 29, 2008.

Title VI of the Civil Rights Act of 1964 is a federal law. The act requires all state agencies receiving federal money to develop and implement plans to ensure that no person shall, on the grounds of race, color, or origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal funds. The Tennessee Title VI Compliance Commission is responsible for monitoring and enforcement of Title VI.

RESULTS OF THE AUDIT

AUDIT CONCLUSIONS

Internal Control

As part of the audit of the Tennessee Housing Development Agency's financial statements for the year ended June 30, 2008, we considered internal control over financial reporting as a basis for designing auditing procedures for the purpose of expressing an opinion on the financial statements, as required by auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in generally accepted government auditing standards. Consideration of internal control over financial reporting disclosed no material weaknesses.

Compliance and Other Matters

The results of our audit tests disclosed no instances of noncompliance or other matters that are required to be reported under generally accepted government auditing standards.

Fairness of Financial Statement Presentation

The Division of State Audit has rendered an unqualified opinion on the Tennessee Housing Development Agency's financial statements.



STATE OF TENNESSEE
COMPTROLLER OF THE TREASURY
DEPARTMENT OF AUDIT
DIVISION OF STATE AUDIT
SUITE 1500
JAMES K. POLK STATE OFFICE BUILDING
NASHVILLE, TENNESSEE 37243-1402
PHONE (615) 401-7897
FAX (615) 532-2765

**Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of
Financial Statements Performed in Accordance With
*Government Auditing Standards***

October 31, 2008

The Honorable Phil Bredesen, Governor
and
Members of the General Assembly
State Capitol
Nashville, Tennessee 37243
and
Members of the Board of Directors
Tennessee Housing Development Agency
and
Mr. Ted Fellman, Executive Director
Tennessee Housing Development Agency
404 James Robertson Parkway, Suite 1114
Nashville, Tennessee 37243

Ladies and Gentlemen:

We have audited the financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2008, and have issued our report thereon dated October 31, 2008. As discussed in Note 1.1. to the financial statements, the agency implemented Governmental Accounting Standards Board Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in generally accepted government auditing standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Tennessee Housing Development Agency's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the agency's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the agency's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with accounting principles generally accepted in the United States of America such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

However, we noted certain matters involving the internal control over financial reporting, which we have reported to the agency's management in a separate letter.

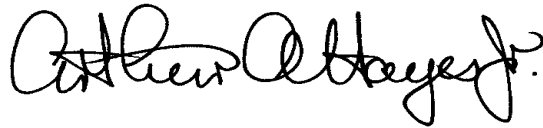
Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Tennessee Housing Development Agency's financial statements are free of material misstatement, we performed tests of the agency's compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under generally accepted government auditing standards.

October 31, 2008
Page Three

This report is intended solely for the information and use of the General Assembly of the State of Tennessee, the board of directors, federal awarding agencies, management, and others within the entity and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record.

Sincerely,

A handwritten signature in black ink that reads "Arthur A. Hayes, Jr." The signature is written in a cursive style with a large, prominent initial "A".

Arthur A. Hayes, Jr., CPA
Director

AAH/cj



STATE OF TENNESSEE
COMPTROLLER OF THE TREASURY
DEPARTMENT OF AUDIT
DIVISION OF STATE AUDIT

SUITE 1500
JAMES K. POLK STATE OFFICE BUILDING
NASHVILLE, TENNESSEE 37243-1402
PHONE (615) 401-7897
FAX (615) 532-2765

Independent Auditor's Report

October 31, 2008

The Honorable Phil Bredesen, Governor
and
Members of the General Assembly
State Capitol
Nashville, Tennessee 37243
and
Members of the Board of Directors
Tennessee Housing Development Agency
and
Mr. Ted Fellman, Executive Director
Tennessee Housing Development Agency
404 James Robertson Parkway, Suite 1114
Nashville, Tennessee 37243

Ladies and Gentlemen:

We have audited the accompanying statements of net assets of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of June 30, 2008, and June 30, 2007, and the related statements of revenues, expenses, and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the agency's management. Our responsibility is to express an opinion on these financial statements, based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of Tennessee Housing Development Agency.

October 31, 2008
Page Two

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30, 2008, and June 30, 2007, and the changes in its financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

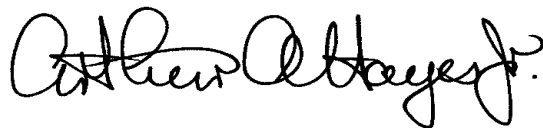
As discussed in Note 1.1. to the financial statements, during the year ended June 30, 2008, the agency implemented Governmental Accounting Standards Board Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions*.

The management's discussion and analysis on pages 14 through 25 and the schedule of funding progress on page 49 are not required parts of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The accompanying financial information on pages 50 through 54 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

In accordance with generally accepted government auditing standards, we have also issued our report dated October 31, 2008, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with generally accepted government auditing standards and should be read in conjunction with this report in considering the results of our audit.

Sincerely,

A handwritten signature in black ink, appearing to read "Arthur A. Hayes, Jr.", written in a cursive style.

Arthur A. Hayes, Jr., CPA
Director

AAH/cj

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2008 AND JUNE 30, 2007

This section of the Tennessee Housing Development Agency's (THDA) annual financial statements presents management's discussion and analysis of THDA's financial performance for the years ended June 30, 2008 and June 30, 2007. This information is being presented to provide additional information regarding the activities of THDA and to meet the reporting and disclosure requirements of the Governmental Accounting Standards Board Statement Number 34, *Basic Financial Statements -- and Management's Discussion and Analysis -- for State and Local Governments*. This section should be read in conjunction with the Independent Auditor's Report and the audited financial statements and accompanying notes.

INTRODUCTION – THE TENNESSEE HOUSING DEVELOPMENT AGENCY

The Tennessee Housing Development Agency was established by the Tennessee General Assembly in 1973

In order to promote the production of more affordable new housing units for very low, low and moderate income individuals and families in the state, to promote the preservation and rehabilitation of existing housing units for such persons, and to bring greater stability to the residential construction industry and related industries so as to assure a steady flow of production of new housing units... (*Tennessee Code Annotated 13-23-102*)

The mission statement of THDA is "Leading Tennessee Home by creating safe, sound, affordable housing opportunities." THDA's goal is to provide housing assistance to those in need by offering a variety of housing-related programs. One of the primary ways THDA assists people is by offering mortgages for first-time homebuyers at below conventional market interest rates. At the close of fiscal year 2008, THDA has originated over 99,000 single-family mortgage loans in its 35-year history, and serves as the master servicer for all active mortgages it funds. In addition to helping homebuyers, THDA administers Section 8 rental assistance programs, including the tenant-based Housing Choice Voucher program in approximately 74 of Tennessee's 95 counties, as well as project-based Contract Administration program for approximately 400 contracts throughout all of Tennessee. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of bond authority to be allocated to local issuing authorities for specific multifamily developments.

THDA began administering the HUD Emergency Shelter Grants Program as of July 1, 2007. In addition, THDA has initiated a foreclosure prevention initiative that is intended to prevent homeowners from losing their home due to foreclosure through foreclosure counseling, outreach, education, and referring impacted homeowners to other federal, state, local, and non-profit agencies that may be able to refinance their mortgage or provide other assistance.

As established by statute, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated*

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

13-23-105). This board meets regularly on a bi-monthly basis; however, some committees may meet more often as situations dictate.

OVERVIEW OF THE FINANCIAL STATEMENTS

The basic financial statements include statements of net assets, statements of revenues, expenses and changes in net assets, statements of cash flows, as well as notes to the financial statements. The statements of net assets provide financial information on the overall financial position of THDA at each year end. The statements of revenues, expenses and changes in net assets summarize the results of operations over the course of each fiscal year. The statements of cash flows provide relevant information about THDA's cash receipts and cash payments during each fiscal year. The notes to the financial statements provide useful information regarding THDA's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies and subsequent events. THDA's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, other supplementary information is included.

THDA is also considered to be a "component unit" for the State of Tennessee, and therefore, its financial information is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed at <http://tennessee.gov/finance/act/cafr.html>.

FINANCIAL HIGHLIGHTS

Year Ended June 30, 2008

- Total assets increased by \$25.0 million, or 1.0 %.
- Total liabilities decreased by \$10.1 million, or 0.5%.
- Net assets (the amount that total assets exceeds total liabilities) were \$492.5 million. This is an increase of \$35.1 million, or 7.7%, from fiscal year 2007.
- Cash and cash equivalents decreased \$193.0 million, or 41.5%.
- Total investments decreased \$76.1 million, or 20.5%.
- Bonds and notes payable decreased \$18.9 million, or 0.9%.
- THDA originated \$448.2 million in new loans, which is an increase of \$40.1 million, or 9.8%, from the prior year.

Year Ended June 30, 2007

- Total assets increased by \$252.6 million, or 10.9 %.
- Total liabilities increased \$228.6 million, or 12.1%.
- Net assets (the amount that total assets exceeds total liabilities) were \$457.4 million. This is an increase of \$24.1 million, or 5.6%, from fiscal year 2006.

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

- Cash and cash equivalents increased \$40.6 million, or 9.6%.
- Total investments decreased \$10.9 million, or 2.8%.
- Bonds and notes payable increased \$229.1 million, or 12.5%.
- THDA originated \$408.1 million in new loans, which is an increase of \$125.1 million, or 44.2%, from the prior year.

FINANCIAL ANALYSIS OF THE AGENCY

Net Assets. The following table focuses on the changes in net assets between fiscal years (expressed in thousands):

| | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|----------------------------|-------------------|-------------------|-------------------|
| Current assets | \$ 374,908 | \$ 577,369 | \$ 525,616 |
| Capital assets | 79 | 65 | 60 |
| Other noncurrent assets | <u>2,230,603</u> | <u>2,003,173</u> | <u>1,802,256</u> |
| Total assets | <u>2,605,590</u> | <u>2,580,607</u> | <u>2,327,932</u> |
| Current Liabilities | 165,375 | 404,643 | 159,520 |
| Noncurrent Liabilities | <u>1,947,753</u> | <u>1,718,572</u> | <u>1,735,061</u> |
| Total liabilities | <u>2,113,128</u> | <u>2,123,215</u> | <u>1,894,581</u> |
| Invested in capital assets | 79 | 65 | 60 |
| Restricted net assets | 492,193 | 455,765 | 428,757 |
| Unrestricted net assets | <u>190</u> | <u>1,562</u> | <u>4,534</u> |
| Total net assets | <u>\$ 492,462</u> | <u>\$ 457,392</u> | <u>\$ 433,351</u> |

2008 to 2007

- THDA's total net assets increased \$35.1 million, or 7.7%, from \$457.4 million at June 30, 2007 to \$492.5 million at June 30, 2008. This primarily resulted from an increase in mortgage interest income, and an increase in the fair value of investments.
- Mortgage loans receivable increased \$284.7 million, or 16.7%, from \$1,701.2 million at June 30, 2007 to \$1,985.8 million at June 30, 2008. This increase resulted from a continuation of higher mortgage loan production than is typical for THDA.

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

- Total liabilities decreased \$10.1 million, or 0.5%, from \$2,123.2 million at June 30, 2007 to \$2,113.1 million at June 30, 2008. The decrease is primarily due to a decrease in the amount of bonds issued during fiscal year 2008 as compared to the same period in fiscal year 2007.

2007 to 2006

- THDA's total net assets increased \$24.1 million, or 5.6%, from \$433.3 million at June 30, 2006 to \$457.4 million at June 30, 2007. This primarily resulted from an increase in mortgage interest income, and an increase in the fair value of investments.
- Mortgage loans receivable increased \$230.4 million, or 15.7%, from \$1,470.8 million at June 30, 2006 to \$1,701.2 million at June 30, 2007. This increase resulted from historic high mortgage loan production.
- Total liabilities increased \$228.6 million, or 12.1%, from \$1,894.6 million at June 30, 2006 to \$2,123.2 million at June 30, 2007. The increase is primarily due to an increase in the amount of bonds issued during the fiscal year.

Changes in Net Assets. The following table summarizes the changes in revenues, expenses and changes in net assets between fiscal years (expressed in thousands):

| | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|--|------------------|------------------|------------------|
| Operating revenues | | | |
| Mortgage interest income | \$ 111,142 | \$ 93,387 | \$ 87,118 |
| Investment income | 38,756 | 43,643 | 14,024 |
| Other | 14,465 | 14,518 | 13,096 |
| Total operating revenues | <u>164,363</u> | <u>151,548</u> | <u>114,238</u> |
| Operating expenses | | | |
| Interest expense | 97,328 | 96,887 | 86,566 |
| Other | 29,934 | 25,949 | 22,102 |
| Total operating expenses | <u>127,262</u> | <u>122,836</u> | <u>108,668</u> |
| Operating income | <u>37,101</u> | <u>28,712</u> | <u>5,570</u> |
| Nonoperating revenues (expenses) | | | |
| Grant revenues | 185,204 | 161,976 | 162,137 |
| Grant expenses | <u>(187,235)</u> | <u>(166,647)</u> | <u>(166,880)</u> |
| Total nonoperating revenues (expenses) | <u>(2,031)</u> | <u>(4,671)</u> | <u>(4,743)</u> |
| Change in net assets | <u>\$ 35,070</u> | <u>\$ 24,041</u> | <u>\$ 827</u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

2008 to 2007

For the year ended June 30, 2008, total operating revenues increased \$12.8 million from \$151.6 million for the year ended June 30, 2007, to \$164.4 million for the year ended June 30, 2008. The primary reasons for this increase are as follows:

- Mortgage interest income increased \$17.7 million, or 19.0%, from \$93.4 million in 2007 to \$111.1 million in 2008. This increase is due to a decrease in mortgage loan prepayments, as well as the result of record high origination of new mortgage loans as experienced during FY 2007 and FY 2008.
- Investment income decreased \$4.8 million, or 11.2%, from \$43.6 million in 2007 to \$38.8 million in 2008. This decrease is primarily due to a decrease in the total amount of invested funds during FY 2008, as compared to FY 2007, as well as a decrease in the investment interest rates.

