Ralph M. Perrey, Executive Director



ORIGINATING AGENTS GUIDE REVISION 104

September 22, 2015

Remove and discard:

Replace with enclosed:

Page iii (Revised 08/01/15)	. Page ii (Revised 09/22/15)
Page iv (January 2014)	. Page iv (Revised 09/22/15)
Page v (Revised 08/01/15)	. Page v (Revised 09/22/15)
Page 4 (Revised 06/08/15)	. Page 4 (Revised 09/22/15)
Page 24 (Revised 08/01/15)	. Page 24 (Revised 09/22/15)
Page 32 (Revised 08/01/15)	. Page 32 (Revised 09/22/15)
Page 40 (January 2014)	
Page 42 (Revised 10/17/14)	
Page 45 (January 2014)	
Page 46 (Revised 10/17/14)	
Page 47 (January 2014)	
Page 49 (Revised 08/01/15)	
Page 50 (Revised 08/01/15)	
Page 51 (Revised 10/01/15)	-
Page 52 (Revised 10/01/15)	
Closed Loan Submission Checklist	
Form HO-0541 (11.13)	. Form HO-0541 (09.15)
Underwriting Submission Checklist	
<i>Form HO-0549 (08.15)</i>	Form HO-0549 (09-15)
Great Choice Plus Application for Assistance	
Form HO-0573 (10.14)	E_{0} HO 0573 (00 15)
	. Form 110-0375 (09.15)
Disclosure of Loan Terms for Great Choice Plus	E HO 0574 (00 15)
Form HO-0574 (10.14)	. Form HO-0574 (09.15)

EFFECT OF CHANGE

Effective for Great Choice Plus Mortgage Loan applications dated **October 3, 2015,** THDA will be providing a grant to the borrower in the amount of \$50 to cover a large portion of the recording fees for the second mortgage. The grant will be entered as a credit on the Loan Estimate and Closing Disclosure. All loan applications with an application date of **October 3, 2015** and after will need to include the revised versions of the Great Choice Plus disclosures. This change provides an exemption from the TILA-RESPA Integrated Disclosures.

Also included in this change is the inclusion of the TRID language throughout the guide.



Originating Agents Guide

JANUARY 2014

Latest Revision: 09/22/15

PART III PROCEDURES

SECTION 6: SUBMITTING AN APPLICATION FILE TO THDA

6.1	Overview	
6.2	Required Documents	
	Underwriting Submission Checklist	
	Buyer Profile	
	Application Affidavit	
	Veteran Exemption Application Affidavit	
	Seller Affidavit	
	Application for Assistance	
	Tax Returns	
	Notice to Applicants Federal Recapture Requirements	
	Grants/Downpayment Assistance Approval Letters	30
	Transmittal Summary (Conventional and USDA/RD)	30
	Insurance/Guaranty Approval	30
	Loan Application (1003)	
	Positive Identification	
	Credit Report	
	Final Divorce Decree/Marital Dissolution; Court Ordered Child	
	Support; SSI or Other Assistance	
	Verification of Employment; Most Recent Pay Stub; Form Evidencing	
	Telephone Verification of Prior Employment; Self Employment	
	Documentation for Veteran Exemption	
	Original Certificate of Title or Original Manufactured Certificate of Origin	
	Verification of Deposit or Bank Statements for Previous Two Months	
	Sales Contract	32
	FHA Conditional Commitment	
	Appraisal	32
	Flood Notification	32
	Loan Estimate	32
6.3	Documenting New Construction for Custom Built Homes	
	Documentation Required	
	Manufactured Housing	
	Borrower Obtains Construction Loan	
6.4	THDA Underwriting Decisions	
0.4	THDA Underwriting Results	
	Rejections	
	Re-Submissions	
6.5	Commitments	
	Application Approval	
	Commitment Term	
	Commitment Conditions	
	Satisfying THDA Commitment Conditions	
	Update of Application or Commitment	
	Loan Amount or Program Type Changes	
	Commitment Delivery	
	Voided Commitments	35

