

# Renovation Mortgages: Lending Perspective



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**CHURCHILL**  
**MORTGAGE®**

**Doing what's right** *for you*

#TNHC2023

  
**TNHC**  
Tennessee Housing Conference  
ENGAGE. EMPOWER. CONNECT.



# Choosing the **Right** lender for **Renovation**

**R**ELATIONSHIPS

**E**XPERTISE

**N**EARBY

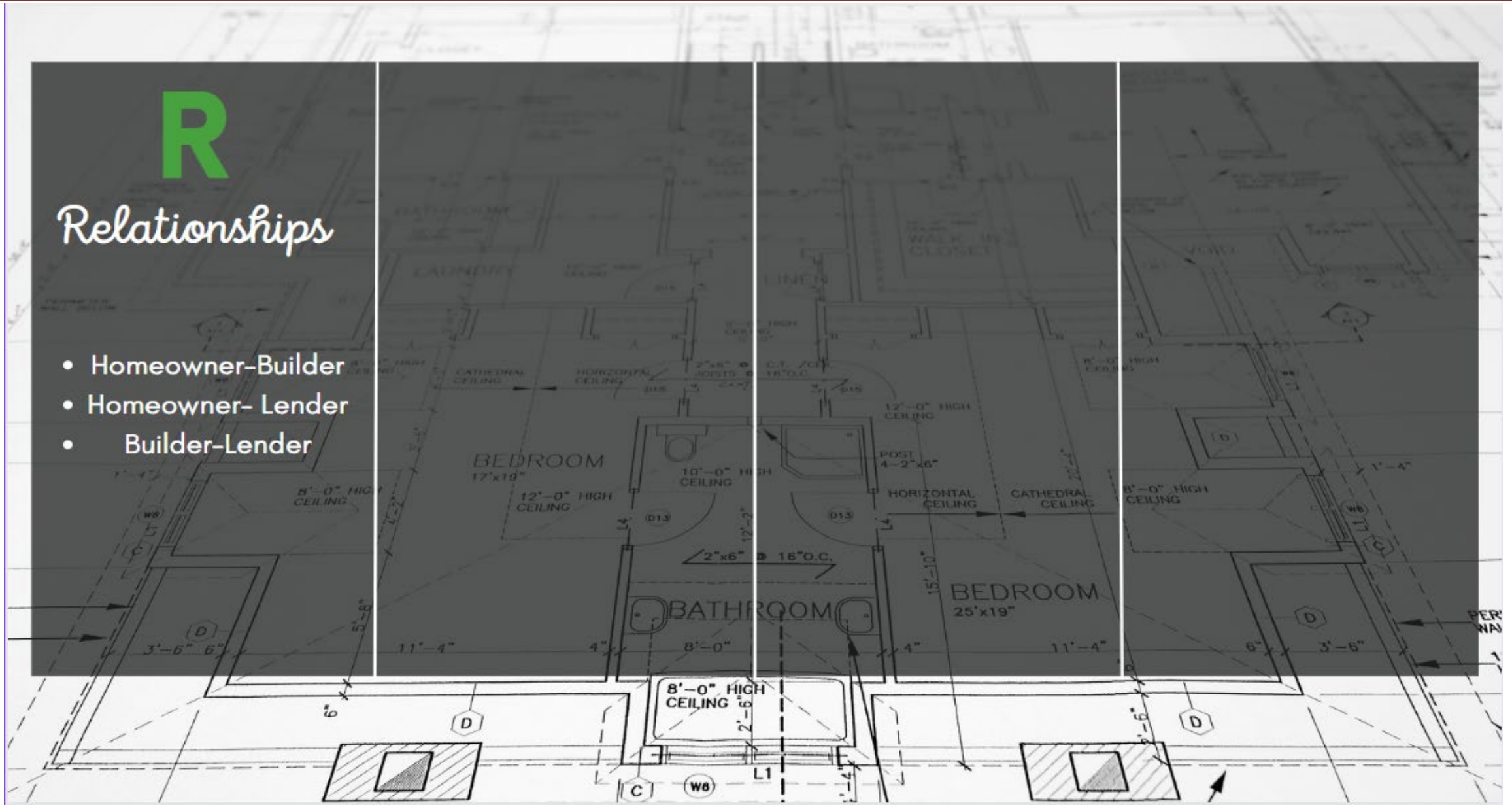
**O**PPORTUNITY



## R

### Relationships

- Homeowner-Builder
- Homeowner- Lender