For the year ended June 30, 2008, total operating expenses increased \$4.5 million, or 3.6%, from \$122.8 million in 2007 to \$127.3 million in 2008. This increase is primarily due to an increase in salary expense of \$1.4 million, from \$12.2 million in 2007 to \$13.6 million in 2008.

While the total net assets for fiscal year 2008 increased \$35.1 million from the previous year, the non-monetary accretion of deep discount bonds and the change in the fair value of investments contributed \$7.2 million toward this increase. When considered without these non-monetary components, net assets would have increased \$27.9 million.

2007 to 2006

For the year ended June 30, 2007, total operating revenues increased \$37.3 million from \$114.2 million for the year ended June 30, 2006, to \$151.5 million for the year ended June 30, 2007. The primary reasons for this increase are as follows:

- Mortgage interest income increased \$6.3 million, or 7.2%, from \$87.1 million in 2006 to \$93.4 million in 2007. This increase is due to a decrease in mortgage loan prepayments, as well as record high origination of new mortgage loans.
- Investment income increased \$29.6 million, from \$14.0 million in 2006 to \$43.6 million in 2007. This increase is primarily due to a net increase in the fair value of investments of \$16.1 million in 2007 as compared to a net decrease of \$9.6 million in 2006.

For the year ended June 30, 2007, total operating expenses increased \$14.2 million, or 13%, from \$108.6 million in 2006 to \$122.8 million in 2007. This increase is primarily due to an increase in interest expense of \$10.3 million, from \$86.6 million in 2006 to \$96.9 million in 2007. This increase occurred as a result of THDA issuing higher amounts of bonds in order to meet record high mortgage loan production.

While the total net assets for fiscal year 2007 increased \$24.1 million from the previous year, the non-monetary accretion of deep discount bonds and the change in the fair value of

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

investments contributed \$1.2 million toward this increase. When considered without these non-monetary components, net assets would have increased \$22.9 million.

CASH FLOWS

Cash flows for fiscal years ended June 30, 2008, 2007, and 2006 were as follows (expressed in thousands):

| | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|--|-------------------|-------------------|-------------------|
| Cash and cash equivalents, July 1 | \$ 465,433 | \$ 424,790 | \$ 444,586 |
| Net cash (used) by operating activities | (199,769) | (149,336) | (4,102) |
| Net cash provided (used) by non-capital financial activities | (110,048) | 136,107 | 1,194 |
| Net cash used by capital and related financing activities | (71) | (48) | (60) |
| Net cash provided (used) by investing activities | 116,844 | 53,920 | (16,828) |
| Net increase (decrease) in cash and cash equivalents | <u>(193,044)</u> | <u>40,643</u> | <u>(19,796)</u> |
| Cash and cash equivalents, June 30 | <u>\$ 272,389</u> | <u>\$ 465,433</u> | <u>\$ 424,790</u> |

For the year ended June 30, 2008, THDA's net cash decreased \$193.0 million. THDA's net cash increased \$40.6 million in 2007, and decreased \$19.8 million in 2006. One major component of THDA's cash flows is the amount of cash provided by, or used by, investing activities. As noted above, THDA's investment activities resulted in a "source" of cash for fiscal years 2008 and 2007, and a "use" of cash in fiscal year 2006.

Another major component in THDA's cash flows is the difference between mortgage loan originations (a use of operating cash) and mortgage loan prepayments (a source of operating cash). During fiscal year 2006, THDA initiated a marketing and outreach program that resulted in a rise in mortgage loan originations. A trend that was first noted during fiscal year 2005, in which mortgage loan prepayments declined whereas mortgage loan originations increased, continued into fiscal year 2008. This results in an increasing demand on operating cash for THDA on a short-term basis, but is expected to result in increased interest revenues in future years. This trend is depicted in the following chart:

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

| | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|--|---------------------|---------------------|---------------------|
| Mortgage Loan Originations (Use of cash) | \$ (448,156) | \$ (408,073) | \$ (283,007) |
| Mortgage Loan Prepayments (Source of cash) | <u>116,694</u> | <u>142,730</u> | <u>172,269</u> |
| Difference | <u>\$ (331,462)</u> | <u>\$ (265,343)</u> | <u>\$ (110,738)</u> |

A document published by THDA's Division of Research, Planning, and Technical Services entitled *THDA Mortgage Program Report - Fiscal Year 2008* is available on THDA's internet site at <http://www.thda.org/Research/mortstat/fy08.pdf>. This document provides additional statistical information regarding mortgage loan originations during fiscal year 2008.

DEBT ACTIVITY

Bonds and notes outstanding at June 30 were as follows (expressed in thousands):

| | <u>2008</u> | <u>2007</u> | <u>2006</u> |
|-------------------------------|---------------------|---------------------|---------------------|
| Bonds payable | \$ 1,952,295 | \$ 1,812,267 | \$ 1,568,472 |
| Notes payable | <u>88,720</u> | <u>247,675</u> | <u>262,395</u> |
| Total bonds and notes payable | <u>\$ 2,041,015</u> | <u>\$ 2,059,942</u> | <u>\$ 1,830,867</u> |

Year Ended June 30, 2008

Total bonds and notes payable decreased \$18.9 million, or .9%, due primarily to an increase in the redemption of THDA's bonds and notes. During the fiscal year, THDA issued debt totaling \$567.3 million, with activity arising from three bond issues totaling \$368.3 million and three draws under the single family mortgage note program totaling \$199.0 million. However, principal redemptions increased \$245.7 million, from \$338.7 million in FY 2007 to \$584.4 million in FY 2008.

Year Ended June 30, 2007

Total bonds and notes payable increased \$229.1 million, or 12.5%, due primarily to the issuance of new long-term bonds. During the fiscal year, THDA issued debt totaling \$567.8 million, with activity arising from four bond issues totaling \$432.7 million and three draws under the single family mortgage note program totaling \$135.1 million.

Note Authority

On July 19, 2007, THDA's board of directors authorized the issuance of Single Family Mortgage Note, Series 2007CN-1. This \$450 million drawdown note with a final maturity of August 12, 2010 closed on August 9, 2007.

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

Additional information on THDA's long-term debt is presented in Note 4 to the financial statements.

GRANT PROGRAMS

During the past few years, the General Assembly has appropriated revenue to THDA for grant programs. Likewise, THDA's Board of Directors has allocated additional THDA funds for grants. These funds established a grant program that has been titled by the THDA as the "Tennessee Housing Trust Fund."

The four-level model for funding this grant program includes state appropriations, THDA funds, private sector investment, and matching funds from local grantees. The purpose of this grant program is to serve the needs of low and/or very low income, elderly, and special needs Tennesseans. Funding and uses for the Housing Trust Fund are as follows:

| | FY 2007 | FY 2008 | FY 2009 | Total |
|----------------------------------|---------------------|---------------------|---------------------|----------------------|
| <i>Funding Sources:</i> | | | | |
| THDA | \$ 6,000,000 | \$ 6,000,000 | \$ 6,000,000 | \$ 18,000,000 |
| State Appropriation | 1,000,000 | 3,000,000 | 350,000 | 4,350,000 |
| Totals | \$ 7,000,000 | \$ 9,000,000 | \$ 6,350,000 | \$ 22,350,000 |
| <i>Approved Uses:</i> | | | | |
| Rural repair program (USDA) | \$ 700,000 | \$ 700,000 | \$ 700,000 | \$ 2,100,000 |
| Ramp Program (UCP) | 50,000 | - | - | 50,000 |
| Ramp Program | 100,000 | 150,000 | 150,000 | 400,000 |
| Homebuyer Education Initiative | 150,000 | 150,000 | - | 300,000 |
| Emergency Repairs for Elderly | 2,000,000 | 2,000,000 | 2,000,000 | 6,000,000 |
| Competitive Grants | 4,000,000 | 6,000,000 | 3,500,000 | 13,500,000 |
| Totals | \$ 7,000,000 | \$ 9,000,000 | \$ 6,350,000 | \$ 22,350,000 |

Note: The amounts for FY 2009 are projected.

In addition to the above funding, local grants could produce an additional \$4 million or more funding each year. Also, the Emergency Repairs for the Elderly program and the Competitive Grants have a 50% grantee match requirement.

THDA is seeking additional state appropriations in FY 2010 for this grant program, as well as private sector funding. In addition to the above approved uses, THDA received requests that merit funding. These requests totaled approximately \$6 million more than the funds available.

CURRENT MORTGAGE PRODUCTS AND ENVIRONMENT

During FY 2007, much media attention was devoted to certain types of mortgages commonly known as "sub-prime" mortgages.

THDA offers three primary choices for single-family mortgages. The *Great Rate* mortgage product offers a below market interest rate loan secured by a first mortgage. The *Great Start*

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

program offers a loan with an interest rate that is 100 basis points higher than the Great Rate product, but provides 4% of the loan amount as down payment and closing cost assistance. In addition, THDA introduced the *Great Advantage* product during fiscal year 2007, which offers a loan with an interest rate that is 50 basis points higher than the Great Rate product, and 2% of the loan amount as down payment and closing cost assistance.

All loans made or purchased by THDA are fixed-rate mortgages with a maximum loan term of 360 months (30 years), and must conform to insurer / guarantor underwriting guidelines. THDA does not make or purchase adjustable rate mortgages (ARMs), interest-only mortgages, “buy-down” loans, mortgages with a future lump-sum payment due (balloon-type mortgage), or other similar mortgage terms. THDA does not make or purchase “sub-prime” mortgage loans.

Single-family mortgage loans made or purchased by THDA must be properly insured or have an acceptable Loan-to-value (LTV) ratio (currently at 78% LTV or lower). The maximum acceptable LTV is 97%. Loans in which the LTV is between 78% and 97% must have an acceptable insurer/guarantor, which includes:

- FHA
- VA (Veterans Administration Guaranty Program)
- USDA/RD (the United States Department of Agriculture - Rural Development, formerly Farmers Home Administration)
- Private mortgage insurance

THDA will accept private mortgage insurance provided from private mortgage insurers who are licensed by the Tennessee Commissioner of Commerce and Insurance to do business in Tennessee; who are rated at least AA by Standard & Poor's Rating Group; and who provide protection against involuntary job loss at no extra cost to the borrower. THDA will allow privately insured loans underwritten using nationally accepted underwriting guidelines established by Fannie Mae or Freddie Mac. These loans must be approved through an automated underwriting system such as Desktop Underwriter or Loan Prospector with no expanded approvals. Such privately insured mortgage loans may have loan-to-value ratios up to and including 97% of the lesser of the purchase price or the appraised value.

A detailed chart of these mortgage loan products and primary mortgage loan terms may be obtained from THDA's internet site at <http://www.thda.org/Programs/Mortgage/choices.html>.

More recently, media attention has focused on mortgage loan delinquencies and foreclosures. For the past several years, THDA has closely monitored its loan portfolio for delinquency and foreclosures. This monitoring has included analysis based on loan type (Great Rate, Great Start, and Great Advantage), insurer/guarantor (FHA, VA, RECD, private mortgage insurer), mortgage loan servicer, down-payment assistance, and other factors as deemed necessary.

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

As of June 30, 2008, the delinquency and foreclosure rates for its single-family loan portfolio are as follows:

| <u>Loan Status</u> | <u>Total</u> | | <u>Principal Amount</u> | <u>Percentage</u> |
|---------------------|---------------------------------|----------------------------------|-------------------------|-------------------|
| | <u>Number of Loans Serviced</u> | <u>Number of Loans in Status</u> | | |
| 60-89 Days Past Due | 26,071 | 718 | 48,525,692 | 2.75% |
| 90+ Days Past Due | 26,071 | 1,089 | 70,223,930 | 4.18% |
| In Foreclosure | 26,071 | 87 | 5,326,487 | 0.33% |

Note: Percentage is calculated by dividing the "Number of Loans in Status" by the "Total Number of Loans Serviced."

ECONOMIC FACTORS

Investment interest rates during Fiscal Year 2008 reversed the trend established in FY 2007 and fell to the lowest point observed over the past three fiscal years. In addition, the dollar amount of mortgage loan prepayments continued to decline during FY 2008, which continued a trend observed over the past three fiscal years. Notwithstanding these trends, THDA continued the practice of using mortgage loan prepayments to redeem long-term debt.