Page

Page

6.6	Funding THDA Loans	
	Funding Method	
6.7	Additional Information	
	Scheduling Loan Closings	
	Change of Property	

SECTION 7 CLOSING A THDA LOAN

7.1	Overview Faxed Notes Expedite Loan Documents	. 37
7.2	Loan Commitment	. 37
7.3	Required Loan Documents Loan Documents Due Dates Late Charges	. 37 . 38
7.4	Other Required Documentation Title Insurance Policy Warranty Deed Termite Inspection/Treatment Certificate Hazard Insurance Flood Insurance Escrow for Repairs or Completion of Construction Closing disclosure	. 38 . 39 . 39 . 39 . 39 . 39 . 40
7.5	Other Requirements Close In The Name Of Qualifying Spouse Rescission Net Funds "To Borrower" Original Certificate of Title or Original Manufactured Certificate of Origin Affidavit of Affixation (Manufactured Home) Warranty Deed.	. 40 . 41 . 41 . 41 . 41 . 41
7.6	Closing Costs Closing Costs and Fees a THDA Borrower May Pay	
7.7	Use of MERS System	. 42

SECTION 8: SHIPPING A CLOSED THDA LOAN

8.1	Overview	43
	Originating Agent Obligations	43
	Document Caption	
	Shipping Address	43
8.2	Delivery Deadlines	43
8.3	Failure To Meet Delivery Deadlines	44

Page

8.4	Required Documents For A Complete Closed Loan File	. 44
	Closed Loan Submission Checklist	. 44
	Request For Loan Purchase with Acknowledgement and Certification	. 44
	Commitment	. 45
	Original Note	. 45
	Deed of Trust	. 45
	Affidavit of Affixation	. 45
	Assignment	. 45
	Title Insurance Policy/Endorsements	. 45
	Warranty Deed	46
	Closing Disclosure	
	Hazard Insurance	
	Termite Inspection/Treatment Certificate	46
	Flood Insurance	. 46
	Commitment Conditions	. 46
	Copy of MIC/LGC; USDA/RD 1980-17, or as Applicable	. 47
	Final Loan Application (1003)	. 47
8.5	Loan Repurchase	. 47
	Repurchase Obligation	
	Repurchase Price	
	Repurchase Procedure	
8.6	Additional Information	. 48
	THDA Reports	. 48
PAI	RT IV ADDITIONAL INFORMATION	

SECTION 9: THDA FORMS AND INSTRUCTIONS

Application Affidavit (HO-0450)	49
Veteran Exemption Application Affidavit (HO-0460)	49
Notice to Applicants Federal Recapture Requirements (HO-0448)	49
Seller Affidavit (HO-0451)	50
Application for Assistance (HO-0573)	50
Buyer Profile (HO-0439)	50
Underwriting Submission Checklist (HO-0549)	50
Affidavit of Affixation (HO-0453)	51
Legally Enforceable Obligation Letter (HO-0476)	51
Closed Loan Submission Checklist (HO-0541)	51
THDA Rider (HO-0440)	51
Request for Loan Purchase with Acknowledgement	
and Certification (HO-0444)	52
Disclosure of Loan Terms for Great Choice Plus Second Mortgage Loan	52

B. Great Choice Plus: Down Payment/Closing Cost Assistance Loan

This loan offers down payment and closing cost assistance to first-time homebuyers at no interest but secured by a second deed of trust. This loan is available only with the THDA Great Choice first mortgage loan. The Great Choice Plus loan is a 0% interest rate, deferred payment, forgiveable second lien. The second mortgage loan is forgiven from year 11 through year 15 at 20% per year.

Eligible Borrower	Homebuyer obtaining THDA Great Choice Loan
Maximum Household Income	THDA Great Choice Program Limits apply
Maximum Loan Amount	Up to 4% of Purchase Price
Interest Rate	0%
Loan Term	15 year deferred, forgiveable
Underwriting Criteria	Borrowers must have 640 minimum credit score. Must meet all other THDA Underwriting Guidelines. Manual underwriting allowed per THDA guide.
Pre-Payment	The Great Choice Plus loan is due in full upon 1 st mortgage payoff, assumption, or refinance prior to year 11. From year 11 through year 15, the loan is forgiven at 20% per year. No prepayment penalty. No assumption of Great Choice Plus allowed, with the exception of a VA assumption.
Allowable Fees	Recording fee
Closing Documents	Great Choice Plus Note and Deed of Trust in the name of THDA
Homebuyer Education	Required prior to closing on THDA Great Choice Plus
Servicing	No monthly second mortgage payment is collected.

