



## ***FINANCIAL STATEMENTS***

**June 30, 2019**



JUSTIN P. WILSON  
*Comptroller*

JASON E. MUMPOWER  
*Deputy Comptroller*

## **Independent Auditor's Report**

The Honorable Bill Lee, Governor  
Members of the General Assembly  
Members of the Board of Directors  
Mr. Ralph Perrey, Executive Director

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Tennessee Housing Development Agency's basic financial statements as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not

for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of Tennessee Housing Development Agency. We do not believe that the Comptroller's service in this capacity affected our ability to conduct an independent audit of the Tennessee Housing Development Agency.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30, 2019, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of net pension liability for the Closed State and Higher Education Pension Plan, the schedule of proportionate share of net pension asset for the State and Higher Education Retirement Plan, the schedule of contributions to the Closed State and Higher Education Employee Pension Plan, the schedule of contributions to the State and Higher Education Employee Retirement Plan, the schedule of proportionate share of the collective total other postemployment benefit liability for the Closed State Employee Group OPEB Plan, and the schedule of proportionate share of the collective total other postemployment benefit liability for the Closed Tennessee OPEB Plan, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the agency's basic financial statements. The accompanying financial information is presented for purposes of additional analysis and is not a required part of the basic

financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 6, 2019, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the agency's internal control over financial reporting and compliance.



Deborah V. Loveless, CPA, Director  
Division of State Audit  
December 6, 2019

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Management's Discussion and Analysis**  
**June 30, 2019**

This section of the Tennessee Housing Development Agency's (THDA) annual financial statements presents management's discussion and analysis of THDA's financial performance for the year ended June 30, 2019, with comparative information presented for the fiscal year ended June 30, 2018. This information is being presented to provide additional information regarding the activities of THDA and to meet the financial reporting and disclosure requirements of Governmental Accounting Standards Board Statement Number 34, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments*. This section should be read in conjunction with the Independent Auditor's Report and the audited financial statements and accompanying notes.

**Introduction – The Tennessee Housing Development Agency**

The mission statement of THDA is "Leading Tennessee Home by creating safe, sound, affordable housing opportunities." THDA's goal is to provide housing assistance to those in need by offering a variety of housing-related programs. One of the primary ways THDA assists Tennesseans is by offering mortgages for first-time homebuyers at below conventional market interest rates. At the close of fiscal year 2019, THDA has originated over 125,000 single-family mortgage loans in its 46-year history, and serves as the master servicer for all active mortgages it funds. In addition to helping homebuyers, THDA administers Section 8 rental assistance programs, including the tenant-based Housing Choice Voucher (HCV) program in approximately 70 of Tennessee's 95 counties, as well as the project-based Contract Administration program for approximately 372 contracts throughout all of Tennessee. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of bond authority to be allocated to local issuing authorities for specific multifamily developments.

As established by statute, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated*, Section 13-23-105). This board meets regularly on a bimonthly basis; however, some committees may meet more often as situations dictate.

## Overview of the Financial Statements

The basic financial statements include statement of net position; statement of revenues, expenses, and changes in net position; and statement of cash flows, as well as notes to the financial statements. The statement of net position provides financial information on the overall financial position of THDA at each year end. The statement of revenues, expenses, and changes in net position summarizes the results of operations over the course of each fiscal year. The statement of cash flows provides relevant information about THDA's cash receipts and cash payments during each fiscal year.

The notes to the financial statements provide essential information regarding THDA's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies, and subsequent events.

THDA's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, required and other supplementary information is included.

THDA is also considered to be a discretely presented "component unit" for the State of Tennessee, and therefore, its financial information is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed at <https://www.tn.gov/finance/rd-doa/fa-accfin-cafr.html>.

During fiscal year 2019, THDA implemented accounting standard Governmental Accounting Standards Board Statement No. 88, *Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements*. This Statement improves the information disclosed in the financial statements related to debt, particularly related to direct borrowings and direct placements.

## Financial Highlights

### Year Ended June 30, 2019

- Total assets increased by \$557.7 million, or 20.4%.
- Total liabilities increased by \$540.9 million, or 24.2%.
- Net position was \$526.1 million. This is an increase of \$16.2 million, or 3.2%, from fiscal year 2018 net position.
- Cash and cash equivalents increased by \$160.3 million, or 56.7%.
- Total investments decreased by \$57.9 million, or 22.2%.
- Bonds payable increased by \$499.6 million, or 23.5%.
- THDA originated \$667.9 million in new loans, which is an increase of \$204.5 million, or 44.1%, from the prior year.

## Financial Analysis of the Agency

**Net Position** – The following table focuses on the changes in net position between fiscal years (expressed in thousands):

|                                | 2019       | 2018       |
|--------------------------------|------------|------------|
| Current assets                 | \$ 550,787 | \$ 406,809 |
| Capital assets                 | 3,890      | 2,876      |
| Other noncurrent assets        | 2,743,254  | 2,330,505  |
| Total assets                   | 3,297,931  | 2,740,190  |
| Deferred outflows of resources | 4,314      | 4,609      |
| Current liabilities            | 220,924    | 170,949    |
| Noncurrent liabilities         | 2,554,495  | 2,063,595  |
| Total liabilities              | 2,775,419  | 2,234,544  |
| Deferred inflows of resources  | 746        | 365        |
| Invested in capital assets     | 3,890      | 2,876      |
| Restricted net position        | 453,704    | 438,516    |
| Unrestricted net position      | 68,486     | 68,498     |
| Total net position             | \$ 526,080 | \$ 509,890 |

### 2019 to 2018

First and second mortgage loans receivable (net of allowance for forgivable second mortgages) increased by \$418.8 million. During fiscal year 2019, single-family mortgage loan originations increased by \$204.5 million, whereas mortgage loan payoffs decreased by \$33.1 million and mortgage loan repayments increased \$3.6 million. In addition, THDA recognized an allowance for future uncollectable forgivable second mortgages of \$19.3 million for fiscal year 2019. All of these changes are primarily attributable to a rise in mortgage loan production.

Total liabilities increased \$540.9 million. The increase is primarily due to a \$499.6 million increase of bonds payable at June 30, 2019, as compared to June 30, 2018.

**Changes in Net Position** – The following table summarizes the changes in revenues, expenses, and changes in net position between fiscal years (expressed in thousands):

|  | 2019       | 2018      |
|--|------------|-----------|
| Operating revenues                     |            |           |
| Mortgage interest income               | \$ 106,949 | \$ 90,105 |
| Investment income                      | 14,370     | 2,738     |
| Other                                  | 20,376     | 20,482    |
| Total operating revenues               | 141,695    | 113,325   |
| Operating expenses                     |            |           |
| Interest expense                       | 69,520     | 58,239    |
| Other                                  | 50,385     | 45,368    |
| Total operating expenses               | 119,905    | 103,607   |
| Operating income                       | 21,790     | 9,718     |
| Nonoperating revenues (expenses)       |            |           |
| Grant revenues                         | 342,404    | 317,326   |
| Payments from primary govt             | 665        | 0         |
| Grant expenses                         | (348,669)  | (325,340) |
| Total nonoperating revenues (expenses) | (5,600)    | (8,014)   |
| Change in net position                 | \$ 16,190  | \$ 1,704  |

### 2019 to 2018

Total operating revenues increased \$28.4 million, primarily due to an increase in mortgage interest income of \$16.8 million. In addition, fair value of investments increased by \$6.2 million in fiscal year 2019, having decreased \$4.2 million in fiscal year 2018.

Total operating expenses increased \$16.3 million. This is primarily due to an increase in bond interest expense. Bond interest expense increased due to an increase in bonds payable which is primarily attributable to a rise in mortgage loan production.

Nonoperating grant revenues increased \$25.7 million and nonoperating grant expenses increased \$23.3 million, primarily due to an increase in spending in the LIHEAP, Project Based Contract Administration, and down payment assistance programs.

**Debt Activity** – Bonds outstanding at June 30 were as follows (expressed in thousands):

|               | 2019        | 2018        |
|---------------|-------------|-------------|
| Bonds payable | \$2,628,317 | \$2,128,712 |

### Year Ended June 30, 2019

Total bonds payable increased \$499.6 million, which is deemed primarily attributable to an increase in mortgage loan production. During the fiscal year, THDA issued debt totaling \$749.9 million, with activity arising from four bond issues.

With interest rates remaining at historically low levels, THDA continued to call bonds with proceeds from mortgage repayments and prepayments. THDA refunded \$28.9 million of outstanding bonds into new bond originations with lower interest rates.

### **Bond Ratings**

For bonds issued under the Homeownership Program Bonds, Moody's Investor Service, Inc. (Moody's) has assigned THDA's bonds a rating of Aa1, and Standard and Poor's Rating Group (S&P), a division of The McGraw-Hill Companies, Inc., has assigned THDA's bonds a rating of AA+.

For bonds issued under the Housing Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa2. These bonds are not rated by S&P.

For bonds issued under the Residential Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa1 and S&P has assigned THDA's bonds a rating of AA+.

### **Debt Limits**

In accordance with *Tennessee Code Annotated*, Section 13-23-121, THDA operates under a "debt ceiling" of \$2,930,000,000.

THDA is working with the legislature to increase the debt ceiling to \$5,000,000,000 in early 2020.

### **Grant Programs**

During fiscal year 2007 through fiscal year 2009, the General Assembly appropriated revenue to THDA for grant programs. Likewise, THDA's board of directors allocated additional THDA funds for grants. These funds established a grant program that was titled by THDA the "Tennessee Housing Trust Fund."

The four-level model for funding this grant program includes state appropriations, THDA funds, private sector investment, and matching funds from local grantees. The purpose of this grant program is to serve the needs of low and/or very low income, elderly, and special needs Tennesseans. Funding and uses for the Housing Trust Fund are as follows:

|                                  | 2019        | 2018        | 2017 and Prior | Total        |
|----------------------------------|-------------|-------------|----------------|--------------|
| <b>Funding Sources:</b>          |             |             |                |              |
| THDA                             | \$8,500,000 | \$7,500,000 | \$74,800,000   | \$90,800,000 |
| State Appropriation              | -           | -           | 4,350,000      | 4,350,000    |
| Totals                           | \$8,500,000 | \$7,500,000 | \$79,150,000   | \$95,150,000 |
| <b>Approved Uses:</b>            |             |             |                |              |
| Rural repair program (USDA)      | \$ -        | \$ -        | \$ 6,300,000   | \$ 6,300,000 |
| Ramp Programs & Hsg Modification | 300,000     | 300,000     | 1,650,000      | 2,250,000    |
| Emergency Repairs                | 2,700,000   | 2,700,000   | 21,200,000     | 26,600,000   |
| Competitive Grants               | 3,500,000   | 3,500,000   | 41,100,000     | 48,100,000   |
| Rebuild & Recover                | 500,000     | 500,000     | 3,800,000      | 4,800,000    |
| Challenge Grant Program          | 1,000,000   | -           | -              | 1,000,000    |
| Other Grants                     | 500,000     | 500,000     | 5,100,000      | 6,100,000    |
| Totals                           | \$8,500,000 | \$7,500,000 | \$79,150,000   | \$95,150,000 |

## Current Mortgage Products and Environment

THDA offers a variety of mortgage loan products to address the needs of Tennesseans across the State. The Great Choice loan program offers THDA the opportunity to offer a more competitive interest rate on its 30-year fixed rate mortgage product while still offering down payment assistance with the addition of the Great Choice Plus loan program, which is a second mortgage at a 0% interest rate. During fiscal year 2015, the Great Choice Plus loan product was modified to a forgivable second mortgage, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced within the first nine years of closing. Beginning in year 10, the loan is forgiven at the rate of 20% per year. The loan is fully forgiven at the end of year 15. Subsequently, in October of 2016, the Great Choice Loan product was revised to feature a new 30-year forgiveness requirement, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced or otherwise paid in full within the entire 30 years of closing. The loan is fully forgiven at the end of year 30.

A special interest rate reduction on the Great Choice loan program has been designated to ensure that qualified service men and women have access to affordable homeownership opportunities. This special offer, referred to as “Homeownership for the Brave,” provides a 0.5% rate reduction on the current interest rate for Great Choice loans. In addition to the rate reduction, Homeownership for the Brave applicants are eligible for optional down payment and closing cost assistance through the Great Choice Plus second mortgage loan at a 0% interest rate.

All first mortgage loans made or purchased by THDA are fixed-rate mortgages with a maximum loan term of 360 months (30 years), and must conform to insurer / guarantor underwriting guidelines. THDA does not make or purchase adjustable rate mortgages, interest-only mortgages, “buy-down” loans, mortgages with a future lump-sum payment due (balloon-type mortgages), or with other similar mortgage terms. THDA does not make or purchase “sub-prime” mortgage loans.

Single-family mortgage loans purchased by THDA with loan-to-value (LTV) ratios between 78% and 97% must have an acceptable insurer/guarantor, which includes:

- FHA (United States Department of Housing and Urban Development)
- VA (Veterans Administration Guaranty Program)
- USDA/RD (the United States Department of Agriculture - Rural Development, formerly Farmers Home Administration)
- Private mortgage insurance

THDA will accept private mortgage insurance provided from private mortgage insurers who are licensed by the Tennessee Commissioner of Commerce and Insurance to do business in Tennessee and are rated at least AA by S&P. THDA will allow privately insured loans underwritten using nationally accepted underwriting guidelines established by Fannie Mae or Freddie Mac. These loans must be approved through an automated underwriting system such as Desktop Underwriter or Loan Prospector with no expanded approvals. Such privately insured mortgage loans may have LTV ratios up to and including 97% of the lesser of the purchase price or the appraised value. Loans with a 78% LTV or lower do not require mortgage insurance. A detailed chart of these mortgage loan products and primary mortgage loan terms may be obtained from THDA's Internet site at <https://thda.org/homebuyers/homebuyers>.

For the past several years, THDA has closely monitored its loan portfolio for delinquency and foreclosures. This monitoring has included analysis based on loan type (Great Choice, Great Choice Plus, Homeownership for the Brave), insurer/guarantor (FHA, VA, RECD, private mortgage insurer), mortgage loan servicer, down-payment assistance, and other factors as deemed necessary.

As of June 30, 2019, the delinquency and foreclosure rates for its single-family loan portfolio are as follows:

| Loan Status           | Total Number of<br>Loans Serviced | Number of Loans<br>in Status | Principal Amount<br>Outstanding | Percentage <sup>1</sup> |
|-----------------------|-----------------------------------|------------------------------|---------------------------------|-------------------------|
| 60 – 89 Days Past Due | 26,720                            | 576                          | \$ 48,470,159                   | 2.16%                   |
| 90+ Days Past Due     | 26,720                            | 1,244                        | 107,977,371                     | 4.66%                   |
| In Foreclosure        | 26,720                            | 77                           | 6,629,809                       | 0.29%                   |

## Economic Factors

In accordance with THDA's investment policy, THDA typically invests in short-term and long-term fixed-rate debt securities from federal agencies. As a benchmark, THDA uses the one-, three- and five-year Constant Maturity Treasury rates as established by the United States Treasury.

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<sup>1</sup> Percentage is calculated by dividing the "Number of Loans in Status" by the "Total Number of Loans Serviced."

The continuation of relatively low interest rates from a historic perspective increases the likelihood of negative arbitrage, in which the interest rates on THDA's bond issues exceeds the current investment interest rates. THDA monitors prepayments and bond investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

### **Direct Loan Servicing**

During FY 2017, THDA commenced the direct servicing of mortgage loans under the name of Volunteer Mortgage Loan Servicing ("VMLS"). On November 1, 2016, the servicing of approximately 1,800 THDA mortgage loans having an outstanding principal balance of \$91.5 million was transferred to VMLS from an existing THDA mortgage servicer. In FY 2018, THDA began directly servicing the flow-business of new mortgage loans. On August 1, 2018, THDA began servicing loans previously serviced by US Bank. As of May 1, 2019 all loans are being serviced by THDA.

### **Contacting THDA's Financial Management**

This financial report is designed to provide THDA's stakeholders with a general overview of THDA's finances and to show accountability for the funds that it receives, invests, and expends. If you have questions about this report or need additional financial information, contact Trent Ridley, Chief Financial Officer, at (615) 815-2012 or via e-mail at [TRidley@thda.org](mailto:TRidley@thda.org).

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF NET POSITION**  
**JUNE 30, 2019**  
**(Expressed in Thousands)**

**ASSETS**

|  |    |                  |
|--|----|------------------|
| Current assets:                              |    |                  |
| Cash and cash equivalents (Note 2)           | \$ | 374,906          |
| Investments (Note 2)                         |    | 44,078           |
| Receivables:                                 |    |                  |
| Accounts                                     |    | 8,806            |
| Interest                                     |    | 14,693           |
| First mortgage loans                         |    | 69,097           |
| Due from federal government                  |    | 39,207           |
| Total current assets                         |    | <u>550,787</u>   |
| Noncurrent assets:                           |    |                  |
| Restricted assets:                           |    |                  |
| Cash and cash equivalents (Note 2)           |    | 68,090           |
| Investments (Note 2)                         |    | 124,900          |
| Investment interest receivable               |    | 764              |
| Investments (Note 2)                         |    | 33,417           |
| First mortgage loans receivable              |    | 2,459,103        |
| Second mortgage loans receivable             |    | 52,199           |
| Allowance for uncollectable second mortgages |    | (19,349)         |
| Other receivables (Note 1)                   |    | 20,910           |
| Advance to local government                  |    | 3,143            |
| Net pension asset (Note 5)                   |    | 77               |
| Capital assets:                              |    |                  |
| Furniture and equipment                      |    | 6,916            |
| Less accumulated depreciation                |    | (3,026)          |
| Total noncurrent assets                      |    | <u>2,747,144</u> |
| Total assets                                 |    | <u>3,297,931</u> |

**DEFERRED OUTFLOWS OF RESOURCES**

|  |              |
|--|--------------|
| Deferred amount on refundings                  | 323          |
| Deferred outflows related to pensions (Note 5) | 3,635        |
| Deferred outflows related to OPEB (Note 9)     | 356          |
| Total deferred outflows of resources           | <u>4,314</u> |

**LIABILITIES**

|   |                  |
|---|------------------|
| Current liabilities:                    |                  |
| Accounts payable                        | 33,509           |
| Accrued payroll and related liabilities | 753              |
| Compensated absences                    | 741              |
| Total OPEB liability (Note 9)           | 208              |
| Due to primary government               | 98               |
| Interest payable                        | 39,478           |
| Escrow deposits                         | 23,223           |
| Prepayments on mortgage loans           | 1,177            |
| Due to federal government               | 20,672           |
| Bonds payable (Note 3)                  | 101,065          |
| Total current liabilities               | <u>220,924</u>   |
| Noncurrent liabilities:                 |                  |
| Bonds payable (Note 3)                  | 2,527,252        |
| Compensated absences                    | 759              |
| Net pension liability (Note 5)          | 6,997            |
| Total OPEB liability (Note 9)           | 3,143            |
| Escrow deposits                         | 15,965           |
| Arbitrage rebate payable                | 379              |
| Total noncurrent liabilities            | <u>2,554,495</u> |
| Total liabilities                       | <u>2,775,419</u> |

**DEFERRED INFLOWS OF RESOURCES**

|   |            |
|---|------------|
| Deferred inflows related to pensions (Note 5) | 239        |
| Deferred inflows related to OPEB (Note 9)     | 507        |
| Total deferred inflows of resources           | <u>746</u> |

**NET POSITION**

|  |                   |
|--|-------------------|
| Investment in capital assets                                   | 3,890             |
| Restricted for single family bond programs (Note 4 and Note 7) | 434,893           |
| Restricted for grant programs (Note 4)                         | 15,581            |
| Restricted for Homebuyers Revolving Loan Program (Note 4)      | 3,153             |
| Restricted for net pension asset (Note 5)                      | 77                |
| Unrestricted (Note 7)  | 68,486            |
| Total net position   | <u>\$ 526,080</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

**OPERATING REVENUES**

|  |                |
|--|----------------|
| Mortgage interest income                         | \$ 106,949     |
| Investment income:                               |                |
| Interest   | 8,158          |
| Net increase in the fair value<br>of investments | 6,212          |
| Federal grant administration fees                | 15,262         |
| Fees and other income                            | 5,114          |
| Total operating revenues                         | <u>141,695</u> |

**OPERATING EXPENSES**

|                               |                |
|-------------------------------|----------------|
| Salaries and benefits         | 22,517         |
| Contractual services          | 7,642          |
| Materials and supplies        | 1,277          |
| Rentals and insurance         | 15             |
| Other administrative expenses | 885            |
| Other program expenses        | 10,949         |
| Interest expense              | 69,520         |
| Mortgage service fees         | 723            |
| Issuance costs                | 5,583          |
| Depreciation                  | 794            |
| Total operating expenses      | <u>119,905</u> |
| Operating income              | <u>21,790</u>  |

**NONOPERATING REVENUES (EXPENSES)**

|   |                          |
|---|--------------------------|
| Federal grants revenue                    | 342,404                  |
| Payment from primary government (Note 10) | 665                      |
| Federal grants expenses                   | (341,638)                |
| Local grants expenses                     | (7,031)                  |
| Total nonoperating revenues (expenses)    | <u>(5,600)</u>           |
| Change in net position                    | <u>16,190</u>            |
| Total net position, July 1                | 509,890                  |
| Total net position, June 30               | <u><u>\$ 526,080</u></u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

|  |                          |
|--|--------------------------|
| Cash flows from operating activities:  |                          |
| Receipts from customers  | \$ 373,025               |
| Receipts from federal government   | 15,052                   |
| Other miscellaneous receipts   | 5,114                    |
| Acquisition of mortgage loans  | (667,910)                |
| Payments of service release premiums   | (21,498)                 |
| Payments to service mortgages  | (723)                    |
| Payments to suppliers  | (2,800)                  |
| Payments to or for employees   | <u>(23,163)</u>          |
| Net cash used by operating activities  | <u>(322,903)</u>         |
| Cash flows from non-capital financing activities:  |                          |
| Operating grants received  | 330,231                  |
| Proceeds from sale of bonds  | 770,641                  |
| Operating grants paid  | (349,434)                |
| Cost of issuance paid  | (5,583)                  |
| Principal payments   | (263,200)                |
| Interest paid  | <u>(69,939)</u>          |
| Net cash provided by non-capital financing activities  | <u>412,716</u>           |
| Cash flows from capital and related financing activities:  |                          |
| Purchases of capital assets  | <u>(1,809)</u>           |
| Net cash used by capital and related financing activities  | <u>(1,809)</u>           |
| Cash flows from investing activities:  |                          |
| Proceeds from sales and maturities of investments  | 138,277                  |
| Purchases of investments   | (75,815)                 |
| Investment interest received   | 8,144                    |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | <u>1,642</u>             |
| Net cash provided by investing activities  | <u>72,248</u>            |
| Net increase in cash and cash equivalents  | 160,252                  |
| Cash and cash equivalents, July 1  | <u>282,744</u>           |
| Cash and cash equivalents, June 30   | \$ <u><u>442,996</u></u> |

(continued)

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

|   |                            |
|---|----------------------------|
| Reconciliation of operating income to net cash used by operating activities:        |                            |
| Operating income  | \$ <u>21,790</u>           |
| Adjustments to reconcile operating income to net cash used by operating activities: |                            |
| Depreciation  | 794                        |
| Changes in assets and liabilities:  |                            |
| (Increase) in accounts receivable   | (7,967)                    |
| (Increase) in mortgage interest receivable  | (3,501)                    |
| (Increase) in other receivables   | (19,804)                   |
| (Increase) in pension asset   | (42)                       |
| Decrease in deferred pension outflows   | 296                        |
| (Increase) in deferred OPEB outflows  | (119)                      |
| (Increase) in mortgage loans receivable   | (418,811)                  |
| (Increase) in due from federal government   | (237)                      |
| Increase in accounts payable  | 44,245                     |
| Increase in accrued payroll / compensated absences                                  | 207                        |
| Increase in due to primary government   | 7                          |
| Increase in arbitrage rebate liability  | 14                         |
| (Decrease) in pension liability   | (662)                      |
| (Decrease) in OPEB liability  | (227)                      |
| Increase in deferred pension inflows  | 11                         |
| Increase in deferred OPEB inflows   | 370                        |
| Investment income included as operating revenue                                     | (14,370)                   |
| Interest expense included as operating expense                                      | 69,520                     |
| Issuance cost included as operating expense   | <u>5,583</u>               |
| Total adjustments   | <u>(344,693)</u>           |
| Net cash used by operating activities   | \$ <u><u>(322,903)</u></u> |
| Noncash investing, capital, and financing activities:                               |                            |
| Increase in fair value of investments   | \$ <u>534</u>              |
| Total noncash investing, capital, and financing activities                          | \$ <u><u>534</u></u>       |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Notes to the Financial Statements**  
**June 30, 2019**

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**Note 1. Summary of Significant Accounting Policies**

**Reporting Entity**

The Tennessee Housing Development Agency (THDA) was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 et seq. The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as ex officio board members of the agency. The remaining members are appointed by the Governor, the Speaker of the State Senate, and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, or home building industries; the mortgage profession; local governments; or one of the three grand divisions of the state, and must be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and Title 24, *Code of Federal Regulations*, Part 964, Subpart E. *Tennessee Code Annotated* Section 13-23-101 et seq. was amended to revise the composition of the board of directors, effective July 1, 2013.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

THDA is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body and approves its operating budget. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

**Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Certain accounting policies and procedures are stipulated in the agency's Mortgage Finance Program, Single Family Program, Homeownership Program, Housing Finance Program, and General Residential Finance Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds

## **Notes to the Financial Statements (Continued)**

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and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

### **Basis of Accounting and Measurement Focus**

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred, regardless of the timing of related cash flows. When both restricted and unrestricted resources are available for use, it is the agency's policy to use the restricted resources first. All significant interfund transactions have been eliminated.

### **Capital Assets**

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| <u>Description</u> | <u>Estimated Life</u> |
|--------------------|-----------------------|
| Furniture          | 10 years              |
| Computer equipment | 3 years               |

### **Restricted Assets**

Restricted assets are comprised of the Debt Service Reserve Funds, Bond Reserve Funds, the Tax and Insurance Holding/Escrow account, Funds on deposit for, or on behalf of, borrower's related to Loan Servicing, Hardest Hit Fund cash, and Net Pension Assets (see note 4).

The bond resolutions require the agency to establish a Debt Service Reserve Fund or a Bond Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund or the Bond Reserve Fund to cover any deficiency.

The Tax and Insurance Holding/Escrow account is used to service mortgage accounts. These funds are tax and insurance escrows held on behalf of various mortgagors from payments collected on mortgages. The agency is obligated to expend these monies on escrowed items. The Payment Clearing and Disbursement accounts are also used to service mortgages.

### **Deferred Amount on Refundings and Bond Premiums and Discounts**

Deferred Amounts on Refundings: The agency amortizes the deferred amount on refundings using the straight-line method.

## **Notes to the Financial Statements (Continued)**

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**Bond Premiums and Discounts:** Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.

### **Cash and Cash Equivalents**

In addition to demand deposits and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

### **Other Receivables**

Amounts reported as Other Receivables are for amounts related to acquiring servicing rights from THDA's partners. Beginning in FY 2018, THDA began direct servicing of first and second mortgage loans in which THDA purchased from an approved THDA Originating Agent. In association with the purchase of these loans, and in association with typical industry practices, THDA paid one percent (1%) of the loan purchase amount to the Originating Agent that was intended to function as a "service release premium." In FY 2019, THDA reacquired servicing rights from approved THDA mortgage loan servicers, which in certain situations resulted in the payment of a Servicing Reclamation Price to the existing servicer. Such amounts are reported as Other Receivables, and are amortized based on the interest method over the life of the respective loans.

### **Investments**

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies, obligations guaranteed by the U.S. federal government, public housing bonds secured by contracts with the U.S. federal government, direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee, obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation, interest bearing time or demand deposits, collateralized certificates of deposit in authorized state depositories, and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value, except for repurchase agreements, which are reported at cost.

### **Accrual of Interest Income**

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

### **Mortgages**

Mortgages are carried at their original amount less collected principal.

## **Notes to the Financial Statements (Continued)**

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### **Loan Servicing**

On November 1, 2016, THDA began servicing the mortgage loans previously serviced by an approved THDA Loan Servicer and in May of 2017 began servicing the loans originated from THDA's Originating Agents. On August 1, 2018, THDA began servicing loans previously serviced by U.S. Bank and as of May 1, 2019, all loans are being serviced by THDA.

On July 27, 2018, THDA requested to withdraw approximately \$23,376,000 of excess funds from the Homeownership Program Bond Resolution to fund the acquisition of servicing rights from U.S. Bank. On July 30, 2018, THDA wired \$15,585,487 to U.S. Bank as a one-time servicing release and transfer fee payment. On August 6, 2018, THDA transferred \$7,902,932 to Volunteer Mortgage Loan Servicing (VMLS) to fund the VMLS Escrow Account for escrow advances.

### **Operating Revenues and Expenses**

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds outstanding. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

### **Allowance for Forgivable Second Mortgages**

THDA has offered the Down Payment Assistance product for several years. Beginning in October 2014, THDA introduced an interest-free forgivable second mortgage loan, of which 100% of the original principal amount is repayable to THDA if the loan is repaid within ten years of the origination date. Beginning on the eleventh anniversary of the origination date, 20% of the original principal amount will be forgiven. The amount of forgiveness increases an additional 20% on the loan anniversary thereafter. On the 15th anniversary of the origination date, 100% of the original principal amount becomes forgiven. Beginning in April 2017 this product changed to 100% forgivable second mortgage loan for the 30-year term of the first mortgage. It is 100% repayable in the event the home is sold, refinanced or owners move out of the home.

Because of the likelihood that some amount of the original amount will be forgiven in the course of time, or not recovered due to foreclosure, an allowance account has been established for those loans that may enter the forgivable period or for loss due to foreclosure. During the fiscal year 2019, the agency determined that an amount of second mortgage down payment assistance loans are not expected to be recovered due to forgiveness or foreclosure. This amount was recorded as an allowance.

### **Pensions**

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the

## **Notes to the Financial Statements (Continued)**

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fiduciary net position of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan in the Tennessee Consolidated Retirement System (TCRS) and additions to/deductions from the plan's fiduciary net position have been determined on the same basis as they are reported by the TCRS. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan. Investments are reported at fair value.

### **Note 2. Deposits and Investments**

#### **Deposits**

Custodial Credit Risk – Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer, except as noted below. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2019, the bank balance was \$53,411,774. This amount includes \$25,840,857.82; which is held in a taxes and insurance escrow account to pay taxes, insurance and mortgage insurance premiums on the mortgagor's behalf. All bank balances at June 30, 2019, were insured, except the Bank of New York Mellon (BNYM) accounts. U.S. Department of the Treasury requires the funds for the Hardest Hit Fund program to be deposited in the BNYM accounts. THDA has no obligation to ensure that the funds in the accounts are collateralized should the amount of money in the account be in excess of the FDIC insurance coverage of \$250,000. THDA will not be responsible for a loss of the funds due to the bank's failure and the lack of adequate collateral. Of the bank balance at June 30, 2019, \$19,312,407 was in the BNYM. Of this amount, \$19,062,407 exceeded the FDIC insurance coverage. The agency has deposits in the State Pooled Investment Fund administered by the State Treasurer. The fund's investments are measured at amortized cost. The fund is not rated by a nationally recognized statistical rating organization. The fund's investment policy and required risk disclosures are presented in the State of Tennessee Treasurer's Report. That report is available on the state's website at [www.treasury.tn.gov](http://www.treasury.tn.gov).

#### **Investments**

As stated in the agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of assets. Investments are made as a prudent person would be expected to act in the management of his or her own affairs, with

## Notes to the Financial Statements (Continued)

consideration of the safety of capital and the probability of income, and avoidance of speculative investments.

The agency's investment policy states that the agency's portfolios will be diversified in order to reduce the risk of loss resulting from concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest 100% of its portfolio in U.S. government securities. A minimum of 5% of the daily fair market value of THDA total investments must mature within five years. No more than 50% of the daily fair market value of the combined portfolios can be invested in maturities greater than 15 years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

Interest Rate Risk – Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

| June 30, 2019        |                      |                               |
|----------------------|----------------------|-------------------------------|
| Investment Type      | Fair Value           | Effective Duration<br>(Years) |
| U.S. Agency Coupon   | \$164,703,453        | 1.276                         |
| U.S. Treasury Coupon | 12,692,509           | 1.923                         |
| U.S. Agency Discount | 199,843,435          | 0.034                         |
| Total                | <u>\$377,239,397</u> | 0.641                         |

Fair Value Measurements – THDA implemented GASB Statement No. 72, *Fair Value Measurement and Application*. GASB No. 72 was issued to address accounting and financial reporting issues related to fair value measurements. THDA categorizes its fair value measurements within the fair value hierarchy established by accounting principles generally accepted in the United States of America. THDA has the following recurring fair value measurements as of June 30, 2019, (expressed in thousands):

## Notes to the Financial Statements (Continued)

| Assets by Fair Value Level | June 30, 2019              |  |   |   |
|----------------------------|----------------------------|--|---|---|
|                            | Total Assets at Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Debt securities            |                            |  |   |   |
| U.S. Agency Coupon         | \$164,703                  | \$ -   | \$164,703                                     | \$ -                                      |
| U.S. Treasury Coupon       | 12,693                     | 12,693   | -   | -   |
| U.S. Agency Discount       | 199,843                    | -  | 199,843                                       | -   |
| Total debt securities      | \$377,239                  | \$12,693   | 364,546                                       | \$ -                                      |

Assets classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for identical assets as those securities. Assets classified in Level 2 of the fair value hierarchy are valued using prices quoted in active markets for similar assets as those securities. Level 3 valuations are derived from valuation techniques in which significant inputs are unobservable.

**Credit Risk** – Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to the Investments section of Note 1 for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2019, are included in the schedules below. Securities are rated using Standard and Poor's and/or Moody's and are presented below using the Standard and Poor's rating scale.

| Investment Type      | June 30, 2019 |                            |              |               |                        |
|----------------------|---------------|----------------------------|--------------|---------------|------------------------|
|                      | Fair Value    | U.S. Treasury <sup>1</sup> | AAA          | AA+           | Not Rated <sup>2</sup> |
| U.S. Agency Coupon   | \$164,703,453 | \$ -                       | \$14,980,480 | \$147,577,873 | \$ 2,145,100           |
| U.S. Treasury Coupon | 12,692,509    | 12,692,509                 | -            | -             | -                      |
| U.S. Agency Discount | 199,843,435   | -                          | -            | -             | 199,843,435            |
| Total                | \$377,239,397 | \$12,692,509               | \$14,980,480 | \$147,577,873 | \$201,988,535          |

In addition to these investments, the agency has \$197,270,129 invested in a money market fund. This fund is measured at amortized cost and has a Standard and Poor's rating of AAA.

**Concentration of Credit Risk** – Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than 5% of the agency's investments are invested in the following single issuers:

<sup>1</sup> This column includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government.

<sup>2</sup> This column includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

## Notes to the Financial Statements (Continued)

June 30, 2019

| <u>Issuer</u>                    | <u>Fair Value</u><br><u>(Thousands)</u> | <u>% of Portfolio</u> |
|----------------------------------|---|-----------------------|
| Federal Home Loan Bank           | \$297,524                               | 78.87                 |
| Federal Home Loan Mortgage Corp. | \$42,331                                | 11.22                 |
| Federal National Mortgage Assoc. | \$22,547                                | 05.98                 |

GASB 79 Disclosures – During fiscal year 2016, THDA implemented GASB Statement No. 79, *Certain External Investment Pools and Pool Participants*. The State of Tennessee, by law, requires that THDA participate in the State Pooled Investment Fund (SPIF). SPIF values financial instruments at amortized cost.

### Note 3. Liabilities

#### Bonds Issued and Outstanding

##### Homeownership Program Bonds

| Series                            | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2019<br>(Thousands) |
|-----------------------------------|---------------------|------------------------------|----------------------------|--|
| 2009-1                            | 1/1/2010 – 7/1/2029 | 50,000                       | 0.75 to 5.00               | -  |
| 2009-2                            | 7/1/2010 – 7/1/2030 | 75,000                       | 0.90 to 5.00               | -  |
| 2010-1                            | 1/1/2011 – 7/1/2025 | 120,700                      | 0.35 to 4.50               | 25,850                                     |
| 2011-1                            | 7/1/2012 – 7/1/2042 | 141,255                      | 0.60 to 4.65               | 40,095                                     |
| 2012-1                            | 1/1/2013 – 7/1/2042 | 133,110                      | 0.80 to 4.50               | 50,025                                     |
| 2012-2                            | 7/1/2013 – 7/1/2043 | 97,625                       | 0.50 to 4.00               | 39,480                                     |
| Total Homeownership Program Bonds |                     | \$617,690                    |                            | \$ 155,450                                 |
| Plus: Unamortized Bond Premiums   |                     |                              |                            | 1,259                                      |
| Net Homeownership Program Bonds   |                     |                              |                            | <u>\$156,709</u>                           |

##### Housing Finance Program Bonds

| Series                              | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2019<br>(Thousands) |
|-------------------------------------|---------------------|------------------------------|----------------------------|--|
| 2009-A                              | 1/1/2011 – 1/1/2040 | \$100,000                    | 0.90 to 4.625              | \$ 1,410                                   |
| 2010-A                              | 1/1/2011 – 7/1/2041 | 160,000                      | 0.60 to 5.00               | 7,705                                      |
| 2010-B                              | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 34,130                                     |
| 2011-A                              | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 10,290                                     |
| 2011-B                              | 7/1/2012 – 7/1/2041 | 100,000                      | 0.25 to 4.50               | 39,960                                     |
| 2011-C                              | 7/1/2012 – 7/1/2041 | 100,000                      | 0.40 to 4.30               | 35,620                                     |
| 2015-A                              | 1/1/2016 – 7/1/2045 | 150,000                      | 0.30 to 3.85               | 86,360                                     |
| Total Housing Finance Program Bonds |                     | \$810,000                    |                            | \$215,475                                  |
| Plus: Unamortized Bond Premiums     |                     |                              |                            | 2,124                                      |
| Net Housing Finance Program Bonds   |                     |                              |                            | <u>\$217,599</u>                           |

## Notes to the Financial Statements (Continued)

| Residential Finance Program Bonds       |                     |                              |                            | Ending Balance<br>6/30/2019 |
|---|---------------------|------------------------------|----------------------------|-----------------------------|
| Series                                  | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | (Thousands)                 |
| 2013-1                                  | 1/1/2014 – 7/1/2043 | \$ 215,905                   | 0.40 to 4.00               | \$ 80,320                   |
| 2013-2                                  | 7/1/2014 – 7/1/2043 | 121,300                      | 0.45 to 4.65               | 56,710                      |
| 2014-1                                  | 1/1/2015 – 7/1/2039 | 150,000                      | 0.32 to 4.00               | 76,335                      |
| 2014-2                                  | 7/1/2015 – 7/1/2045 | 150,000                      | 0.25 to 4.00               | 93,640                      |
| 2015-1                                  | 1/1/2016 – 7/1/2045 | 150,000                      | 0.50 to 4.05               | 101,185                     |
| 2015-2                                  | 7/1/2016 – 1/1/2046 | 175,000                      | 0.40 to 4.00               | 123,915                     |
| 2016-1                                  | 1/1/2017 – 1/1/2047 | 125,000                      | 0.625 to 3.50              | 100,320                     |
| 2016-2                                  | 7/1/2017 – 1/1/2047 | 125,000                      | 0.72 to 3.50               | 104,315                     |
| 2016-3                                  | 7/1/2017 – 7/1/2031 | 62,000                       | 1.00 to 3.50               | 36,925                      |
| 2017-1                                  | 1/1/2018 – 7/1/2042 | 100,000                      | 0.95 to 4.00               | 86,330                      |
| 2017-2                                  | 1/1/2018 – 1/1/2042 | 175,000                      | 0.90 to 4.00               | 155,140                     |
| 2017-3                                  | 7/1/2018 – 1/1/2048 | 99,900                       | 0.80 to 3.65               | 95,550                      |
| 2017-4                                  | 7/1/2018 – 7/1/2048 | 99,900                       | 0.95 to 4.00               | 95,340                      |
| 2018-1                                  | 1/1/2019 – 1/1/2043 | 99,900                       | 1.40 to 4.00               | 97,045                      |
| 2018-2                                  | 1/1/2019 – 1/1/2049 | 160,000                      | 1.75 to 4.00               | 156,300                     |
| 2018-3                                  | 7/1/2019 – 7/1/2049 | 149,900                      | 1.50 to 4.25               | 148,555                     |
| 2018-4                                  | 7/1/2019 – 7/1/2049 | 225,000                      | 1.875 to 4.50              | 221,875                     |
| 2019-1                                  | 1/1/2020 – 1/1/2050 | 175,000                      | 1.60 to 4.25               | 175,000                     |
| 2019-2                                  | 1/1/2020 – 1/1/2048 | 200,000                      | 1.40 to 4.00               | 200,000                     |
| Total Residential Finance Program Bonds |                     | \$2,758,805                  |                            | \$2,204,800                 |
| Plus: Unamortized Bond Premiums         |                     |                              |                            | 49,239                      |
| Subtract: Unamortized Bond Discount     |                     |                              |                            | (30)                        |
| Net Residential Finance Program Bonds   |                     |                              |                            | <u>\$2,254,009</u>          |
| Net Total All Bonds                     |                     |                              |                            | <u><u>\$2,628,317</u></u>   |

**Housing Finance Program Bonds** – The Housing Finance Program Bonds were established on December 23, 2009, to allow the agency to participate in the U.S. Department of Treasury New Issue Bond Program, which was created to assist state and local housing finance agencies in acquiring cost-effective mortgage loan capital. THDA could release funds from issue 2009-B up to six times before December 31, 2011.

The first release and conversion from 2009-B was on June 17, 2010, in the amount of \$85,290,000. The \$85,290,000 was blended with the market rate 2010-A bonds in the amount of \$74,710,000 for a total of \$160,000,000.

The second release and conversion from 2009-B was on November 10, 2010, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2010-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

## Notes to the Financial Statements (Continued)

The third release and conversion from 2009-B was on April 14, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-A bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fourth release and conversion from 2009-B was on August 25, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fifth and final release and conversion from 2009-B was on November 3, 2011, in the amount of \$34,710,000. The \$34,710,000 was blended with the market rate 2011-C bonds in the amount of \$65,290,000 for a total of \$100,000,000.

### Debt Service Requirements

Debt service requirements to maturity at June 30, 2019, are as follows (expressed in thousands):

| For the Year(s)<br>Ending June 30 | Principal   | Interest    | Total<br>Requirements |
|-----------------------------------|-------------|-------------|-----------------------|
| 2020                              | \$ 68,485   | \$ 83,640   | \$ 152,125            |
| 2021                              | 90,130      | 86,175      | 176,305               |
| 2022                              | 87,560      | 83,921      | 171,481               |
| 2023                              | 86,115      | 81,684      | 167,799               |
| 2024                              | 89,300      | 79,384      | 168,684               |
| 2025 – 2029                       | 443,255     | 356,871     | 800,126               |
| 2030 – 2034                       | 470,480     | 281,740     | 752,220               |
| 2035 – 2039                       | 502,215     | 195,332     | 697,547               |
| 2040 – 2044                       | 440,795     | 103,911     | 544,706               |
| 2045 – 2049                       | 288,565     | 30,787      | 319,352               |
| 2050                              | 8,825       | 209         | 9,034                 |
| Total                             | \$2,575,725 | \$1,383,654 | \$3,959,379           |

The agency's bond resolutions govern the outstanding bonds payable for all bond programs in the amount of \$2,575,725 (expressed in thousands). The bond resolutions contain a provision that in an event of default, the trustee can declare all bonds due and payable and can sell program loans and investment securities for payments to bondholders.

The outstanding bonds payable of \$2,575,725 (expressed in thousands) are secured by a pledge of all assets in each of the respective bond resolutions.

The agency does not have any unused lines of credit.

### Redemption of Bonds and Notes

During the year ended June 30, 2019, bonds were retired at par before maturity in the Homeownership Program in the amount of \$32,135,000, in the Housing Finance Program in the amount of \$42,875,000, and in the Residential Finance Program in the amount of \$127,325,000. The respective carrying values of the bonds were \$32,697,175, \$43,399,278 and \$132,265,183.

## Notes to the Financial Statements (Continued)

This resulted in revenue to the Homeownership Program of \$562,175, to the Housing Finance Program of \$524,278, and to the Residential Finance Program of \$4,940,183.

On June 12, 2018, the agency issued \$160,000,000 in Residential Finance Program Bonds, Issue 2018-2. On July 1, 2018, the agency used \$13,075,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$13,075,000 early redemption). The carrying amount of these bonds was \$13,075,000. The refunding reduced the agency's debt service by \$3,199,665 over the next 11 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$1,636,564.

On September 6, 2018, the agency issued \$149,900,000 in Residential Finance Program Bonds, Issue 2018-3.

On November 15, 2018, the agency issued \$225,000,000 in Residential Finance Program Bonds, Issue 2018-4. On December 1, 2018, the agency used \$15,780,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$15,780,000 early redemption). The carrying amount of these bonds was \$15,780,000. The refunding reduced the agency's debt service by \$1,812,556 over the next 8.5 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$650,335.

On March 21, 2019, the agency issued \$175,000,000 in Residential Finance Program Bonds, Issue 2019-1.

On June 27, 2019, the agency issued \$200,000,000 in Residential Finance Program Bonds, Issue 2019-2.

### Long-term Liability Activity

The following table is a summary of the long-term liability activity for the year ended June 30, 2019 (expressed in thousands).

| Long Term Liability              | Beginning<br>Balance<br>July 1, 2018 | Additions | Reductions  | Ending<br>Balance<br>June 30,<br>2019 | Amounts<br>Due<br>Within<br>One Year <sup>3</sup> |
|----------------------------------|--------------------------------------|-----------|-------------|---------------------------------------|---|
| Bonds Payable                    | \$2,089,025                          | \$749,900 | (\$263,200) | \$2,575,725                           | \$101,065   |
| Plus: Unamortized Bond Premiums  | 39,721                               | 20,741    | (7,840)     | 52,622                                | -   |
| Less: Unamortized Bond Discounts | (34)                                 | -         | 4           | (30)                                  | -   |
| Compensated Absences             | 1,366                                | 1,291     | (1,157)     | 1,500                                 | 741   |
| Net Pension Liability            | 7,659                                | 1,229     | (1,891)     | 6,997                                 | -   |
| Total OPEB Liability             | 3,578                                | 459       | (686)       | 3,351                                 | 208   |
| Escrow Deposits                  | 13,315                               | 56,823    | (30,950)    | 39,188                                | 23,223  |
| Arbitrage Rebate Payable         | 365                                  | 14        | -           | 379                                   | -   |
| Total                            | \$2,154,995                          | \$830,457 | (\$305,720) | \$2,679,732                           | \$125,237   |

<sup>3</sup>Amounts due within one year include management authorized bond refundings at June 30.

## **Notes to the Financial Statements (Continued)**

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### **Note 4. Restricted Net Position**

The amount shown on the statement of net position as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net position restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of this net position is restricted under legislation enacted in fiscal year 1986.

### **Note 5. Pension Plans**

#### **Closed State and Higher Education Employee Pension Plan**

##### **General Information about the Pension Plan**

Plan description – State employees and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with pensions through the Closed State and Higher Education Employee Pension Plan. This plan is a component of the Public Employee Retirement Plan, an agent, multiple-employer defined benefit pension plan. The Closed State and Higher Education Employee Pension Plan stopped accepting new membership on June 30, 2014, but will continue providing benefits to existing members and retirees. Beginning July 1, 2014, a new agent defined benefit retirement plan, the State and Higher Education Employee Retirement Plan, became effective for state employees and higher education employees hired on or after July 1, 2014.

The TCRS was created by state statute under Title 8, Chapters 34-37, *Tennessee Code Annotated*. The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publicly available financial report that can be obtained at <https://treasury.tn.gov/Retirement/Boards-and-Governance/Reporting-and-Investment-Policies>.

Benefits provided – Title 8, Chapters 34-37, *Tennessee Code Annotated*, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the Closed State and Higher Education Employee Pension Plan are eligible to retire with an unreduced benefit at

## Notes to the Financial Statements (Continued)

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age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined using the following formula:

|  |   |       |   |                         |   |      |
|--|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (up to Social Security Integration Level) | x | 1.50% | x | Years of Service Credit | x | 105% |
|--|---|-------|---|-------------------------|---|------|

**Plus:**

|   |   |       |   |                         |   |      |
|---|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (over Social Security Integration Level) | x | 1.75% | x | Years of Service Credit | x | 105% |
|---|---|-------|---|-------------------------|---|------|

A reduced early retirement benefit is available at age 55 and vested. Members are vested with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria. Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest.

**Contributions** – Contributions for state employees and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. THDA employees are non-contributory, as are most members in the Closed State and Higher Education Employee Pension Plan. State and higher education agencies make employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. By law, employer contributions for the Closed State and Higher Education Employee Pension Plan are required to be paid. Employer contributions by THDA for the year ended June 30, 2019, to the Closed State and Higher Education Employee Pension Plan were \$1,930,643, which is 19.23 percent of covered payroll. The employer rate is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

**Pension liability** – At June 30, 2019, THDA reported a liability of \$6,997,119 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. THDA's proportion of the net pension liability was based on a projection of THDA's contributions during the year ended June 30, 2018, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2018,

## Notes to the Financial Statements (Continued)

measurement date, THDA's proportion was 0.433148 percent. The proportion measured as of June 30, 2017, was 0.427994 percent.