In accordance with THDA's investment policy, THDA typically invests in short-term collateralized repurchase agreements, as well as short-term and long-term fixed-rate debt securities from federal agencies. As a bench-mark, THDA uses the one-, three-, and five year Constant Maturity Treasury (CMT) rates as established by the United States Treasury. The following tables depict these rates for fiscal years 2008, 2007, and 2006.

For the Fiscal Year Ended June 30, 2008

| <u>Month</u> | <u>1yr CMT</u> | <u>3yr CMT</u> | <u>5yr CMT</u> |
|-----------------|----------------|----------------|----------------|
| June, 2008 | 2.42% | 3.08% | 3.49% |
| May, 2008 | 2.05% | 2.69% | 3.14% |
| April, 2008 | 1.74% | 2.23% | 2.84% |
| March, 2008 | 1.54% | 1.80% | 2.48% |
| February, 2008 | 2.05% | 2.19% | 2.78% |
| January, 2008 | 2.71% | 2.51% | 2.98% |
| December, 2007 | 3.26% | 3.13% | 3.49% |
| November, 2007 | 3.50% | 3.35% | 3.67% |
| October, 2007 | 4.10% | 4.01% | 4.20% |
| September, 2007 | 4.14% | 4.06% | 4.20% |
| August, 2007 | 4.47% | 4.34% | 4.43% |
| July, 2007 | 4.96% | 4.82% | 4.88% |

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

For the Fiscal Year Ended June 30, 2007

| <u><i>Month</i></u> | <u><i>1yr CMT</i></u> | <u><i>3yr CMT</i></u> | <u><i>5yr CMT</i></u> |
|---------------------|-----------------------|-----------------------|-----------------------|
| June, 2007 | 4.91% | 5.00% | 5.03% |
| May, 2007 | 4.93% | 4.69% | 4.67% |
| April, 2007 | 4.92% | 4.60% | 4.59% |
| March, 2007 | 4.85% | 4.51% | 4.48% |
| February, 2007 | 5.05% | 4.75% | 4.71% |
| January, 2007 | 5.06% | 4.79% | 4.75% |
| December, 2006 | 4.94% | 4.58% | 4.53% |
| November, 2006 | 5.01% | 4.64% | 4.58% |
| October, 2006 | 5.01% | 4.72% | 4.69% |
| September, 2006 | 4.97% | 4.69% | 4.67% |
| August, 2006 | 5.08% | 4.85% | 4.82% |
| July, 2006 | 5.22% | 5.07% | 5.04% |

For the Fiscal Year Ended June 30, 2006

| <u><i>Month</i></u> | <u><i>1yr CMT</i></u> | <u><i>3yr CMT</i></u> | <u><i>5yr CMT</i></u> |
|---------------------|-----------------------|-----------------------|-----------------------|
| June, 2006 | 5.16% | 5.09% | 5.07% |
| May, 2006 | 5.00% | 4.97% | 5.00% |
| April, 2006 | 4.90% | 4.89% | 4.90% |
| March, 2006 | 4.77% | 4.74% | 4.72% |
| February, 2006 | 4.68% | 4.64% | 4.57% |
| January, 2006 | 4.45% | 4.35% | 4.35% |
| December, 2005 | 4.35% | 4.39% | 4.39% |
| November, 2005 | 4.33% | 4.43% | 4.45% |
| October, 2005 | 4.18% | 4.29% | 4.33% |
| September, 2005 | 3.85% | 3.96% | 4.01% |
| August, 2005 | 3.87% | 4.08% | 4.12% |
| July, 2005 | 3.64% | 3.91% | 3.98% |

Fiscal Year 2008 saw interest rates decrease significantly from July, 2007 through most of the fiscal year. In FY 2007, interest rates were relatively stagnant from August, 2006 through July 2007, and in FY 2006, interest rates rose dramatically from July 2005 through August, 2006.

The continuation of relatively low interest rates from a historic perspective increased the likelihood of negative arbitrage, in which the interest rates on THDA's bond issues exceeds the current investment interest rates. THDA monitors prepayments and bond investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

TENNESSEE HOUSING DEVELOPMENT AGENCY
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)
JUNE 30, 2008 AND JUNE 30, 2007

CONTACTING THDA's FINANCIAL MANAGEMENT

This financial report is designed to provide THDA's stakeholders with a general overview of THDA's finances and to show accountability for the funds that it receives, invests, and expends. If you have questions about this report, or need additional financial information, contact Trent Ridley, Chief Financial Officer at (615) 815-2012 or via e-mail at TRidley@thda.org.

TENNESSEE HOUSING DEVELOPMENT AGENCY
STATEMENTS OF NET ASSETS
JUNE 30, 2008 AND JUNE 30, 2007
(Expressed in Thousands)

| | 2008 | 2007 |
|--|-------------------|-------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents (Note 2) | \$ 267,393 | \$ 464,872 |
| Investments (Note 2) | 29,908 | 48,089 |
| Receivables: | | |
| Accounts | 9,761 | 7,056 |
| Interest | 11,909 | 12,184 |
| First mortgage loans | 43,983 | 39,072 |
| Other | 113 | 96 |
| Due from federal government | 11,841 | 6,000 |
| Total current assets | <u>374,908</u> | <u>577,369</u> |
| Noncurrent assets: | | |
| Restricted assets: | | |
| Cash and cash equivalents (Note 2) | 4,996 | 561 |
| Investments (Note 2) | 195,562 | 189,423 |
| Investment interest receivable | 2,543 | 2,688 |
| Investments (Note 2) | 70,585 | 134,639 |
| First mortgage loans receivable | 1,941,831 | 1,662,080 |
| Deferred charges | 12,204 | 10,939 |
| Advance to local government | 2,882 | 2,843 |
| Capital assets: | | |
| Furniture and equipment | 238 | 201 |
| Less accumulated depreciation | (159) | (136) |
| Total noncurrent assets | <u>2,230,682</u> | <u>2,003,238</u> |
| Total assets | <u>2,605,590</u> | <u>2,580,607</u> |
| LIABILITIES | | |
| Current liabilities: | | |
| Warrants / wires payable (Note 3) | 7,625 | - |
| Accounts payable | 2,873 | 3,110 |
| Accrued payroll and related liabilities | 410 | 372 |
| Compensated absences | 426 | 401 |
| Due to primary government | 3 | 108 |
| Interest payable | 47,287 | 42,449 |
| Escrow deposits | 3,837 | 847 |
| Prepayments on mortgage loans | 2,016 | 1,565 |
| Notes payable (Note 4) | - | 247,675 |
| Bonds payable (Note 4) | 100,890 | 108,104 |
| Deferred revenue | 8 | 12 |
| Total current liabilities | <u>165,375</u> | <u>404,643</u> |
| Noncurrent liabilities: | | |
| Notes payable (Note 4) | 88,720 | - |
| Bonds payable (Note 4) | 1,851,405 | 1,704,163 |
| Compensated absences | 462 | 437 |
| Net OPEB obligation (Note 9) | 281 | - |
| Escrow deposits | 4,412 | 12,144 |
| Arbitrage rebate payable | 2,254 | 1,533 |
| Deferred revenue | 219 | 295 |
| Total noncurrent liabilities | <u>1,947,753</u> | <u>1,718,572</u> |
| Total liabilities | <u>2,113,128</u> | <u>2,123,215</u> |
| NET ASSETS | | |
| Invested in capital assets | 79 | 65 |
| Restricted for single family bond programs (Note 5 and Note 7) | 478,807 | 450,445 |
| Restricted for grant programs (Note 5) | 10,232 | 2,166 |
| Restricted for Homebuyers Revolving Loan Program (Note 5) | 3,154 | 3,154 |
| Unrestricted (Note 7) | 190 | 1,562 |
| Total net assets | <u>\$ 492,462</u> | <u>\$ 457,392</u> |

The Notes to the Financial Statements are an integral part of this statement.

TENNESSEE HOUSING DEVELOPMENT AGENCY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED JUNE 30, 2008 AND JUNE 30, 2007
(Expressed in Thousands)

| | <u>2008</u> | <u>2007</u> |
|--|-------------------|-------------------|
| OPERATING REVENUES | | |
| Mortgage interest income | \$ 111,142 | \$ 93,387 |
| Investment income: | | |
| Interest | 23,965 | 27,510 |
| Net increase in the fair value of investments | 14,791 | 16,133 |
| Federal grant administration fees | 10,692 | 10,617 |
| Fees and other income | <u>3,773</u> | <u>3,901</u> |
| Total operating revenues | <u>164,363</u> | <u>151,548</u> |
| OPERATING EXPENSES | | |
| Salaries and benefits | 13,562 | 12,194 |
| Contractual services | 2,659 | 1,858 |
| Materials and supplies | 788 | 630 |
| Rentals and insurance | 1,180 | 1,093 |
| Other administrative expenses | 671 | 576 |
| Other program expenses | 3,417 | 3,290 |
| Interest expense | 97,328 | 96,887 |
| Mortgage service fees | 6,867 | 5,697 |
| Issuance costs | 733 | 568 |
| Depreciation | <u>57</u> | <u>43</u> |
| Total operating expenses | <u>127,262</u> | <u>122,836</u> |
| Operating income | <u>37,101</u> | <u>28,712</u> |
| NONOPERATING REVENUES (EXPENSES) | | |
| Federal grants revenue | 181,661 | 160,976 |
| Other grants revenue | 543 | - |
| Payment from primary government | 3,000 | 1,000 |
| Federal grants expenses | (179,495) | (160,200) |
| Local grants expenses | <u>(7,740)</u> | <u>(6,447)</u> |
| Total nonoperating revenues (expenses) | <u>(2,031)</u> | <u>(4,671)</u> |
| Change in net assets | <u>35,070</u> | <u>24,041</u> |
| Total net assets, July 1 | <u>457,392</u> | <u>433,351</u> |
| Total net assets, June 30 | <u>\$ 492,462</u> | <u>\$ 457,392</u> |

The Notes to the Financial Statements are an integral part of this statement.

TENNESSEE HOUSING DEVELOPMENT AGENCY
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2008 AND JUNE 30, 2007
(Expressed in Thousands)

| | <u>2008</u> | <u>2007</u> |
|--|-------------------|-------------------|
| Cash flows from operating activities: | | |
| Receipts from customers | \$ 265,949 | \$ 272,185 |
| Receipts from federal government | 6,196 | 6,586 |
| Other miscellaneous receipts | 3,756 | 3,815 |
| Acquisition of mortgage loans | (448,156) | (408,073) |
| Payments to service mortgages | (6,867) | (5,697) |
| Payments to suppliers | (5,728) | (5,781) |
| Payments to federal government | (2,216) | (85) |
| Payments to employees | (12,703) | (12,286) |
| Net cash used by operating activities | <u>(199,769)</u> | <u>(149,336)</u> |
| Cash flows from non-capital financing activities: | | |
| Operating grants received | 183,859 | 170,369 |
| Negative cash balance implicitly financed (repaid) | 7,625 | (5,855) |
| Proceeds from sale of bonds | 368,330 | 432,743 |
| Proceeds from issuance of notes | 198,945 | 135,075 |
| Operating grants paid | (188,300) | (165,231) |
| Cost of issuance paid | (2,816) | (3,167) |
| Principal payments | (584,366) | (338,685) |
| Interest paid | (93,325) | (89,142) |
| Net cash provided (used) by non-capital financing activities | <u>(110,048)</u> | <u>136,107</u> |
| Cash flows from capital and related financing activities: | | |
| Purchases of capital assets | (71) | (48) |
| Net cash used by capital and related financing activities | <u>(71)</u> | <u>(48)</u> |
| Cash flows from investing activities: | | |
| Proceeds from sales and maturities of investments | 370,031 | 224,716 |
| Purchases of investments | (283,461) | (211,363) |
| Investment interest received | 25,958 | 26,926 |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | 4,316 | 13,641 |
| Net cash provided by investing activities | <u>116,844</u> | <u>53,920</u> |
| Net increase (decrease) in cash and cash equivalents | (193,044) | 40,643 |
| Cash and cash equivalents, July 1 | <u>465,433</u> | <u>424,790</u> |
| Cash and cash equivalents, June 30 | <u>\$ 272,389</u> | <u>\$ 465,433</u> |

(continued)

The Notes to the Financial Statements are an integral part of this statement.