5.1 OVERVIEW

A. Disclosures

1. Great Choice

Originating agents are required to provide all disclosures that comply with all federal and state laws and/or regulations. These include, without limitation, signed and dated copies of loan estimate, Tennessee Residential Property Condition Disclosure and transfer of servicing disclosures.

2. Great Choice Plus

Originating agents will provide all disclosures that comply with all federal and state laws and/or regulations.

B. Underwriting Guidelines, Debt Ratios, Credit Scores, Compensating Factors

Eligible applicants must meet credit underwriting standards of the relevant insuring program, as evidenced by the approval of a Direct Endorsement underwriter or the insurer, program accepted, underwriting software, i.e. Loan Prospector (LP), Desktop Underwriter (DU). LP or DU acceptance must also be signed by the Originating Agent underwriter or processor verifying the accuracy of information or data required to receive approval.

All loan submissions with a borrower(s) credit score (middle score or lowest score if only two scores) below 640 will not be eligible for THDA funding. THDA will accept loans with the following decision responses which shall meet the following THDA requirements:

- 1. Approve/Eligible: Maximum debt ratio of 45% and a minimum credit score of 640.
- 2. Refer/Eligible due to "no score" only: Loans must be manually underwritten using non-tradiitonal credit guidelines in accordance with FHA guidelines, maximum debt ratio of 45%.
- 3. Refer/Eligible: Loans must be manually underwritten, maximum debt ratio of 43%, minimum credit score of 640, and must meet two of the three THDA overlays listed below.
 - The borrower must have a verified rental history. Verification of rental (VOR) is acceptable if borrower is renting from a commercial management company; or 12 months canceled checks/bank verification if borrower is renting from a private landlord.
 - One month PITI in reserves. This cannot be a gift.
 - A two year job history with a minimum of 12 months at current employer.
- 4. Approve/Ineligible: As it refers to the HUD REO \$100.00 down payment program only, maximum debt ratio of 45% and minimum credit score of 640.

All THDA loan application packages will be required to include a copy of the completed FHA Loan Underwriting and Transmittal Summary or Loan Analysis signed by an authorized program endorsed underwriter of the Originating Agent, or correspondent underwriting agent. (See Section 6.2. K)

Any closed loan subsequently determined to be ineligible for program insurance due to noncompliance with that program's credit underwriting guidelines will be ineligible for THDA funding and subject to repurchase without exception.

C. Homebuyer Education

Great Choice Plus and Homeownership for the Brave borrowers are required to obtain pre-purchase homebuyer education and counseling provided by a THDA approved Homebuyer Education (HBEI) Provider at one of the approved agencies listed on THDA's website at www.thda.org. Each person on the loan is required to obtain homebuyer education. The following formats are available for Homebuyer Education:

T. Sales Contract

Include a copy of the purchase agreement (fully executed by seller and Applicant) in the application file. Information in the application file. Any changes to the purchase agreement must be initialed by seller and Applicant.

U. FHA Conditional Commitment

Enclose the HUD Form 92800.5B (FHA Conditional Commitment) and the Appraisal Analysis Sheet, both signed by the DE Underwriter.

V. Appraisal

Enclose an original Uniform Residential Appraisal Report (FMNA 1004) in the application file. The Uniform Residential Appraisal Report must reflect inspections of both the interior and exterior of the dwelling. If the original Appraisal must be submitted to the loan insurer or guarantor, a legible copy must be enclosed.

If the negotiated sales price for the property was modified after the Appraisal was provided, enclose a letter from the appraiser that indicates any changes in the appraiser's conclusions.