- Builder-Lender



R

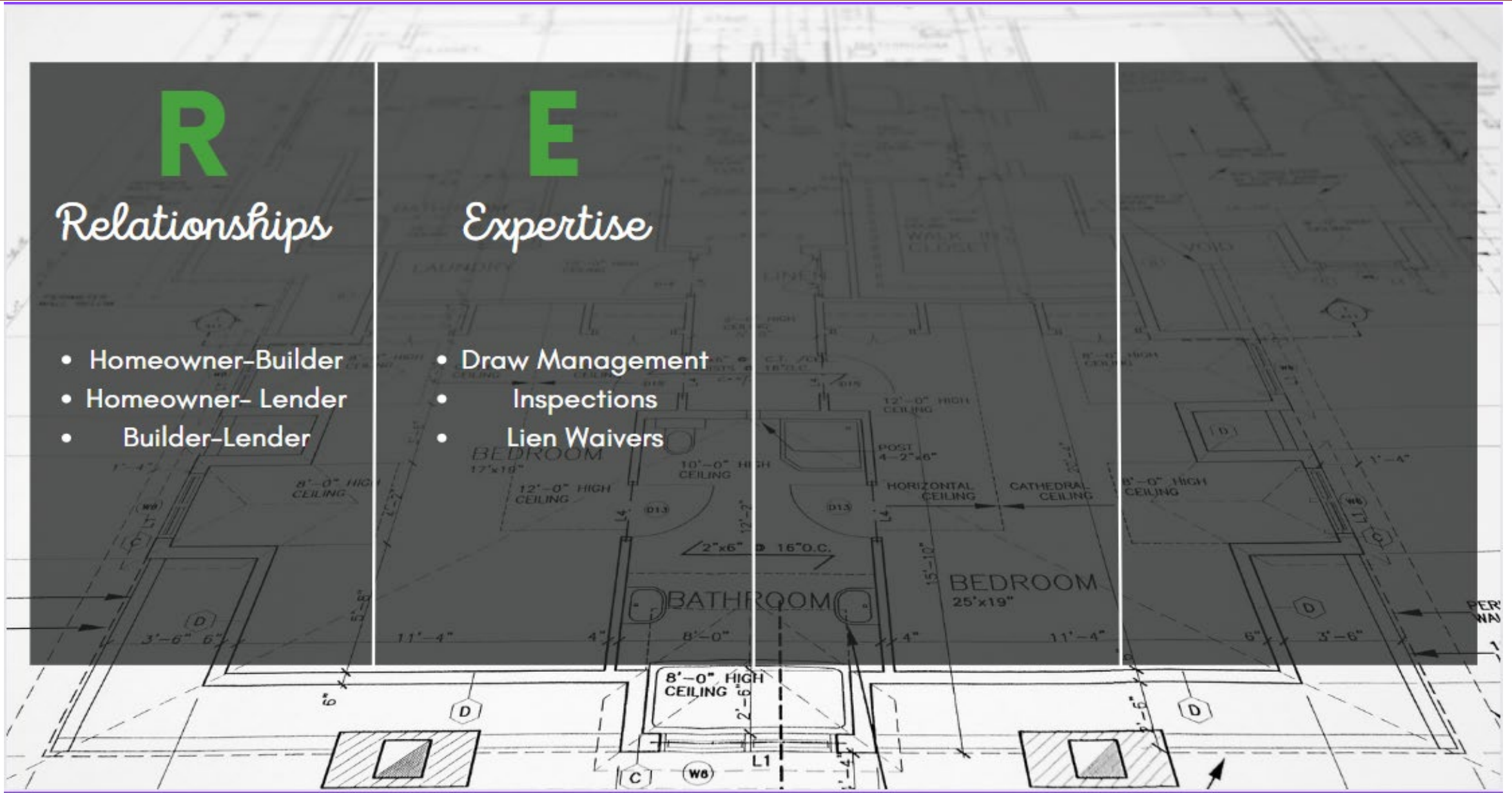
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E

## Expertise

- Draw Management
- Inspections
- Lien Waivers





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## Nearby

- 24/7
- Unlimited Online Access



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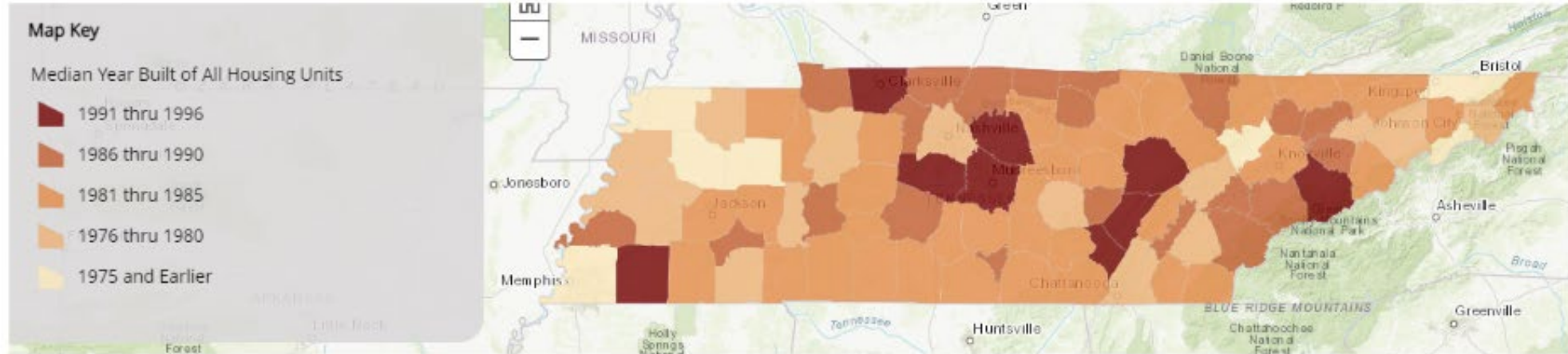
## Opportunity

- Aging Homes
- Population Growth





## Age of Housing



## Population Change