TENNESSEE HOUSING DEVELOPMENT AGENCY
STATEMENTS OF CASH FLOWS (cont.)
FOR THE YEARS ENDED JUNE 30, 2008 AND JUNE 30, 2007
(Expressed in Thousands)

| | <u>2008</u> | <u>2007</u> |
|---|---------------------|---------------------|
| Reconciliation of operating income to net cash used by operating activities: | | |
| Operating income | \$ <u>37,101</u> | \$ <u>28,712</u> |
| Adjustments to reconcile operating income to net cash used by operating activities: | | |
| Depreciation and amortization | 790 | 611 |
| Changes in assets and liabilities: | | |
| (Increase) decrease in accounts receivable | (2,705) | 3,375 |
| (Increase) in mortgage interest receivable | (1,572) | (201) |
| (Increase) in first mortgage loans receivable | (284,701) | (230,390) |
| (Increase) in due from federal government | (4,496) | (4,075) |
| (Increase) decrease in deferred charges | (183) | 8 |
| (Increase) in other receivables | (17) | (86) |
| (Decrease) in accounts payable | (3,463) | (1,636) |
| Increase in accrued payroll / compensated absences | 369 | 305 |
| Increase (decrease) in due to primary government | (105) | 24 |
| Increase (decrease) in deferred revenue | (80) | 88 |
| Increase in arbitrage rebate liability | 721 | 685 |
| Investment income included as operating revenue | (38,756) | (43,643) |
| Interest expense included as operating expense | <u>97,328</u> | <u>96,887</u> |
| Total adjustments | <u>(236,870)</u> | <u>(178,048)</u> |
| Net cash used by operating activities | \$ <u>(199,769)</u> | \$ <u>(149,336)</u> |
| Noncash investing, capital, and financing activities: | | |
| Accretion of deep discount bonds | \$ (149) | \$ (886) |
| Increase in fair value of investments | <u>7,336</u> | <u>2,038</u> |
| Total noncash investing, capital, and financing activities | \$ <u>7,187</u> | \$ <u>1,152</u> |

The Notes to the Financial Statements are an integral part of this statement.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2008, AND JUNE 30, 2007

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Reporting Entity

The Tennessee Housing Development Agency was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 *et seq.* The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The Agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as *ex officio* board members of the Agency. The remaining members are appointed by the Governor, the Speaker of the State Senate and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, and home building industries, the mortgage profession, local governments, and the three grand divisions of the state and be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and 24 CFR Part 964, Subpart E.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

The Tennessee Housing Development Agency is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body, approves its operating budget, and provides some financial support. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

b. Basis of Presentation

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board (GASB). The Agency generally follows private-sector standards of accounting and financial reporting issued prior to December 1, 1989, to the extent that these standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. The Agency also has the option of following subsequent private-sector guidance subject to this same limitation. The Agency has elected not to follow subsequent private-sector guidance. Certain accounting policies and procedures are stipulated in the Agency's Mortgage Finance Program, Single Family Program, and Homeownership Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

c. Basis of Accounting and Measurement Focus

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

d. Capital Assets

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| <u>Description</u> | <u>Estimated Life</u> |
|--------------------|-----------------------|
| Furniture | 10 years |
| Computer equipment | 3 years |

e. Restricted Assets

Restricted assets are comprised of the Debt Service Reserve Funds. The bond resolutions require the agency to establish a Debt Service Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund to cover any deficiency.

f. Bond Issuance Costs, Refunding Costs, and Interest Accretion

1. **Bond Issuance Costs:** The agency amortizes bond issuance costs using the interest method over the life of the related bond issue. Unamortized bond issuance costs are reported as deferred charges.
2. **Bond and Note Refunding Costs:** The agency amortizes bond and note refunding costs using the straight-line method. Bonds and notes payable are reported net of the deferred amount on refundings.
3. **Bond Premiums and Discounts:** Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.
4. **Interest Accretion:** The difference between the face amount of deep discount bonds and the public offering price is not treated as bond discount. Deep discount bonds are subject to redemption at prices which increase from the public offering price up to the face amount. The carrying amount of these bonds is adjusted monthly to reflect the increased liability, with a corresponding charge to interest expense.
5. **Mortgage Discount:** Discounts on 30-year mortgage loans purchased by the agency are amortized using the straight-line method over 17 years, the estimated average life of mortgages. The amount amortized is credited to interest income.

g. Cash and Cash Equivalents

In addition to demand deposits, petty cash, and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

h. Investments

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies; obligations guaranteed by the U.S.; public housing bonds secured by contracts with the U.S.; direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee; obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation; interest bearing time or demand deposits; collateralized certificates of deposit in authorized state depositories; and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value.

i. Accrual of Interest Income

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

j. Mortgages

Mortgages are carried at their original amount less principal collected.

k. Operating Revenues and Expenses

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds outstanding.

l. Accounting Change

The agency has implemented the Governmental Accounting Standards Board's Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions*. This statement establishes standards for the measurement, recognition, and display of other postemployment benefits expense and related liabilities, note disclosures, and required supplementary information. The statement was implemented prospectively with a zero net OPEB obligation at transition.

NOTE 2. DEPOSITS AND INVESTMENTS

a. Deposits

Custodial Credit Risk. Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned to it.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer. The securities pledged to protect these accounts are pledged

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2008, the bank balance was \$1,137,834. At June 30, 2007, the bank balance was \$3,790,784. All bank balances were insured. The carrying amount of cash on deposit in the State Treasurer's pooled investment fund was \$257,312 on June 30, 2007. The State Treasurer's pooled investment fund is not rated by a nationally recognized statistical rating organization.

The fund's investment policy and required disclosures are presented in the *Tennessee Comprehensive Annual Financial Report*. That report may be obtained by writing to the Tennessee Department of Finance and Administration, Division of Accounts, 14th Floor William R. Snodgrass Tennessee Tower, 312 Eighth Avenue North, Nashville, Tennessee 37243-0298, or by calling (615) 741-2140.

b. Investments

As stated in the Agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of Agency assets. Investments are made as a prudent person would be expected to act in the management of their own affairs. That would be to consider the safety of capital and the probability of income, while avoiding speculative investments.

The agency's investment policy states that the agency portfolios will be diversified in order to reduce the risk of loss resulting from over concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest one hundred percent (100%) of its portfolio in U.S. government securities due to the absence of credit risk. A minimum of five percent (5%) of the par value of total investments must mature within five years. No more than fifty percent (50%) of the par value of the combined portfolios can be invested in maturities greater than fifteen (15) years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

Interest Rate Risk. Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

| Investment Type | June 30, 2008 | | June 30, 2007 | |
|-------------------------|---------------|----------------------------|---------------|----------------------------|
| | Fair Value | Effective Duration (Years) | Fair Value | Effective Duration (Years) |
| U.S. Agency Coupon | \$207,507,837 | 2.923 | \$270,032,551 | 3.767 |
| U.S. Agency Discount | 88,787,358 | 0.024 | 253,552,540 | 0.029 |
| U.S. Treasury Coupon | 86,707,807 | 6.937 | 100,113,910 | 6.627 |
| Repurchase Agreements | 109,000,000 | 0.000 | 168,000,000 | 0.004 |
| Pass Through Securities | 1,839,146 | 0.603 | 0 | NA |
| Total | \$493,842,148 | 2.248 | \$791,699,001 | 2.041 |

The portfolios include the following investments (stated at par or face value) that have fair values highly sensitive to interest rate changes. These investments are recorded at fair value in the statement of net assets.

Variable Rate Bonds.

The agency invested \$2,000,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 95.125 of par on August 8, 2003, and mature August 6, 2015. Although these securities were scheduled to mature on August 6, 2015, these bonds were called on February 6, 2008. The fair value of these securities on June 30, 2007, was \$1,960,000, which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the six month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 6.625%, then the interest rate on the bond is 6.50%. If the LIBOR rate exceeds 6.625%, then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 6.625%. At June 29, 2007, the six-month LIBOR rate was 5.39%. At no time during fiscal years 2008 and 2007 did the LIBOR rate exceed 6.625%.

The agency invested \$500,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 99.80 of par on August 24, 2004, and mature August 24, 2009. Although these securities were scheduled to mature on August 24, 2009, these bonds were called on November 24, 2007. The fair value of these securities on June 30, 2007, was \$485,150, which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the six month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 5.00%, then the interest rate on the bond is 5.00% effective until August 24, 2007. After August 24, 2007, the interest rate is 5.00% if the LIBOR rate does not exceed 6.00%. If the LIBOR rate exceeds 5.00% or 6.00% respectively, then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 5.00% currently. During fiscal year 2007, the LIBOR rate gradually decreased to 5.39% on June 29, 2007. At no time during fiscal year 2008 did the LIBOR rate exceed 6.00%.

The agency invested \$1,500,000 in range bonds issued by Federal Home Loan Bank. They were purchased at 99.75 of par on September 27, 2005, and mature March 27, 2009. Although these securities were scheduled to mature on March 27, 2009, these bonds were called on December 27, 2007. The fair value of these securities on June 30, 2007, was \$1,435,650, which is included in U.S. Agency Coupon in the table above. The amount of the quarterly interest payments is calculated based on the three month London Interbank Offered Rate (LIBOR) rate. If the LIBOR rate does not exceed 5.00%, then the interest rate on the bond is 6.00%. If the LIBOR rate exceeds 5.00% then the interest rate is 0.00%. The LIBOR rate can be reset daily on each New York and London banking day, and is closely watched if the LIBOR rate approaches 5.00%. During fiscal year 2007, the LIBOR rate gradually decreased to 5.36% on June 29, 2007. During

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

fiscal year 2008, the LIBOR rate gradually decreased to 5.13% on December 27, 2007, which is the date the bonds were called.

The agency also invested \$3,475,000 in variable rate bonds issued by Federal Home Loan Bank. They were purchased at 99.975 of par on February 22, 2005, and matured February 22, 2007. The amount of the quarterly interest payment is calculated at Constant Maturing Treasury (CMT) minus a 0.40% spread. The CMT is reset quarterly on the interest payment dates.

The agency invested \$3,000,000 in step-up rate bonds issued by Federal Home Loan Bank. They were purchased at 99.219 of par on June 26, 2003, and mature on June 26, 2018. The fair value of these securities on June 30, 2008, was \$3,009,375 and on June 30, 2007, was \$2,858,437 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 4% with a step-up option to 5% on June 26, 2008, and to 7% on June 26, 2013. This investment is callable quarterly beginning on September 26, 2003 and ending on March 26, 2018.

The agency invested \$600,000 in step-up rate bonds issued by Federal Home Loan Bank. They were purchased at 99.750 of par on July 16, 2003, and mature on July 16, 2018. Although these securities were scheduled to mature on July 16, 2018, these bonds were called on April 16, 2008. The fair value of these securities on June 30, 2007, was \$576,562, which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 4% with a step-up option to 7% on January 16, 2010. This investment is callable quarterly beginning on April 16, 2008 and ending on January 16, 2010.

The agency invested \$2,000,000 in step-up rate bonds issued by Federal National Mortgage Administration. They were purchased at 98.875 of par on June 20, 2007, and mature on June 6, 2022. The fair value of these securities on June 30, 2007, was \$1,963,750 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 6% with a step-up option to 6.50% on June 6, 2015, and to 7% on June 6, 2019. This investment is callable semi-annually beginning on December 6, 2007, and ending on December 6, 2021.

The agency invested \$2,000,000 in step-up rate bonds issued by Federal Home Loan Mortgage Corporation. They were purchased at 99.688 of par on August 9, 2007, and mature on June 21, 2022. The fair value of these securities on June 30, 2008, is \$2,011,210 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 6% with a step-up option to 7% on June 21, 2013, and to 8% on June 21, 2018. This investment is callable quarterly beginning on June 21, 2008, and ending on March 21, 2022.

The agency invested \$2,000,000 in step-up rate bonds issued by Federal National Mortgage Administration. They were purchased at 100.395 of par on February 11, 2008, and mature on October 20, 2015. Although these securities were scheduled to mature on October 20, 2015, these bonds were called on April 20, 2008. This investment has a stated coupon rate of 5.125% with a step-up option to 5.75% on April 20, 2008, and to 6.25% on October 20, 2010. This investment is callable semi-annually beginning on April 20, 2008, and ending on October 20, 2010.

The agency invested \$5,000,000 in step-up rate bonds issued by Federal National Mortgage Administration. They were purchased at par on February 25, 2008, and mature on January 25, 2023. The fair value of these securities on June 30, 2008, is \$4,992,187 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 4% with a step-up option to 6.25% on January 25, 2009. This investment is callable quarterly beginning on April 25, 2008, and ending on October 25, 2022.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

The agency invested \$3,150,000 in step-up rate bonds issued by Federal Home Loan Bank. They were purchased at 100.063 of par on February 29, 2008, and mature on February 22, 2011. The fair value of these securities on June 30, 2008, is \$3,150,000 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 3.25% with a step-up option to 4.25% on February 22, 2009. This investment is callable quarterly beginning on May 22, 2008, and ending on February 22, 2009.

The agency invested \$2,000,000 in step-up rate bonds issued by Federal Home Loan Mortgage Corporation. They were purchased at par on March 3, 2008, and mature on February 28, 2018. The fair value of these securities on June 30, 2008, is \$1,990,777 which is included in U.S. Agency Coupon in the table above. This investment has a stated coupon rate of 4.5% with a step-up option to 5.5% on February 28, 2011 and to 6.5% on February 28, 2015. This investment is callable quarterly beginning on May 28, 2008, and ending on November 28, 2017.