W. Flood Notification

If the property lies within a Special Flood Hazard Zone, the Originating Agent must make proper and timely disclosure to the Applicant in compliance with federal regulations. Provide a life of loan Flood Hazard certification with the initial underwriting submission package or closed loan documents.

X. Loan Estimate

The initial Loan Estimate (LE) must be included in the Underwriting Submission Package and any subsequent changes in the LE, if necessary, must be included in the Closed Loan Submission Package. Great Choice Plus mortgage loan applications should reflect a \$50 credit from THDA to the borrower, representing the grant THDA is providing the borrower to cover a large portion of the recording fees for the second mortgage Deed of Trust.

6.3 DOCUMENTING NEW CONSTRUCTION FOR CUSTOM BUILT HOMES

NOTE: This section does not apply to the purchase of a new or proposed residence located on a lot that is not owned by the Applicant prior to the date of the loan closing.

A. Documentation Required

- 1. Copy of Warranty Deed to lot.
- 2. Copy of construction contract.
- 3. Contractor's detailed cost estimate, if applicable.
- 4. Contractor's final itemized bill, if applicable.
- 5. Final inspection with photos, when complete.

B. Manufactured Housing

For manufactured housing, additional or substituted documentation must include a contract for the manufactured home and documentation for the cost of foundation, utilities, landscaping, driveways and all other necessary improvements.

To waive the flood insurance requirement, a loan survey is required and must indicate the boundary of Flood Zone A and show that <u>all</u> improvements included in the appraised value are outside of Flood Zone A.

The amount of coverage must equal the total amount of the THDA approved loan up to the maximum amount available through the National Flood Insurance Program.

The maximum allowable deductible amount is \$2,500.

The same mortgagee clause and mailing address previously indicated under "Hazard Insurance" must be used.

A copy of the flood insurance application and a copy of the check for the first year's premium must be enclosed with the closing package shipped to THDA.

F. Escrow for Repairs or Completion of Construction

Escrows for repair should be avoided. Submit the proposed escrow agreement to THDA prior to closing. At a minimum, the escrow agreement must state what the escrow is for, the dollar amount to be escrowed, and the completion date which may not exceed 60 days.

Loans should be closed with repair escrows only if the repairs are minor and can be completed quickly. Escrows for completion of construction should only be for minor items, such as final landscaping that is delayed due to seasonal weather.

The amount to be placed in escrow for the completion of repairs or construction must be the greater of (a) 150 percent of the estimated cost of the repairs or the estimated cost to complete construction or (b) the amount required by the applicable loan insurer or guarantor.

All work must be completed and a final inspection delivered to THDA by no later than 60 days after closing.

An escrow agreement acceptable to THDA for repairs or completion of construction must be used. The Originating Agent must hold and disburse the escrow funds in accordance with the Escrow Agreement.

G. Closing Disclosure

The Closing Disclosure (CD) is required. The principal amount of the second loan should be listed on the CD for the first loan.

7.5 OTHER REQUIREMENTS

A. Close In The Name Of

All THDA approved Great Choice loans must be closed in the name of the Originating Agent noted on the Commitment and are assigned to THDA. THDA Great Choice Plus loans must be closed in the name of THDA.

2. Origination Fee

A fee up to 2% of the Base Loan Amount is permissible, and is paid to the Originating Agent. The origination fee may not be charged on financed FHA MIP, VA Guaranty Fee, USDA/RD Guaranty Fee or PMI, unless expressly permitted by FHA, VA, USDA/RD or PMI regulations. Either the Borrower or the seller may pay the Origination Fee up to 2%. No additional origination fee may be charged to the Borrower or seller.

A loan originator may designate an origination point on page 2 of the CD.

3. Discount Points

A discount fee of ¹/₄% of the actual or total loan amount is permissible, and is paid to the Origination Agent. Either the Borrower or seller may pay the ¹/₄% discount fee.

- 4. THDA allows the Originating Agent to charge an Application Fee of up to \$600. If the Originating Agent elects to charge the Application Fee, it must be included on the LE and CD. The total Application Fee cannot exceed \$600.
- 5. A \$50 grant will be provided to the borrower for the Great Choice Plus program. The credit should be reflected on the Closing Disclosure. THDA will reimburse the lender at the time the loan is purchased.