Pension expense – For the year ended June 30, 2019, THDA recognized a pension expense of \$1,606,955. Allocated pension expense was \$1,594,088 before being increased by \$12,868 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2019, THDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (expressed in thousands):

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience   | \$ 632                         | \$ 33                         |
| Net difference between projected and actual earnings on pension plan investments                       | -                              | 201                           |
| Change in proportionate share of net asset or liability  | 78                             | -                             |
| Changes in assumptions   | 880                            | -                             |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2018 | 1,931                          | -                             |
| Total  | \$3,521                        | \$234                         |

Deferred outflows of resources, resulting from THDA's employer contributions of \$1,931 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30: |           |
|---------------------|-----------|
| 2020                | 1,263,955 |
| 2021                | 676,404   |
| 2022                | (454,482) |
| 2023                | (129,135) |
| Thereafter          | -         |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions – The total pension liability as of the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

## Notes to the Financial Statements (Continued)

|                           |   |
|---------------------------|---|
| Inflation                 | 2.5%  |
| Salary increases          | Graded salary ranges from 8.72% to 3.44% based on age, including inflation, averaging 4.00% |
| Investment rate of return | 7.25%, net of pension plan investment expenses, including inflation                         |
| Cost of living adjustment | 2.25%   |

Mortality rates were developed by the actuary using the results of the actuarial experience study performed for the period July 1, 2012, through June 30, 2016, and were adjusted for expected future improvements in life expectancy. Mortality assumptions utilize the RP-2014 industry standard base table adjusted for TCRS experience, with mortality improvement projected six years beyond each actuarial valuation date.

The actuarial assumptions used in the June 30, 2018, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016, actuarial experience study. This return was selected from a range of values developed using historical market returns and future capital market projections. The future capital market projections were produced using a building-block method in which a best-estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the future capital market projection by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5%.

The best-estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 5.69%                                     | 31%               |
| Developed market international equity | 5.29%                                     | 14%               |
| Emerging market international equity  | 6.36%                                     | 4%                |
| Private equity and strategic lending  | 5.79%                                     | 20%               |
| U.S. fixed income                     | 2.01%                                     | 20%               |
| Real estate                           | 4.32%                                     | 10%               |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25% based on a comparison of historical market returns and future capital market projections.

## Notes to the Financial Statements (Continued)

Discount rate – The discount rate used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the proportionate share of net pension liability to changes in the discount rate – The following presents THDA's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what THDA's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.25 percent) or 1 percentage point higher (8.25 percent) than the current rate:

|   | 1%<br>Decrease<br>(6.25%) | Current<br>Discount Rate<br>(7.25%) | 1% Increase<br>(8.25%) |
|---|---------------------------|-------------------------------------|------------------------|
| Tennessee Housing Development Agency's proportionate share of the net pension liability (asset) | \$15,378,312              | \$6,997,119                         | \$(56,461)             |

Pension plan fiduciary net position – Detailed information about the pension plan's fiduciary net position is available in a separately issued TCRS financial report at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

### Payable to the Pension Plan

At June 30, 2019, THDA reported a payable of \$80,205 for the outstanding amount of legally required contributions to the pension plan required for the year ended June 30, 2019.

### State and Higher Education Employee Retirement Plan

#### General Information about the Pension Plan

Plan description – State and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with pensions through the Closed State and Higher Education Employee Pension Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. TCRS is a multiple-employer pension plan. The Closed State and Higher Education Employee Pension Plan was closed effective June 30, 2014, and covers employees hired before July 1, 2014. Employees hired after June 30, 2014, are provided with pensions through a legally separate plan referred to as the State and Higher Education Employee Retirement Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. The TCRS was created by state statute under *Tennessee Code Annotated* Title 8, Chapters 34-37.

The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the

## Notes to the Financial Statements (Continued)

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legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publicly available financial report that can be obtained at <https://treasury.tn.gov/Retirement/Boards-and-Governance/Reporting-and-Investment-Policies>.

Benefits provided – *Tennessee Code Annotated* Title 8, Chapters 34-37, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the State and Higher Education Employee Retirement Plan are eligible to retire at age 65 with 5 years of service credit or pursuant to the rule of 90 in which the member's age and years of service credit total 90. Members are entitled to receive unreduced service retirement benefits, which are determined by a formula using the member's highest five consecutive year average compensation by 1.0 percent multiplied by member's years of service credit. A reduced early retirement benefit is available at age 60 with 5 years of service credit or pursuant to the rule of 80 in which the member's age and years of service credit total 80. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest. Under the State and Higher Education Employee Retirement Plan, benefit terms and conditions, including COLAs, can be adjusted on a prospective basis. Moreover, there are defined cost controls and unfunded liability controls that provide for the adjustment of benefit terms and conditions on an automatic basis.

Contributions – Contributions for state and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of their salary. The THDA makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. By law, employer contributions for the State and Higher Education Employee Retirement Plan are required to be paid. Employer contributions by THDA for the year ended June 30, 2019, to the State and Higher Education Employee Retirement Plan were \$97,838, which is 1.66 percent of covered payroll. The employer rate, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Assets, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension asset – At June 30, 2019, THDA reported an asset of \$76,565 for its proportionate share of the net pension asset. The net pension asset was measured as of June 30, 2018, and the total

## Notes to the Financial Statements (Continued)

pension liability used to calculate the net pension asset was determined by an actuarial valuation as of that date. THDA's proportion of the net pension asset was based on a projection of THDA's contributions during the year ended June 30, 2018, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2018, measurement date, THDA's proportion was 0.198493 percent. The proportion measured as of June 30, 2017, was 0.170803 percent.

Pension expense – For the year ended June 30, 2019, THDA recognized a pension expense of \$24,045. Allocated pension expense was \$22,543 before being increased by \$1,502 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2019, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (expressed in thousands):

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience   | \$ 2                           | \$1                           |
| Net difference between projected and actual earnings on pension plan investments                       | -                              | 4                             |
| Changes in proportion of share of net asset or liability   | 12                             | -                             |
| Changes in assumptions   | 2                              | -                             |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2018 | 98                             | -                             |
| Total  | \$114                          | \$5                           |

Deferred outflows of resources, resulting from THDA's employer contributions of \$97,838 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30: |       |
|---------------------|-------|
| 2020                | 1,002 |
| 2021                | 922   |
| 2022                | 495   |
| 2023                | 1,387 |
| 2024                | 1,876 |
| Thereafter          | 5,815 |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

## Notes to the Financial Statements (Continued)

Actuarial assumptions – The total pension liability as of the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |   |
|---------------------------|---|
| Inflation                 | 2.5%  |
| Salary increases          | Graded salary ranges from 8.72% to 3.44% based on age, including inflation, averaging 4.00% |
| Investment rate of return | 7.25%, net of pension plan investment expenses, including inflation                         |
| Cost of living adjustment | 2.25%   |

Mortality rates were developed by the actuary using the results of the actuarial experience study performed for the period July 1, 2012, through June 30, 2016, and were adjusted for expected future improvements in life expectancy. Mortality assumptions utilize the RP-2014 industry standard base table adjusted for TCRS experience, with generational mortality improvement.

The actuarial assumptions used in the June 30, 2018, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016, actuarial experience study. This return was selected from a range of values developed using historical market returns and future capital market projections. The future capital market projections were produced using a building-block method in which a best-estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the future capital market projection by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5%

The best-estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 5.69%                                     | 31%               |
| Developed market international equity | 5.29%                                     | 14%               |
| Emerging market international equity  | 6.36%                                     | 4%                |
| Private equity and strategic lending  | 5.79%                                     | 20%               |
| U.S. fixed income                     | 2.01%                                     | 20%               |
| Real estate                           | 4.32%                                     | 10%               |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25% based on a comparison of historical market returns and future capital market projections.

## Notes to the Financial Statements (Continued)

Discount rate – The discount rate used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the proportionate share of net pension asset to changes in the discount rate – The following presents THDA's proportionate share of the net pension asset calculated using the discount rate of 7.25 percent, as well as what THDA's proportionate share of the net pension asset would be if it were calculated using a discount rate that is 1 percentage point lower (6.25 percent) or 1 percentage point higher (8.25 percent) than the current rate:

|   | 1% Decrease<br>(6.25%) | Current<br>Discount Rate<br>(7.25%) | 1% Increase<br>(8.25%) |
|---|------------------------|-------------------------------------|------------------------|
| Tennessee Housing Development Agency's<br>proportionate share of the net pension<br>asset | \$(12,700)             | \$(76,565)                          | \$(124,354)            |

### Payable to the Pension Plan

At June 30, 2019, THDA reported a payable of \$4,579 for the outstanding amount of contributions to the pension plan required for the year ended June 30, 2019.

### Total Defined Benefit Pension Expense

The total pension expense for the year ended June 30, 2019, for both defined benefit pension plans was \$1,631,000.

### Note 6. Deferred Compensation Plans

The THDA, through the State of Tennessee, offers employees two deferred compensation plans, one established pursuant to Internal Revenue Code, Section 457, and the other pursuant to *Internal Revenue Code* (IRC), Section 401(k). The plans are outsourced to third-party vendors, and the administrative costs assessed by the vendors of these plans are the responsibility of plan participants. Section 401(k) and Section 457 plan assets remain the property of the contributing employees; therefore, they are not presented in the accompanying financial statements. IRC Sections 401(k) and 457 establish participation, contribution, and withdrawal provisions for the plans. Participation in the 457 plan is voluntary for employees. The THDA provides up to a \$50 monthly employer match for employees who participate in the state's 401(k) plan. Employees hired before July 1, 2014, voluntarily participate in the state's 401(k) plan. Pursuant to Public

## **Notes to the Financial Statements (Continued)**

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Chapter No. 259 of Public Acts of 2013, employees hired after June 30, 2014, are automatically enrolled in the state's 401(k) plan and contribute 2% of their salary with the employer contributing an additional non-matching 5%. Employees may opt out of the 2% auto enrollment. Such contribution rates may only be amended by the Tennessee General Assembly. There are certain automatic cost controls and unfunded liability controls in the defined benefit plan where the employees participate that may impact the non-matching 5% employer contribution to the 401(k) plan.

Employees are immediately vested in both the employee and employer contributions in both plans. The IRC establishes maximum limits that an employee can contribute to these plans. The employee may increase, decrease, or stop contributions at any time for either plan.

The THDA recognized a pension expense of \$420,618 for employer contributions.

The THDA recognized a pension payable of \$19,337 for employer contributions.

### **Note 7. Provisions for Mortgage Loan Losses**

Most mortgage loans are insured by the Federal Housing Administration, an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's board of directors has established a loan loss reserve of \$750,000 as a provision for potential loan losses arising from participation in the Rural Economic and Community Development Loan Guarantee Program. An additional \$232,000 was established as a loan loss reserve against potential losses on loans not specifically covered by one of the above programs, and \$500,000 was established as a loan loss reserve for self-insurance of second mortgages.

Since the amount of net position restricted for single-family bond programs exceeds the amounts necessary for these loan loss reserves, it is not necessary to designate unrestricted net position for this purpose.

### **Note 8. Insurance-Related Activities**

#### **Commercial Insurance**

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

#### **Risk Management Fund**

It is the policy of the state not to purchase commercial insurance for the risks associated with casualty losses for general liability, automobile liability, professional medical malpractice, and

## **Notes to the Financial Statements (Continued)**

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workers' compensation. The state's management believes it is more economical to manage these risks internally and set aside assets for claim settlement in its internal service fund, the Risk Management Fund. The state purchases commercial insurance for real property; crime and fidelity coverage on the state's officials and employees; and cyber liability coverage. For property coverage, the deductible for an individual state agency is the first \$25,000 of losses. The Risk Management Fund is responsible for property losses for the annual aggregate deductible of \$7.5 million for perils other than earthquakes and flood. Purchased insurance coverage is responsible for losses exceeding the \$7.5 million annual aggregate deductible. For earthquake and flood, there is a deductible of \$10 million per occurrence. The maximum insurance coverage is \$750 million per year for perils other than earthquake and flood. The maximum flood insurance coverage is \$50 million per occurrence, except there is only \$25 million of coverage in flood zones A and V. The maximum earthquake insurance coverage is \$50 million per occurrence. The amounts of settlements have not exceeded insurance coverage for each of the three past fiscal years.

The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs, which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the year ended June 30, 2019, is presented in the *Tennessee Comprehensive Annual Financial Report* (CAFR). The CAFR is available on the state's website at [www.tn.gov/finance/rd-doa/fa-accfin-cafr.html](http://www.tn.gov/finance/rd-doa/fa-accfin-cafr.html). Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund. At June 30, 2019, the Risk Management Fund held \$186 million in cash designated for payment of claims.

### **Employee Group Insurance Fund**

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims, including the cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

## Notes to the Financial Statements (Continued)

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### Note 9. Other-Postemployment Benefits OPEB

#### Closed State Employee Group OPEB Plan

##### *General information about the OPEB plan*

Plan description - Employees of the Tennessee Housing Development Agency, who were hired prior to July 1, 2015, and choose coverage, are provided with pre-65 retiree health insurance benefits through the Closed State Employee Group OPEB Plan (EGOP) administered by the Tennessee Department of Finance and Administration. This plan is considered to be a single-employer defined benefit plan that is used to provide postemployment benefits other than pensions (OPEB). This plan is closed to the employees of all participating employers that were hired on or after July 1, 2015. The employers participating in this plan include the State of Tennessee (primary government), the Tennessee Student Assistance Corporation, the Tennessee Housing Development Agency, the University of Tennessee, and the institutions that make up the State University and Community College System.

Benefits provided - The EGOP is offered to provide health insurance coverage to eligible retired and disabled participants and is the only postemployment benefit provided to eligible pre-65 participants. Benefits are established and amended by an insurance committee created by Title 8, Chapter 27, Part 201, *Tennessee Code Annotated*. All retirees and disabled employees of the primary government and certain component units, who are eligible and choose coverage, and who have not yet reached the age of 65 are enrolled in this plan. All members have the option of choosing between the premier preferred provider organization (PPO) plan, standard preferred provider organization (PPO) plan or the wellness health savings consumer-driven health plan (CDHP) for healthcare benefits. Retired plan members receive the same plan benefits, as active employees, at a blended premium rate that considers the cost of active employees. This creates an implicit subsidy for the retirees. The retirees cost is then directly subsidized, by the employers, based on years of service. Therefore, retirees with 30 years of service are subsidized 80 percent; 20 but less than 30 years, 70 percent; and less than 20 years, 60 percent. During the current measurement period, this plan is funded on a pay-as-you-go basis and there are no assets accumulating in a trust that meets the criteria of paragraph 4 of GASB Statement No. 75. However, during the current fiscal year, the plan was transitioned to a prefunding arrangement where assets will be accumulating in a qualifying trust.

Contributions - Annually, an insurance committee, created in accordance with Title 8, Chapter 27, Part 201, *Tennessee Code Annotated*, establishes the minimum required payments to the plan by member employers and employees. Active members of the Employee Group Insurance Plan and pre-age 65 retired members of the EGOP pay the same rate. Claims liabilities of the plans are periodically computed using actuarial and statistical techniques to establish premium rates. While the plan operated on a pay-as-you-go basis, employers made the minimum required payments for retiree costs. However, once the plan transitioned to the prefunding arrangement through the qualifying trust, employers began making contributions to the trust based on an actuarially

## Notes to the Financial Statements (Continued)

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determined contribution rate (ADC). Employer contributions for the year ended June 30, 2019, to the EGOP were \$208,862, which is 2.3% of covered employee payroll.

### *Total OPEB Liability*

Proportionate share - The Tennessee Housing Development Agency's proportion and proportionate share of the collective total OPEB liability, related to the EGOP, is 0.241928% and \$3.4 million, respectively. The proportion existing at the prior measurement date was 0.266480%. This resulted in a change in proportion of 0.024552% between the current and prior measurements dates. Tennessee Housing Development Agency's proportion of the collective total OPEB liability was based on a projection of its long-term share of contributions to the OPEB plan relative to the projected share of contributions of all participating employers, actuarially determined. The collective total OPEB liability was determined by an actuarial valuation with a valuation date of June 30, 2018, and measurement date of June 30, 2018.

Actuarial assumptions - The collective total OPEB liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

|  |   |
|--|---|
| Inflation                                | 2.25%   |
| Salary increases                         | Graded salary ranges from 3.44% to 8.72% based on age, including inflation, averaging 4%  |
| Healthcare cost trend rates              | 6.75% for 2019, decreasing annually to an ultimate rate of 3.91% for 2050 and later years.  |
| Retiree's share of benefit-related costs | Members are required to make monthly contributions in order to maintain their coverage. For the purpose of this valuation a weighted average has been used with weights derived from the current distribution of members among plans offered. |

Unless noted otherwise, the actuarial demographic assumptions used in the June 30, 2018, valuations were the same as those employed in the July 1, 2017, pension actuarial valuation of the Tennessee Consolidated Retirement System (TCRS) for Group I employees. These assumptions were developed by TCRS based on the results of an actuarial experience study for the period July 1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience. Mortality tables are used to measure the probabilities of participants dying before and after retirement. The mortality rates employed in this valuation are taken from the RP-2014 Healthy Participant Mortality Table for Annuitants for non-disabled post-retirement mortality, with mortality improvement projected to all future years using Scale MP-2016. Post-retirement tables are Blue Collar and adjusted with a 2% load for males and a -3% load for females. Mortality rates for impaired lives are the same as those used by TCRS and are taken from a gender distinct table published in the IRS Ruling 96-7 for disabled lives with a 10% load.

## Notes to the Financial Statements (Continued)

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Discount rate - The discount rate used to measure the total OPEB liability was 3.62%. This rate reflects the interest rate derived from yields on 20-year, tax-exempt general obligation municipal bonds, prevailing on the measurement date, with an average rating of AA as shown on the Fidelity 20-Year Municipal General Obligation (GO) AA index.

Changes in assumptions - The discount rate was changed from 3.56% as of the beginning of the measurement period to 3.62% as of June 30, 2018. This change in assumption decreased the total OPEB liability. Additionally, the near-term health trend rates was changed from 5.4%, 5.3%, and 5.2% for plan years 2019 to 2021, respectively, to 6.75%, 6.25%, and 5.75% respectively. Further, the assumed initial per capita costs and premium amounts were revised to reflect rates adopted for the 2019 plan year. These two changes in assumptions increased the total OPEB liability.

Significant changes subsequent to measurement date – During fiscal year 2019, the EGOP was transitioned from a pay-as-you-go funding arrangement to a prefunded arrangement where assets would be deposited and accumulated in a qualifying trust and benefits would be paid directly from the trust assets. In the first year of this arrangement, participating employers made estimated total contributions to the trust of \$297.2 million. The trust had an estimated net position of \$213.3 million at June 30, 2019. These plan assets will significantly reduce the net OPEB liability recorded by employers in the fiscal year 2020 financial statements.

Sensitivity of the proportionate share of the collective total OPEB liability to changes in the discount rate - The following presents Tennessee Housing Development Agency's proportionate share of the collective total OPEB liability of the EGOP, as well as what the proportionate share of the collective total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.62%) or 1-percentage-point higher (4.62%) than the current discount rate (expressed in thousands).

|  | 1% Decrease<br>(2.62%) | Discount Rate<br>(3.62%) | 1% Increase<br>(4.62%) |
|--|------------------------|--------------------------|------------------------|
| Proportionate share of the collective total OPEB liability | \$ 3,575               | \$ 3,351                 | \$ 3,140               |

Sensitivity of the proportionate share of the collective total OPEB liability to changes in the healthcare cost trend rate - The following presents Tennessee Housing Development Agency's proportionate share of the collective total OPEB liability of the EGOP, as well as what the proportionate share of the collective total OPEB liability would be if it were calculated using a healthcare cost trend rate that is 1-percentage-point lower (5.75% decreasing to 2.91%) or 1-percentage-point higher (7.75% decreasing to 4.91%) than the current healthcare cost trend rate (expressed in thousands).

## Notes to the Financial Statements (Continued)

|  | 1% Decrease<br>(5.75%<br>decreasing to<br>2.91%) | Healthcare Cost<br>Trend Rates<br>(6.75%<br>decreasing to<br>3.91%) | 1% Increase<br>(7.75%<br>decreasing to<br>4.91%) |
|--|--|---|--|
| Proportionate share of the collective total OPEB liability | \$ 3,027   | \$ 3,351  | \$ 3,731   |

### OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

OPEB Expense – For the fiscal year ended June 30, 2019, the Tennessee Housing Development Agency recognized OPEB expense of \$219 thousand.

Deferred outflows of resources and deferred inflows of resources - For the fiscal year ended June, 30, 2019, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to OPEB paid by the EGOP from the following sources (expressed in thousands):

|  | Deferred<br>Outflows<br>of<br>Resources | Deferred<br>Inflows of<br>Resources |
|--|---|-------------------------------------|
| Differences between actual and expected experience   | \$ -                                    | \$ 120                              |
| Changes of assumptions   | 148                                     | 107                                 |
| Changes in proportion and differences between<br>benefits paid and proportionate share of benefits paid. | -                                       | 280                                 |
| Payments subsequent to the measurement date  | 208                                     |                                     |
| Total  | <u>\$ 356</u>                           | <u>\$ 507</u>                       |

The amounts shown above for “contributions subsequent to the measurement date” will be recognized as a reduction to the collective total OPEB liability in the following measurement period.

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows (expressed in thousands):

## Notes to the Financial Statements (Continued)

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For the year ended June 30:

|            |         |
|------------|---------|
| 2020       | \$ (55) |
| 2021       | (55)    |
| 2022       | (55)    |
| 2023       | (55)    |
| 2024       | (55)    |
| Thereafter | (84)    |

In the tables above, positive amounts will increase OPEB expense while negative amounts will decrease OPEB expense.

### **Closed Tennessee OPEB Plan**

#### *General information about the OPEB plan*

Plan description – Employees of the Tennessee Housing Development Agency, who were hired prior to July 1, 2015 and choose coverage, are provided with post-65 retiree health insurance benefits through the Closed Tennessee OPEB Plan (TNP) administered by the Tennessee Department of Finance and Administration. This plan is considered to be a multiple-employer defined benefit plan that is used to provide postemployment benefits other than pensions (OPEB). However, for accounting purposes, this plan will be treated as a single-employer plan. This plan is closed to the employees of all participating employers that were hired on or after July 1, 2015. The State of Tennessee (primary government) as well as the Tennessee Student Assistance Corporations, the Tennessee Housing Development Agency, the University of Tennessee, and the other institutions that make up the State University, and Community College System also participates in this plan. This plan also serves eligible post-65 retirees of employers who participate in the state administered Teacher Group Insurance and Local Government Insurance Plans.

Benefits provided - The TNP is offered to help fill most of the coverage gaps created by Medicare and is the only postemployment benefit provided to eligible post-65 retired and disabled employees of participating employers. This plan does not include pharmacy. In accordance with Title 8, Chapter 27, Part 209, *Tennessee Code Annotated*, benefits are established and amended by cooperation of insurance committees created by Title 8, Chapter 27, Parts 201, 301, and 701, *Tennessee Code Annotated*. Retirees and disabled employees of the state, component units, local education agencies, and certain local governments who have reached the age of 65, are Medicare eligible and also receive a benefit from the Tennessee Consolidated Retirement System may participate in this plan. All plan members receive the same plan benefits at the same premium rates. Many retirees receive direct subsidies toward their premium cost, however, participating employers determine their own policy in this regard. The primary government contributes to the premiums of component unit retirees based on years of service. Therefore, retirees with 30 years of service receive \$50 per month; 20 but less than 30 years, \$37.50; and 15 but less than 20 years, \$25. Tennessee Housing Development Agency does not provide any subsidies for retirees in the TNP. The primary government paid \$8,188 for OPEB as the benefits came due during the reporting

## Notes to the Financial Statements (Continued)

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period. This plan is funded on a pay-as-you-go basis and there are no assets accumulating in a trust that meets the criteria of paragraph 4 of GASB Statement No. 75.

In accordance with Title 8, Chapter 27, Parts 209, *Tennessee Code Annotated*, the state insurance committees established by Title 8, Chapter 27, Parts 201, 301, and 701 determine the required payments to the plan by member employers and employees. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. Administrative costs are allocated to plan participants. Employers contribute toward employee costs based on their own developed policies.

### *Total OPEB Liability and OPEB Expense*

Proportionate share – The primary government is entirely responsible for the Closed TN OPEB Plan liability associated with the Tennessee Housing Development Agency's employees. The primary government's proportion and proportionate share of the total OPEB liability associated with the Tennessee Housing Development Agency retirees participating in the TNP is 100% and \$311 thousand, respectively. The Tennessee Housing Development Agency's proportion of the collective total OPEB was based on a projection of the long-term share of contributions to the OPEB plan relative to the projected share of contributions of all participating employers, actuarially determined. There has been no change in the Tennessee Housing Development Agency's proportion since the prior measurement date. The collective total OPEB liability was determined by an actuarial valuation with a valuation date of June 30, 2018, and a measurement date of June 30, 2018.

Actuarial assumptions – The total OPEB liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

|                             |   |
|-----------------------------|---|
| Inflation                   | 2.25%   |
| Salary increases            | Graded salary ranges from 3.44% to 8.72% based on age, including inflation, averaging 4%  |
| Healthcare cost trend rates | The premium subsidies provided to retirees in the Closed Tennessee OPEB Plan are assumed to remain unchanged for the entire projection; therefore trend rates are not applicable. |

Unless noted otherwise, the actuarial demographic assumptions used in the June 30, 2018, valuations were the same as those employed in the July 1, 2017, pension actuarial valuation of the Tennessee Consolidated Retirement System (TCRS) for Group I employees. These assumptions were developed by TCRS based on the results of an actuarial experience study for the period July

## Notes to the Financial Statements (Continued)

1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience. Mortality tables are used to measure the probabilities of participants dying before and after retirement. The mortality rates employed in this valuation are taken from the RP-2014 Healthy Participant Mortality Table for Annuitants for non-disabled post-retirement mortality, with mortality improvement projected to all future years using Scale MP-2016. Post-retirement tables are Blue Collar and adjusted with a 2 percent load for males and a -3 percent load for females. Mortality rates for impaired lives are the same as those used by TCRS and are taken from a gender distinct table published in the IRS Ruling 96-7 for disabled lives with a 10 percent load.

Discount rate – The discount rate used to measure the total OPEB liability was 3.62 percent. This rate reflects the interest rate derived from yields on 20-year, tax-exempt general obligation municipal bonds, prevailing on the measurement date, with an average rating of AA as shown on the Fidelity 20-Year Municipal GO (General Obligation) AA index.

Changes in assumptions – The discount rate was changed from 3.56 percent as of the beginning of the measurement period to 3.62 percent as of June 30, 2018. This change in assumption decreased the total OPEB liability.

Sensitivity of proportionate share of the collective total OPEB liability to changes in the discount rate – The following presents the primary governments proportionate share of the Tennessee Housing Development Agency's related collective total OPEB liability, as well as what the proportionate share of the collective total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.62%) or 1-percentage-point higher (4.62%) than the current discount rate. The Tennessee Housing Development Agency does not report a proportionate share of the OPEB liability for the employees in the TNP.

|  | 1% Decrease<br>(2.62%) | Discount<br>Rate<br>(3.62%) | 1%<br>Increase<br>(4.62%) |
|--|------------------------|-----------------------------|---------------------------|
| Primary government's share of the collective<br>total OPEB liability | \$ 351                 | \$ 311                      | \$ 277                    |

OPEB expense – For the fiscal year ended June 30, 2019, the primary government recognized OPEB expense of \$9 thousand for employees of the Tennessee Housing Development Agency participating in the TNP.

Total OPEB Expense – The total OPEB expense for the year ended June 30, 2019 was \$228 thousand, which consisted of OPEB expense of \$219 thousand for the EGOP and \$9 thousand paid by the primary government for the TNP.

## **Notes to the Financial Statements (Continued)**

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### **Note 10. On-Behalf Payments**

During the year ended June 30, 2019, the State of Tennessee made payments of \$8,188 on behalf of THDA for retirees participating in the Closed Tennessee OPEB Plan and payments of \$656,901 on behalf of THDA for retirees participating in the Closed State Employee Group OPEB Plan. The Closed Tennessee OPEB Plan is a postemployment benefit healthcare plan and is discussed further in Note 9. The plan is reported in the *Tennessee Comprehensive Annual Financial Report*.

### **Note 11. Payments to Primary Government**

From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies, and organizations in state government, to provide funds to the State General Fund to balance the state budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157 from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

### **Note 12. Subsequent Events**

On July 1, 2019, the agency used \$7,520,000 of Residential Finance Program Bonds, Issue 2019-2, to refund bonds previously issued in the Homeownership Program (this amount consists of \$7,520,000 early redemption). The carrying amount of these bonds was \$7,520,000. The refunding reduced the agency's debt service by \$801,953 over the next 5 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$543,000.

Residential Finance Program Bonds, Issue 2019-3, were authorized by the board of directors on July 23, 2019, not to exceed \$150,000,000. The sale of the bonds will occur no later than December 31, 2019.

Residential Finance Program Bonds, Issue 2019-4, were authorized by the board of directors on September 24, 2019, not to exceed \$200,000,000. The sale of the bonds will occur no later than December 31, 2019.

### **Notes to the Financial Statements (Continued)**

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Residential Finance Program Bonds, Issue 2019-3, were sold on September 30, 2019. The bond maturities are as follows:

| Series | Maturity Range      | Issued Amount | Interest Rate ( <i>Percent</i> ) |
|--------|---------------------|---------------|----------------------------------|
| 2019-3 | 7/1/2020 – 1/1/2050 | \$150,000,000 | 1.100 to 3.750                   |

Residential Finance Program Bonds, Issue 2020-1, were authorized by the board of directors on November 19, 2019, not to exceed \$200,000,000. The sale of the bonds will occur no later than April 30, 2020.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Contribution**  
**Closed State and Higher Education Employee Pension Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of<br>the Net<br>Pension<br>Asset | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Asset | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the Net<br>Pension Asset as a<br>Percentage of<br>Covered Payroll | Plan Fiduciary<br>Net Position as a<br>Percentage of the<br>Total Pension<br>Liability |
|------|--|---|------------------------------|---|--|
| 2019 | 0.433148%  | \$ 6,997  | \$ 10,024                    | 69.80%  | 90.26%   |
| 2018 | 0.427994%  | 7,659   | 10,268                       | 74.60%  | 88.88%   |
| 2017 | 0.419.91%  | 7,652   | 10,240                       | 74.73%  | 87.96%   |
| 2016 | 0.421046%  | 5,429   | 10,994                       | 49.38%  | 91.26%   |
| 2015 | 0.429581%  | 2,964   | 11,601                       | 25.55%  | 95.11%   |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Proportionate Share of the Net Pension Asset**  
**State and Higher Education Employee Retirement Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of<br>the Net<br>Pension<br>Asset | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Asset | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the Net<br>Pension Asset as a<br>Percentage of<br>Covered Payroll | Plan Fiduciary<br>Net Position as a<br>Percentage of the<br>Total Pension<br>Liability |
|------|--|---|------------------------------|---|--|
| 2019 | 0.198493%  | \$ 77   | \$ 4,410                     | -1.74%  | 132.39%  |
| 2018 | 0.170803%  | 35  | 3,068                        | 1.15%   | 131.51%  |
| 2017 | 0.391715%  | 33  | 1,661                        | 1.99%   | 130.56%  |
| 2016 | 0.457171%  | 13  | 498                          | 2.60%   | 142.55%  |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Contribution**  
**Closed State and Higher Education Employee Pension Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions in<br>Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a Percentage<br>of THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|---|
| 2019 | \$ 1,931   | \$ 1,931   | \$ -                                   | \$ 10,040                    | 19.23%  |
| 2018 | 1,891  | 1,891  | -                                      | 10,024                       | 18.87%  |
| 2017 | 1,542  | 1,542  | -                                      | 10,268                       | 15.02%  |
| 2016 | 1,539  | 1,539  | -                                      | 10,240                       | 15.03%  |
| 2015 | 1,652  | 1,652  | -                                      | 10,994                       | 15.03%  |
| 2014 | 1,744  | 1,744  | -                                      | 11,601                       | 15.03%  |
| 2013 | 1,693  | 1,693  | -                                      | 11,264                       | 15.03%  |
| 2012 | 1,632  | 1,632  | -                                      | 10,946                       | 14.91%  |
| 2011 | 1,586  | 1,586  | -                                      | 10,637                       | 14.91%  |
| 2010 | 1,295  | 1,295  | -                                      | 9,946                        | 13.02%  |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Contributions**  
**State and Higher Education Employee Retirement Plan With TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions in<br>Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a Percentage<br>of THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|---|
| 2019 | \$ 98  | \$ 98  | \$ -                                   | \$ 5,893                     | 1.66%   |
| 2018 | 57   | 57   | -                                      | 4,410                        | 1.29%   |
| 2017 | 35   | 35   | -                                      | 3,068                        | 1.14%   |
| 2016 | 47   | 47   | -                                      | 1,661                        | 2.81%   |
| 2015 | 19   | 19   | -                                      | 498                          | 3.82%   |

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Proportionate Share**  
**of the Collective Total OPEB Liability**  
**Closed State Employee Group OPEB Plan**

*(Expressed in Thousands)*

|  | <u>2018</u> | <u>2019</u> |
|--|-------------|-------------|
| Employer proportion of the collective total OPEB liability   | 0.266480%   | 0.241928%   |
| Employer proportionate share of the collective total OPEB liability  | \$ 3,578    | \$ 3,351    |
| Covered-employee payroll   | \$ 9,720    | \$ 8,999    |
| Employer proportionate share of the collective total OPEB liability<br>as a percentage of covered-employee payroll | 36.81%      | 37.24%      |

**Notes to the Schedule**

As of the measurement date, there were no assets accumulating in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, related to this OPEB plan.

The amounts reported for each fiscal year were determined as of the prior fiscal year-end.

This schedule is intended to display ten years of information. Additional years will be displayed as they become available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of THDA's Proportionate Share**  
**of Collective Total OPEB Liability**  
**Closed Tennessee OPEB Plan**

*(Expressed in Thousands)*

|  | <u>2018</u>   | <u>2019</u>   |
|--|---------------|---------------|
| Employer proportion of the collective total OPEB liability   | 0.00%         | 0.00%         |
| Employer proportionate share of the collective total OPEB liability  | \$ -          | \$ -          |
| Primary government proportionate share of the collective total OPEB liability  | \$ 339        | \$ 311        |
| Collective total OPEB liability  | <u>\$ 339</u> | <u>\$ 311</u> |
| <br>Covered-employee payroll   | <br>\$ 10,005 | <br>\$ 9,529  |
| <br>Employer proportionate share of the collective total OPEB liability<br>as a percentage of covered-employee payroll | <br>0.00%     | <br>0.00%     |

**Notes to the Schedule**

There are no assets accumulating in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, related to this OPEB plan.

The amounts reported for each fiscal year were determined as of the prior fiscal year-end.

This schedule is intended to display ten years of information. Additional years will be displayed as they become available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF NET POSITION**  
**JUNE 30, 2019**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| <b>ASSETS</b>                                    |                    |                                |  |  |  |            |
| Current assets:                                  |                    |                                |  |  |  |            |
| Cash and cash equivalents                        | \$ 23,217          | \$ 16,289                      | \$ 19,818                              | \$ 19,692                              | \$ 295,890                                 | \$ 374,906 |
| Investments                                      | -                  | -                              | -                                      | 4,329                                  | 39,749                                     | 44,078     |
| Receivables:                                     |                    |                                |  |  |  |            |
| Accounts   | 6,925              | 78                             | 491                                    | 81                                     | 1,231                                      | 8,806      |
| Interest   | -                  | 1                              | 1,230                                  | 1,878                                  | 11,584                                     | 14,693     |
| First mortgage loans                             | 242                | 2,264                          | 11,757                                 | 6,149                                  | 48,685                                     | 69,097     |
| Due from federal government                      | 39,207             | -                              | -                                      | -                                      | -  | 39,207     |
| Due from other funds                             | -                  | -                              | -                                      | -                                      | 30,161                                     | 30,161     |
| Total current assets                             | 69,591             | 18,632                         | 33,296                                 | 32,129                                 | 427,300                                    | 580,948    |
| Noncurrent assets:                               |                    |                                |  |  |  |            |
| Restricted assets:                               |                    |                                |  |  |  |            |
| Cash and cash equivalents                        | 45,450             | -                              | 13,148                                 | 1,452                                  | 8,040                                      | 68,090     |
| Investments                                      | -                  | -                              | 47,832                                 | 11,789                                 | 65,279                                     | 124,900    |
| Investment Interest receivable                   | -                  | -                              | 490                                    | 32                                     | 242  | 764        |
| Investments                                      | -                  | 1,788                          | 299                                    | 20                                     | 31,310                                     | 33,417     |
| First mortgage loans receivable                  | 439                | 47,753                         | 189,468                                | 206,065                                | 2,015,378                                  | 2,459,103  |
| Second mortgage loans receivable                 | -                  | -                              | 52,199                                 | -                                      | -  | 52,199     |
| Allowance for uncollectable second mortgages     | -                  | -                              | (19,349)                               | -                                      | -  | (19,349)   |
| Other receivables                                | 20,910             | -                              | -                                      | -                                      | -  | 20,910     |
| Advance to local government                      | 3,143              | -                              | -                                      | -                                      | -  | 3,143      |
| Net pension asset                                | 77                 | -                              | -                                      | -                                      | -  | 77         |
| Capital assets:                                  |                    |                                |  |  |  |            |
| Furniture and equipment                          | 6,916              | -                              | -                                      | -                                      | -  | 6,916      |
| Less accumulated depreciation                    | (3,026)            | -                              | -                                      | -                                      | -  | (3,026)    |
| Total noncurrent assets                          | 73,909             | 49,541                         | 284,087                                | 219,358                                | 2,120,249                                  | 2,747,144  |
| Total assets                                     | 143,500            | 68,173                         | 317,383                                | 251,487                                | 2,547,549                                  | 3,328,092  |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>            |                    |                                |  |  |  |            |
| Deferred amount on refundings                    | -                  | -                              | -                                      | -                                      | 323  | 323        |
| Deferred outflows related to pensions            | 3,635              | -                              | -                                      | -                                      | -  | 3,635      |
| Deferred outflows related to OPEB                | 356                | -                              | -                                      | -                                      | -  | 356        |
| Total deferred outflows of resources             | 3,991              | -                              | -                                      | -                                      | 323  | 4,314      |
| <b>LIABILITIES</b>                               |                    |                                |  |  |  |            |
| Current liabilities:                             |                    |                                |  |  |  |            |
| Accounts payable                                 | 33,218             | 12                             | 11                                     | 10                                     | 258  | 33,509     |
| Accrued payroll and related liabilities          | 753                | -                              | -                                      | -                                      | -  | 753        |
| Compensated absences                             | 741                | -                              | -                                      | -                                      | -  | 741        |
| Total OPEB liability                             | 208                | -                              | -                                      | -                                      | -  | 208        |
| Due to primary government                        | 98                 | -                              | -                                      | -                                      | -  | 98         |
| Interest payable                                 | -                  | -                              | 2,928                                  | 3,602                                  | 32,948                                     | 39,478     |
| Escrow deposits                                  | 23,223             | -                              | -                                      | -                                      | -  | 23,223     |
| Prepayments on mortgage loans                    | -                  | -                              | 84                                     | 87                                     | 1,006                                      | 1,177      |
| Due to federal government                        | 20,672             | -                              | -                                      | -                                      | -  | 20,672     |
| Due to other funds                               | 29,030             | -                              | 1,131                                  | -                                      | -  | 30,161     |
| Bonds payable                                    | -                  | -                              | 14,720                                 | 16,620                                 | 69,725                                     | 101,065    |
| Total current liabilities                        | 107,943            | 12                             | 18,874                                 | 20,319                                 | 103,937                                    | 251,085    |
| Noncurrent liabilities:                          |                    |                                |  |  |  |            |
| Bonds payable                                    | -                  | -                              | 141,989                                | 200,979                                | 2,184,284                                  | 2,527,252  |
| Compensated absences                             | 759                | -                              | -                                      | -                                      | -  | 759        |
| Net pension liability                            | 6,997              | -                              | -                                      | -                                      | -  | 6,997      |
| Total OPEB liability                             | 3,143              | -                              | -                                      | -                                      | -  | 3,143      |
| Escrow deposits                                  | 4,654              | 223                            | -                                      | -                                      | 11,088                                     | 15,965     |
| Arbitrage rebate payable                         | -                  | -                              | 379                                    | -                                      | -  | 379        |
| Total noncurrent liabilities                     | 15,553             | 223                            | 142,368                                | 200,979                                | 2,195,372                                  | 2,554,495  |
| Total liabilities                                | 123,496            | 235                            | 161,242                                | 221,298                                | 2,299,309                                  | 2,805,580  |
| <b>DEFERRED INFLOWS OF RESOURCES</b>             |                    |                                |  |  |  |            |
| Deferred inflows related to pensions             | 239                | -                              | -                                      | -                                      | -  | 239        |
| Deferred inflows related to OPEB                 | 507                | -                              | -                                      | -                                      | -  | 507        |
| Total deferred inflows of resources              | 746                | -                              | -                                      | -                                      | -  | 746        |
| <b>NET POSITION</b>                              |                    |                                |  |  |  |            |
| Investment in capital assets                     | 3,890              | -                              | -                                      | -                                      | -  | 3,890      |
| Restricted for single family bond programs       | -                  | -                              | 156,141                                | 30,189                                 | 248,563                                    | 434,893    |
| Restricted for grant programs                    | -                  | 15,581                         | -                                      | -                                      | -  | 15,581     |
| Restricted for Homebuyers Revolving Loan Program | 3,153              | -                              | -                                      | -                                      | -  | 3,153      |
| Restricted for net pension asset                 | 77                 | -                              | -                                      | -                                      | -  | 77         |
| Unrestricted                                     | 16,129             | 52,357                         | -                                      | -                                      | -  | 68,486     |
| Total net position                               | \$ 23,249          | \$ 67,938                      | \$ 156,141                             | \$ 30,189                              | \$ 248,563                                 | \$ 526,080 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| <b>OPERATING REVENUES</b>                        |                    |                                |  |  |  |            |
| Mortgage interest income                         | \$ -               | \$ 15                          | \$ 10,559                              | \$ 11,362                              | \$ 85,013                                  | \$ 106,949 |
| Investment income:                               |                    |                                |  |  |  |            |
| Interest   | 490                | 246                            | 2,176                                  | 741                                    | 4,505                                      | 8,158      |
| Net increase in the fair value<br>of investments | -                  | 103                            | 903                                    | 720                                    | 4,486                                      | 6,212      |
| Federal grant administration fees                | 15,262             | -                              | -                                      | -                                      | -  | 15,262     |
| Fees and other income                            | 4,943              | 3                              | -                                      | -                                      | 168  | 5,114      |
| Total operating revenues                         | 20,695             | 367                            | 13,638                                 | 12,823                                 | 94,172                                     | 141,695    |
| <b>OPERATING EXPENSES</b>                        |                    |                                |  |  |  |            |
| Salaries and benefits                            | 22,517             | -                              | -                                      | -                                      | -  | 22,517     |
| Contractual services                             | 7,641              | -                              | -                                      | -                                      | 1  | 7,642      |
| Materials and supplies                           | 1,277              | -                              | -                                      | -                                      | -  | 1,277      |
| Rentals and insurance                            | 15                 | -                              | -                                      | -                                      | -  | 15         |
| Other administrative expenses                    | 885                | -                              | -                                      | -                                      | -  | 885        |
| Other program expenses                           | 2,673              | 388                            | 6,017                                  | 218                                    | 1,653                                      | 10,949     |
| Interest expense                                 | -                  | -                              | 6,179                                  | 7,284                                  | 56,057                                     | 69,520     |
| Mortgage service fees                            | -                  | 117                            | 105                                    | 78                                     | 423  | 723        |
| Issuance costs                                   | -                  | -                              | -                                      | -                                      | 5,583                                      | 5,583      |
| Depreciation                                     | 794                | -                              | -                                      | -                                      | -  | 794        |
| Total operating expenses                         | 35,802             | 505                            | 12,301                                 | 7,580                                  | 63,717                                     | 119,905    |
| Operating income (loss)                          | (15,107)           | (138)                          | 1,337                                  | 5,243                                  | 30,455                                     | 21,790     |
| <b>NONOPERATING REVENUES (EXPENSES)</b>          |                    |                                |  |  |  |            |
| Federal grants revenue                           | 342,404            | -                              | -                                      | -                                      | -  | 342,404    |
| Payment from primary government                  | 665                | -                              | -                                      | -                                      | -  | 665        |
| Federal grants expenses                          | (341,638)          | -                              | -                                      | -                                      | -  | (341,638)  |
| Local grants expenses                            | (7,031)            | -                              | -                                      | -                                      | -  | (7,031)    |
| Total nonoperating revenues (expenses)           | (5,600)            | -                              | -                                      | -                                      | -  | (5,600)    |
| Income (loss) before transfers                   | (20,707)           | (138)                          | 1,337                                  | 5,243                                  | 30,455                                     | 16,190     |
| Transfers (to) other funds                       | -                  | -                              | (25,148)                               | (23,586)                               | -  | (48,734)   |
| Transfers from other funds                       | 23,928             | 1,462                          | -                                      | -                                      | 23,344                                     | 48,734     |
| Change in net position                           | 3,221              | 1,324                          | (23,811)                               | (18,343)                               | 53,799                                     | 16,190     |
| Total net position, July 1                       | 20,028             | 66,614                         | 179,952                                | 48,532                                 | 194,764                                    | 509,890    |
| Total net position, June 30                      | \$ 23,249          | \$ 67,938                      | \$ 156,141                             | \$ 30,189                              | \$ 248,563                                 | \$ 526,080 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| Cash flows from operating activities:  |                    |                                |  |  |  |            |
| Receipts from customers  | \$ 25,454          | \$ 4,590                       | \$ 51,318                              | \$ 48,042                              | \$ 243,621                                 | \$ 373,025 |
| Receipts from federal government   | 15,025             | -                              | 27                                     | -                                      | -  | 15,052     |
| Receipts from other funds  | 28,638             | -                              | -                                      | -                                      | -  | 28,638     |
| Other miscellaneous receipts   | 4,943              | 3                              | -                                      | -                                      | 168  | 5,114      |
| Acquisition of mortgage loans  | -                  | (3,332)                        | (18,001)                               | -                                      | (646,577)                                  | (667,910)  |
| Payments of service release premiums   | (21,498)           | -                              | -                                      | -                                      | -  | (21,498)   |
| Payments to service mortgages  | -                  | (117)                          | (105)                                  | (78)                                   | (423)                                      | (723)      |
| Payments to suppliers  | -                  | (389)                          | (708)                                  | (238)                                  | (1,465)                                    | (2,800)    |
| Payments to other funds  | -                  | -                              | (1,644)                                | -                                      | (26,994)                                   | (28,638)   |
| Payments to or for employees   | (23,163)           | -                              | -                                      | -                                      | -  | (23,163)   |
| Net cash provided (used) by operating activities   | 29,399             | 755                            | 30,887                                 | 47,726                                 | (431,670)                                  | (322,903)  |
| Cash flows from non-capital financing activities:  |                    |                                |  |  |  |            |
| Operating grants received  | 330,231            | -                              | -                                      | -                                      | -  | 330,231    |
| Transfers in (out)   | 23,928             | 1,462                          | (6,773)                                | (6,993)                                | (11,624)                                   | -          |
| Proceeds from sale of bonds  | -                  | -                              | -                                      | -                                      | 770,641                                    | 770,641    |
| Operating grants paid  | (349,434)          | -                              | -                                      | -                                      | -  | (349,434)  |
| Cost of issuance paid  | -                  | -                              | -                                      | -                                      | (5,583)                                    | (5,583)    |
| Principal payments   | -                  | -                              | (66,010)                               | (44,915)                               | (152,275)                                  | (263,200)  |
| Interest paid  | -                  | -                              | (8,201)                                | (8,747)                                | (52,991)                                   | (69,939)   |
| Net cash provided (used) by non-capital financing activities   | 4,725              | 1,462                          | (80,984)                               | (60,655)                               | 548,168                                    | 412,716    |
| Cash flows from capital and related financing activities:  |                    |                                |  |  |  |            |
| Purchases of capital assets  | (1,809)            | -                              | -                                      | -                                      | -  | (1,809)    |
| Net cash used by capital and related financing activities  | (1,809)            | -                              | -                                      | -                                      | -  | (1,809)    |
| Cash flows from investing activities:  |                    |                                |  |  |  |            |
| Proceeds from sales and maturities of investments  | -                  | 735                            | 24,025                                 | 29,539                                 | 83,978                                     | 138,277    |
| Purchases of investments   | -                  | -                              | (5,770)                                | (16,520)                               | (53,525)                                   | (75,815)   |
| Investment interest received   | 490                | 246                            | 2,233                                  | 777                                    | 4,398                                      | 8,144      |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | -                  | 60                             | 176                                    | 129                                    | 1,277                                      | 1,642      |
| Net cash provided by investing activities  | 490                | 1,041                          | 20,664                                 | 13,925                                 | 36,128                                     | 72,248     |
| Net increase (decrease) in cash and cash equivalents   | 32,805             | 3,258                          | (29,433)                               | 996                                    | 152,626                                    | 160,252    |
| Cash and cash equivalents, July 1  | 35,862             | 13,031                         | 62,399                                 | 20,148                                 | 151,304                                    | 282,744    |
| Cash and cash equivalents, June 30   | \$ 68,667          | \$ 16,289                      | \$ 32,966                              | \$ 21,144                              | \$ 303,930                                 | \$ 442,996 |

(continued)

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2019**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals       |
|---|--------------------|--------------------------------|--|--|---|--------------|
| Reconciliation of operating income to<br>net cash provided (used) by operating activities:        |                    |                                |  |  |   |              |
| Operating income (loss)   | \$ (15,107)        | \$ (138)                       | \$ 1,337                               | \$ 5,243                               | \$ 30,455   | \$ 21,790    |
| Adjustments to reconcile operating income to<br>net cash provided (used) by operating activities: |                    |                                |  |  |   |              |
| Depreciation  | 794                | -                              | -                                      | -                                      | -   | 794          |
| Changes in assets and liabilities:  |                    |                                |  |  |   |              |
| (Increase) decrease in accounts receivable  | (6,925)            | 216                            | 41                                     | (81)                                   | (1,218)   | (7,967)      |
| (Increase) decrease in mortgage interest receivable   | -                  | 17                             | 426                                    | 90                                     | (4,034)   | (3,501)      |
| (Increase) in other receivables   | (19,804)           | -                              | -                                      | -                                      | -   | (19,804)     |
| (Increase) in pension asset   | (42)               | -                              | -                                      | -                                      | -   | (42)         |
| Decrease in deferred pension outflows   | 296                | -                              | -                                      | -                                      | -   | 296          |
| (Increase) in deferred OPEB outflows  | (119)              | -                              | -                                      | -                                      | -   | (119)        |
| (Increase) decrease in mortgage loans receivable  | -                  | 979                            | 27,671                                 | 36,712                                 | (484,173)   | (418,811)    |
| (Increase) in due from federal government   | (237)              | -                              | -                                      | -                                      | -   | (237)        |
| Decrease in interfund receivables   | 28,638             | -                              | -                                      | -                                      | -   | 28,638       |
| (Decrease) in interfund payables  | -                  | -                              | (1,644)                                | -                                      | (26,994)  | (28,638)     |
| Increase (decrease) in accounts payable   | 42,689             | 30                             | (58)                                   | (61)                                   | 1,645   | 44,245       |
| Increase in accrued payroll /<br>compensated absences   | 207                | -                              | -                                      | -                                      | -   | 207          |
| Increase in due to primary government   | 7                  | -                              | -                                      | -                                      | -   | 7            |
| Increase in arbitrage rebate liability  | -                  | -                              | 14                                     | -                                      | -   | 14           |
| (Decrease) in pension liability   | (662)              | -                              | -                                      | -                                      | -   | (662)        |
| (Decrease) in OPEB liability  | (227)              | -                              | -                                      | -                                      | -   | (227)        |
| Increase in deferred pension inflows  | 11                 | -                              | -                                      | -                                      | -   | 11           |
| Increase in deferred OPEB inflows   | 370                | -                              | -                                      | -                                      | -   | 370          |
| Investment income included as operating revenue   | (490)              | (349)                          | (3,079)                                | (1,461)                                | (8,991)   | (14,370)     |
| Interest expense included as operating expense  | -                  | -                              | 6,179                                  | 7,284                                  | 56,057  | 69,520       |
| Issuance cost included as operating expense   | -                  | -                              | -                                      | -                                      | 5,583   | 5,583        |
| Total adjustments   | 44,506             | 893                            | 29,550                                 | 42,483                                 | (462,125)   | (344,693)    |
| Net cash provided (used) by operating activities  | \$ 29,399          | \$ 755                         | \$ 30,887                              | \$ 47,726                              | \$ (431,670)  | \$ (322,903) |
| Noncash investing, capital, and financing activities:   |                    |                                |  |  |   |              |
| Increase in fair value of investments   | \$ -               | \$ -                           | \$ 17                                  | \$ 138                                 | \$ 379  | \$ 534       |
| Total noncash investing, capital, and financing activities  | \$ -               | \$ -                           | \$ 17                                  | \$ 138                                 | \$ 379  | \$ 534       |



## ***FINANCIAL STATEMENTS***

**June 30, 2018**



JUSTIN P. WILSON  
*Comptroller*

JASON E. MUMPOWER  
*Chief of Staff*

## **Independent Auditor's Report**

The Honorable Bill Haslam, Governor  
Members of the General Assembly  
Members of the Board of Directors  
Mr. Ralph Perrey, Executive Director

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Tennessee Housing Development Agency's basic financial statements as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not

for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of Tennessee Housing Development Agency. We do not believe that the Comptroller's service in this capacity affected our ability to conduct an independent audit of the Tennessee Housing Development Agency.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30, 2018, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of net pension asset for the State and Higher Education Retirement Plan, the schedule of proportionate share of net pension liability for the Closed State and Higher Education Pension Plan, the schedule of contributions to the State and Higher Education Employee Retirement Plan, the schedule of contributions to the Closed State and Higher Education Employee Pension Plan, the schedule of proportionate share of the collective total other postemployment benefit liability for the Closed State Employee Group OPEB Plan, and the schedule of proportionate share of the collective total other postemployment benefit liability for the Closed Tennessee OPEB Plan, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the agency's basic financial statements. The accompanying financial information is presented for purposes of additional analysis and is not a required part of the basic

financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 11, 2018, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the agency's internal control over financial reporting and compliance.