Credit Risk. Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to Note 1.h for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2008 and June 30, 2007 are included in the schedules below. Securities are rated using Standard and Poor's and / or Moody's and are presented below using the Standard and Poor's rating scale. Funds held in a money market mutual fund were rated AAAM by Standard and Poor's.

| June 30, 2008 | | | | | | |
|----------------------------|----------------------|---|-----------------------|----------------------|--------------------|------------------------|
| Investment Type | Fair Value | U.S. Treasury / Agency ¹ | Credit Quality Rating | | | |
| | | | AAA | A-1+ ² | AA- | Not Rated ³ |
| U.S. Agency Coupon | \$207,507,837 | | \$194,373,114 | | \$5,174,375 | \$7,960,348 |
| U.S. Agency Discount | 88,787,358 | | | \$88,787,358 | | |
| U.S. Treasury Coupon | 86,707,807 | \$86,707,807 | | | | |
| Repurchase Agreements | 109,000,000 | | | 20,000,000 | | 89,000,000 |
| Pass Through Securities | 1,839,146 | | | | | 1,839,146 |
| | | | | | | |
| Total | \$493,842,148 | \$86,707,807 | \$194,373,114 | \$108,787,358 | \$5,174,375 | \$98,799,494 |

¹ Includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government and are not considered to have credit risk.

² A-1+ is the highest rating category for short-term debt.

³ Includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

| June 30, 2007 | | | | | | |
|-----------------------|---------------|---|-----------------------|-------------------|-------------|------------------------|
| Investment Type | Fair Value | U.S. Treasury / Agency ¹ | Credit Quality Rating | | | |
| | | | AAA | A-1+ ² | AA- | Not Rated ³ |
| U.S. Agency Coupon | \$270,032,551 | | \$255,911,218 | | \$5,007,031 | \$9,114,302 |
| U.S. Agency Discount | 253,552,540 | | | \$253,552,540 | | |
| U.S. Treasury Coupon | 100,113,910 | \$100,113,910 | | | | |
| Repurchase Agreements | 168,000,000 | | | 35,000,000 | | 133,000,000 |
| Total | \$791,699,001 | \$100,113,910 | \$255,911,218 | \$288,552,540 | \$5,007,031 | \$142,114,302 |

Concentration of Credit Risk. Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than five percent of the agency's investments are invested in the following single issuers:

| Issuer | June 30, 2008 | | June 30, 2007 | |
|-------------------------------------|---------------|----------------|---------------|----------------|
| | Fair Value | % of Portfolio | Fair Value | % of Portfolio |
| Federal Home Loan Bank | \$153,221,911 | 31.00 | \$339,227,215 | 42.80 |
| Federal Home Loan Mortgage Corp | \$51,447,476 | 10.45 | \$85,431,333 | 10.70 |
| Federal National Mortgage Assoc | \$75,367,121 | 15.24 | \$77,330,513 | 09.83 |
| Repurchase Agreements – U.S. Agency | \$109,000,000 | 21.97 | \$168,000,000 | 21.21 |

NOTE 3. WARRANTS / WIRES PAYABLE

This amount includes the sum of warrants and wires initiated by the agency at year-end in excess of the agency's balance in the State Pooled Investment Fund that have not completely processed through the banking system. These warrants and wires are for grant payments for the Section 8 grant programs and will be reimbursed by the U. S. Department of Housing and Urban Development.

NOTE 4. LIABILITIES

a. Bonds Issued and Outstanding

| BONDS ISSUED AND OUTSTANDING | | | | | |
|---------------------------------------|-------------------|---------------|-------------------------|--------------------------|--------------------------|
| (Thousands) | | | | | |
| Series | Maturity Range | Issued Amount | Interest Rate (Percent) | Ending Balance 6/30/2008 | Ending Balance 6/30/2007 |
| MORTGAGE FINANCE PROGRAM BONDS | | | | | |
| 2003A | 7/1/2004-7/1/2034 | 191,885 | 1.70 to 5.35 | 127,105 | 151,530 |
| Less: Deferred Amount on Refundings | | | | (3,034) | (3,255) |
| Net Mortgage Finance Program Bonds | | | | \$124,071 | \$148,275 |

¹ Includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government and are not considered to have credit risk.

² A-1+ is the highest rating category for short-term debt.

³ Includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

| BONDS ISSUED AND OUTSTANDING | | | | | |
|-------------------------------------|-------------------|--------------------|-------------------------|--------------------------|--------------------------|
| (Thousands) | | | | | |
| Series | Maturity Range | Issued Amount | Interest Rate (Percent) | Ending Balance 6/30/2008 | Ending Balance 6/30/2007 |
| HOMEOWNERSHIP PROGRAM BONDS | | | | | |
| 1995-1 | 1/1/97-7/1/2026 | \$65,000 | 4.35 to 6.48 | \$-0- | \$2,875 |
| 1996-1 | 7/1/97-1/1/2026 | 40,000 | 4.00 to 5.85 | -0- | 10,730 |
| 1996-2 | 1/1/98-7/1/2027 | 65,000 | 4.40 to 6.375 | -0- | 15,060 |
| 1996-3 | 7/1/99-7/1/2028 | 65,000 | 4.30 to 6.00 | 12,280 | 14,490 |
| 1996-4 | 7/1/98-7/1/2027 | 55,000 | 4.35 to 6.45 | -0- | 7,600 |
| 1996-5 | 7/1/99-7/1/2028 | 60,000 | 3.85 to 5.75 | 21,790 | 25,335 |
| 1997-1 | 7/1/99-7/1/2028 | 57,885 | 4.00 to 5.40 | 22,035 | 24,300 |
| 1997-2 | 7/1/2000-7/1/2029 | 50,000 | 3.20 to 5.20 | 16,290 | 19,635 |
| 1997-3 | 1/1/98-7/1/2017 | 88,008 | 4.00 to 5.85 | -0- | 8,630 |
| | | | Interest accretion | -0- | 5,737 |
| 1998-1 | 7/1/2001-7/1/2030 | 50,000 | 3.95 to 5.40 | 16,405 | 18,520 |
| 1998-2 | 7/1/2000-7/1/2029 | 30,000 | 4.00 to 5.375 | 7,580 | 9,260 |
| 1998-3 | 7/1/2000-7/1/2031 | 80,000 | 3.70 to 6.15 | 20,850 | 24,230 |
| 1999-1 | 7/1/2001-7/1/2031 | 41,000 | 3.95 to 6.25 | 8,590 | 10,435 |
| 1999-2 | 7/1/2001-7/1/2031 | 150,000 | 4.25 to 5.70 | 26,275 | 30,995 |
| 1999-3 | 7/1/2001-7/1/2031 | 110,000 | 4.30 to 6.15 | 25,760 | 29,970 |
| 2000-1 | 7/1/2001-7/1/2031 | 105,000 | 4.60 to 6.40 | -0- | 14,520 |
| 2000-2 | 7/1/2001-7/1/2031 | 110,000 | 5.00 to 7.93 | 28,735 | 42,440 |
| 2001-1 | 7/1/2001-7/1/2032 | 135,390 | 3.41 to 5.65 | 68,770 | 73,745 |
| 2001-2 | 1/1/2003-7/1/2032 | 60,000 | 3.10 to 5.375 | 26,855 | 31,315 |
| 2001-3 | 1/1/2003-7/1/2032 | 64,580 | 2.85 to 5.45 | 26,910 | 31,740 |
| 2002-1 | 7/1/2003-7/1/2033 | 85,000 | 1.85 to 5.45 | 38,385 | 44,205 |
| 2002-2 | 1/1/2004-7/1/2033 | 85,000 | 2.25 to 5.40 | 45,990 | 52,910 |
| 2003-1 | 7/1/2004-7/1/2033 | 50,000 | 1.20 to 5.10 | 30,415 | 34,880 |
| 2003-2 | 7/1/2004-1/1/2034 | 60,000 | 1.10 to 4.40 | 41,545 | 46,850 |
| 2003-3 | 7/1/2004-7/1/2034 | 75,000 | 1.20 to 5.00 | 49,050 | 57,930 |
| 2004-1 | 1/1/2005-1/1/2035 | 80,000 | 1.30 to 5.00 | 58,015 | 65,160 |
| 2004-2 | 7/1/2005-1/1/2035 | 100,000 | 1.85 to 5.25 | 78,075 | 87,260 |
| 2004-3 | 1/1/2006-7/1/2035 | 100,000 | 2.55 to 5.125 | 80,075 | 88,825 |
| 2005-1 | 7/1/2006-1/1/2036 | 100,000 | 2.75 to 5.00 | 89,595 | 96,565 |
| 2005-2 | 1/1/2007-7/1/2036 | 100,000 | 3.00 to 5.00 | 92,565 | 97,910 |
| 2006-1 | 7/1/2007-1/1/2037 | 100,000 | 3.55 to 5.75 | 95,520 | 100,000 |
| 2006-2 | 7/1/2007-1/1/2037 | 100,000 | 3.90 to 5.75 | 96,070 | 100,000 |
| 2006-3 | 1/1/2008-7/1/2037 | 100,000 | 3.65 to 5.75 | 97,740 | 100,000 |
| 2007-1 | 7/1/2008-1/1/2038 | 100,000 | 3.65 to 5.50 | 100,000 | 100,000 |
| 2007-2 | 7/1/2008-7/1/2038 | 120,000 | 3.75 to 5.25 | 120,000 | 120,000 |
| 2007-3 | 1/1/2009-7/1/2038 | 150,000 | 3.85 to 5.50 | 150,000 | -0- |
| 2007-4 | 1/1/2009-7/1/2038 | 150,000 | 3.75 to 5.50 | 150,000 | -0- |
| 2008-1 | 7/1/2009-1/1/2039 | 60,000 | 2.45 to 5.70 | 60,000 | -0- |
| Total Homeownership Program Bonds | | <u>\$3,196,863</u> | | \$ 1,802,165 | \$ 1,644,057 |
| Plus: Unamortized Bond Premiums | | | | 30,439 | 25,010 |
| Less: Deferred Amount on Refundings | | | | (4,380) | (5,075) |
| Net Homeownership Program Bonds | | | | <u>1,828,224</u> | <u>1,663,992</u> |
| Net Total All Issues | | | | <u>\$ 1,952,295</u> | <u>\$ 1,812,267</u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

b. Debt Service Requirements

Debt service requirements to maturity at June 30, 2008 are as follows (expressed in thousands):

| For the Year(s) Ending June 30 | Principal | Interest | Total Requirements |
|--------------------------------------|--------------------|--------------------|-----------------------|
| 2009 | \$96,924 | \$91,331 | \$188,255 |
| 2010 | 49,148 | 90,766 | 139,914 |
| 2011 | 49,993 | 88,746 | 138,739 |
| 2012 | 46,558 | 86,635 | 133,193 |
| 2013 | 42,933 | 84,659 | 127,592 |
| 2014 – 2018 | 186,429 | 397,407 | 583,836 |
| 2019 – 2023 | 132,649 | 361,855 | 494,504 |
| 2024 – 2028 | 251,594 | 308,036 | 559,630 |
| 2029 – 2033 | 274,319 | 252,510 | 526,829 |
| 2034 – 2038 | 628,932 | 157,051 | 785,983 |
| 2039 | 200,230 | 5,444 | 205,674 |
| Total | <u>\$1,959,709</u> | <u>\$1,924,440</u> | <u>\$3,884,149</u> |

The debt principal in the preceding table is \$7,414,000 greater than that presented in the accompanying financial statements. This amount, which is a deduction from bonds payable for the deferred amount on refundings, is not reflected in the above presentation.

c. Redemption of Bonds and Notes

During the year ended June 30, 2008, bonds were retired at par before maturity in the Mortgage Finance Program in the amount of \$7,005,000 and in the Homeownership Program in the amount of \$41,665,000. The respective carrying values of the bonds were \$6,932,377 and \$41,913,138. This resulted in an expense to the Mortgage Finance Program of \$72,623 and in income to the Homeownership Program of \$248,138.

On July 2, 2007, the agency used \$31,535,000 of the 2004CN-1, to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$16,035,000 early redemption and \$15,500,000 current maturities). The carrying amount of these bonds was \$31,907,968. The refunding resulted in a difference of \$372,968 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate. Also on this date, the agency used \$10,840,000 of the proceeds from the Homeownership Program Bond Issue 2007-2 to refund certain bonds previously issued in the Mortgage Finance Program and the Homeownership Program. The carrying amount of these bonds was \$10,828,861. The refunding reduced the agency's debt service by \$8,821,013 over the next 23 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$6,987,199.

On August 7, 2007, the agency issued \$150,000,000 in Homeownership Bonds, Issue 2007-3. On August 9, 2007, the agency used \$85,295,000 of these bonds to refund the convertible drawdown notes, 2004 CN-1, which were used December 8, 2005, July 3, 2006, and January 2, 2007, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The agency also used \$14,725,000 of these bonds to refund the convertible drawdown

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

notes, 2004 CN-1, which were used December 8, 2005 to refund the convertible drawdown notes, 2002 CN-1, at maturity. The convertible drawdown notes, 2002 CN-1 were used July 1, 2004, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding reduced the agency's debt service by \$2,177,304 over the next 25 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$241,907.

On August 9, 2007, the first drawdown was made on the Series 2007 CN-1 Notes in the amount of \$91,695,000. These proceeds were used to refund the convertible drawdown notes, 2004 CN-1, at maturity.