7.7 USE OF MERS SYSTEM

Originating Agents who are MERS members, in good standing, may use loan documentation showing Mortgage Electronic Registration Systems, Inc., as the nominee for Originating Agent and Originating Agent's successors and assigns for THDA loans closed on or after July 1, 2006. The THDA loan number must be reflected on all THDA loan documentation in addition to the use of the Mortgage Identification Number (MIN) as may be assigned and required by MERS.

Originating Agents shall cause each deed of trust (with THDA Rider) securing a THDA loan to be properly recorded in the Register's Office of the county in which the property is located and to register such deeds of trust with MERS in accordance with applicable MERS requirements. Originating Agent may sell servicing rights to THDA loans registered with MERS only to THDA approved Servicers who are also MERS members in good standing.

Originating Agent shall, upon THDA's request, obtain and properly record an assignment of any MERS registered THDA loan from MERS to THDA or as THDA may direct. In the event of any dispute regarding a THDA loan registered with MERS, Originating Agent shall take all steps deemed necessary by THDA to protect THDA's interest. All other requirements of this Guide and of the Working Agreement between THDA and Originating Agent shall apply to each THDA loan regardless of registration with MERS.

Loans closed by the Purchase Method, if approved by THDA, will be purchased from the Originating Agent by wire transfer. A loan is eligible for purchase when the initial closed loan package, which must include the following documents, has been delivered to THDA.

Original Note on Great Choice Original Note on Great Choice Plus Ioan, if applicable Copy of executed Deeds of Trust Title Insurance Commitment Copy of executed Warranty Deeds Declaration page of Hazard Insurance Closing Disclosure Copy of Legally Enforceable Obligation Letter, if applicable

C. Commitment

Enclose a copy of the Commitment.

D. Original Note

Deliver the original Note(s), endorsed to THDA by an authorized Originating Agent staff member, to THDA within 10 days after loan closing. Include the original Note(s) with the closed loan package if THDA will receive the entire closed loan package on or before the 10 Day Deadline.

E. Deed of Trust

Enclose the original recorded Deed(s) of Trust and Rider(s), or a copy (before recording) of the fully executed Deed(s) of Trust and Rider(s) which have been certified as a true and exact copy by the Settlement Agent or an authorized Originating Agent staff member.

THDA must receive the original recorded Deed(s) of Trust and Rider(s) on or before the 120 day deadline. Applicant's signature and typed name on the Deed(s) of Trust, Title Insurance Policy and Warranty Deed(s) must match exactly or a name affidavit must be enclosed. The legal description, book, page, time of recording and other critical data must match the Title Insurance Policy and the Warranty Deed(s), as applicable.

F. Affidavit of Affixation (Manufactured Home)

Enclose the original, fully executed and recorded Affidavit of Affixation.

G. Assignment (n/a If MERS documents submitted)

Enclose the original recorded Assignment, or a copy (before recording) of the fully executed Assignment which has been certified as a true and exact copy by an authorized Originating Agent staff member.

THDA must receive the original recorded Assignment on or before the 120 day deadline. The recorded Assignment must indicate the correct book and page reference for the recorded Deed(s) of Trust and any subsequent re-recordings. The Title Insurance Policy or an endorsement must reflect the recording and any subsequent re-recordings of the Assignment.

H. Title Insurance Policy/Endorsements

Enclose the original Title Insurance Policy and all required endorsements. The original Title Insurance Policy must be received by THDA on or before the 120 Day Deadline.

I. Warranty Deed

Enclose a copy (before recording) of the fully executed Warranty Deed(s) that convey(s) the property to the Borrower. A copy of the recorded Warranty Deed(s) is/are required if a Manufactured Home.

J. Closing Disclosure

The Closed Loan Submission Package must include the Closing Disclosure (CD).