A handwritten signature in dark ink, appearing to read "Deborah Loveless", is positioned above the typed name and title.

Deborah V. Loveless, CPA, Director  
Division of State Audit  
December 11, 2018

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Management's Discussion and Analysis**  
**June 30, 2018**

This section of the Tennessee Housing Development Agency's (THDA) annual financial statements presents management's discussion and analysis of THDA's financial performance for the year ended June 30, 2018, with comparative information presented for the fiscal year ended June 30, 2017. This information is being presented to provide additional information regarding the activities of THDA and to meet the financial reporting and disclosure requirements of Governmental Accounting Standards Board Statement Number 34, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments*. This section should be read in conjunction with the Independent Auditor's Report and the audited financial statements and accompanying notes.

**Introduction – The Tennessee Housing Development Agency**

The mission statement of THDA is "Leading Tennessee Home by creating safe, sound, affordable housing opportunities." THDA's goal is to provide housing assistance to those in need by offering a variety of housing-related programs. One of the primary ways THDA assists Tennesseans is by offering mortgages for first-time homebuyers at below conventional market interest rates. At the close of fiscal year 2018, THDA has originated over 120,400 single-family mortgage loans in its 45-year history, and serves as the master servicer for all active mortgages it funds. In addition to helping homebuyers, THDA administers Section 8 rental assistance programs, including the tenant-based Housing Choice Voucher (HCV) program in approximately 70 of Tennessee's 95 counties, as well as the project-based Contract Administration program for approximately 385 contracts throughout all of Tennessee. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of bond authority to be allocated to local issuing authorities for specific multifamily developments.

As established by statute, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated*, Section 13-23-105). This board meets regularly on a bimonthly basis; however, some committees may meet more often as situations dictate.

## Overview of the Financial Statements

The basic financial statements include statement of net position; statement of revenues, expenses, and changes in net position; and statement of cash flows, as well as notes to the financial statements. The statement of net position provides financial information on the overall financial position of THDA at each year end. The statement of revenues, expenses, and changes in net position summarizes the results of operations over the course of each fiscal year. The statement of cash flows provides relevant information about THDA's cash receipts and cash payments during each fiscal year.

The notes to the financial statements provide essential information regarding THDA's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies, and subsequent events.

THDA's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, required and other supplementary information is included.

THDA is also considered to be a discretely presented "component unit" for the State of Tennessee, and therefore, its financial information is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed at <https://www.tn.gov/finance/fa/fa-accounting-financial/fa-accfin-cafr.html>.

During fiscal year 2018, THDA implemented accounting standard GASB 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. The Statement establishes new accounting and financial reporting procedures for postemployment benefits other than pensions. Implementation of this Statement resulted in a revision of THDA's Net Position as of July 1, 2017, which has been reported as a Prior Period Adjustment.

## Financial Highlights

### Year Ended June 30, 2018

- Total assets increased by \$164.7 million, or 6.4%.
- Total liabilities increased by \$164.8 million, or 8.0%.
- Net position was \$509.9 million. This is an increase of \$1.7 million, or 0.34%, from fiscal year 2017 net position (as adjusted).
- Cash and cash equivalents decreased by \$86.2 million, or 23.4%.
- Total investments increased by \$54.1 million, or 26.2%.
- Bonds payable increased by \$148.3 million, or 7.5%.
- THDA originated \$463.4 million in new loans, which is an increase of \$137.6 million, or 42.2%, from the prior year.

## Financial Analysis of the Agency

**Net Position** – The following table focuses on the changes in net position between fiscal years (expressed in thousands):

|                                | 2018       | 2017       |
|--------------------------------|------------|------------|
| Current assets                 | \$ 406,809 | \$ 427,265 |
| Capital assets                 | 2,876      | 1,809      |
| Other noncurrent assets        | 2,330,505  | 2,146,413  |
| Total assets                   | 2,740,190  | 2,575,487  |
| Deferred outflows of resources | 4,609      | 4,726      |
| Current liabilities            | 170,949    | 185,772    |
| Noncurrent liabilities         | 2,063,595  | 1,883,961  |
| Total liabilities              | 2,234,544  | 2,069,733  |
| Deferred inflows of resources  | 365        | 514        |
| Invested in capital assets     | 2,876      | 1,809      |
| Restricted net position        | 438,516    | 430,633    |
| Unrestricted net position      | 68,498     | 77,524     |
| Total net position             | \$ 509,890 | \$ 509,966 |

### 2018 to 2017

First and second mortgage loans receivable (net of allowance for forgivable second mortgages) increased by \$188.5 million. During fiscal year 2018, single-family mortgage loan originations increased by \$137.6 million, whereas mortgage loan payoffs increased by \$20.6 million and mortgage loan repayments increased \$3.6 million. In addition, THDA recognized an allowance for future uncollectable forgivable second mortgages of \$14.0 million for fiscal year 2018.

Total liabilities increased \$164.8 million. The increase is primarily due to a \$148.3 million increase of bonds payable at June 30, 2018, as compared to June 30, 2017.

**Changes in Net Position** – The following table summarizes the changes in revenues, expenses, and changes in net position between fiscal years (expressed in thousands):

|  | 2018      | 2017      |
|--|-----------|-----------|
| Operating revenues                     |           |           |
| Mortgage interest income               | \$ 90,105 | \$ 87,963 |
| Investment income                      | 2,738     | 1,743     |
| Other                                  | 20,482    | 18,546    |
| Total operating revenues               | 113,325   | 108,252   |
| Operating expenses                     |           |           |
| Interest expense                       | 58,239    | 56,892    |
| Other                                  | 45,368    | 41,980    |
| Total operating expenses               | 103,607   | 98,872    |
| Operating income                       | 9,718     | 9,380     |
| Nonoperating revenues (expenses)       |           |           |
| Grant revenues                         | 317,326   | 277,877   |
| Grant expenses                         | (325,340) | (288,223) |
| Total nonoperating revenues (expenses) | (8,014)   | (10,346)  |
| Change in net position                 | \$ 1,704  | \$ (966)  |

### 2018 to 2017

Total operating revenues increased \$5.1 million, primarily due to an increase in mortgage interest income of \$2.1 million and federal grant administration fees of \$1.5 million. During fiscal year 2018, certain long-term investments with high interest yields matured, which were re-invested into other investments having contemporary investment yields. In addition, fair value of investments decreased by \$4.2 million in fiscal year 2018.

Total operating expenses increased \$4.7 million. This is primarily due to a bond debt strategy to use mortgage loan prepayments to call bonds on a monthly basis, as well as refunding outstanding bonds with new bonds bearing a lower interest rate, and an increase in salary and benefits expense.

Nonoperating grant revenues increased \$39.5 million and nonoperating grant expenses increased \$37.1 million. The increases are due to the first full year of implementation of the down payment assistance program during fiscal year 2018.

**Debt Activity** – Bonds outstanding at June 30 were as follows (expressed in thousands):

|               | 2018        | 2017        |
|---------------|-------------|-------------|
| Bonds payable | \$2,128,712 | \$1,980,456 |

### Year Ended June 30, 2018

Total bonds payable increased \$148.3 million, which is deemed an insignificant year-over-year variance primarily attributable to an increase in mortgage loan production. During the fiscal year, THDA issued debt totaling \$459.7 million, with activity arising from four bond issues.

With interest rates remaining at historically low levels, THDA continued to call bonds with proceeds from mortgage repayments and prepayments. THDA refunded \$34.6 million of outstanding bonds into new bond originations with lower interest rates. In addition to the nominal tax-exempt mortgage revenue bonds issued, THDA also issued one taxable bond issue in fiscal year 2017 primarily for economic refunding opportunities.

### Bond Ratings

For bonds issued under the Homeownership Program Bonds, Moody's Investor Service, Inc. (Moody's) has assigned THDA's bonds a rating of Aa1, and Standard and Poor's (S&P), a division of The McGraw-Hill Companies, Inc., has assigned THDA's bonds a rating of AA+.

For bonds issued under the Housing Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa2. These bonds are not rated by S&P.

For bonds issued under the Residential Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa1 and S&P has assigned THDA's bonds a rating of AA+.

### Debt Limits

In accordance with *Tennessee Code Annotated*, Section 13-23-121, THDA operates under a "debt ceiling" of \$2,930,000,000.

### **Grant Programs**

During fiscal year 2007 through fiscal year 2009, the General Assembly appropriated revenue to THDA for grant programs. Likewise, THDA's board of directors allocated additional THDA funds for grants. These funds established a grant program that was titled by THDA the "Tennessee Housing Trust Fund."

The four-level model for funding this grant program includes state appropriations, THDA funds, private sector investment, and matching funds from local grantees. The purpose of this grant program is to serve the needs of low and/or very low income, elderly, and special needs Tennesseans. Funding and uses for the Housing Trust Fund are as follows:

|                                     | 2018        | 2017        | 2016 and<br>Prior | Total        |
|-------------------------------------|-------------|-------------|-------------------|--------------|
| <b>Funding Sources:</b>             |             |             |                   |              |
| THDA                                | \$7,500,000 | \$7,500,000 | \$67,300,000      | \$82,300,000 |
| State Appropriation                 | -           | -           | 4,350,000         | 4,350,000    |
| Totals                              | \$7,500,000 | \$7,500,000 | \$71,650,000      | \$86,650,000 |
| <b>Approved Uses:</b>               |             |             |                   |              |
| Rural repair program (USDA)         | \$ -        | \$ -        | \$ 6,300,000      | \$ 6,300,000 |
| Ramp Programs & Hsg<br>Modification | 300,000     | 300,000     | 1,350,000         | 1,950,000    |
| Emergency Repairs                   | 2,700,000   | 2,700,000   | 18,500,000        | 23,900,000   |
| Competitive Grants                  | 3,500,000   | 3,500,000   | 37,600,000        | 44,600,000   |
| Rebuild & Recover                   | 500,000     | 500,000     | 3,300,000         | 4,300,000    |
| Other Grants                        | 500,000     | 500,000     | 4,600,000         | 5,600,000    |
| Totals                              | \$7,500,000 | \$7,500,000 | \$71,650,000      | \$86,650,000 |

## Current Mortgage Products and Environment

THDA offers a variety of mortgage loan products to address the needs of Tennesseans across the State. The Great Choice loan program offers THDA the opportunity to offer a more competitive interest rate on its 30-year fixed rate mortgage product while still offering down payment assistance with the addition of the Great Choice Plus loan program, which is a second mortgage at a 0% interest rate for a term of 10 years. During fiscal year 2015, the Great Choice Plus loan product was modified to a forgivable second mortgage, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced within the first nine years of closing. Beginning in year 10, the loan is forgiven at the rate of 20% per year. The loan is fully forgiven at the end of year 15. Subsequently, in October of 2016, the Great Choice Loan product was revised to feature a 30-year forgiveness requirement, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced or otherwise paid in full within the first 30 years of closing.

A special interest rate reduction on the Great Choice loan program has been designated to ensure that qualified service men and women have access to affordable homeownership opportunities. This special offer, referred to as “Homeownership for the Brave,” provides a 0.5% rate reduction on the current interest rate for Great Choice loans. In addition to the rate reduction, Homeownership for the Brave applicants are eligible for optional down payment and closing cost assistance through the Great Choice Plus second mortgage loan at a 0% interest rate.

All first mortgage loans made or purchased by THDA are fixed-rate mortgages with a maximum loan term of 360 months (30 years), and must conform to insurer / guarantor underwriting guidelines. THDA does not make or purchase adjustable rate mortgages, interest-only mortgages, “buy-down” loans, mortgages with a future lump-sum payment due (balloon-type mortgages), or with other similar mortgage terms. THDA does not make or purchase “sub-prime” mortgage loans.

Single-family mortgage loans purchased by THDA with loan-to-value (LTV) ratios between 78% and 97% must have an acceptable insurer/guarantor, which includes:

- FHA (United States Department of Housing and Urban Development)
- VA (Veterans Administration Guaranty Program)
- USDA/RD (the United States Department of Agriculture - Rural Development, formerly Farmers Home Administration)
- Private mortgage insurance

THDA will accept private mortgage insurance provided from private mortgage insurers who are licensed by the Tennessee Commissioner of Commerce and Insurance to do business in Tennessee and are rated at least AA by S&P. THDA will allow privately insured loans underwritten using nationally accepted underwriting guidelines established by Fannie Mae or Freddie Mac. These loans must be approved through an automated underwriting system such as Desktop Underwriter or Loan Prospector with no expanded approvals. Such privately insured mortgage loans may have LTV ratios up to and including 97% of the lesser of the purchase price or the appraised value. Loans with a 78% LTV or lower do not require mortgage insurance. A detailed chart of these mortgage loan products and primary mortgage loan terms may be obtained from THDA's Internet site at <https://thda.org/homebuyers/homebuyers>.

For the past several years, THDA has closely monitored its loan portfolio for delinquency and foreclosures. This monitoring has included analysis based on loan type (Great Choice, Great Choice Plus, Homeownership for the Brave), insurer/guarantor (FHA, VA, RECD, private mortgage insurer), mortgage loan servicer, down-payment assistance, and other factors as deemed necessary.

As of June 30, 2018, the delinquency and foreclosure rates for its single-family loan portfolio are as follows:

| Loan Status           | Total Number of<br>Loans Serviced | Number of Loans<br>in Status | Principal Amount<br>Outstanding | Percentage <sup>1</sup> |
|-----------------------|-----------------------------------|------------------------------|---------------------------------|-------------------------|
| 60 – 89 Days Past Due | 24,287                            | 513                          | \$ 43,223,463                   | 2.11%                   |
| 90+ Days Past Due     | 24,287                            | 1,200                        | 95,172,207                      | 4.94%                   |
| In Foreclosure        | 24,287                            | 187                          | 13,686,607                      | 0.77%                   |

## Economic Factors

In accordance with THDA's investment policy, THDA typically invests in short-term and long-term fixed-rate debt securities from federal agencies. As a benchmark, THDA uses the one-, three- and five-year Constant Maturity Treasury rates as established by the United States Treasury.

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<sup>1</sup> Percentage is calculated by dividing the "Number of Loans in Status" by the "Total Number of Loans Serviced."

The continuation of relatively low interest rates from a historic perspective increases the likelihood of negative arbitrage, in which the interest rates on THDA's bond issues exceeds the current investment interest rates. THDA monitors prepayments and bond investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

### **Direct Loan Servicing**

During FY 2017, THDA commenced the direct servicing of mortgage loans under the name of Volunteer Mortgage Loan Servicing ("VMLS"). On November 1, 2016, the servicing of approximately 1,800 THDA mortgage loans having an outstanding principal balance of \$91.5 million was transferred to VMLS from an existing THDA mortgage servicer. In FY 2018, THDA began directly servicing the flow-business of new mortgage loans.

### **Contacting THDA's Financial Management**

This financial report is designed to provide THDA's stakeholders with a general overview of THDA's finances and to show accountability for the funds that it receives, invests, and expends. If you have questions about this report or need additional financial information, contact Trent Ridley, Chief Financial Officer, at (615) 815-2012 or via e-mail at [TRidley@thda.org](mailto:TRidley@thda.org).

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF NET POSITION**  
**JUNE 30, 2018**  
**(Expressed in Thousands)**

**ASSETS**

|  |    |                  |
|--|----|------------------|
| Current assets:                              |    |                  |
| Cash and cash equivalents (Note 2)           | \$ | 216,191          |
| Investments (Note 2)                         |    | 83,879           |
| Receivables:                                 |    |                  |
| Accounts                                     |    | 839              |
| Interest                                     |    | 11,155           |
| First mortgage loans                         |    | 59,768           |
| Due from federal government                  |    | <u>34,977</u>    |
| Total current assets                         |    | <u>406,809</u>   |
| Noncurrent assets:                           |    |                  |
| Restricted assets:                           |    |                  |
| Cash and cash equivalents (Note 2)           |    | 66,553           |
| Investments (Note 2)                         |    | 127,812          |
| Investment interest receivable               |    | 790              |
| Investments (Note 2)                         |    | 48,595           |
| First mortgage loans receivable              |    | 2,058,402        |
| Second mortgage loans receivable             |    | 38,108           |
| Allowance for uncollectable second mortgages |    | (14,031)         |
| Unearned service release premiums            |    | 1,106            |
| Advance to local government                  |    | 3,135            |
| Net pension asset (Note 5)                   |    | 35               |
| Capital assets:                              |    |                  |
| Furniture and equipment                      |    | 5,108            |
| Less accumulated depreciation                |    | <u>(2,232)</u>   |
| Total noncurrent assets                      |    | <u>2,333,381</u> |
| Total assets                                 |    | <u>2,740,190</u> |

**DEFERRED OUTFLOWS OF RESOURCES**

|  |              |
|--|--------------|
| Deferred amount on refundings                  | 441          |
| Deferred outflows related to pensions (Note 5) | 3,931        |
| Deferred outflows related to OPEB (Note 9)     | <u>237</u>   |
| Total deferred outflows of resources           | <u>4,609</u> |

**LIABILITIES**

|   |                  |
|---|------------------|
| Current liabilities:                    |                  |
| Accounts payable                        | 15,875           |
| Accrued payroll and related liabilities | 680              |
| Compensated absences                    | 736              |
| Due to primary government               | 91               |
| Interest payable                        | 32,181           |
| Escrow deposits                         | 2,719            |
| Prepayments on mortgage loans           | 1,205            |
| Due to federal government               | 29,517           |
| Bonds payable (Note 3)                  | <u>87,945</u>    |
| Total current liabilities               | <u>170,949</u>   |
| Noncurrent liabilities:                 |                  |
| Bonds payable (Note 3)                  | 2,040,767        |
| Compensated absences                    | 630              |
| Net pension liability (Note 5)          | 7,659            |
| Net OPEB liability (Note 9)             | 3,578            |
| Escrow deposits                         | 10,596           |
| Arbitrage rebate payable                | <u>365</u>       |
| Total noncurrent liabilities            | <u>2,063,595</u> |
| Total liabilities                       | <u>2,234,544</u> |

**DEFERRED INFLOWS OF RESOURCES**

|   |            |
|---|------------|
| Deferred inflows related to pensions (Note 5) | 228        |
| Deferred inflows related to OPEB (Note 9)     | <u>137</u> |
| Total deferred inflows of resources           | <u>365</u> |

**NET POSITION**

|  |                   |
|--|-------------------|
| Net investment in capital assets                               | 2,876             |
| Restricted for single family bond programs (Note 4 and Note 7) | 423,248           |
| Restricted for grant programs (Note 4)                         | 12,080            |
| Restricted for Homebuyers Revolving Loan Program (Note 4)      | 3,153             |
| Restricted for net pension asset (Note 5)                      | 35                |
| Unrestricted (Note 7)  | <u>68,498</u>     |
| Total net position   | <u>\$ 509,890</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2018**  
**(Expressed in Thousands)**

**OPERATING REVENUES**

|  |                |
|--|----------------|
| Mortgage interest income                           | \$ 90,105      |
| Investment income:                                 |                |
| Interest   | 7,025          |
| Net (decrease) in the fair value<br>of investments | (4,287)        |
| Federal grant administration fees                  | 15,279         |
| Fees and other income                              | 5,203          |
| Total operating revenues                           | <u>113,325</u> |

**OPERATING EXPENSES**

|                               |                |
|-------------------------------|----------------|
| Salaries and benefits         | 20,177         |
| Contractual services          | 6,214          |
| Materials and supplies        | 1,436          |
| Rentals and insurance         | 12             |
| Other administrative expenses | 836            |
| Other program expenses        | 5,572          |
| Interest expense              | 58,239         |
| Mortgage service fees         | 6,833          |
| Issuance costs                | 3,812          |
| Depreciation                  | 476            |
| Total operating expenses      | <u>103,607</u> |
| Operating income              | <u>9,718</u>   |

**NONOPERATING REVENUES (EXPENSES)**

|   |                   |
|---|-------------------|
| Federal grants revenue  | 317,323           |
| Other grants revenue  | 3                 |
| Federal grants expenses   | (317,388)         |
| Local grants expenses   | (7,952)           |
| Total nonoperating revenues (expenses)                          | <u>(8,014)</u>    |
| Change in net position  | <u>1,704</u>      |
| Total net position, July 1                                      | 509,966           |
| Cumulative effect of a change in accounting principle (Note 12) | (1,780)           |
| Total net position, July 1, as restated                         | 508,186           |
| Total net position, June 30                                     | <u>\$ 509,890</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2018**  
**(Expressed in Thousands)**

|  |            |
|--|------------|
| Cash flows from operating activities:  |            |
| Receipts from customers  | \$ 373,400 |
| Receipts from federal government   | 15,030     |
| Receipts from other funds  | 2,740      |
| Other miscellaneous receipts   | 5,203      |
| Acquisition of mortgage loans  | (463,417)  |
| Payments to service mortgages  | (7,939)    |
| Payments to suppliers  | (16,471)   |
| Payments to federal government   | (1,490)    |
| Payments to other funds  | (2,740)    |
| Payments to or for employees   | (20,844)   |
| Net cash used by operating activities  | (116,528)  |
| Cash flows from non-capital financing activities:  |            |
| Operating grants received  | 314,000    |
| Proceeds from sale of bonds  | 469,989    |
| Operating grants paid  | (319,857)  |
| Call premium paid  | (14)       |
| Cost of issuance paid  | (3,812)    |
| Principal payments   | (314,725)  |
| Interest paid  | (62,486)   |
| Net cash provided by non-capital financing activities  | 83,095     |
| Cash flows from capital and related financing activities:  |            |
| Purchases of capital assets  | (1,542)    |
| Net cash used by capital and related financing activities  | (1,542)    |
| Cash flows from investing activities:  |            |
| Proceeds from sales and maturities of investments  | 203,470    |
| Purchases of investments   | (262,517)  |
| Investment interest received   | 7,151      |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | 693        |
| Net cash used by investing activities  | (51,203)   |
| Net decrease in cash and cash equivalents  | (86,178)   |
| Cash and cash equivalents, July 1  | 368,922    |
| Cash and cash equivalents, June 30   | \$ 282,744 |

(continued)

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2018**  
**(Expressed in Thousands)**

|   |                            |
|---|----------------------------|
| Reconciliation of operating income to net cash used by operating activities:        |                            |
| Operating income  | \$ <u>9,718</u>            |
| Adjustments to reconcile operating income to net cash used by operating activities: |                            |
| Depreciation  | 476                        |
| Changes in assets and liabilities:  |                            |
| Decrease in accounts receivable   | 154                        |
| Decrease in mortgage interest receivable  | 341                        |
| (Increase) in pension asset   | (2)                        |
| (Increase) in deferred pension outflows   | (67)                       |
| Decrease in deferred OPEB outflows  | 4                          |
| (Increase) in mortgage loans receivable   | (188,470)                  |
| (Increase) in due from federal government   | (249)                      |
| Increase in accounts payable  | 4,883                      |
| (Decrease) in unearned service release premiums                                     | (1,106)                    |
| Increase in accrued payroll / compensated absences                                  | 100                        |
| (Decrease) in due to primary government   | (632)                      |
| (Decrease) in arbitrage rebate liability  | (745)                      |
| Increase in pension liability   | 7                          |
| (Decrease) in OPEB liability  | (104)                      |
| (Decrease) in deferred pension inflows  | (286)                      |
| Increase in deferred OPEB inflows   | 137                        |
| Investment income included as operating revenue                                     | (2,738)                    |
| Interest expense included as operating expense                                      | 58,239                     |
| Issuance cost included as operating expense   | <u>3,812</u>               |
| Total adjustments   | <u>(126,246)</u>           |
| Net cash used by operating activities   | \$ <u><u>(116,528)</u></u> |
| Noncash investing, capital, and financing activities:                               |                            |
| (Decrease) in fair value of investments   | \$ <u>(4,821)</u>          |
| Total noncash investing, capital, and financing activities                          | \$ <u><u>(4,821)</u></u>   |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Notes to the Financial Statements**  
**June 30, 2018**

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**Note 1. Summary of Significant Accounting Policies**

**Reporting Entity**

The Tennessee Housing Development Agency (THDA) was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 et seq. The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as ex officio board members of the agency. The remaining members are appointed by the Governor, the Speaker of the State Senate, and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, or home building industries; the mortgage profession; local governments; or one of the three grand divisions of the state, and must be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and Title 24, *Code of Federal Regulations*, Part 964, Subpart E. *Tennessee Code Annotated* Section 13-23-101 et seq. was amended to revise the composition of the board of directors, effective July 1, 2013.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

THDA is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body and approves its operating budget. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

**Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Certain accounting policies and procedures are stipulated in the agency's Mortgage Finance Program, Single Family Program, Homeownership Program, Housing Finance Program, and General Residential Finance Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds

## **Notes to the Financial Statements (Continued)**

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and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

### **Basis of Accounting and Measurement Focus**

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred, regardless of the timing of related cash flows. When both restricted and unrestricted resources are available for use, it is the agency's policy to use the restricted resources first. All significant interfund transactions have been eliminated.

### **Capital Assets**

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| <u>Description</u> | <u>Estimated Life</u> |
|--------------------|-----------------------|
| Furniture          | 10 years              |
| Computer equipment | 3 years               |

### **Restricted Assets**

Restricted assets are comprised of the Debt Service Reserve Funds, Bond Reserve Funds, the Tax and Insurance Holding/Escrow account, Funds on deposit for, or on behalf of, borrower's related to Loan Servicing, Hardest Hit Fund cash, and Net Pension Assets (see note 4).

The bond resolutions require the agency to establish a Debt Service Reserve Fund or a Bond Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund or the Bond Reserve Fund to cover any deficiency.

The Tax and Insurance Holding/Escrow account is used to service mortgage accounts. These funds are tax and insurance escrows held on behalf of various mortgagors from payments collected on mortgages. The agency is obligated to expend these monies on escrowed items. The Payment Clearing and Disbursement accounts are also used to service mortgages.

### **Deferred Amount on Refundings and Bond Premiums and Discounts**

Deferred Amounts on Refundings: The agency amortizes the deferred amount on refundings using the straight-line method.

## **Notes to the Financial Statements (Continued)**

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**Bond Premiums and Discounts:** Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.

### **Cash and Cash Equivalents**

In addition to demand deposits and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

### **Investments**

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies, obligations guaranteed by the U.S., public housing bonds secured by contracts with the U.S., direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee, obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation, interest bearing time or demand deposits, collateralized certificates of deposit in authorized state depositories, and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value, except for repurchase agreements, which are reported at cost.

### **Accrual of Interest Income**

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

### **Mortgages**

Mortgages are carried at their original amount less collected principal.

### **Loan Servicing**

On November 1, 2016, THDA began servicing the mortgage loans previously serviced by an approved THDA Loan Servicer and in May of 2017 began servicing the loans originated from THDA's Originating Agents.

### **Operating Revenues and Expenses**

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds.

## **Notes to the Financial Statements (Continued)**

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outstanding. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

### **Allowance for Forgivable Second Mortgages**

THDA has offered the Down Payment Assistance product for several years. Beginning in October 2014, this product changed to a 0% forgivable second mortgage loan, of which 100% of the original principal amount is repayable to THDA if the loan is repaid within ten years of the origination date. Beginning on the eleventh anniversary of the origination date, 20% of the original principal amount will be forgiven. The amount of forgiveness increases an additional 20% on the loan anniversary thereafter. On the 15th anniversary of the origination date, 100% of the original principal amount becomes forgiven. Because of the likelihood that some amount of the original principal amount will be forgiven in the course of time, an allowance account has been established for those loans that may enter the forgivable period. During fiscal year 2018, the agency determined that an amount of second mortgage down payment assistance loans are not expected to be recovered due to forgiveness or foreclosure. This amount was recorded as an allowance.

Beginning in April 2017 this product changed to 100% forgivable second mortgage loan for the 30-year term of the first mortgage. It is 100% repayable in the event the home is sold, refinanced or owners move out of the home. Because of the likelihood that the majority of second mortgage loans will be repaid in the course of the 30-year term, the allowance account established for the second mortgage loans beginning October 2014 will not be used for any second mortgages made after March 2017.

### **Pensions**

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan in the Tennessee Consolidated Retirement System (TCRS) and additions to/deductions from the plan's fiduciary net position have been determined on the same basis as they are reported by the TCRS. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan. Investments are reported at fair value.

## **Note 2. Deposits and Investments**

### **Deposits**

Custodial Credit Risk – Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

## **Notes to the Financial Statements (Continued)**

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The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer, except as noted below. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2018, the bank balance was \$ 32,468,510. This amount includes \$2,840,941; which is held in a T&I Escrow account to pay taxes, insurance and mortgage insurance premiums on the mortgagor's behalf. All bank balances at June 30, 2018, were insured, except the Bank of New York Mellon (BNYM) accounts. U.S. Department of the Treasury requires the funds for the Hardest Hit Fund program to be deposited in the BNYM accounts. THDA has no obligation to ensure that the funds in the accounts are collateralized should the amount of money in the account be in excess of the FDIC insurance coverage of \$250,000. THDA will not be responsible for a loss of the funds due to the bank's failure and the lack of adequate collateral. Of the bank balance at June 30, 2018, \$28,695,048 was in the BNYM. Of this amount, \$28,445,048 exceeded the FDIC insurance coverage. The agency has deposits in the State Pooled Investment Fund administered by the State Treasurer. The fund's investments are measured at amortized cost. The fund is not rated by a nationally recognized statistical rating organization. The fund's investment policy and required risk disclosures are presented in the State of Tennessee Treasurer's Report. That report is available on the state's website at [www.treasury.state.tn.us](http://www.treasury.state.tn.us).

### **Investments**

As stated in the agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of assets. Investments are made as a prudent person would be expected to act in the management of his or her own affairs, with consideration of the safety of capital and the probability of income, and avoidance of speculative investments.

The agency's investment policy states that the agency's portfolios will be diversified in order to reduce the risk of loss resulting from concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest 100% of its portfolio in U.S. government securities. A minimum of 5% of the par value of total investments must mature within five years. No more than 50% of the par value of the combined portfolios can be invested in maturities greater than 15 years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

**Interest Rate Risk** – Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

## Notes to the Financial Statements (Continued)

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

| June 30, 2018        |               |                               |
|----------------------|---------------|-------------------------------|
| Investment Type      | Fair Value    | Effective Duration<br>(Years) |
| U.S. Agency Coupon   | \$167,711,320 | 2.878                         |
| U.S. Treasury Coupon | 12,969,783    | 2.704                         |
| U.S. Agency Discount | 187,487,134   | 0.133                         |
| Total                | \$368,168,237 | 1.474                         |

**Fair Value Measurements** – THDA implemented GASB Statement 72, *Fair Value Measurement and Application*. GASB 72 was issued to address accounting and financial reporting issues related to fair value measurements. THDA categorizes its fair value measurements within the fair value hierarchy established by accounting principles generally accepted in the United States of America. THDA has the following recurring fair value measurements as of June 30, 2018, (expressed in thousands):

| June 30, 2018              |                               |  |   |  |
|----------------------------|-------------------------------|--|---|--|
| Assets by Fair Value Level | Total Assets at<br>Fair Value | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Debt securities            |                               |  |   |  |
| U.S. Agency Coupon         | \$167,711                     | \$ -   | \$167,711   | \$ -   |
| U.S. Treasury Coupon       | 12,970                        | 12,970   | -   | -  |
| U.S. Agency Discount       | 187,487                       | -  | 187,487   | -  |
| Total debt securities      | \$368,168                     | \$12,970   | 355,198   | \$ -   |

Assets classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for identical assets as those securities. Assets classified in Level 2 of the fair value hierarchy are valued using prices quoted in active markets for similar assets as those securities. Level 3 valuations are derived from valuation techniques in which significant inputs are unobservable.

**Credit Risk** – Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to the Investments section of Note 1 for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2018, are included in the schedules below. Securities are rated using Standard and Poor's and/or Moody's and are presented below using the Standard and Poor's rating scale.

## Notes to the Financial Statements (Continued)

| June 30, 2018        |               |                               |              |               |                        |
|----------------------|---------------|-------------------------------|--------------|---------------|------------------------|
| Investment Type      | Fair Value    | U.S.<br>Treasury <sup>1</sup> | AAA          | AA+           | Not Rated <sup>2</sup> |
| U.S. Agency Coupon   | \$167,711,320 | \$ -                          | \$14,412,390 | \$151,034,949 | \$ 2,263,981           |
| U.S. Treasury Coupon | 12,969,783    | 12,969,783                    | -            | -             | -                      |
| U.S. Agency Discount | 187,487,134   | -                             | 30,000,000   | -             | 157,487,134            |
| Total                | \$368,168,237 | \$12,969,783                  | \$44,412,390 | \$151,034,949 | \$159,751,115          |

In addition to these investments, the agency has \$136,991,170 invested in a money market fund. This fund is measured at amortized cost and has a Standard and Poor's rating of AAA.

**Concentration of Credit Risk** – Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than 5% of the agency's investments are invested in the following single issuers:

| June 30, 2018                    |                           |                |
|----------------------------------|---------------------------|----------------|
| Issuer                           | Fair Value<br>(Thousands) | % of Portfolio |
| Federal Home Loan Bank           | \$217,505                 | 59.08          |
| Federal Home Loan Mortgage Corp. | \$81,487                  | 22.13          |
| Federal National Mortgage Assoc. | \$53,951                  | 14.65          |

**GASB 79 Disclosures** – During fiscal year 2016, THDA implemented GASB Statement 79, *Certain External Investment Pools and Pool Participants*. The State of Tennessee, by law, requires that THDA participate in the State Pool Investment Fund (SPIF). SPIF values financial instruments at amortized cost.

### Note 3. Liabilities

#### Bonds Issued and Outstanding

| Homeownership Program Bonds |                     |                              |                            |  |
|-----------------------------|---------------------|------------------------------|----------------------------|--|
| Series                      | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2018<br>(Thousands) |
| 2007-4                      | 1/1/2009 – 7/1/2038 | \$ 150,000                   | 3.75 to 5.50               | \$ -                                       |
| 2008-1                      | 7/1/2009 – 1/1/2039 | 60,000                       | 2.45 to 5.70               | -  |
| 2009-1                      | 1/1/2010 – 7/1/2029 | 50,000                       | 0.75 to 5.00               | 13,255                                     |
| 2009-2                      | 7/1/2010 – 7/1/2030 | 75,000                       | 0.90 to 5.00               | 17,480                                     |
| 2010-1                      | 1/1/2011 – 7/1/2025 | 120,700                      | 0.35 to 4.50               | 33,435                                     |
| 2011-1                      | 7/1/2012 – 7/1/2042 | 141,255                      | 0.60 to 4.65               | 52,185                                     |

<sup>1</sup> This column includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government.

<sup>2</sup> This column includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

## Notes to the Financial Statements (Continued)

|        |                     |         |              |        |
|--------|---------------------|---------|--------------|--------|
| 2012-1 | 1/1/2013 – 7/1/2042 | 133,110 | 0.80 to 4.50 | 59,395 |
| 2012-2 | 7/1/2013 – 7/1/2043 | 97,625  | 0.50 to 4.00 | 45,710 |

|                                   |           |                  |
|-----------------------------------|-----------|------------------|
| Total Homeownership Program Bonds | \$827,690 | \$ 221,460       |
| Plus: Unamortized Bond Premiums   |           | 1,928            |
| Net Homeownership Program Bonds   |           | <u>\$223,388</u> |

### Housing Finance Program Bonds

| Series | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2018<br>(Thousands) |
|--------|---------------------|------------------------------|----------------------------|--|
| 2009-A | 1/1/2011 – 1/1/2040 | \$100,000                    | 0.90 to 4.625              | \$ 8,445                                   |
| 2010-A | 1/1/2011 – 7/1/2041 | 160,000                      | 0.60 to 5.00               | 11,965                                     |
| 2010-B | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 40,580                                     |
| 2011-A | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 12,275                                     |
| 2011-B | 7/1/2012 – 7/1/2041 | 100,000                      | 0.25 to 4.50               | 46,020                                     |
| 2011-C | 7/1/2012 – 7/1/2041 | 100,000                      | 0.40 to 4.30               | 42,015                                     |
| 2015-A | 1/1/2016 – 7/1/2045 | 150,000                      | 0.30 to 3.85               | 99,090                                     |

|                                     |           |                  |
|-------------------------------------|-----------|------------------|
| Total Housing Finance Program Bonds | \$810,000 | \$260,390        |
| Plus: Unamortized Bond Premiums     |           | 2,756            |
| Net Housing Finance Program Bonds   |           | <u>\$263,146</u> |

### Residential Finance Program Bonds

| Series | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2018<br>(Thousands) |
|--------|---------------------|------------------------------|----------------------------|--|
| 2013-1 | 1/1/2014 – 7/1/2043 | \$ 215,905                   | 0.40 to 4.00               | \$ 98,530                                  |
| 2013-2 | 7/1/2014 – 7/1/2043 | 121,300                      | 0.45 to 4.65               | 67,335                                     |
| 2014-1 | 1/1/2015 – 7/1/2039 | 150,000                      | 0.32 to 4.00               | 89,825                                     |
| 2014-2 | 7/1/2015 – 7/1/2045 | 150,000                      | 0.25 to 4.00               | 106,210                                    |
| 2015-1 | 1/1/2016 – 7/1/2045 | 150,000                      | 0.50 to 4.05               | 117,920                                    |
| 2015-2 | 7/1/2016 – 1/1/2046 | 175,000                      | 0.40 to 4.00               | 142,270                                    |
| 2016-1 | 1/1/2017 – 1/1/2047 | 125,000                      | 0.625 to 3.50              | 109,900                                    |
| 2016-2 | 7/1/2017 – 1/1/2047 | 125,000                      | 0.72 to 3.50               | 113,680                                    |
| 2016-3 | 7/1/2017 – 7/1/2031 | 62,000                       | 1.00 to 3.50               | 44,045                                     |
| 2017-1 | 1/1/2018 – 7/1/2042 | 100,000                      | 0.95 to 4.00               | 94,125                                     |
| 2017-2 | 1/1/2018 – 1/1/2042 | 175,000                      | 0.90 to 4.00               | 164,465                                    |
| 2017-3 | 7/1/2018 – 1/1/2048 | 99,900                       | 0.80 to 3.65               | 99,070                                     |
| 2017-4 | 7/1/2018 – 7/1/2048 | 99,900                       | 0.95 to 4.00               | 99,900                                     |
| 2018-1 | 1/1/2019 – 1/1/2043 | 99,900                       | 1.40 to 4.00               | 99,900                                     |
| 2018-2 | 1/1/2019 – 1/1/2049 | 160,000                      | 1.75 to 4.00               | 160,000                                    |

|   |             |                    |
|---|-------------|--------------------|
| Total Residential Finance Program Bonds | \$2,008,905 | \$1,607,175        |
| Plus: Unamortized Bond Premiums         |             | 35,037             |
| Subtract: Unamortized Bond Discount     |             | (34)               |
| Net Residential Finance Program Bonds   |             | <u>\$1,642,178</u> |

|                     |  |                    |
|---------------------|--|--------------------|
| Net Total All Bonds |  | <u>\$2,128,712</u> |
|---------------------|--|--------------------|

## Notes to the Financial Statements (Continued)

Housing Finance Program Bonds – The Housing Finance Program Bonds were established on December 23, 2009, to allow the agency to participate in the U.S. Department of Treasury New Issue Bond Program, which was created to assist state and local housing finance agencies in acquiring cost-effective mortgage loan capital. THDA could release funds from issue 2009-B up to six times before December 31, 2011.

The first release and conversion from 2009-B was on June 17, 2010, in the amount of \$85,290,000. The \$85,290,000 was blended with the market rate 2010-A bonds in the amount of \$74,710,000 for a total of \$160,000,000.

The second release and conversion from 2009-B was on November 10, 2010, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2010-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The third release and conversion from 2009-B was on April 14, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-A bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fourth release and conversion from 2009-B was on August 25, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fifth and final release and conversion from 2009-B was on November 3, 2011, in the amount of \$34,710,000. The \$34,710,000 was blended with the market rate 2011-C bonds in the amount of \$65,290,000 for a total of \$100,000,000.

### Debt Service Requirements

Debt service requirements to maturity at June 30, 2018, are as follows (expressed in thousands):

| For the Year(s)<br>Ending June 30 | Principal   | Interest    | Total<br>Requirements |
|-----------------------------------|-------------|-------------|-----------------------|
| 2019                              | \$ 45,460   | \$ 67,559   | \$ 113,019            |
| 2020                              | 78,775      | 69,483      | 148,258               |
| 2021                              | 85,160      | 67,472      | 152,632               |
| 2022                              | 81,740      | 65,162      | 146,902               |
| 2023                              | 78,190      | 62,888      | 141,078               |
| 2024 – 2028                       | 390,215     | 277,914     | 668,129               |
| 2029 – 2033                       | 393,280     | 212,378     | 605,658               |
| 2034 – 2038                       | 410,000     | 140,523     | 550,523               |
| 2039 – 2043                       | 359,090     | 66,736      | 425,826               |
| 2044 - 2048                       | 157,285     | 15,398      | 172,683               |
| 2049                              | 9,830       | 273         | 10,103                |
| Total                             | \$2,089,025 | \$1,045,786 | \$3,134,811           |

## **Notes to the Financial Statements (Continued)**

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### **Redemption of Bonds and Notes**

During the year ended June 30, 2018, bonds were retired at par before maturity in the Homeownership Program in the amount of \$62,025,000, in the Housing Finance Program in the amount of \$55,915,000, and in the Residential Finance Program in the amount of \$144,045,000. The respective carrying values of the bonds were \$62,672,676, \$56,543,851 and \$148,217,359. This resulted in revenue to the Homeownership Program of \$647,676, to the Housing Finance Program of \$628,851, and to the Residential Finance Program of \$4,172,359.

On June 27, 2017, the agency issued \$175,000,000 in Residential Finance Program Bonds, Issue 2017-2. On July 1, 2017, the agency used \$23,110,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$23,110,000 early redemption). The carrying amount of these bonds was \$23,217,325. The refunding increased the agency's debt service by \$7,948,844 over the next 20.50 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$848,929.

On September 28, 2017, the agency issued \$99,900,000 in Residential Finance Program Bonds, Issue 2017-3

On December 19, 2017, the agency issued \$99,900,000 in Residential Finance Program Bonds, Issue 2017-4. On January 1, 2018, the agency used \$11,460,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$11,460,000 early redemption). The carrying amount of these bonds was \$11,460,000. The refunding reduced the agency's debt service by \$4,972,339 over the next 16 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$2,364,905.

On March 29, 2018, the agency issued \$99,900,000 in Residential Finance Program Bonds, Issue 2018-1.

On June 12, 2018, the agency issued \$160,000,000 in Residential Finance Program Bonds, Issue 2018-2.

## Notes to the Financial Statements (Continued)

### Long-term Liability Activity

The following table is a summary of the long-term liability activity for the year ended June 30, 2018 (expressed in thousands).

| Long Term Liability              | Beginning<br>Balance<br>July 1,<br>2017 | Additions | Reductions  | Ending<br>Balance<br>June 30,<br>2018 | Amounts<br>Due<br>Within<br>One Year <sup>3</sup> |
|----------------------------------|---|-----------|-------------|---------------------------------------|---|
| Bonds Payable                    | \$1,944,050                             | \$459,700 | (\$314,725) | \$2,089,025                           | \$87,945,   |
| Plus: Unamortized Bond Premiums  | 36,406                                  | 10,317    | (7,002)     | 39,721                                | -   |
| Less: Unamortized Bond Discounts | -                                       | (35)      | 1           | (34)                                  | -   |
| Compensated Absences             | 1,314                                   | 69        | (17)        | 1,366                                 | 736   |
| Net Pension Liability            | 7,652                                   | 1,549     | (1,542)     | 7,659                                 | -   |
| Total OPEB Liability             | 1,661                                   | 3,976     | (2,059)     | 3,578                                 | -   |
| Escrow Deposits                  | 5,391                                   | 78,563    | (70,639)    | 13,315                                | 2,719   |
| Arbitrage Rebate Payable         | 1,110                                   | -         | (745)       | 365                                   | -   |
| Total                            | \$1,997,584                             | \$554,139 | (\$396,728) | \$2,154,995                           | \$91,400  |

### Note 4. Restricted Net Position

The amount shown on the statement of net position as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net position restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of this net position is restricted under legislation enacted in fiscal year 1986.