On October 11, 2007, a second drawdown was made on the Series 2007 CN-1 Notes in the amount of \$61,250,000. These proceeds were used on November 1, 2007 to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$61,251,179 early redemption and \$0 current maturities). The difference between the amount of the drawdown and the early redemption is \$1,179, which is due to accretion. The carrying amount of these bonds was \$61,170,222. The refunding resulted in a difference of \$80,957 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On October 30, 2007, the agency issued \$150,000,000 in Homeownership Bonds, Issue 2007-4. On November 8, 2007, the agency used \$55,275,000 of these bonds to refund the convertible drawdown notes, 2007 CN-1, which were used August 9, 2007 to refund the convertible drawdown notes, 2004 CN-1, at maturity. The convertible drawdown notes, 2004 CN-1 were used January 2, 2007, and July 2, 2007, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$3,156,726 over the next 24 years, and the agency realized an economic loss (the difference between the present values of the old and new debt service payments) of \$1,189,810.

On January 2, 2008, a third drawdown was made on the Series 2007 CN-1 Notes in the amount of \$46,000,000. These proceeds were used on the same day to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$39,860,000 early redemption and \$6,140,000 current maturities). The carrying amount of these bonds was \$46,592,662. The refunding resulted in a difference of \$592,662 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On May 29, 2008, the agency issued \$60,000,000 in Homeownership Bonds, Issue 2008-1. On June 12, 2008, the agency used \$36,420,000 of these bonds to refund the convertible drawdown notes, 2007 CN-1, which were used August 9, 2007 to refund the convertible drawdown notes, 2004 CN-1, at maturity. The agency also used \$18,530,000 of these bonds to refund the convertible drawdown notes, 2007 CN-1, which were used October 11, 2007, and January 2, 2008 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The convertible drawdown notes, 2004 CN-1 were used July 1, 2005, January 1, 2006, July 3, 2006, January 2, 2007, and July 2, 2007, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$34,743,879 over the next 19.5 years, and the agency realized an economic loss (the difference between the present values of the old and new debt service payments) of \$1,865,753.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

During the year ended June 30, 2007, bonds were retired at par before maturity in the Mortgage Finance Program in the amount of \$9,260,000 and in the Homeownership Program in the amount of \$50,700,000. The respective carrying values of the bonds were \$9,169,555 and \$50,785,575. This resulted in an expense to the Mortgage Finance Program of \$90,445 and in income to the Homeownership Program of \$85,575.

On July 3, 2006, a fifth drawdown was made on the Series 2004 CN-1 Notes in the amount of \$51,240,000. These proceeds were used on the same day to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$33,505,000 early redemption and \$17,735,000 current maturities). The carrying amount of these bonds was \$51,286,975. The refunding resulted in a difference of \$46,975 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On July 27, 2006, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2006-2. On September 14, 2006, the agency used \$46,605,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used January 3, 2005 and July 1, 2005 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$3,285,390 over the next 25 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$910,219.

On October 31, 2006, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2006-3. On November 9, 2006, the agency used \$51,475,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used January 3, 2005 and December 8, 2005 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$784,104 over the next 24.75 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$984,375.

On December 14, 2006, a sixth drawdown was made on the Series 2004 CN-1 Notes in the amount of \$52,300,000. These proceeds were used on January 2, 2007 to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$39,385,000 early redemption and \$12,915,000 current maturities). The carrying amount of these bonds was \$52,439,622. The refunding resulted in a difference of \$139,622 between the reacquisition price and the net carrying amount of the old debt. Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

On March 13, 2007, the agency issued \$100,000,000 in Homeownership Bonds, Issue 2007-1. On April 12, 2007, the agency used \$51,715,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used December 8, 2005 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. The refunding increased the agency's debt service by \$21,735,173 over the next 23 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$12,714,883.

On June 6, 2007, the agency issued \$120,000,000 in Homeownership Bonds, Issue 2007-2. On July 2, 2007, the agency will use \$14,725,000 of these bonds to refund certain bonds previously issued in the Homeownership program. On July 12, 2007, the agency will use \$55,960,000 of these bonds to partially refund the convertible drawdown notes, 2004 CN-1, which were used December 8, 2005 to refund the convertible drawdown notes, 2002 CN-1, at maturity. The convertible drawdown notes, 2002 CN-1 were used January 2, 2004, April 1, 2004, and July 1,

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

2004, to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs. A portion of these bonds were used to refund maturities and redemptions on July 2, 2007, and July 12, 2007; therefore, the full economic impact of the refunding was not determined as of June 30, 2007.

On June 14, 2007, a seventh drawdown was made on the Series 2004 CN-1 Notes in the amount of \$31,535,000. These proceeds were used on July 2, 2007 to refund bonds previously issued in the Mortgage Finance Program and the Homeownership Program (this amount consists of \$21,220,000 early redemption and \$10,315,000 current maturities). Because notes were used to refund long-term bonds, neither the change in debt service nor the economic gain or loss disclosures are appropriate.

d. Long-term Liability Activity

The following table is a summary of the long-term liability activity for the year ended June 30, 2008.

| Long-term Liabilities | | | | | |
|-------------------------------------|------------------------------|------------------|--------------------|---------------------------|-------------------------------|
| (Thousands) | | | | | |
| | Beginning Balance | | | Ending Balance | Amounts Due Within |
| | July 1, 2007 | Additions | Reductions | June 30, 2008 | One Year |
| Notes Payable | \$247,675 | \$198,945 | (\$357,900) | \$88,720 | \$-0- |
| Bonds Payable | 1,795,587 | 360,149 | (226,466) | 1,929,270 | 100,890 |
| Plus: Unamortized Bond Premiums | 25,010 | 8,436 | (3,007) | 30,439 | -0- |
| Less: Deferred Amount on Refundings | (8,330) | (759) | 1,675 | (7,414) | -0- |
| Compensated Absences | 838 | 586 | (536) | 888 | 426 |
| Net OPEB Obligation | -0- | 443 | (162) | 281 | -0- |
| Escrow Deposits | 12,991 | 3,138 | (7,880) | 8,249 | 3,837 |
| Arbitrage Rebate Payable | 1,533 | 3,247 | (2,526) | 2,254 | -0- |
| Deferred Revenue | 307 | 262 | (342) | 227 | 8 |
| Total | \$2,075,611 | \$574,447 | (\$597,144) | \$2,052,914 | \$105,161 |

The following table is a summary of the long-term liability activity for the year ended June 30, 2007.

| Long-term Liabilities | | | | | |
|-------------------------------------|------------------------------|------------------|--------------------|---------------------------|-------------------------------|
| (Thousands) | | | | | |
| | Beginning Balance | | | Ending Balance | Amounts Due Within |
| | July 1, 2006 | Additions | Reductions | June 30, 2007 | One Year |
| Notes Payable | \$262,395 | \$135,075 | (\$149,795) | \$247,675 | \$247,675 |
| Bonds Payable | 1,563,591 | 420,886 | (188,890) | 1,795,587 | 108,104 |
| Plus: Unamortized Bond Premiums | 14,139 | 12,743 | (1,872) | 25,010 | -0- |
| Less: Deferred Amount on Refundings | (9,258) | (-0-) | 928 | (8,330) | -0- |
| Compensated Absences | 582 | 743 | (487) | 838 | 401 |
| Escrow Deposits | 15,324 | 3,762 | (6,095) | 12,991 | 847 |
| Arbitrage Rebate Payable | 848 | 945 | (260) | 1,533 | -0- |
| Deferred Revenue | 219 | 216 | (128) | 307 | 12 |
| Total | \$1,847,840 | \$574,370 | (\$346,599) | \$2,075,611 | \$357,039 |

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

e. Notes Issued and Outstanding

The Single Family Mortgage Notes Trust Indenture, dated December 1, 1997 (the "Trust Indenture"), provided for the issuance of agency drawdown notes with a maximum aggregate principal amount of \$65,000,000. On April 1, 1999, the Trust Indenture was supplemented providing for the maximum aggregate principal amount to be \$200,000,000. On December 1, 2002, the Trust Indenture was supplemented providing for the maximum aggregate principal amount to be \$450,000,000.

The notes bear interest, payable on the second Thursday of each succeeding month with respect to the principal amount drawn down by the agency. The interest rate is equal to ninety-nine percent (99%) of the bond equivalent yield as determined on the related rate date.

The following table is a summary of the note activity for the year ended June 30, 2008.

| NOTES ISSUED AND OUTSTANDING | | | | | | | |
|-------------------------------------|-----------|---------------------|-------------------------------|-----------------------------------|-----------|-------------|--------------------------------|
| (Thousands) | | | | | | | |
| Series | Maturity | Stated Principal | Interest Rate (Percent) | Beginning Balance 7/01/2007 | Additions | Reductions | Ending Balance 6/30/2008 |
| SINGLE FAMILY MORTGAGE NOTES | | | | | | | |
| 2004CN-1 | 8/9/2007 | \$ 450,000 | 4.622 to 5.098 | \$247,675 | \$-0- | (\$247,675) | \$-0- |
| 2007CN-1 | 8/12/2010 | \$ 450,000 | 1.846 to 4.822 | -0- | 198,945 | (110,225) | 88,720 |
| Total Single Family Mortgage Notes | | | | \$247,675 | \$198,945 | (\$357,900) | \$88,720 |

The following table is a summary of the note activity for the year ended June 30, 2007.

| NOTES ISSUED AND OUTSTANDING | | | | | | | |
|-------------------------------------|----------|---------------------|-------------------------------|-----------------------------------|-----------|-------------|--------------------------------|
| (Thousands) | | | | | | | |
| Series | Maturity | Stated Principal | Interest Rate (Percent) | Beginning Balance 7/01/2006 | Additions | Reductions | Ending Balance 6/30/2007 |
| SINGLE FAMILY MORTGAGE NOTES | | | | | | | |
| 2004CN-1 | 8/9/2007 | \$ 450,000 | 4.983 to 5.150 | \$262,395 | \$135,075 | (\$149,795) | \$247,675 |

The activity of the 2004CN-1 and 2007CN-1 notes shown above is also included in the summary of long-term liability activity in part d. of this note.

NOTE 5. RESTRICTED NET ASSETS

The amount shown on the Statement of Net Assets as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net assets that are restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of these net assets is restricted under legislation enacted in fiscal year 1986.

NOTE 6. DEFINED BENEFIT PENSION PLAN

The agency contributes to the State Employees, Teachers, and Higher Education Employees Pension Plan (SETHEEPP), a cost-sharing, multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement, death, and disability benefits as well as annual cost-of-living adjustments to plan members and their beneficiaries. Title 8, Chapters 34-37, *Tennessee Code Annotated*, establishes benefit provisions. State statutes are amended by the Tennessee General Assembly.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for SETHEEPP. That report may be obtained by writing to the Tennessee Department of the Treasury, Consolidated Retirement System, 10th Floor Andrew Jackson Building, Nashville, Tennessee, 37243-0230 or by calling (615) 741-8202.

Plan members are noncontributory. The agency is required to contribute at an actuarially determined rate. The current rate is 13.51% of annual covered payroll. Contribution requirements for the agency are established and may be amended by the TCRS' Board of Trustees. The agency's contributions to TCRS for the years ended June 30, 2008, 2007, and 2006, were \$1,297,298, \$1,175,459, and \$771,350. Those contributions met the required contributions for each year.

NOTE 7. PROVISIONS FOR MORTGAGE LOAN LOSSES

Most mortgage loans are insured by the Federal Housing Administration (FHA) or an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's Board of Directors has established a loan loss reserve of \$750,000 as a provision for potential loan losses arising from participation in the Rural Economic and Community Development (RECD) Loan Guarantee Program. An additional \$232,000 was established as a loan loss reserve against potential losses on loans not specifically covered under one of the above programs, and \$500,000 was established as a loan loss reserve for self-insurance of second mortgages.

Since the amount of net assets restricted for single family bond programs exceeds the amounts necessary for these loan loss reserves, it is not necessary to designate unrestricted net assets for this purpose. Notwithstanding, the agency designated the total amount of loan loss reserves from unrestricted net assets for FY 2007.

NOTE 8. RISK MANAGEMENT

a. Commercial Insurance

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

b. Risk Management Fund

The state has set aside assets for claim settlement in an internal service fund, the Risk Management Fund. This fund services all claims for risk of loss to which the state is exposed, including general liability, automobile liability, professional malpractice, and workers'

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

compensation. The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of each fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the years ended June 30, 2008, and June 30, 2007, are presented in the *Tennessee Comprehensive Annual Financial Report*. Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund.

c. Employee Group Insurance Fund

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

NOTE 9. OTHER POSTEMPLOYMENT BENEFITS

Healthcare is the only "other postemployment benefit" (OPEB) provided to employees. The State of Tennessee administers a group health insurance program that provides postemployment health insurance benefits to eligible THDA retirees. This program includes two plans available to THDA employees—the State Employee Group Plan and the Medicare Supplement Plan. Both plans are agent multiple-employer defined benefit OPEB plans. Benefits are established and amended by an insurance committee created by *Tennessee Code Annotated* (TCA) 8-27-201. Prior to reaching age 65, all members have the option of choosing a preferred provider organization (PPO), point of service (POS), or health maintenance organization (HMO) plan for healthcare benefits. Subsequent to age 65, members who are also in the state's retirement system may participate in a state-administered Medicare supplement that does not include pharmacy. The plans are reported in the *Tennessee Comprehensive Annual Financial Report*. That report may be obtained by writing to the Tennessee Department of Finance and Administration, Division of Accounts, 14th Floor William R. Snodgrass Tennessee Tower, 312 Eighth Avenue North, Nashville, Tennessee 37243-0298, or by calling (615) 741-2140.