Great Choice Loan Allowable Fees

I. Great Choice Loan:

A loan originator may designate an origination point on page 2 of the CD. THDA allows up to 2% origination points for all Great Choice loans. THDA also allows the Originating Agent to charge a ¹/₄% discount point. If the Originating Agent elects to charge the ¹/₄% discount, it must be included on the CD.

Please note that THDA allows the Originating Agent to charge an Application Fee of up to \$600. If the Originating Agent elects to charge the \$600 Application Fee, it must be included on the CD. The total Application Fee cannot exceed \$600.

II. Great Choice Plus Loan:

THDA only allows customary recording fees. THDA does not require Lender title policy on the Great Choice Plus loan. THDA Great Choice Plus loans are exempt from state stamp taxes.

K. Hazard Insurance

THDA must receive a copy of the hazard insurance policy declarations page, or a copy of the Certificate of Insurance, signed by an authorized agent of the insurance company. The original policy or Certificate of Insurance must be sent to the THDA Servicer.

L. Termite Inspection/Treatment Certificate (when applicable)

See Section 7.4.C.

M. Flood Insurance (when applicable)

See Section 7.4.E.

N. Commitment Conditions

Enclose any documents to satisfy, at closing, conditions specified in the Commitment, if not otherwise satisfied with documents listed above.

O. Copy of MIC/LGC; Original USDA/RD 1980-17, or As Applicable

1. The MIC must be ordered promptly after closing. THDA must receive a copy of the MIC within 120 days following closing.

Evidence of Originating Agent compliance with HUD's electronic transmission requirements for the Mortgage Record Change must be in the closing package. A copy of the lender query from FHA connection reflecting THDA as the holder.

- 2. The LGC must be ordered promptly after closing. THDA must receive a copy of the LGC within 120 days following closing.
- 3. For USDA/RD loans, enclose the original Loan Note Guaranty 1980-17 within 120 days of closing.

Also enclose a copy of RD Form 1980-11, Lender Record Change. The original 1980-11 must be submitted to Rural Development. In the appropriate space, indicate THDA's USDA/RD ID number: 6206001445.

P. Final Loan Application (1003)

The final 1003 executed by the borrower(s) must be included in the Closed Loan Submission Package.

8.5 LOAN REPURCHASE

A. Repurchase Obligation

THDA, in its sole discretion, may refuse to purchase any loan and may require an Originating Agent to repurchase any loan(s) when any of the following exist:

- 1. Commitment conditions are not satisfied; or
- 2. The closed loan does not match all elements of the Commitment; or
- 3. The Originating Agent fails to deliver required documents to the THDA Servicer within the THDA Servicer's deadline; or
- 4. The loan is refused for servicing by the THDA Servicer; or
- 5. The Borrower fails to make the first regularly scheduled loan payment to the THDA Servicer ("first payment default"); or
- 6. The Borrower experiences a first payment default before the MIC, LGC, USDA/RD guarantee or PMI certificate is issued (first payment default is determined by the records of the THDA Servicer indicated on the Commitment); or
- 7. An entity other than THDA or the Originating Agent is named on the MIC, LGC, USDA/RD guarantee (1980-11, 1980-17 or 1980-18) or PMI Certificate;
- 8. The Originating Agent fails to deliver closed loan documentation to THDA within specified deadlines; or
- 9. The loan cannot be insured or guaranteed within 150 days of loan closing or the THDA closing file is incomplete on the 151st day following loan closing; or
- 10. Any material fact discovered subsequent to the closing causes the loan to be ineligible for THDA financing.

SECTION 9: THDA FORMS AND INSTRUCTIONS

As a result of Tax Code requirements, THDA must require certain forms. Application files or closed loan packages that do not contain fully executed THDA forms, as required, will not be accepted by THDA. These forms must be included in THDA application files and in THDA closed loan packages as indicated in this Guide. THDA forms are in addition to the typical forms utilized in the mortgage industry. These forms are to be considered part of this Guide.

THDA forms may not be altered.

THDA forms may not be distributed to a lender who is not an Originating Agent or to any other unauthorized individual or entity.