### Note 5. Pension Plans

#### Closed State and Higher Education Employee Pension Plan

##### General Information about the Pension Plan

Plan description – State employees and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with

<sup>3</sup>Amounts due within one year include management authorized bond refundings at June 30.

## Notes to the Financial Statements (Continued)

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pensions through the Closed State and Higher Education Employee Pension Plan. This plan is a component of the Public Employee Retirement Plan, an agent, multiple-employer defined benefit pension plan. The Closed State and Higher Education Employee Pension Plan stopped accepting new membership on June 30, 2014, but will continue providing benefits to existing members and retirees. Beginning July 1, 2014, a new agent defined benefit retirement plan, the State and Higher Education Employee Retirement Plan, became effective for state employees and higher education employees hired on or after July 1, 2014.

The TCRS was created by state statute under Title 8, Chapters 34-37, *Tennessee Code Annotated*. The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publicly available financial report that can be obtained at [www.treasury.state.tn.us/tcrs](http://www.treasury.state.tn.us/tcrs).

**Benefits provided** – Title 8, Chapters 34-37, *Tennessee Code Annotated*, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the Closed State and Higher Education Employee Pension Plan are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined using the following formula:

|  |   |       |   |                         |   |      |
|--|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (up to Social Security Integration Level) | x | 1.50% | x | Years of Service Credit | x | 105% |
| <b>Plus:</b>   |   |       |   |                         |   |      |
| Average of Member's Highest Compensation for 5 Consecutive Years (over Social Security Integration Level)  | x | 1.75% | x | Years of Service Credit | x | 105% |

A reduced early retirement benefit is available at age 55 and vested. Members are vested with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria. Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest.

**Contributions** – Contributions for state employees and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. THDA employees are non-contributory, as are most members in the Closed State and Higher Education Employee Pension Plan. State and higher education agencies make employer

## Notes to the Financial Statements (Continued)

contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. By law, employer contributions for the Closed State and Higher Education Employee Pension Plan are required to be paid. Employer contributions by THDA for the year ended June 30, 2018, to the Closed State and Higher Education Employee Pension Plan were \$1,891,406, which is 18.87 percent of covered payroll. The employer rate is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension liability – At June 30, 2018, THDA reported a liability of \$7,659,371 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. THDA's proportion of the net pension liability was based on a projection of THDA's contributions during the year ended June 30, 2017, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2017, measurement date, THDA's proportion was 0.427994 percent. The proportion measured as of June 30, 2016, was 0.419391 percent.

Pension expense – For the year ended June 30, 2018, THDA recognized a pension expense of \$1,584,150. Allocated pension expense was \$1,589,179 before being reduced by \$5,029 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2018, THDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (expressed in thousands):

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience   | \$ 607                         | \$224                         |
| Net difference between projected and actual earnings on pension plan investments                       | 28                             | -                             |
| Change in proportionate share of net asset or liability  | 20                             | -                             |
| Changes in assumptions   | 1,305                          | -                             |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2017 | 1,891                          | -                             |
| Total  | \$3,851                        | \$224                         |

Deferred outflows of resources, resulting from THDA's employer contributions of \$1,891,406 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ending June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

## Notes to the Financial Statements (Continued)

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| Year Ended June 30: |           |
|---------------------|-----------|
| 2019                | 205,395   |
| 2020                | 1,269,075 |
| 2021                | 688,928   |
| 2022                | (428,854) |
| Thereafter          | -         |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions – The total pension liability as of the June 30, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |   |
|---------------------------|---|
| Inflation                 | 2.5%  |
| Salary increases          | Graded salary ranges from 8.72% to 3.46% based on age, including inflation, averaging 4.00% |
| Investment rate of return | 7.25%, net of pension plan investment expenses, including inflation                         |
| Cost of living adjustment | 2.25%   |

Mortality rates were developed by the actuary using the results of the actuarial experience study performed for the period July 1, 2012, through June 30, 2016, and were adjusted for expected future improvements in life expectancy. Mortality assumptions utilize the RP-2014 industry standard base table adjusted for TCRS experience, with mortality improvement projected six years beyond each actuarial valuation date.

The actuarial assumptions used in the June 30, 2017, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

Changes of assumptions – In 2017, the following assumptions were changed: decreased inflation rate from 3.00 percent to 2.5 percent decreased the investment rate of return from 7.50 percent to 7.25 percent; decreased the cost-of-living adjustment from 2.50 percent to 2.25 percent; decreased salary growth graded ranges from an average of 4.25 percent to an average of 4.00 percent; and modified mortality assumptions to reflect current experience and anticipated mortality improvements.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016, actuarial experience study. This return was selected from a range of values developed using historical market returns and future capital market projections. The future capital market projections were produced using a building-block method in which a best-estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the future capital market projection by weighting the

## Notes to the Financial Statements (Continued)

expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5%.

The best-estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 5.69%                                     | 31%               |
| Developed market international equity | 5.29%                                     | 14%               |
| Emerging market international equity  | 6.36%                                     | 4%                |
| Private equity and strategic lending  | 5.79%                                     | 20%               |
| U.S. fixed income                     | 2.01%                                     | 20%               |
| Real estate                           | 4.32%                                     | 10%               |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25% based on a comparison of historical market returns and future capital market projections.

Discount rate – The discount rate used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan’s fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the proportionate share of net pension liability to changes in the discount rate – The following presents THDA’s proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what THDA’s proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.25 percent) or 1 percentage point higher (8.25 percent) than the current rate:

|   | 1%<br>Decrease<br>(6.25%) | Current<br>Discount Rate<br>(7.25%) | 1% Increase<br>(8.25%) |
|---|---------------------------|-------------------------------------|------------------------|
| Tennessee Housing Development<br>Agency’s proportionate share of the net<br>pension liability | \$15,780,009              | \$7,659,371                         | \$831,851              |

Pension plan fiduciary net position – Detailed information about the pension plan’s fiduciary net position is available in a separately issued TCRS financial report at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

## **Notes to the Financial Statements (Continued)**

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### **Payable to the Pension Plan**

At June 30, 2018, THDA reported a payable of \$78,546 for the outstanding amount of legally required contributions to the pension plan required for the year ended June 30, 2018.

### **State and Higher Education Employee Retirement Plan**

#### **General Information about the Pension Plan**

Plan description – State and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with pensions through the Closed State and Higher Education Employee Pension Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. TCRS is a multiple-employer pension plan. The Closed State and Higher Education Employee Pension Plan was closed effective June 30, 2014, and covers employees hired before July 1, 2014. Employees hired after June 30, 2014, are provided with pensions through a legally separate plan referred to as the State and Higher Education Employee Retirement Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. The TCRS was created by state statute under *Tennessee Code Annotated* Title 8, Chapters 34-37.

The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publicly available financial report that can be obtained at [www.treasury.state.tn.us/tcrs](http://www.treasury.state.tn.us/tcrs).

Benefits provided – *Tennessee Code Annotated* Title 8, Chapters 34-37, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the State and Higher Education Employee Retirement Plan are eligible to retire at age 65 with 5 years of service credit or pursuant to the rule of 90 in which the member's age and service credit total 90. Members are entitled to receive unreduced service retirement benefits, which are determined by a formula using the member's highest five consecutive year average compensation by 1.0 percent multiplied by member's years of service credit. A reduced early retirement benefit is available at age 60 with 5 years of service credit or pursuant to the rule of 80 in which the member's age and service credit total 80. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest. Under the State and Higher

## Notes to the Financial Statements (Continued)

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Education Employee Retirement Plan, benefit terms and conditions, including COLAs, can be adjusted on a prospective basis. Moreover, there are defined cost controls and unfunded liability controls that provide for the adjustment of benefit terms and conditions on an automatic basis.

Contributions – Contributions for state and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of their salary. The Tennessee Housing Development Agency makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. Per the statutory provisions governing the TCRS, the employer contribution rate cannot be less than 4 percent for all aggregate employee groups, except for in years when the maximum funded level, approved by the TCRS Board of Trustees, is reached. By law, employer contributions for the State and Higher Education Employee Retirement Plan are required to be paid. Employer contributions by Tennessee Housing Development Agency for the year ended June 30, 2018, to the State and Higher Education Employee Retirement Plan were \$56,893, which is 1.29 percent of covered payroll. The employer rate, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Assets, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension asset – At June 30, 2018, THDA reported an asset of \$35,422 for its proportionate share of the net pension asset. The net pension asset was measured as of June 30, 2016, and the total pension liability used to calculate the net pension asset was determined by an actuarial valuation as of that date. THDA's proportion of the net pension asset was based on a projection of THDA's contributions during the year ended June 30, 2017, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2017, measurement date, THDA's proportion was 0.170803 percent. The proportion measured as of June 30, 2016, was 0.391715 percent.

Pension expense – For the year ended June 30, 2018, THDA recognized a pension expense of \$16,527. Allocated pension expense was \$14,375 before being increased by \$2,152 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2018, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (expressed in thousands):

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience                               | \$ 1                           | \$1                           |
| Net difference between projected and actual earnings on pension plan investments | -                              | 3                             |
| Changes in proportion of share of net asset or liability                         | 19                             | -                             |

## Notes to the Financial Statements (Continued)

|  |      |     |
|--|------|-----|
| Changes in assumptions   | 3    | -   |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2017 | 57   | -   |
| Total  | \$80 | \$4 |

Deferred outflows of resources, resulting from THDA's employer contributions of \$56,593 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ended June 30, 2019. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30: |       |
|---------------------|-------|
| 2019                | 2,058 |
| 2020                | 2,058 |
| 2021                | 1,989 |
| 2022                | 1,621 |
| 2023                | 2,388 |
| Thereafter          | 9,677 |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions – The total pension liability as of the June 30, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |   |
|---------------------------|---|
| Inflation                 | 2.5%  |
| Salary increases          | Graded salary ranges from 8.75% to 3.45% based on age, including inflation, averaging 4.00% |
| Investment rate of return | 7.25%, net of pension plan investment expenses, including inflation                         |
| Cost of living adjustment | 2.25%   |

Mortality rates were developed by the actuary using the results of the actuarial experience study performed for the period July 1, 2012, through June 30, 2016, and were adjusted for expected future improvements in life expectancy. Mortality assumptions utilize the RP-2014 industry standard base table adjusted for TCRS experience, with generational mortality improvement.

The actuarial assumptions used in the June 30, 2017, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012, through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

Changes of assumptions – In 2017, the following assumptions were changed: decreased inflation rate from 3.00 percent to 2.50 percent; decreased the investment rate of return from 7.50 percent to 7.25 percent; decreased the cost-of-living adjustment from 2.5 percent to 2.25 percent; and

## Notes to the Financial Statements (Continued)

decreased salary growth graded ranges from an average of 4.25 percent to an average of 4.00 percent and modified mortality assumptions to reflect current experience and anticipated mortality improvements.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016, actuarial experience study. This return was selected from a range of values developed using historical market returns and future capital market projections. The future capital market projections were produced using a building-block method in which a best-estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the future capital market projection by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5%

The best-estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 5.69%                                     | 31%               |
| Developed market international equity | 5.29%                                     | 14%               |
| Emerging market international equity  | 6.36%                                     | 4%                |
| Private equity and strategic lending  | 5.79%                                     | 20%               |
| U.S. fixed income                     | 2.01%                                     | 20%               |
| Real estate                           | 4.32%                                     | 10%               |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25% based on a comparison of historical market returns and future capital market projections.

Discount rate – The discount rate used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the proportionate share of net pension asset to changes in the discount rate – The following presents THDA's proportionate share of the net pension asset calculated using the discount rate of 7.25 percent, as well as what THDA's proportionate share of the net pension asset

## Notes to the Financial Statements (Continued)

would be if it were calculated using a discount rate that is 1 percentage point lower (6.25 percent) or 1 percentage point higher (8.25 percent) than the current rate:

|   | 1% Decrease<br>(6.25%) | Current<br>Discount Rate<br>(7.25%) | 1% Increase<br>(8.25%) |
|---|------------------------|-------------------------------------|------------------------|
| Tennessee Housing Development Agency's proportionate share of the net pension asset | \$(4,430)              | \$(35,422)                          | \$(58,537)             |

### Payable to the Pension Plan

At June 30, 2018, THDA reported a payable of \$2,632 for the outstanding amount of contributions to the pension plan required at the year ended June 30, 2018.

### Total Defined Benefit Pension Expense

The total pension expense for the year ended June 30, 2018 for both defined benefit pension plans was \$1,600,678.

### Note 6. Deferred Compensation Plans

The THDA, through the State of Tennessee, offers employees two deferred compensation plans, one established pursuant to Internal Revenue Code, Section 457, and the other pursuant to *Internal Revenue Code* (IRC), Section 401(k). The plans are outsourced to third-party vendors, and the administrative costs assessed by the vendors of these plans are the responsibility of plan participants. Section 401(k) and Section 457 plan assets remain the property of the contributing employees; therefore, they are not presented in the accompanying financial statements. IRC Sections 401(k) and 457 establish participation, contribution, and withdrawal provisions for the plans. Participation in the 457 plan is voluntary for employees. The THDA provides up to a \$50 monthly employer match for employees who participate in the state's 401(k) plan. Employees hired before July 1, 2014, voluntarily participate in the state's 401(k) plan. Pursuant to Public Chapter No. 259 of Public Acts of 2013, employees hired after June 30, 2014, are automatically enrolled in the state's 401(k) plan and contribute 2% of their salary with the employer contributing an additional non-matching 5%. Employees may opt out of the 2% auto enrollment. Such contribution rates may only be amended by the Tennessee General Assembly. There are certain automatic cost controls and unfunded liability controls in the defined benefit plan where the employees participate that may impact the non-matching 5% employer contribution to the 401(k) plan.

Employees are immediately vested in both the employee and employer contributions in both plans. The IRC establishes maximum limits that an employee can contribute to these plans. The employee may increase, decrease, or stop contributions at any time for either plan.

The THDA recognized a pension expense of \$338,108 for employer contributions.

## **Notes to the Financial Statements (Continued)**

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The THDA recognized a pension payable of \$15,339 for employer contributions

### **Note 7. Provisions for Mortgage Loan Losses**

Most mortgage loans are insured by the Federal Housing Administration, an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's board of directors has established a loan loss reserve of \$750,000 as a provision for potential loan losses arising from participation in the Rural Economic and Community Development Loan Guarantee Program. An additional \$232,000 was established as a loan loss reserve against potential losses on loans not specifically covered by one of the above programs, and \$500,000 was established as a loan loss reserve for self-insurance of second mortgages.

Since the amount of net position restricted for single-family bond programs exceeds the amounts necessary for these loan loss reserves, it is not necessary to designate unrestricted net position for this purpose.

### **Note 8. Insurance-Related Activities**

#### **Commercial Insurance**

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

#### **Risk Management Fund**

It is the policy of the state not to purchase commercial insurance for the risks associated with casualty losses for general liability, automobile liability, professional medical malpractice, and workers' compensation. The state's management believes it is more economical to manage these risks internally and set aside assets for claim settlement in its internal service fund, the Risk Management Fund. The state purchases commercial insurance for real property; crime and fidelity coverage on the state's officials and employees; and cyber liability coverage. For property coverage, the deductible for an individual state agency is the first \$25,000 of losses. The Risk Management Fund is responsible for property losses for the annual aggregate deductible of \$7.5 million for perils other than earthquakes and flood. Purchased insurance coverage is responsible for losses exceeding the \$7.5 million annual aggregate deductible. For earthquake and flood, there is a deductible of \$10 million per occurrence. The maximum insurance coverage is \$750 million per year for perils other than earthquake and flood. The maximum flood insurance coverage is \$50 million per occurrence, except there is only \$25 million of coverage in flood zones A and V. The maximum earthquake insurance coverage is \$50 million per occurrence. The amounts of settlements have not exceeded insurance coverage for each of the three past fiscal years.

## Notes to the Financial Statements (Continued)

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The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs, which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the year ended June 30, 2018, is presented in the *Tennessee Comprehensive Annual Financial Report* (CAFR). The CAFR is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml). Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund. At June 30, 2018, the Risk Management Fund held \$189 million in cash designated for payment of claims.

### Employee Group Insurance Fund

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims, including the cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

## Note 9. Other-Postemployment Benefits OPEB

### Closed State Employee Group OPEB Plan

#### *General information about the OPEB plan*

Plan description - Employees of the Tennessee Housing Development Agency, who were hired prior to July 1, 2015 and choose coverage, are provided with pre-65 retiree health insurance benefits through the closed State Employee Group OPEB Plan (EGOP) administered by the Tennessee Department of Finance and Administration. This plan is considered to be single-employer defined benefit plan that is used to provide postemployment benefits other than pensions (OPEB). This plan is closed to the employees of all participating employers that were hired on or after July 1, 2015. The employers participating in this plan includes the State of Tennessee (primary government), the Tennessee Student Assistance Corporation, the Tennessee Housing Development Agency, the University of Tennessee and the institutions that make up the State University and Community College System.

## Notes to the Financial Statements (Continued)

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Benefits provided - The EGOP is offered to provide health insurance coverage to eligible retired and disabled participants and is the only postemployment benefit provided to eligible pre-65 participants. Benefits are established and amended by an insurance committee created by Title 8, Chapter 27, Part 201, *Tennessee Code Annotated*. All retirees and disabled employees of the primary government and certain component units, who are eligible and choose coverage, and who have not yet reached the age of 65 are enrolled in this plan. All members have the option of choosing between the partnership promise, no partnership promise, standard preferred provider organization (PPO) plan or the wellness health savings consumer-driven health plan (CDHP) for healthcare benefits. Retired plan members receive the same plan benefits, as active employees, at a blended premium rate that considers the cost of active employees. This creates an implicit subsidy for the retirees. The retirees cost is then directly subsidized, by the employers, based on years of service. Therefore, retirees with 30 years of service are subsidized 80 percent; 20 but less than 30 years, 70 percent; and less than 20 years, 60 percent. No subsidy is provided to retirees in the health savings CDHP plan. This plan is funded on a pay-as-you-go basis and there are no assets accumulating in a trust that meets the criteria of paragraph 4 of GASB Statement No. 75.

Annually, an insurance committee, created in accordance with Title 8, Chapter 27, Part 201, *Tennessee Code Annotated*, establishes the required payments to the plan by member employers and employees. Active members of the Employee Group Insurance Plan and pre-age 65 retired members of the EGOP pay the same rate. Claims liabilities of the plans are periodically computed using actuarial and statistical techniques to establish premium rates.

### *Total OPEB Liability*

Proportionate share - The Tennessee Housing Development Agency's proportionate share of the collective total OPEB liability, related to the EGOP, was \$3.6 million. At the June 30, 2017, measurement date, the Tennessee Housing Development Agency's proportion of the collective total OPEB liability was 0.2664798%, representing the first-time presentation of the proportion. Tennessee Housing Development Agency's proportion of the collective total OPEB liability was based on a projection of the long-term share of contributions to the OPEB plan relative to the projected share of contributions of all participating employers, actuarially determined. The collective total OPEB liability was determined by an actuarial valuation with a valuation date of June 30, 2017 and measurement date of June 30, 2017.

Actuarial assumptions - The collective total OPEB liability in the June 30, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

|                  |  |
|------------------|--|
| Inflation        | 2.25%  |
| Salary increases | Graded salary ranges from 3.44% to 8.72% based on age, including inflation, averaging 4% |

## Notes to the Financial Statements (Continued)

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Healthcare cost trend rates                      7.5% for 2018, decreasing annually to an ultimate rate of 3.83% for 2050 and later years.

Retiree's share of benefit-related costs                      Members are required to make monthly contributions in order to maintain their coverage. For the purpose of this valuation a weighted average has been used with weights derived from the current distribution of members among plans offered.

Unless noted otherwise, the actuarial demographic assumptions used in the June 30, 2017, valuations were the same as those employed in the July 1, 2017 pension actuarial valuation of the Tennessee Consolidated Retirement System (TCRS). These assumptions were developed by TCRS based on the results of an actuarial experience study for the period July 1, 2012 through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience. Mortality tables are used to measure the probabilities of participants dying before and after retirement. The mortality rates employed in this valuation are taken from the RP-2014 Healthy Participant Mortality Table for Annuitants for non-disabled post-retirement mortality, with mortality improvement projected to all future years using Scale MP-2016. Post-retirement tables are Blue Collar and adjusted with a 2% load for males and a -3% load for females. Mortality rates for impaired lives are the same as those used by TCRS and are taken from a gender distinct table published in the IRS Ruling 96-7 for disabled lives with a 10% load.

Discount rate - The discount rate used to measure the total OPEB liability was 3.56 percent. This rate reflects the interest rate derived from yields on 20-year, tax-exempt general obligation municipal bonds, prevailing on the measurement date, with an average rating of AA/Aa as shown on the Fidelity 20-Year Municipal General Obligation (GO) AA index.

Changes in assumptions - The discount rate was changed from 2.92% as of the beginning of the measurement period to 3.56% as of June 30, 2017. This change in assumption decreased the total OPEB liability.

Sensitivity of the proportionate share of the collective total OPEB liability to changes in the discount rate - The following presents Tennessee Housing Development Agency proportionate share of the collective total OPEB liability of the EGOP, as well as what the proportionate share of the collective total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.56%) or 1-percentage-point higher (4.56%) than the current discount rate (expressed in thousands).

|  | 1% Decrease<br>(2.56%) | Discount Rate<br>(3.56%) | 1% Increase<br>(4.56%) |
|--|------------------------|--------------------------|------------------------|
| Proportionate share of the collective total OPEB liability | \$ 3,826               | \$ 3,578                 | \$ 3,345               |

Sensitivity of the proportionate share of the collective total OPEB liability to changes in the healthcare cost trend rate - The following presents Tennessee Housing Development Agency proportionate share of the collective total OPEB liability of the EGOP, as well as what the

## Notes to the Financial Statements (Continued)

proportionate share of the collective total OPEB liability would be if it were calculated using a healthcare cost trend rate that is 1-percentage-point lower (6.50% decreasing to 2.83%) or 1-percentage-point higher (8.50% decreasing to 4.83%) than the current healthcare cost trend rate.

|  | 1% Decrease<br>(6.50%<br>decreasing to<br>2.83%) | Healthcare Cost<br>Trend Rates<br>(7.50%<br>decreasing to<br>3.83%) | 1% Increase<br>(8.50%<br>decreasing to<br>4.83%) |
|--|--|---|--|
| Proportionate share of the collective total OPEB liability | \$ 3,221   | \$ 3,578  | \$ 3,996   |

### *OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB*

OPEB expense - For the fiscal year ended June, 30, 2018, the Tennessee Housing Development Agency recognized OPEB expense of \$274 thousand.

Deferred outflows of resources and deferred inflows of resources - For the fiscal year ended June, 30, 2018, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to OPEB paid by the EGOP from the following sources (expressed in thousands):

|   | Deferred<br>Outflows<br>of<br>resources | Deferred<br>Inflows of<br>resources |
|---|---|-------------------------------------|
| Differences between actual and expected experience  | \$ -                                    | \$ -                                |
| Changes of assumptions  | -                                       | 137                                 |
| Changes in proportion and differences between benefits paid and proportionate share of benefits paid. | -                                       | -                                   |
| Payments subsequent to the measurement date   | 237                                     | -                                   |
| Total   | <u>\$ 237</u>                           | <u>\$ 137</u>                       |

Deferred outflows of resources, resulting from the Tennessee Housing Development Agency's employer payments of \$237 thousand subsequent to the measurement date, will be recognized as a decrease in total OPEB liability in the year ending June 30, 2019.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows (expressed in thousands):

## Notes to the Financial Statements (Continued)

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For the year ended June 30:

|            |         |
|------------|---------|
| 2019       | \$ (20) |
| 2020       | (20)    |
| 2021       | (20)    |
| 2022       | (20)    |
| 2023       | (20)    |
| Thereafter | (39)    |

In the tables above, positive amounts will increase OPEB expense while negative amounts will decrease OPEB expense.

### **Closed Tennessee OPEB Plan**

#### *General information about the OPEB plan*

Plan description – Employees of the Tennessee Housing Development Agency, who were hired prior to July 1, 2015 and choose coverage, are provided with post-65 retiree health insurance benefits through the Closed Tennessee OPEB Plan (TNP) administered by the Tennessee Department of Finance and Administration. This plan is considered to be multiple-employer defined benefit plan that is used to provide postemployment benefits other than pensions (OPEB). However, for accounting purposes, this plan will be treated as a single-employer plan. This plan is closed to the employees of all participating employers that were hired on or after July 1, 2015. The State of Tennessee (primary government) as well as the Tennessee Student Assistance Corporations, the Tennessee Housing Development Agency, the University of Tennessee and the other institutions that make up the State University and Community College System also participates in this plan. This plan also serves eligible post-65 retirees of employers who participate in the state administered Teacher Group Insurance and Local Government Insurance Plans.

Benefits provided - The TNP is offered to help fill most of the coverage gaps created by Medicare and is the only postemployment benefit provided to eligible post-65 retired and disabled employees of participating employers. This plan does not include pharmacy. In accordance with Title 8, Chapter 27, Part 209, *Tennessee Code Annotated*, benefits are established and amended by cooperation of insurance committees created by Title 8, Chapter 27, Parts 201, 301, and 701. *Tennessee Code Annotated*. Retirees and disabled employees of the state, component units, local education agencies, and certain local governments who have reached the age of 65, are Medicare eligible and also receive a benefit from the Tennessee Consolidated Retirement System may participate in this plan. All plan members receive the same plan benefits at the same premium rates. Many retirees receive direct subsidies toward their premium cost, however, participating employers determine their own policy in this regard. The primary government contributes to the premiums of component unit retirees based on years of service. Therefore, retirees with 30 years of service receive \$50 per month; 20 but less than 30 years, \$37.50; and 15 but less than 20 years, \$25. Tennessee Housing Development Agency does not provide any subsidies for retirees in the TNP. The primary government paid \$7,976 thousand for OPEB as the benefits came due during

## Notes to the Financial Statements (Continued)

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the reporting period. This plan is funded on a pay-as-you-go basis and there are no assets accumulating in a trust that meets the criteria of paragraph 4 of GASB Statement No. 75.

In accordance with Title 8, Chapter 27, Parts 209, *Tennessee Code Annotated*, the state insurance committees established by Title 8, Chapter 27, Parts 201, 301, and 701 determine the required payments to the plan by member employers and employees. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. Administrative costs are allocated to plan participants.

### *Total OPEB Liability and OPEB Expense*

Proportionate share – The primary government is entirely responsible for the TN OPEB liability associated with the Tennessee Housing Development Agency's employees. The primary government's proportionate share of the total OPEB liability associated with the Tennessee Housing Development Agency was \$339 thousand. At the June 30, 2017, measurement date, the proportion of the collective total OPEB liability associated with the Tennessee Housing Development Agency was 0.1909649%, representing the first-time presentation of this proportion. The proportion of the collective total OPEB associated with the Tennessee Development Housing Agency was based on a projection of the long-term share of contributions to the OPEB plan relative to the projected share of contributions of all participating employers, actuarially determined. The collective total OPEB liability was determined by an actuarial valuation with a valuation date of June 30, 2017 and a measurement date of June 30, 2017.

Actuarial assumptions – The total OPEB liability in the June 30, 2017 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

|                             |   |
|-----------------------------|---|
| Inflation                   | 2.25%   |
| Salary increases            | Graded salary ranges from 3.44% to 8.72% based on age, including inflation, averaging 4%  |
| Healthcare cost trend rates | The premium subsidies provided to retirees in the Closed Tennessee OPEB Plan are assumed to remain unchanged for the entire projection; therefore trend rates are not applicable. |

Unless noted otherwise, the actuarial demographic assumptions used in the June 30, 2017, valuations were the same as those employed in the July 1, 2017 pension actuarial valuation of the Tennessee Consolidated Retirement System (TCRS). These assumptions were developed by TCRS based on the results of an actuarial experience study for the period July 1, 2012 through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience. Mortality tables are used to measure the probabilities of participants

## Notes to the Financial Statements (Continued)

dying before and after retirement. The mortality rates employed in this valuation are taken from the RP-2014 Healthy Participant Mortality Table for Annuitants for non-disabled post-retirement mortality, with mortality improvement projected to all future years using Scale MP-2016. Post-retirement tables are Blue Collar and adjusted with a 2 percent load for males and a -3 percent load for females. Mortality rates for impaired lives are the same as those used by TCRS and are taken from a gender distinct table published in the IRS Ruling 96-7 for disabled lives with a 10 percent load.

Discount rate – The discount rate used to measure the total OPEB liability was 3.56 percent. This rate reflects the interest rate derived from yields on 20-year, tax-exempt general obligation municipal bonds, prevailing on the measurement date, with an average rating of AA/Aa as shown on the Fidelity 20 Year Municipal GO (General Obligation) AA index.

Changes in assumptions – The discount rate was changed from 2.92 percent as of the beginning of the measurement period to 3.56 percent as of June 30, 2017. This change in assumption decreased the total OPEB liability.

Sensitivity of the proportionate share of the collective total OPEB liability to changes in the discount rate – The following presents the primary governments proportionate share of the Tennessee Housing Development Agency's related collective total OPEB liability, as well as what the proportionate share of the collective total OPEB liability would be if it were calculated using a discount rate that is 1 percentage-point lower (2.56 percent) or 1-percentage-point higher (4.56 percent) than the current discount rate. The Tennessee Housing Development Agency does not report a proportionate share of the OPEB liability for the employees in the TNP.

|   | 1%<br>Decrease<br>(2.56%) | Discount<br>Rate<br>(3.56%) | 1% Increase<br>(4.56%) |
|---|---------------------------|-----------------------------|------------------------|
| Primary government's share of the collective total OPEB liability | \$ 383                    | \$ 339                      | \$ 300                 |

OPEB expense – For the fiscal year ended June 30, 2018, the primary government recognized OPEB expense of \$15 thousand for employees of the Tennessee Housing Development Agency participating in the TNP.

Total OPEB Expense – The total OPEB expense for the year ended June 30, 2018 was \$289 thousand, which consisted of OPEB expense of \$274 thousand for the EGOP and \$15 thousand paid by the Tennessee Housing Development Agency for the TNP.

### Note 10. On-Behalf Payments

During the year ended June 30, 2018, the State of Tennessee made payments of \$7,976 on behalf of THDA for retirees participating in the Closed Tennessee OPEB Plan. The Closed Tennessee

## Notes to the Financial Statements (Continued)

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OPEB Plan is a postemployment benefit healthcare plan and is discussed further in Note 9. The plan is reported in the *Tennessee Comprehensive Annual Financial Report*. That report is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml).

### Note 11. Payments to Primary Government

From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies, and organizations in state government, to provide funds to the State General Fund to balance the state budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157 from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

### Note 12. Cumulative Effect of a Change in Accounting Principle

During fiscal year 2018, Tennessee Housing Development Agency implemented GASB Statement 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB)*. GASB Statement 75 establishes standards for the measurement, recognition, and display of the OPEB liability and related expenses, deferred inflows, deferred outflows, note disclosure and required supplementary information. The implementation of GASB 75 resulted in a cumulative adjustment to the beginning net position of \$(1,780,287). This cumulative adjustment does not include related deferred inflows and deferred outflows of resources.

### Note 13. Subsequent Events

On July 1, 2018, the agency used \$13,075,000 of Residential Finance Program Bonds, Issue 2018-2, to refund bonds previously issued in the Homeownership Program (this amount consists of \$13,075,000 early redemption). The carrying amount of these bonds was \$13,075,000. The refunding reduced the agency's debt service by \$3,199,665 over the next 11 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$1,636,564.

On July 27, 2018, THDA requested to withdraw approximately \$23,376,000 of excess funds from the Homeownership Program Bond Resolution to fund the acquisition of servicing rights from U.S. Bank. On July 30, 2018, THDA wired \$15,585,487 to U.S. Bank as a one-time servicing

## Notes to the Financial Statements (Continued)

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release and transfer fee payment. On August 6, 2018, THDA transferred \$7,902,932 to Volunteer Mortgage Loan Servicing (VMLS) to fund the VMLS Escrow Account for escrow advances.

Residential Finance Program Bonds, Issue 2018-3, were sold on September 6, 2018. The bond maturities are as follows:

|        | Maturity Range      | Issued Amount | Interest Rate ( <i>Percent</i> ) |
|--------|---------------------|---------------|----------------------------------|
| Series |                     |               |                                  |
| 2018-3 | 7/1/2019 – 7/1/2049 | \$149,900,000 | 1.500 to 4.250                   |

Residential Finance Program Bonds, Issue 2018-4, were authorized by the board of directors on September 25, 2018, not to exceed \$225,000,000. The sale of the bonds will occur no later than December 31, 2018.

Residential Finance Program Bonds, Issue 2019-1, were authorized by the board of directors on November 13, 2018, not to exceed \$175,000,000. The sale of the bonds will occur no later than June 30, 2019.

Residential Finance Program Bonds, Issue 2018-4, were sold on November 15, 2018. The bond maturities are as follows:

| Series | Maturity Range      | Issued Amount | Interest Rate ( <i>Percent</i> ) |
|--------|---------------------|---------------|----------------------------------|
| 2018-4 | 7/1/2019 – 7/1/2049 | \$225,000,000 | 1.875 to 4.500                   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of the Net Pension Asset**  
**State and Higher Education Employee Retirement Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of the<br>Net Pension Asset | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Asset | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Asset as a<br>Percentage of<br>Covered<br>Payroll | Plan<br>Fiduciary<br>Net<br>Position<br>as a<br>Percentag<br>e of the<br>Total<br>Pension<br>Liability |
|------|--|---|------------------------------|---|--|
| 2018 | 0.170803%  | \$35  | \$3,068                      | 1.15%   | 131.51%  |
| 2017 | 0.391715%  | \$33  | \$1,661                      | 1.99%   | 130.56%  |
| 2016 | 0.457171%  | \$13  | \$498                        | 2.60%   | 142.55%  |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of the Net Pension Liability**  
**Closed State and Higher Education Employee Pension Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of<br>the Net<br>Pension<br>Liability | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Liability | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Liability as a<br>Percentage of<br>Covered<br>Payroll | Plan<br>Fiduciary Net<br>Position as a<br>Percentage of<br>the Total<br>Pension<br>Liability |
|------|--|---|------------------------------|---|--|
| 2018 | 0.427994%  | \$7,659   | \$10,268                     | 74.60%  | 88.88%   |
| 2017 | 0.419391%  | 7,652   | 10,240                       | 74.73%  | 87.96%   |
| 2016 | 0.421046%  | 5,429   | 10,994                       | 49.38%  | 91.26%   |
| 2015 | 0.429581%  | 2,964   | 11,601                       | 25.55%  | 95.11%   |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Tennessee Housing Development Agency's Contributions**  
**State and Higher Education Employee Retirement Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions in<br>Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a Percentage<br>of THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|---|
| 2018 | \$57   | \$57   | \$-                                    | \$4,410                      | 1.29%   |
| 2017 | 35   | 35   |  | 3,068                        | 1.14%   |
| 2016 | 47   | 47   | -                                      | 1,661                        | 2.81%   |
| 2015 | 19   | 19   | -                                      | 498                          | 3.82%   |

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Tennessee Housing Development Agency's Contributions**  
**Closed State and Higher Education Employee Pension Plan With TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions<br>in Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a<br>Percentage of<br>THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|--|
| 2018 | \$1,891  | \$1,891  | \$-                                    | \$ 10,024                    | 18.87%   |
| 2017 | 1,542  | 1,542  | -                                      | 10,268                       | 15.02%   |
| 2016 | 1,539  | 1,539  | -                                      | 10,240                       | 15.03%   |
| 2015 | 1,652  | 1,652  | -                                      | 10,994                       | 15.03%   |
| 2014 | 1,744  | 1,744  | -                                      | 11,601                       | 15.03%   |
| 2013 | 1,693  | 1,693  | -                                      | 11,264                       | 15.03%   |
| 2012 | 1,632  | 1,632  | -                                      | 10,946                       | 14.91%   |
| 2011 | 1,586  | 1,586  | -                                      | 10,637                       | 14.91%   |
| 2010 | 1,295  | 1,295  | -                                      | 9,946                        | 13.02%   |
| 2009 | 1,201  | 1,201  | -                                      | 9,224                        | 13.02%   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of Collective Total OPEB Liability**  
**Closed State Employee Group OPEB Plan**

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*(Expressed in Thousands)*

**EGOP**

|  | <u><b>2018</b></u> |
|--|--------------------|
| Employer proportion of the collective total OPEB liability   | 0.2664798%         |
| Employer proportionate share of the collective total OPEB liability  | \$ 3,578           |
| <br>   |                    |
| <b>Covered-employee payroll</b>  | <b>\$ 9,720</b>    |
| <br>   |                    |
| <b>Employer proportionate share of the collective total OPEB liability<br/>as a percentage of covered-employee payroll</b> | <b>36.81%</b>      |

**Notes to Schedule**

There are no assets accumulating, in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, related to this OPEB plan.

The amounts reported for each fiscal year were determined as of the prior fiscal year-end.

This schedule is intended to display ten years of information. Additional years will be displayed as they become available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of Collective Total OPEB Liability**  
**Closed Tennessee OPEB Plan**

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*(Expressed in Thousands)*

**TNP**

**2018**

|   |               |
|---|---------------|
| Employer proportion of the collective total OPEB liability                    | 0.00%         |
| Employer proportionate share of the collective total OPEB liability           | \$ -          |
| Primary government proportionate share of the collective total OPEB liability | <u>\$ 339</u> |
| Collective total OPEB liability   | <u>\$ 339</u> |

|                                 |           |
|---------------------------------|-----------|
| <b>Covered-employee payroll</b> | \$ 10,005 |
|---------------------------------|-----------|

|  |       |
|--|-------|
| <b>Employer proportionate share of the collective total OPEB liability as a percentage of covered-employee payroll</b> | 0.00% |
|--|-------|

**Notes to Schedule**

There are no assets accumulating, in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, related to this OPEB plan.

The amounts reported for each fiscal year were determined as of the prior fiscal year-end.

This schedule is intended to display ten years of information. Additional years will be displayed as they become available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF NET POSITION**  
**JUNE 30, 2018**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| <b>ASSETS</b>                                    |                    |                                |  |  |  |            |
| Current assets:                                  |                    |                                |  |  |  |            |
| Cash and cash equivalents                        | \$ 4,148           | \$ 13,031                      | \$ 28,457                              | \$ 19,785                              | \$ 150,770                                 | \$ 216,191 |
| Investments                                      | -                  | 735                            | 7,145                                  | 8,215                                  | 67,784                                     | 83,879     |
| Receivables:                                     |                    |                                |  |  |  |            |
| Accounts   | -                  | 294                            | 532                                    | -                                      | 13   | 839        |
| Interest   | -                  | 19                             | 1,656                                  | 1,967                                  | 7,513                                      | 11,155     |
| First mortgage loans                             | 155                | 2,185                          | 12,897                                 | 6,964                                  | 37,567                                     | 59,768     |
| Due from federal government                      | 34,977             | -                              | -                                      | -                                      | -  | 34,977     |
| Due from other funds                             | -                  | -                              | -                                      | -                                      | 3,167                                      | 3,167      |
| Total current assets                             | 39,280             | 16,264                         | 50,687                                 | 36,931                                 | 266,814                                    | 409,976    |
| Noncurrent assets:                               |                    |                                |  |  |  |            |
| Restricted assets:                               |                    |                                |  |  |  |            |
| Cash and cash equivalents                        | 31,714             | -                              | 33,942                                 | 363                                    | 534  | 66,553     |
| Investments                                      | -                  | -                              | 58,514                                 | 20,351                                 | 48,947                                     | 127,812    |
| Investment Interest receivable                   | -                  | -                              | 548                                    | 69                                     | 173  | 790        |
| Investments                                      | -                  | 1,744                          | -                                      | -                                      | 46,851                                     | 48,595     |
| First mortgage loans receivable                  | 534                | 48,811                         | 243,154                                | 258,555                                | 1,507,348                                  | 2,058,402  |
| Second mortgage loans receivable                 | -                  | -                              | 38,108                                 | -                                      | -  | 38,108     |
| Allowance for uncollectable second mortgages     | -                  | -                              | (14,031)                               | -                                      | -  | (14,031)   |
| Unearned service release premiums                | 1,106              | -                              | -                                      | -                                      | -  | 1,106      |
| Advance to local government                      | 3,135              | -                              | -                                      | -                                      | -  | 3,135      |
| Net pension asset                                | 35                 | -                              | -                                      | -                                      | -  | 35         |
| Capital assets:                                  |                    |                                |  |  |  |            |
| Furniture and equipment                          | 5,108              | -                              | -                                      | -                                      | -  | 5,108      |
| Less accumulated depreciation                    | (2,232)            | -                              | -                                      | -                                      | -  | (2,232)    |
| Total noncurrent assets                          | 39,400             | 50,555                         | 360,235                                | 279,338                                | 1,603,853                                  | 2,333,381  |
| Total assets                                     | 78,680             | 66,819                         | 410,922                                | 316,269                                | 1,870,667                                  | 2,743,357  |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>            |                    |                                |  |  |  |            |
| Deferred amount on refundings                    | -                  | -                              | -                                      | -                                      | 441  | 441        |
| Deferred outflows related to pensions            | 3,931              | -                              | -                                      | -                                      | -  | 3,931      |
| Deferred outflows related to OPEB                | 237                | -                              | -                                      | -                                      | -  | 237        |
| Total deferred outflows of resources             | 4,168              | -                              | -                                      | -                                      | 441  | 4,609      |
| <b>LIABILITIES</b>                               |                    |                                |  |  |  |            |
| Current liabilities:                             |                    |                                |  |  |  |            |
| Accounts payable                                 | 15,757             | 13                             | 6                                      | 30                                     | 69   | 15,875     |
| Accrued payroll and related liabilities          | 680                | -                              | -                                      | -                                      | -  | 680        |
| Compensated absences                             | 736                | -                              | -                                      | -                                      | -  | 736        |
| Due to primary government                        | 91                 | -                              | -                                      | -                                      | -  | 91         |
| Interest payable                                 | -                  | -                              | 4,289                                  | 4,433                                  | 23,459                                     | 32,181     |
| Escrow deposits                                  | 2,719              | -                              | -                                      | -                                      | -  | 2,719      |
| Prepayments on mortgage loans                    | -                  | -                              | 147                                    | 128                                    | 930  | 1,205      |
| Due to federal government                        | 29,517             | -                              | -                                      | -                                      | -  | 29,517     |
| Due to other funds                               | 392                | -                              | 2,775                                  | -                                      | -  | 3,167      |
| Bonds payable                                    | -                  | -                              | 28,545                                 | 11,450                                 | 47,950                                     | 87,945     |
| Total current liabilities                        | 49,892             | 13                             | 35,762                                 | 16,041                                 | 72,408                                     | 174,116    |
| Noncurrent liabilities:                          |                    |                                |  |  |  |            |
| Bonds payable                                    | -                  | -                              | 194,843                                | 251,696                                | 1,594,228                                  | 2,040,767  |
| Compensated absences                             | 630                | -                              | -                                      | -                                      | -  | 630        |
| Net pension liability                            | 7,659              | -                              | -                                      | -                                      | -  | 7,659      |
| Net OPEB liability                               | 3,578              | -                              | -                                      | -                                      | -  | 3,578      |
| Escrow deposits                                  | 696                | 192                            | -                                      | -                                      | 9,708                                      | 10,596     |
| Arbitrage rebate payable                         | -                  | -                              | 365                                    | -                                      | -  | 365        |
| Total noncurrent liabilities                     | 12,563             | 192                            | 195,208                                | 251,696                                | 1,603,936                                  | 2,063,595  |
| Total liabilities                                | 62,455             | 205                            | 230,970                                | 267,737                                | 1,676,344                                  | 2,237,711  |
| <b>DEFERRED INFLOWS OF RESOURCES</b>             |                    |                                |  |  |  |            |
| Deferred inflows related to pensions             | 228                | -                              | -                                      | -                                      | -  | 228        |
| Deferred inflows related to OPEB                 | 137                | -                              | -                                      | -                                      | -  | 137        |
| Total deferred inflows of resources              | 365                | -                              | -                                      | -                                      | -  | 365        |
| <b>NET POSITION</b>                              |                    |                                |  |  |  |            |
| Net investment in capital assets                 | 2,876              | -                              | -                                      | -                                      | -  | 2,876      |
| Restricted for single family bond programs       | -                  | -                              | 179,952                                | 48,532                                 | 194,764                                    | 423,248    |
| Restricted for grant programs                    | -                  | 12,080                         | -                                      | -                                      | -  | 12,080     |
| Restricted for Homebuyers Revolving Loan Program | 3,153              | -                              | -                                      | -                                      | -  | 3,153      |
| Restricted for net pension asset                 | 35                 | -                              | -                                      | -                                      | -  | 35         |
| Unrestricted                                     | 13,964             | 54,534                         | -                                      | -                                      | -  | 68,498     |
| Total net position                               | \$ 20,028          | \$ 66,614                      | \$ 179,952                             | \$ 48,532                              | \$ 194,764                                 | \$ 509,890 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2018**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|---|--------------------|--------------------------------|--|--|--|------------|
| <b>OPERATING REVENUES</b>                                   |                    |                                |  |  |  |            |
| Mortgage interest income                                    | \$ 10              | \$ -                           | \$ 14,521                              | \$ 13,277                              | \$ 62,297                                  | \$ 90,105  |
| Investment income:  |                    |                                |  |  |  |            |
| Interest  | 220                | 157                            | 2,711                                  | 785                                    | 3,152                                      | 7,025      |
| Net increase (decrease) in the fair value<br>of investments | -                  | 6                              | (2,096)                                | (461)                                  | (1,736)                                    | (4,287)    |
| Federal grant administration fees                           | 15,279             | -                              | -                                      | -                                      | -  | 15,279     |
| Fees and other income                                       | 4,478              | 1                              | -                                      | -                                      | 724  | 5,203      |
| Total operating revenues                                    | 19,987             | 164                            | 15,136                                 | 13,601                                 | 64,437                                     | 113,325    |
| <b>OPERATING EXPENSES</b>                                   |                    |                                |  |  |  |            |
| Salaries and benefits                                       | 20,177             | -                              | -                                      | -                                      | -  | 20,177     |
| Contractual services  | 6,079              | -                              | -                                      | -                                      | 135  | 6,214      |
| Materials and supplies                                      | 1,436              | -                              | -                                      | -                                      | -  | 1,436      |
| Rentals and insurance                                       | 12                 | -                              | -                                      | -                                      | -  | 12         |
| Other administrative expenses                               | 836                | -                              | -                                      | -                                      | -  | 836        |
| Other program expenses                                      | 598                | 7                              | 3,594                                  | 254                                    | 1,119                                      | 5,572      |
| Interest expense  | -                  | 19                             | 9,127                                  | 8,951                                  | 40,142                                     | 58,239     |
| Mortgage service fees                                       | -                  | 137                            | 948                                    | 1,000                                  | 4,748                                      | 6,833      |
| Issuance costs  | -                  | -                              | -                                      | -                                      | 3,812                                      | 3,812      |
| Depreciation  | 476                | -                              | -                                      | -                                      | -  | 476        |
| Total operating expenses                                    | 29,614             | 163                            | 13,669                                 | 10,205                                 | 49,956                                     | 103,607    |
| Operating income (loss)                                     | (9,627)            | 1                              | 1,467                                  | 3,396                                  | 14,481                                     | 9,718      |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                     |                    |                                |  |  |  |            |
| Federal grants revenue                                      | 317,323            | -                              | -                                      | -                                      | -  | 317,323    |
| Other grant revenue   | -                  | 3                              | -                                      | -                                      | -  | 3          |
| Federal grants expenses                                     | (317,388)          | -                              | -                                      | -                                      | -  | (317,388)  |
| Local grants expenses                                       | (7,952)            | -                              | -                                      | -                                      | -  | (7,952)    |
| Total nonoperating revenues (expenses)                      | (8,017)            | 3                              | -                                      | -                                      | -  | (8,014)    |
| Income (loss) before transfers                              | (17,644)           | 4                              | 1,467                                  | 3,396                                  | 14,481                                     | 1,704      |
| Transfers (to) other funds                                  | -                  | (6,531)                        | (10,576)                               | (7,910)                                | -  | (25,017)   |
| Transfers from other funds                                  | 20,764             | -                              | -                                      | -                                      | 4,253                                      | 25,017     |
| Change in net position                                      | 3,120              | (6,527)                        | (9,109)                                | (4,514)                                | 18,734                                     | 1,704      |
| Total net position, July 1                                  | 18,688             | 73,141                         | 189,061                                | 53,046                                 | 176,030                                    | 509,966    |
| Cumulative effect of a change in accounting principle       | (1,780)            | -                              | -                                      | -                                      | -  | (1,780)    |
| Total net position, July 1, as restated                     | 16,908             | 73,141                         | 189,061                                | 53,046                                 | 176,030                                    | 508,186    |
| Total net position, June 30                                 | \$ 20,028          | \$ 66,614                      | \$ 179,952                             | \$ 48,532                              | \$ 194,764                                 | \$ 509,890 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY  
SUPPLEMENTARY INFORMATION  
SUPPLEMENTARY SCHEDULE OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2018  
(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| Cash flows from operating activities:  |                    |                                |  |  |  |            |
| Receipts from customers  | \$ 1,270           | \$ 3,912                       | \$ 90,115                              | \$ 68,270                              | \$ 209,833                                 | \$ 373,400 |
| Receipts from federal government   | 15,030             | -                              | -                                      | -                                      | -  | 15,030     |
| Receipts from other funds  | 2,255              | -                              | 485                                    | -                                      | -  | 2,740      |
| Other miscellaneous receipts   | 4,478              | 1                              | -                                      | -                                      | 724  | 5,203      |
| Acquisition of mortgage loans  | -                  | (4,859)                        | (10,254)                               | -                                      | (448,304)                                  | (463,417)  |
| Payments to service mortgages  | (1,106)            | (137)                          | (948)                                  | (1,000)                                | (4,748)                                    | (7,939)    |
| Payments to suppliers  | (10,169)           | -                              | (4,064)                                | (1,003)                                | (1,235)                                    | (16,471)   |
| Payments to federal government   | -                  | -                              | (1,490)                                | -                                      | -  | (1,490)    |
| Payments to other funds  | -                  | -                              | -                                      | -                                      | (2,740)                                    | (2,740)    |
| Payments to or for employees   | (20,844)           | -                              | -                                      | -                                      | -  | (20,844)   |
| Net cash provided (used) by operating activities   | (9,086)            | (1,083)                        | 73,844                                 | 66,267                                 | (246,470)                                  | (116,528)  |
| Cash flows from non-capital financing activities:  |                    |                                |  |  |  |            |
| Operating grants received  | 313,997            | 3                              | -                                      | -                                      | -  | 314,000    |
| Transfers in (out)   | 20,764             | (6,531)                        | 10,761                                 | (7,910)                                | (17,084)                                   | -          |
| Proceeds from sale of bonds  | -                  | -                              | -                                      | -                                      | 469,989                                    | 469,989    |
| Operating grants paid  | (319,857)          | -                              | -                                      | -                                      | -  | (319,857)  |
| Call premium paid  | -                  | -                              | (14)                                   | -                                      | -  | (14)       |
| Cost of issuance paid  | -                  | -                              | -                                      | -                                      | (3,812)                                    | (3,812)    |
| Principal payments   | -                  | -                              | (101,875)                              | (57,825)                               | (155,025)                                  | (314,725)  |
| Interest paid  | -                  | (19)                           | (11,955)                               | (10,696)                               | (39,816)                                   | (62,486)   |
| Net cash provided (used) by non-capital financing activities   | 14,904             | (6,547)                        | (103,083)                              | (76,431)                               | 254,252                                    | 83,095     |
| Cash flows from capital and related financing activities:  |                    |                                |  |  |  |            |
| Purchases of capital assets  | (1,542)            | -                              | -                                      | -                                      | -  | (1,542)    |
| Net cash used by capital and related financing activities  | (1,542)            | -                              | -                                      | -                                      | -  | (1,542)    |
| Cash flows from investing activities:  |                    |                                |  |  |  |            |
| Proceeds from sales and maturities of investments  | -                  | 15,587                         | 49,231                                 | 21,430                                 | 117,222                                    | 203,470    |
| Purchases of investments   | -                  | (15,709)                       | (50,725)                               | (32,262)                               | (163,821)                                  | (262,517)  |
| Investment interest received   | 220                | 157                            | 2,933                                  | 765                                    | 3,076                                      | 7,151      |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | -                  | 34                             | 143                                    | 79                                     | 437  | 693        |
| Net cash provided (used) by investing activities   | 220                | 69                             | 1,582                                  | (9,988)                                | (43,086)                                   | (51,203)   |
| Net increase (decrease) in cash and cash equivalents   | 4,496              | (7,561)                        | (27,657)                               | (20,152)                               | (35,304)                                   | (86,178)   |
| Cash and cash equivalents, July 1  | 31,366             | 20,592                         | 90,056                                 | 40,300                                 | 186,608                                    | 368,922    |
| Cash and cash equivalents, June 30   | \$ 35,862          | \$ 13,031                      | \$ 62,399                              | \$ 20,148                              | \$ 151,304                                 | \$ 282,744 |