Funding Policy. The premium requirements of plan members are established and may be amended by the insurance committee. The plans are self-insured and financed on a pay-as-you-go basis with the risk shared equally among the participants. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. In accordance with TCA 8-27-205(b), retirees not eligible for Medicare pay a percentage of the total state premium under the state employee group plan based on years of service, leaving a portion of retiree premiums effectively subsidized by contributions to the state employee group plan for active employees. Retirees with 30 years of service pay 20% of the total premium under the state employee group plan. Retirees with 20 but less than 30 years of service pay 30% of the total premium under the state employee group plan. Retirees 55 and older with less than 20 but more than 10 years of service pay 40% of the total premium under the state employee group plan. Contributions for the state plan for the year ended

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

June 30, 2008, were \$1,803,834 which consisted of \$1,485,845 from THDA and \$317,989 from the employees.

| Annual OPEB Cost and Net OPEB Obligation | |
|---|------------------------------------|
| (Thousands) | |
| | State Employee Group Plan |
| Annual Required Contribution (ARC) | \$ 443 |
| Interest on the Net OPEB Obligation | -0- |
| Adjustment to the ARC | -0- |
| Annual OPEB cost | 443 |
| Amount of contribution | (162) |
| Increase in Net OPEB Obligation | 281 |
| Net OPEB obligation-beginning of year | -0- |
| Net OPEB obligation-end of year | <u>\$ 281</u> |

| Year End* | Plan | Annual OPEB Cost (Thousands) | Percentage of Annual OPEB Cost Contributed | Net OPEB Obligation At Year End (Thousands) |
|-----------|---------------------------|------------------------------------|---|--|
| 6/30/2008 | State Employee Group Plan | \$ 443 | 37% | \$ 281 |

*Data not available for two preceding years.

Funded Status and Funding Progress. The funded status of the plans as of June 30, 2008, was as follows (Thousands):

| | |
|---|------------------------------------|
| | State Employee Group Plan |
| Actuarial valuation date | 7/1/2007 |
| Actuarial accrued liability (AAL) | \$ 3,902 |
| Actuarial value of plan assets | -0- |
| Unfunded actuarial accrued liability (UAAL) | \$ 3,902 |
| Actuarial value of assets as a % of the AAL | 0% |
| Covered payroll (active plan members) | \$ 9,595 |
| UAAL as a percentage of covered payroll | 41% |

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

Actuarial Methods and Assumptions. Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and on the pattern of sharing of costs between the employer and plan members to that point. Actuarial calculations reflect a long-term perspective. Consistent with that perspective, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets.

In the July 1, 2007, actuarial valuation, the Projected Unit Credit actuarial cost method was used. The actuarial assumptions included a 4.5 percent investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 7 percent initially, increased to 11 percent in the second year and then reduced by decrements to an ultimate rate of 5 percent after 12 years. Both rates include a 3 percent inflation assumption. The unfunded actuarial accrued liability is being amortized as a level percentage of payroll on a closed basis over a 30 year period beginning with July 1, 2007.

NOTE 10. ON-BEHALF PAYMENTS

During the year ended June 30, 2008, the State of Tennessee made payments of \$2,550 on behalf of THDA for retirees participating in the Medicare Supplement Plan. The Medicare Supplement Plan is a postemployment benefit healthcare plan and is discussed further in Note 9. The plan is reported in the *Tennessee Comprehensive Annual Financial Report*. That report may be obtained by writing to the Tennessee Department of Finance and Administration, Division of Accounts, 14th Floor William R. Snodgrass Tennessee Tower, 312 Eighth Avenue North, Nashville, Tennessee 37243-0298, or by calling (615) 741-2140.

NOTE 11. PAYMENTS TO PRIMARY GOVERNMENT

From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies and organizations in state government, to provide funds to the State General Fund to balance the State budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157 from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

NOTE 12. SUBSEQUENT EVENTS

- a. Mortgage prepayments, foreclosure proceeds, and note proceeds were used to redeem bonds as indicated below:

| | | |
|--------------|--------------------------|---------------------|
| July 1, 2008 | Mortgage Finance Program | \$ 3,045,000 |
| | Homeownership Program | <u>45,550,000</u> |
| | Total | <u>\$48,595,000</u> |

- b. On July 1, 2008, the fourth drawdown was made on the Series 2007 CN-1 Notes in the amount of \$44,330,000. These proceeds were used on the same day to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs.

TENNESSEE HOUSING DEVELOPMENT AGENCY
NOTES TO THE FINANCIAL STATEMENTS (CONT.)
JUNE 30, 2008, AND JUNE 30, 2007

- c. Homeownership Program Bonds, Issue 2008-2, were sold on August 7, 2008. The bond maturities are as follows:

| BONDS ISSUED | | | |
|---------------------|-------------------|------------------|-------------------------------|
| (Thousands) | | | |
| | | Issued Amount | Interest Rate (Percent) |
| Series | Maturity Range | Amount | (Percent) |
| 2008-2 | 7/1/2009-1/1/2027 | \$50,000 | 3.25 to 5.75 |
| TOTAL ALL ISSUES | | <u>\$50,000</u> | |

On August 14, 2008, the agency used these bonds to refund the convertible drawdown notes, 2007 CN-1, which were used November 1, 2007, January 2, 2008, and July 1, 2008 to refund certain bonds previously issued in the Mortgage Finance and Homeownership programs.

- d. Homeownership Program Bonds, Issue 2008-3, were sold on September 30, 2008. The bond maturities are as follows:

| BONDS ISSUED | | | |
|---------------------|-------------------|------------------|-------------------------------|
| (Thousands) | | | |
| | | Issued Amount | Interest Rate (Percent) |
| Series | Maturity Range | Amount | (Percent) |
| 2008-3 | 7/1/2009-7/1/2038 | \$90,000 | 2.00 to 5.45 |
| TOTAL ALL ISSUES | | <u>\$90,000</u> | |

- e. Homeownership Program Bonds, Issue 2008-4, were authorized by the Board of Directors on September 18, 2008, not to exceed \$120,000,000.
- f. Mortgage prepayments, foreclosure proceeds, and note proceeds were used to redeem bonds as indicated below:

| | | |
|-----------------|--------------------------|---------------------|
| October 1, 2008 | Mortgage Finance Program | \$ 4,505,000 |
| | Homeownership Program | <u>34,490,000</u> |
| | Total | <u>\$38,995,000</u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF FUNDING PROGRESS
UNAUDITED
(Expressed in Thousands)

| Actuarial Valuation Date* | Plan | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Unfunded AAL (UAAL) (b-a) | Funded Ratio (a/b) | Covered Payroll (c) | UAAL as a % of Covered Payroll ((b-a)/c) |
|---------------------------------|------------------------------|--|---|------------------------------------|--------------------------|---------------------------|---|
| 7/1/2007 | State Employee Group Plan | \$ -0- | \$ 3,902 | \$ 3,902 | 0% | \$ 9,595 | 41% |

*Two additional years will be reported as data becomes available.

TENNESSEE HOUSING DEVELOPMENT AGENCY
SUPPLEMENTARY INFORMATION
SUPPLEMENTARY SCHEDULE OF NET ASSETS
JUNE 30, 2008
(Expressed in Thousands)

| | Operating Group | Mortgage Finance Program | Home- ownership Program Bonds | Single Family Mortgage Notes | Totals |
|--|--------------------|--------------------------------|--|---------------------------------------|-------------------|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ - | \$ 22,321 | \$ 156,284 | \$ 88,788 | \$ 267,393 |
| Investments | - | 8,257 | 21,651 | - | 29,908 |
| Receivables: | | | | | |
| Accounts | - | 869 | 8,892 | - | 9,761 |
| Interest | - | 1,604 | 10,305 | - | 11,909 |
| First mortgage loans | 75 | 7,319 | 36,589 | - | 43,983 |
| Other | 113 | - | - | - | 113 |
| Due from federal government | 11,841 | - | - | - | 11,841 |
| Due from other funds | 3,118 | - | - | - | 3,118 |
| Total current assets | <u>15,147</u> | <u>40,370</u> | <u>233,721</u> | <u>88,788</u> | <u>378,026</u> |
| Noncurrent assets: | | | | | |
| Restricted assets: | | | | | |
| Cash and cash equivalents | - | 931 | 4,065 | - | 4,996 |
| Investments | - | 37,778 | 157,784 | - | 195,562 |
| Investment Interest receivable | - | 537 | 2,006 | - | 2,543 |
| Investments | - | 44,668 | 25,917 | - | 70,585 |
| First mortgage loans receivable | 196 | 161,175 | 1,780,460 | - | 1,941,831 |
| Deferred charges | 28 | 644 | 11,622 | (90) | 12,204 |
| Advance to local government | 2,882 | - | - | - | 2,882 |
| Capital assets: | | | | | |
| Furniture and equipment | 238 | - | - | - | 238 |
| Less accumulated depreciation | (159) | - | - | - | (159) |
| Total noncurrent assets | <u>3,185</u> | <u>245,733</u> | <u>1,981,854</u> | <u>(90)</u> | <u>2,230,682</u> |
| Total assets | <u>18,332</u> | <u>286,103</u> | <u>2,215,575</u> | <u>88,698</u> | <u>2,608,708</u> |
| LIABILITIES | | | | | |
| Current liabilities: | | | | | |
| Warrants / wires payable | 7,625 | - | - | - | 7,625 |
| Accounts payable | 2,778 | 16 | 79 | - | 2,873 |
| Accrued payroll and related liabilities | 410 | - | - | - | 410 |
| Compensated absences | 426 | - | - | - | 426 |
| Due to primary government | 3 | - | - | - | 3 |
| Interest payable | - | 3,031 | 44,159 | 97 | 47,287 |
| Escrow deposits | - | 3,837 | - | - | 3,837 |
| Prepayments on mortgage loans | - | 145 | 1,871 | - | 2,016 |
| Due to other funds | - | 618 | 2,500 | - | 3,118 |
| Notes payable | - | - | - | - | - |
| Bonds payable | - | 12,130 | 88,760 | - | 100,890 |
| Deferred revenue | - | 8 | - | - | 8 |
| Total current liabilities | <u>11,242</u> | <u>19,785</u> | <u>137,369</u> | <u>97</u> | <u>168,493</u> |
| Noncurrent liabilities: | | | | | |
| Notes payable | - | - | - | 88,720 | 88,720 |
| Bonds payable | - | 111,941 | 1,739,464 | - | 1,851,405 |
| Compensated absences | 462 | - | - | - | 462 |
| Net OPEB obligation | 281 | - | - | - | 281 |
| Escrow deposits | 271 | 4,141 | - | - | 4,412 |
| Arbitrage rebate payable | - | - | 2,254 | - | 2,254 |
| Deferred revenue | - | 219 | - | - | 219 |
| Total noncurrent liabilities | <u>1,014</u> | <u>116,301</u> | <u>1,741,718</u> | <u>88,720</u> | <u>1,947,753</u> |
| Total liabilities | <u>12,256</u> | <u>136,086</u> | <u>1,879,087</u> | <u>88,817</u> | <u>2,116,246</u> |
| NET ASSETS | | | | | |
| Invested in capital assets | 79 | - | - | - | 79 |
| Restricted for single family bond programs | - | 142,438 | 336,488 | (119) | 478,807 |
| Restricted for grant programs | 2,653 | 7,579 | - | - | 10,232 |
| Restricted for Homebuyers Revolving Loan Program | 3,154 | - | - | - | 3,154 |
| Unrestricted | 190 | - | - | - | 190 |
| Total net assets | <u>6,076</u> | <u>150,017</u> | <u>336,488</u> | <u>(119)</u> | <u>492,462</u> |
| Total net assets | <u>\$ 6,076</u> | <u>\$ 150,017</u> | <u>\$ 336,488</u> | <u>\$ (119)</u> | <u>\$ 492,462</u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY
SUPPLEMENTARY INFORMATION
SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2008
(Expressed in Thousands)