Detailed instructions for completion of each THDA form follows in the order that they are typically encountered in the lending process:

Application Affidavit HO-0450 (03/11) Veteran Exemption Application Affidavit HO-0460 (02/07) Notice to Applicants Federal Recapture Requirements HO-0448 (09/99) Seller Affidavit HO-0451 (09/99) Application for Assistance HO-0573 (09/15) Buyer Profile HO-0439 (02/15) Underwriting Submission Checklist HO-0549 (09/15) Affidavit of Affixation HO-0453 (12/06) Legally Enforceable Obligation Letter HO-0476 (10/14) Closed Loan Submission Checklist HO-0541 (09/15) THDA Rider HO-0440 (08/03) Request for Loan Purchase with Acknowledgement and Certification HO-0444 (10/14) Disclosure of Loan Terms for Great Choice Plus Second Mortgage Loan HO-0574 (09/15)

APPLICATION AFFIDAVIT HO-0450 (03/11)

VETERAN EXEMPTION APPLICATION AFFIDAVIT HO-0460 (02/07) (If Applicable)

The Application Affidavit or Veteran Exemption Application Affidavit (if applicable Application Affidavit must be executed by each applicant and non-qualifying spouse. The household income figure to be provided in item #4 is the maximum allowable income for the size of the applicant's household and location of property. The acquisition cost figure for Great Choice is to be provided in item #5 is the maximum THDA acquisition cost for the county in which the property is located. The original Application Affidavit or Veteran Exemption Application Affidavit is required by THDA. All changes or whiteouts must be initialed by the Applicant(s).

Each Application Affidavit or Veteran Exemption Application Affidavit, must be executed and notarized within the State of Tennessee; however, in rare circumstances, an Application Affidavit or Veteran Exemption Application Affidavit may be executed and notarized outside the State of Tennessee, such as when a person is a member of the armed forces, is stationed outside the state and is unable to be present while the application is being processed.

NOTICE TO APPLICANTS FEDERAL RECAPTURE REQUIREMENTS HO-0448 (09/99)

This form is mandatory for all THDA loan applications. The Applicant and all Co-Applicants must sign and date the form at the time of application. Provide a copy to the Applicant. Enclose the original signed and dated form in the application file when submitted for THDA underwriting.

SELLER AFFIDAVIT HO-0451 (09/99)

The seller of the property must complete a Seller Affidavit for each application file submitted to THDA. The Seller Affidavit is to assist in determining whether the purchase of the property involves more than the purchase price specified in the sales contract.

The seller must sign and date the Seller Affadavit, and it must be notarized. Enclose the original Seller Affidavit in the application file when submitting for THDA underwriting. In the absence of the original Affidavit at the time of loan approval, a prior to closing contingency will be THDA receipt of the original.

APPLICATION FOR ASSISTANCE HO-0573 (09/15)

This form must be completed and the original included in each loan application package submitted under the Great Choice Plus Loan Program. The application should indicate the total FHA loan amount including MIP, the exact (dollars and cents) amount of assistance based on 4% of the referenced loan amount, the anticipated closing date, and the complete name of the settlement agent. This form must be signed by the Borrower(s) and an authorized representative of the lender.

BUYER PROFILE HO-0439 (02/15)

This form is critical to facilitate accurate reports by THDA. Complete this form accurately and completely and enclose it with the application file when submitted for THDA underwriting.

UNDERWRITING SUBMISSION CHECKLIST HO-0549 (09/15)

Use this form as a cover sheet for all application files submitted to THDA.

Follow the checklist closely and complete all information. Items omitted may cause the application file to be returned for completion and resubmission. Do not change the size of this form.

The checklist has five main sections:

- 1. General Information.
- 2. THDA Program Eligibility. Must include original documents, notarized as indicated.
- 3. Great Choice Plus Loans/Downpayment/Closing Cost Assistance. Must be documented as indicated, if applicable.
- 4. Credit Package. Must include documentation, as indicated.

<u>Originating Agent Information</u>: Provide complete information, including the Originating Agent's four-digit O. A. Number as assigned by THDA. An omitted or incorrect Originating Agent number and

omitted or incorrect branch address are the primary causes of misdirected commitments and misdirected funding checks.