(continued)

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2018**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals       |
|---|--------------------|--------------------------------|--|--|---|--------------|
| Reconciliation of operating income to<br>net cash provided (used) by operating activities:        |                    |                                |  |  |   |              |
| Operating income (loss)   | \$ (9,627)         | \$ 1                           | \$ 1,467                               | \$ 3,396                               | \$ 14,481   | \$ 9,718     |
| Adjustments to reconcile operating income to<br>net cash provided (used) by operating activities: |                    |                                |  |  |   |              |
| Depreciation  | 476                | -                              | -                                      | -                                      | -   | 476          |
| Changes in assets and liabilities:  |                    |                                |  |  |   |              |
| (Increase) decrease in accounts receivable  | -                  | (83)                           | (532)                                  | -                                      | 769   | 154          |
| (Increase) decrease in mortgage interest receivable   | -                  | -                              | 905                                    | 591                                    | (1,155)   | 341          |
| (Increase) in pension asset   | (2)                | -                              | -                                      | -                                      | -   | (2)          |
| (Increase) in deferred pension outflows   | (67)               | -                              | -                                      | -                                      | -   | (67)         |
| Decrease in deferred OPEB outflows  | 4                  | -                              | -                                      | -                                      | -   | 4            |
| (Increase) decrease in mortgage loans receivable  | -                  | (940)                          | 65,055                                 | 54,449                                 | (307,034)   | (188,470)    |
| (Increase) in due from federal government   | (249)              | -                              | -                                      | -                                      | -   | (249)        |
| Decrease in interfund receivables   | 2,255              | -                              | 485                                    | -                                      | -   | 2,740        |
| (Decrease) in interfund payables  | -                  | -                              | -                                      | -                                      | (2,740)   | (2,740)      |
| Increase (decrease) in accounts payable   | 228                | 83                             | (1,303)                                | (796)                                  | 6,671   | 4,883        |
| (Decrease) in unearned service<br>release premiums  | (1,106)            |                                |  |  |   | (1,106)      |
| Increase in accrued payroll /<br>compensated absences   | 100                | -                              | -                                      | -                                      | -   | 100          |
| (Decrease) in due to primary government   | (632)              | -                              | -                                      | -                                      | -   | (632)        |
| (Decrease) in arbitrage rebate liability  | -                  | -                              | (745)                                  | -                                      | -   | (745)        |
| Increase in pension liability   | 7                  | -                              | -                                      | -                                      | -   | 7            |
| (Decrease) in OPEB liability  | (104)              |                                |  |  |   | (104)        |
| (Decrease) in deferred pension inflows  | (286)              | -                              | -                                      | -                                      | -   | (286)        |
| Increase in deferred OPEB inflows   | 137                | -                              | -                                      | -                                      | -   | 137          |
| Investment income included as operating revenue   | (220)              | (163)                          | (615)                                  | (324)                                  | (1,416)   | (2,738)      |
| Interest expense included as operating expense  | -                  | 19                             | 9,127                                  | 8,951                                  | 40,142  | 58,239       |
| Issuance cost included as operating expense   | -                  | -                              | -                                      | -                                      | 3,812   | 3,812        |
| Total adjustments   | 541                | (1,084)                        | 72,377                                 | 62,871                                 | (260,951)   | (126,246)    |
| Net cash provided (used) by operating activities  | \$ (9,086)         | \$ (1,083)                     | \$ 73,844                              | \$ 66,267                              | \$ (246,470)  | \$ (116,528) |
| Noncash investing, capital, and financing activities:   |                    |                                |  |  |   |              |
| (Decrease) in fair value of investments   | \$ -               | \$ (43)                        | \$ (1,633)                             | \$ (560)                               | \$ (2,585)  | \$ (4,821)   |
| Total noncash investing, capital, and financing activities  | \$ -               | \$ (43)                        | \$ (1,633)                             | \$ (560)                               | \$ (2,585)  | \$ (4,821)   |



## ***FINANCIAL STATEMENTS***

**June 30, 2017**



STATE OF TENNESSEE  
COMPTROLLER OF THE TREASURY  
DEPARTMENT OF AUDIT  
DIVISION OF STATE AUDIT

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505 DEADERICK STREET  
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PHONE (615) 401-7897  
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## **Independent Auditor's Report**

The Honorable Bill Haslam, Governor  
Members of the General Assembly  
Members of the Board of Directors  
Mr. Ralph Perrey, Executive Director

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Tennessee Housing Development Agency's basic financial statements as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

of accounting policies used and reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of Tennessee Housing Development Agency. We do not believe that the Comptroller's service in this capacity affected our ability to conduct an independent audit of the Tennessee Housing Development Agency.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30, 2017, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of net pension asset for the State and Higher Education Retirement Plan, the schedule of proportionate share of net pension liability for the Closed State and Higher Education Pension Plan, the schedule of contributions to the State and Higher Education Employee Retirement Plan, the schedule of contributions to the Closed State and Higher Education Employee Pension Plan, and the other postemployment benefits schedule of funding progress, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the agency's basic financial statements. The accompanying financial information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other

records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 11, 2017, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the agency's internal control over financial reporting and compliance.



Deborah V. Loveless, CPA  
Director  
December 11, 2017

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Management's Discussion and Analysis**  
**June 30, 2017**

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This section of the Tennessee Housing Development Agency's (THDA) annual financial statements presents management's discussion and analysis of THDA's financial performance for the year ended June 30, 2017, with comparative information presented for the fiscal year ended June 30, 2016. This information is being presented to provide additional information regarding the activities of THDA and to meet the financial reporting and disclosure requirements of Governmental Accounting Standards Board Statement Number 34, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments*. This section should be read in conjunction with the Independent Auditor's Report and the audited financial statements and accompanying notes.

**Introduction – The Tennessee Housing Development Agency**

The mission statement of THDA is "Leading Tennessee Home by creating safe, sound, affordable housing opportunities." THDA's goal is to provide housing assistance to those in need by offering a variety of housing-related programs. One of the primary ways THDA assists Tennesseans is by offering mortgages for first-time homebuyers at below conventional market interest rates. At the close of fiscal year 2017, THDA has originated over 116,000 single-family mortgage loans in its 44-year history, and serves as the master servicer for all active mortgages it funds. In addition to helping homebuyers, THDA administers Section 8 rental assistance programs, including the tenant-based Housing Choice Voucher (HCV) program in approximately 74 of Tennessee's 95 counties, as well as the project-based Contract Administration program for approximately 400 contracts throughout all of Tennessee. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of bond authority to be allocated to local issuing authorities for specific multifamily developments.

As established by statute, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated*, Section 13-23-105). This board meets regularly on a bimonthly basis; however, some committees may meet more often as situations dictate.

## Overview of the Financial Statements

The basic financial statements include statements of net position; statements of revenues, expenses, and changes in net position; and statements of cash flows, as well as notes to the financial statements. The statements of net position provide financial information on the overall financial position of THDA at each year end. The statements of revenues, expenses, and changes in net position summarize the results of operations over the course of each fiscal year. The statements of cash flows provide relevant information about THDA's cash receipts and cash payments during each fiscal year.

The notes to the financial statements provide essential information regarding THDA's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies, and subsequent events.

THDA's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, required and other supplementary information is included.

THDA is also considered to be a discretely presented "component unit" for the State of Tennessee, and therefore, its financial information is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed at <http://www.tn.gov/finance/article/fa-accfin-cafr>.

## Financial Highlights

### Year Ended June 30, 2017

- Total assets increased by \$99.1 million, or 4.0%.
- Total liabilities increased by \$102.4 million, or 5.2%.
- Net position was \$510.0 million. This is a decrease of \$1.0 million, or 0.2%, from fiscal year 2016.
- Cash and cash equivalents increased by \$137.3 million, or 59.2%.
- Total investments decreased by \$68.5 million, or 24.9%.
- Bonds payable increased by \$74.0 million, or 3.9%.
- THDA originated \$325.9 million in new loans, which is an increase of \$32.4 million, or 11.0%, from the prior year.

## Financial Analysis of the Agency

**Net Position** – The following table focuses on the changes in net position between fiscal years (expressed in thousands):

|                                | 2017       | 2016       |
|--------------------------------|------------|------------|
| Current assets                 | \$ 427,265 | \$ 393,675 |
| Capital assets                 | 1,809      | 1,175      |
| Other noncurrent assets        | 2,146,413  | 2,081,560  |
| Total assets                   | 2,575,487  | 2,476,410  |
| Deferred outflows of resources | 4,726      | 3,142      |
| Current liabilities            | 185,772    | 149,798    |
| Noncurrent liabilities         | 1,883,961  | 1,817,534  |
| Total liabilities              | 2,069,733  | 1,967,332  |
| Deferred inflows of resources  | 514        | 1,288      |
| Invested in capital assets     | 1,809      | 1,175      |
| Restricted net position        | 430,633    | 430,114    |
| Unrestricted net position      | 77,524     | 79,643     |
| Total net position             | \$ 509,966 | \$ 510,932 |

### 2017 to 2016

THDA's total net position decreased by \$1.0 million because operating income was less than the amount by which nonoperating expenses exceeded nonoperating revenues.

First and second mortgage loans (net of allowance for forgivable second mortgages) receivable increased by \$31.7 million. During fiscal year 2017, single-family mortgage loan originations increased by \$32.4 million, whereas mortgage loan payoffs decreased by \$23.1 million and mortgage loan repayments decreased \$2.4 million. In addition, THDA recognized an allowance for future forgiveness of forgivable second mortgages of \$10.0 million for fiscal year 2017.

Total liabilities increased \$102.4 million. The increase is primarily due to a \$74.0 million increase of bonds payable at June 30, 2017, as compared to June 30, 2016.

**Changes in Net Position** – The following table summarizes the changes in revenues, expenses, and changes in net position between fiscal years (expressed in thousands):

|  | 2017      | 2016       |
|--|-----------|------------|
| Operating revenues                     |           |            |
| Mortgage interest income               | \$ 87,963 | \$ 90,235  |
| Investment income                      | 1,743     | 5,872      |
| Other                                  | 18,546    | 17,052     |
| Total operating revenues               | 108,252   | 113,159    |
| Operating expenses                     |           |            |
| Interest expense                       | 56,892    | 62,045     |
| Other                                  | 41,980    | 41,916     |
| Total operating expenses               | 98,872    | 103,961    |
| Operating income                       | 9,380     | 9,198      |
| Nonoperating revenues (expenses)       |           |            |
| Grant revenues                         | 277,877   | 269,226    |
| Grant expenses                         | (288,223) | (281,899)  |
| Total nonoperating revenues (expenses) | (10,346)  | (12,673)   |
| Change in net position                 | \$ (966)  | \$ (3,475) |

### 2017 to 2016

Total operating revenues decreased \$4.9 million, primarily due to a decrease in investment income of \$4.1 million. During fiscal year 2017, certain long-term investments with high interest yields matured, which were re-invested into other investments having contemporary investment yields. In addition, fair value of investments decreased by \$3.8 million in fiscal year 2016 and decreased by \$5.6 million in fiscal year 2017.

Total operating expenses decreased \$5.1 million. This is primarily due to a bond debt strategy to use mortgage loan prepayments to call bonds on a monthly basis, as well as refunding outstanding bonds with new bonds bearing a lower interest rate.

**Debt Activity** – Bonds outstanding at June 30 were as follows (expressed in thousands):

|               | 2017        | 2016        |
|---------------|-------------|-------------|
| Bonds payable | \$1,980,456 | \$1,906,494 |

### Year Ended June 30, 2017

Total bonds payable increased \$74.0 million, which is deemed an insignificant year-over-year variance. During the fiscal year, THDA issued debt totaling \$462.0 million, with activity arising from four bond issues.

With interest rates remaining at historically low levels, THDA continued to call bonds with proceeds from mortgage repayments and prepayments. THDA refunded \$47.7 million of outstanding bonds into new bond originations with lower interest rates. In addition to the nominal tax-exempt mortgage revenue bonds issued, THDA also issued one taxable bond issue primarily for economic refunding opportunities.

### Bond Ratings

For bonds issued under the Homeownership Program Bonds, Moody's Investor Service, Inc. (Moody's) has assigned THDA's bonds a rating of Aa1, and Standard & Poor's Ratings Services (S&P), a division of The McGraw-Hill Companies, Inc., has assigned THDA's bonds a rating of AA+.

For bonds issued under the Housing Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa2. These bonds are not rated by S&P.

For bonds issued under the Residential Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa1 and S&P has assigned THDA's bonds a rating of AA+.

There were no revisions to THDA's bond ratings during fiscal year 2017 or fiscal year 2016.

### Debt Limits

In accordance with *Tennessee Code Annotated*, Section 13-23-121, THDA operates under a "debt ceiling" of \$2,930,000,000.

### **Grant Programs**

During fiscal year 2007 through fiscal year 2009, the General Assembly appropriated revenue to THDA for grant programs. Likewise, THDA's board of directors allocated additional THDA funds for grants. These funds established a grant program that was titled by THDA the "Tennessee Housing Trust Fund."

The four-level model for funding this grant program includes state appropriations, THDA funds, private sector investment, and matching funds from local grantees. The purpose of this grant program is to serve the needs of low and/or very low income, elderly, and special needs Tennesseans. Funding and uses for the Housing Trust Fund are as follows:

|                                  | 2017        | 2016        | 2015 and Prior | Total        |
|----------------------------------|-------------|-------------|----------------|--------------|
| <b>Funding Sources:</b>          |             |             |                |              |
| THDA                             | \$7,500,000 | \$7,500,000 | \$59,800,000   | \$74,800,000 |
| State Appropriation              | -           | -           | 4,350,000      | 4,350,000    |
| Totals                           | \$7,500,000 | \$7,500,000 | \$64,150,000   | \$79,150,000 |
| <b>Approved Uses:</b>            |             |             |                |              |
| Rural repair program (USDA)      | \$ -        | \$ -        | \$ 6,300,000   | \$ 6,300,000 |
| Ramp Programs & Hsg Modification | 300,000     | -           | 1,350,000      | 1,650,000    |
| Emergency Repairs                | 2,700,000   | 2,700,000   | 15,800,000     | 21,200,000   |
| Competitive Grants               | 3,500,000   | 2,800,000   | 34,800,000     | 41,100,000   |
| Rebuild & Recover                | 500,000     | 500,000     | 2,800,000      | 3,800,000    |
| Other Grants                     | 500,000     | 1,500,000   | 3,100,000      | 5,100,000    |

|        |             |             |              |              |
|--------|-------------|-------------|--------------|--------------|
| Totals | \$7,500,000 | \$7,500,000 | \$64,150,000 | \$79,150,000 |
|--------|-------------|-------------|--------------|--------------|

## Current Mortgage Products and Environment

In October of 2013, THDA made a significant change to its mortgage lending program. On October 1, 2013, the Great Choice and the Great Choice Plus loan programs were introduced and the Great Rate, Great Advantage, and Great Start loan programs were eliminated. The Great Choice loan program offers THDA the opportunity to offer a more competitive interest rate on its 30-year fixed rate mortgage product while still offering down payment assistance with the addition of the Great Choice Plus loan program, which is a second mortgage at a 0% interest rate for a term of 10 years. During fiscal year 2015, the Great Choice Plus loan product was modified to a forgivable second mortgage, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced within the first nine years of closing. Beginning in year 10, the loan is forgiven at the rate of 20% per year. The loan is fully forgiven at the end of year 15. Subsequently, in October of 2016, the Great Choice Loan product was revised to feature a 30-year forgiveness requirement, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced or otherwise paid in full within the first 30 years of closing.

A special interest rate reduction on the Great Choice loan program has been designated to ensure that qualified service men and women have access to affordable homeownership opportunities. This special offer, referred to as “Homeownership for the Brave,” provides a 0.5% rate reduction on the current interest rate for Great Choice loans. In addition to the rate reduction, Homeownership for the Brave applicants are eligible for optional down payment and closing cost assistance through the Great Choice Plus second mortgage loan at a 0% interest rate.

All first mortgage loans made or purchased by THDA are fixed-rate mortgages with a maximum loan term of 360 months (30 years), and must conform to insurer / guarantor underwriting guidelines. THDA does not make or purchase adjustable rate mortgages, interest-only mortgages, “buy-down” loans, mortgages with a future lump-sum payment due (balloon-type mortgages), or with other similar mortgage terms. THDA does not make or purchase “sub-prime” mortgage loans. Single-family mortgage loans purchased by THDA with loan-to-value (LTV) ratios between 78% and 97% must have an acceptable insurer/guarantor, which includes:

- FHA (United States Department of Housing and Urban Development)
- VA (Veterans Administration Guaranty Program)
- USDA/RD (the United States Department of Agriculture - Rural Development, formerly Farmers Home Administration)
- Private mortgage insurance

THDA will accept private mortgage insurance provided from private mortgage insurers who are licensed by the Tennessee Commissioner of Commerce and Insurance to do business in Tennessee and are rated at least AA by Standard & Poor’s Rating Group. THDA will allow privately insured loans underwritten using nationally accepted underwriting guidelines established by Fannie Mae

or Freddie Mac. These loans must be approved through an automated underwriting system such as Desktop Underwriter or Loan Prospector with no expanded approvals. Such privately insured mortgage loans may have LTV ratios up to and including 97% of the lesser of the purchase price or the appraised value. Loans with a 78% LTV or lower do not require mortgage insurance. A detailed chart of these mortgage loan products and primary mortgage loan terms may be obtained from THDA's Internet site at <https://thda.org/homebuyers/homebuyers>.

For the past several years, THDA has closely monitored its loan portfolio for delinquency and foreclosures. This monitoring has included analysis based on loan type (Great Choice, Great Choice Plus, Homeownership for the Brave), insurer/guarantor (FHA, VA, RECD, private mortgage insurer), mortgage loan servicer, down-payment assistance, and other factors as deemed necessary.

As of June 30, 2017, the delinquency and foreclosure rates for its single-family loan portfolio are as follows:

| Loan Status           | Total Number of<br>Loans Serviced | Number of Loans<br>in Status | Principle Amount<br>Outstanding | Percentage <sup>1</sup> |
|-----------------------|-----------------------------------|------------------------------|---------------------------------|-------------------------|
| 60 – 89 Days Past Due | 23,187                            | 413                          | \$ 33,195,660                   | 1.78%                   |
| 90+ Days Past Due     | 23,187                            | 1,388                        | 108,494,506                     | 5.99%                   |
| In Foreclosure        | 23,187                            | 163                          | 15,139,374                      | 0.69%                   |

## **Economic Factors**

In accordance with THDA's investment policy, THDA typically invests in short-term and long-term fixed-rate debt securities from federal agencies. As a benchmark, THDA uses the one-, three-, and five-year Constant Maturity Treasury rates as established by the United States Treasury.

The continuation of relatively low interest rates from a historic perspective increases the likelihood of negative arbitrage, in which the interest rates on THDA's bond issues exceeds the current investment interest rates. THDA monitors prepayments and bond investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

## **Direct Loan Servicing**

During FY 2017, THDA began the direct servicing of mortgage loans under the name of Volunteer Mortgage Loan Servicing ("VMLS"). On November 1, 2016, the servicing of approximately 1,800 THDA mortgage loans having an outstanding principal balance of \$91.5 million was transferred to VMLS from an existing THDA mortgage servicer.

## **Contacting THDA's Financial Management**

This financial report is designed to provide THDA's stakeholders with a general overview of THDA's finances and to show accountability for the funds that it receives, invests, and expends.

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<sup>1</sup> Percentage is calculated by dividing the "Number of Loans in Status" by the "Total Number of Loans Serviced."

If you have questions about this report or need additional financial information, contact Trent Ridley, Chief Financial Officer, at (615) 815-2012 or via e-mail at [TRidley@thda.org](mailto:TRidley@thda.org).

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF NET POSITION**  
**JUNE 30, 2017**  
**(Expressed in Thousands)**

**ASSETS**

|   |    |                  |
|---|----|------------------|
| Current assets:                           |    |                  |
| Cash and cash equivalents (Note 2)        | \$ | 262,872          |
| Investments (Note 2)                      |    | 61,346           |
| Receivables:                              |    |                  |
| Accounts                                  |    | 993              |
| Interest                                  |    | 11,531           |
| First mortgage loans                      |    | 62,336           |
| Due from federal government               |    | 28,186           |
| Prepaid expenses                          |    | 1                |
| Total current assets                      |    | <u>427,265</u>   |
| Noncurrent assets:                        |    |                  |
| Restricted assets:                        |    |                  |
| Cash and cash equivalents (Note 2)        |    | 106,050          |
| Investments (Note 2)                      |    | 95,738           |
| Investment interest receivable            |    | 881              |
| Investments (Note 2)                      |    | 49,135           |
| First mortgage loans receivable           |    | 1,870,877        |
| Second mortgage loans receivable          |    | 30,559           |
| Allowance for forgivable second mortgages |    | (9,984)          |
| Advance to local government               |    | 3,124            |
| Net pension asset (Note 5)                |    | 33               |
| Capital assets:                           |    |                  |
| Furniture and equipment                   |    | 3,565            |
| Less accumulated depreciation             |    | (1,756)          |
| Total noncurrent assets                   |    | <u>2,148,222</u> |
| Total assets                              |    | <u>2,575,487</u> |

**DEFERRED OUTFLOWS OF RESOURCES**

|  |  |              |
|--|--|--------------|
| Deferred amount on refundings                  |  | 862          |
| Deferred outflows related to pensions (Note 5) |  | 3,864        |
| Total deferred outflows of resources           |  | <u>4,726</u> |

**LIABILITIES**

|   |  |                  |
|---|--|------------------|
| Current liabilities:                    |  |                  |
| Accounts payable                        |  | 13,359           |
| Accrued payroll and related liabilities |  | 632              |
| Compensated absences                    |  | 667              |
| Due to primary government               |  | 723              |
| Interest payable                        |  | 29,855           |
| Escrow deposits                         |  | 1,536            |
| Prepayments on mortgage loans           |  | 1,279            |
| Due to federal government               |  | 26,301           |
| Bonds payable (Note 3)                  |  | 111,420          |
| Total current liabilities               |  | <u>185,772</u>   |
| Noncurrent liabilities:                 |  |                  |
| Bonds payable (Note 3)                  |  | 1,869,036        |
| Compensated absences                    |  | 647              |
| Net pension liability (Note 5)          |  | 7,652            |
| Net OPEB obligation (Note 9)            |  | 1,661            |
| Escrow deposits                         |  | 3,855            |
| Arbitrage rebate payable                |  | 1,110            |
| Total noncurrent liabilities            |  | <u>1,883,961</u> |
| Total liabilities                       |  | <u>2,069,733</u> |

**DEFERRED INFLOWS OF RESOURCES**

|   |  |            |
|---|--|------------|
| Deferred inflows related to pensions (Note 5) |  | 514        |
| Total deferred inflows of resources           |  | <u>514</u> |

**NET POSITION**

|  |    |                |
|--|----|----------------|
| Net investment in capital assets                               |    | 1,809          |
| Restricted for single family bond programs (Note 4 and Note 7) |    | 418,137        |
| Restricted for grant programs (Note 4)                         |    | 9,310          |
| Restricted for Homebuyers Revolving Loan Program (Note 4)      |    | 3,153          |
| Restricted for net pension asset (Note 5)                      |    | 33             |
| Unrestricted (Note 7)  |    | 77,524         |
| Total net position   | \$ | <u>509,966</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

**OPERATING REVENUES**

|  |                |
|--|----------------|
| Mortgage interest income                           | \$ 87,963      |
| Investment income:                                 |                |
| Interest   | 7,319          |
| Net (decrease) in the fair value<br>of investments | (5,576)        |
| Federal grant administration fees                  | 13,784         |
| Fees and other income                              | 4,762          |
| Total operating revenues                           | <u>108,252</u> |

**OPERATING EXPENSES**

|                               |               |
|-------------------------------|---------------|
| Salaries and benefits         | 18,404        |
| Contractual services          | 5,665         |
| Materials and supplies        | 1,576         |
| Rentals and insurance         | 25            |
| Other administrative expenses | 694           |
| Other program expenses        | 5,273         |
| Interest expense              | 56,892        |
| Mortgage service fees         | 6,391         |
| Issuance costs                | 3,602         |
| Depreciation                  | 350           |
| Total operating expenses      | <u>98,872</u> |
| Operating income              | <u>9,380</u>  |

**NONOPERATING REVENUES (EXPENSES)**

|  |                   |
|--|-------------------|
| Federal grants revenue                 | 277,873           |
| Other grants revenue                   | 4                 |
| Federal grants expenses                | (277,717)         |
| Local grants expenses                  | (10,506)          |
| Total nonoperating revenues (expenses) | <u>(10,346)</u>   |
| Change in net position                 | <u>(966)</u>      |
| Total net position, July 1             | <u>510,932</u>    |
| Total net position, June 30            | <u>\$ 509,966</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

|  |                          |
|--|--------------------------|
| Cash flows from operating activities:  |                          |
| Receipts from customers  | \$ 386,565               |
| Receipts from federal government   | 13,867                   |
| Receipts from other funds  | 551                      |
| Other miscellaneous receipts   | 4,762                    |
| Acquisition of mortgage loans  | (325,857)                |
| Payments to service mortgages  | (6,391)                  |
| Payments to suppliers  | (9,197)                  |
| Payments to federal government   | (3,684)                  |
| Payments to other funds  | (551)                    |
| Payments to or for employees   | <u>(18,852)</u>          |
| Net cash provided by operating activities  | <u>41,213</u>            |
| Cash flows from non-capital financing activities:  |                          |
| Operating grants received  | 300,591                  |
| Proceeds from sale of bonds  | 473,792                  |
| Operating grants paid  | (285,422)                |
| Call premium paid  | (36)                     |
| Cost of issuance paid  | (3,602)                  |
| Principal payments   | (393,570)                |
| Interest paid  | <u>(65,442)</u>          |
| Net cash provided by non-capital financing activities  | <u>26,311</u>            |
| Cash flows from capital and related financing activities:  |                          |
| Purchases of capital assets  | <u>(983)</u>             |
| Net cash used by capital and related financing activities  | <u>(983)</u>             |
| Cash flows from investing activities:  |                          |
| Proceeds from sales and maturities of investments  | 389,882                  |
| Purchases of investments   | (327,170)                |
| Investment interest received   | 7,780                    |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | <u>219</u>               |
| Net cash provided by investing activities  | <u>70,711</u>            |
| Net increase in cash and cash equivalents  | 137,252                  |
| Cash and cash equivalents, July 1  | <u>231,670</u>           |
| Cash and cash equivalents, June 30   | \$ <u><u>368,922</u></u> |

(continued)

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

|  |                          |
|--|--------------------------|
| Reconciliation of operating income to                      |                          |
| net cash provided by operating activities:                 |                          |
| Operating income   | \$ <u>9,380</u>          |
| Adjustments to reconcile operating income to               |                          |
| net cash provided by operating activities:                 |                          |
| Depreciation   | 350                      |
| Changes in assets and liabilities:                         |                          |
| Decrease in accounts receivable                            | 3,067                    |
| Decrease in mortgage interest receivable                   | 398                      |
| (Increase) in pension asset                                | (20)                     |
| (Increase) in deferred pension outflows                    | (1,703)                  |
| (Increase) in mortgage loans receivable                    | (31,780)                 |
| Decrease in due from federal government                    | 83                       |
| Increase in accounts payable                               | 3,395                    |
| Increase in accrued payroll /                              |                          |
| compensated absences                                       | 176                      |
| Increase in due to primary government                      | 651                      |
| (Decrease) in arbitrage rebate liability                   | (2,984)                  |
| Increase in pension liability                              | 2,223                    |
| (Decrease) in deferred pension inflows                     | (774)                    |
| Investment income included as operating revenue            | (1,743)                  |
| Interest expense included as operating expense             | 56,892                   |
| Issuance cost included as operating expense                | <u>3,602</u>             |
| Total adjustments  | <u>31,833</u>            |
| Net cash provided by operating activities                  | \$ <u><u>41,213</u></u>  |
| Noncash investing, capital, and financing activities:      |                          |
| (Decrease) in fair value of investments                    | \$ <u>(3,111)</u>        |
| Total noncash investing, capital, and financing activities | \$ <u><u>(3,111)</u></u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Notes to the Financial Statements**  
**June 30, 2017**

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**Note 1. Summary of Significant Accounting Policies**

**Reporting Entity**

The Tennessee Housing Development Agency (THDA) was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 et seq. The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as ex officio board members of the agency. The remaining members are appointed by the Governor, the Speaker of the State Senate, and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, or home building industries; the mortgage profession; local governments; or one of the three grand divisions of the state, and must be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and Title 24, *Code of Federal Regulations*, Part 964, Subpart E. *Tennessee Code Annotated* Section 13-23-101 et seq. was amended to revise the composition of the board of directors, effective July 1, 2013.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

THDA is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body and approves its operating budget. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

**Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Certain accounting policies and procedures are stipulated in the agency's Mortgage Finance Program, Single Family Program, Homeownership Program, Housing Finance Program, and General Residential Finance Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds

## **Notes to the Financial Statements (Continued)**

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and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

### **Basis of Accounting and Measurement Focus**

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred, regardless of the timing of related cash flows. When both restricted and unrestricted resources are available for use, it is the agency's policy to use the restricted resources first. All significant interfund transactions have been eliminated.

### **Capital Assets**

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| <u>Description</u> | <u>Estimated Life</u> |
|--------------------|-----------------------|
| Furniture          | 10 years              |
| Computer equipment | 3 years               |

### **Restricted Assets**

Restricted assets are comprised of the Debt Service Reserve Funds, Bond Reserve Funds, the Tax and Insurance Holding/Escrow account, Payment Clearing and Disbursement accounts, and Net Pension Assets (see note 4).

The bond resolutions require the agency to establish a Debt Service Reserve Fund or a Bond Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund or the Bond Reserve Fund to cover any deficiency.

The Tax and Insurance Holding/Escrow account is used to service mortgage accounts. These funds are tax and insurance escrows held on behalf of various mortgagors from payments collected on mortgages. The agency is obligated to expend these monies on escrowed items. The Payment Clearing and Disbursement accounts are also used to service mortgages.

### **Deferred Amount on Refundings and Bond Premiums and Discounts**

Deferred Amounts on Refundings: The agency amortizes the deferred amount on refundings using the straight-line method.

## **Notes to the Financial Statements (Continued)**

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**Bond Premiums and Discounts:** Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.

### **Cash and Cash Equivalents**

In addition to demand deposits and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

### **Investments**

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies, obligations guaranteed by the U.S., public housing bonds secured by contracts with the U.S., direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee, obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation, interest bearing time or demand deposits, collateralized certificates of deposit in authorized state depositories, and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value, except for repurchase agreements, which are reported at cost.

### **Accrual of Interest Income**

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

### **Mortgages**

Mortgages are carried at their original amount less collected principal.

### **Loan Servicing**

On November 1, 2016, THDA began servicing the mortgage loans previously serviced by an approved THDA Loan Servicer and in May of 2017 began servicing the loans originated from THDA's Originating Agents.

### **Operating Revenues and Expenses**

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds.

## **Notes to the Financial Statements (Continued)**

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outstanding. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

### **Allowance for Forgivable Second Mortgages**

THDA has offered the Down Payment Assistance product for several years. Beginning in October 2014, this product changed to a 0% forgivable second mortgage loan, of which 100% of the original principal amount is repayable to THDA if the loan is repaid within ten years of the origination date. Beginning on the eleventh anniversary of the origination date, 20% of the original principal amount will be forgiven. The amount of forgiveness increases an additional 20% on the loan anniversary thereafter. On the 15th anniversary of the origination date, 100% of the original principal amount becomes forgiven. Because of the likelihood that some amount of the original principal amount will be forgiven in the course of time, an allowance account has been established for those loans that may enter the forgivable period.

Beginning in April 2017 this product changed to 100% forgivable second mortgage loan for the 30-year term of the first mortgage. It is 100% repayable in the event the home is sold, refinanced or owners move out of the home. Because of the likelihood that the majority of second mortgage loans will be repaid in the course of the 30-year term, the allowance account established for the second mortgage loans beginning October 2014 will not be used for any second mortgages made after March 2017.

### **Pensions**

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan in the Tennessee Consolidated Retirement System (TCRS) and additions to/deductions from the plan's fiduciary net position have been determined on the same basis as they are reported by the TCRS. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan. Investments are reported at fair value.

## **Note 2. Deposits and Investments**

### **Deposits**

Custodial Credit Risk – Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

## **Notes to the Financial Statements (Continued)**

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The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer, except as noted below. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2017, the bank balance was \$32,272,907. This amount includes \$1,744,933; which is held in a T&I Escrow account to pay taxes, insurance and mortgage insurance premiums on the mortgagor's behalf. All bank balances at June 30, 2017, were insured, except the Bank of New York Mellon (BNYM) accounts. U.S. Department of the Treasury requires the funds for the Hardest Hit Fund program to be deposited in the BNYM accounts. THDA has no obligation to ensure that the funds in the accounts are collateralized should the amount of money in the account be in excess of the FDIC insurance coverage of \$250,000. THDA will not be responsible for a loss of the funds due to the bank's failure and the lack of adequate collateral. Of the bank balance at June 30, 2017, \$28,690,966 was in the BNYM. Of this amount, \$28,440,966 exceeded the FDIC insurance coverage. The agency has deposits in the State Pooled Investment Fund administered by the State Treasurer. The fund's investments are measured at amortized cost. The fund is not rated by a nationally recognized statistical rating organization. The fund's investment policy and required risk disclosures are presented in the State of Tennessee Treasurer's Report. That report is available on the state's website at [www.treasury.tn.gov](http://www.treasury.tn.gov).

### **Investments**

As stated in the agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of assets. Investments are made as a prudent person would be expected to act in the management of his or her own affairs, with consideration of the safety of capital and the probability of income, and avoidance of speculative investments.

The agency's investment policy states that the agency's portfolios will be diversified in order to reduce the risk of loss resulting from concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest 100% of its portfolio in U.S. government securities. A minimum of 5% of the par value of total investments must mature within five years. No more than 50% of the par value of the combined portfolios can be invested in maturities greater than 15 years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

**Interest Rate Risk** – Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

## Notes to the Financial Statements (Continued)

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

| June 30, 2017        |               |                               |
|----------------------|---------------|-------------------------------|
| Investment Type      | Fair Value    | Effective Duration<br>(Years) |
| U.S. Agency Coupon   | \$124,172,337 | 1.728                         |
| U.S. Treasury Coupon | 27,114,235    | 2.056                         |
| U.S. Agency Discount | 162,862,870   | 0.084                         |
| Total                | \$314,149,442 | 0.905                         |

**Fair Value Measurements** – THDA implemented GASB Statement 72, *Fair Value Measurement and Application*. GASB 72 was issued to address accounting and financial reporting issues related to fair value measurements. THDA categorizes its fair value measurements within the fair value hierarchy established by accounting principles generally accepted in the United States of America. THDA has the following recurring fair value measurements as of June 30, 2017, (expressed in thousands):

| June 30, 2017              |                               |  |   |  |
|----------------------------|-------------------------------|--|---|--|
| Assets by Fair Value Level | Total Assets at<br>Fair Value | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Debt securities            |                               |  |   |  |
| U.S. Agency Coupon         | \$124,172                     | \$ -   | \$124,172   | \$ -   |
| U.S. Treasury Coupon       | 27,114                        | 27,114   | -   | -  |
| U.S. Agency Discount       | 162,863                       | -  | 162,863   | -  |
| Total debt securities      | \$314,149                     | \$27,114   | 287,035   | \$ -   |

Assets classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for identical assets as those securities. Assets classified in Level 2 of the fair value hierarchy are valued using prices quoted in active markets for similar assets as those securities. Level 3 valuations are derived from valuation techniques in which significant inputs are unobservable.

**Credit Risk** – Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to the Investments section of Note 1 for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2017, are included in the schedules below. Securities are rated using Standard and Poor's and/or Moody's and are presented below using the Standard and Poor's rating scale.

## Notes to the Financial Statements (Continued)

| June 30, 2017        |               |                               |      |               |                        |
|----------------------|---------------|-------------------------------|------|---------------|------------------------|
| Investment Type      | Fair Value    | U.S.<br>Treasury <sup>1</sup> | AAA  | AA+           | Not Rated <sup>2</sup> |
| U.S. Agency Coupon   | \$124,172,337 | \$ -                          | \$ - | \$121,738,787 | \$ 2,433,550           |
| U.S. Treasury Coupon | 27,114,235    | 27,114,235                    | -    | -             | -                      |
| U.S. Agency Discount | 162,862,870   | -                             | -    | -             | 162,862,870            |
| Total                | \$314,149,442 | \$27,114,235                  | \$-  | \$121,738,787 | \$165,296,420          |

In addition to these investments, the agency has \$229,226,502 invested in a money market fund. This fund is measured at amortized cost and has a Standard and Poors rating of AAA.

Concentration of Credit Risk – Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than 5% of the agency's investments are invested in the following single issuers:

| June 30, 2017                    |                           |                |
|----------------------------------|---------------------------|----------------|
| Issuer                           | Fair Value<br>(Thousands) | % of Portfolio |
| Federal Home Loan Bank           | \$178,179                 | 56.72          |
| Federal Home Loan Mortgage Corp. | \$31,734                  | 10.10          |
| Federal National Mortgage Assoc. | \$74,688                  | 23.77          |

GASB 79 Disclosures – During fiscal year 2016, THDA implemented GASB Statement 79, *Certain External Investment Pools and Pool Participants*. The State of Tennessee, by law, requires that THDA participate in the State Pool Investment Fund (SPIF). SPIF values financial instruments at amortized cost. There are no minimum or maximum limitations on withdrawals with the exception of a 24-hour notification period for withdrawals of \$5 million or more.

### Note 3. Liabilities

#### Bonds Issued and Outstanding

| Homeownership Program Bonds |                     |                              |                            |  |
|-----------------------------|---------------------|------------------------------|----------------------------|--|
| Series                      | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2017<br>(Thousands) |
| 2007-4                      | 1/1/2009 – 7/1/2038 | 150,000                      | 3.75 to 5.50               | 23,110                                     |
| 2008-1                      | 7/1/2009 – 1/1/2039 | 60,000                       | 2.45 to 5.70               | 12,920                                     |
| 2009-1                      | 1/1/2010 – 7/1/2029 | 50,000                       | 0.75 to 5.00               | 17,060                                     |

<sup>1</sup> This column includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government.

<sup>2</sup> This column includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

## Notes to the Financial Statements (Continued)

|                                   |                     |           |              |                  |
|-----------------------------------|---------------------|-----------|--------------|------------------|
| 2009-2                            | 7/1/2010 – 7/1/2030 | 75,000    | 0.90 to 5.00 | 22,125           |
| 2010-1                            | 1/1/2011 – 7/1/2025 | 120,700   | 0.35 to 4.50 | 43,110           |
| 2011-1                            | 7/1/2012 – 7/1/2042 | 141,255   | 0.60 to 4.65 | 77,430           |
| 2012-1                            | 1/1/2013 – 7/1/2042 | 133,110   | 0.80 to 4.50 | 71,785           |
| 2012-2                            | 7/1/2013 – 7/1/2043 | 97,625    | 0.50 to 4.00 | 55,795           |
| Total Homeownership Program Bonds |                     | \$827,690 |              | \$ 323,335       |
| Plus: Unamortized Bond Premiums   |                     |           |              | 2,817            |
| Net Homeownership Program Bonds   |                     |           |              | <u>\$326,152</u> |

### Housing Finance Program Bonds

| Series                              | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2017<br>(Thousands) |
|-------------------------------------|---------------------|------------------------------|----------------------------|--|
| 2009-A                              | 1/1/2011 – 1/1/2040 | \$100,000                    | 0.90 to 4.625              | \$ 11,265                                  |
| 2010-A                              | 1/1/2011 – 7/1/2041 | 160,000                      | 0.60 to 5.00               | 16,840                                     |
| 2010-B                              | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 49,435                                     |
| 2011-A                              | 7/1/2011 – 7/1/2041 | 100,000                      | 0.45 to 4.50               | 14,900                                     |
| 2011-B                              | 7/1/2012 – 7/1/2041 | 100,000                      | 0.25 to 4.50               | 54,985                                     |
| 2011-C                              | 7/1/2012 – 7/1/2041 | 100,000                      | 0.40 to 4.30               | 52,385                                     |
| 2015-A                              | 1/1/2016 – 7/1/2045 | 150,000                      | 0.30 to 3.85               | 118,405                                    |
| Total Housing Finance Program Bonds |                     | \$810,000                    |                            | \$318,215                                  |
| Plus: Unamortized Bond Premiums     |                     |                              |                            | 3,521                                      |
| Net Housing Finance Program Bonds   |                     |                              |                            | <u>\$321,736</u>                           |

### Residential Finance Program Bonds

| Series                                  | Maturity Range      | Issued Amount<br>(Thousands) | Interest Rate<br>(Percent) | Ending Balance<br>6/30/2017<br>(Thousands) |
|---|---------------------|------------------------------|----------------------------|--|
| 2013-1                                  | 1/1/2014 – 7/1/2043 | \$ 215,905                   | 0.40 to 4.00               | \$ 122,355                                 |
| 2013-2                                  | 7/1/2014 – 7/1/2043 | 121,300                      | 0.45 to 4.65               | 79,315                                     |
| 2014-1                                  | 1/1/2015 – 7/1/2039 | 150,000                      | 0.32 to 4.00               | 110,980                                    |
| 2014-2                                  | 7/1/2015 – 7/1/2045 | 150,000                      | 0.25 to 4.00               | 122,025                                    |
| 2015-1                                  | 1/1/2016 – 7/1/2045 | 150,000                      | 0.50 to 4.05               | 135,000                                    |
| 2015-2                                  | 7/1/2016 – 1/1/2046 | 175,000                      | 0.40 to 4.00               | 157,285                                    |
| 2016-1                                  | 1/1/2017 – 1/1/2047 | 125,000                      | 0.625 to 3.50              | 117,765                                    |
| 2016-2                                  | 7/1/2017 – 1/1/2047 | 125,000                      | 0.72 to 3.50               | 120,775                                    |
| 2016-3                                  | 7/1/2017 – 7/1/2031 | 62,000                       | 1.00 to 3.50               | 62,000                                     |
| 2017-1                                  | 1/1/2018 – 7/1/2042 | 100,000                      | 0.95 to 4.00               | 100,000                                    |
| 2017-2                                  | 1/1/2018 – 1/1/2042 | 175,000                      | 0.90 to 4.00               | 175,000                                    |
| Total Residential Finance Program Bonds |                     | \$1,549,205                  |                            | \$1,302,500                                |
| Plus: Unamortized Bond Premiums         |                     |                              |                            | 30,079                                     |
| Net Residential Finance Program Bonds   |                     |                              |                            | <u>\$1,332,579</u>                         |
| Net Total All Bonds                     |                     |                              |                            | <u>\$1,980,467</u>                         |

**Housing Finance Program Bonds** – The Housing Finance Program Bonds were established on December 23, 2009, to allow the agency to participate in the U.S. Department of Treasury New

## Notes to the Financial Statements (Continued)

Issue Bond Program, which was created to assist state and local housing finance agencies in acquiring cost-effective mortgage loan capital. THDA could release funds from issue 2009-B up to six times before December 31, 2011.

The first release and conversion from 2009-B was on June 17, 2010, in the amount of \$85,290,000. The \$85,290,000 was blended with the market rate 2010-A bonds in the amount of \$74,710,000 for a total of \$160,000,000.

The second release and conversion from 2009-B was on November 10, 2010, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2010-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The third release and conversion from 2009-B was on April 14, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-A bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fourth release and conversion from 2009-B was on August 25, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fifth and final release and conversion from 2009-B was on November 3, 2011, in the amount of \$34,710,000. The \$34,710,000 was blended with the market rate 2011-C bonds in the amount of \$65,290,000 for a total of \$100,000,000.

### Debt Service Requirements

Debt service requirements to maturity at June 30, 2017, are as follows (expressed in thousands):

| For the Year(s)<br>Ending June 30 | Principal   | Interest  | Total<br>Requirements |
|-----------------------------------|-------------|-----------|-----------------------|
| 2018                              | \$ 40,650   | \$ 62,967 | \$ 103,617            |
| 2019                              | 70,865      | 65,092    | 135,957               |
| 2020                              | 73,235      | 63,386    | 136,621               |
| 2021                              | 77,710      | 61,470    | 139,180               |
| 2022                              | 76,730      | 59,291    | 136,021               |
| 2023 – 2027                       | 387,255     | 259,290   | 646,545               |
| 2028 – 2032                       | 379,994     | 193,992   | 573,986               |
| 2033 – 2037                       | 374,226     | 123,720   | 497,946               |
| 2038 – 2042                       | 331,540     | 57,686    | 389,226               |
| 2043 - 2047                       | 131,845     | 10,269    | 142,114               |
| Total                             | \$1,944,050 | \$957,163 | \$2,901,213           |

### Redemption of Bonds and Notes

During the year ended June 30, 2017, bonds were retired at par before maturity in the Homeownership Program in the amount of \$97,236,000, in the Housing Finance Program in the amount of \$70,510,000, and in the Residential Finance Program in the amount of \$111,550,000.