| | Operating Group | Mortgage Finance Program | Home- ownership Program Bonds | Single Family Mortgage Notes | Totals |
|--|--------------------|--------------------------------|--|---------------------------------------|-------------------|
| OPERATING REVENUES | | | | | |
| Mortgage interest income | \$ - | \$ 9,664 | \$ 101,478 | \$ - | \$ 111,142 |
| Investment income: | | | | | |
| Interest | 189 | 5,511 | 18,263 | 2 | 23,965 |
| Net increase in the fair value of investments | - | 3,460 | 7,060 | 4,271 | 14,791 |
| Federal grant administration fees | 10,692 | - | - | - | 10,692 |
| Fees and other income | 2,632 | 1,141 | - | - | 3,773 |
| Total operating revenues | <u>13,513</u> | <u>19,776</u> | <u>126,801</u> | <u>4,273</u> | <u>164,363</u> |
| OPERATING EXPENSES | | | | | |
| Salaries and benefits | 13,562 | - | - | - | 13,562 |
| Contractual services | 2,659 | - | - | - | 2,659 |
| Materials and supplies | 788 | - | - | - | 788 |
| Rentals and insurance | 1,180 | - | - | - | 1,180 |
| Other administrative expenses | 671 | - | - | - | 671 |
| Other program expenses | 157 | 197 | 2,758 | 305 | 3,417 |
| Interest expense | - | 6,588 | 87,411 | 3,329 | 97,328 |
| Mortgage service fees | - | 528 | 6,339 | - | 6,867 |
| Issuance costs | - | 60 | 548 | 125 | 733 |
| Depreciation | 57 | - | - | - | 57 |
| Total operating expenses | <u>19,074</u> | <u>7,373</u> | <u>97,056</u> | <u>3,759</u> | <u>127,262</u> |
| Operating income (loss) | <u>(5,561)</u> | <u>12,403</u> | <u>29,745</u> | <u>514</u> | <u>37,101</u> |
| NONOPERATING REVENUES (EXPENSES) | | | | | |
| Federal grants revenue | 181,661 | - | - | - | 181,661 |
| Other grant revenue | - | 543 | - | - | 543 |
| Payment from primary government | 3,000 | - | - | - | 3,000 |
| Federal grants expenses | (179,495) | - | - | - | (179,495) |
| Local grants expenses | (1,594) | (3,052) | (3,094) | - | (7,740) |
| Total nonoperating revenues (expenses) | <u>3,572</u> | <u>(2,509)</u> | <u>(3,094)</u> | <u>-</u> | <u>(2,031)</u> |
| Income (loss) before transfers | <u>(1,989)</u> | <u>9,894</u> | <u>26,651</u> | <u>514</u> | <u>35,070</u> |
| Transfers (to) other funds | - | (3,647) | - | (691) | (4,338) |
| Transfers from other funds | 2,333 | - | 2,005 | - | 4,338 |
| Change in net assets | <u>344</u> | <u>6,247</u> | <u>28,656</u> | <u>(177)</u> | <u>35,070</u> |
| Total net assets, July 1 | <u>5,732</u> | <u>143,770</u> | <u>307,832</u> | <u>58</u> | <u>457,392</u> |
| Total net assets, June 30 | <u>\$ 6,076</u> | <u>\$ 150,017</u> | <u>\$ 336,488</u> | <u>\$ (119)</u> | <u>\$ 492,462</u> |

**TENNESSEE HOUSING DEVELOPMENT AGENCY
SUPPLEMENTARY INFORMATION
SUPPLEMENTARY SCHEDULE OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2008
(Expressed in Thousands)**

| | Operating Group | Mortgage Finance Program | Home- ownership Program Bonds | Single Family Mortgage Notes | Totals |
|--|--------------------|--------------------------------|--|---------------------------------------|-------------------|
| Cash flows from operating activities: | | | | | |
| Receipts from customers | \$ (27) | \$ 25,702 | \$ 240,274 | \$ - | \$ 265,949 |
| Receipts from federal government | 6,196 | - | - | - | 6,196 |
| Receipts from other funds | - | - | 2,500 | - | 2,500 |
| Other miscellaneous receipts | 2,615 | 1,141 | - | - | 3,756 |
| Acquisition of mortgage loans | - | (37,366) | (410,790) | - | (448,156) |
| Payments to service mortgages | - | (528) | (6,339) | - | (6,867) |
| Payments to suppliers | (5,243) | (123) | (361) | (1) | (5,728) |
| Payments to federal government | - | - | (1,818) | (398) | (2,216) |
| Payments to other funds | (2,333) | (167) | - | - | (2,500) |
| Payments to employees | (12,703) | - | - | - | (12,703) |
| Net cash (used) by operating activities | <u>(11,495)</u> | <u>(11,341)</u> | <u>(176,534)</u> | <u>(399)</u> | <u>(199,769)</u> |
| Cash flows from non-capital financing activities: | | | | | |
| Operating grants received | 183,316 | 543 | - | - | 183,859 |
| Transfers in (out) | 2,333 | (3,573) | 1,119 | 121 | - |
| Negative cash balance implicitly financed | 7,625 | - | - | - | 7,625 |
| Proceeds from sale of bonds | - | - | 368,330 | - | 368,330 |
| Proceeds from issuance of notes | - | - | - | 198,945 | 198,945 |
| Operating grants paid | (182,154) | (3,052) | (3,094) | - | (188,300) |
| Cost of issuance paid | - | - | (2,691) | (125) | (2,816) |
| Principal payments | - | (24,425) | (202,041) | (357,900) | (584,366) |
| Interest paid | - | (6,907) | (81,610) | (4,808) | (93,325) |
| Net cash provided (used) by non-capital financing activities | <u>11,120</u> | <u>(37,414)</u> | <u>80,013</u> | <u>(163,767)</u> | <u>(110,048)</u> |
| Cash flows from capital and related financing activities: | | | | | |
| Purchases of capital assets | (71) | - | - | - | (71) |
| Net cash used by capital and related financing activities | <u>(71)</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(71)</u> |
| Cash flows from investing activities: | | | | | |
| Proceeds from sales and maturities of investments | - | 129,836 | 251,751 | - | 381,587 |
| Purchases of investments | - | (90,311) | (204,706) | - | (295,017) |
| Investment interest received | 189 | 6,332 | 19,435 | 2 | 25,958 |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | - | 10 | 35 | 4,271 | 4,316 |
| Net cash provided by investing activities | <u>189</u> | <u>45,867</u> | <u>66,515</u> | <u>4,273</u> | <u>116,844</u> |
| Net (decrease) in cash and cash equivalents | (257) | (2,888) | (30,006) | (159,893) | (193,044) |
| Cash and cash equivalents, July 1 | <u>257</u> | <u>26,140</u> | <u>190,355</u> | <u>248,681</u> | <u>465,433</u> |
| Cash and cash equivalents, June 30 | <u>\$ -</u> | <u>\$ 23,252</u> | <u>\$ 160,349</u> | <u>\$ 88,788</u> | <u>\$ 272,389</u> |

(continued)

TENNESSEE HOUSING DEVELOPMENT AGENCY
SUPPLEMENTARY INFORMATION
SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.)
FOR THE YEAR ENDED JUNE 30, 2008
(Expressed in Thousands)

| | Operating Group | Mortgage Finance Program | Home- ownership Program Bonds | Single Family Mortgage Notes | Totals |
|--|--------------------|--------------------------------|--|---------------------------------------|---------------------|
| Reconciliation of operating income to net cash provided (used) by operating activities: | | | | | |
| Operating income (loss) | \$ (5,561) | \$ 12,403 | \$ 29,745 | \$ 514 | \$ 37,101 |
| Adjustments to reconcile operating income to net cash provided (used) by operating activities: | | | | | |
| Depreciation and amortization | 57 | 60 | 548 | 125 | 790 |
| Changes in assets and liabilities: | | | | | |
| (Increase) decrease in accounts receivable | - | 245 | (2,950) | - | (2,705) |
| (Increase) decrease in mortgage interest receivable | - | 2 | (1,574) | - | (1,572) |
| (Increase) in first mortgage loans receivable | - | (16,829) | (267,872) | - | (284,701) |
| (Increase) in due from federal government | (4,496) | - | - | - | (4,496) |
| (Increase) decrease in deferred charges | (8) | 73 | (248) | - | (183) |
| (Increase) in other receivables | (17) | - | - | - | (17) |
| (Increase) in interfund receivables | (2,333) | (167) | - | - | (2,500) |
| Increase in interfund payables | - | - | 2,500 | - | 2,500 |
| Increase (decrease) in accounts payable | 788 | (4,665) | 414 | - | (3,463) |
| Increase in accrued payroll / compensated absences | 369 | - | - | - | 369 |
| (Decrease) in due to primary government | (105) | - | - | - | (105) |
| (Decrease) in deferred revenue | - | (80) | - | - | (80) |
| Increase in arbitrage rebate liability | - | - | 815 | (94) | 721 |
| Investment income included as operating revenue | (189) | (8,971) | (25,323) | (4,273) | (38,756) |
| Interest expense included as operating expense | - | 6,588 | 87,411 | 3,329 | 97,328 |
| Total adjustments | <u>(5,934)</u> | <u>(23,744)</u> | <u>(206,279)</u> | <u>(913)</u> | <u>(236,870)</u> |
| Net cash (used) by operating activities | \$ <u>(11,495)</u> | \$ <u>(11,341)</u> | \$ <u>(176,534)</u> | \$ <u>(399)</u> | \$ <u>(199,769)</u> |
| Noncash investing, capital, and financing activities: | | | | | |
| Accretion of deep discount bonds | \$ - | \$ - | \$ (149) | \$ - | \$ (149) |
| Increase in fair value of investments | - | 1,758 | 5,578 | - | 7,336 |
| Total noncash investing, capital, and financing activities | <u>\$ -</u> | <u>\$ 1,758</u> | <u>\$ 5,429</u> | <u>\$ -</u> | <u>\$ 7,187</u> |

TENNESSEE HOUSING DEVELOPMENT AGENCY
SUPPLEMENTARY INFORMATION
SUPPLEMENTARY SCHEDULE OF NET ASSETS - MORTGAGE FINANCE PROGRAM
JUNE 30, 2008
(Expressed in Thousands)

| | Mortgage Finance Bond | General Fund | Mortgage Finance Bond Group Total* | Escrow Fund** | Mortgage Finance Program Total |
|--|-----------------------------|------------------|--|------------------|---|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 14,874 | \$ 6,590 | \$ 21,464 | \$ 857 | \$ 22,321 |
| Investments | 6,812 | 897 | 7,709 | 548 | 8,257 |
| Receivables: | | | | | |
| Accounts | 800 | 64 | 864 | 5 | 869 |
| Interest | 1,214 | 353 | 1,567 | 37 | 1,604 |
| First mortgage loans | 5,885 | 1,434 | 7,319 | - | 7,319 |
| Total current assets | <u>29,585</u> | <u>9,338</u> | <u>38,923</u> | <u>1,447</u> | <u>40,370</u> |
| Noncurrent assets: | | | | | |
| Restricted assets: | | | | | |
| Cash and cash equivalents | 931 | - | 931 | - | 931 |
| Investments | 37,778 | - | 37,778 | - | 37,778 |
| Investment interest receivable | 537 | - | 537 | - | 537 |
| Investments | 14,084 | 25,758 | 39,842 | 4,826 | 44,668 |
| First mortgage loans receivable | 157,153 | 4,022 | 161,175 | - | 161,175 |
| Deferred charges | 644 | - | 644 | - | 644 |
| Total noncurrent assets | <u>211,127</u> | <u>29,780</u> | <u>240,907</u> | <u>4,826</u> | <u>245,733</u> |
| Total assets | <u>240,712</u> | <u>39,118</u> | <u>279,830</u> | <u>6,273</u> | <u>286,103</u> |
| LIABILITIES | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | 6 | 10 | 16 | - | 16 |
| Interest payable | 3,031 | - | 3,031 | - | 3,031 |
| Escrow deposits | - | - | - | 3,837 | 3,837 |
| Prepayments on mortgage loans | 142 | 3 | 145 | - | 145 |
| Due to other funds | - | 618 | 618 | - | 618 |
| Bonds payable | 12,130 | - | 12,130 | - | 12,130 |
| Deferred revenue | - | 8 | 8 | - | 8 |
| Total current liabilities | <u>15,309</u> | <u>639</u> | <u>15,948</u> | <u>3,837</u> | <u>19,785</u> |
| Noncurrent liabilities: | | | | | |
| Bonds payable | 111,941 | - | 111,941 | - | 111,941 |
| Escrow deposits | - | 2,046 | 2,046 | 2,095 | 4,141 |
| Deferred revenue | - | 219 | 219 | - | 219 |
| Total noncurrent liabilities | <u>111,941</u> | <u>2,265</u> | <u>114,206</u> | <u>2,095</u> | <u>116,301</u> |
| Total liabilities | <u>127,250</u> | <u>2,904</u> | <u>130,154</u> | <u>5,932</u> | <u>136,086</u> |
| NET ASSETS | | | | | |
| Restricted for single family bond programs | 113,462 | 28,635 | 142,097 | 341 | 142,438 |
| Restricted for grant programs | - | 7,579 | 7,579 | - | 7,579 |
| Total net assets | <u>\$ 113,462</u> | <u>\$ 36,214</u> | <u>\$ 149,676</u> | <u>\$ 341</u> | <u>\$ 150,017</u> |

* The Mortgage Finance Bond Group Total represents the funds pledged to the Mortgage Finance Program Resolution.

** The Escrow Funds can only be used for escrow payments.