<u>Primary Applicant</u>: Include primary Applicant's name as it will appear on all documents. It must be accurate and consistent.

<u>Property Address</u>: Must be accurate and consistent on all documents.

<u>Submission Purpose</u>: As indicated, this form may be used for purposes in addition to the initial submission of an application file.

<u>Program Type</u>: Indicate the desired THDA loan program.

Loan Type: Indicate whether the loan type is FHA, VA, Conventional or USDA/RD.

<u>Property Type</u>: Indicate the correct property type. Check the appropriate block to indicate a residence that is a single family detached or a condominium. Check "Other" and indicate in the blank provided if the residence is a 2, 3 or 4 family home, or is a PUD, townhouse, zero lot line, modular or manufactured home.

THDA Program Eligibility/Credit Package

A check mark, an "X" or "N/A" must be indicated for each document listed on the form. Refer to Section 6.2 for additional information.

An Originating Agent staff member's signature, printed or typed name and telephone number must appear at the bottom of the checklist. Without this information, the file is considered incomplete. In addition, if this information is omitted, THDA does not know who to call if questions arise.

AFFIDAVIT OF AFFIXATION HO-0453 (12/06)

An original Affidavit of Affixation is required on all manufactured home loans and must be recorded as a separate document. It cannot be recorded with or attached to the Deed of Trust for recordation.

LEGALLY ENFORCEABLE OBLIGATION LETTER HO-0476 (10/14)

For any Great Choice loans insured by FHA/HUD the Originating Agent will receive a Legally Enforceable Obligation Letter (LEOL) attached to the THDA Loan Commitment. HUD/FHA requires that THDA provide a Legally Enforceable Obliation Letter when THDA has agreed to provide DPA funds in the form of the Great Choice Plus loan. The Borrower(s) is to sign the LEOL at closing and a copy of the executed LEOL must be sent back to THDA with the initial closing submission package in order for THDA to purchase the Great choice Plus loan.

The Originating Agent is to retain the original LEOL in their loan file to accompany the FHA insurance application associated with the first mortgage.

CLOSED LOAN SUBMISSION CHECKLIST HO-0541 (09/15)

Use this form when submitting all closed loan files to THDA, regardless of the source of funding. This form can also be used as a checklist for submission of follow-up documentation. Complete all items on this form. Do not change the size of this form.

THDA RIDER HO-0440 (08/03)

The THDA Rider must be completed, executed, attached to and recorded with the deed of trust for all THDA first mortgage loans, regardless of loan type. The THDA Rider must be signed by all Borrowers who are required to sign the first deed of trust and recorded with the deed of trust.

REQUEST FOR LOAN PURCHASE WITH ACKNOWLEDGEMENT AND CERTIFICATION HO-0444 (10/14)

All loans closed by the Purchase Method must be accompanied by an executed Request For Loan Purchase with Acknowledgement and Certification when delivered to THDA. By submitting a loan file for purchase by THDA, each Originating Agent is deemed to affirm the Acknowledgement and Certification appearing on the master form of the Request For Loan Purchase with Acknowledgement and Certification with respect to each loan file submitted regardless of whether the Acknowledgement and Certification is included with the form submitted with a particular loan file.

Provide all information indicated. Check the appropriate box indicating whether the loan file is complete in all respects or not. Sign and date where indicated, print name and title, and provide telephone number. Omitted information may cause the loan file to be returned to the Originating Agent.

DISCLOSURE OF LOAN TERMS FOR GREAT CHOICE PLUS SECOND MORTGAGE LOAN HO-0574 (09/15)

This disclosure is required to be presented to the Borrower by the Originating Agent before settlement. This disclosure meets the exemption requirements under Secretary of HUD's special notice "Exemptions from Coverage Under Sections 4 and 5 of RESPA for Certain Subordinate Loans Provided by Assistance Programs for Low to Moderate Income People" dated October, 2010. This disclosure is required if a LE/CD is not provided on the subordinate second mortgage loan.

REMAINDER OF THIS PAGE LEFT BLANK INTENT