## Notes to the Financial Statements (Continued)

The respective carrying values of the bonds were \$98,407,537, \$71,242,629 and \$114,475,759. This resulted in revenue to the Homeownership Program of \$1,171,537, to the Housing Finance Program of \$732,629, and to the Residential Finance Program of \$2,925,759.

On May 18, 2016, the agency issued \$125,000,000 in Residential Finance Program Bonds, Issue 2016-1. On July 1, 2016, the agency used \$24,060,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$24,060,000 early redemption). The carrying amount of these bonds was \$24,060,000. The refunding increased the agency's debt service by \$5,737,592 over the next 20.00 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$3,034,466.

On October 18, 2016, the agency issued \$125,000,000 in Residential Finance Program Bonds, Issue 2016-2. On January 1, 2017, the agency used \$24,205,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$24,205,000 early redemption). The carrying amount of these bonds was \$24,205,000. The refunding reduced the agency's debt service by \$292,971 over the next 20.00 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$3,273,731.

On November 16, 2016, the agency issued \$62,000,000 in Residential Finance Program Bonds, Issue 2016-3. On January 1, 2017, the agency used \$62,000,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$62,000,000 early redemption). The carrying amount of these bonds was \$63,848,048. The refunding reduced the agency's debt service by \$29,424,149 over the next 20.125 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$16,645,830.

On March 30, 2017, the agency issued \$100,000,000 in Residential Finance Program Bonds, Issue 2017-1.

### Long-term Liability Activity

The following table is a summary of the long-term liability activity for the year ended June 30, 2017 (expressed in thousands).

| Long Term Liability              | Beginning<br>Balance<br>July 1, 2016 | Additions | Reductions  | Ending<br>Balance<br>June 30,<br>2017 | Amounts<br>Due<br>Within<br>One Year <sup>3</sup> |
|----------------------------------|--------------------------------------|-----------|-------------|---------------------------------------|---|
| Bonds Payable                    | \$1,875,620                          | \$462,000 | (\$393,570) | \$1,944,050                           | \$111,420,  |
| Plus: Unamortized Bond Premiums  | 30,916                               | 11,995    | (6,505)     | 36,406                                | -   |
| Less: Unamortized Bond Discounts | (42)                                 | -         | 42          | -                                     | -   |
| Compensated Absences             | 1,244                                | 70        | -           | 1,314                                 | 667   |
| Net Pension Liability            | 5,429                                | 3,784     | (1,561)     | 7,652                                 | -   |
| Escrow Deposits                  | 3,437                                | 4,798     | (2,844)     | 5,391                                 | 1,536   |

<sup>3</sup>Amounts due within one year include management authorized bond refundings at June 30.

## **Notes to the Financial Statements (Continued)**

|                          |             |           |             |             |           |
|--------------------------|-------------|-----------|-------------|-------------|-----------|
| Arbitrage Rebate Payable | 4,094       | 700       | (3,684)     | 1,110       | -         |
| Total                    | \$1,920,698 | \$483,347 | (\$408,122) | \$1,995,923 | \$113,623 |

### **Note 4. Restricted Net Position**

The amount shown on the statement of net position as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net position restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of this net position is restricted under legislation enacted in fiscal year 1986.

### **Note 5. Pension Plans**

#### **Closed State and Higher Education Employee Pension Plan**

##### **General Information about the Pension Plan**

Plan description – State employees and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with pensions through the Closed State and Higher Education Employee Pension Plan. This plan is a component of the Public Employee Retirement Plan, an agent, multiple-employer defined benefit pension plan. The Closed State and Higher Education Employee Pension Plan stopped accepting new membership on June 30, 2014, but will continue providing benefits to existing members and retirees. Beginning July 1, 2014, a new agent defined benefit retirement plan, the State and Higher Education Employee Retirement Plan, became effective for state employees and higher education employees hired on or after July 1, 2014.

The TCRS was created by state statute under Title 8, Chapters 34-37, *Tennessee Code Annotated*. The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publicly available financial report that can be obtained at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

## Notes to the Financial Statements (Continued)

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**Benefits provided** – Title 8, Chapters 34-37, *Tennessee Code Annotated*, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the Closed State and Higher Education Employee Pension Plan are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined using the following formula:

|  |   |       |   |                         |   |      |
|--|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (up to Social Security Integration Level) | x | 1.50% | x | Years of Service Credit | x | 105% |
| <b>Plus:</b>   |   |       |   |                         |   |      |
| Average of Member's Highest Compensation for 5 Consecutive Years (over Social Security Integration Level)  | x | 1.75% | x | Years of Service Credit | x | 105% |

A reduced early retirement benefit is available at age 55 and vested. Members are vested with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria. Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest.

**Contributions** – Contributions for state employees and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. THDA employees are non-contributory, as are most members in the Closed State and Higher Education Employee Pension Plan. State and higher education agencies make employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. By law, employer contributions for the Closed State and Higher Education Employee Pension Plan are required to be paid. Employer contributions by THDA for the year ended June 30, 2017, to the Closed State and Higher Education Employee Pension Plan were \$1,542,218, which is 15.02 percent of covered payroll. The employer rate is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

**Pension liability** – At June 30, 2017, THDA reported a liability of \$7,652,061 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial

## Notes to the Financial Statements (Continued)

valuation as of that date. THDA's proportion of the net pension liability was based on a projection of THDA's contributions during the year ended June 30, 2016, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2016, measurement date, THDA's proportion was 0.419391 percent. The proportion measured as of June 30, 2015, was 0.421046.

Pension expense – For the year ended June 30, 2017, THDA recognized a pension expense of \$1,285,004. Allocated pension expense was \$1,319,667 before being reduced by \$34,663 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2017, THDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience   | \$ 429,122                     | \$ 406,599                    |
| Net difference between projected and actual earnings on pension plan investments                       | 1,850,632                      | -                             |
| Changes in proportion  | -                              | 103,989                       |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2016 | 1,542,218                      | -                             |
| Total  | \$3,821,972                    | \$510,588                     |

Deferred outflows of resources, resulting from THDA's employer contributions of \$1,542,218 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ending June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30: |           |
|---------------------|-----------|
| 2018                | \$63,089  |
| 2019                | 63,089    |
| 2020                | 1,105,389 |
| 2021                | 537,600   |
| 2022                | -         |
| Thereafter          | -         |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions – The total pension liability as of the June 30, 2016, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|           |             |
|-----------|-------------|
| Inflation | 3.0 percent |
|-----------|-------------|

## Notes to the Financial Statements (Continued)

|                           |  |
|---------------------------|--|
| Salary increases          | Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation, averaging 4.25 percent |
| Investment rate of return | 7.5 percent, net of pension plan investment expenses, including inflation                                |
| Cost of living adjustment | 2.5 percent  |

Mortality rates were customized based on the June 30, 2012, actuarial experience study and included some adjustment for expected future improvement in life expectancy.

The actuarial assumptions used in the June 30, 2016, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2008, through June 30, 2012. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2012, actuarial experience study by considering the following three techniques: (1) the 25-year historical return of the TCRS at June 30, 2012; (2) the historical market returns of asset classes from 1926 to 2012 using the TCRS investment policy asset allocation; and (3) capital market projections that were utilized as a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. Four sources of capital market projections were blended and utilized in the third technique. The blended capital market projection established the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding inflation of 3 percent. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 6.46%                                     | 33%               |
| Developed market international equity | 6.26%                                     | 17%               |
| Emerging market international equity  | 6.40%                                     | 5%                |
| Private equity and strategic lending  | 4.61%                                     | 8%                |
| U.S. fixed income                     | 0.98%                                     | 29%               |
| Real estate                           | 4.73%                                     | 7%                |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.5 percent based on a blending of the three factors described above.

Discount rate – The discount rate used to measure the total pension liability was 7.5 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-

## Notes to the Financial Statements (Continued)

term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the proportionate share of net pension liability to changes in the discount rate – The following presents THDA's proportionate share of the net pension liability calculated using the discount rate of 7.5 percent, as well as what THDA's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.5 percent) or 1 percentage point higher (8.5 percent) than the current rate:

|   | 1% Decrease<br>(6.5%) | Current<br>Discount Rate<br>(7.5%) | 1% Increase<br>(8.5%) |
|---|-----------------------|------------------------------------|-----------------------|
| Tennessee Housing Development Agency's proportionate share of the net pension liability | \$15,037,844          | \$7,652,061                        | 1,424,149             |

Pension plan fiduciary net position – Detailed information about the pension plan's fiduciary net position is available in a separately issued TCRS financial report at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

### Payable to the Pension Plan

At June 30, 2017, THDA reported a payable of \$61,261 for the outstanding amount of legally required contributions to the pension plan required for the year ended June 30, 2017.

### State and Higher Education Employee Retirement Plan

#### General Information about the Pension Plan

Plan description – State and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014, are provided with pensions through the Closed State and Higher Education Employee Pension Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. TCRS is a multiple-employer pension plan. The Closed State and Higher Education Employee Pension Plan was closed effective June 30, 2014, and covers employees hired before July 1, 2014. Employees hired after June 30, 2014, are provided with pensions through a legally separate plan referred to as the State and Higher Education Employee Retirement Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. The TCRS was created by state statute under *Tennessee Code Annotated* Title 8, Chapters 34-37.

Benefits provided – *Tennessee Code Annotated* Title 8, Chapters 34-37, establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the State and Higher Education Employee Retirement Plan are eligible to retire at age 65 with 5 years of service credit or pursuant to the rule of 90 in which the member's age and service credit total 90. Members are entitled to receive unreduced service retirement benefits, which are determined by a formula using the member's highest five consecutive year average compensation by 1.0 percent multiplied by member's years of service credit. A reduced early retirement benefit is available at age 60 with

## **Notes to the Financial Statements (Continued)**

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5 years of service credit or pursuant to the rule of 80 in which the member's age and service credit total 80. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. Members who leave employment may withdraw their employee contributions, plus any accumulated interest. Under the State and Higher Education Employee Retirement Plan, benefit terms and conditions, including COLAs, can be adjusted on a prospective basis. Moreover, there are defined cost controls and unfunded liability controls that provide for the adjustment of benefit terms and conditions on an automatic basis.

Contributions – Contributions for state and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of their salary. The Tennessee Housing Development Agency makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. Per the statutory provisions governing the TCRS, the employer contribution rate cannot be less than 4 percent for all aggregate employee groups, except for in years when the maximum funded level, approved by the TCRS Board of Trustees, is reached. By law, employer contributions for the State and Higher Education Employee Retirement Plan are required to be paid. Employer contributions by Tennessee Housing Development Agency for the year ended June 30, 2017, to the State and Higher Education Employee Retirement Plan were \$34,927, which is 1.14 percent of covered payroll. The employer rate, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

### **Pension Asset, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension asset – At June 30, 2017, THDA reported an asset of \$33,000 for its proportionate share of the net pension asset. The net pension asset was measured as of June 30, 2016, and the total pension asset used to calculate the net pension asset was determined by an actuarial valuation as of that date. THDA's proportion of the net pension asset was based on a projection of THDA's contributions during the year ended June 30, 2016, to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2016, measurement date, THDA's proportion was 0.391715 percent. The proportion measured as of June 30, 2015, was 0.457171.

## **Notes to the Financial Statements (Continued)**

Pension expense – For the year ended June 30, 2017, THDA recognized a pension expense of \$18,614. Allocated pension expense was \$18,475 before being increased by \$139 due to a change in proportionate share.

Deferred outflows of resources and deferred inflows of resources – For the year ended June 30, 2017, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | Deferred Outflows of Resources | Deferred Inflows of Resources |
|--|--------------------------------|-------------------------------|
| Differences between expected and actual experience   | \$ 2,401                       | \$3,546                       |
| Net difference between projected and actual earnings on pension plan investments                       | 3,848                          | -                             |
| Changes in proportion  | 1,110                          | -                             |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2016 | 34,927                         | -                             |
| Total  | \$42,286                       | \$3,546                       |

Deferred outflows of resources, resulting from THDA's employer contributions of \$34,927 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ended June 30, 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30: |        |
|---------------------|--------|
| 2018                | \$ 934 |
| 2019                | 934    |
| 2020                | 934    |
| 2021                | 776    |
| 2022                | (68)   |
| Thereafter          | 303    |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions – The total pension asset as of the June 30, 2016, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |  |
|---------------------------|--|
| Inflation                 | 3.0 percent  |
| Salary increases          | Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation, averaging 4.25 percent |
| Investment rate of return | 7.5 percent, net of pension plan investment expenses, including inflation                                |
| Cost of living adjustment | 2.5 percent  |

Mortality rates were customized based on the June 30, 2012, actuarial experience study and included some adjustment for expected future improvement in life expectancy.

## Notes to the Financial Statements (Continued)

The actuarial assumptions used in the June 30, 2016, actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2008, through June 30, 2012. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2012, actuarial experience study by considering the following three techniques: (1) the 25-year historical return of the TCRS at June 30, 2012; (2) the historical market returns of asset classes from 1926 to 2012 using the TCRS investment policy asset allocation; and (3) capital market projections that were utilized as a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. Four sources of capital market projections were blended and utilized in the third technique. The blended capital market projection established the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding inflation of 3 percent. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| Asset Class                           | Long-Term Expected<br>Real Rate of Return | Target Allocation |
|---------------------------------------|---|-------------------|
| U.S. equity                           | 6.46%                                     | 33%               |
| Developed market international equity | 6.26%                                     | 17%               |
| Emerging market international equity  | 6.40%                                     | 5%                |
| Private equity and strategic lending  | 4.61%                                     | 8%                |
| U.S. fixed income                     | 0.98%                                     | 29%               |
| Real estate                           | 4.73%                                     | 7%                |
| Short-term securities                 | 0.00%                                     | 1%                |
|                                       |   | 100%              |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.5 percent based on a blending of the three factors described above.

Discount rate – The discount rate used to measure the total pension liability was 7.5 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension asset.

Sensitivity of the proportionate share of net pension asset to changes in the discount rate – The following presents THDA's proportionate share of the net pension asset calculated using the discount rate of 7.5 percent, as well as what THDA's proportionate share of the net pension asset

## **Notes to the Financial Statements (Continued)**

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would be if it were calculated using a discount rate that is 1 percentage point lower (6.5 percent) or 1 percentage point higher (8.5 percent) than the current rate:

|   | 1% Decrease<br>(6.5%) | Current<br>Discount Rate<br>(7.5%) | 1% Increase<br>(8.5%) |
|---|-----------------------|------------------------------------|-----------------------|
| Tennessee Housing Development Agency's proportionate share of the net pension asset | \$3,946               | \$33,000                           | \$54,766              |

### **Payable to the Pension Plan**

At June 30, 2017, THDA reported a payable of \$1,820 for the outstanding amount of contributions to the pension plan required at the year ended June 30, 2017.

### **Total Defined Benefit Pension Expense**

The total pension expense for the year ended June 30, 2017 for both defined benefit pension plans was \$1,303,618.

### **Note 6. Deferred Compensation Plans**

The THDA, through the State of Tennessee, offers employees two deferred compensation plans, one established pursuant to Internal Revenue Code, Section 457, and the other pursuant to *Internal Revenue Code* (IRC), Section 401(k). The plans are outsourced to third-party vendors, and the administrative costs assessed by the vendors of these plans are the responsibility of plan participants. Section 401(k) and Section 457 plan assets remain the property of the contributing employees; therefore, they are not presented in the accompanying financial statements. IRC Sections 401(k) and 457 establish participation, contribution, and withdrawal provisions for the plans. Participation in the 457 plan is voluntary for employees. The THDA provides up to a \$50 monthly employer match for employees who participate in the state's 401(k) plan. Employees hired before July 1, 2014, voluntarily participate in the state's 401(k) plan. Pursuant to Public Chapter No. 259 of Public Acts of 2013, employees hired after June 30, 2014, are automatically enrolled in the state's 401(k) plan and contribute 2% of their salary with the employer contributing an additional non-matching 5%. Employees may opt out of the 2% auto enrollment. Such contribution rates may only be amended by the Tennessee General Assembly. There are certain automatic cost controls and unfunded liability controls in the defined benefit plan where the employees participate that may impact the non-matching 5% employer contribution to the 401(k) plan.

Employees are immediately vested in both the employee and employer contributions in both plans. The IRC establishes maximum limits that an employee can contribute to these plans. The employee may increase, decrease, or stop contributions at any time for either plan.

The THDA recognized a pension expense of \$262,539 for employer contributions.

## **Notes to the Financial Statements (Continued)**

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The THDA recognized a pension payable of \$13,001 for employer contributions

### **Note 7. Provisions for Mortgage Loan Losses**

Most mortgage loans are insured by the Federal Housing Administration, an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's board of directors has established a loan loss reserve of \$750,000 as a provision for potential loan losses arising from participation in the Rural Economic and Community Development Loan Guarantee Program. An additional \$232,000 was established as a loan loss reserve against potential losses on loans not specifically covered by one of the above programs, and \$500,000 was established as a loan loss reserve for self-insurance of second mortgages.

Since the amount of net position restricted for single-family bond programs exceeds the amounts necessary for these loan loss reserves, it is not necessary to designate unrestricted net position for this purpose.

### **Note 8. Insurance-Related Activities**

#### **Commercial Insurance**

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

#### **Risk Management Fund**

It is the policy of the state not to purchase commercial insurance for the risks associated with casualty losses for general liability, automobile liability, professional medical malpractice, and workers' compensation. The state's management believes it is more economical to manage these risks internally and set aside assets for claim settlement in its internal service fund, the Risk Management Fund. The state purchases commercial insurance for real property; crime and fidelity coverage on the state's officials and employees; and cyber liability coverage. For property coverage, the deductible for an individual state agency is the first \$25,000 of losses. The Risk Management Fund is responsible for property losses for the annual aggregate deductible of \$7.5 million for perils other than earthquakes and flood. Purchased insurance coverage is responsible for losses exceeding the \$7.5 million annual aggregate deductible. For earthquake and flood, there is a deductible of \$10 million per occurrence. The maximum insurance coverage is \$750 million per year for perils other than earthquake and flood. The maximum flood insurance coverage is \$50 million per occurrence, except there is only \$25 million of coverage in flood zones A and V. The maximum earthquake insurance coverage is \$50 million per occurrence. The amounts of settlements have not exceeded insurance coverage for each of the three past fiscal years.

## Notes to the Financial Statements (Continued)

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The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs, which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the year ended June 30, 2017, is presented in the *Tennessee Comprehensive Annual Financial Report* (CAFR). The CAFR is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml). Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund. At June 30, 2017, the Risk Management Fund held \$167 million in cash designated for payment of claims.

### Employee Group Insurance Fund

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims, including the cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

### Note 9. Other-Postemployment Benefits

Healthcare is the only other postemployment benefit (OPEB) provided to employees. The State of Tennessee administers a group health insurance program which provides postemployment health insurance benefits to eligible THDA retirees. This program includes two plans—the State Employee Group Plan and the Medicare Supplement Plan. For accounting purposes, the plans are agent multiple-employer defined benefit OPEB plans. Benefits are established and amended by an insurance committee created by *Tennessee Code Annotated*, Section 8-27-201. Prior to reaching the age of 65, members have the option of choosing between the standard or partnership preferred provider organization plan for healthcare benefits. Subsequent to age 65, members who are also in the state's retirement system may participate in the Medicare Supplement Plan. That plan does not include pharmacy. Any employee hired on or after July 1, 2015, is not eligible to continue insurance coverage at retirement in either the Employee Group Plan or the Medicare Supplement Plan. The plans are reported in the *Tennessee Comprehensive Annual Financial Report*. That report is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml).

## Notes to the Financial Statements (Continued)

**Special Funding Situation** – The State of Tennessee is legally responsible for contributions to the Medicare Supplement Plan that covers the retirees of other governmental entities, including THDA (see Note 10). The state is the sole contributor for the THDA retirees that participate in the Medicare Supplement Plan and, therefore, is acting as the employer.

**Funding Policy** – The premium requirements of plan members of the State Employment Group Plan are established and may be amended by the insurance committee. The plans are self-insured and financed on a pay-as-you-go basis with the risk shared equally among the participants. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. Administrative costs of the plan are allocated to plan participants. In accordance with Section 8-27-205(b), *Tennessee Code Annotated*, retirees in the State Employee Group Plan who have not reached the age of 65 pay the same base premium as active employees in the plan, adjusted for years of service. Retirees with 30 years of service pay 20% of the total premium. Retirees with 25 but less than 30 years of service pay 30% of the total premium. Retirees with less than 20 years of service pay 40% of the total premium. Retirees 65 years of age or older are provided flat-rate premium subsidies, based on years of service. Retirees with 30 years of service receive \$50 per month; retirees with 25 but less than 30 years of service, \$37.50; and retirees with 15 but less than 20 years of service, \$25.

### THDA Annual OPEB Cost and Net OPEB Obligation State Employee Group Plan (Thousands)

|                                       | June 30, 2017 |
|---------------------------------------|---------------|
| Annual Required Contribution (ARC)    | \$353         |
| Interest on the Net OPEB Obligation   | 60            |
| Adjustment to the ARC                 | (60)          |
| Annual OPEB cost                      | 353           |
| Amount of contribution                | (294)         |
| Increase in Net OPEB Obligation       | 59            |
| Net OPEB Obligation-beginning of year | 1,602         |
| Net OPEB Obligation-end of year       | \$1,661       |

| Year End  | Plan                      | Annual OPEB Cost<br>(Thousands) | Percentage of<br>Annual OPEB Cost<br>Contributed | Net OPEB<br>Obligation<br>at Year End<br>(Thousands) |
|-----------|---------------------------|---------------------------------|--|--|
| 6/30/2017 | State Employee Group Plan | \$353                           | 83%  | \$1,661  |
| 6/30/2016 | State Employee Group Plan | \$341                           | 74%  | \$1,602  |
| 6/30/2015 | State Employee Group Plan | \$357                           | 71%  | \$1,516  |

**Funded Status and Funding Progress** – The funded status of THDA's portion of the State Employee Group Plan as of July 1, 2015, was as follows (expressed in thousands):

|   |           |
|---|-----------|
| Actuarial valuation date                    | 7/01/2015 |
| Actuarial accrued liability (AAL)           | \$ 2,923  |
| Actuarial value of plan assets              | \$ -      |
| Unfunded actuarial accrued liability (UAAL) | \$ 2,923  |
| Actuarial value of assets as a % of the AAL | 0%        |

## Notes to the Financial Statements (Continued)

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|   |          |
|---|----------|
| Covered payroll (active plan members)   | \$10,046 |
| UAAL as a percentage of covered payroll | 29%      |

Actuarial valuations involve estimates of the value of reported amounts and probability assumptions far into the future, and actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

Actuarial Methods and Assumptions – Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and on the pattern of sharing of costs between the employer and plan members to that point. Actuarial calculations reflect a long-term perspective. Consistent with that perspective, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets.

In the July 1, 2015, actuarial valuation for the Employee Group Plan, the Projected Unit Credit actuarial cost method was used. The actuarial assumptions included a 3.75% investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 6.5% initially. The rate decreases to 6% in fiscal year 2016, and then reduces by decrements to an ultimate rate of 4.7% in fiscal year 2050. All rates include a 2.5% inflation assumption. The unfunded actuarial accrued liability is being amortized as a level percentage of payroll on a closed basis over a 30-year period beginning with July 1, 2007. Payroll is assumed to grow at a rate of 3 percent.

### Note 10. On-Behalf Payments

During the year ended June 30, 2017, the State of Tennessee made payments of \$7,163 on behalf of THDA for retirees participating in the Medicare Supplement Plan. The Medicare Supplement Plan is a postemployment benefit healthcare plan and is discussed further in Note 9. The plan is reported in the *Tennessee Comprehensive Annual Financial Report*. That report is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml).

### Note 11. Payments to Primary Government

From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies, and organizations in state government, to provide funds to the State General Fund to balance the state budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157

## Notes to the Financial Statements (Continued)

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from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

### Note 12. Subsequent Events

Residential Finance Program Bonds, Issue 2017-3, were sold on September 28, 2017. The bond maturities are as follows:

| Series | Maturity Range      | Issued Amount | Interest Rate ( <i>Percent</i> ) |
|--------|---------------------|---------------|----------------------------------|
| 2017-3 | 7/1/2018 – 1/1/2048 | \$99,900,000  | 0.800 to 3.650                   |

Residential Finance Program Bonds, Issue 2017-4, were authorized by the board of directors on September 22, 2017, not to exceed \$100,000,000. The sale of the bonds will occur no later than February 28, 2018.

In order to preserve Tax-Exempt Private Activity Bond volume capacity, Residential Finance Program Convertible Option Bonds, Issue 2017-5, were authorized by the board of directors on November 14, 2017, not to exceed \$900,000,000. The sale of the bonds will occur no later than December 31, 2017.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of the Net Pension Asset**  
**State and Higher Education Employee Retirement Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of the Net<br>Pension Asset | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Asset | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Asset as a<br>Percentage of<br>Covered<br>Payroll | Plan<br>Fiduciary<br>Net<br>Position as<br>a<br>Percentage<br>of the Total<br>Pension<br>Asset |
|------|--|---|------------------------------|---|--|
| 2017 | 0.391715%  | \$33  | \$1,661                      | 1.99%   | 130.56%  |
| 2016 | 0.457171%  | \$13  | \$498                        | 2.60%   | 142.55%  |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Proportionate Share of the Net Pension Liability**  
**Closed State and Higher Education Employee Pension Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Proportion of<br>the Net<br>Pension<br>Liability | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Liability | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Liability as a<br>Percentage of<br>Covered<br>Payroll | Plan<br>Fiduciary Net<br>Position as a<br>Percentage of<br>the Total<br>Pension<br>Liability |
|------|--|---|------------------------------|---|--|
| 2017 | 0.419391%  | \$7,652   | \$10,240                     | 74.73%  | 87.96%   |
| 2016 | 0.421046%  | 5,429   | 10,994                       | 49.38%  | 91.26%   |
| 2015 | 0.429581%  | 2,964   | 11,601                       | 25.55%  | 95.11%   |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Tennessee Housing Development Agency's Contributions**  
**State and Higher Education Employee Retirement Plan**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions in<br>Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a Percentage<br>of THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|---|
| 2017 | \$35   | \$35   | \$-                                    | \$3,068                      | 1.14%   |
| 2016 | 47   | 47   | -                                      | 1,661                        | 2.81%   |
| 2015 | 19   | 19   | -                                      | 498                          | 3.82%   |

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Schedule of Tennessee Housing Development Agency's Contributions**  
**Closed State and Higher Education Employee Pension Plan Within TCRS**

*(Expressed in Thousands)*

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions<br>in Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a<br>Percentage of<br>THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|--|
| 2017 | \$1,542  | \$1,542  | \$-                                    | \$10,268                     | 15.02%   |
| 2016 | 1,539  | 1,539  | -                                      | 10,240                       | 15.03%   |
| 2015 | 1,652  | 1,652  | -                                      | 10,994                       | 15.03%   |
| 2014 | 1,744  | 1,744  | -                                      | 11,601                       | 15.03%   |
| 2013 | 1,693  | 1,693  | -                                      | 11,264                       | 15.03%   |
| 2012 | 1,632  | 1,632  | -                                      | 10,946                       | 14.91%   |
| 2011 | 1,586  | 1,586  | -                                      | 10,637                       | 14.91%   |
| 2010 | 1,295  | 1,295  | -                                      | 9,946                        | 13.02%   |
| 2009 | 1,201  | 1,201  | -                                      | 9,224                        | 13.02%   |
| 2008 | 1,297  | 1,297  | -                                      | 9,522                        | 13.62%   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**Required Supplementary Information**  
**Other Postemployment Benefits Schedule of Funding Progress**

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*(Expressed in Thousands)*

| Actuarial<br>Valuation<br>Date | Plan                         | Actuarial<br>Value of<br>Assets<br>(a) | Actuarial<br>Accrued<br>Liability<br>(AAL)<br>(b) | Unfunded<br>AAL<br>(UAAL)<br>(b-a) | Funded<br>Ratio<br>(a/b) | Covered<br>Payroll<br>(c) | UAAL<br>as a<br>% of<br>Covered<br>Payroll<br>((b-a)/c) |
|--------------------------------|------------------------------|--|---|------------------------------------|--------------------------|---------------------------|---|
| 7/1/2015                       | State Employee<br>Group Plan | \$-                                    | \$2,923   | \$2,923                            | 0%                       | \$10,046                  | 29%   |
| 7/1/2013                       | State Employee<br>Group Plan | \$-                                    | \$2,964   | \$2,964                            | 0%                       | \$ 9,841                  | 30%   |
| 7/1/2011                       | State Employee<br>Group Plan | \$-                                    | \$2,919   | \$2,919                            | 0%                       | \$ 9,818                  | 30%   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF NET POSITION**  
**JUNE 30, 2017**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|---|--------------------|--------------------------------|--|--|--|------------|
| <b>ASSETS</b>                             |                    |                                |  |  |  |            |
| Current assets:                           |                    |                                |  |  |  |            |
| Cash and cash equivalents                 | \$ 942             | \$ 20,592                      | \$ 42,719                              | \$ 32,791                              | \$ 165,828                                 | \$ 262,872 |
| Investments                               | -                  | 598                            | 9,620                                  | 4,577                                  | 46,551                                     | 61,346     |
| Receivables:                              |                    |                                |  |  |  |            |
| Accounts                                  | -                  | 211                            | -                                      | -                                      | 782  | 993        |
| Interest                                  | -                  | 19                             | 2,561                                  | 2,560                                  | 6,391                                      | 11,531     |
| First mortgage loans                      | 156                | 2,087                          | 17,772                                 | 9,326                                  | 32,995                                     | 62,336     |
| Due from federal government               | 28,186             | -                              | -                                      | -                                      | -  | 28,186     |
| Due from other funds                      | 1,863              | -                              | -                                      | -                                      | 427  | 2,290      |
| Prepaid expenses                          | 1                  | -                              | -                                      | -                                      | -  | 1          |
| Total current assets                      | 31,148             | 23,507                         | 72,672                                 | 49,254                                 | 252,974                                    | 429,555    |
| Noncurrent assets:                        |                    |                                |  |  |  |            |
| Restricted assets:                        |                    |                                |  |  |  |            |
| Cash and cash equivalents                 | 30,424             | -                              | 47,337                                 | 7,509                                  | 20,780                                     | 106,050    |
| Investments                               | -                  | -                              | 56,784                                 | 13,697                                 | 25,257                                     | 95,738     |
| Investment Interest receivable            | -                  | -                              | 769                                    | 48                                     | 64   | 881        |
| Investments                               | -                  | 1,787                          | -                                      | -                                      | 47,348                                     | 49,135     |
| First mortgage loans receivable           | 544                | 47,969                         | 328,173                                | 310,642                                | 1,183,549                                  | 1,870,877  |
| Second mortgage loans receivable          | -                  | -                              | 30,559                                 | -                                      | -  | 30,559     |
| Allowance for forgivable second           | -                  | -                              | (9,984)                                | -                                      | -  | (9,984)    |
| Advance to local government               | 3,124              | -                              | -                                      | -                                      | -  | 3,124      |
| Net pension asset                         | 33                 | -                              | -                                      | -                                      | -  | 33         |
| Capital assets:                           |                    |                                |  |  |  |            |
| Furniture and equipment                   | 3,565              | -                              | -                                      | -                                      | -  | 3,565      |
| Less accumulated depreciation             | (1,756)            | -                              | -                                      | -                                      | -  | (1,756)    |
| Total noncurrent assets                   | 35,934             | 49,756                         | 453,638                                | 331,896                                | 1,276,998                                  | 2,148,222  |
| Total assets                              | 67,082             | 73,263                         | 526,310                                | 381,150                                | 1,529,972                                  | 2,577,777  |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>     |                    |                                |  |  |  |            |
| Deferred amount on refundings             | -                  | -                              | 222                                    | -                                      | 640  | 862        |
| Deferred outflows related to pension      | 3,864              | -                              | -                                      | -                                      | -  | 3,864      |
| Total deferred outflows of resources      | 3,864              | -                              | 222                                    | -                                      | 640  | 4,726      |
| <b>LIABILITIES</b>                        |                    |                                |  |  |  |            |
| Current liabilities:                      |                    |                                |  |  |  |            |
| Accounts payable                          | 11,307             | 2                              | 1,221                                  | 779                                    | 50   | 13,359     |
| Accrued payroll and related liabilities   | 632                | -                              | -                                      | -                                      | -  | 632        |
| Compensated absences                      | 667                | -                              | -                                      | -                                      | -  | 667        |
| Due to primary government                 | 723                | -                              | -                                      | -                                      | -  | 723        |
| Interest payable                          | -                  | -                              | 6,463                                  | 5,414                                  | 17,978                                     | 29,855     |
| Escrow deposits                           | 1,536              | -                              | -                                      | -                                      | -  | 1,536      |
| Prepayments on mortgage loans             | 10                 | -                              | 235                                    | 175                                    | 859  | 1,279      |
| Due to federal government                 | 26,301             | -                              | -                                      | -                                      | -  | 26,301     |
| Due to other funds                        | -                  | -                              | 2,290                                  | -                                      | -  | 2,290      |
| Bonds payable                             | -                  | -                              | 52,990                                 | 13,485                                 | 44,945                                     | 111,420    |
| Total current liabilities                 | 41,176             | 2                              | 63,199                                 | 19,853                                 | 63,832                                     | 188,062    |
| Noncurrent liabilities:                   |                    |                                |  |  |  |            |
| Bonds payable                             | -                  | -                              | 273,162                                | 308,251                                | 1,287,623                                  | 1,869,036  |
| Compensated absences                      | 647                | -                              | -                                      | -                                      | -  | 647        |
| Net pension liability                     | 7,652              | -                              | -                                      | -                                      | -  | 7,652      |
| Net OPEB obligation                       | 1,661              | -                              | -                                      | -                                      | -  | 1,661      |
| Escrow deposits                           | 608                | 120                            | -                                      | -                                      | 3,127                                      | 3,855      |
| Arbitrage rebate payable                  | -                  | -                              | 1,110                                  | -                                      | -  | 1,110      |
| Total noncurrent liabilities              | 10,568             | 120                            | 274,272                                | 308,251                                | 1,290,750                                  | 1,883,961  |
| Total liabilities                         | 51,744             | 122                            | 337,471                                | 328,104                                | 1,354,582                                  | 2,072,023  |
| <b>DEFERRED INFLOWS OF RESOURCES</b>      |                    |                                |  |  |  |            |
| Deferred inflows related to pension       | 514                | -                              | -                                      | -                                      | -  | 514        |
| Total deferred inflows of resources       | 514                | -                              | -                                      | -                                      | -  | 514        |
| <b>NET POSITION</b>                       |                    |                                |  |  |  |            |
| Net investment in capital assets          | 1,809              | -                              | -                                      | -                                      | -  | 1,809      |
| Restricted for single family bond program | -                  | -                              | 189,061                                | 53,046                                 | 176,030                                    | 418,137    |
| Restricted for grant programs             | -                  | 9,310                          | -                                      | -                                      | -  | 9,310      |
| Restricted for Homebuyers Revolving Fund  | 3,153              | -                              | -                                      | -                                      | -  | 3,153      |
| Restricted for net pension asset          | 33                 | -                              | -                                      | -                                      | -  | 33         |
| Unrestricted                              | 13,693             | 63,831                         | -                                      | -                                      | -  | 77,524     |
| Total net position                        | \$ 18,688          | \$ 73,141                      | \$ 189,061                             | \$ 53,046                              | \$ 176,030                                 | \$ 509,966 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| <b>OPERATING REVENUES</b>                          |                    |                                |  |  |  |            |
| Mortgage interest income                           | \$ -               | \$ 44                          | \$ 22,459                              | \$ 16,162                              | \$ 49,298                                  | \$ 87,963  |
| Investment income:                                 |                    |                                |  |  |  |            |
| Interest   | 71                 | 110                            | 4,863                                  | 658                                    | 1,617                                      | 7,319      |
| Net (decrease) in the fair value<br>of investments | -                  | (6)                            | (4,464)                                | (314)                                  | (792)                                      | (5,576)    |
| Federal grant administration fees                  | 13,784             | -                              | -                                      | -                                      | -  | 13,784     |
| Fees and other income                              | 3,909              | -                              | -                                      | -                                      | 853  | 4,762      |
| Total operating revenues                           | 17,764             | 148                            | 22,858                                 | 16,506                                 | 50,976                                     | 108,252    |
| <b>OPERATING EXPENSES</b>                          |                    |                                |  |  |  |            |
| Salaries and benefits                              | 18,404             | -                              | -                                      | -                                      | -  | 18,404     |
| Contractual services                               | 5,664              | -                              | -                                      | -                                      | 1  | 5,665      |
| Materials and supplies                             | 1,576              | -                              | -                                      | -                                      | -  | 1,576      |
| Rentals and insurance                              | 25                 | -                              | -                                      | -                                      | -  | 25         |
| Other administrative expenses                      | 694                | -                              | -                                      | -                                      | -  | 694        |
| Other program expenses                             | 602                | 2                              | 3,440                                  | 260                                    | 969  | 5,273      |
| Interest expense                                   | 10                 | -                              | 15,401                                 | 10,939                                 | 30,542                                     | 56,892     |
| Mortgage service fees                              | -                  | 106                            | 1,232                                  | 1,196                                  | 3,857                                      | 6,391      |
| Issuance costs                                     | -                  | -                              | -                                      | -                                      | 3,602                                      | 3,602      |
| Depreciation                                       | 350                | -                              | -                                      | -                                      | -  | 350        |
| Total operating expenses                           | 27,325             | 108                            | 20,073                                 | 12,395                                 | 38,971                                     | 98,872     |
| Operating income (loss)                            | (9,561)            | 40                             | 2,785                                  | 4,111                                  | 12,005                                     | 9,380      |
| <b>NONOPERATING REVENUES (EXPENSES)</b>            |                    |                                |  |  |  |            |
| Federal grants revenue                             | 277,873            | -                              | -                                      | -                                      | -  | 277,873    |
| Other grant revenue                                | -                  | 4                              | -                                      | -                                      | -  | 4          |
| Federal grants expenses                            | (277,717)          | -                              | -                                      | -                                      | -  | (277,717)  |
| Local grants expenses                              | (10,506)           | -                              | -                                      | -                                      | -  | (10,506)   |
| Total nonoperating revenues (expenses)             | (10,350)           | 4                              | -                                      | -                                      | -  | (10,346)   |
| Income (loss) before transfers                     | (19,911)           | 44                             | 2,785                                  | 4,111                                  | 12,005                                     | (966)      |
| Transfers (to) other funds                         | -                  | -                              | (64,508)                               | (1,276)                                | -  | (65,784)   |
| Transfers from other funds                         | 17,899             | 155                            | -                                      | -                                      | 47,730                                     | 65,784     |
| Change in net position                             | (2,012)            | 199                            | (61,723)                               | 2,835                                  | 59,735                                     | (966)      |
| Total net position, July 1                         | 20,700             | 72,942                         | 250,784                                | 50,211                                 | 116,295                                    | 510,932    |
| Total net position, June 30                        | \$ 18,688          | \$ 73,141                      | \$ 189,061                             | \$ 53,046                              | \$ 176,030                                 | \$ 509,966 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|--|------------|
| Cash flows from operating activities:  |                    |                                |  |  |  |            |
| Receipts from customers  | \$ 2,050           | \$ 2,725                       | \$ 125,063                             | \$ 80,599                              | \$ 176,128                                 | \$ 386,565 |
| Receipts from federal government   | 13,867             | -                              | -                                      | -                                      | -  | 13,867     |
| Receipts from other funds  | 326                | -                              | 225                                    | -                                      | -  | 551        |
| Other miscellaneous receipts   | 3,909              | -                              | -                                      | -                                      | 853  | 4,762      |
| Acquisition of mortgage loans  | -                  | (5,052)                        | (20,848)                               | -                                      | (299,957)                                  | (325,857)  |
| Payments to service mortgages  | -                  | (106)                          | (1,232)                                | (1,196)                                | (3,857)                                    | (6,391)    |
| Payments to suppliers  | (8,271)            | (2)                            | -                                      | -                                      | (924)                                      | (9,197)    |
| Payments to federal government   | -                  | -                              | (3,684)                                | -                                      | -  | (3,684)    |
| Payments to other funds  | -                  | -                              | -                                      | -                                      | (551)                                      | (551)      |
| Payments to or for employees   | (18,852)           | -                              | -                                      | -                                      | -  | (18,852)   |
| Net cash provided (used) by operating activities   | (6,971)            | (2,435)                        | 99,524                                 | 79,403                                 | (128,308)                                  | 41,213     |
| Cash flows from non-capital financing activities:  |                    |                                |  |  |  |            |
| Operating grants received  | 300,587            | 4                              | -                                      | -                                      | -  | 300,591    |
| Transfers in (out)   | 17,898             | 155                            | 88,447                                 | (1,276)                                | (105,224)                                  | -          |
| Proceeds from sale of bonds  | -                  | -                              | -                                      | -                                      | 473,792                                    | 473,792    |
| Operating grants paid  | (285,422)          | -                              | -                                      | -                                      | -  | (285,422)  |
| Call premium paid  | -                  | -                              | -                                      | -                                      | (36)                                       | (36)       |
| Cost of issuance paid  | -                  | -                              | -                                      | -                                      | (3,602)                                    | (3,602)    |
| Principal payments   | -                  | -                              | (210,180)                              | (70,790)                               | (112,600)                                  | (393,570)  |
| Interest paid  | (10)               | -                              | (21,529)                               | (13,009)                               | (30,894)                                   | (65,442)   |
| Net cash provided (used) by non-capital financing activities   | 33,053             | 159                            | (143,262)                              | (85,075)                               | 221,436                                    | 26,311     |
| Cash flows from capital and related financing activities:  |                    |                                |  |  |  |            |
| Purchases of capital assets  | (983)              | -                              | -                                      | -                                      | -  | (983)      |
| Net cash used by capital and related financing activities  | (983)              | -                              | -                                      | -                                      | -  | (983)      |
| Cash flows from investing activities:  |                    |                                |  |  |  |            |
| Proceeds from sales and maturities of investments  | -                  | 34,940                         | 161,404                                | 37,423                                 | 156,115                                    | 389,882    |
| Purchases of investments   | -                  | (23,270)                       | (115,803)                              | (26,865)                               | (161,232)                                  | (327,170)  |
| Investment interest received   | 71                 | 120                            | 5,285                                  | 648                                    | 1,656                                      | 7,780      |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | -                  | 7                              | 54                                     | 39                                     | 119  | 219        |
| Net cash provided (used) by investing activities   | 71                 | 11,797                         | 50,940                                 | 11,245                                 | (3,342)                                    | 70,711     |
| Net increase in cash and cash equivalents  | 25,170             | 9,521                          | 7,202                                  | 5,573                                  | 89,786                                     | 137,252    |
| Cash and cash equivalents, July 1  | 6,196              | 11,071                         | 82,854                                 | 34,727                                 | 96,822                                     | 231,670    |
| Cash and cash equivalents, June 30   | \$ 31,366          | \$ 20,592                      | \$ 90,056                              | \$ 40,300                              | \$ 186,608                                 | \$ 368,922 |

(continued)

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2017**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals     |
|---|--------------------|--------------------------------|--|--|---|------------|
| Reconciliation of operating income to<br>net cash provided (used) by operating activities:        |                    |                                |  |  |   |            |
| Operating income (loss)   | \$ (9,561)         | \$ 40                          | \$ 2,785                               | \$ 4,111                               | \$ 12,005   | \$ 9,380   |
| Adjustments to reconcile operating income to<br>net cash provided (used) by operating activities: |                    |                                |  |  |   |            |
| Depreciation  | 350                | -                              | -                                      | -                                      | -   | 350        |
| Changes in assets and liabilities:  |                    |                                |  |  |   |            |
| (Increase) decrease in accounts receivable  | 232                | 148                            | 2,235                                  | 537                                    | (85)  | 3,067      |
| (Increase) decrease in mortgage interest receivable   | -                  | -                              | 1,956                                  | 456                                    | (2,014)   | 398        |
| (Increase) in pension asset   | (20)               | -                              | -                                      | -                                      | -   | (20)       |
| (Increase) in deferred pension outflows   | (1,703)            | -                              | -                                      | -                                      | -   | (1,703)    |
| (Increase) decrease in mortgage loans receivable  | -                  | (2,041)                        | 79,260                                 | 62,946                                 | (171,945)   | (31,780)   |
| Decrease in due from federal government   | 83                 | -                              | -                                      | -                                      | -   | 83         |
| Decrease in interfund receivables   | 326                | -                              | 225                                    | -                                      | -   | 551        |
| (Decrease) in interfund payables  | -                  | -                              | -                                      | -                                      | (551)   | (551)      |
| Increase (decrease) in accounts payable   | 1,107              | (478)                          | 1,045                                  | 758                                    | 963   | 3,395      |
| Increase in accrued payroll /<br>compensated absences   | 176                | -                              | -                                      | -                                      | -   | 176        |
| Increase in due to primary government   | 651                | -                              | -                                      | -                                      | -   | 651        |
| (Decrease) in arbitrage rebate liability  | -                  | -                              | (2,984)                                | -                                      | -   | (2,984)    |
| Increase in pension liability   | 2,223              | -                              | -                                      | -                                      | -   | 2,223      |
| (Decrease) in deferred pension inflows  | (774)              | -                              | -                                      | -                                      | -   | (774)      |
| Investment income included as operating revenue   | (71)               | (104)                          | (399)                                  | (344)                                  | (825)   | (1,743)    |
| Interest expense included as operating expense  | 10                 | -                              | 15,401                                 | 10,939                                 | 30,542  | 56,892     |
| Issuance cost included as operating expense   | -                  | -                              | -                                      | -                                      | 3,602   | 3,602      |
| Total adjustments   | 2,590              | (2,475)                        | 96,739                                 | 75,292                                 | (140,313)   | 31,833     |
| Net cash provided (used) by operating activities  | \$ (6,971)         | \$ (2,435)                     | \$ 99,524                              | \$ 79,403                              | \$ (128,308)  | \$ 41,213  |
| Noncash investing, capital, and financing activities:   |                    |                                |  |  |   |            |
| (Decrease) in fair value of investments   | \$ -               | \$ (3)                         | \$ (834)                               | \$ (181)                               | \$ (2,093)  | \$ (3,111) |
| Total noncash investing, capital, and financing activities  | \$ -               | \$ (3)                         | \$ (834)                               | \$ (181)                               | \$ (2,093)  | \$ (3,111) |



## ***FINANCIAL STATEMENTS***

**June 30, 2016**



STATE OF TENNESSEE  
COMPTROLLER OF THE TREASURY  
DEPARTMENT OF AUDIT  
DIVISION OF STATE AUDIT

SUITE 1500, JAMES K. POLK STATE OFFICE BUILDING  
505 DEADERICK STREET  
NASHVILLE, TENNESSEE 37243-1402

PHONE (615) 401-7897  
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## **Independent Auditor's Report**

The Honorable Bill Haslam, Governor  
Members of the General Assembly  
Members of the Board of Directors  
Mr. Ralph Perrey, Executive Director

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Tennessee Housing Development Agency, a component unit of the State of Tennessee, as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the Tennessee Housing Development Agency's basic financial statements as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

of accounting policies used and reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. Tennessee statutes, in addition to audit responsibilities, entrust certain other responsibilities to the Comptroller of the Treasury. Those responsibilities include serving as a member of the board of directors of Tennessee Housing Development Agency. We do not believe that the Comptroller's service in this capacity affected our ability to conduct an independent audit of the Tennessee Housing Development Agency.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tennessee Housing Development Agency as of June 30, 2016, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of net pension asset for the State and Higher Education Retirement Plan, the schedule of proportionate share of net pension liability for the Closed State and Higher Education Pension Plan, the schedule of contributions to the State and Higher Education Employee Retirement Plan, the schedule of contributions to the Closed State and Higher Education Employee Pension Plan, and the other postemployment benefits schedule of funding progress, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the agency's basic financial statements. The accompanying financial information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other

records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2016, on our consideration of the agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the agency's internal control over financial reporting and compliance.



Deborah V. Loveless, CPA  
Director  
December 19, 2016

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2016**

This section of the Tennessee Housing Development Agency's (THDA) annual financial statements presents management's discussion and analysis of THDA's financial performance for the year ended June 30, 2016, with comparative information presented for the fiscal year ended June 30, 2015. This information is being presented to provide additional information regarding the activities of THDA and to meet the financial reporting and disclosure requirements of the Governmental Accounting Standards Board (GASB) Statement Number 34, *Basic Financial Statements -- and Management's Discussion and Analysis -- for State and Local Governments*. This section should be read in conjunction with the Independent Auditor's Report and the audited financial statements and accompanying notes.

**INTRODUCTION – THE TENNESSEE HOUSING DEVELOPMENT AGENCY**

The mission statement of THDA is "Leading Tennessee Home by creating safe, sound, affordable housing opportunities." THDA's goal is to provide housing assistance to those in need by offering a variety of housing-related programs. One of the primary ways THDA assists Tennesseans is by offering mortgages for first-time homebuyers at below conventional market interest rates. At the close of fiscal year 2016, THDA has originated over 115,000 single-family mortgage loans in its 43-year history, and serves as the master servicer for all active mortgages it funds. In addition to helping homebuyers, THDA administers Section 8 rental assistance programs, including the tenant-based Housing Choice Voucher (HCV) program in approximately 74 of Tennessee's 95 counties, as well as the project-based Contract Administration program for approximately 400 contracts throughout all of Tennessee. THDA also administers grant programs, awarded on a competitive annual cycle, for rehabilitation and new construction of owner-occupied units and small rental projects. THDA is also involved in the development and rehabilitation of multifamily rental housing for low-income families by administering the federal Low-Income Housing Tax Credit, which is a competitive process, and by setting aside a portion of bond authority to be allocated to local issuing authorities for specific multifamily developments.

More recently, THDA has administered programs under the American Recovery and Reinvestment Act of 2009 (ARRA), including the Homeless Prevention and Rapid Re-Housing Program (HPRP), the Tax Credit Assistance Program (TCAP), the Neighborhood Stabilization Program (NSP), and a Low Income Housing Tax Credit exchange program under Section 1602 of the Act.

As established by statute, "The agency shall have a board of directors which shall be responsible for carrying out the powers given to the agency. . ." (*Tennessee Code Annotated 13-23-105*). This board meets regularly on a bi-monthly basis; however, some committees may meet more often as situations dictate.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

The basic financial statements include statements of net position; statements of revenues, expenses, and changes in net position; and statements of cash flows, as well as notes to the financial statements. The statements of net position provide financial information on the overall financial position of THDA at each year end. The statements of revenues, expenses, and changes in net position summarize the results of operations over the course of each fiscal year. The statements of cash flows provide relevant information about THDA's cash receipts and cash payments during each fiscal year.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

The notes to the financial statements provide essential information regarding THDA's significant accounting policies, significant account balances and activities, certain material risks, obligations, commitments, contingencies, and subsequent events.

THDA's financial statements are presented using the accrual basis of accounting and the flow of economic resources measurement focus. In addition to the basic financial statements, required and other supplementary information is included.

THDA is also considered to be a discretely presented "component unit" for the State of Tennessee, and therefore, its financial information is reported in the State of Tennessee's government-wide *Comprehensive Annual Financial Report*. This report may be viewed at <http://www.tn.gov/finance/article/fa-accfin-cafr>

**FINANCIAL HIGHLIGHTS**

**Year Ended June 30, 2016**

- Total assets decreased by \$90.1 million, or 3.5%.
- Deferred outflows of resources increased \$0.5 million, or 18.4%.
- Total liabilities decreased by \$83.1 million, or 4.1%.
- Net position was \$510.9 million. This is a decrease of \$3.4 million, or 0.7%, from fiscal year 2015.
- Cash and cash equivalents decreased by \$69.3 million, or 23.0%.
- Total investments increased by \$18.4 Million, or 7.2%.
- Bonds payable decreased by \$72.7 million, or 3.67%.
- Deferred inflows of resources decreased \$3.0 million, which was related to pensions.
- THDA originated \$293.4 million in new loans, which is an increase of \$42.7 million, or 17.03%, from the prior year.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

**FINANCIAL ANALYSIS OF THE AGENCY**

**Net Position.** The following table focuses on the changes in net position between fiscal years (expressed in thousands):

|                                | <u>2016</u>              | <u>2015</u>              |
|--------------------------------|--------------------------|--------------------------|
| Current assets                 | \$ 393,675               | \$ 442,792               |
| Capital assets                 | 1,175                    | 512                      |
| Other noncurrent assets        | <u>2,081,560</u>         | <u>2,123,193</u>         |
| Total assets                   | <u>2,476,410</u>         | <u>2,566,497</u>         |
| Deferred outflows of resources | <u>3,142</u>             | <u>2,653</u>             |
| Current liabilities            | 149,798                  | 191,375                  |
| Noncurrent liabilities         | <u>1,817,534</u>         | <u>1,859,097</u>         |
| Total liabilities              | <u>1,967,332</u>         | <u>2,050,472</u>         |
| Deferred inflows of resources  | <u>1,288</u>             | <u>4,271</u>             |
| Invested in capital assets     | 1,175                    | 512                      |
| Restricted net position        | 430,114                  | 441,196                  |
| Unrestricted net position      | <u>79,643</u>            | <u>72,699</u>            |
| Total net position             | <u><u>\$ 510,932</u></u> | <u><u>\$ 514,407</u></u> |

**2016 to 2015**

- THDA's total net position decreased by \$3.4 million because operating income was less than the amount by which nonoperating expenses exceeded nonoperating revenues.
- First and Second mortgage loans (net of allowance for forgivable second mortgages) receivable decreased by \$10.8 million. During FY 2016, single-family mortgage loan originations increased by \$42.7 million, whereas mortgage loan payoffs increased by \$27.4 million and mortgage loan repayments decreased \$2.8 million. In addition, THDA recognized an allowance for future forgiveness of forgivable second mortgages of \$4.9 million for FY 2016.
- Total liabilities decreased \$83.1 million. The decrease is primarily due to a \$72.7 million decrease of bonds payable at June 30, 2016 as compared to June 30, 2015.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

**Changes in Net Position.** The following table summarizes the changes in revenues, expenses, and changes in net position between fiscal years (expressed in thousands):

|  | <u>2016</u>       | <u>2015</u>       |
|--|-------------------|-------------------|
| Operating revenues                     |                   |                   |
| Mortgage interest income               | \$ 90,235         | \$ 96,999         |
| Investment income                      | 5,872             | 6,535             |
| Other                                  | 17,052            | 16,512            |
| Total operating revenues               | <u>113,159</u>    | <u>120,046</u>    |
| Operating expenses                     |                   |                   |
| Interest expense                       | 62,045            | 66,389            |
| Other                                  | 41,916            | 43,932            |
| Total operating expenses               | <u>103,961</u>    | <u>110,321</u>    |
| Operating income                       | <u>9,198</u>      | <u>9,725</u>      |
| Nonoperating revenues (expenses)       |                   |                   |
| Grant revenues                         | 269,226           | 307,012           |
| Grant expenses                         | (281,899)         | (322,465)         |
| Total nonoperating revenues (expenses) | <u>(12,673)</u>   | <u>(15,453)</u>   |
| Change in net position                 | <u>\$ (3,475)</u> | <u>\$ (5,728)</u> |

**2016 to 2015**

Total operating revenues decreased \$6.9 million, primarily due to a decrease in mortgage interest income of \$6.8 million. This is due to new mortgage loan originations having lower interest rates than those associated with mortgage loan repayments.

Total operating expenses decreased \$6.3 million. This is primarily due to a bond debt strategy to use mortgage loan prepayments to call bonds on a monthly basis, as well as refunding outstanding bonds with new bonds bearing a lower interest rate.

**DEBT ACTIVITY**

Bonds outstanding at June 30 were as follows (expressed in thousands):

|               | <u>2016</u> | <u>2015</u>  |
|---------------|-------------|--------------|
| Bonds payable | \$1,906,494 | \$ 1,979,170 |

**Year Ended June 30, 2016**

Total bonds and notes payable decreased \$72.7 million, due primarily to an increase in the redemption of bonds as compared to recent fiscal years. During the fiscal year, THDA issued debt totaling \$306.9 million, with activity arising from two bond issues.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

With interest rates remaining at historically low levels, THDA continued to call bonds with proceeds from mortgage repayments and prepayments. THDA refunded \$67.1 million of outstanding bonds into new bond originations with lower interest rates.

**Bond Ratings**

For bonds issued under the Homeownership Program Bonds, Moody's Investor Service, Inc. (Moody's) has assigned THDA's bonds a rating of Aa1, and Standard & Poor's Ratings Services (S&P), a division of the The McGraw-Hill Companies, Inc. has assigned THDA's bonds a rating of AA+.

For bonds issued under the Housing Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa2. These bonds are not rated by S&P.

For bonds issued under the Residential Finance Program Bonds, Moody's has assigned THDA's bonds a rating of Aa1 and S&P has assigned THDA's bonds a rating of AA+.

There were no revisions to THDA's bond ratings during FY 2016 or FY 2015.

**Debt Limits**

In accordance with *Tennessee Code Annotated*, 13-23-121, THDA operates under a "debt ceiling" of \$2,930,000,000.

**GRANT PROGRAMS**

During FY 2007 through FY 2009, the General Assembly appropriated revenue to THDA for grant programs. Likewise, THDA's board of directors allocated additional THDA funds for grants. These funds established a grant program that was titled by the THDA as the "Tennessee Housing Trust Fund."

The four-level model for funding this grant program includes state appropriations, THDA funds, private sector investment, and matching funds from local grantees. The purpose of this grant program is to serve the needs of low and/or very low income, elderly, and special needs Tennesseans. Funding and uses for the Housing Trust Fund are as follows:

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

|                                  | FY 2016             | FY 2015             | FY 2014 and<br>Prior | Total                |
|----------------------------------|---------------------|---------------------|----------------------|----------------------|
| <b><i>Funding Sources:</i></b>   |                     |                     |                      |                      |
| THDA                             | \$ 7,500,000        | \$ 7,500,000        | \$ 52,300,000        | \$ 67,300,000        |
| State Appropriation              | -                   | -                   | 4,350,000            | 4,350,000            |
| <b>Totals</b>                    | <b>\$ 7,500,000</b> | <b>\$ 7,500,000</b> | <b>\$ 56,650,000</b> | <b>\$ 71,650,000</b> |
| <b><i>Approved Uses:</i></b>     |                     |                     |                      |                      |
| Rural repair program (USDA)      | \$ -                | \$ 700,000          | \$ 5,600,000         | \$ 6,300,000         |
| Ramp Programs & Hsg Modification | -                   | 150,000             | 1,200,000            | 1,350,000            |
| Emergency Repairs                | 2,700,000           | 1,800,000           | 14,000,000           | 18,500,000           |
| Competitive Grants               | 2,800,000           | 2,850,000           | 31,950,000           | 37,600,000           |
| Rebuild & Recover                | 500,000             | 500,000             | 2,300,000            | 3,300,000            |
| Other Grants                     | 1,500,000           | 1,500,000           | 1,600,000            | 4,600,000            |
| <b>Totals</b>                    | <b>\$ 7,500,000</b> | <b>\$ 7,500,000</b> | <b>\$ 56,650,000</b> | <b>\$ 71,650,000</b> |

**CURRENT MORTGAGE PRODUCTS AND ENVIRONMENT**

In October of 2013, THDA made a significant change to its mortgage lending program. On October 1, 2013, the *Great Choice* and the *Great Choice Plus* loan programs were introduced and the *Great Rate*, *Great Advantage* and *Great Start* loan programs were eliminated. The *Great Choice* loan program offers THDA the opportunity to offer a more competitive interest rate on its 30 year fixed rate mortgage product while still offering down payment assistance with the addition of the *Great Choice Plus* loan program which is a second mortgage at a 0% interest rate for a term of 10 years. During fiscal year 2015, the *Great Choice Plus* loan product was modified to a forgivable second mortgage, in which 100% of the loan amount must be repaid if the home is sold or the associated first mortgage is refinanced within the first nine years of closing. Beginning in year 10, the loan is forgiven at the rate of 20% per year. The loan is fully forgiven at the end of year 15.

A special interest rate reduction on *Great Choice* loan program has been designated to ensure that qualified service men and women have access to affordable homeownership opportunities. This special offer, referred to as "*Homeownership for the Brave*", provides a 0.5% rate reduction on the current interest rate for *Great Choice* loans. In addition to the rate reduction, "*Homeownership for the Brave*" applicants are eligible for optional down payment and closing cost assistance through the *Great Choice Plus* second mortgage loan at a 0% interest rate.

All loans made or purchased by THDA are fixed-rate mortgages with a maximum loan term of 360 months (30 years), and must conform to insurer / guarantor underwriting guidelines. THDA does not make or purchase adjustable rate mortgages (ARMs), interest-only mortgages, "buy-down" loans, mortgages with a future lump-sum payment due (balloon-type mortgage), or with other similar mortgage terms. THDA does not make or purchase "sub-prime" mortgage loans.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

Single-family mortgage loans purchased by THDA with loan-to-value (LTV) ratios between 78% and 97% must have an acceptable insurer/guarantor, which includes:

- FHA (United States Department of Housing and Urban Development)
- VA (Veterans Administration Guaranty Program)
- USDA/RD (the United States Department of Agriculture - Rural Development, formerly Farmers Home Administration)
- Private mortgage insurance

THDA will accept private mortgage insurance provided from private mortgage insurers, who are licensed by the Tennessee Commissioner of Commerce and Insurance to do business in Tennessee and are rated at least AA by Standard & Poor's Rating Group. THDA will allow privately insured loans underwritten using nationally accepted underwriting guidelines established by Fannie Mae or Freddie Mac. These loans must be approved through an automated underwriting system such as Desktop Underwriter or Loan Prospector with no expanded approvals. Such privately insured mortgage loans may have loan-to-value ratios up to and including 97% of the lesser of the purchase price or the appraised value. Loans with a 78% LTV or lower do not require mortgage insurance. A detailed chart of these mortgage loan products and primary mortgage loan terms may be obtained from THDA's internet site at <https://thda.org/homebuyers/homebuyers>

For the past several years, THDA has closely monitored its loan portfolio for delinquency and foreclosures. This monitoring has included analysis based on loan type (Great Choice, Great Choice Plus, Homeownership for the Brave), insurer/guarantor (FHA, VA, RECD, private mortgage insurer), mortgage loan servicer, down-payment assistance, and other factors as deemed necessary.

As of June 30, 2016, the delinquency and foreclosure rates for its single-family loan portfolio are as follows:

| <u>Loan Status</u>  | <u>Total Number of<br/>Loans Serviced</u> | <u>Number of Loans<br/>in Status</u> |    | <u>Principal Amount</u> | <u>Percentage</u> |
|---------------------|---|--------------------------------------|----|-------------------------|-------------------|
| 60-89 Days Past Due | 23,492                                    | 508                                  | \$ | 39,830,107              | 2.16%             |
| 90+ Days Past Due   | 23,492                                    | 1,503                                |    | 116,348,733             | 6.40%             |
| In Foreclosure      | 23,492                                    | 148                                  |    | 12,307,322              | 0.63%             |

Note: Percentage is calculated by dividing the "Number of Loans in Status" by the "Total Number of Loans Serviced."

### **ECONOMIC FACTORS**

In accordance with THDA's investment policy, THDA typically invests in short-term and long-term fixed-rate debt securities from federal agencies. As a bench-mark, THDA uses the one-, three-, and five-year Constant Maturity Treasury (CMT) rates as established by the United States Treasury.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**  
**JUNE 30, 2016**

The continuation of relatively low interest rates from a historic perspective increased the likelihood of negative arbitrage, in which the interest rates on THDA's bond issues exceeds the current investment interest rates. THDA monitors prepayments and bond investment yields, and seeks to reduce negative arbitrage by calling bonds with the funds from prepayments.

**CONTACTING THDA's FINANCIAL MANAGEMENT**

This financial report is designed to provide THDA's stakeholders with a general overview of THDA's finances and to show accountability for the funds that it receives, invests, and expends. If you have questions about this report, or need additional financial information, contact Trent Ridley, Chief Financial Officer at (615) 815-2012 or via e-mail at [TRidley@thda.org](mailto:TRidley@thda.org).

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF NET POSITION**  
**JUNE 30, 2016**  
**(Expressed in Thousands)**

**ASSETS**

|   |    |                  |
|---|----|------------------|
| Current assets:                           |    |                  |
| Cash and cash equivalents (Note 2)        | \$ | 218,023          |
| Investments (Note 2)                      |    | 74,211           |
| Receivables:                              |    |                  |
| Accounts                                  |    | 4,060            |
| Interest                                  |    | 11,944           |
| First mortgage loans                      |    | 59,075           |
| Due from federal government               |    | 26,361           |
| Prepaid expenses                          |    | 1                |
| Total current assets                      |    | <u>393,675</u>   |
| Noncurrent assets:                        |    |                  |
| Restricted assets:                        |    |                  |
| Cash and cash equivalents (Note 2)        |    | 13,647           |
| Investments (Note 2)                      |    | 157,864          |
| Investment interest receivable            |    | 1,326            |
| Investments (Note 2)                      |    | 42,653           |
| First mortgage loans receivable           |    | 1,849,432        |
| Second mortgage loans receivable          |    | 21,326           |
| Allowance for forgivable second mortgages |    | (7,808)          |
| Advance to local government               |    | 3,107            |
| Net pension asset (Note 6)                |    | 13               |
| Capital assets:                           |    |                  |
| Furniture and equipment                   |    | 2,631            |
| Less accumulated depreciation             |    | (1,456)          |
| Total noncurrent assets                   |    | <u>2,082,735</u> |
| Total assets                              |    | <u>2,476,410</u> |

**DEFERRED OUTFLOWS OF RESOURCES**

|  |  |              |
|--|--|--------------|
| Deferred amount on refundings                  |  | 981          |
| Deferred outflows related to pensions (Note 6) |  | <u>2,161</u> |
| Total deferred outflows of resources           |  | <u>3,142</u> |

**LIABILITIES**

|   |  |                  |
|---|--|------------------|
| Current liabilities:                    |  |                  |
| Accounts payable                        |  | 9,235            |
| Accrued payroll and related liabilities |  | 585              |
| Compensated absences                    |  | 633              |
| Due to primary government               |  | 72               |
| Interest payable                        |  | 32,300           |
| Escrow deposits                         |  | 89               |
| Prepayments on mortgage loans           |  | 1,161            |
| Due to federal government               |  | 1,679            |
| Bonds payable (Note 4)                  |  | 100,360          |
| Arbitrage rebate payable                |  | <u>3,684</u>     |
| Total current liabilities               |  | <u>149,798</u>   |
| Noncurrent liabilities:                 |  |                  |
| Bonds payable (Note 4)                  |  | 1,806,134        |
| Compensated absences                    |  | 611              |
| Net pension liability (Note 6)          |  | 5,429            |
| Net OPEB obligation (Note 10)           |  | 1,602            |
| Escrow deposits                         |  | 3,348            |
| Arbitrage rebate payable                |  | <u>410</u>       |
| Total noncurrent liabilities            |  | <u>1,817,534</u> |
| Total liabilities                       |  | <u>1,967,332</u> |

**DEFERRED INFLOWS OF RESOURCES**

|   |  |              |
|---|--|--------------|
| Deferred inflows related to pensions (Note 6) |  | <u>1,288</u> |
| Total deferred inflows of resources           |  | <u>1,288</u> |

**NET POSITION**

|  |    |                |
|--|----|----------------|
| Net investment in capital assets                               |    | 1,175          |
| Restricted for single family bond programs (Note 5 and Note 8) |    | 417,331        |
| Restricted for grant programs (Note 5)                         |    | 9,617          |
| Restricted for Homebuyers Revolving Loan Program (Note 5)      |    | 3,153          |
| Restricted for net pension asset (Note 6)                      |    | 13             |
| Unrestricted (Note 8)  |    | <u>79,643</u>  |
| Total net position   | \$ | <u>510,932</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2016**  
**(Expressed in Thousands)**

**OPERATING REVENUES**

|  |                |
|--|----------------|
| Mortgage interest income                           | \$ 90,235      |
| Investment income:                                 |                |
| Interest   | 9,714          |
| Net (decrease) in the fair value<br>of investments | (3,842)        |
| Federal grant administration fees                  | 13,346         |
| Fees and other income                              | 3,706          |
| Total operating revenues                           | <u>113,159</u> |

**OPERATING EXPENSES**

|                               |                |
|-------------------------------|----------------|
| Salaries and benefits         | 15,845         |
| Contractual services          | 4,989          |
| Materials and supplies        | 1,233          |
| Rentals and insurance         | 18             |
| Other administrative expenses | 571            |
| Other program expenses        | 9,683          |
| Interest expense              | 62,045         |
| Mortgage service fees         | 6,755          |
| Issuance costs                | 2,311          |
| Depreciation                  | 511            |
| Total operating expenses      | <u>103,961</u> |
| Operating income              | <u>9,198</u>   |

**NONOPERATING REVENUES (EXPENSES)**

|  |                   |
|--|-------------------|
| Federal grants revenue                 | 269,217           |
| Other grants revenue                   | 9                 |
| Federal grants expenses                | (269,057)         |
| Local grants expenses                  | (12,842)          |
| Total nonoperating revenues (expenses) | <u>(12,673)</u>   |
| Change in net position                 | <u>(3,475)</u>    |
| Total net position, July 1             | <u>514,407</u>    |
| Total net position, June 30            | <u>\$ 510,932</u> |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2016**  
**(Expressed in Thousands)**

|  |                          |
|--|--------------------------|
| Cash flows from operating activities:  |                          |
| Receipts from customers  | \$ 417,586               |
| Receipts from federal government   | 12,862                   |
| Other miscellaneous receipts   | 3,706                    |
| Acquisition of mortgage loans  | (293,475)                |
| Payments to service mortgages  | (6,755)                  |
| Payments to suppliers  | (8,204)                  |
| Payments to or for employees   | <u>(17,046)</u>          |
| Net cash provided by operating activities  | <u>108,674</u>           |
| Cash flows from non-capital financing activities:  |                          |
| Operating grants received  | 258,411                  |
| Proceeds from sale of bonds  | 306,902                  |
| Operating grants paid  | (285,892)                |
| Cost of issuance paid  | (2,311)                  |
| Principal payments   | (373,350)                |
| Interest paid  | <u>(68,299)</u>          |
| Net cash used by non-capital financing activities  | <u>(164,539)</u>         |
| Cash flows from capital and related financing activities:  |                          |
| Purchases of capital assets  | <u>(1,174)</u>           |
| Net cash used by capital and related financing activities  | <u>(1,174)</u>           |
| Cash flows from investing activities:  |                          |
| Proceeds from sales and maturities of investments  | 332,627                  |
| Purchases of investments   | (355,001)                |
| Investment interest received   | 10,008                   |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | <u>87</u>                |
| Net cash used by investing activities  | <u>(12,279)</u>          |
| Net decrease in cash and cash equivalents  | (69,318)                 |
| Cash and cash equivalents, July 1  | <u>300,988</u>           |
| Cash and cash equivalents, June 30   | \$ <u><u>231,670</u></u> |

(continued)

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2016**  
**(Expressed in Thousands)**

|  |                          |
|--|--------------------------|
| Reconciliation of operating income to                      |                          |
| net cash provided by operating activities:                 |                          |
| Operating income   | \$ <u>9,198</u>          |
| Adjustments to reconcile operating income to               |                          |
| net cash provided by operating activities:                 |                          |
| Depreciation   | 511                      |
| Pension expense  | 566                      |
| Changes in assets and liabilities:                         |                          |
| Decrease in accounts receivable                            | 25,537                   |
| Decrease in mortgage interest receivable                   | 1,567                    |
| (Increase) in deferred pension outflows                    | (1,586)                  |
| Decrease in mortgage loans receivable                      | 10,795                   |
| (Increase) in due from federal government                  | (484)                    |
| Increase in accounts payable                               | 2,673                    |
| Increase in accrued payroll /                              |                          |
| compensated absences                                       | 121                      |
| Increase in due to primary government                      | 1                        |
| Increase in arbitrage rebate liability                     | 1,291                    |
| Investment income (loss) included as operating revenue     | (5,872)                  |
| Interest expense included as operating expense             | 62,045                   |
| Issuance cost included as operating expense                | <u>2,311</u>             |
| Total adjustments  | <u>99,476</u>            |
| Net cash provided by operating activities                  | \$ <u><u>108,674</u></u> |
| Noncash investing, capital, and financing activities:      |                          |
| Increase in fair value of investments                      | \$ <u>68</u>             |
| Total noncash investing, capital, and financing activities | \$ <u><u>68</u></u>      |

The Notes to the Financial Statements are an integral part of this statement.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**JUNE 30, 2016**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**a. Reporting Entity**

The Tennessee Housing Development Agency was created by an act of the legislature (Chapter 241, Public Acts, 1973). The act was approved by the Governor on May 14, 1973. The enabling legislation can be found in *Tennessee Code Annotated*, Section 13-23-101 et seq. The purpose of the agency is to improve housing and living conditions for lower- and moderate-income persons and families in Tennessee by making loans and mortgages to qualified sponsors, builders, developers, and purchasers of low- and moderate-income family dwellings.

The agency is governed by a board of directors. The Comptroller of the Treasury, the Secretary of State, the State Treasurer, the Commissioner of the Department of Finance and Administration, and a Staff Assistant to the Governor serve as *ex officio* board members of the Agency. The remaining members are appointed by the Governor, the Speaker of the State Senate, and the Speaker of the State House of Representatives. Board members are to be representatives of the housing, real estate, or home building industries; the mortgage profession; local governments; or one of the three grand divisions of the state, and must be knowledgeable about the problems of inadequate housing conditions in Tennessee. One member of the board is a resident board member as required by Section 505 of the Quality Housing and Work Responsibility Act of 1998 and 24 CFR Part 964, Subpart E. *Tennessee Code Annotated* Section 13-23-101 et seq. was amended to revise the composition of the board of directors, effective July 1, 2013.

In order to accomplish its objectives, the agency is authorized to raise funds through the issuance of bonds and notes. Bonds and notes issued by the agency are not general obligations of the State of Tennessee or any of its political subdivisions, and neither the faith and credit nor the taxing power of the state or any political subdivision is pledged for payment of the principal or interest on such bonds or notes.

The Tennessee Housing Development Agency is a component unit of the State of Tennessee. Although the agency is a separate legal entity, the state appoints a majority of its governing body and approves its operating budget. The agency is discretely presented in the *Tennessee Comprehensive Annual Financial Report*.

**b. Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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Certain accounting policies and procedures are stipulated in the agency's Mortgage Finance Program, Single Family Program, Homeownership Program, Housing Finance Program, and General Residential Finance Program bond resolutions and the Single Family Mortgage Notes trust indenture. The agency follows these procedures in establishing and maintaining the various funds and accounts for its programs. Revenues and expenses applicable to each fund and account are recorded therein.

**c. Basis of Accounting and Measurement Focus**

The accompanying financial statements have been prepared using the accrual basis of accounting and the flow of economic resources measurement focus. Under this basis, revenues are recorded when earned and expenses are recorded when liabilities are incurred, regardless of the timing of related cashflows. When both restricted and unrestricted resources are available for use, it is the agency's policy to use the restricted resources first. All significant interfund transactions have been eliminated.

**d. Capital Assets**

Capital assets, which include furniture and office equipment, are defined by the agency as assets with an initial, individual cost of \$5,000 or more.

Capital assets are depreciated on a straight-line basis over the following estimated useful lives of the assets.

| <u>Description</u> | <u>Estimated Life</u> |
|--------------------|-----------------------|
| Furniture          | 10 years              |
| Computer equipment | 3 years               |

**e. Restricted Assets**

Restricted assets are comprised of the Debt Service Reserve Funds, Bond Reserve Funds, and Net Pension Assets (see note 6).

The bond resolutions require the agency to establish a Debt Service Reserve Fund or a Bond Reserve Fund for each bond issue. The bond resolutions require that if the Debt Service and Expense Funds or the Revenue Funds of a bond issue are not sufficient to provide for interest or principal and sinking fund requirements of that issue that funds be transferred from the Debt Service Reserve Fund or the Bond Reserve Fund to cover any deficiency.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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**f. Deferred Amount on Refundings and Bond Premiums and Discounts**

1. Deferred Amounts on Refundings: The agency amortizes the deferred amount on refundings using the straight-line method.
2. Bond Premiums and Discounts: Bond premiums and discounts are deferred and amortized over the life of the bonds using the interest method. Bonds payable are reported net of the applicable unamortized bond premium or discount.

**g. Cash and Cash Equivalents**

In addition to demand deposits and deposits in the pooled investment fund administered by the State Treasurer, this classification includes short-term investments with original maturities of three months or less from the date of acquisition.

**h. Investments**

The agency has established guidelines for its funds to meet the requirements of the bond resolutions and to comply with the statutes of the State of Tennessee. Permitted investments include the following: direct obligations of the U.S. Treasury and U.S. Agencies, obligations guaranteed by the U.S., public housing bonds secured by contracts with the U.S., direct and general obligations of the State of Tennessee or obligations guaranteed by the State of Tennessee, obligations of other states or instrumentalities thereof which are rated in either of the two highest rating categories by Moody's Investor Service or Standard & Poor's Corporation, interest bearing time or demand deposits, collateralized certificates of deposit in authorized state depositories, and repurchase agreements collateralized by authorized securities.

Investments are stated at fair value, except for repurchase agreements, which are reported at cost.

**i. Accrual of Interest Income**

Interest on first mortgage loans receivable and investment securities is credited to income as earned and classified as interest receivable.

**j. Mortgages**

Mortgages are carried at their original amount less collected principal.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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**k. Operating Revenues and Expenses**

The agency was created with the authority to issue bonds to the investing public in order to create a flow of private capital through the agency into mortgage loans to certain qualified individuals and qualified housing sponsors. The agency's primary operation is to borrow funds in the bond market and issue those funds to make single-family and multi-family loans. The primary operating revenue is the interest income on outstanding mortgages and the investment income from proceeds of bonds. The primary operating expense of the agency is the interest expense on bonds outstanding. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

**l. Allowance for Forgivable Second Mortgages**

THDA has offered Down Payment Assistance (DPA) product for several years. Beginning in October 2014, this product changed to a 0% forgivable second mortgage, loan, of which 100% of the original principal amount is repayable to THDA if the loan is repaid within ten years of the origination date. Beginning on the eleventh anniversary of the origination date, 20% of the original principal amount will be forgiven. The amount of forgiveness increases an additional 20% on the loan anniversary thereafter. On the 15<sup>th</sup> anniversary of the origination date, 100% of the original principal amount becomes forgiven. Because of the likelihood that some amount of the original principal amount will be forgiven in the course of time, an allowance account has been established for those loans that may enter the forgivable period.

**m. Pensions**

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan in the Tennessee Consolidated Retirement System (TCRS) and additions to/deductions from the plan's fiduciary net position have been determined on the same basis as they are reported by the TCRS. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Closed State and Higher Education Employee Pension Plan and the State and Higher Education Employee Retirement Plan. Investments are reported at fair value.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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**NOTE 2. DEPOSITS AND INVESTMENTS**

**a. Deposits**

Custodial Credit Risk Custodial credit risk for deposits is the risk that in the event of a bank failure, the agency's deposits may not be returned.

The laws of the State of Tennessee require that collateral be pledged to secure all uninsured deposits. The agency's bond resolutions require deposits to be fully secured.

The agency's deposits are in financial institutions which participate in the bank collateral pool administered by the State Treasurer, except as noted below. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

At June 30, 2016, the bank balance was \$3,921,135.08. All bank balances at June 30, 2016, were insured, except the Bank of New York Mellon (BNYM) accounts. U.S. Department of the Treasury requires the funds for the Hardest Hit Fund program to be deposited in the BNYM accounts. THDA has no obligation to ensure that the funds in the accounts are collateralized should the amount of money in the account be in excess of the FDIC insurance coverage of \$250,000. THDA will not be responsible for a loss of the funds due to the bank's failure and the lack of adequate collateral. Of the bank balance at June 30, 2016, \$3,307,357.87 was in the BNYM. Of this amount, \$3,057,357.87 exceeded the FDIC insurance coverage. The agency has deposits in the State Pooled Investment Fund administered by the State Treasurer. The fund's investments are measured at amortized cost. The fund is not rated by a nationally recognized statistical rating organization. The fund's investment policy and required risk disclosures are presented in the *State of Tennessee Treasurer's Report*. That report is available on the state's website at [www.treasury.tn.gov](http://www.treasury.tn.gov).

**b. Investments**

As stated in the agency's investment policy, the "prudent man rule" shall be the standard of prudence used by all officials responsible for the investment of assets. Investments are made as a prudent person would be expected to act in the management of his or her own affairs, with consideration of the safety of capital and the probability of income, and avoidance of speculative investments.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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The agency's investment policy states that the agency's portfolios will be diversified in order to reduce the risk of loss resulting from concentration of assets in a specific maturity, a specific issuer, or a specific class of securities. The agency may invest 100% of its portfolio in U.S. government securities. A minimum of 5% of the par value of total investments must mature within five years. No more than 50% of the par value of the combined portfolios can be invested in maturities greater than 15 years without approval of the Bond Finance Committee.

Portfolio maturities shall be staggered in a way that avoids undue concentrations of assets in a specific maturity sector. Maturities shall be selected which provide for stability of income and reasonable liquidity. It is the intent of this policy that sufficient investments be scheduled to mature to provide for the required liquidity for debt service and other expenditures per resolution requirements.

Interest Rate Risk Interest Rate Risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment.

Duration is a measure of a debt investment's exposure to fair value changes arising from changing interest rates. It uses the present value of cash flows, weighted for those cash flows as a percentage of the investment's full price.

| <b>Investment Type</b> | <b>June 30, 2016</b> |                                   |
|------------------------|----------------------|-----------------------------------|
|                        | <b>Fair Value</b>    | <b>Effective Duration (Years)</b> |
| U.S. Agency Coupon     | \$131,326,153        | 0.804                             |
| U.S. Treasury Coupon   | 68,451,345           | 0.143                             |
| U.S. Agency Discount   | 152,930,920          | 1.626                             |
|                        |                      |                                   |
| Total                  | <u>\$352,708,418</u> | 0.731                             |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

Fair Value Measurements THDA implemented GASB Statement 72 *Fair Value Measurement and Application*. GASB 72 was issued to address accounting and financial reporting issues related to fair value measurements. THDA categorizes its fair value measurements within the fair value hierarchy established by accounting principles generally accepted in the United States of America. THDA has the following recurring fair value measurements as of June 30, 2016:

|                                   |                    | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|-----------------------------------|--------------------|--|---|--|
|                                   | June 30, 2016      |  |   |  |
| <b>Assets by Fair Value Level</b> | <i>(Thousands)</i> |  |   |  |
| Debt securities                   |                    |  |   |  |
| U.S. Agency Coupon                | \$131,326          | \$-0-  | \$131,326   | \$-0-  |
| U.S. Treasury Coupon              | 68,451             | 68,451   | -0-   | -0-  |
| U.S. Agency Discount              | 152,931            | -0-  | 152,931   | -0-  |
| Total debt securities             | \$352,708          | \$68,451   | \$284,257   | \$-0-  |

Assets classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for identical assets as those securities. Assets classified in Level 2 of the fair value hierarchy are valued using prices quoted in active markets for similar assets as those securities. Level 3 valuations are derived from valuation techniques in which significant inputs are unobservable.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

**Credit Risk** Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Refer to Note 1.h for further explanation of the agency's permitted investments. Credit quality ratings for the agency's investments as of June 30, 2016, are included in the schedules below. Securities are rated using Standard and Poor's and/or Moody's and are presented below using the Standard and Poor's rating scale.

| June 30, 2016        |               |                            |             |               |                        |
|----------------------|---------------|----------------------------|-------------|---------------|------------------------|
| Investment Type      | Fair Value    | U.S. Treasury <sup>1</sup> | AAA         | AA+           | Not Rated <sup>2</sup> |
| U.S. Agency Coupon   | \$131,326,153 |                            | \$2,615,164 | 128,710,989   |                        |
| U.S. Treasury Coupon | 68,451,345    | \$68,451,345               |             |               |                        |
| U.S. Agency Discount | 152,930,920   |                            |             |               | 152,930,920            |
| Total                | \$352,708,418 | \$68,451,345               | \$2,615,164 | \$128,710,989 | \$152,930,920          |

**Concentration of Credit Risk** Concentration of credit risk is the risk of loss attributed to the magnitude of the agency's investment in a single issuer.

More than 5% of the agency's investments are invested in the following single issuers:

| <b>Issuer</b>                    | June 30, 2016                     |                           |
|----------------------------------|-----------------------------------|---------------------------|
|                                  | <b>Fair Value<br/>(Thousands)</b> | <b>% of<br/>Portfolio</b> |
| Federal Home Loan Bank           | \$180,760                         | 51.25                     |
| Federal Home Loan Mortgage Corp  | \$41,153                          | 11.67                     |
| Federal National Mortgage Assoc. | \$59,729                          | 16.93                     |

**New GASB 79 Disclosures** During fiscal year 2016, Tennessee Housing Development Agency implemented *GASB Statement 79, Certain External Investment Pools and Pool Participants*. The State of Tennessee, by law, requires that the Tennessee Housing Development Agency to participate in the State Pool Investment Fund (SPIF). SPIF values financial instruments at amortized cost. There are no minimum or maximum limitations on withdrawals with the exception of a 24-hour notification period for withdrawals of \$5 million or more.

<sup>1</sup>This column includes obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government.

<sup>2</sup>This column includes securities that are implicitly guaranteed by the U.S. government, but are not rated by Standard & Poor's or Moody's.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

**NOTE 3. ACCOUNTING CHANGE**

During fiscal year 2016, Tennessee Housing Development Agency modified the presentation of certain mortgage loans. Prior to fiscal year 2016, mortgage loans in which a foreclosure sale had occurred was reported as a component of Accounts Receivable. Beginning in fiscal year 2016, mortgage loans in which a foreclosure sale has occurred will be reported as Current Portion, First Mortgage Loans receivable.

**NOTE 4. LIABILITIES**

**a. Bonds Issued and Outstanding**

| <b>BONDS ISSUED AND OUTSTANDING</b> |                       |                          |  |   |
|-------------------------------------|-----------------------|--------------------------|--|---|
| <i>(Thousands)</i>                  |                       |                          |  |   |
| <i>Series</i>                       | <i>Maturity Range</i> | <i>Issued<br/>Amount</i> | <i>Interest<br/>Rate<br/>(Percent)</i> | <i>Ending<br/>Balance<br/>6/30/2016</i> |
| <b>HOMEOWNERSHIP PROGRAM BONDS</b>  |                       |                          |  |   |
| 2006-3                              | 1/1/2008-7/1/2037     | \$100,000                | 3.65 to 5.75                           | \$24,060                                |
| 2007-1                              | 7/1/2008-1/1/2038     | 100,000                  | 3.65 to 5.50                           | 28,240                                  |
| 2007-2                              | 7/1/2008-7/1/2038     | 120,000                  | 3.75 to 5.25                           | 34,320                                  |
| 2007-3                              | 1/1/2009-7/1/2038     | 150,000                  | 3.85 to 5.50                           | 39,295                                  |
| 2007-4                              | 1/1/2009-7/1/2038     | 150,000                  | 3.75 to 5.50                           | 43,930                                  |
| 2008-1                              | 7/1/2009-1/1/2039     | 60,000                   | 2.45 to 5.70                           | 17,090                                  |
| 2008-3                              | 7/1/2009-7/1/2038     | 90,000                   | 2.00 to 5.45                           | 1,270                                   |
| 2009-1                              | 1/1/2010-7/1/2029     | 50,000                   | 0.75 to 5.00                           | 21,330                                  |
| 2009-2                              | 7/1/2010-7/1/2030     | 75,000                   | 0.90 to 5.00                           | 29,770                                  |
| 2010-1                              | 1/1/2011-7/1/2025     | 120,700                  | 0.35 to 4.50                           | 53,775                                  |
| 2011-1                              | 7/1/2012-7/1/2042     | 141,255                  | 0.60 to 4.65                           | 85,930                                  |
| 2012-1                              | 1/1/2013-7/1/2042     | 133,110                  | 0.80 to 4.50                           | 85,660                                  |
| 2012-2                              | 7/1/2013-7/1/2043     | 97,625                   | 0.50 to 4.00                           | 68,845                                  |
| Total Homeownership Program Bonds   |                       | <u>\$1,387,690</u>       |  | \$533,515                               |
| Plus: Unamortized Bond Premiums     |                       |                          |  | 4,444                                   |
| Less: Unamortized Bond Discount     |                       |                          |  | (42)                                    |
| Net Homeownership Program Bonds     |                       |                          |  | <u>\$537,917</u>                        |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

| <b>BONDS ISSUED AND OUTSTANDING</b>  |                       |                      |                                |                                 |
|--------------------------------------|-----------------------|----------------------|--------------------------------|---------------------------------|
| (Thousands)                          |                       |                      |                                |                                 |
| <u>Series</u>                        | <u>Maturity Range</u> | <u>Issued Amount</u> | <u>Interest Rate (Percent)</u> | <u>Ending Balance 6/30/2016</u> |
| <b>HOUSING FINANCE PROGRAM BONDS</b> |                       |                      |                                |                                 |
| 2009-A                               | 1/1/2011-1/1/2040     | \$100,000            | 0.90 to 4.625                  | \$14,725                        |
| 2010-A                               | 1/1/2011-7/1/2041     | 160,000              | 0.60 to 5.00                   | 23,170                          |
| 2010-B                               | 7/1/2011-7/1/2041     | 100,000              | 0.45 to 4.50                   | 60,835                          |
| 2011-A                               | 7/1/2011-7/1/2041     | 100,000              | 0.45 to 4.50                   | 17,835                          |
| 2011-B                               | 7/1/2012-7/1/2041     | 100,000              | 0.25 to 4.50                   | 64,995                          |
| 2011-C                               | 7/1/2012-7/1/2041     | 100,000              | 0.40 to 4.30                   | 64,395                          |
| 2015-A                               | 1/1/2016-7/1/2045     | 150,000              | 0.30 to 3.85                   | 143,050                         |
| Total Housing Finance Program Bonds  |                       | <u>\$810,000</u>     |                                | \$389,005                       |
| Plus: Unamortized Bond Premiums      |                       |                      |                                | 4,409                           |
| Net Housing Finance Program Bonds    |                       |                      |                                | <u>\$393,414</u>                |

| <b>BONDS ISSUED AND OUTSTANDING</b>      |                       |                      |                                |                                 |
|--|-----------------------|----------------------|--------------------------------|---------------------------------|
| (Thousands)                              |                       |                      |                                |                                 |
| <u>Series</u>                            | <u>Maturity Range</u> | <u>Issued Amount</u> | <u>Interest Rate (Percent)</u> | <u>Ending Balance 6/30/2016</u> |
| <b>RESIDENTIAL FINANCE PROGRAM BONDS</b> |                       |                      |                                |                                 |
| 2013-1                                   | 1/1/2014-7/1/2043     | \$215,905            | 0.40 to 4.00                   | \$148,735                       |
| 2013-2                                   | 7/1/2014-7/1/2043     | 121,300              | 0.45 to 4.65                   | 94,435                          |
| 2014-1                                   | 1/1/2015-7/1/2039     | 150,000              | 0.32 to 4.00                   | 129,860                         |
| 2014-2                                   | 7/1/2015-7-1-2045     | 150,000              | 0.25 to 4.00                   | 135,780                         |
| 2015-1                                   | 1/1/2016-7/1/2045     | 150,000              | 0.50 to 4.05                   | 144,290                         |
| 2015-2                                   | 7/1/2016-1/1/2046     | 175,000              | 0.40 to 4.00                   | 175,000                         |
| 2016-1                                   | 1/1/2017-1/1/2047     | 125,000              | 0.625 to 3.50                  | 125,000                         |
| Total Residential Finance Program Bonds  |                       | <u>\$1,087,205</u>   |                                | \$953,100                       |
| Plus: Unamortized Bond Premiums          |                       |                      |                                | 22,063                          |
| Net Residential Finance Program Bonds    |                       |                      |                                | <u>\$975,163</u>                |
| Net Total All Issues                     |                       |                      |                                | <u>\$1,906,494</u>              |

Housing Finance Program Bonds The Housing Finance Program Bonds were established on December 23, 2009, to allow the agency to participate in the U.S. Department of Treasury New Issue Bond Program (NIBP), which was created to assist state and local housing finance agencies in acquiring cost-effective mortgage loan capital. THDA could release funds from issue 2009-B up to six times before December 31, 2011.

The first release and conversion from 2009-B was on June 17, 2010, in the amount of \$85,290,000. The \$85,290,000 was blended with the market rate 2010-A bonds in the amount of \$74,710,000 for a total of \$160,000,000.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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The second release and conversion from 2009-B was on November 10, 2010, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2010-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The third release and conversion from 2009-B was on April 14, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-A bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fourth release and conversion from 2009-B was on August 25, 2011, in the amount of \$60,000,000. The \$60,000,000 was blended with the market rate 2011-B bonds in the amount of \$40,000,000 for a total of \$100,000,000.

The fifth and final release and conversion from 2009-B was on November 3, 2011, in the amount of \$34,710,000. The \$34,710,000 was blended with the market rate 2011-C bonds in the amount of \$65,290,000 for a total of \$100,000,000.

**b. Debt Service Requirements**

Debt service requirements to maturity at June 30, 2016, are as follows (expressed in thousands):

| For the<br>Year(s) Ending<br>June 30 | Principal          | Interest         | Total<br>Requirements |
|--------------------------------------|--------------------|------------------|-----------------------|
| 2017                                 | \$36,555           | \$65,913         | \$102,468             |
| 2018                                 | 62,810             | 65,922           | 128,732               |
| 2019                                 | 65,295             | 64,018           | 129,313               |
| 2020                                 | 66,785             | 61,979           | 128,764               |
| 2021                                 | 71,065             | 59,768           | 130,833               |
| 2022 – 2026                          | 369,900            | 260,532          | 630,432               |
| 2027 – 2031                          | 343,540            | 194,038          | 537,578               |
| 2032 – 2036                          | 367,480            | 125,252          | 492,732               |
| 2037 – 2041                          | 325,135            | 60,915           | 386,050               |
| 2042 - 2046                          | 167,055            | 13,778           | 180,833               |
| Total                                | <u>\$1,875,620</u> | <u>\$972,115</u> | <u>\$2,847,735</u>    |

**c. Redemption of Bonds and Notes**

During the year ended June 30, 2016, bonds were retired at par before maturity in the Homeownership Program in the amount of \$70,935,000, in the Housing Finance Program in the amount of \$84,975,000, and in the Residential Finance Program in the amount of \$26,440,000. The respective carrying values of the bonds were \$71,940,410,

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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\$85,625,000 and \$27,205,277. This resulted in revenue to the Homeownership Program of \$1,005,410 to the Housing Finance Program of \$650,069, and to the Residential Finance Program of \$765,277.

On June 11, 2016, the agency issued \$150,000,000 in Residential Finance Program Bonds, Issue 2015-1. On January 1, 2016, the agency used \$27,395,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$27,395,000 early redemption). The carrying amount of these bonds was \$27,395,000. The refunding reduced the agency's debt service by \$12,273,421 over the next 20.0 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$4,089,664.

On October 15, 2015, the agency issued \$175,000,000 in Residential Finance Program Bonds, Issue 2015-2. On January 1, 2016, the agency used \$43,070,000 of these bonds to refund bonds previously issued in the Homeownership Program (this amount consists of \$43,070,000 early redemption). The carrying amount of these bonds was \$43,184,624. The refunding reduced the agency's debt service by \$17,407,979 over the next 20.0 years, and the agency realized an economic gain (the difference between the present values of the old and new debt service payments) of \$5,246,191.

**d. Long-term Liability Activity**

The following table is a summary of the long-term liability activity for the year ended June 30, 2016.

| <b>Long-term Liabilities</b>     |   |                  |                    |   |  |
|----------------------------------|---|------------------|--------------------|---|--|
| (Thousands)                      |   |                  |                    |   |  |
|                                  | <b>Beginning<br/>Balance<br/>July 1, 2015</b> | <b>Additions</b> | <b>Reductions</b>  | <b>Ending<br/>Balance<br/>June 30, 2016</b> | <b>Amounts<br/>Due Within<br/>One Year<sup>3</sup></b> |
| Bonds Payable                    | \$1,948,970                                   | \$300,000        | (\$373,350)        | \$1,875,620                                 | \$100,360  |
| Plus: Unamortized Bond Premiums  | 30,333  | 6,897            | (6,314)            | 30,916                                      | -0-  |
| Less: Unamortized Bond Discounts | (133)   | -0-              | 91                 | (42)  | -0-  |
| Compensated Absences             | 1,207   | 129              | (92)               | 1,244                                       | 633  |
| Net Pension Liability            | 2,964   | 4,176            | (1,711)            | 5,429                                       | -0-  |
| Escrow Deposits                  | 2,553   | 2,322            | (1,438)            | 3,437                                       | 89   |
| Arbitrage Rebate Payable         | 2,803   | 1,291            | (-0-)              | 4,094                                       | 3,684  |
| <b>Total</b>                     | <b>\$1,988,697</b>                            | <b>\$314,815</b> | <b>(\$382,814)</b> | <b>\$1,920,698</b>                          | <b>\$104,766</b>                                       |

<sup>3</sup>Amounts due within one year include management authorized bond refundings at June 30.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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**NOTE 5. RESTRICTED NET POSITION**

The amount shown on the statement of net position as Restricted for Single Family Bond Programs is contractually pledged, under the bond resolutions of the agency, to the owners of the bonds issued under such bond resolutions. As pledged assets, the contractual provisions of the bond resolutions restrict the use of such assets. However, the assets may be removed from the lien of the bond resolutions if certain parity tests, as established by the respective bond resolutions, are satisfied. Assets removed from the lien of the respective bond resolutions may be used for other purposes.

The amount shown as Restricted for Grant Programs represents unexpended grant money that has been awarded to grantees through various grant programs administered by the agency.

The amount shown as Restricted for Homebuyers Revolving Loan Program represents the amount of net position restricted for a pilot program that funds zero interest loans for down payment and closing costs. The use of this net position is restricted under legislation enacted in fiscal year 1986.

**NOTE 6. PENSION PLANS**

**a. Closed State and Higher Education Employee Pension Plan**

**General Information about the Pension Plan**

Plan description State employees and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014 are provided with pensions through the Closed State and Higher Education Employee Pension Plan. This plan is a component of the Public Employee Retirement Plan, an agent, multiple-employer defined benefit pension plan. The Closed State and Higher Education Employee Pension Plan stopped accepting new membership on June 30, 2014, but will continue providing benefits to existing members and retirees. Beginning July 1, 2014, a new agent defined benefit retirement plan, the State and Higher Education Employee Retirement Plan, became effective for state employees and higher education employees hired on or after July 1, 2014.

The TCRS was created by state statute under Title 8, Chapters 34-37, *Tennessee Code Annotated*. The TCRS Board of Trustees is responsible for the proper operation and administration of all employer pension plans in the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the

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**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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plans of the TCRS. The TCRS issues a publically available financial report that can be obtained at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

Benefits provided Title 8, Chapters 34-37, *Tennessee Code Annotated* establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the Closed State and Higher Education Employee Pension Plan are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined using the following formula:

|  |   |       |   |                         |   |      |
|--|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (up to Social Security Integration Level) | x | 1.50% | x | Years of Service Credit | x | 105% |
|--|---|-------|---|-------------------------|---|------|

**Plus:**

|   |   |       |   |                         |   |      |
|---|---|-------|---|-------------------------|---|------|
| Average of Member's Highest Compensation for 5 Consecutive Years (over Social Security Integration Level) | x | 1.75% | x | Years of Service Credit | x | 105% |
|---|---|-------|---|-------------------------|---|------|

A reduced early retirement benefit is available at age 55 and vested. Members are vested with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria. Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2<sup>nd</sup> of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. A member who leaves employment may withdraw their employee contributions, plus any accumulated interest.

Contributions Contributions for state employees and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Tennessee Housing Development Agency employees are non-contributory, as are most members in the Closed State and Higher Education Employee Pension Plan. State and higher education agencies make employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. By law, employer contributions for the Closed State and Higher Education

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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Employee Pension Plan are required to be paid. Employer contributions by Tennessee Housing Development Agency for the year ended June 30, 2016 to the Closed State and Higher Education Employee Pension Plan were \$1,539,003 which is 15.03 percent of covered payroll. The employer rate is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

**Pension Liabilities (Assets), Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension liability At June 30, 2016, Tennessee Housing Development Agency reported a liability of \$5,428,475 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. Tennessee Housing Development Agency's proportion of the net pension liability was based on a projection of Tennessee Housing Development Agency's contributions during the year ended June 30, 2015 to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2015 measurement date, Tennessee Housing Development Agency's proportion was 0.421046 percent. The proportion measured as of June 30, 2014 was 0.429581

Pension expense For the year ended June 30, 2016, Tennessee Housing Development Agency recognized a pension expense of \$554,977. Allocated pension expense was \$583,722 before being reduced by \$28,745 due to a change in proportionate share.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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Deferred outflows of resources and deferred inflows of resources For the year ended June 30, 2016, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | Deferred Outflows<br>of Resources | Deferred Inflows<br>of Resources |
|--|-----------------------------------|----------------------------------|
| Differences between expected and actual experience   | \$ 574,421                        | \$ 470,017                       |
| Net difference between projected and actual earnings on pension plan investments                       | —                                 | 697,846                          |
| Changes in proportion  | —                                 | 114,978                          |
| Tennessee Housing Development Agency contributions subsequent to the measurement date of June 30, 2015 | 1,539,003                         | —                                |
| Total  | <u>\$ 2,113,424</u>               | <u>\$ 1,282,841</u>              |

Deferred outflows of resources, resulting from Tennessee Housing Development Agency's employer contributions of \$1,539,003 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ending June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

**Year Ended June 30:**

|            |                 |
|------------|-----------------|
| 2017       | \$ (438,708.49) |
| 2018       | (438,708.49)    |
| 2019       | (438,708.49)    |
| 2020       | 607,705.99      |
| 2021       | -               |
| Thereafter | -               |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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Actuarial assumptions The total pension liability as of the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |  |
|---------------------------|--|
| Inflation                 | 3.0 percent  |
| Salary increases          | Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation, averaging 4.25 percent |
| Investment rate of return | 7.5 percent, net of pension plan investment expenses, including inflation                                |
| Cost-of Living Adjustment | 2.5 percent  |

Mortality rates were customized based on the June 30, 2012 actuarial experience study and included some adjustment for expected future improvement in life expectancy.

The actuarial assumptions used in the June 30, 2015 actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2008 through June 30, 2012. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2012 actuarial experience study by considering the following three techniques: (1) the 25-year historical return of the TCRS at June 30, 2012, (2) the historical market returns of asset classes from 1926 to 2012 using the TCRS investment policy asset allocation, and (3) capital market projections that were utilized as a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. Four sources of capital market projections were blended and utilized in the third technique. The blended capital market projection established the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding inflation of 3 percent. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

| <b>Asset Class</b>                    | <b>Long-Term<br/>Expected Real<br/>Rate of Return</b> | <b>Target<br/>Allocation</b> |
|---------------------------------------|---|------------------------------|
| U.S. equity                           | 6.46%   | 33%                          |
| Developed market international equity | 6.26%   | 17%                          |
| Emerging market international equity  | 6.40%   | 5%                           |
| Private equity and strategic lending  | 4.61%   | 8%                           |
| U.S. fixed income                     | 0.98%   | 29%                          |
| Real estate                           | 4.73%   | 7%                           |
| Short-term securities                 | 0.00%   | 1%                           |
|                                       |   | 100%                         |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.5 percent based on a blending of the three factors described above.

Discount rate The discount rate used to measure the total pension liability was 7.5 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from the all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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Sensitivity of the proportionate share of net pension liability (asset) to changes in the discount rate The following presents Tennessee Housing Development Agency's proportionate share of the net pension liability (asset) calculated using the discount rate of 7.5 percent, as well as what Tennessee Housing Development Agency's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.5 percent) or 1-percentage-point higher (8.5 percent) than the current rate:

|  | 1% Decrease<br>(6.5%) | Current<br>Discount Rate<br>(7.5%) | 1% Increase<br>(8.5%) |
|--|-----------------------|------------------------------------|-----------------------|
| Tennessee Housing<br>Development Agency's<br>proportionate share of the net<br>pension liability (asset) | \$ 12,719,744         | \$ 5,428,475                       | \$ (716,661)          |

Pension plan fiduciary net position Detailed information about the pension plan's fiduciary net position is available in a separately issued TCRS financial report at [www.treasury.tn.gov/tcrs](http://www.treasury.tn.gov/tcrs).

**Payable to the Pension Plan**

At June 30, 2016, Tennessee Housing Development Agency reported a payable of \$128,363 for the outstanding amount of legally required contributions to the pension plan required for the year ended June 30, 2016.

**b. State and Higher Education Employee Retirement Plan**

**General Information about the Pension Plan**

Plan description State and higher education employees with membership in the Tennessee Consolidated Retirement System (TCRS) before July 1, 2014 are provided with pensions through the Closed State and Higher Education Employee Pension Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. TCRS is a multiple-employer pension plan. The Closed State and Higher Education Employee Pension Plan was closed effective June 30, 2014 and covers employees hired before July 1, 2014. Employees hired after June 30, 2014 are provided with pensions through a legally separate plan referred to as the State and Higher Education Employee Retirement Plan, an agent plan within the Public Employee Retirement Plan administered by the TCRS. The TCRS was created by state statute under Tennessee Code Annotated Title 8, Chapters 34-37.

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**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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Benefits provided Tennessee Code Annotated Title 8, Chapters 34-37 establishes the benefit terms and can be amended only by the Tennessee General Assembly. Members of the State and Higher Education Employee Retirement Plan are eligible to retire at age 65 with 5 years of service credit or pursuant to the rule of 90 in which the member's age and service credit total 90. Members are entitled to receive unreduced service retirement benefits, which are determined by a formula using the member's highest five consecutive year average compensation by 1.0 percent multiplied by member's years of service credit. A reduced early retirement benefit is available at age 60 with 5 years of service credit or pursuant to the rule of 80 in which the member's age and service credit total 80. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2<sup>nd</sup> of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. A member who leaves employment may withdraw their employee contributions, plus any accumulated interest. Under the State and Higher Education Employee Retirement Plan, benefit terms and conditions, including COLA, can be adjusted on a prospective basis. Moreover, there are defined cost controls and unfunded liability controls that provide for the adjustment of benefit terms and conditions on an automatic basis.

Contributions Contributions for state and higher education employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of salary. The Tennessee Housing Development Agency makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. Per the statutory provisions governing the TCRS, the employer contribution rate cannot be less than 4 percent for all aggregate employee groups, except for in years when the maximum funded level, approved by the TCRS Board of Trustees, is reached. By law, employer contributions for the State and Higher Education Employee Retirement Plan are required to be paid. Employer contributions by Tennessee Housing Development Agency for the year ended June 30, 2016 to the State and Higher Education Employee Retirement Plan were \$46,706 which is 2.81 percent of covered payroll. The employer rate is 3.87% of covered payroll except for any salaries derived from Federal funds where the employer rate is 2.00%. The

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employer rate, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

**Pension Liabilities (Assets), Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension asset At June 30, 2016, Tennessee Housing Development Agency reported an asset of \$12,713 for its proportionate share of the net pension asset. The net pension asset was measured as of June 30, 2015, and the total pension asset used to calculate the net pension asset was determined by an actuarial valuation as of that date. Tennessee Housing Development Agency's proportion of the net pension asset was based on a projection of Tennessee Housing Development Agency's contributions during the year ended June 30, 2015 to the pension plan relative to the contributions of all participating state and higher education agencies. At the June 30, 2015 measurement date, Tennessee Housing Development Agency's proportion was 0.457171 percent, representing the first time presentation of this proportion.

Pension expense For the year ended June 30, 2016, Tennessee Housing Development Agency (THDA) recognized a pension expense of \$10,546.

Deferred outflows of resources and deferred inflows of resources For the year ended June 30, 2016, Tennessee Housing Development Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | Deferred Outflows<br>of Resources | Deferred Inflows<br>of Resources |
|--|-----------------------------------|----------------------------------|
| Differences between expected and actual experience   | \$ —                              | \$ 4,730                         |
| Net difference between projected and actual earnings on pension plan investments                         | 737                               | —                                |
| Tennessee Housing Development Agency's contributions subsequent to the measurement date of June 30, 2015 | 46,706                            | —                                |
| Total  | <u>\$ 47,443</u>                  | <u>\$ 4,730</u>                  |

Deferred outflows of resources, resulting from Tennessee Housing Development Agency's employer contributions of \$46,706 subsequent to the measurement date will be recognized as a decrease in net pension liability in the year ended June 30, 2017. Other

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
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amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

**Year Ended June 30:**

|            |    |         |
|------------|----|---------|
| 2017       | \$ | (407)   |
| 2018       |    | (407)   |
| 2019       |    | (407)   |
| 2020       |    | (407)   |
| 2021       |    | (591)   |
| Thereafter |    | (1,774) |

In the table above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

Actuarial assumptions The total pension asset as of the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |  |
|---------------------------|--|
| Inflation                 | 3.0 percent  |
| Salary increases          | Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation, averaging 4.25 percent |
| Investment rate of return | 7.5 percent, net of pension plan investment expenses, including inflation                                |
| Cost-of Living Adjustment | 2.5 percent  |

Mortality rates were customized based on the June 30, 2012 actuarial experience study and included some adjustment for expected future improvement in life expectancy.

The actuarial assumptions used in the June 30, 2015 actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2008 through June 30, 2012. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2012 actuarial experience study by considering the following three techniques: (1) the 25-year historical return of the TCRS at June 30, 2012, (2) the historical market returns of asset classes from 1926 to 2012 using the TCRS investment policy asset allocation, and (3) capital market projections that were utilized as a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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expense and inflation) are developed for each major asset class. Four sources of capital market projections were blended and utilized in the third technique. The blended capital market projection established the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding inflation of 3 percent. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>                    | <b>Long-Term<br/>Expected Real<br/>Rate of Return</b> | <b>Target<br/>Allocation</b> |
|---------------------------------------|---|------------------------------|
| U.S. equity                           | 6.46%   | 33%                          |
| Developed market international equity | 6.26%   | 17%                          |
| Emerging market international equity  | 6.40%   | 5%                           |
| Private equity and strategic lending  | 4.61%   | 8%                           |
| U.S. fixed income                     | 0.98%   | 29%                          |
| Real estate                           | 4.73%   | 7%                           |
| Short-term securities                 | 0.00%   | 1%                           |
|                                       |   | 100%                         |

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.5 percent based on a blending of the three factors described above.

Discount rate The discount rate used to measure the total pension liability was 7.5 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from the all state and higher education agencies will be made at the actuarially determined contribution rate in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability (asset).

Sensitivity of the proportionate share of net pension liability (asset) to changes in the discount rate The following presents Tennessee Housing Development Agency's proportionate share of the net pension liability (asset) calculated using the discount rate of 7.5 percent, as well as what Tennessee Housing Development Agency's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.5 percent) or 1-percentage-point higher (8.5 percent) than the current rate:

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
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|  | <u>1% Decrease<br/>(6.5%)</u> |    | <u>Current<br/>Discount Rate<br/>(7.5%)</u> |    | <u>1%<br/>Increase<br/>(8.5%)</u> |
|--|-------------------------------|----|---|----|-----------------------------------|
| Tennessee Housing<br>Development Agency's<br>proportionate share of the net<br>pension liability (asset) | \$ (4,995)                    | \$ | (12,713)                                    | \$ | (18,490)                          |

**Payable to the Pension Plan**

At June 30, 2016, THDA reported a payable of \$13,189 for the outstanding amount of contributions to the pension plan required at the year ended June 30, 2016.

**c. Total Defined Benefit Pension Expense**

The total pension expense for the year ended June 30, 2016 for both defined benefit pension plans was \$565,523.

**NOTE 7. DEFERRED COMPENSATION PLANS**

The Tennessee Housing Development Agency, through the State of Tennessee, offers employees two deferred compensation plans, one established pursuant to IRC, Section 457 and the other pursuant to IRC, Section 401(k). The plans are outsourced to third party vendors and the administrative costs assessed by the vendors of these plans are the responsibility of plan participants. Section 401(k) and Section 457 plan assets remain the property of the contributing employees; therefore, they are not presented in the accompanying financial statements. IRC Sections 401(k), and 457 establish participation, contribution, and withdrawal provisions for the plans. Participation in the 457 plan is voluntary for employees. The Tennessee Housing Development Agency provides up to a \$50 monthly employer match for employees who participate in the state's 401(k) plan. Employees hired before July 1, 2014 voluntarily participate in the state's 401(k) plan. Pursuant to Public Chapter No. 259 of *Public Acts of 2013*, employees hired after June 30, 2014, are automatically enrolled in the state's 401(k) plan and contribute 2% of their salary with the employer contributing an additional non-matching 5%. Employees may opt out of the 2% auto enrollment. Such contribution rates may only be amended by the Tennessee General Assembly. There are certain automatic cost controls and unfunded liability controls in the defined benefit plan where the employees participate that may impact the non-matching 5% employer contribution to the 401(k) plan.

Employees are immediately vested in both the employee and employer contributions in both plans. The IRC establishes maximum limits that an employee can contribute to these plans. The employee may increase, decrease, or stop contributions at any time for either plan.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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The Tennessee Housing Development Agency recognized a pension expense of \$186,417 for employer contributions.

**NOTE 8. PROVISIONS FOR MORTGAGE LOAN LOSSES**

Most mortgage loans are insured by the Federal Housing Administration (FHA) or an approved private mortgage insurance company, or are guaranteed by the Department of Veterans Affairs. The agency's board of directors has established a loan loss reserve of \$750,000 as a provision for potential loan losses arising from participation in the Rural Economic and Community Development (RECD) Loan Guarantee Program. An additional \$232,000 was established as a loan loss reserve against potential losses on loans not specifically covered by one of the above programs, and \$500,000 was established as a loan loss reserve for self-insurance of second mortgages.

Since the amount of net position restricted for single-family bond programs exceeds the amounts necessary for these loan loss reserves, it is not necessary to designate unrestricted net position for this purpose.

**NOTE 9. INSURANCE-RELATED ACTIVITIES**

**a. Commercial Insurance**

The agency carries commercial insurance for risks of loss related to employee dishonesty; general liability protection; and theft of, damage to, or destruction of real and personal property. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

**b. Risk Management Fund**

It is the policy of the state not to purchase commercial insurance for the risks associated with casualty losses for general liability, automobile liability, professional medical malpractice, and workers' compensation. The state's management believes it is more economical to manage these risks internally and set aside assets for claim settlement in its internal service fund, the Risk Management Fund. The state purchases commercial insurance for real property and crime and fidelity coverage on the state's officials and employees, and cyber liability coverage. For property coverage, the deductible for an individual state agency is the first \$25,000 of losses. The Risk Management Fund is responsible for property losses for the annual aggregate deductible of \$7.5 million for perils other than earthquakes and flood. Purchased insurance coverage is responsible for losses exceeding the \$7.5 million annual aggregate deductible. For earthquake and flood, there

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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is a deductible of \$10 million per occurrence. The maximum insurance coverage is \$750 million per year for perils other than earthquake and flood. The maximum flood insurance coverage is \$50 million per occurrence, except there is only \$25 million of coverage in flood zones A and V. The maximum earthquake insurance coverage is \$50 million per occurrence. The amounts of settlements have not exceeded insurance coverage for each of the three past fiscal years.

The agency participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on a percentage of the agency's expected loss costs, which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the year ended June 30, 2016, is presented in the *Tennessee Comprehensive Annual Financial Report*. The CAFR is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml). Since the agency participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, *Tennessee Code Annotated*, Section 9-8-101 et seq. Liability for negligence of the agency for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in *Tennessee Code Annotated*, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund. At June 30, 2016, the Risk Management Fund held \$142.9 million in cash designated for payment of claims

**c. Employee Group Insurance Fund**

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The agency participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the agency based on estimates of the ultimate cost of claims, including the cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

**NOTE 10. OTHER POSTEMPLOYMENT BENEFITS**

Healthcare is the only other postemployment benefit (OPEB) provided to employees. The State of Tennessee administers a group health insurance program which provides postemployment health insurance benefits to eligible THDA retirees. This program includes two plans - the State

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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Employee Group Plan and the Medicare Supplement Plan. For accounting purposes, the plans are agent multiple-employer defined benefit OPEB plans. Benefits are established and amended by an insurance committee created by *Tennessee Code Annotated* Section 8-27-201. Prior to reaching the age of 65, members have the option of choosing between the standard or partnership preferred provider organization (PPO) plan for healthcare benefits. Subsequent to age 65, members who are also in the state's retirement system may participate in the Medicare Supplement Plan. That plan does not include pharmacy. Any employee hired on or after July 1, 2015 is not eligible to continue insurance coverage at retirement in either the Employee Group Plan or the Medicare Supplement Plan. The plans are reported in the *Tennessee Comprehensive Annual Financial Report*. That report is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml).

Special Funding Situation - The State of Tennessee is legally responsible for contributions to the Medicare Supplement Plan that covers the retirees of other governmental entities, including the Tennessee Housing Development Agency (see Note 11). The state is the sole contributor for the THDA retirees that participate in the Medicare Supplement Plan and, therefore, is acting as the employer.

Funding Policy - The premium requirements of plan members of the State Employment Group Plan are established and may be amended by the insurance committee. The plans are self-insured and financed on a pay-as-you-go basis with the risk shared equally among the participants. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. Administrative costs of the plan are allocated to plan participants. In accordance with Section 8-27-205(b), *Tennessee Code Annotated*, retirees in the State Employee Group Plan who have not reached the age of 65 pay the same base premium as active employees in the plan, adjusted for years of service. Retirees with 30 years of service pay 20% of the total premium. Retirees with 25 but less than 30 years of service pay 30% of the total premium. Retirees with less than 20 years of service pay 40% of the total premium. Retirees 65 years of age or older are provided flat-rate premium subsidies, based on years of service. Retirees with 30 years of service receive \$50 per month; retirees with 25 but less than 30 years of service, \$37.50; and retirees with 15 but less than 20 years of service, \$25.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

**THDA Annual OPEB Cost and Net OPEB Obligation**  
**State Employee Group Plan**  
(Thousands)

June 30, 2016

|                                       |         |
|---------------------------------------|---------|
| Annual Required Contribution (ARC)    | \$341   |
| Interest on the Net OPEB Obligation   | 57      |
| Adjustment to the ARC                 | (57)    |
| Annual OPEB cost                      | 341     |
| Amount of contribution                | (255)   |
| Increase in Net OPEB Obligation       | 86      |
| Net OPEB Obligation-beginning of year | 1,516   |
| Net OPEB Obligation-end of year       | \$1,602 |

| <u>Year End</u> | <u>Plan</u>               | <u>Annual<br/>OPEB Cost<br/>(Thousands)</u> | <u>Percentage of<br/>Annual<br/>OPEB Cost<br/>Contributed</u> | <u>Net OPEB<br/>Obligation<br/>At Year End<br/>(Thousands)</u> |
|-----------------|---------------------------|---|---|--|
| 6/30/2016       | State Employee Group Plan | \$ 341                                      | 74%   | \$ 1,602   |
| 6/30/2015       | State Employee Group Plan | \$ 357                                      | 71%   | \$ 1,516   |
| 6/30/2014       | State Employee Group Plan | \$ 346                                      | 68%   | \$ 1,413   |

Funded Status and Funding Progress The funded status of THDA's portion of the State Employee Group Plan as of July 1, 2015, was as follows (thousands):

|   |           |
|---|-----------|
| Actuarial valuation date                    | 7/01/2015 |
| Actuarial accrued liability (AAL)           | \$ 2,923  |
| Actuarial value of plan assets              | -0-       |
| Unfunded actuarial accrued liability (UAAL) | \$ 2,923  |
| Actuarial value of assets as a % of the AAL | 0%        |
| Covered payroll (active plan members)       | \$ 10,046 |
| UAAL as a percentage of covered payroll     | 29%       |

Actuarial valuations involve estimates of the value of reported amounts and probability assumptions far into the future, and actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

Actuarial Methods and Assumptions Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and on the pattern of sharing of costs between the employer and plan members to that point. Actuarial calculations reflect a long-term perspective. Consistent with that perspective, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets.

In the July 1, 2015, actuarial valuation for the Employee Group Plan, the Projected Unit Credit actuarial cost method was used. The actuarial assumptions included a 3.75% investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 6.5% initially. The rate decreases to 6% in fiscal year 2016, and then reduces by decrements to an ultimate rate of 4.7% in fiscal year 2050. All rates include a 2.5% inflation assumption. The unfunded actuarial accrued liability is being amortized as a level percentage of payroll on a closed basis over a 30-year period beginning with July 1, 2007. Payroll is assumed to grow at a rate of 3 percent.

**NOTE 11. ON-BEHALF PAYMENTS**

During the year ended June 30, 2016, the State of Tennessee made payments of \$6,488 on behalf of THDA for retirees participating in the Medicare Supplement Plan. The Medicare Supplement Plan is a postemployment benefit healthcare plan and is discussed further in Note 10. The plan is reported in the *Tennessee Comprehensive Annual Financial Report*. That report is available on the state's website at [www.tn.gov/finance/act/cafr.shtml](http://www.tn.gov/finance/act/cafr.shtml).

**NOTE 12. PAYMENTS TO PRIMARY GOVERNMENT**

From time to time, the State of Tennessee has called upon the agency and its resources, together with resources of other departments, agencies, and organizations in state government, to provide funds to the State General Fund to balance the state budget. The following is a description of these occurrences in relationship to the agency. On June 30, 1995, \$15,000,000 from the agency's Housing Program Reserve Fund was transferred to the State General Fund. On June 30, 1998, \$43,000,000 was transferred from the agency to the State General Fund. The \$43,000,000 transferred from the agency came from the following resources of the agency: (i) \$15,459,157 from tax revenues previously directed to the Housing Program Fund; (ii) \$5,028,761 from the Housing Program Reserve Fund; and (iii) \$22,512,082 from the Assets Fund. On June 30, 2002, a transfer from the agency to the primary government in the

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**JUNE 30, 2016**

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amount of \$35,367,449 was made from the Assets Fund for the sole purpose of meeting the requirements of funding the operations of the primary government for the year ended June 30, 2002.

**NOTE 13. SUBSEQUENT EVENTS**

- a. Residential Finance Program Bonds, Issue 2016-3, were authorized by the Board of directors on September 20, 2016, not to exceed \$66,165,000. The sale of the Bonds will occur no later than December 31, 2016.
- b. Residential Finance Bonds, Issue 2016-2, were sold on October 18, 2016. The bond maturities are as follow:

| <b>BONDS ISSUED</b> |                       |               |                  |
|---------------------|-----------------------|---------------|------------------|
| (Thousands)         |                       |               |                  |
|                     |                       |               |                  |
|                     |                       | Issued        | Interest         |
| <u>Series</u>       | <u>Maturity Range</u> | <u>Amount</u> | <u>Rate</u>      |
|                     |                       |               | <u>(Percent)</u> |
| 2016-2              | 7/1/2017-1/1/2047     | \$125,000     | 0.720 to 3.500   |

- c. Residential Finance Bonds, Issue 2016-3, were sold on November 17, 2016. The bond maturities are as follow:

| <b>BONDS ISSUED</b> |                       |               |                  |
|---------------------|-----------------------|---------------|------------------|
| (Thousands)         |                       |               |                  |
|                     |                       |               |                  |
|                     |                       | Issued        | Interest         |
| <u>Series</u>       | <u>Maturity Range</u> | <u>Amount</u> | <u>Rate</u>      |
|                     |                       |               | <u>(Percent)</u> |
| 2016-3              | 7/1/2017-7/1/2031     | \$62,000      | 1.000 to 3.500   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION ASSET**  
**STATE AND HIGHER EDUCATION EMPLOYEE PENSION PLAN WITHIN TCRS**  
(Expressed in Thousands)

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|      | THDA's<br>Proportion of<br>the Net<br>Pension Asset | THDA;s<br>Proportionate<br>Share of the<br>Net Pension<br>Asset | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Asset as a<br>Percentage of<br>Covered<br>Payroll | Plan Fiduciary<br>Net Position as<br>a Percentage<br>of the Total<br>Pension Asset |
|------|---|---|------------------------------|---|--|
| 2016 | 0.457171%   | \$ 13   | 498                          | 2.60%   | 142.55%  |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY**  
**CLOSED STATE AND HIGHER EDUCATION EMPLOYEE PENSION PLAN WITHIN TCRS**  
(Expressed in Thousands)

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|      | THDA's<br>Proportion of<br>the Net<br>Pension<br>Liability | THDA's<br>Proportionate<br>Share of the<br>Net Pension<br>Liability | THDA's<br>Covered<br>Payroll | Proportionate<br>Share of the<br>Net Pension<br>Liability as a<br>Percentage of<br>Covered<br>Payroll | Plan Fiduciary<br>Net Position as<br>a Percentage<br>of the Total<br>Pension<br>Liability |
|------|--|---|------------------------------|---|---|
| 2016 | 0.421046%  | \$ 5,429  | \$ 10,994                    | 49.38%  | 91.26%  |
| 2015 | 0.429581%  | 2,964   | 11,601                       | 25.55%  | 95.11%  |

\*To correspond with the measurement date, the amounts presented were determined as of June 30 of the prior fiscal year.

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of informjamation is available

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**SCHEDULE OF TENNESSEE HOUSING DEVELOPMENT AGENCY'S CONTRIBUTIONS**  
**STATE AND HIGHER EDUCATION EMPLOYEE RETIREMENT PLAN**  
(Expressed in Thousands)

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|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions in<br>Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA;s<br>Covered<br>Payroll | Contributions as<br>a Percentage of<br>THDA's<br>Covered Payroll |
|------|--|--|--|------------------------------|--|
| 2016 | \$ 47  | \$ 47  | \$ -                                   | \$ 1,661                     | 2.81%  |
| 2015 | 19   | 19   | -                                      | 498                          | 3.82%  |

This is a 10-year schedule. However, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available.

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**SCHEDULE OF TENNESSEE HOUSING DEVELOPMENT AGENCY'S CONTRIBUTIONS**  
**CLOSED STATE AND HIGHER EDUCATION EMPLOYEE PENSION PLAN WITHIN TCRS**  
(Expressed in Thousands)

|      | THDA's<br>Contractually<br>Determined<br>Contributions | THDA's<br>Contributions<br>in Relation to<br>Contractually<br>Determined<br>Contribution | Contribution<br>Deficiency<br>(Excess) | THDA's<br>Covered<br>Payroll | Contributions<br>as a Percentage<br>of THDA's<br>Covered<br>Payroll |
|------|--|--|--|------------------------------|---|
| 2016 | \$ 1,539   | \$ 1,539   | \$ -                                   | \$ 10,240                    | 15.03%  |
| 2015 | 1,652  | 1,652  | -                                      | 10,994,                      | 15.03%  |
| 2014 | 1,744  | 1,744  | -                                      | 11,601                       | 15.03%  |
| 2013 | 1,693  | 1,693  | -                                      | 11,264                       | 15.03%  |
| 2012 | 1,632  | 1,632  | -                                      | 10,946                       | 14.91%  |
| 2011 | 1,586  | 1,586  | -                                      | 10,637                       | 14.91%  |
| 2010 | 1,295  | 1,295  | -                                      | 9,946                        | 13.02%  |
| 2009 | 1,201  | 1,201  | -                                      | 9,224                        | 13.02%  |
| 2008 | 1,297  | 1,297  | -                                      | 9,522                        | 13.62%  |
| 2007 | 1,175  | 1,175  | -                                      | 8,627                        | 13.62%  |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**REQUIRED SUPPLEMENTARY INFORMATION**  
**OTHER POST EMPLOYEE BENEFITS SCHEDULE OF FUNDING PROGRESS**  
(Expressed in Thousands)

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| Actuarial<br>Valuation<br>Date | Plan                         | Actuarial<br>Value of<br>Assets<br>(a) | Actuarial<br>Accrued<br>Liability<br>(AAL)<br>(b) | Unfunded<br>AAL<br>(UAAL)<br>(b-a) | Funded<br>Ratio<br>(a/b) | Covered<br>Payroll<br>(c) | UAAL<br>as a<br>% of<br>Covered<br>Payroll<br>((b-a)/c) |
|--------------------------------|------------------------------|--|---|------------------------------------|--------------------------|---------------------------|---|
| 7/1/2011                       | State Employee<br>Group Plan | \$ -0-                                 | \$ 2,919  | \$ 2,919                           | 0%                       | \$ 9,818                  | 30%   |
| 7/1/2013                       | State Employee<br>Group Plan | \$ -0-                                 | \$ 2,964  | \$ 2,964                           | 0%                       | \$ 9,841                  | 30%   |
| 7/1/2015                       | State Employee<br>Group Plan | \$ -0-                                 | \$ 2,923  | \$ 2,923                           | 0%                       | \$10,046                  | 29%   |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF NET POSITION**  
**JUNE 30, 2016**  
**(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|---|------------|
| <b>ASSETS</b>                              |                    |                                |  |  |   |            |
| Current assets:                            |                    |                                |  |  |   |            |
| Cash and cash equivalents                  | \$ 2,897           | \$ 11,071                      | \$ 78,576                              | \$ 31,284                              | \$ 94,195   | \$ 218,023 |
| Investments                                | -                  | 6,594                          | 10,594                                 | 9,395                                  | 47,628  | 74,211     |
| Receivables:                               |                    |                                |  |  |   |            |
| Accounts                                   | 232                | 359                            | 2,235                                  | 537                                    | 697   | 4,060      |
| Interest                                   | -                  | 29                             | 4,522                                  | 3,021                                  | 4,372   | 11,944     |
| First mortgage loans                       | -                  | 1,949                          | 23,393                                 | 9,990                                  | 23,743  | 59,075     |
| Due from federal government                | 26,361             | -                              | -                                      | -                                      | -   | 26,361     |
| Due from other funds                       | 2,189              | -                              | -                                      | -                                      | -   | 2,189      |
| Prepaid expenses                           | 1                  | -                              | -                                      | -                                      | -   | 1          |
| Total current assets                       | 31,680             | 20,002                         | 119,320                                | 54,227                                 | 170,635   | 395,864    |
| Noncurrent assets:                         |                    |                                |  |  |   |            |
| Restricted assets:                         |                    |                                |  |  |   |            |
| Cash and cash equivalents                  | 3,299              | -                              | 4,278                                  | 3,443                                  | 2,627   | 13,647     |
| Investments                                | -                  | -                              | 105,430                                | 17,991                                 | 34,443  | 157,864    |
| Investment Interest receivable             | -                  | -                              | 1,186                                  | 33                                     | 107   | 1,326      |
| Investments                                | -                  | 7,474                          | 501                                    | 1,799                                  | 32,879  | 42,653     |
| First mortgage loans receivable            | 717                | 46,066                         | 562,052                                | 372,924                                | 867,673   | 1,849,432  |
| Second mortgage loans receivable           | -                  | -                              | 21,326                                 | -                                      | -   | 21,326     |
| Allowance for forgivable second mortgage   | -                  | -                              | (7,808)                                | -                                      | -   | (7,808)    |
| Advance to local government                | 3,107              | -                              | -                                      | -                                      | -   | 3,107      |
| Net pension asset                          | 13                 | -                              | -                                      | -                                      | -   | 13         |
| Capital assets:                            |                    |                                |  |  |   |            |
| Furniture and equipment                    | 2,631              | -                              | -                                      | -                                      | -   | 2,631      |
| Less accumulated depreciation              | (1,456)            | -                              | -                                      | -                                      | -   | (1,456)    |
| Total noncurrent assets                    | 8,311              | 53,540                         | 686,965                                | 396,190                                | 937,729   | 2,082,735  |
| Total assets                               | 39,991             | 73,542                         | 806,285                                | 450,417                                | 1,108,364   | 2,478,599  |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>      |                    |                                |  |  |   |            |
| Deferred amount on refundings              | -                  | -                              | 222                                    | -                                      | 759   | 981        |
| Deferred outflows related to pensions      | 2,161              | -                              | -                                      | -                                      | -   | 2,161      |
| Total deferred outflows of resources       | 2,161              | -                              | 222                                    | -                                      | 759   | 3,142      |
| <b>LIABILITIES</b>                         |                    |                                |  |  |   |            |
| Current liabilities:                       |                    |                                |  |  |   |            |
| Accounts payable                           | 9,217              | 2                              | 12                                     | -                                      | 4   | 9,235      |
| Accrued payroll and related liabilities    | 585                | -                              | -                                      | -                                      | -   | 585        |
| Investments purchased                      | -                  | -                              | -                                      | -                                      | -   | -          |
| Compensated absences                       | 633                | -                              | -                                      | -                                      | -   | 633        |
| Due to primary government                  | 72                 | -                              | -                                      | -                                      | -   | 72         |
| Interest payable                           | -                  | -                              | 11,236                                 | 6,596                                  | 14,468  | 32,300     |
| Escrow deposits                            | -                  | 89                             | -                                      | -                                      | -   | 89         |
| Prepayments on mortgage loans              | -                  | -                              | 399                                    | 196                                    | 566   | 1,161      |
| Due to federal government                  | 1,679              | -                              | -                                      | -                                      | -   | 1,679      |
| Due to other funds                         | -                  | -                              | 2,065                                  | -                                      | 124   | 2,189      |
| Bonds payable                              | -                  | -                              | 52,870                                 | 17,295                                 | 30,195  | 100,360    |
| Arbitrage rebate payable                   | -                  | -                              | 3,684                                  | -                                      | -   | 3,684      |
| Total current liabilities                  | 12,186             | 91                             | 70,266                                 | 24,087                                 | 45,357  | 151,987    |
| Noncurrent liabilities:                    |                    |                                |  |  |   |            |
| Bonds payable                              | -                  | -                              | 485,047                                | 376,119                                | 944,968   | 1,806,134  |
| Compensated absences                       | 611                | -                              | -                                      | -                                      | -   | 611        |
| Net pension liability                      | 5,429              | -                              | -                                      | -                                      | -   | 5,429      |
| Net OPEB obligation                        | 1,602              | -                              | -                                      | -                                      | -   | 1,602      |
| Escrow deposits                            | 336                | 509                            | -                                      | -                                      | 2,503   | 3,348      |
| Arbitrage rebate payable                   | -                  | -                              | 410                                    | -                                      | -   | 410        |
| Total noncurrent liabilities               | 7,978              | 509                            | 485,457                                | 376,119                                | 947,471   | 1,817,534  |
| Total liabilities                          | 20,164             | 600                            | 555,723                                | 400,206                                | 992,828   | 1,969,521  |
| <b>DEFERRED INFLOWS OF RESOURCES</b>       |                    |                                |  |  |   |            |
| Deferred inflows related to pensions       | 1,288              | -                              | -                                      | -                                      | -   | 1,288      |
| Total deferred inflows of resources        | 1,288              | -                              | -                                      | -                                      | -   | 1,288      |
| <b>NET POSITION</b>                        |                    |                                |  |  |   |            |
| Net investment in capital assets           | 1,175              | -                              | -                                      | -                                      | -   | 1,175      |
| Restricted for single family bond programs | -                  | 41                             | 250,784                                | 50,211                                 | 116,295   | 417,331    |
| Restricted for grant programs              | -                  | 9,617                          | -                                      | -                                      | -   | 9,617      |
| Restricted for Homebuyers Revolving Loan   | 3,153              | -                              | -                                      | -                                      | -   | 3,153      |
| Restricted for net pension asset           | 13                 | -                              | -                                      | -                                      | -   | 13         |
| Unrestricted                               | 16,359             | 63,284                         | -                                      | -                                      | -   | 79,643     |
| Total net position                         | \$ 20,700          | \$ 72,942                      | \$ 250,784                             | \$ 50,211                              | \$ 116,295  | \$ 510,932 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2016**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals     |
|---|--------------------|--------------------------------|--|--|---|------------|
| <b>OPERATING REVENUES</b>                                   |                    |                                |  |  |   |            |
| Mortgage interest income                                    | \$ 11              | \$ 51                          | \$ 34,588                              | \$ 19,159                              | \$ 36,426   | \$ 90,235  |
| Investment income:  |                    |                                |  |  |   |            |
| Interest  | 38                 | 200                            | 6,847                                  | 618                                    | 2,011   | 9,714      |
| Net increase (decrease) in the fair value<br>of investments | -                  | (129)                          | (3,519)                                | 126                                    | (320)   | (3,842)    |
| Federal grant administration fees                           | 13,346             | -                              | -                                      | -                                      | -   | 13,346     |
| Fees and other income                                       | 2,753              | -                              | -                                      | -                                      | 953   | 3,706      |
| Total operating revenues                                    | 16,148             | 122                            | 37,916                                 | 19,903                                 | 39,070  | 113,159    |
| <b>OPERATING EXPENSES</b>                                   |                    |                                |  |  |   |            |
| Salaries and benefits                                       | 15,845             | -                              | -                                      | -                                      | -   | 15,845     |
| Contractual services  | 4,976              | -                              | -                                      | -                                      | 13  | 4,989      |
| Materials and supplies                                      | 1,233              | -                              | -                                      | -                                      | -   | 1,233      |
| Rentals and insurance                                       | 18                 | -                              | -                                      | -                                      | -   | 18         |
| Other administrative expenses                               | 571                | -                              | -                                      | -                                      | -   | 571        |
| Other program expenses                                      | 323                | 65                             | 7,993                                  | 158                                    | 1,144   | 9,683      |
| Interest expense  | -                  | -                              | 23,713                                 | 13,456                                 | 24,876  | 62,045     |
| Mortgage service fees                                       | -                  | 92                             | 2,260                                  | 1,436                                  | 2,967   | 6,755      |
| Issuance costs  | -                  | -                              | -                                      | -                                      | 2,311   | 2,311      |
| Depreciation  | 511                | -                              | -                                      | -                                      | -   | 511        |
| Total operating expenses                                    | 23,477             | 157                            | 33,966                                 | 15,050                                 | 31,311  | 103,961    |
| Operating income (loss)                                     | (7,329)            | (35)                           | 3,950                                  | 4,853                                  | 7,759   | 9,198      |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                     |                    |                                |  |  |   |            |
| Federal grants revenue                                      | 269,217            | -                              | -                                      | -                                      | -   | 269,217    |
| Other grant revenue   | -                  | 9                              | -                                      | -                                      | -   | 9          |
| Federal grants expenses                                     | (269,057)          | -                              | -                                      | -                                      | -   | (269,057)  |
| Local grants expenses                                       | (12,842)           | -                              | -                                      | -                                      | -   | (12,842)   |
| Total nonoperating revenues (expenses)                      | (12,682)           | 9                              | -                                      | -                                      | -   | (12,673)   |
| Income (loss) before transfers                              | (20,011)           | (26)                           | 3,950                                  | 4,853                                  | 7,759   | (3,475)    |
| Transfers (to) other funds                                  | -                  | -                              | (42,180)                               | -                                      | -   | (42,180)   |
| Transfers from other funds                                  | 19,351             | 6,517                          | -                                      | 8,831                                  | 7,481   | 42,180     |
| Change in net position                                      | (660)              | 6,491                          | (38,230)                               | 13,684                                 | 15,240  | (3,475)    |
| Total net position, July 1                                  | 21,360             | 66,451                         | 289,014                                | 36,527                                 | 101,055   | 514,407    |
| Total net position, June 30                                 | \$ 20,700          | \$ 72,942                      | \$ 250,784                             | \$ 50,211                              | \$ 116,295  | \$ 510,932 |

**TENNESSEE HOUSING DEVELOPMENT AGENCY  
SUPPLEMENTARY INFORMATION  
SUPPLEMENTARY SCHEDULE OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2016  
(Expressed in Thousands)**

|  | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals     |
|--|--------------------|--------------------------------|--|--|---|------------|
| Cash flows from operating activities:  |                    |                                |  |  |   |            |
| Receipts from customers  | \$ -               | \$ 3,210                       | \$ 211,158                             | \$ 92,903                              | \$ 110,315  | \$ 417,586 |
| Receipts from federal government   | 12,862             | -                              | -                                      | -                                      | -   | 12,862     |
| Receipts from other funds  | 1,299              | -                              | -                                      | -                                      | -   | 1,299      |
| Other miscellaneous receipts   | 2,753              | -                              | -                                      | -                                      | 953   | 3,706      |
| Acquisition of mortgage loans  | -                  | (2,627)                        | (16,894)                               | -                                      | (273,954)   | (293,475)  |
| Payments to service mortgages  | -                  | (92)                           | (2,260)                                | (1,436)                                | (2,967)   | (6,755)    |
| Payments to suppliers  | (4,980)            | (65)                           | (1,800)                                | (179)                                  | (1,180)   | (8,204)    |
| Payments to other funds  | -                  | -                              | -                                      | -                                      | (1,299)   | (1,299)    |
| Payments to or for employees   | (17,046)           | -                              | -                                      | -                                      | -   | (17,046)   |
| Net cash provided (used) by operating activities   | (5,112)            | 426                            | 190,204                                | 91,288                                 | (168,132)   | 108,674    |
| Cash flows from non-capital financing activities:  |                    |                                |  |  |   |            |
| Operating grants received  | 258,403            | 8                              | -                                      | -                                      | -   | 258,411    |
| Transfers in (out)   | 19,351             | 6,517                          | 4,178                                  | 8,831                                  | (38,877)  | -          |
| Proceeds from sale of bonds  | -                  | -                              | -                                      | -                                      | 306,902   | 306,902    |
| Operating grants paid  | (285,892)          | -                              | -                                      | -                                      | -   | (285,892)  |
| Cost of issuance paid  | -                  | -                              | -                                      | -                                      | (2,311)   | (2,311)    |
| Principal payments   | -                  | -                              | (210,520)                              | (85,445)                               | (77,385)  | (373,350)  |
| Interest paid  | -                  | -                              | (30,732)                               | (13,674)                               | (23,893)  | (68,299)   |
| Net cash provided (used) by non-capital financing activities   | (8,138)            | 6,525                          | (237,074)                              | (90,288)                               | 164,436   | (164,539)  |
| Cash flows from capital and related financing activities:  |                    |                                |  |  |   |            |
| Purchases of capital assets  | (1,174)            | -                              | -                                      | -                                      | -   | (1,174)    |
| Net cash used by capital and related financing activities  | (1,174)            | -                              | -                                      | -                                      | -   | (1,174)    |
| Cash flows from investing activities:  |                    |                                |  |  |   |            |
| Proceeds from sales and maturities of investments  | -                  | 18,199                         | 153,221                                | 33,007                                 | 200,972   | 405,399    |
| Purchases of investments   | -                  | (27,712)                       | (137,209)                              | (40,381)                               | (222,471)   | (427,773)  |
| Investment interest received   | 38                 | 205                            | 7,057                                  | 685                                    | 2,023   | 10,008     |
| Increase in fair value of investments subject to fair value reporting and classified as cash equivalents | -                  | -                              | 39                                     | 18                                     | 30  | 87         |
| Net cash provided (used) by investing activities   | 38                 | (9,308)                        | 23,108                                 | (6,671)                                | (19,446)  | (12,279)   |
| Net decrease in cash and cash equivalents  | (14,386)           | (2,357)                        | (23,762)                               | (5,671)                                | (23,142)  | (69,318)   |
| Cash and cash equivalents, July 1  | 20,582             | 13,428                         | 106,616                                | 40,398                                 | 119,964   | 300,988    |
| Cash and cash equivalents, June 30   | \$ 6,196           | \$ 11,071                      | \$ 82,854                              | \$ 34,727                              | \$ 96,822   | \$ 231,670 |

(continued)

**TENNESSEE HOUSING DEVELOPMENT AGENCY**  
**SUPPLEMENTARY INFORMATION**  
**SUPPLEMENTARY SCHEDULE OF CASH FLOWS (cont.)**  
**FOR THE YEAR ENDED JUNE 30, 2016**  
**(Expressed in Thousands)**

|   | Operating<br>Group | Mortgage<br>Finance<br>Program | Home-<br>ownership<br>Program<br>Bonds | Housing<br>Finance<br>Program<br>Bonds | General<br>Residential<br>Finance<br>Program<br>Bonds | Totals            |
|---|--------------------|--------------------------------|--|--|---|-------------------|
| Reconciliation of operating income to<br>net cash provided (used) by operating activities:        |                    |                                |  |  |   |                   |
| Operating income (loss)   | \$ (7,329)         | \$ (35)                        | \$ 3,950                               | \$ 4,853                               | \$ 7,759  | \$ 9,198          |
| Adjustments to reconcile operating income to<br>net cash provided (used) by operating activities: |                    |                                |  |  |   |                   |
| Depreciation  | 511                | -                              | -                                      | -                                      | -   | 511               |
| Pension expense   | 566                | -                              | -                                      | -                                      | -   | 566               |
| Changes in assets and liabilities:  |                    |                                |  |  |   |                   |
| (Increase) decrease in accounts receivable  | (229)              | 85                             | 13,102                                 | 9,722                                  | 2,857   | 25,537            |
| (Increase) decrease in mortgage interest receivable   | 21                 | 25                             | 1,723                                  | 578                                    | (780)   | 1,567             |
| (Increase) in deferred pension outflows   | (1,586)            | -                              | -                                      | -                                      | -   | (1,586)           |
| (Increase) decrease in mortgage loans receivable  | 133                | 395                            | 149,884                                | 63,483                                 | (203,100)   | 10,795            |
| (Increase) in due from federal government   | (484)              | -                              | -                                      | -                                      | -   | (484)             |
| Decrease in interfund receivables   | 1,299              | -                              | -                                      | -                                      | -   | 1,299             |
| (Decrease) in interfund payables  | -                  | -                              | -                                      | -                                      | (1,299)   | (1,299)           |
| Increase (decrease) in accounts payable   | 1,902              | 27                             | (131)                                  | (60)                                   | 935   | 2,673             |
| Increase in accrued payroll /<br>compensated absences   | 121                | -                              | -                                      | -                                      | -   | 121               |
| Increase in due to primary government   | 1                  | -                              | -                                      | -                                      | -   | 1                 |
| Increase in arbitrage rebate liability  | -                  | -                              | 1,291                                  | -                                      | -   | 1,291             |
| Investment income included as operating revenue   | (38)               | (71)                           | (3,328)                                | (744)                                  | (1,691)   | (5,872)           |
| Interest expense included as operating expense  | -                  | -                              | 23,713                                 | 13,456                                 | 24,876  | 62,045            |
| Issuance cost included as operating expense   | -                  | -                              | -                                      | -                                      | 2,311   | 2,311             |
| Total adjustments   | <u>2,217</u>       | <u>461</u>                     | <u>186,254</u>                         | <u>86,435</u>                          | <u>(175,891)</u>                                      | <u>99,476</u>     |
| Net cash provided (used) by operating activities  | \$ <u>(5,112)</u>  | \$ <u>426</u>                  | \$ <u>190,204</u>                      | \$ <u>91,288</u>                       | \$ <u>(168,132)</u>                                   | \$ <u>108,674</u> |
| Noncash investing, capital, and financing activities:   |                    |                                |  |  |   |                   |
| Increase (decrease) in fair value of investments  | \$ -               | \$ 6                           | \$ 559                                 | \$ (220)                               | \$ (277)  | \$ 68             |
| Total noncash investing, capital, and financing activities  | \$ <u>-</u>        | \$ <u>6</u>                    | \$ <u>559</u>                          | \$ <u>(220)</u>                        | \$ <u>(277)</u>                                       | \$ <u>68</u>      |